A U S	T I N C	Т	Y C O U M	N C I L		
AGENDA						
Recommendation for Council Action (Purchasing)						
Austin City Council	Item ID:	25605	Agenda Number	48.		
Meeting Date:	August 8, 2013					
Department:	Purchasing					
Subject						
Authorize the award and execution of a contract with OLYMPUS TECHNOLOGIES, INC. for the purchase of three sludge heat exchangers and accessories for the Austin Water Utility for a total contract amount not to exceed \$125,700. Amount and Source of Funding Funding is available in the Fiscal Year 2012 – 2013 Capital Budget for the Austin Water Utility.						
Fiscal Note						
A fiscal note is attached.						
Language:	Lowest bid meeting specifications received.					
Prior Council Action:						
For More Information: Stev	Steve Aden, Purchasing Manager, 972-4040					
Boards and Commission July Action:	July 10, 2013 – Approved by the Water and Wastewater Commission on a 6-0 vote.					
Related Items:						
MBE / WBE: and	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.					
	Additi	ional Backu	o Information			

This contract is for the purchase of three sludge heat exchangers for the Austin Water Utility's Hornsby Bend Biosolids Management Plant (BMP). The heat exchangers are required to transfer heat from the hot water to the sludge to maintain the proper temperature for the production of methane gas.

The units will be manufactured to specification by the vendor then sent to BMP for installation by city staff. Contractor will provide assistance in installation, as well as, performance and functional testing and completion and startup of each unit.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

BID TABULATION IFB No. STA1078 Sludge Heat Exchangers (5 line items)

## TOTAL BID

Olympus Technologies, Inc. Eugene, OR	\$125,700
WesTech Engineering, Inc. Salt Lake City, UT	\$166,472
Apfelbaum Industrial, Inc. El Paso, TX	\$527,150
Walker Process Equipment Aurora, IL	*

\*Vendor was low bidder; however, they took exception to the City's Standard Purchasing Terms and Conditions.

**NOTE:** Complete copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

## PRICE ANALYSIS

- a. Adequate competition.
- b. Twenty-nine notices were sent, including one MBE firm. No WBE firms were listed under this commodity. Four bids were received, with no MBE/WBE firms responding.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

## APPROVAL JUSTIFICATION

a. Low bid.

b. The Purchasing Office concurs with the Austin Water Utility's recommended award.c. Advertised in the Austin American-Statesman and on the Internet.