A U	S T	I N C	: I T	Y C O U I	N C I L
Recommendation for Council Action (Purchasing)					
Austin City Council		Item ID:	26431	Agenda Number	48.
Meeting Date:	August 29, 2013				
Department:	Purchasing				
Subject					
Authorize award, negotiation and execution of a 3-month requirements service contract with DELL MARKETING, L.P., or with another qualified respondent to RFP NO. BKH0156, to provide Data Center Facility Risk Assessment Services in an amount not to exceed \$71,684.					
Amount and Source of Funding					
Funding is available in the Fiscal Year 2012-2013 Operating Budget of the Communications and Technology Department.					
Fiscal Note					
There is no unanticipated fiscal impact. A fiscal note is not required.					
Purchasing Language:	Best evaluated proposal				
Prior Council Action:					
For More	David Kucko, Corporate Contract Administrator, 974-3364				
Information: Boards and					
Commission					
Action:					
Related Items:					
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.				
Additional Backup Information					

This request is for the City of Austin, Communications & Technology Management (COA/CTM) to enter into a fixed price contract for Data Center Facility Risk Assessment Services. The scope of this engagement will cover two COA/CTM owned & operated data center facilities at Waller Creek and City Hall.

The objective of the Risk Assessment is to assess and document the current COA/CTM owned/operated data center facilities for operational risks, benchmark these facilities against industry standards for organizations of COA/CTM's size & scope, and to develop recommendations for realizing the desired future state of data center facility reliability and lifecycle duration. COA/CTM relies on IT resources to function, so subsequently the 24x7 operation of COA/CTM data centers is essential to the broadest range of COA core mission functions. As such, COA/CTM cannot afford to house its mission critical IT operations in data center facilities that exhibit high inherent risk profiles, subpar facility availability architectures or short duration lifecycles. COA/CTM requires a baseline of where our mission critical facilities stand in the industry. This will be a high level assessment of the risks we face operating these facilities "as-is" and options for a cost estimation path to improving overall availability, extending data center facility lifecycles, or potentially sourcing data center facilities from a third party provider - if that proves to be the most viable option.

MBE/WBE solicited: 16/8

MBE/WBE response: 0/0

## PRICE ANALYSIS-RFP NO. BKH0156

- a. Adequate competition.
- b. Two hundred and five notices were sent, including 16 MBEs and 8 WBEs. Four proposals were received, with no responses from the MBE/WBEs.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

## **APPROVAL JUSTIFICATION**

a. Best evaluated proposal.

- b. The Purchasing Office concurs with the Communications and Technology Management's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.