

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	27645	Agenda Number	27.
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Meeting Date:	October 3, 2013
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month supply requirements contract with PVS TECHNOLOGIES, INC., for the purchase of liquid ferrous chloride and liquid ferric chloride for the Austin Water Utility in an amount not to exceed \$1,194,000, with one 12-month extension option in an amount not to exceed \$398,000, for a total contract amount not to exceed, \$1,592,000.

## Amount and Source of Funding

Funding in the amount of \$398,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Austin Water Utility. Funding for the twenty-four months of the original contract period and extension option is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Steve Aden, Purchasing Manager, 512-972-4040
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Boards and Commission Action:	September 11, 2013 - Approved by the Water and Wastewater Commission on a 6-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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## Additional Backup Information

This contract is for the purchase of liquid ferrous chloride and liquid ferric chloride to be used at the Hornsby Bend Biosolids Management Plant (BMP) to aid in the process of odor control. These chemicals will reduce Hydrogen Sulfide gasses in working areas and around the plant in general. It will also reduce the corrosion rates on both mechanical and electrical equipment in the Bar-Screen and Thickener Building.

This contract will provide for a readily available source of supply for this product which will be delivered and stored at the Hornsby Bend facility.

MBE/WBE solicited: 0/2

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. STA1089

Liquid Ferrous Chloride and Liquid Ferric Chloride  
(4 line items)

**VENDOR**

**TOTAL BID**

PVS Technologies, Inc.  
Detroit, MI

\$398,000

Pencco, Inc.  
San Felipe, TX

\$423,200

Kemira Water Solutions, Inc.  
Lawrence, KS

\$424,750

**NOTE:** Complete copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Thirty-six notices were sent, including 2 WBE firms. There were no MBE firms listed for this commodity. Three bids were received, with no MBE or WBE bidding. Four "No Bid" responses were received.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Low bid.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.