

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	29065	Agenda Number	43.
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Meeting Date:	December 12, 2013
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Department:	Purchasing
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## Subject

Authorize award and execution of five 24-month requirements supply agreements for the purchase of lighting supplies for Austin Energy with: BATTERIES PLUS # 142 in an amount not to exceed \$59,706 with two 12-month extension options in an amount not to exceed \$29,853 per extension option, for a total contract amount not to exceed \$119,412; FACILITY SOLUTIONS GROUP in an amount not to exceed \$35,398 with two 12-month extension options in an amount not to exceed \$17,699 per extension option, for a total contract amount not to exceed \$70,796; POWER SUPPLY INC. in an amount not to exceed \$21,240, with two 12-month extension options in an amount not to exceed \$10,620 per extension option, for a total contract amount not to exceed \$42,480; TECHLINE INC. in an amount not to exceed \$12,160, with two 12-month extension options in an amount not to exceed \$6,080 per extension option, for a total contract amount not to exceed \$24,320 and with CRAWFORD ELECTRIC SUPPLY in an amount not to exceed \$6,976, with two 12-month extension options in an amount not to exceed \$3,488 per extension option, for a total contract amount not to exceed \$13,952. The amount for all lighting supplies required under these contracts will be for a total each and combined amount not to exceed \$67,740.

## Amount and Source of Funding

Funding in the amount of \$56,450 is available in the Fiscal Year 2013-2014 Operating Budget of Austin Energy. Funding for the remaining 14 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bids meeting specification.
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Prior Council Action:	
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For More Information:	Gabriel Guerrero, Buyer II /322-6060
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Boards and Commission	November 18, 2013 - Approved by the Electric Utility Commission.
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Action:	
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Additional Backup Information	
These contracts will provide Austin Energy with various lighting supplies including ballast kits, lamps, batteries, rechargeable flashlights and flashlight accessories. These supplies will be used to replenish stock at Kramer, St. Elmo, Decker and Sand Hill warehouses for issue to Electric Service Delivery crews and Facilities Management personnel on an as-needed basis.	
MBE/WBE Solicited: 2/2	
MBE/WBE Bid: 0/0	
<div>BID TABULATION</div> <div>IFB No. GGU0124</div> <div>Lighting Supplies</div> <div>(34 - line items/\$67,740 Annual Amount)</div>	
VENDOR	<div>Total Bid Group 1</div> <div>Total Bid Group 2</div> <div>Number of Line Items Bid</div> <div>Number of Line Items Awarded</div> <div>Total Annual Award</div>
Batteries Plus #142 Austin, TX	<div>\$28,675.70</div> <div>\$21,376.70</div> <div>25</div> <div>12</div> <div>\$29,853</div>
Facility Solutions Group Austin, TX	<div>\$16,573.45</div> <div>\$23,650.20</div> <div>32</div> <div>11</div> <div>\$17,699</div>
Power Supply Inc. Austin, TX	<div>No Bid</div> <div>No Bid</div> <div>12</div> <div>1</div> <div>\$10,620</div>
Techline Inc. Austin, TX	<div>\$16,865.00</div> <div>\$21,532.00</div> <div>20</div> <div>4</div> <div>\$6,080</div>
Crawford Electric Supply Austin, TX	<div>\$16,873.90</div> <div>\$27,911.25</div> <div>31</div> <div>6</div> <div>\$3,488</div>
Hill Country Elec Supply Austin, TX	<div>\$18,321.75</div> <div>No Bid</div> <div>18</div> <div>0</div> <div>N/A</div>
PDME Inc. Cedar Park, TX	<div>No Bid</div> <div>\$25,590.50</div> <div>10</div> <div>0</div> <div>N/A</div>
FMW Distributors, Inc. Montgomery, TX	<div>\$24,131.50</div> <div>No Bid</div> <div>8</div> <div>0</div> <div>N/A</div>

Priester-Mell & Nicholson Inc. Austin, TX	No Bid	No Bid	4	0	N/A
Discount Light Depot dba MCOR Lighting Las Vegas, NV	*	No Bid	8	0	N/A

\*Non-responsive, did not meet specification technical requirements.

Awards are based on the lowest overall bid per group 1 (lines 1 – 8) and group 2 (lines 9 – 15) meeting specification; while award is based on the lowest bid per line item meeting specification for the rest of the items (lines 16 – 19 and 21 – 35). \*Line item 20 was deleted prior to bid opening.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office web site.

#### PRICE ANALYSIS

- Adequate competition.
- Five Hundred and one notices were sent, including two MBE and two WBE. Ten bids were received, with no response from the MBE /WBEs.
- These items are not on any existing contracts; however, the pricing offered represents an average unit price decrease of 51.5% compared to recent open market or credit card transactions for these products.

#### APPROVAL JUSTIFICATION

- Lowest bids received.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.