

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	29700	Agenda Number	47.
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Meeting Date:	January 23, 2014
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with BOUND TREE MEDICAL, to provide EMS and AFD with medical bags in an amount not to exceed \$80,537, with three 12-month extension options in an amount not to exceed \$26,846 per extension option, for a total contract amount not to exceed \$161,076.

Amount and Source of Funding

Funding in the amount of \$17,897 is available in the Fiscal Year 2013-2014 Operating Budget of the Emergency Medical Services Department. Funding for the 24-months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Terry Nicholson, Senior Buyer Specialist, 512-974-2995
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract will provide EMS and Fire Department with medical bags that are custom designed for paramedics and first responders. The bags used to safely secure medical devices and supplies including compressed medical gas, various airway devices and multiple forms of pharmaceuticals and are made to hold approximately twenty five pounds with shoulder or hand carry capability. These bags are essential to store and carry emergency medical supplies to patient's side in any emergency response condition.

MBE/WBE solicited: 2/4

MBE/WBE bid: 0/0

BID TABULATION/MATRIX

IFB No. CEA0063

EMS and AFD Medical Bags
(5 line items)

<u>Vendor</u>	<u>Total Bid</u>
Bound Tree Medical Dublin, OH	\$26,846
Henry Schein, Inc. Irrmo, SC	\$32,497
Ever Ready First Aid Brooklyn, NY	\$35,800
Midwest Medical Supply Co., LLC Earth City, MO	\$38,130
QuadMed, Inc. Jacksonville, FL	*
Center One Supply Corp Brooklyn, NY	**

*QuadMed Inc. withdrew bid after solicitation was closed.

** Center One Supply Corp. bid was not evaluated due to the required forms not being submitted with the solicitation.

Complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS:

- Adequate competition
- 83 notices were sent, including 2 MBEs and 4 WBEs. Five bids were received with no response from the MBE/WBE's.
- The pricing offered represents a 37% decrease from the last contract awarded in July 2007.

APPROVAL JUSTIFICATION

- Lowest bidder.

- b. The Purchasing Office concurs with the Emergency Medical Services and Austin Fire Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.