

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	30256	Agenda Number	37.
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Meeting Date:	February 13, 2014
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Department:	Purchasing
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## Subject

Authorize award and execution of a contract with AUSTIN MOTORRAD, INC. DBA LONESTAR BMW / TRIUMPH for the purchase of BMW Police Motorcycles for the Austin Police Department in an amount not to exceed \$484,061.

## Amount and Source of Funding

Funding is available in the Fiscal Year 2013-2014 Capital Budget of Fleet Services Department.

## Fiscal Note

A fiscal note is attached.

Purchasing Language:	Sole bid received.
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Prior Council Action:	
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For More Information:	Jonathan Dalchau, Buyer II, 512-974-2938
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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## Additional Backup Information

This contract provides for the purchase of 20 replacement BMW motorcycles that will be assigned to the Austin Police Department for use in traffic enforcement. The City currently has 62 motorcycles in the Austin Police Department fleet. Motorcycles are used by police officers to run radar, investigate traffic accidents, and as traffic escorts for approximately 150 events per year that include parades, run fests, and political events.

The BMW Police Motorcycle (model R1200 RT-P) is equipped with design features that make it one of the safest motorcycles in production. It is lighter and more maneuverable than other police motorcycles without any loss of performance from the 110 horsepower, 1170 cc twin-piston engine. The motorcycle has an integral ABS braking system that provides 20% better braking performance as compared to other motorcycles with ABS.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

All of these replacement pieces of equipment have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each piece of equipment to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

**BID TABULATION:**

IFB 7800 JRD0005  
BMW Police Motorcycle

**Vendor**

**Total Price**

Lone Star BMW/Triumph  
Austin, TX

\$484,061

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FSD Purchasing website.

**PRICE ANALYSIS**

- a. Sole Bid. The solicitation was originally advertised for a period of 23 days and was extended an additional 28 days in an attempt to increase Vendor interest.
- b. 33 notices were sent, including one MBE and zero WBEs. One bid was received with no MBEs or WBEs responding.
- c. The pricing represents a 1.6% increase to the last purchase made in May 2010.

**APPROVAL JUSTIFICATION**

- a. Sole bid received. Lone Star BMW / Triumph was the provider of these motorcycles when last purchased in 2010.
- b. The Purchasing Office concurs with Fleet's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.