

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	30397	Agenda Number	19.
Meeting Date:	February 27, 2014			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 24-month requirements supply contract with MOSAIC CROP NUTRITION, LLC, for the purchase of flourosilicic acid for the Austin Water Utility in an amount not to exceed \$1,110,450, with two 12-month extension options in an amount not to exceed \$555,225 per extension option, for a total contract amount not to exceed \$2,220,900.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$370,150 is available in the Fiscal Year 2013 – 2014 Operating Budget of the Austin Water Utility. Funding for the sixteen months of the original contract period and extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Lowest bid received.			
Prior Council Action:				
For More Information:	Steve Aden, Purchasing Manager, 972-4040			
Boards and Commission Action:	February 12, 2014 – Approved by the Water and Wastewater Commission on a 6-1 vote with Commissioner Clark dissented.			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.			
Additional Backup Information				

This contract establishes a requirements contract to provide flourosilicic acid for the Austin Water Utility. The flourosilicic acid will be delivered to and used at the Water Treatment Plant # 4, Davis and Ullrich water treatment plants. A solution of flourosilicic acid and water is added to the drinking water in accordance with City of Austin Council Resolution No. 20111215-011: "Continue to keep Austin water fluoridated because fluoridation of public drinking water is good, population based public health practice according to the Centers for Disease Control and the City's Health and Human Services Department."

The product complies with the American Water Works Association (AWWA) Standard B703 and National Sanitation Foundation (NSF) Standard 60 which governs additives for the treatment of drinking water.

MBE/WBE solicited: 4/2

MBE/WBE bid: 0/0

BID TABULATION
IFB No. STA1057
FLUOROSILICIC ACID
(3 line items)

<u>VENDOR</u>	<u>TOTAL BID</u>
Mosaic Crop Nutrition, LLC Lithia, FL	\$555,225
Penco, Inc. San Felipe, TX	\$611,600
Key Chemical, Inc. Waxhaw, NC	\$668,503

NOTE: Complete copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and five notices were sent, including 4 MBE and 2 WBE firms. Three bids were received, with no MBE or WBE firms responding.
- c. The pricing offered represents a 32% decrease from the last purchase made in April 2009.
- d. Mosaic Crop Nutrition, LLC is not the current provider.

APPROVAL JUSTIFICATION

- a. Low bid.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.