

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	30870	Agenda Number	31.
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Meeting Date:	February 27, 2014
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements supply agreement with TRILLIUM DEVELOPMENT LTD CO., to provide traffic signal cables in an amount not to exceed \$705,006 with three 12-month extension options in an amount not to exceed \$235,002 per extension option, for a total contract amount not to exceed \$1,410,012.

## Amount and Source of Funding

Funding in the amount of \$137,085 is available in the Fiscal Year 2013-2014 Operating Budget of the Transportation Department. Funding for the remaining 29 months of the original contract period and extension is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Georgia L. Billela Buyer II, 512-974-2939
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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## Additional Backup Information

This contract with Trillium Development LTD Co. is for purchase of traffic signals cables of various types and sizes for the Transportation Department. The cable is used for installation, maintenance, and repair of traffic signals and school zones.

The cables will be ordered on an as needed basis and delivered to Traffic Signals and Control at the Toomey Road location to ensure an adequate supply is available for day to day operations of the City crews.

MBE/WBE solicited: 13/8

MBE/WBE bid: 0/0

**BID TABULATION/MATRIX**

IFB NKA0001

Traffic Signal Cables

(7 line items)

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
Trillium Development LTD Co. Scotsdale, AZ	\$235,002
TW Cable, LLC Farmingdale, NY	\$240,647
Techline, Inc. Austin, TX	\$262,810
American Wire Group Hallandale, FL	\$272,876
Wildcat Electric Supply San Marcos, TX	\$279,330
Power & Telephone Supply Company Memphis, TN	\$299,740
Anixter Wire & Cable Austin, TX	\$306,442

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FSD Purchasing website.

**PRICE ANALYSIS**

- a. Adequate competition
- b. 467 notices were sent including 13 MBEs and 8 WBEs. 7 bids were received with no MBEs and WBEs responding.
- c. This is the first contract for the list of items therefore a full pricing history isn't available. However, the pricing from spot purchases in 2013 were neutral showing no increase or decrease.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received meeting specifications.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.