

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	31933	Agenda Number	27.
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Meeting Date:	April 17, 2014
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Department:	Purchasing
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Subject

Authorize award, negotiation, and execution of a 24-month requirements supply and service agreement with NEC CORPORATION OF AMERICA, to provide maintenance and support for the Private Branch Exchange at Austin-Bergstrom International Airport in an amount not to exceed \$1,035,000, with three 12-month extension options in an amount not to exceed \$446,000 for the first option, \$321,000 for the second option, and \$321,000 for the final option, for a total contract amount not to exceed \$2,123,000.

Amount and Source of Funding

Funding in the amount of \$250,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Aviation Department. Funding for the remaining 19 months of the initial contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole proposal received.
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Prior Council Action:	
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For More Information:	Shawn Willett, Business Process Consultant Sr., 974-2554
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Boards and Commission Action:	April 8, 2014 - Approved by the Austin Airport Advisory Commission on a 6-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract is for service, hardware/software maintenance, upgrades and warranty of the private branch exchange (PBX), call accounting/management system, seamless integration voice messaging system, remote monitoring, and their related power systems which serve the Austin-Bergstrom International Airport (ABIA). A PBX is a telephone exchange or switching system that serves a private organization and performs concentration of central office lines or trunks and provides intercommunication between a large number of telephone stations in the organization. The contract will also provide a mechanism for moves, additions, and changes to the PBX system on an "as needed or upon request" basis.

In May 1999, a shared PBX switch and premise distribution system was implemented at ABIA. This design concept allows the tenants (airlines, rental car companies, food & beverage and retail concessionaires, cargo companies, etc.) as well as airport staff to use a common shared phone system. Utilizing a shared use environment supports ABIA security protocols.

The estimated annual contract amount for the first three years of the contract include additional funding which will be used for planned voicemail system enhancements and PBX upgrades.

A team composed of personnel from the City's Aviation Department as well as a representative from the City's Communications and Technology Management Department with expertise in this area evaluated the proposal. Evaluation criteria included total cost, approach and technical solution proposed, demonstrated applicable experience and personnel qualifications, evidence of good organizational and personnel qualifications, and local business presence.

MBE/WBE solicited: 13/2

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Sole proposal. The solicitation was originally advertised for a period of 45 days and the proposal closing was extended twice in an attempt to increase vendor interest. Numerous vendors were contacted but made a business decision not to submit a proposal. This is a very specialized service with strict security requirements due to the work site being at an airport.
- b. One hundred eighty-seven notices were sent including thirteen MBEs and two WBEs. One proposal was received, with no response from the M/WBEs.

APPROVAL JUSTIFICATION

- a. Sole proposal. NEC Corporation of America is the current supplier of these services.
- b. The Purchasing Office concurs with Aviation Department's recommended award.
- c. Advertised in the *Austin American Statesman* and on the Internet.