

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	31946	Agenda Number	30.
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Meeting Date:	April 17, 2014
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements supply contract with FSTI, INC. for sodium hypochlorite for the Austin Water Utility in an amount not to exceed \$57,000 with three 12-month extension options in an amount not to exceed \$19,000 per extension option for a total contract amount not to exceed \$114,000.

## Amount and Source of Funding

Funding in the amount of \$7,917 is available in the Fiscal Year 2013 – 2014 Operating Budget of the Austin Water Utility. Funding for the remaining thirty-one months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Steve Aden, Purchasing Manager, 512-972-0047
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Boards and Commission Action:	Recommended by the Water and Wastewater Commission on March 12, 2014 on a 7-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.
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## Additional Backup Information

This contract with FSTI, Inc., is for the purchase of sodium hypochlorite which is bleach used to disinfect the wastewater. The product will be delivered and stored at the Dessau and Harris Branch Wastewater Treatment Plants; Anderson Mill Treatment Plant and Balcony WRP on an as needed basis.

MBE/WBE solicited: 2/2

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. STA1112  
Sodium Hypochlorite  
(2 line item (20,000 Gallons))

<b><u>VENDOR</u></b>	<b><u>UNIT PRICE</u></b>	<b><u>TOTAL BID</u></b>
FSTI, Inc. Austin, TX	\$0.95	\$19,000.00
Brenntag Southwest, Inc. Houston, TX	\$1.05	\$21,000.00
Commercial Chemical Products Inc., dba Poolsure Houston, TX	\$1.14	\$22,800.00

**NOTE:** Complete copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- Adequate competition.
- Eighty-two notices were sent, including 2 MBE and 0 WBE firms. Three bids were received, with no MBE or WBE firms responding.
- The pricing offered represents a 3% decrease from the previous contract awarded May 2011.
- FSTI, Inc. is not the current provider.

**APPROVAL JUSTIFICATION**

- Low bid.
- The Purchasing Office concurs with the Austin Water Utility's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.