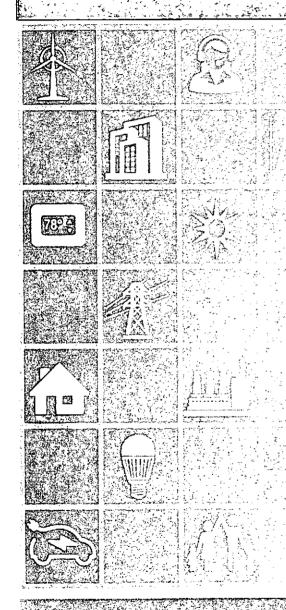


Item 41



Revenue & Cost Analysis as requested at 4/29 City Council Work Session





- Austin Energy assumed construction costs to establish service were the same across all utilities
- Two cost scenarios were used for residential and one for commercial but actual costs can vary greatly depending on
  - Proximity to existing facilities
  - Complexity of request
  - Conflicts with other utilities
  - Customer aesthetic requests
  - Specialty equipment requirements
- A utility's line extension policy generally will complement their rate structure, expected revenue, and customer mix and density



#### **Construction Cost - \$2,000 (Residential Customer)**

Company	Austin Energy	Bluebonnet	PEC	Oncor
% Cost to Utility	100	61	100	100

### **Construction Cost - \$4,000 (Residential Customer)**

Company	Austin Energy	Bluebonnet	PEC	Oncor
% Cost to Utility	100	30	75	75

All estimates based upon AE calculations using other utilities' tariffs as published on their website



## **Construction Cost - \$15,000 (Commercial Customer)**

Company	Austin Energy	Bluebonnet	PEC	Oncor
% Cost to Utility	100	2	100	22

All estimates based upon AE calculations using other utilities' tariffs as published on their website



- Economic conditions and associated construction activity
- Number of new projects
- Project types and locations



## **Current Austin Energy Proposal**

Percent	2015	2016	2017	2018	2019
Collected	15%	30%	45%	60%	75%
Revenue Anticipated	\$1.5-\$3M	\$3-\$6M	\$4.5-\$9M	\$6-\$12M	\$7.5-\$15M

# **Council Proposal**

Percent	2015		
Collected	100%		
Revenue Anticipated	\$10-\$20M		