

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	32791	Agenda Number	27.
Meeting Date:	May 22, 2014			
Department:	Purchasing			
Subject				
Authorize award, negotiation and execution of a 36 month requirements service contract with ASSETWORKS, INC. for software, software maintenance, hardware and training for the Fuel Monitoring and Vehicle Maintenance System used by the Fleet Services Department in an amount not to exceed \$1,202,238 with three 12-month extension options in an amount not to exceed \$400,746 per extension option, for a total contract amount not to exceed \$2,404,476.				
Amount and Source of Funding				
Funding in the amount of \$133,582 is available in the Fiscal Year 2013-2014 Operating Budget of the Fleet Services Department. Funding for the remaining 32 months of the initial contract and extension options is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Sole Source			
Prior Council Action:				
For More Information:	Dolores Castillo, Senior Buyer, 512-974-3364			
Boards and Commission Action:				
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Additional Backup Information				

This contract with AssetWorks, Inc., Wayne, PA is for the continuation of maintenance and support including any necessary software and hardware updates for the FleetFocus and FuelFocus systems used by the Fleet Services Department.

Fleet Services' entire fleet maintenance is tracked by the FleetFocus Management System (M5). The M5 system helps Fleet to better manage the availability of vehicles and equipment by tracking the life cycle. As a result, the useful life of vehicles and equipment is extended, information on warranties and warranty repairs are readily available resulting in increased warranty recovery, and labor productivity is improved via real time labor capture. In addition, M5 helps to maintain inventory levels by tracking parts history and usage. This ensures that Fleet has the correct parts and the correct quantities in stock to meet their service needs and maintain unit availability. FuelFocus is an automated fuel and fluid management system which includes a web-based fleet and asset management solution that Fleet uses to improve accountability for metered or pulsed consumables, such as gasoline, diesel, propane, compressed natural gas, and lubricants. Fleet Services also uses this system for real-time wireless access to FleetFocus using numerous types of devices over wireless and broadband networks. This real-time web-integration with the FuelFocus Fuel Management System allows for instant validation and posting of all fuel transactions, thus eliminating duplicate data entry and redundant data.

FleetFocus is the only product on the market that integrates with an automated fuel management system, FuelFocus, in real-time, in a single database. AssetWorks is the sole provider of the FleetFocus and FuelFocus systems and is the sole provider of maintenance, support, and enhancements of this proprietary software.