

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

32892

Agenda Number

42.

Meeting Date:

May 22, 2014

Department:

Purchasing

Subject

Authorize award and execution of four 36-month requirements supply contracts with BRIDGESTONE AMERICANS, INC. DBA GCR TIRE CENTERS, HESSELBEIN TIRE SOUTHWEST, INC., KANDO PARTNERS DBA KLINGEMANN AMERICAN CAR CARE CENTER, AND YOUNGBLOOD AUTOMOTIVE & TIRE, LLC to provide tires and tubes in a total amount not to exceed \$4,833,807 each and combined, with three 12-month extension options in a total amount not to exceed \$1,611,269 per extension option each and combined, for a total contract amount not to exceed \$9,667,614 each and combined; or consistent with the City's authority under statute to consider a bidder's local presence in awarding contracts, authorize award and execution of three 36-month requirements supply contracts with BRIDGESTONE AMERICANS INC. DBA GCR TIRE CENTERS, KANDO PARTNERS DBA KLINGEMANN AMERICAN CAR CARE CENTER, AND YOUNGBLOOD AUTOMOTIVE & TIRE, LLC to provide tires and tubes in a total amount not to exceed \$4,845,663 each and combined, with three 12-month extension options in a total amount not to exceed \$1,615,221 per extension option each and combined, for a total contract amount not to exceed \$9,691,326 each and combined.

Amount and Source of Funding

Funding in the amount of \$648,015 is available in the Fiscal Year 2013-2014 Operating Budget of the Fleet Services Department and funding in the amount of \$25,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Aviation Department. Funding for the remaining 31-months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Lowest bid received meeting specifications.

Prior Council
Action:For More
Information:

Jonathan Dalchau, Senior Buyer, 512-974-2938

Boards and
Commission

May 14, 2014 - Approved by the Austin Airport Advisory Commission on a 4-0 vote.

Action:	
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Additional Backup Information

This contract is for the purchase of automotive, truck and off-the-road (OTR) tires including tubes for the City's fleet of vehicles. Excluding the Austin Police Department (APD) units, the City currently has 1,759 passenger and light-duty vehicles, 409 medium-duty trucks, 970 heavy-duty trucks, and 4,666 off-the-road vehicles in its fleet. This contract will establish a reliable source for the purchase of replacement tires for these vehicles. The tires for the APD units are purchased from a separate contract. Although the majority of tires purchased for City-owned vehicles are from Bridgestone-Firestone and Michelin manufacturers, this contract will allow for the purchase of tires from other manufacturers.

Recommended vendor awards are based on tire manufacture. Tire manufactures considered are Bridgestone, Carlisle, Crosswind, Deestone, Duramax, Firestone, Galaxy, Hercules, Michelin, Supermax, and Superstrong.

MBE/WBE solicited: 2/0

MBE/WBE bid: 0/0

BID TABULATION:

IFB JRD0009

**Tires and Tubes
(66 line items)**

<u>Vendor</u>	<u>Total Bid Sample Items (Item Lines Bid)</u>	<u>Total Award (Item Lines Award)</u>
GCR Tire Centers Pflugerville, TX	\$1,136,144 (66 of 66)	\$516,833 (15 of 63)
Southern Tire Mart Columbia, MS	\$1,158,277 (66 of 66)	
Kando Partners Austin, TX	\$1,164,211 (66 of 66)	\$100,329 (3 of 63)
Hesselbein Tire Southwest San Antonio, TX	\$1,167,703 (66 of 66)	\$179,312 (29 of 63)
Youngblood Automotive & Tire Austin, TX	\$1,205,192 (66 of 66)	\$61,697 * (16 of 63)
Beasley Tire Service Houston, TX	\$1,395,059 (66 of 66)	
Tire Centers Austin, TX	\$1,475,034 (66 of 66)	

The Goodyear Tire & Rubber Co. Austin, TX	\$893,969 (38 of 66)
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Paosum Global	**
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* Located outside the City of Austin Taxing District

** Vendor was deemed non-responsive.

ALTERNATE BID TABULATION IF LOCAL PREFERENCE IS INVOKED:

<u>Vendor</u>	<u>Total Bid Sample Items</u> <u>(Item Lines Bid)</u>	<u>Total Award</u> <u>(Item Lines Award)</u>
GCR Tire Centers Pflugerville, TX	\$1,136,144 (66 of 66)	\$516,833 (15 of 63)
Southern Tire Mart Columbia, MS	\$1,158,277 (66 of 66)	
Kando Partners Austin, TX	\$1,164,211 (66 of 66)	\$283,593 * (32 of 63)
Hesselbein Tire Southwest San Antonio, TX	\$1,167,703 (66 of 66)	
Youngblood Automotive & Tire Austin, TX	\$1,205,192 (66 of 66)	\$61,697 ** (16 of 63)
Beasley Tire Service Houston, TX	\$1,395,059 (66 of 66)	
Tire Centers Austin, TX	\$1,475,034 (66 of 66)	
The Goodyear Tire & Rubber Co. Austin, TX	\$893,969 (38 of 66)	
Paosum Global	***	

* Recommended using Local Preference

** Located outside the City of Austin Taxing District

*** Vendor was deemed non-responsive.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FSD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Ninety notices were sent, including 2 MBEs and 0 WBEs. Nine Bids were received with no MBEs/WBEs responding.
- c. The pricing offered reflects a 2% decrease when comparing similar lines to the last contract award in April 2012.

APPROVAL JUSTIFICATION

- a. Lowest bids received meeting specifications.
- b. The Purchasing Office concurs with the Fleet Service's recommended award for local preference.
- c. Advertised in the Austin American-Statesman and on the Internet.