

**RFP EVALUATION MATRIX**  
**AIRPORT FINANCIAL AND OTHER RELATED CONSULTING SERVICES**  
**RFP PAX0109**

EVALUATION FACTORS	# Possible Points	LEIGHFISHER, INC.	UNISON CONSULTING, INC.	RICONDO & ASSOC, INC.
Airport Rates and Charges Financial Consulting Services		Burlingame, CA	Chicago, IL	Chicago, IL
Experience and Qualifications of Proposers, Subcontractors, and key individuals	40.00	37.80	38.00	35.00
Demonstrated experience of the firm providing similar services	10.00	9.20	9.20	8.80
Understanding of the scope and magnitude of the work to be accomplished	30.00	27.00	25.80	26.60
Cost	10.00	9.21	10.00	8.32
Local Business Presence	10.00	0.00	0.00	0.00
<b>Total</b>	<b>100.00</b>	<b>83.21</b>	<b>83.00</b>	<b>78.72</b>
Interview	25.00	21.00	18.25	21.00
<b>Grand Total</b>	<b>125.00</b>	<b>104.21</b>	<b>101.25</b>	<b>99.72</b>

EVALUATION FACTORS	# Possible Points	LEIGHFISHER, INC.	UNISON CONSULTING, INC.	RICONDO & ASSOC, INC.
Airport Financial Planning Services		Burlingame, CA	Chicago, IL	Chicago, IL
Experience and Qualifications of Proposers, Subcontractors, and key individuals	40.00	37.80	38.00	35.00
Demonstrated experience of the firm providing similar services	10.00	9.20	9.20	8.80
Understanding of the scope and magnitude of the work to be accomplished	30.00	26.60	26.20	25.60
Cost	10.00	9.21	10.00	8.32
Local Business Presence	10.00	0.00	0.00	0.00
<b>Total</b>	<b>100.00</b>	<b>82.81</b>	<b>83.40</b>	<b>77.72</b>
Interview	25.00	21.50	20.50	21.25
<b>Grand Total</b>	<b>125.00</b>	<b>104.31</b>	<b>103.90</b>	<b>98.97</b>

EVALUATION FACTORS	# Possible Points	UNISON CONSULTING, INC.	LEIGHFISHER, INC.	RICONDO & ASSOC, INC.
Airport Financial and Strategic Planning for Capital Improvement Program (CIP) Financial Management		Chicago, IL	Burlingame, CA	Chicago, IL
Experience and Qualifications of Proposers, Subcontractors, and key individuals	40.00	38.00	37.80	35.00
Demonstrated experience of the firm providing similar services	10.00	9.20	9.20	8.80
Understanding of the scope and magnitude of the work to be accomplished	30.00	29.20	22.00	25.10
Cost	10.00	10.00	9.21	8.32
Local Business Presence	10.00	0.00	0.00	0.00
<b>Total</b>	<b>100.00</b>	<b>86.40</b>	<b>78.21</b>	<b>77.22</b>
Interview	<b>25.00</b>	<b>23.75</b>	<b>19.50</b>	<b>18.25</b>
<b>Grand Total</b>	<b>125.00</b>	<b>110.15</b>	<b>97.71</b>	<b>95.47</b>

EVALUATION FACTORS	# Possible Points	RICONDO & ASSOC, INC.	UNISON CONSULTING, INC.	LEIGHFISHER, INC.
Annual Airport Consultant Report on Consolidated Rental Car Facility (CONRAC) and Customer Facility Charges (CFCs).		Chicago, IL	Chicago, IL	Burlingame, CA
Experience and Qualifications of Proposers, Subcontractors, and key individuals	40.00	35.00	38.00	37.80
Demonstrated experience of the firm providing similar services	10.00	8.80	9.20	9.20
Understanding of the scope and magnitude of the work to be accomplished	30.00	27.60	25.00	25.20
Cost	10.00	8.32	10.00	9.21
Local Business Presence	10.00	0.00	0.00	0.00
<b>Total</b>	<b>100.00</b>	<b>79.72</b>	<b>82.20</b>	<b>81.41</b>
Interview	<b>25.00</b>	<b>22.50</b>	<b>19.50</b>	<b>18.00</b>
<b>Grand Total</b>	<b>125.00</b>	<b>102.22</b>	<b>101.70</b>	<b>99.41</b>

\* As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office; therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.