

EVALUATION MATRIX
Strategic Plan and Technology Roadmap for AE
REQUEST FOR PROPOSAL (RFP) No. RML0026

	KEMA INC DBA DNV GL Austin, TX	COEUR BUSINESS GROUP, INC Lake Saint Louis, MO	NAVIGANT CONSULTING, INC. Austin, TX	EXCIPIO CONSULTING Broken Arrow, OK	FIVE POINT PARTNERS, LLC Atlanta, GA	CIBER, INC Greenwood Village, CO	SIEMENS INDUSTRY, INC. Schenectady, NY	KAEPPEL CONSULTING San Antonio, TX	Sogeti USA LLC Austin, TX	Black & Veatch Austin, TX
(1) Corporate and Professional Experience. Proposer experience and reference and demonstrated results from prior work. Exp related to SOW, electric utilities. Experience of key staff proposed. Level of experience and performance withintegrated electric utilities and other complex, forward-thinking businesses whichoperate in a mix of regulated and competitive environments with a diverse stakeholder setting. Maximum 25 Points.	19	8	11	6	12	12	7	*	*	*
(2) Project Concept/Operations Viability. Understanding of the RFP requirements and responsiveness to City terms and conditions. Demonstrated capability and viability of performing the work proposed. Proposed plan and methodology for: Strategic Advancement, efficiency and effectiveness, financial return, adaptability and sustainability, architectural soundness, organizational adoption/advancement, and innovation. Maximum 40 Points.	32	11	15	6	18	13	10			
(3) Total Evaluated Cost Lowest proposed price will receive the maximum points, and percentage ratios will be provided for the remaining proposals. Maximum 25 Points	4	23	13	25	5	10	7			
(4) LOCAL BUSINESS PRESENCE A firm (Offeror or Subcontractor) is considered to have a local Business Presence if firm is headquartered in the Austin Corporate City Limits, or has a branch office located in the Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administrative center where most of the important functions and full responsibility for managing and coordinating the business activities of the firm are located. The City defines branch office as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested and required under this solicitation. Maximum 10 Points	10	2	4	2	2	2	2			
SUBTOTAL POINTS (Maximum 100 points)	65	44	43	39	37	37	26			
(5) Interview - Maximum 25 Points	20	n/a	n/a	n/a	n/a	n/a	n/a			
TOTAL POINTS (Maximum 125 points)	85	44	43	39	37	37	26			

* Proposals non-responsive to the RFP MBE/WBE Compliance Plan requirements.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.


