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<th>Austin City Council - Commissioner's Court Meeting</th>
<th>Item ID:</th>
<th>34264</th>
<th>Agenda Number</th>
<th>77.</th>
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**Meeting Date:**
August 7, 2014

**Department:**
Purchasing

**Subject**
Authorize award, negotiation, and execution of a 24-month requirements service contract with SIMGENICS CORPORATION, or another qualified offeror to RFP No. MEA0302, for the purchase of power plant simulator training services for Austin Energy, in an amount not to exceed $384,000, with two 12-month extension options in an amount not to exceed $192,000 per extension option, for a total contract amount not to exceed $768,000.

**Amount and Source of Funding**
Funding in the amount of $32,000 is available in the Fiscal Year 2013-2014 Operating Budget of Austin Energy. Funding for the remaining 22 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note**
There is no unanticipated fiscal impact. A fiscal note is not required.

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<th>Purchasing Language:</th>
<th>Best evaluated proposal.</th>
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**Prior Council Action:**

**For More Information:**
Maria Andrade, Buyer I, 512-972-9424

**Boards and Commission Action:**
July 21, 2014 - Approved by the Electric Utility Commission on a vote of 7-0.

**Related Items:**

**MBE / WBE:**
This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
This contract will provide simulator training services for operators of generator units at Austin Energy's power plants. The simulator training is an intensive instructor-led class incorporating hands-on training meant to simulate generator startup and operation, and conditions of unit distress. In addition, the training includes both pre and post testing to measure each student's comprehension. This training covers both the conventional units at the Decker Power Station and the combined cycle units, including heat recovery steam generator units, at the Sand Hill Energy Center.

An Austin Energy evaluation team with expertise in this area evaluated the proposals. Evaluation criteria included technical solution and program, demonstrated applicable experience, cost, local business presence, and vendor demonstration of the simulator training to be provided.

The evaluation team chose both SimGenics Corporation and GP Strategies Corporation as qualified offerors due to their ability to develop power plant simulation and training services; however, SimGenics Corporation was the team's unanimous choice as the best evaluated offeror due to SimGenics extensive expertise and specialization in training in the utility simulator training industry.

MBE/WBE solicited: 145/94  MBE/WBE bid: 0/0

**PRICE ANALYSIS**

a. Adequate competition.
b. Two thousand, fifty-two notices were sent, including 145 MBEs and 95 WBEs. Three proposals were received, with no response from the MBE/WBE.

**APPROVAL JUSTIFICATION**

a. Best evaluated proposal. SimGenics Corporation is the current provider of these services.
b. The Purchasing Office concurs with Austin Energy's recommended award.
c. Advertised on the Internet.