

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council - Commissioner's Court Meeting		Item ID:	34740	Agenda Number	47.
Meeting Date:	August 28, 2014				
Department:	Purchasing				
Subject					
Authorize award and execution of a 36-month requirements service contract with ALLEGIANCE POWER SYSTEMS, INC. to provide back-up generator maintenance and repair services for various City departments, in an amount not to exceed \$581,935, with three 12-month extension options in an amount not to exceed \$193,979 for each extension option, for a total contract amount not to exceed \$1,163,870.					
Amount and Source of Funding					
Funding in the amount of \$16,165 is available in the Fiscal Year 2013-2014 Operating Budget of various City departments. Funding for the remaining 35 months of the original contract period and extension options is contingent upon available funding in future budgets.					
Fiscal Note					
There is no unanticipated fiscal impact. A fiscal note is not required.					
Purchasing Language:	Lowest bid received.				
Prior Council Action:					
For More Information:	Erin D'Vincent, Senior Buyer Specialist, 512-972-4017				
Boards and Commission Action:	August 13, 2014 - Recommended by the Water and Wastewater Commission on a 6-0 vote. August 18, 2014 - Recommended by the Electric Utility Commission on a 7-0 vote.				
Related Items:					
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.				
Additional Backup Information					

This contract is for the maintenance and repair of emergency back-up generators to be used by Building Services, Fleet Services, Communications and Technology Management, Austin Fire Department, Austin Water Utility, Austin Library Department, Austin Convention Center, Wireless Communications, and Austin Energy. More than 150 generators will be covered under this contract at various locations for the departments previous listed.

These generators provide emergency back-up power for fire and police stations, electrical substations, wastewater lift stations, the microwave radio network serving the Austin Fire Department, Austin Police Department, Emergency Medical Services Department, a transformer oil pumping trailer, the City's vehicle fueling system, and other communications systems. Maintenance service is provided on a quarterly basis for each generator. The services provided under this contract meet the National Fire Protection Association standard for emergency and standby power systems. In addition to the quarterly maintenance schedule, the contract also provides for both routine and emergency repair services with the contractor responding within one hour of notification in the event of emergency failure. In the event a generator is being serviced or repaired at the contractor's facility and a need for a generator is identified, the contractor will provide a temporary replacement generator until the City's unit is returned.

MBE/WBE solicited: 5/2

MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB No. EAD0213**  
**Back-Up Generator Maintenance**  
**(472 line items)**

<b><u>Vendor</u></b>	<b><u>36 Month Contract Price</u></b>
Allegiance Power Systems, Inc. Lago Vista, TX	\$581,935.00
Loftin Equipment Company, Inc. Universal City, TX	\$658,520.00
Entech Sales & Service Inc. Austin, TX	\$665,623.00
Snyder Power Bulverde, TX	\$729,587.00
Fleet Maintenance of Texas Austin, TX	\$806,548.00
Holt Power Systems Pflugerville, TX	\$1,001,437.00
Waukesha-Pearce Industries San Antonio, TX	\$1,005,438.00
Kentech Porter, TX	*
Cummins Southern Plains, LLC Arlington, TX	**

\*Kentech withdrew their bid.

\*\*Cummins Southern Plains, LLC was disqualified for not submitting the updated bid sheet.

The expenditures for the first 12 months of this contract are estimated to be \$193,979. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FSD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred eight notices were sent, including five MBEs and two WBEs. Nine bids were received, with no response from the MBEs or WBEs.
- c. The pricing offered represents an average 11% decrease from the last contract awarded in September 2008.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid. Allegiance Power Systems, Inc. is the current provider of these services.
- b. The Purchasing Office concurs with the Building Services Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.