

A G E N D A



Recommendation for Council Action (Purchasing)

| | | | | | |
|---|--|--|-------|---------------|-----|
| Austin City Council - Commissioner's Court Meeting | | Item ID: | 34764 | Agenda Number | 56. |
| Meeting Date: | | August 28, 2014 | | | |
| Department: | | Purchasing | | | |
| Subject | | | | | |
| Authorize the negotiation and execution of Amendment No. 2 to a contract with FREEMAN DECORATING CO., D/B/A FREEMAN AUDIO VISUAL SOLUTIONS, INC., to provide facility rigging services for the Austin Convention Center Department and the Palmer Events Center (PEC) providing additional estimated revenue of \$50,000 for a revised estimated contract revenue total of \$2,550,000. | | | | | |
| Amount and Source of Funding | | | | | |
| Estimated net revenue will be included in the Fiscal Year 2014 and future years Operating Budget of the Austin Convention Center Department. | | | | | |
| Fiscal Note | | | | | |
| There is no unanticipated fiscal impact. A fiscal note is not required. | | | | | |
| Purchasing Language: | | Contract Amendment. | | | |
| Prior Council Action: | | November 11, 2012 - Council approved contract. | | | |
| For More Information: | | Terra Green, Buyer II, 512-972-4022 | | | |
| Boards and Commission Action: | | | | | |
| Related Items: | | | | | |
| MBE / WBE: | | This contract was awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. | | | |

Additional Backup Information

This proposed amendment is to modify the contract with Freeman Decorating Co., D/B/A Freeman Audio Visual Solutions, Inc., to provide or facilitate exclusive in-house rigging services, including both labor and rental equipment (e.g. chain hoists, truss, etc.) at the Austin Convention Center (ACC) and Palmer Events Center (PEC). This proposed amendment will provide a comprehensive overhead safety and risk management program ensuring that City facilities are exceeding industry standards when rigging chain hoists and truss systems to temporarily suspended objects from overhead structures in the ACC and PEC facilities.

On February 1, 2012, Council approved, through a competitively bid process, the award of a 60-month revenue contract with Freeman Audio Visual Solutions, Inc. to provide audio visual and rigging services for the Austin Convention Center

Department ("ACCD") for a total estimated contract revenue paid to the City of \$2,500,000.

This Contract provides services for audio visual and rigging services for trade shows, banquets, family entertainment, convention events, sporting events, etc., at the ACC and the PEC. All work includes equipment rentals, equipment set-up, equipment supports, sales and customer service for ACCD Lessee, as well as technical expertise, labor and advice to ACCD Lessee.

Contract Summary

| ACTION | DESCRIPTION | AMOUNT |
|---|--|-------------|
| Original Contract 11/02/12-11/01/17 | Council approved award of a 60-month revenue contract | \$2,500,000 |
| Amendment No. 1 04/16/13 | Contractor name change | \$0.00 |
| Proposed Amendment No. 2 | Estimated revenue increase to contract | \$50,000 |
| Revised Estimated Revenue Total Contract Amount | | \$2,550,000 |