

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

36823

Agenda Number

13.

Meeting Date:

October 16, 2014

Department:

Purchasing

## Subject

Authorize award and execution of a 36-month requirements supply agreement with TEXAS CORRUGATORS, INC. to provide metal beam guard railing and materials in an amount not to exceed \$283,365, with three 12-month extension options in an amount not to exceed \$94,455 per extension option, for a total contract amount not to exceed \$566,730.

## Amount and Source of Funding

Funding in the amount of \$86,584 is available in the Fiscal Year 2014-2015 Operating Budget of the Public Works – Street and Bridge Department. Funding for the remaining 25 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Lowest bid received.

Prior Council  
Action:For More  
Information:

Georgia Billela, Buyer II, 512-974-2939

Boards and  
Commission  
Action:

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

## Additional Backup Information

This contract is to provide guard railing and associated supplies including domed wooden support post, steel terminal anchor posts, wooden spacer blocks, nuts, bolts, and washers for installation and maintenance of the City of Austin roadways. The Street and Bridge department will install metal beam guard railings as part of new road construction and/or as replacements when useful lifespan has been exhausted. The guard railings enhance public safety on the city thoroughfares in accordance with Texas Department of Transportation specifications.

MBE /WBE solicited: 2/2

MBE /WBE bid: 0/0

**BID TABULATION**  
**IFB GLB0014**  
**Metal Beam Guard Railing and Materials**  
**(12 Line Items)**

<b><u>Vendor</u></b>	<b><u>Total Award</u></b> <b><u>(Item Line Award)</u></b>
Texas Corrugators, Inc. Round Rock, TX	\$83,319
Comade, Inc. Santa Ana, CA	\$93,425
G.S.I. Highway Products Hutchins, TX	*

\*Deemed non-responsive because they did not meet the requirements specified in the solicitation and did not sign the offer sheet.

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FSD Purchasing website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. 50 notices were sent including two MBEs and two WBEs. Three bids were received with no MBEs and/or WBEs responding.
- c. The pricing offered represents a 92% decrease from the last purchase made in November 2009. The department increased their annual requirements and this generated an increase level of bidder response compared to the last solicitation in which we received one response.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Public Works – Street and Bridge Department’s recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.