

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	36933	Agenda Number	17.
Meeting Date:	October 23, 2014			
Department:	Purchasing			
Subject				
Authorize award, negotiation, and execution of 36-month requirements service contracts with VIDTRONIX TICKET AND LABEL, LLC. to provide shared use supplies and spare parts for Vidtronix printers in an amount not to exceed \$287,340, with three 12-month extension options in an amount not to exceed \$95,780 per extension option, for a total contract amount not to exceed \$574,680; PAPER SYSTEMS INCORPORATED to provide shared use supplies and spare parts for IER printers in an amount not to exceed \$72,750, with three 12-month extension options in an amount not to exceed \$24,250 per extension option, for a total contract amount not to exceed \$145,500; and POS SUPPLY SOLUTIONS, INC. to provide thermal paper for Zebra TTP2030 in an amount not to exceed \$61,536, with three 12-month extension options in an amount not to exceed \$20,512 per extension option, for a total contract amount not to exceed \$123,072.				
Amount and Source of Funding				
Funding in the amount of \$263,395 is available in the Fiscal Year 2014-2015 Operating Budget of the Aviation Department. Funding for the remaining 25 months of the original contract period and extension options is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Lowest bids received.			
Prior Council Action:				
For More Information:	Sai Xoomsai Purcell, Senior Buyer Specialist, 512-972-4016.			
Boards and Commission Action:	September 9, 2014 - Recommended by the Austin Airport Advisory Commission.			
Related Items:				
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Additional Backup Information				

These contracts will provide the consumables for printing items such as boarding passes, baggage tags, and other supplies. Additionally, these contracts will provide various spare parts for the passengers' self-service kiosks for Vidtronix, IER, and Zebra printers currently installed as a component of the Shared Use Passenger System located throughout Austin-Bergstrom International Airport terminal.

The airport's shared use system allows airlines to use an airport owned ticket counter, gate, or self-service kiosks to assist with passenger processing at the airport, reducing wait time at each airline ticket counter. These general self-service kiosks provide passengers with the option to self-check and print boarding passes and baggage tags from any of the kiosks, which enhance the customer service experience.

MBE/WBE solicited: 4/1

WBE/WBE bid: 0/0

BID TABULATION

IFB No. PAX0045

**Shared Use Consumable Supplies and Spare Parts
(11 line items)**

Section A: Vidtronix Printers Supplies and Spare Parts

<u>Vendor</u>	<u>Total Bid</u>
Vidtronix Ticket and Label, LLC. Shawnee, KS	\$95,780.00
Vidtronix Ticket and Label, LLC. Shawnee, KS	\$112,810.00

Section B: IER Printers Supplies and Spare Parts

<u>Vendor</u>	<u>Total Bid</u>
Paper System Incorporated Springboro, OH	\$24,250.00
POS Supply Solutions, Inc. Danvers, MA	\$24,990.00
Vidtronix Ticket and Label, LLC. Shawnee, KS	\$33,750.00
Vidtronix Ticket and Label, LLC. Shawnee, KS	\$37,000.00

Section C: Zebra TTP2030 Paper Supply

POS Supply Solutions, Inc. Danvers, MA	\$20,512.00
Paper System Incorporated Springboro, OH	\$22,960.00

PRICE ANALYSIS

- a. Adequate competition.
- b. 87 notices were sent, including four MBEs and one WBE. Four bids were received. The MBE /WBEs did not respond.
- c. This is the first contract for this list of items therefore a full pricing history isn't available. However, the pricing offered represents a 25.2% decrease from spot purchases for the same two line items previously purchased in 2014.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Department of Aviation's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.