

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	37781	Agenda Number	70.
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Meeting Date:	November 20, 2014
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Department:	Purchasing
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### Subject

Authorize award, negotiation, and execution of two 37-month contracts with CAPITAL INVESTING IN DEVELOPMENT & EMPLOYMENT OF ADULTS INC DBA CAPITAL IDEA, INC. and SKILLPOINT ALLIANCE, or other qualified offerors to Request for Proposal No. EAD0118, for career and occupational training in an amount not to exceed \$3,841,950 each and combined, with three 12-month extension options in an amount not to exceed \$1,280,650 each and combined for each extension option, for a total contract amount not to exceed \$7,683,900 each and combined.

### Amount and Source of Funding

Funding in the amount of \$50,000 is available in the Fiscal Year 2014-2015 Operating Budget of the Health and Human Services Department. Funding for remaining 36-months of the original contract period and the extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best applications received.
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Prior Council Action:	
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For More Information:	Erin D'Vincent, Senior Buyer Specialist, 512-972-4017
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	These contracts will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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### Additional Backup Information

In 2012, the Health and Human Services Department (HHSD) and Economic Development Department (EDD) began planning a competitive solicitation, Request for Application (RFA), to establish contracts with community-based organizations for services that promote career and occupational training based on the needs for labor that are determined by industry growth and occupational demand.

HHSD and EDD presented the RFA investment framework and competitive process to the Public Health and Human Services Committee (PHHS) during a number of regular meetings and work sessions. HHSD obtained approval from the PHHS Committee to move forward with the RFA and on December 12, 2013, HHSD provided the full Council a briefing on the RFA investment framework approved by PHHS.

The RFA was issued on March 24, 2014 and closed on June 5, 2014. Five applications were received. HHSD presented a funding recommendation to the PHHS Committee on September 2, 2014. On October 31, 2014, the PHHS Committee approved funding recommendations to move forward to Council for approval.

These career and occupational training programs recommended for funding will begin September 1, 2015 for an initial 37-month period ending on September 30, 2018, with three 12-month extension options. Both recommended agencies currently provide career and occupational training for the City.

MBE/WBE solicited: 20/7

MBE/WBE bid: 0/0

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. 424 notices were sent including 20 MBEs and seven WBEs. Five applications were received with no response from the MBE/WBEs.
- c. A pricing history is not available due to the range and scope of services provided.

#### **APPROVAL JUSTIFICATION**

- a. Five applications received.
- b. The Purchasing Office concurs with the Economic Development Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.