

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

38123

Agenda Number

81.

Meeting Date:

December 11, 2014

Department:

Purchasing

Subject

Authorize award and execution of a 36-month requirements supply contract with NACHURS ALPINE SOLUTIONS, CORP. to provide deicing materials in an amount not to exceed \$402,000, with one 36-month extension option in an amount not to exceed \$402,000 for a total contract amount not to exceed \$804,000.

Amount and Source of Funding

Funding in the amount of \$111,667 is available in the Fiscal Year 2014-2015 Operating Budget of the Aviation Department. Funding for the remaining 27 months of the original contract period and extension option is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Lowest bid received.

Prior Council
Action:For More
Information:

Sai Xoomsai, Senior Buyer Specialist, 512-972-4016.

Boards and
Commission
Action:

December 9, 2014 – To be reviewed by the Austin Airport Advisory Commission.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

This contract will provide deicing materials for Austin-Bergstrom International Airport's runways and pavers. The deicing of airfield surfaces is required by the Federal Aviation Administration (FAA) to ensure the safety of passengers. This contract will provide Aqueous Potassium Acetate and Anhydrous Sodium Formate required by the FAA Advisory Circular AC 150/5200-30C, Airport Winter Safety and Operations, to be used for deicing airport pavement surfaces during winter weather operations.

MBE/WBE solicited: 3/0

MBE/WBE bid: 0/0

BID TABULATION

IFB No. PAX0055
Deicing Materials
3 line items

Aqueous Potassium Acetate Deicing Materials

<u>Vendor</u>	<u>Total Price</u>
Nachurs Alpine Solutions, Corp. Marion, OH	\$342,750.00

Anhydrous Sodium Formate Deicing Material

<u>Vendor</u>	<u>Total Price</u>
Nachurs Alpine Solutions, Corp. Marion, OH	\$59,250.00
Mare Industrial, LLC. Evergreen, CO	\$75,750.00

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- Adequate competition.
- 77 notices were sent. There are three MBEs registered for this commodity code and there are no known WBEs. Three bids were received with no response from the MBEs/WBEs.
- The pricing offered represents a 21% decrease for aqueous potassium acetate and 11% decrease for anhydrous sodium formate from the last contract awarded in August 2011.

APPROVAL JUSTIFICATION

- Lowest bid.
- The Purchasing Office concurs with the Aviation Department's recommended award.

c. Advertised in the Austin American Statesman and on the Internet.