

Transmission & Distribution Steel Utility Poles – RFP GAL0020

Evaluation Category	Maximum Points	TransAmerican Power Products, Inc.	KBS Electrical Distributors, Inc.	Stuart C. Irby Co.	Techline, Inc. (Keystone)*	Trinity Utility Structures, LLC.	Techline, Inc. (Valmont)*	Rohn Products, LLC.	Texas Electric Cooperatives	Dis-Tran Steel Fabrication LLC.
Total Evaluated Cost	50	Houston, TX	Austin, TX	Austin, TX	Fort Worth, TX	Austin, TX	Peoria, IL	Austin, TX	Pineville, LA	
Technical Concept & Solution	15	12.7	10.5	9.7	10.3	10.8	8.3	8.0	**	**
Experience & Performance Capability	15	13.7	8.7	10.3	10.0	10	10.8	6.0	**	**
Delivery Lead Times	10	8.0	7.0	4.7	5.0	6.0	4.3	6.3	**	**
Local Business Presence	10	0	10	10	0	0	10	0	**	**
<b>Total</b>	<b>100</b>	<b>84.4</b>	<b>78.7</b>	<b>72.3</b>	<b>69.3</b>	<b>67.8</b>	<b>48.7</b>		<b>**</b>	<b>**</b>

\* Techline, Inc. submitted two separate proposals representing two different manufacturers, Keystone and Valmont.  
 \*\* Non-responsive. Did not provide the information required for evaluation as stated in the solicitation.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.