

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

41918

Agenda Number

23.

Meeting Date:

March 26, 2015

Department:

Purchasing

Subject

Authorize award and execution of two 36-month contracts with VIDTRONIX TICKET & LABEL LLC and OMNIDATA SERVICES GROUP LLC for the purchase of as-needed replacement parts for the shared-use passenger processing system at the Austin-Bergstrom International Airport in an amount not to exceed \$450,000 each and combined, with two 12-month extension options in an amount not to exceed \$150,000 each and combined per extension option, for a total contract amount not to exceed \$750,000 each and combined.

Amount and Source of Funding

Funding in the amount of \$75,000 is available in the Fiscal Year 2014-2015 Operating Budget of the Aviation Department. Funding for the remaining 30-months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Lowest bids received.

Prior Council
Action:For More
Information:

Shawn Willett, Corp. Contract Compliance Manager, 512-974-2274

Boards and
Commission
Action:

March 10, 2015 - Approved by the Austin Airport Advisory Commission on a vote of 4-0 with Commissioners Hart, Farris and Saulmon absent.

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D Minority-Owned and Women-Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

This contract will allow the Aviation Department to purchase, on an as needed basis, various parts for the shared use passenger processing system at Austin-Bergstrom International Airport (ABIA). Currently airlines lease space at ABIA for their passenger processing (ticket counters) and arriving/departing planes (gate counters/jet-bridge). Because of the rapidly expanding air services the airport looked to technology to help manage these resources. A shared use passenger processing system allows the airport to manage those resources by installing specialized technology at ticket counters and gate positions, thus allowing any airline to use those resources. For example, one airline can log into 4 ticket counter positions to process passengers for their flight. When they are done and logged out, another airline could then use those same 4 ticket counters to process passengers for their flight.

This provides ABIA terminal flexibility by enabling 'any airline, any position, anytime' passenger processing capabilities. The system is used by every airline at ABIA and is a critical to the operation of the airport. This contract will allow ABIA to replace parts as needed to support the growth of the system. The parts include baggage tag/boarding pass printers, keyboards that allow the processing of credit cards/passports/drivers licenses, receipt printers and bar code readers.

Current airlines have announced additional flights from ABIA to other destinations starting in April 2015. With this forthcoming, the Aviation Department needs this contract in place before the new flights start service. This will allow ABIA to replace parts and to expand the shared use system at ABIA allowing the airlines to use the system to process passengers.

MBE/WBE solicited: 1/1

MBE/WBE bid: 0/0

BID TABULATION:

IFB SMW0211REBID

**Parts for the Shared Use Passenger at ABIA
(8 line items)**

<u>Vendor</u>	<u>Number of Line Items Bid</u>	<u>Number of Line Items Awarded</u>	<u>Annual Bid Total*</u>
Vidtronix, LLC Shawnee, KS	3	3	\$99,250
Omndata Services Group LLC Houston, TX	5	5	\$45,260

*Bid Tabulation is for comparison purposes only; award amount was stated in the solicitation

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: http://ci.austin.tx.us/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- Adequate competition. These parts are very specialized for this system so there are very limited vendors who can offer them.

- b. 30 notices were sent, including one MBE and one WBE. Two bids were received with no response from the MBEs/WBEs.
- c. This is the first purchase of its type; therefore there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.