

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	47675	Agenda Number	35.
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Meeting Date:	August 6, 2015
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Department:	Purchasing
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### Subject

Authorize negotiation, and execution of a contract with WAPA, LLC DBA OLDEN LIGHTING, or one of the other qualified offerors to Request For Proposal No. MPM0302, to provide lighting, electrical dimming, power distribution, and installation services in an amount not to exceed \$124,183.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2014-2015 Budget of the Austin Cable Access Fund via the Office of Telecommunications and Regulatory Affairs (TARA). TARA receives funding from four video service providers annually; these contributions are restricted for capital expenses related to Austin Public, Educational, and Governmental access channels.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated proposal received.
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Prior Council Action:	
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For More Information:	Jonathan Dalchau, Senior Buyer, 512-974-2938
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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### Additional Backup Information

The contract will provide new, more energy-efficient lighting, electrical dimming, power distribution equipment, and installation for the City's three public access studios. The lighting system in the studios serves the needs for a range of productions including bands, choirs, and other large performances as well as community forums, talk shows, round table discussions, and interviews.

The current incandescent lighting equipment in the facility is not energy efficient and creates additional heat, which in turn increases the demand for air conditioning. Replacing the current incandescent lighting system with light emitting diode (LED) and other energy efficient lighting instruments with inherent color temperature will be more compatible with the modern television cameras in the studios, operate at lower temperatures which is safer for users, and lower maintenance costs. Additionally, the electrical dimming and power distribution equipment in the facility is 24 years old, obsolete, and requires constant maintenance and repair.

An evaluation team with expertise in this area evaluated the proposals and scored Olden Lighting as the best to provide these services based on their business organization, applicable experience, personnel qualifications, proposed timeline, cost, and local business presence.

These upgrades will reduce utility costs and improve efficiency by substantially reducing electric consumption from lower power requirements of the LED system and reduced Heating Ventilating and Air Conditioning operations from the cooler operation of the LED system. The upgrades will also increase lighting system automation, thereby reducing the labor component of studio operations.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unable to negotiate a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with this provider.

MBE/WBE solicited: 28/44

MBE/WBE bid: 0/0

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. 451 notices were sent including 28 MBEs and 44 WBEs. Two proposals were received, with no response from the MBEs/WBEs.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

#### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposal.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised in the Austin American Statesman and on the internet.