

### M/WBE Summary

Public notice was given for the solicitation documents for CLMC545 Nelray Boulevard and Evans Avenue Utility Rehabilitation through the City's Vendor Connection web portal which resulted in 13 contractors receiving notification. Six contractors obtained the bid documents and six bids were received and opened on July 30, 2015. Four of the six firms were certified. M.A. SMITH CONTRACTING CO. INC. submitted the lowest responsive bid of six bids received:

|  |                |
|--|----------------|
| M.A. Smith Contracting Co., Inc., Austin, TX         | \$3,132,658.75 |
| Facilities Rehabilitation Inc., (MBE /MH) Taylor, TX | \$3,479,477.00 |
| Austin Underground, Inc., (MBE /MH) Jonestown, TX    | \$3,631,939.50 |
| Santa Clara Construction, Ltd, (MBE /MH) Austin, TX  | \$3,876,756.75 |
| Central Road & Utility, Ltd, (MBE /MH) Austin, TX    | \$3,962,354.00 |
| Denucci Constructors, LLC, Austin, TX                | \$4,250,581.90 |

The contractor's choice of work methodology provides for seven areas of subcontracting opportunities which are listed below. Project specific subgoals stated in the solicitation were 1.59% African American; 3.43 % Hispanic; 0.67% Native/Asian, 1.76% WBE. Total participation estimated on base bid amount of \$3,132,658.75:

|   |                       |               |
|---|-----------------------|---------------|
| <u>NON M/WBE TOTAL – PRIME</u>                              | <u>\$2,892,558.75</u> | <u>92.32%</u> |
| M.A. Smith Contracting Co., Inc., Austin, TX                | \$2,892,558.75        | 92.32%        |
| <u>MBE TOTAL – SUBCONTRACTORS</u>                           | <u>\$183,000.00</u>   | <u>5.84%</u>  |
| <u>African American Subtotal</u>                            | <u>\$51,000.00</u>    | <u>1.63%</u>  |
| (MB) Avery's Lawn Care, Round Rock, TX (Landscaping)        | \$21,000.00           | 0.67%         |
| (MB) Sam Kellough Trucking, Austin, TX (Hauling)            | \$30,000.00           | 0.96%         |
| <u>Hispanic Subtotal</u>                                    | <u>\$110,000.00</u>   | <u>3.51%</u>  |
| (MH) Mars Industries, LLC., Cedar Creek, TX (Pipe)          | \$100,000.00          | 3.19%         |
| (MH) Easy Drive Stake, Inc., Austin, TX (Pavement markings) | \$10,000.00           | 0.32%         |
| <u>Native/Asian Subtotal</u>                                | <u>\$22,000.00</u>    | <u>0.70%</u>  |
| (MA) Marie's Trucking, Austin, TX (Hauling)                 | \$22,000.00           | 0.70%         |
| <u>WBE TOTAL – SUBCONTRACTORS</u>                           | <u>\$57,000.00</u>    | <u>1.82%</u>  |
| (FW) Chlor-Serv, Inc., Hutto, TX (Disinfect Pipe)           | \$5,000.00            | 0.16%         |
| (FN) Get it Clean, Inc., Austin, TX (Pipe)                  | \$52,000.00           | 1.66%         |
| <u>NON M/WBE TOTAL – SUBCONTRACTORS</u>                     | <u>\$100.00</u>       | <u>0.02%</u>  |
| Texas Concrete Materials LTD, Del Valle, TX (Concrete work) | \$50.00               | 0.01%         |
| G & R Surveying, LLC, Austin, TX (Land Surveying)           | \$50.00               | 0.01%         |

The Contractor submitted a MBE /WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER - Facilities Rehabilitation Inc., Taylor, TX \$3,479,477.00  
95.41% M/WBE prime participation; 1.72% African American; 0.00% Hispanic; 0.86% Native/Asian; 2.01% WBE;  
0.00% Non M/WBE subcontractor participation.

THIRD BIDDER - Austin Underground, Inc., Jonestown, TX \$3,631,939.50  
90.70% M/WBE prime participation; 1.60% African American; 0.00% Hispanic; 0.67% Native/Asian; 1.76% WBE;  
5.27% Non M/WBE subcontractor participation.

