

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

50822

Agenda Number

20.

Meeting Date:

October 15, 2015

Department:

Purchasing

Subject

Authorize execution of a 36-month contract with TEXAS SPORTS SANDS, INC. to provide white sureplay silica sand in an amount not to exceed \$192,510, with three 12-month extension options in an amount not to exceed \$64,170 per extension option, for a total contract amount not to exceed \$385,020, and OSBURN MATERIALS, INC. to provide topdress silica sand in an amount not to exceed \$295,365, with three 12-month extension options in an amount not to exceed \$98,455 per extension option, for a total contract amount not to exceed \$1,772,190.

Amount and Source of Funding

Funding in the amount of \$162,625 is available in the Fiscal Year 2015-2016 Operating Budget of the Parks and Recreation Department. Funding for the remaining 24-months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

Sole bids received

Prior Council
Action:For More
Information:

Terry V. Nicholson, Sr. Buyer Specialist, 512-974-2995

Boards and
Commission
Action:

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

These contracts will provide the City's six golf facilities with sureplay and topdress sand as specified by the United States Golf Association (USGA). In addition to providing the appropriate material for golf course bunkers (sand traps), the sand is also used to level and shape greens and promote the drainage required to conserve water.

The two types of silica sand purchased on this contract are different colors; both are required to maintain the courses original construction. The silica sand provided by Osburn Materials, Inc. will be used for greens maintenance at Jimmy Clay/Roy Kiser, Hancock and Greyrock courses, while the material from Texas Sports Sands, Inc. will support green and bunker maintenance at Morris Williams and bunker maintenance at Greyrock.

The prior contract for the majority of this material has expired, forcing the Parks and Recreation Department to procure the material on higher priced spot-buys to maintain the golf courses.

MBE/WBE solicited: 3/0

MBE/WBE bid: 0/0

BID TABULATION

IFB TVN1014

Golf Course Sand

Vendor

Total Bid for White Sureplay Sand

Texas Sports Sands, Inc.
Garland, TX

\$64,170

Vendor

Total Bid for Topdress Sand

Osburn Materials, Inc.
San Antonio, TX

\$98,455

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm

PRICE ANALYSIS

- a. Sole bids received. While there are several pits that provide reasonably priced silica sand in the state of Texas, the true cost is transportation. For that reason, only pits in Central Texas can provide this type of material to the City competitively.
- b. 100 notices were sent including three MBEs and no WBEs. Two bids were received with no response from the MBEs/WBEs.
- c. The pricing offered represents a 4.2% decrease from the last White Sureplay Silica Sand purchase made in 2012 and a 13% increase from the last Silica Sand purchase made in 2008. This increase in cost is consistent with the price index which shows an 18% increase in cost for this commodity.

APPROVAL JUSTIFICATION

- a. Sole bids received. Both vendors are the current providers of these goods.
- b. The Purchasing Office concurs with Parks and Recreation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.