

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	52051	Agenda Number	56.
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Meeting Date:	November 19, 2015
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Department:	Purchasing
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Subject

Authorize negotiation and execution of a 12-month contract with TITUS SYSTEMS, LP, to provide outside plant fiber expansions and maintenance for the City's telecommunications network in an amount not to exceed \$400,000, with four 12-month extension options in an amount not to exceed \$400,000 per extension option, for a total contract amount not to exceed \$2,000,000.

Amount and Source of Funding

Funding in the amount of \$366,666 is available in the Fiscal Year 2015-2016 Operating Budget of the Communications and Technology Management Department. Funding for the remaining one month of the initial contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole responsive proposal received.
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Prior Council Action:	
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For More Information:	Shawn Willett, Deputy Purchasing Officer, 512-974-2274
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program through the achievements of good faith efforts with 3.61% MBE participation..
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Additional Backup Information

The contract is for installation, termination, splicing, testing, rehabilitation, maintenance, repair and documentation of the City of Austin Telecommunications Network (COATN) segments of the Greater Austin Area Telecommunications Network Fiber Optic cabling. COATN is the City's fiber optic network. This fiber optic infrastructure connects 245 city facilities to provide voice and data services, access to all business applications, and access to the internet. The City owns approximately 85 miles of mostly 24 strand single mode fiber. 95% of the outside plant network is aerial, while 5% of the outside plant network is underground.

The contractor will perform additions, repairs or modifications of existing and new sites as necessary. This contract is intended to provide controlled network expansion and changes to meet City needs while maintaining network integrity and a 100% network performance and reliability standard.

An Evaluation Committee composed of personnel from Communications and Technology Management Department with expertise in this area evaluated and scored the proposals and recommended Titus Systems LP for award. Evaluation criteria included the response to general requirements, experience and references, response time and response plan, cost, and local presence.

The current contract expires on November 19, 2015 so it is important to get a new contract in place in case work is needed on the network.

MBE/WBE solicited: 54/17

MBE/WBE response: 1/0

PRICE ANALYSIS

- a. Sole responsive proposal. This is very specialized work with a limited number of qualified companies in the area. The pricing in the proposal was compared with the past contract and market pricing to ensure the value to the City.
- b. 1020 notices were sent including 54 MBEs and 17 WBEs. Three proposals were received including one MBE. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email address/fax numbers.

APPROVAL JUSTIFICATION

- a. Sole responsive proposal.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised in the Austin American Statesman and on the internet.