

**AUSTIN ENERGY UTILITY OVERSIGHT COMMITTEE  
RECOMMENDATION FOR COMMITTEE ACTION  
VENDOR NAME: PIKE ELECTRIC, LLC.**

**AGENDA DATE: 12/3/2015  
PAGE 1 OF 2**

SUBJECT: Recommend authorization to negotiate and execute a 24-month contract with PIKE ELECTRIC, LLC, or another qualified offeror to Request for Proposals LAG0105, for transmission and distribution electrical services, in an amount not to exceed \$30,000,000 with three 12-month extension options in an amount not to exceed \$15,000,000 per extension option, for a total contract amount not to exceed \$75,000,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$200,000 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding in the amount of \$8,550,000 is available in the Fiscal Year 2015-2016 Capital Budget of Austin Energy. Funding for the remaining 17 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE:

PURCHASING: Best evaluated proposal.

PRIOR COUNCIL ACTION: December 9, 2010 - Approved original contract, Item # 36.  
June 4, 2015 - Approved amendment, Item # 35.

BOARD AND COMMISSION ACTION: December 14, 2015 – To be reviewed by the Electric Utility Commission.

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-9A Minority Owned and Women Owned Business Enterprise Procurement Program through the achievements of good faith efforts with 0.47% African American, 0.13% Hispanic, 0.06% Asian/Native American and 0.93% WBE subcontractor participation.

FOR MORE INFORMATION CONTACT: Leslie Giannattasio, Senior Buyer, 512-322-6583

---

The contract is for transmission and distribution electrical construction and maintenance services for Austin Energy. These services include combinations of capital improvement and operating and maintenance activities. The contract provides Austin Energy with ready access to contract labor and equipment for the performance of routine and emergency transmission and distribution work. The services are primarily for service extensions, the removal and replacement of utility poles, residential distribution underground cable upgrades, storm related outage restoration and distribution line relocations.

Continued growth in the Austin area has contributed to the need to expand and upgrade electric infrastructure and acquire the materials and services to fulfill customer projects and meet electric utility reliability requirements. In response, Austin Energy must implement system modification projects such as installing new distribution and transmission facilities, and updating and improving existing facilities. This contract is critical to serving load growth and ensuring the reliability of the electrical system.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and rated this proposal as the best to provide these services. Evaluation criteria used to evaluate the proposals include solution and program to accomplish the work, demonstrated applicable experience and personnel qualifications, price and local business presence.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease and staff will return to Council so that another qualified offeror may be selected.

The current contract expires in March 2016. Approval is requested in order to ensure an efficient transition to the new contract with no lapse in services.

MBE/WBE solicited: 33/12

MBE/WBE bid: 0/0

**PRICE ANALYSIS**

- a. Adequate competition.
- b. 666 notices were sent, including 33 MBEs and 12 WBEs. Four proposals were received, with no response from the MBEs/WBEs. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.

**APPROVAL JUSTIFICATION**

- a. Best evaluated proposal.
- b. The Purchasing Office recommends contract award consistent with the evaluation committee.
- c. Advertised on the internet.

**EVALUATION MATRIX:**  
**TRANSMISSION & DISTRIBUTION ELECTRICAL SERVICES**  
**RFP LAG0105**

<u>Evaluation Category</u>	<u>Maximum Points</u>	PIKE ELECTRIC, LLC Austin, TX	T&D SOLUTIONS Alexandria, LA	MASTEC NORTH AMERICA, INC. Austin, TX	LINETEC SERVICES LLC Alexandria, LA
Solution & Program	20	16.2	16.7	15.3	*
Demonstrated Applicable Experience & Personnel Qualifications	30	26.8	24.8	20.7	*
Total Evaluated Cost	40	39	40	36.4	*
Local Business Presence	10	10	2	10	*
<b>Total</b>	<b>100</b>	<b>92</b>	<b>83.5</b>	<b>82.4</b>	<b>*</b>

\* Non-responsive. Did not meet the minimum requirements as stated in the solicitation.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

### **M/WBE Summary**

Participation goals stated in solicitation **LAG0105 Transmission and Distribution Electrical Services** were 2.89% African American, .86% Hispanic, 1.59% Asian/Native American and 2.31% WBE. The recommended firm, Pike Electric, LLC, submitted a compliance plan, which was approved by the Small & Minority Business Resources Department. Firm has agreed to utilize the firms below as the scopes of work are assigned.

<b><u>NON MBE/WBE PRIME TOTAL</u></b>	<b>98.41%</b>
Pike Electric, LLC, Austin, TX	

<b><u>MBE SUBCONTRACTOR TOTAL</u></b>	<b>.66%</b>
---------------------------------------	-------------

<b><u>African American Total</u></b>	<b>.47%</b>
(MB) RAW Trucking, Austin, TX (Trucking Services)	
(MB) Lewis Clark Trucking, LLC, Pflugerville, TX (Trucking Services)	
(MB) Unism Development Co. Inc., Austin, TX (Pole Pulling)	

<b><u>Hispanic Total</u></b>	<b>.13%</b>
(FH) Travis Paving & Excavating, Inc. (Trucking Services)	
(FH) Serna's Trucking, Austin, TX (Trucking Services)	

<b><u>Asian/Native American Total</u></b>	<b>.06%</b>
(MA) BenQwest, LLC, Austin, TX (Fuel, Oil, Diesel)	

<b><u>WBE SUBCONTRACTOR TOTAL</u></b>	<b>.93%</b>
(FW) N-Line Traffic Maintenance, Austin, TX (Traffic Control Equipment & Accessories Rental)	

<b><u>NON CERTIFIED SUBCONTRACTOR TOTAL</u></b>	<b>0%</b>
---	-----------