

## AGENDA



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

52817

Agenda Number

38.

Meeting Date:

December 17, 2015

Department:

Purchasing

## Subject

Authorize award and execution of a 36-month contract with LNI CUSTOM MANUFACTURING, INC. to provide outdoor trash, recycling, and compost receptacles in amount not to exceed \$202,800, with three 12-month extension options in an amount not to exceed \$67,600 per extension option, for a total contract amount not to exceed \$405,600.

## Amount and Source of Funding

Funding in the amount of \$67,600 is available in the Fiscal Year 2015-2016 Capital Budget of Austin Resource Recovery. Funding for the remaining 27-months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

A fiscal note is attached.

Purchasing  
Language:

Lowest bid received.

Prior Council  
Action:



For More  
Information:

Jonathan Dalchau, Senior Buyer, 512-974-2938

Boards and  
Commission  
Action:

November 18, 2015 – Recommended by the Zero Waste Advisory Commission on 9-0 vote, Commissioners Acuna and Valera absent.

Related Items:

MBE / WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

## Additional Backup Information

The contract is for the purchase of outdoor recycling, trash, and composting receptacles for the downtown Austin area to be in compliance with the Great Streets Master Plan, Universal Recycling Ordinance 20101104-018, and Austin Resource Recovery's Zero Waste requirements. The receptacles will match the design of the silver containers currently located on city streets.

If the City is unable to enter into a contract, the City will have to spot purchase new and replacement receptacles at an increased cost.

MBE/WBE solicited: 13/12

MBE/WBE bid: 0/0

**BID TABULATION**

**IFB JRD0028**

**Outdoor Trash and Recycling Containers for the Downtown Area  
(2 line items)**

<b><u>Vendor</u></b>	<b><u>Total Bid Price</u></b>
LNI Custom Manufacturing, Inc. Hawthorne, CA	\$67,600
The Park and Facilities Boca Raton, FL	\$69,894
Leader Manufacturing, Inc. Port Orchard, WA	\$100,480

A complete bid tabulation is on file in the Purchasing Office and is on the City's Financial Services Austin Finance Online website at: [https://www.austintexas.gov/financeonline/vendor\\_connection/solicitation/search.cfm](https://www.austintexas.gov/financeonline/vendor_connection/solicitation/search.cfm)

**PRICE ANALYSIS:**

- a. Adequate competition.
- b. 546 notices were sent, including 13 MBEs and 12 WBEs. Three bids were received with no response from the MBEs/WBEs.
- c. The pricing offered represents a 32% decrease from the last spot purchase made in August of 2011. This decrease is attributed to additional vendors in the marketplace.

**APPROVAL JUSTIFICATION:**

- a. Lowest bid received.
- b. The Purchasing Office concurs with Austin Resource Recovery's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.