

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

54104

Agenda Number

26.

Meeting Date:

February 4, 2016

Department:

Purchasing

## Subject

Authorize award and execution of a 36-month contract with TECHLINE INC. to provide decorative luminaires, street lights and poles in an amount not to exceed \$731,502, with three 12-month extension options in an amount not to exceed \$243,834 per extension option, for a total contract amount not to exceed \$1,463,004.

## Amount and Source of Funding

Funding in the amount of \$142,237 is available in the Fiscal Year 2015-2016 Operating Budget of Austin Energy. Funding for the remaining 29 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing  
Language:

Lowest bid received from the current provider.

Prior Council  
Action:For More  
Information:

Gabriel Guerrero, Buyer II, 512-322-6060

Boards and  
Commission  
Action:

January 25, 2016 - Recommended by the Electric Utility Commission 9-0 with Chair Osborn and Commissioner Mahmood absent.

Related Items:

MBE / WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

## Additional Backup Information

The contract is for the purchase of decorative street lighting for installation in Austin Energy's service territory. It includes six different styles in three different colors of luminaires, street lights and poles. It also includes light-emitting diode (LED) luminaires. This type of decorative lighting, composed of a lamp pole, pole base cover and luminaire assembly, has been selected by designers and developers for various subdivisions and public projects throughout Austin Energy's service area as an aesthetic improvement over traditional street lights.

This type of lighting is an upgrade from the conventional lighting system; the developer pays for the cost difference between a conventional lighting system and a decorative system. This cost varies from location to location, as well as fixture to fixture due to spacing criteria, terrain, and home owner's association agreements. Austin Energy maintains the decorative poles that are not behind a meter. If a decorative pole is damaged, the responsible party pays for replacement.

This contract will provide a continuous supply of decorative lighting for new installations and replacement of failed or damaged luminaires and poles as required. This contract will be used to replenish stock at Austin Energy's St. Elmo warehouse for issuance to street lighting crews.

This contract would ensure that Austin Energy has the critical parts required for street light crews to complete timely repairs and maintenance, and installation for new projects. The current contract expires on February 16, 2016.

MBE/WBE Solicited: 9/4

MBE/WBE Bid: 0/0

#### **BID TABULATION**

IFB No. GGU0149REBID

Decorative Luminaires, Street Lights and Poles Annual Price Agreement  
(51 line items)

<b><u>Vendor</u></b>	<b><u>Total Items Bid</u></b>	<b><u>Total Annual Bid</u></b>
<b>Techline Inc.* Austin, TX</b>	<b>51</b>	<b>\$243,834</b>
Techline Inc.* Austin, TX	51	\$248,559
Power Supply Inc. Austin, TX	51	\$273,570
Stuart C. Irby Austin, TX	51	\$318,811
Wildcat Electric Supply Wimberley, TX	12**	\$17,559
Priester-Mell & Nicholson Inc. Austin, TX	12**	\$18,177

\* Techline Inc. submitted two different bids offering distinct products.

\*\* Wildcat Electric Supply and Priester-Mell & Nicholson Inc. were not the low bid on any of the 12 line items.

A complete solicitation package, including bid tabulation, is on file with the City's Purchasing Office and is available

on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. 224 notices were sent, including nine MBEs and four WBEs. Six bids were received, with no response from the MBEs/WBEs.
- c. The pricing structure in this solicitation is for individual components whereas the current contract has pricing for the complete assembly. In addition, there are new fixtures included in this solicitation that were not in the previous contract; therefore, no direct pricing comparison is available. On average, the component pricing combined to represent a complete assembly represents a 67% increase to the current contract awarded in December 2010. The increase is supported by associated indexes published by the Bureau of Labor Statistics. In addition, although an increase from the previous contract, the pricing is reasonable in the market as supported by the six competitive bids that were received.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid received. Techline, Inc. is the current provider of these products.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.