

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	52819	Agenda Number	27.
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Meeting Date:	2/4/2016
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Department:	Purchasing
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### Subject

Authorize negotiation and execution of a 12-month contract with PASSUR AEROSPACE to provide landing fee management software in an amount not to exceed \$84,000, with two 12-month extension options in an amount not to exceed \$74,160 for the first option and \$76,380 for the second option, for a total contract amount not to exceed \$234,540.

### Amount and Source of Funding

Funding in the amount of \$56,000 is available in the Fiscal Year 2015-2016 Operating Budget of the Aviation Department. Funding for the remaining four months of the original contract period and extension option is contingent upon availability of funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole Source
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Prior Council Action:	
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For More Information:	Terry V. Nicholson, Senior Buyer Specialist, 512-974-1771
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Boards and Commission Action:	November 10, 2015 - Approved by the Austin Airport Advisory Commission on a 7-0 vote with Commissioners Rodriguez, Trinh, and Black absent.
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Related Items:	
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MBE / WBE:	This is a sole-source contract and is exempt from City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.
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### Additional Backup Information

The contract will provide the Aviation Department with a landing fee management billing solution. The patented process collects aircraft operational data and integrates it with additional aviation data sets to create a single, standardized source of complete, accurate, and timely information. The result is a reliable, accurate, independent source of landing data that can be exported directly into the airport's existing invoicing system.

The Aviation Finance Division is responsible for collecting, invoicing, and reporting on aircraft landings. However, the airport has no automated mechanism to verify landings are captured and billed properly. This lack of system integrity may not be capturing all potential revenue from landing fees and can result in malapportioned fees. Landings are self-reported by the individual air carriers and reports are transmitted by the carriers to the airport in paper form. Once received, Aviation personnel must use multiple third party sources to verify that the reported landings are accurate before manually entering the information into the invoicing system. For non-scheduled landings and diversions, operations employees manually report landings to the Aviation Finance Division. The resulting information is often incomplete, requiring hours of research to verify the data.

PASSUR Aerospace is the only company that provides aircraft operational data through the use of a company-owned network of passive surveillance radars (over 180 currently installed across the U.S., Canada, Europe, and Asia). The network allows PASSUR to capture information from one system that helps to improve the accuracy and completeness of the entire database. There is no other company available which is able to provide this information and PASSUR has no authorized resellers of this proprietary software.