

A G E N D A



Recommendation for Council Action (Purchasing)

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|--|---|-------|---------------|-----|
| Austin City Council | Item ID: | 56100 | Agenda Number | 12. |
| Meeting Date: | April 7, 2016 | | | |
| Department: | Purchasing | | | |
| Subject | | | | |
| Authorize award and execution of two 36-month contracts for the purchase of technical rescue apparel and equipment with SAFETY SUPPLY, INC. in an amount not to exceed \$70,773, with three 12-month extension options in an amount not to exceed \$23,591 per extension option, for a total contract amount not to exceed \$141,546; and with RESCUEGEAR, INC. in an amount not to exceed \$247,115, with three 12-month extension options in an amount not to exceed \$82,372 per extension option, for a total contract amount not to exceed \$494,229. | | | | |
| Amount and Source of Funding | | | | |
| Funding in the amount of \$44,151 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Fire Department. Funding for the remaining 31 months of the original contract periods and extension options is contingent upon available funding in future budgets. | | | | |
| Fiscal Note | | | | |
| There is no unanticipated fiscal impact. A fiscal note is not required. | | | | |
| Purchasing Language: | Lowest bids received. | | | |
| Prior Council Action: | | | | |
| For More Information: | Erin D'Vincent, Senior Buyer Specialist, 512-974-3070 | | | |
| Boards and Commission Action: | | | | |
| Related Items: | | | | |
| MBE / WBE: | This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established. | | | |

Additional Backup Information

The contract is for the purchase of technical rescue apparel and equipment as well as repairs and preventive maintenance to dry and wet suits needed for various technical and water rescue events conducted by the Austin Fire Department (AFD) Special Operations Unit. The apparel and equipment will be used by the specialized units and specially trained people within AFD to perform rescues during flash floods, accidents in industrial complexes or on hike & bike trails, caves, or on bodies of water. There are approximately 25 Special Operations Unit members who use this apparel and equipment and in 2014, AFD increased the number of trained technical rescue responders to 145 personnel who are specially trained to respond to various technical and water rescue emergencies.

The current contract for the wet suits and equipment expires on April 26, 2016 and any delay in approving this contract will severely impact outfitting AFD firefighters with appropriate specialized equipment and apparel for technical and water rescue events.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB EAD0246

**Technical Rescue Apparel and Equipment
(74 line items/10 sections)**

| <u>Vendor</u> | <u>Sections Bid</u> | <u>Sections Awarded</u> | <u>Total Annual Award</u> |
|--|---------------------|-------------------------|---------------------------|
| Safety Supply, Inc. San Antonio, TX | 4 | 3 | \$23,590.34 |
| RescueGear, Inc. Austin, TX | 10 | 7 | \$82,371.50 |
| GT Distributors, Inc. Austin, TX | 1 | 0 | No award |

A complete solicitation package, including bid tabulation, is on file with the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

PRICE ANALYSIS

- Adequate competition.
- 157 notices were sent. There are no known MBEs/WBEs for this commodity code. Three bids were received. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- This contract consolidates multiple contracts and changes in how we requested pricing, therefore there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bids received. RescueGear, Inc., previously known as Tom's Dive & Swim, is the current provider of some of these goods.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.