

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	57281	Agenda Number	24.
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Meeting Date:	April 21, 2016
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month contract with ALEON PROPERTIES, INC. (MWBE), to provide graffiti removal services in an amount not to exceed \$309,000, with three 12-month extension options in an amount not to exceed \$103,000 per extension option, for a total contract amount not to exceed \$618,000.

Amount and Source of Funding

Funding in the amount of \$34,333 is available in the Fiscal Year 2015-2016 Operating Budget of the Building Services Department. Funding for the remaining 32 months of the original contract period and the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest responsive bid received.
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Prior Council Action:	
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For More Information:	Sai Purcell, Senior Buyer Specialist, 512-974-3058
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.
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Additional Backup Information

The contract will provide for graffiti removal services, including all labor and materials, at City facilities and parks. The contractor will provide graffiti removal services City-wide on an as-needed basis. Graffiti removal by environmentally preferable chemicals, repainting using low-volatile organic compound (low-VOC) paints, and remediation using power washing or abrasive media is included in this scope of work. Building Services Department maintains facilities throughout the City and will coordinate graffiti removal activities for all City departments.

The City recognizes that graffiti has become an increasing problem with both public and private properties being marred with unauthorized markings, slogans, offensive language and symbols. Moreover, graffiti serves to mark out territories of youth gangs and is closely related to juvenile gang activity, while devaluing property and reducing the aesthetic appeal of the city.

Pursuant to City Code §9-4-43 graffiti that is visible to the public is prohibited on both public and private property. On March 23, 1995, Council adopted an Ordinance No. 950323-K that directed the City Manager to implement a system that removes graffiti from city property within 30 days after notice of its existence. City maintenance staff does not have the capacity to provide significant graffiti removal services without the assistance of this contract. This contract ensures the City can comply with the ordinance for removal of graffiti at City facilities.

MBE/WBE solicited: 20/1

MBE/WBE bid: 1/0

BID TABULATION

IFB PAX0069

Graffiti Removal Services

8 Line Items

<u>Vendor</u>	<u>Total Price</u>
Woods Maintenance Services, Inc.* North Hollywood, CA	\$88,096.00
Aleon Properties, Inc. (MWBE) Austin, TX	\$102,178.00
James Hasty Enterprises, Inc. DBA Westlake Home & Commercial Services Austin, TX	\$117,450.00
Fleetwash, Inc. Fairfield, NJ	\$161,150.00
Nanotech Surface Solutions, LLC Austin, TX	\$187,900.00

*Woods Maintenance Services, Inc. withdrew their bid.

A complete solicitation package, including bid tabulation, is on file with the City's Purchasing Office and is available

on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

PRICE ANALYSIS

- a. Adequate competition.
- b. 208 notices were sent, including 20 MBEs and one WBE. Five bids received including one MWBE. Multiple notices may be sent to the same vendor, e.g. one vendor may have multiple email addresses/fax numbers.
- c. The pricing offered represents a 10.7% increase on the same five line items from the last contract awarded in October 2009.

APPROVAL JUSTIFICATION

- a. Lowest responsive bid received.
- b. The Purchasing Office concurs with the Building Services Department's recommended award.
- c. Advertised in the Austin American Statesman and on the internet.