

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

57824

Agenda Number

25.

Meeting Date:

May 19, 2016

Department:

Purchasing

Subject

Authorize negotiation and execution of a 12-month contract with TITUS SYSTEMS, L.P., or one of the other qualified offerors to Request For Proposals SMW0128REBID, to provide outside plant fiber expansions and maintenance for the City's telecommunications network in an amount not to exceed \$400,000 with four 12-month extension options in an amount not to exceed \$400,000 per extension option, for a total contract amount not to exceed \$2,000,000.

Amount and Source of Funding

Funding in the amount of \$133,333 is available in the Fiscal Year 2015-2016 Operating Budget of the Communications and Technology Management Department. Funding for the remaining eight months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing
Language:

The Purchasing Office issued a Request for Proposals (RFP) SMW0128REBID for these goods and services on February 1, 2016 and it closed on March 1, 2016 with four of offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror was the previous provider for these goods and services.

Prior Council
Action:For More
Information:

Sai Xoomsai Purcell, Senior Buyer Specialist, 512-974-3058

Boards and
Commission
Action:

Related Items:

MBE / WBE:

This contract will be awarded in compliance with City Code Chapter 2-9C Minority Owned

and Women Owned Business Enterprise Procurement Program through the achievements of good faith efforts with 4.21% MBE participation.

Additional Backup Information

The contract is for installation, termination, splicing, testing, rehabilitation, maintenance, repair and documentation of the City of Austin Telecommunications Network (COATN) segments of the Greater Austin Area Telecommunications Network Fiber Optic cabling. COATN is the City's fiber optic network. This fiber optic infrastructure connects 245 city facilities to provide voice and data services, access to all business applications, and access to the internet. The City owns approximately 85 miles of mostly 24 strand single mode fiber. The outside plant network is 95% aerial and 5% is underground.

The contractor will perform additions, repairs or modifications of existing and new sites as necessary. This contract is intended to provide controlled network expansion and changes to meet City needs while maintaining network integrity and a 100% network performance and reliability standard.

The previous contract expired on November 19, 2015 so it is important to get a new contract in place in case work is needed on the network.

An evaluation team with expertise in this area evaluated the offers and scored Titus Systems, LP. as the best to provide these services based on response to general requirements, experience and references, response time and response plan, cost, and local presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

TITUS SYSTEMS, L.P.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 400,000	n/a	n/a
Extension Option 1	12	\$ 400,000	n/a	n/a
Extension Option 2	12	\$ 400,000	n/a	n/a
Extension Option 3	12	\$ 400,000	n/a	n/a
Extension Option 4	12	\$ 400,000	n/a	n/a
TOTAL	60	\$ 2,000,000	\$ -	\$ -

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)