To: Mayor Steve Adler

From: Mike Hebert and Linda Bailey

Cc: City Council Members

April 22, 2016

An Evaluation of the Performance Measurement Process of The City of Austin

Summary

Recently, the City Council initiated discussions about better use of performance metrics to measure whether and how the City is accomplishing its goals under *Imagine Austin*¹, its comprehensive plan. This memo is a brief analysis of what the City is doing currently, a summary of successful performance measurement processes, and what can be done in the future to accomplish excellence in City management.

Currently, there is little or no alignment among the four steps in Austin's historical management process of moving from **Comprehensive Plan** to **Budget** to **Implementation** to **Evaluation**. Each step in the process is relatively independent – so it is almost impossible to know whether or not the comprehensive plan is being implemented in an effective, high quality, timely manner. **In short, without alignment of these four steps, Austin cannot tell whether or not it is meeting the strategic goals of** *Imagine Austin***.**

As a general rule, the City of Austin simply tracks activities in the form of budgeting or day-to-day department activities – numerical snapshots of past actions. It does not comprehensively use true performance measurement to know whether or not City plans are being implemented.

We recommend that the City expand and act on the recommendations in the October 2014 Performance Measurement System Audit Report from the Office of the City Auditor². The City should also consider engaging a national expert of the caliber of Paul Zucker to do a comprehensive analysis of the City's current performance measurement practices, using the Balanced Scorecard³ approach.

 $^{1 \\ \}underline{\text{http://www.austintexas.gov/sites/default/files/files/Planning/ImagineAustin/webiacpreduced.pdf} \\$

 $^{^{2}\} https://\underline{www.austintexas.gov/sites/default/files/files/Auditor/au14109.pdf}$

³ http://www.balancedscorecard.org/portals/0/pdf/bsc_for_city-county03.pdf

What Austin is and is not doing now

This is how the City Manager describes Austin's current performance measurements:

"The Managing for Results program in Austin is based on an annual cycle that coincides with the City's fiscal year. The complete framework represents a continuous cycle of planning, budgeting, reporting and decision-making. City departments assess the past, present and future to develop plans for the upcoming fiscal year. Program budgets are developed based on the goals and results departments expect to achieve in the upcoming year."4

This is what the City Auditor said about this process:

"The City of Austin has established a framework for performance measurement; however, more efforts are needed to ensure its effective implementation and ensure that departments consistently provide relevant and reliable information to stakeholders and decision makers . . . Based on our work, we found that in 5 of the 7 departments analyzed, departmental KPIs [key performance indicators] did not consistently provide information that was relevant and/or reliable, according to the definitions included in Exhibits 3 and 4, or are not integrated in staff performance evaluations." 4

The following graphic describes the steps in the current process:

Citizens/ Council /City Manager

STRATEGIC PLAN

Plan¹

Imagine Austin

Comprehensive

Long Range Plan

Asst City Manger /Plan Commsn/Council

Long-Range CIP Strategic Plan – to achieve Imagine Austin (10 year plan)

BUDGET

- Five (5) Year CIP Plan
- **Annual Budget**

Department Manager

IMPLEMENT

- **Operating Budget**
- **Annual Report**

City Manager

EVALUATE

- City-wide Dashboard
- ePerformance
- Auditor

City managers make a few attempts to connect the steps; however, in general there is no measurable or clear alignment among the steps.

The comprehensive plan identifies Austin's strategic goals, metrics and high-level implementation activities, responsible parties, and next steps. It has goal statements

⁴ https://www.austintexas.gov/sites/default/files/files/Auditor/au14109.pdf

called Building Blocks, defined as broad-ranging policies to guide implementation of the vision statements such as "to make Austin a more connected city"⁵. The City Charter mandates that all city regulatory actions relating to land use, subdivision, and development approval be consistent with the master plan.⁶ *Imagine Austin* also states that regular evaluation and monitoring of the plan is a key component of the implementation strategy.⁷ **The City's budget process largely ignores the Building Block goals, the monitoring requirement, and the mandate of the City Charter.**

Currently, City managers use the following tools:

- Community surveys.
- The Long-Range CIP Strategic Plan⁸ of which the primary purpose is to identify the future capital needs and is the bridge to the five-year CIP Plan⁹. The Long Term Plan has key drivers of urgent needs, capital renewal and policy and planning priorities.
- These activities roll into the Annual Capital Budget. ¹⁰ The operating budget is spent and tracked at the department level.
- There are 1695 department ePerformance measures intended to identify the achievements of the departments. There are no program measures. Of the department measures, 120 are key measures, and 21 are identified for the Dashboard. ¹¹ The Annual Performance Report reviews the key performance indicators.

The 21 priority categories of the City of Austin Dashboard were selected in 2011 by City staff in collaboration with 18 graduates of the CityWorks Academy, winnowing the 21 from a list of 120 key indicators included in the Annual Report. The 2013-14 Annual Performance Report describes these as a "snapshot of performance for the most important services that the city provides." Except for the bond measure, the 21 priorities are measures of city services at the department level, not measurements of the achievement of strategic goals. The Dashboard metrics might be useful for budgeting city services, but they should not pretend to be performance metrics for the comprehensive plan.

⁵ Imagine Austin, p. 95.

 $^{^6}$ City Charter, Article X, Sec. 6. https://www2.municode.com/library/tx/austin

⁷ Imagine Austin, p. 223

 $^{{}^{8}\, \}underline{\text{http://www.austintexas.gov/sites/default/files/files/Capital_Planning/Reports_and_Plans/DRAFT_FY_16-17_LRCSP_030716_reduced_size_draft_watermark.pdf}$

⁹ https://assets.austintexas.gov/budget/15-16/downloads/fy_16_5_year_cip_plan_final.pdf

¹⁰ https://assets.austintexas.gov/budget/15-16/downloads/Vol1Approved_Final.pdf

¹¹ http://www.ci.austin.tx.us/budget/eperf/index.cfm?fuseaction=home.dashboardmeasures

¹² https://assets.austintexas.gov/budget/13-14/downloads/2013-14_Austin_Annual_Performance_Report_web.pdf

With respect to the overall steps of performance measurement, we reached the following conclusions after a review of the processes:

- <u>Plan:</u> The *Imagine Austin* metrics are mostly not contained in current performance measures.
- <u>Budget:</u> Budgeted dollars are being tracked by departments, but missing are specific implementation plans to track whether or not the dollars are being spent on strategic plan priorities or if departments coordinate with each other to achieve the desired goals. Too many budget issues are addressed simply by adding headcount rather than a using a process approach.
- Implement and Evaluate: The Dashboard does not contain Imagine Austin or strategic plan metrics. For example, the ePerformance measures show no measures for any City or Regional programs (such as the Sidewalk Master Plan), and Planning Services and Health and Human Services show no implementation of sidewalks in their Performance measurements. We found that little importance is given to implementing the highest priority activities found in Imagine Austin. As examples, only legally mandated ADA budgeted sidewalks are being measured, and there are no measures relating to affordable housing, traffic congestion, CodeNEXT, small area plans, and protection of neighborhoods. See Appendix A as an example of the disconnect among the four steps in addressing sidewalks.

How it's done in the business world

Since the late 1980s, American business has been working on plan-to-implementation alignment and process operational measurement. ¹³ When business process improvement was first started, it was common to achieve 20-50% reduction in planning times; 20-50% error reductions; and 20-50% increase in case load processing without increased headcount.

Strategic management systems, such as the Balanced Scorecard and Six Sigma, are used to clarify vision and strategy and translate them into action. This transforms strategic planning from an academic exercise into the nerve center of an enterprise. Both strategic performance and operational performance must be monitored to achieve the organization's vision. The Balanced Scorecard is a well-defined methodology the purpose of which is to manage results. It is built on four interrelated pillars¹⁴:

 Knowledge and skills of employees is the foundation for all innovation and improvements.

 $^{13\} https://\underline{hbr.org/1992/01/the-balanced-scorecard-measures-that-drive-performance-2}$

¹⁴ http://www.balancedscorecard.org/portals/0/pdf/bsc_for_city-county03.pdf

- Skilled, empowered employees will improve business processes and the ways they work.
- Improved work processes will lead to increased customer satisfaction.
- Increased customer (taxpayers, City employees, stakeholders) satisfaction will lead to better financial results.

The Balanced Scorecard method aligns the strategic plan, identifies the metrics and targets that measure the outcomes desired and the initiatives to implement the plan.

Once the Balance Scorecard is established, Six Sigma is used to continuously improve the business process. It is a set of techniques and tools that seek to improve the quality of the output of a process by identifying and removing the causes of defects and minimizing variability. Each Six Sigma project carried out within an organization follows a defined sequence of steps and has specific value targets, for example: reduce process cycle time, reduce carbon emissions, reduce costs, increase customer satisfaction, and increase the quality of work.

The purpose of these efforts is to build cost-efficient and responsive business processes – in essence, to build organizational excellence.

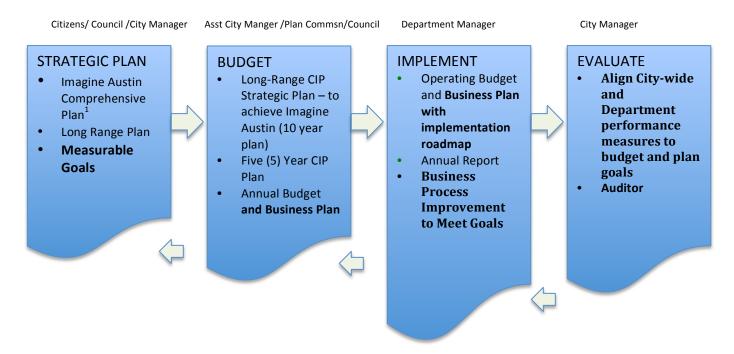
Where and how to start anew

How can Austin's Plan, Budget, Implementation and Evaluation process be aligned? *Imagine Austin* should provide the roadmap for success; however it is deficient in establishing a number of critical strategic goals and components. The Zucker Report made this observation: "Comprehensive plans in most urban cities in the U.S. include infrastructure elements with accompanying maps that conceptualize long-range utility service areas, treatment plants, and other key utility components. These are not present in the Imagine Austin plan". 15

A strategic plan is the first tier of the three-tiered approach. In the business world, a **Long Range Strategic Plan** has usable measurable business goals and strategies. Those are filtered into a **Five-Year Strategic Plan** (in addition to the budgeting efforts) to insure that the strategic plan is implemented; and the **Annual Business Plan** insures that the Strategic Plan is successfully implemented.

 $[\]frac{15}{\text{http://www.manageatxbetter.com/wp-content/uploads/2016/02/Zucker-Report-Excerpts4162015f.pdf}}$

If Austin's process were modified to utilize business practices, our current process would look like this:



The following is an example of how a well-run business, using the Balanced Scorecard, would approach the objective of Complete Communities in a larger context:

COMPREHENSIVE PLAN/*Imagine Austin*: "Livable Neighborhoods Healthy & Safe Complete Communities Advancing Complete Streets".

OBJECTIVE/GOAL: Create a new source of transportation revenue to build sidewalks and repair city streets; refocusing dollars on underserved neighborhoods; and using the comprehensive plan annual update to enhance neighborhoods.

EVALUATE:

Percent of Austinites living in complete neighborhood communities. A "complete neighborhood" "would have a mix of housing types and land uses, affordable housing and transportation options, and access to healthy food, schools, retail, employment, community services, and parks and recreation options. Austinites would have safe, convenient access to the goods and services they need on a regular basis. The target is to have 80 percent of residents living in complete neighborhood communities by 2035.

IMPLEMENATION STRATEGIES:

Develop fresh Master Plans to support biking, walking, and active recreation, for example, the Sidewalk Master Plan.

The City of Austin operations processes are not different from business – all work is a system, regardless of industry or profession. The operations processes are where the "action is". Results come from the processes – how the various customers' needs are met, how employees work, how budgets are managed – all come from how well processes are managed.

Currently, Austin does an inadequate job of setting strategic goals and measuring their achievement over time. Remedying this deficiency requires that the City Manager reverse decades of a culture of budget-based planning that ignores the strategic goals of the comprehensive plan.

In order to improve an organization's effectiveness, Austin should define and improve the systems of the organization. Using an aligned strategic plan and Six Sigma type business techniques will remove years of backlog and bottlenecks in the City's Plan-to-Evaluation process.

Recommendation

We recommend that the City expand and act on the recommendations in the October 2014 Performance Measurement System Audit Report from the Office of the City Auditor. The City should also consider engaging a national expert of the caliber of Paul Zucker to do a comprehensive analysis of the City's current Plan-to-Performance measurement practices, using the Balanced Scorecard and Six Sigma approach.

APPENDIX A

AN ANALYSIS OF CURRENT MEASURMENT OF SIDEWALK GOALS

| COMPREHENSIVE | BUDGET | BUDGET/IMPLEMENT | EVALUATE |
|---|--|---|---|
| PLAN | | - | |
| http://www.austintexas.gov/sit | FY 2016-17 Long-Range | Capital Improvements | Dashboard and |
| es/default/files/files/Planning/I magineAustin/webiacpreduced. | Capital Improvement | Program 5 Year Plan 2015- | ePerformance |
| pdf | Program Strategic Plan | 16 | http://www.ci.austin.tx. |
| | http://www.austintexas.gov/sites/d | https://assets.austintexas.gov/budget | us/budget/eperf/index. cfm?fuseaction=home.d |
| | efault/files/files/Capital_Planning/R eports_and_Plans/DRAFT_FY_16- | /15- 16/downloads/fy_16_5_year_cip_pla | ashboardmeasures |
| | 17_LRCSP_030716_reduced_size_dra | n_final.pdf | |
| | ft_watermark.pdf | | |
| "Mobile and | "Infrastructure Asset | Development Services | On Dashboard: |
| Interconnected: The | Inventory: | Department & | No sidewalk |
| Sidewalk Master Plan | 2,408 miles of sidewalks" | Planning and Zoning | measurements |
| indicated that there | pg 37 | Department (PDRD) pg 269 | |
| were approximately | | | On |
| 3,500 linear miles of | "The Public Works | "Small Area Plan Priority | ePerformance: |
| roads without | Department is assessing | Projects (PAZ) | |
| sidewalks. About 10 | the condition of its | In FY 2015-16, PAZ will with | *PDRD- None |
| percent of these gaps | sidewalk network as part of | other capital departments | * PARD - None |
| in the sidewalk network | an update to the Sidewalk | to implement small area | * HHSD- None |
| are along arterials with | Master Plan and should | plan priority projects | |
| the remaining 90 | have data available in | approved for funding under | |
| percent along | 2017." Pg 38 | the 2012 Bond Program, | * PWD - Sidewalk |
| collectors or residential | | and to identify other | Infrastructure |
| streets". | "Expansion/Capacity/Impro | opportunities as | Program |
| | vements: | · Continued | Approved |
| • "COMPLETE | Ongoing Capital Programs: | implementation of | Amount: |
| COMMUNITIES | PWD Ongoing Program | sidewalks, trails, and | \$ 720,407 |
| INDICATORS: | Citywide Sidewalk | bicycle facilities addressing | Approved FTE: |
| Sidewalks (linear miles | Improvements pg 92 | connectivity needs | 5.00 |
| and percent of street | "Key drivers for Capital: | identified in various | |
| frontages with | Requirements - urgent | adopted neighborhood | |
| sidewalks) pg 226 | need since ADA required by | plans (Public Works/Austin | |
| IMPLEMENTATION | a legal mandate, the City | Transportation); | |
| GOALS Make Austin a | needs ~ \$580 million to | · Congress Avenue | |
| more connected city. | bring all existing sidewalks | Streetscape Design, (Public | |
| METRICS - Sidewalk | into compliance, and an | Works); | |
| Density - Intersection | additional \$1.46 billion to | · Implementation of park | |
| Density - Units within ½ | address the 2,300 miles of | improvement projects | |
| mile of transit and high | absent sidewalks, based on | identified in adopted | |
| capacity transit." | a 2015 analysis by the | neighborhood plans, | |
| | Public Works Department. | including improvements to | |
| | | the Dove Springs | |
| Health and Human | The Link Between Capital | Recreation Center (Parks | |

Service Policies

S P25. Increase sidewalks and bicycle lanes in neighborhoods to create safer routes to schools, parks, and transit stops. (See also LUT P14, LUT P15)" pg 174

'Land Use and Transportation Policies:

LUT P11. Promote complete street design that includes features such as traffic calming elements, street trees, wide sidewalks, and pedestrian, bicycle, and transit access throughout Austin, considering the safety needs of people of all ages and abilities. (See also C P17)" pg 119

Projects and Maintenance The City's streets undergo regular preventative maintenance funded by the Operating Budget, such as street resurfacing, but when a street is rated as poor or failing, the City must completely reconstruct the street, which constitutes a capital improvement project and is funded by the Capital Budget. The two types of projects—maintenance and capital improvements—are related. Without regular and preventive maintenance infrastructure, assets tend to fall into disrepair more quickly and require more frequent investment of capital funds for rehabilitation. Addressing capital renewal needs helps ensure that the City's infrastructure continues to operate and serve the public in the future". pg 14

and Recreation); and
· Implementation of
neighborhood projects
through Neighborhood
Partnering Program (Public
Works)." pg 271