

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	60166	Agenda Number	35.
---------------------	----------	-------	---------------	-----

Meeting Date:	August 4, 2016
---------------	----------------

Department:	Purchasing
-------------	------------

### Subject

Authorize negotiation and execution of a 24-month contract with ALPHEUS DATA SERVICES, LLC., or one of the other qualified offerors to Request For Proposals PAX0132, to provide internet services in an amount not to exceed \$174,130, with three 24-month extension options in an amount not to exceed \$174,130 per extension option, for a total contract amount not to exceed \$696,520.

### Amount and Source of Funding

Funding in the amount of \$ 14,511 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Convention Center Department. Funding for the remaining 22 months of the original contract period and extension options are contingent upon available funding in future budgets.

### Fiscal Note

A fiscal note is not required.

Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) PAX0132 for these services on April 18, 2016 and it closed on May 17, 2016 with six offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.
----------------------	--

Prior Council Action:	
-----------------------	--

For More Information:	Sai Xoomsai Purcell, Senior Buyer Specialist, 512-974-3058
-----------------------	--

Boards and Commission Action:	
-------------------------------	--

Related Items:	
----------------	--

MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.
------------	---

### Additional Backup Information

The contract is for the connection, maintenance, and technical support of two dedicated high-speed connections to the internet for the Austin Convention Center Department (ACCD). The high-speed connections will be provided, one each, at the Austin Convention Center and the Palmer Events Center. The Contractor will provide the physical networking infrastructure (e.g. fiber, connection pipe), internet connection, IP addresses, maintenance and 24-7-365 technical support, and other internet service provider (ISP) related services. The contract is needed to provide wired and wireless (Wi-Fi) services for ACCD clients, exhibitors, and event attendees.

ACCD has been providing in-house, custom network services for its clients since 1993 and is rated as one of the most technologically advanced convention centers in the country, with state-of-the-art communication and utility services. The execution of the proposed contract will ensure that internet services are provided at levels meeting the requirements of ACCD clients and guests.

An evaluation team with expertise in this area evaluated the offers and scored Alpheus Data Services, LLC. as the best to provide these services based on prior experience and personnel, proposed system concept and solution, cost, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

<b>ALPHEUS DATA SERVICES, LLC.</b>				
	<b># months</b>	<b>Contract Amount</b>	<b>Contract Amendment</b>	<b>Revised Amount</b>
Original Term	24	\$ 174,130	n/a	n/a
Extension Option 1	24	\$ 174,130	n/a	n/a
Extension Option 2	24	\$ 174,130	n/a	n/a
Extension Option 3	24	\$ 174,130	n/a	n/a
<b>TOTAL</b>	<b>96</b>	<b>\$ 696,520</b>	<b>\$ -</b>	<b>\$ -</b>