

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

60252

Agenda Number

19.

Meeting Date:

August 4, 2016

Department:

Purchasing

Subject

Authorize negotiation and execution of three 36-month contracts with ACMBODY AND FRAME INC., KAISER AND SONS DBA NETWORK AUTO BODY (MBE), and LEIF JOHNSON FORD, or one of the other qualified offerors to Request For Proposals SLW0202REBID, to provide automotive body repair services in an amount not to exceed \$2,505,000 each and combined, with three 12-month extension options in an amount not to exceed \$835,000 per extension option each and combined, for total contract amounts not to exceed \$5,010,000 each and combined.

Amount and Source of Funding

Funding in the amount of \$136,667 is available in the Fiscal Year 2015-2016 Operating Budget of Fleet Services. Funding in the amount of \$2,500 is available in the Fiscal Year 2015-2016 Operating Budget of Aviation. Funding for the remaining 34 months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

**Purchasing
Language:**

The Purchasing Office issued a Request for Proposals (RFP) SLW0202REBID for these goods and services on April 4, 2016 and it closed on April 28, 2016 with six offers received. The recommended offers are the best evaluated offers submitted by responsible offerors. Additional information on the solicitation is included below the line. Two of the recommended offerors are current providers for these goods and services.

**Prior Council
Action:**



**For More
Information:**

Sandy Wirtanen, Senior Buyer, 512-974-7711

**Boards and
Commission
Action:**



Related Items:



MBE / WBE:

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

Additional Backup Information

The contracts will provide automotive body repair services for the City's fleet of light, medium, and heavy duty vehicles. The contractors will provide parts and labor to the City for body, fender, painting, and frame and related mechanical repair. These services will be provided for various types of vehicles including sedans, police cars, fire trucks, ambulances, dump trucks, garbage trucks, light, medium and heavy duty trucks; and other vehicles.

The contracts will be awarded on a geographical basis according to weight category. Because of the City's high demand for automotive body repair services, multiple vendors are necessary to ensure that there are sufficient repair facilities available to the City when needed.

An evaluation team with expertise in this area evaluated the offers and scored ACM Body and Frame Inc., Kaiser and Sons dba Network Auto Body, and Leif Johnson Ford as the best to provide these services based on labor rate and trip charge, markup to dealer cost for parts, warranty period, number of vehicles the facility can accommodate, distance from the Capitol, ability to perform services, personnel qualifications and local business presence.

This request allows for the development of contracts with qualified offerors that Council selects. If the City is unsuccessful in negotiating satisfactory contracts with any of the selected offerors, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

The current contracts expire August 25, 2016. The contracts are necessary to provide Fleet Services with reliable sources for automotive body repair services to ensure the continuity of fleet services to City departments and minimize delays. Without these contracts, Fleet Services will not have dependable sources for automotive body repair services and will be forced to procure these services at open market prices.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

ACM BODY AND FRAME INC., KAISER AND SONS DBA NETWORK AUTO BODY, and LEIF JOHNSON FORD

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 2,505,000	n/a	n/a
Extension Option 1	12	\$ 835,000	n/a	n/a
Extension Option 2	12	\$ 835,000	n/a	n/a
Extension Option 3	12	\$ 835,000	n/a	n/a
TOTAL	72	\$ 5,010,000	\$ -	\$ -