

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	63775	Agenda Number	30.
Meeting Date:		November 3, 2016			
Department:		Purchasing			
Subject					
Authorize award and execution of a 36-month contract with JOHN BEAN TECHNOLOGIES CORPORATION DBA JBT AEROTECH, JETWAY SYSTEMS, to provide JetAire pre-conditioned air units inspection, maintenance, repair services, and training, in an amount not to exceed \$339,000, with three 12-month extension options in an amount not to exceed \$113,000 per extension option, for a total contract amount not to exceed \$678,000.					
Amount and Source of Funding					
Funding in the amount of \$113,000 is available in the Fiscal Year 2016-2017 Operating Budget of Aviation. Funding for the remaining 24 months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) JRD0032 for these services on July 25, 2016 and it closed on August 23, 2016 with two offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.				
Prior Council Action:					
For More Information:	Jonathan Dalchau, Senior Buyer Specialist, 512-974-2938				
Boards and Commission Action:	October 11, 2016 – Recommended by the Austin Airport Advisory Commission on a 6-0 vote with Commissioners Legate, Sargent, McDaniel and Sepulveda absent.				
Related Items:					
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting				

opportunities; therefore, no subcontracting goals were established.

#### Additional Backup Information

The contract provides the inspection, maintenance, repairs, and on-site training for the City's 24 JetAir pre-conditioned air units at the Austin-Bergstrom International Airport (ABIA). These air units provide cooling and heating to the aircraft cabins while parked at the airport gates. This contract will provide the necessary support to ensure the air units are maintained according to the original equipment manufacturer specifications.

If a contract is not secured, the airlines would be required to run their auxiliary engine to support the airplane's cooling and heating which increases the airplane's fuel consumption and pollution.

#### **BID TABULATION**

IFB JRD0032

JetAir Preconditioned Air Units Inspection, Maintenance, and Repair Services  
(10 Line Items)

#### **Vendor**

#### **Total Bid Price**

John Bean Technologies Corporation

\$112,680

Entech Sales and Service, Inc.

\$160,940

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

#### **JOHN BEAN TECHNOLOGIES CORPORATION DBA JBT AEROTECH, JETWAY SYSTEMS**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 339,000	n/a	n/a
Extension Option 1	12	\$ 113,000	n/a	n/a
Extension Option 2	12	\$ 113,000	n/a	n/a
Extension Option 3	12	\$ 113,000	n/a	n/a
<b>TOTAL</b>	<b>72</b>	<b>\$ 678,000</b>	<b>\$ -</b>	<b>\$ -</b>