

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	64881	Agenda Number	28.
Meeting Date:	December 1, 2016			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of four contracts through the HOUSTON-GALVESTON AREA COUNCIL cooperative purchasing program for vehicles with CHASTANG ENTERPRISES DBA CHASTANG FORD in an amount not to exceed \$168,364, FRAZER, LTD. in an amount not to exceed \$92,100, SANTEX TRUCK CENTER, LTD. in an amount not to exceed \$94,271, and SIDDONS-MARTIN EMERGENCY GROUP, LLC in an amount not to exceed \$6,687,198, for a total amount not to exceed \$7,041,933.				
Amount and Source of Funding				
Funding in the amount of \$262,635 is available in the Fiscal Year 2016-2017 Capital Budget of Austin Resource Recovery. Funding in the amount of \$6,779,298 is available in the Fiscal Year 2016-2017 Capital Budget of Fleet Services.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined these Contractors best meet the needs of the departments to provide the goods required at the best value for the City.			
Prior Council Action:				
For More Information:	Marian Moore, Buyer II, 512-974-2062			
Boards and Commission Action:	November 9, 2016 – Unanimously recommended by the Zero Waste Advisory Commission on a 10-0 vote with Commissioner Jiampietro absent.			
Related Items:				
MBE / WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities identified; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contracts are for the purchase of 15 replacement vehicles and one new vehicle to be distributed among the Austin Fire Department, Austin Resource Recovery, and the Emergency Medical Services Department.

The vehicles have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACM). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible by Fleet Services for replacement based on mileage, hours of use, and maintenance costs. From that list, priority uses are determined within the departments, and the proposed vehicles are reviewed by the Fleet Service Center Manager to ensure the specified vehicles are appropriate for the use. Funding for these vehicles has been approved by Council in the current fiscal budget.

An analysis was conducted to determine the Houston-Galveston Area Council (HGAC) contract was the best value to the City. This contract offers the lowest vehicle prices and is able to fully meet the needs of the departments listed above. Each of the awarded companies, listed in the subject line, are contracted through HGAC to supply vehicles to other public entities as a result of a competitive bidding process.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. This purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

15 of these vehicles are powered by an engine capable of operating on B20 biodiesel (20% biodiesel blended with 80% petro-diesel). The B20 biodiesel that the City currently purchases is soy-based biodiesel blended with Texas Commission on Environmental Quality, Low Emissions Diesel compliant ultra-low sulfur diesel. A new technology vehicle operating on B20 produces at least 10% less particulate matter, at least 10% less carbon monoxide, and at least 10% less unburned hydrocarbons than one running on petro-diesel, while also reducing life-cycle greenhouse gas emission by at least 15%.

One of these vehicles is powered with an engine capable of burning Compressed Natural Gas (CNG) fuel. CNG provides at least a 6% reduction in life-cycle greenhouse gas emissions compared to using gasoline. Due to increasingly stringent emissions regulations, the gap between tailpipe hydrocarbon, oxides of nitrogen, and carbon monoxide emission benefits from natural gas vehicles (NGVs) and conventional vehicles with modern emissions controls has narrowed; however, NGVs continue to provide emissions benefits, especially when replacing an older conventional vehicle or when considering life-cycle emissions.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to downtime. New units must be put on order as soon as possible to ensure their place in the production schedule in order to be received before old units are rendered unusable.

The vehicles in this purchase will be assigned to the following City departments:

Austin Fire Department

Five Pierce fire apparatus (three pumpers, two ladders) - Replacement

Austin Resource Recovery

One Autocar cab and chassis – Replacement

One International remount fuel truck – New

Emergency Medical Services

Eight ambulances – Replacement

One Ram 3500 command truck - Replacement

The HGAC cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.