

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	64887	Agenda Number	42.
Meeting Date:		December 1, 2016			
Department:		Purchasing			
Subject					
Authorize award and execution of two 24-month contracts with ENTECH SALES AND SERVICE, INC. and SIMPLEX GRINNELL LP DBA SIMPLEXGRINNELL LP, to provide security systems and related services, in an amount not to exceed \$1,106,000 each and combined, with three 12-month extension options in an amount not to exceed \$553,000 per extension option each and combined, for a total contract amount not to exceed \$2,765,000 each and combined.					
Amount and Source of Funding					
Funding in the amount of \$460,833 is available in the Fiscal Year 2016-2017 Operating Budget of the Building Services Department. Funding for the remaining 14 months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) JRD0034 for these goods and services on September 26, 2016 and it closed on October 13, 2016 with seven offers received. The recommended offers are the lowest offers submitted by responsible offerors. Additional information on the solicitation is included below the line. The recommended offerors are the current providers for these goods and services.				
Prior Council Action:					
For More Information:	Jonathan Dalchau, Senior Buyer Specialist, 512-974-2938				
Boards and Commission Action:					
Related Items:					
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code				

Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there was insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

#### Additional Backup Information

The contract will provide for the inspection, installation, maintenance, monitoring, and repair of security systems located at City Hall and various Building Services Department (BSD) supported facilities. The security system includes both security access control and closed-circuit television monitoring systems (CCTV). The preventative maintenance service will inspect, clean, test, and adjust sensors, power systems and backup batteries, cameras, monitors, and software. City employees will monitor the CCTV system, while burglar alarm systems will be monitored by the contractors.

The system components will be repaired or replaced on an as-needed basis. As the City's requirements change, the contractor may be requested to provide written recommendations for upgrades or other enhancements to ensure system performance.

The contract providing services at City Hall will expire on December 12, 2016 with an average yearly spend of \$74,398. The contract providing services at the other BSD supported facilities will expire on June 5, 2017 with an average yearly spend of \$108,722 but is running low on funds. Expenditures on both contracts have increased in the last years of the contract. BSD is requesting additional funding to implement planned upgrades and installations to buildings they support.

If the City is unable to secure a contract, the repair of City security systems will be impacted, leaving facilities vulnerable and at risk until repairs are sourced.

#### **BID TABULATION**

IFB JRD0034

Security System Inspection, Installation, Maintenance, Monitoring, and Repair Services  
(3 Categories)

<b><u>Vendor</u></b>	<b><u>Total Bid Items (Category Bid)</u></b>	<b><u>Total Award Items (Category Award)</u></b>
Simplex Grinnell LP	\$455,036 (3 of 3)	\$371,560 (1 of 2)
Entech Sales and Service, Inc.	\$1,156,769 (3 of 3)	\$81,429 (2 of 3)
Turnkey Security, Inc. (MBE)	\$387,180 (2 of 3)	
AWS, Inc. (MBE)	\$497,332 (3 of 3)	
Olympus Private Security Solutions	\$497,332 (3 of 3)	

Firetrol Protection Systems

\$698,970  
(2 of 3)

Star Asset Security, LLC

\$717,556  
(3 of 3)

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

**ENTECH SALES AND SERVICE INC. and SIMPLEX GRINNELL LP DBA  
SIMPLEXGRINNELL LP**

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 1,106,000	n/a	n/a
Extension Option 1	12	\$ 553,000	n/a	n/a
Extension Option 2	12	\$ 553,000	n/a	n/a
Extension Option 3	12	\$ 553,000	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 2,765,000</b>	<b>\$ -</b>	<b>\$ -</b>