



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	February 8, 2017
Council Meeting Date:	February 16, 2017
Department:	Purchasing
SUBJECT	
<p>Authorize negotiation and execution of three 24-month contracts with CHAMPION NATIONAL SECURITY, INC., SECURITAS SECURITY SERVICES USA INC., and WHELAN SECURITY CO, or one of the other qualified offerors to Request For Proposals RWS0501, to provide security guard services, in an estimated amount of \$7,942,267 each and combined, with three 12-month extension options in an estimated amount of \$3,985,911 each and combined per extension option, for a total contract amount not to exceed \$19,900,000 each and combined. This is a multi-department contract. Austin Water's requested authorization is \$11,855,473.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$1,580,730 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Water. Funding for the remaining 16 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>	
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) RWS0501 for these services on October 10, 2016 and it closed on November 29, 2016 with 14 offers received. The recommended offers are the best evaluated offers submitted by responsible offerors. Additional information on the solicitation is included below the line. Two of the recommended offerors are the current providers for these services.</p>
Prior Council Action:	N/A
For More Information:	Roger Stricklin, 512-974-1727; Michael Martell, 512-972-0040; Anna Bryan-Borja, 512-972-0120
Boards and Commission Action:	February 8, 2016- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>

The contracts will provide unarmed security guard services for numerous City facilities within Austin Convention Center, Austin Resource Recovery, Austin Water, Building Services, Municipal Court, Downtown Community Court, Library, Fleet Services, Parks and Recreation, Watershed Protection, and Austin Public Health. These departments require quality security guard services to monitor secured areas and to ensure that all visitors, employees, infrastructure, and equipment are safeguarded.

Austin Water will provide 17 uniformed security officer posts at treatment plants, service centers and Administrative Offices. The Contractors will be responsible for physical and vehicle patrols, documenting and reporting activities and incidents, and maintaining facility logs. The contracts include routine security guard services and other security-related tasks.

The solicitation was structured to allow multiple contracts to be awarded by category. The categories were developed based on department size and similar service requirements.

The proposals were evaluated by a team comprised of individuals with expertise in security guard services. The panel members recommended Champion National Security, Inc., Securitas Security Services USA Inc. and Whelan Security Co as the best proposers, based on: business organization, experience, and qualifications; program plans; recruitment, staffing, and retention strategies; schedule and timeline; local business presence; and proposed cost.

The contract with Securitas Security Services USA Inc. will replace Austin Water’s current contract for Security Guard Services, which will expire Feb. 17, 2017. Therefore, the timely execution of this new contract is critical to ensure a continuation of guard services provided at the various Austin Water facilities. Adequate time is needed to transition to the new Contractors.

This request allows for the development of contracts with qualified offerors selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with a selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with that provider.

A complete solicitation package, including a response list, is on file in the City’s Purchasing Office and is available on the City’s Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

CHAMPION NATIONAL SECURITY, INC., SECURITAS SECURITY SERVICES USA INC., and WHELAN SECURITY CO				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$7,942,267	n/a	n/a
Extension Option 1	12	\$3,985,911	n/a	n/a
Extension Option 2	12	\$3,985,911	n/a	n/a
Extension Option 3	12	\$3,985,911	n/a	n/a
TOTAL	60	\$19,900,000	\$ -	\$ -