

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	68503	Agenda Number	25.
Meeting Date:	March 2, 2017			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of three contracts with CHAMPION NATIONAL SECURITY, INC., SECURITAS SECURITY SERVICES USA INC., and WHELAN SECURITY CO., or one of the other qualified offerors to Request For Proposals RWS0501, to provide security guard services, with an initial 24-month term in an estimated amount of \$8,348,063, with three 12-month extension options in an estimated amount of \$4,183,979 per extension option, for a total contract amount not to exceed \$20,900,000; each and combined. (Related to Item # 26)				
Amount and Source of Funding				
Funding in the amount of \$2,782,689 is available in the Fiscal Year 2016-2017 Operating Budget of various City departments. Funding for the remaining 16 months of the original contract period and extension options are contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) RWS0501 for these services on October 10, 2016 and it closed on November 29, 2016 with 14 offers received. The recommended offers are the best evaluated offers submitted by responsible offerors. Additional information on the solicitation is included below the line. Two of the recommended offerors are the current providers for these services.			
Prior Council Action:				
For More Information:	Roger Stricklin, Corporate Contract Administrator, 512-974-1727			
Boards and Commission Action:	February 8, 2017 – Recommended by the Water and Wastewater Commission on an 8-1 vote with Commissioner Turrieta voting against. Commissioners Parker and Maia were absent.			
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.			
Additional Backup Information				

The contracts will provide unarmed security guard services for numerous City facilities within Austin Convention Center, Austin Resource Recovery, Austin Water, Building Services, Municipal Court, Downtown Community Court, Library, Fleet Services, Parks and Recreation, Watershed Protection, and Austin Public Health. These departments require quality security guard services to monitor secured areas and to ensure that all visitors, employees, infrastructure, and equipment are safeguarded.

The contractors will be responsible for physical and vehicle patrols, documenting and reporting activities and incidents, and maintaining facility logs. The contracts include routine security guard services such as patrol, crowd control, special-event duties and other security-related tasks.

The solicitation was structured to allow multiple contracts to be awarded by category. The categories were developed based on department size and similar service requirements. The proposals were evaluated by a team comprised of individuals with expertise in security guard services. The panel members recommended Champion National Security, Inc., Securitas Security Services USA Inc., and Whelan Security Co. as the best proposers, based on: business organization, experience, qualifications, program plans, recruitment, staffing, retention strategies, schedule timeline; local business presence; and proposed cost.

These contracts will replace the current emergency contracts for security guard services for the following departments: Austin Resource Recovery, the Austin Public Library, Fleet Services, Austin Public Health, the Austin Convention Center, Building Services, Municipal Court and the Downtown Community Court. These contracts will expire February 23, 2017, and have no extension options. Therefore, the timely execution of these new contracts is critical to ensure a continuation of guard services provided at the various City facilities. Adequate time is needed to transition to the new Contractors.

This request allows for the development of contracts with qualified offerors selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with a selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing contract negotiations with that provider.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

CHAMPION NATIONAL SECURITY, INC., SECURITAS SECURITY SERVICES USA INC., and WHELAN SECURITY CO				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 7,942,267	n/a	n/a
Extension Option 1	12	\$ 3,985,911	n/a	n/a
Extension Option 2	12	\$ 3,985,911	n/a	n/a
Extension Option 3	12	\$ 3,985,911	n/a	n/a
TOTAL	60	\$ 19,900,000	\$ -	\$ -