

EVALUATION MATRIX  
SECURITY GUARD SERVICES FOR MULTIPLE DEPARTMENTS  
RFP RWS0501  
GROUP A-LARGE DEPARTMENTS  
(Austin Water & Building Services)

Evaluation Factors	Points	Securitas Security Services USA, Inc.	Whelan Security Co	G4S Secure Solutions, Inc.	Smith Protective Services, Inc.	Allied Universal Security Services	Vets Securing America Inc.	Walden Security	Champion National Security, Inc.	Stadium People	Ruiz Protective Service, Inc.	ADC Ltd NM	Security Reconnaissance Team, Inc.	Texas Industrial Security, Inc.	Blue Shield Security & Protection, Inc.
Business Organization, Experience and Qualifications	20	18	17	16	14	11	8	14	14	6	7	*	*	*	*
Program Plans	20	19	17	18	14	14	14	16	8	6	7	*	*	*	*
Recruitment, Staffing & Retention Strategies	20	17	16	18	14	16	15	15	13	13	5	*	*	*	*
Proposed Cost	20	19	19	17	19	20	18	18	18	18	18	*	*	*	*
Schedule & Timeline	10	9	8	6	9	8	8	6	6	2	5	*	*	*	*
Local Business Presence	10	10	10	10	10	10	10	0	10	10	0	*	*	*	*
Total	100	92	87	85	80	79	73	69	69	55	42	*	*	*	*

\*Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

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GROUP B-SMALL/MEDIUM DEPARTMENTS  
(Austin Resource Recovery, Municipal Court, Downtown Community Court, Library, Fleet Services, Parks & Recreations, Watershed Protection, & Austin Public Health)

Evaluation Factors	Points	Whelan Security Co	G4S Secure Solutions, Inc.	Smith Protective Services, Inc.	Allied Universal Security Services	Vets Securing America Inc.	Champion National Security, Inc.	Walden Security	Stadium People	Ruiz Protective Service, Inc.	ADC Ltd NM	Security Reconnaissance Team, Inc.	Texas Industrial Security, Inc.	Blue Shield Security & Protection, Inc.
Business Organization, Experience and Qualifications	20	17	16	14	11	8	14	14	6	7	*	*	*	*
Program Plans	20	17	18	14	14	14	8	16	6	7	*	*	*	*
Recruitment, Staffing & Retention Strategies	20	16	18	14	16	15	13	15	13	5	*	*	*	*
Proposed Cost	20	19	18	19	20	18	18	17	18	13	*	*	*	*
Schedule & Timeline	10	8	6	9	8	8	6	6	2	5	*	*	*	*
Local Business Presence	10	10	10	10	10	10	10	0	10	0	*	*	*	*
Total	100	87	86	80	79	73	69	68	55	37	*	*	*	*

\*Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

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GROUP C-SPECIAL SERVICES DEPARTMENTS  
(Austin Convention Center)

Evaluation Factors	Points	Champion National Security, Inc.	Smith Protective Services, Inc.	G4S Secure Solutions, Inc.	Stadium People	Allied Universal Security Services	Vets Securing America Inc.
Business Organization, Experience and Qualifications	20	16	10	10	10	8	6
Program Plans	20	12	11	12	11	9	9
Recruitment, Staffing & Retention Strategies	20	15	11	11	13	10	9
Proposed Cost	20	16	18	17	16	20	18
Schedule & Timeline	10	6	8	6	6	7	7
Local Business Presence	10	10	10	10	10	10	10
Total	100	75	68	66	66	64	59

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.