



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	March 8, 2017
Council Meeting Date:	March 23, 2017
Department:	Purchasing
SUBJECT	
<p>Authorize negotiation and execution of a 60-month contract with SPOK, INC., to provide a wireless messaging system, in an estimated amount of \$3,806,753, with three 12-month extension options in an estimated amount of \$761,351 per extension option, for a total contract amount not to exceed \$6,090,806. This is a multi-department contract. Austin Water's requested authorization is \$319,950.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$31,995 is available in the Fiscal Year 2016–2017 Operating budget of Austin Water. Funding for the remaining 54 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>	
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) PAX0139 for these goods and services on August 8, 2016 and it closed on October 4, 2016 with two of offers received. The recommended offer is the best evaluated offer submitted by responsible offeror. Additional current provider for these goods and services.</p>
Prior Council Action:	N/A
For More Information:	Sai Xoomsai Purcell, 512-974-3058; Teri Pennington, 512-972-0442
Boards and Commission Action:	March 8, 2017- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities and an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.</p>

The contract will provide a wireless messaging system for emergency and routine notification for the City staff from various departments as well as members of an area-wide coalition. The area-wide coalition consists of partners from the City, Travis County, The University of Texas, and the Austin Independent School District, as well as other political subdivisions throughout the Capital Area Council of Governments region. The system will be used to send messages and notifications such as “Austin-Travis County Emergency Operations Center activated for all Agencies with flood response duties. Report to the EOC immediately. From: Austin HSEM” to a broad spectrum of participants including City Public Safety agencies via multiple methods including pagers, cell phones, and email.

An evaluation team with expertise in this area evaluated the offers and scored SPOK, Inc. as the best to provide these services based on price, proposed solution viability, project management approach, experience, and local business presence.

The contract will replace the current contract for paging supplies and services, which will expire on June 30, 2017. Additional services for text messaging and email through other devices such as cell phones and email are included. Without a new contract, the City and its coalition members will lose critical communications capability to reach their staff. Such messages are required to bring the various personnel and teams together for emergency and daily operations. These critical public safety notifications need to be supported through a seamless and highly reliable system for communications within and among the coalition partners.

A complete solicitation package, including a response list, is on file in the City’s Purchasing Office and is available on the City’s Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

SPOK, INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	60	\$3,806,753	n/a	n/a
Extension Option 1	12	\$761,351	n/a	n/a
Extension Option 2	12	\$761,351	n/a	n/a
Extension Option 3	12	\$761,351	n/a	n/a
TOTAL	96	\$6,090,806	\$-	\$-

EVALUATION MATRIX
Wireless Messaging System
RFP PAX0139

EVALUATION FACTORS	# Possible Points	SPOK, INC.	AMERICAN MESSAGING SERVICES
Proposed Solution Viability	50.00	39.00	24.00
Project Management Approach	5.00	4.00	2.00
Experience	15.00	14.00	9.00
Cost	20.00	20.00	19.00
Local Business Presence	10.00	10.00	0.00
Total	100.00	87.00	54.00

As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.