

**CONTRACT BETWEEN THE CITY OF AUSTIN (“City”)  
AND  
Ricoh USA, Inc. (“Contractor”)  
for  
Printer Lease**

This Contract is between Ricoh USA, Inc. having offices at 1016 La Posada, Austin, TX 78752 and the City, a home-rule municipality incorporated by the State of Texas. Solicitation requirements are met by using Contractor’s DIR Contract No. DIR-TSO-3041.

**1.1 This Contract is composed of the following documents:**

- 1.1.1 DIR Contract (DIR-TSO-3041)
- 1.1.2 This Contract
- 1.1.3 Exhibit A, Supplemental Terms
- 1.1.4 Exhibit B, Ricoh USA, Inc.’s Offer, dated July 7, 2016, including subsequent clarifications
- 1.1.5 Exhibit C, Non-Discrimination Certification

**1.2 Order of Precedence.** Any inconsistency or conflict in the Contract documents shall be resolved by giving precedence in the following order:

- 1.2.1 DIR Contract (DIR-TSO-3041) as referenced in Section 1.1.1
- 1.2.2 This Contract
- 1.2.3 Supplemental Terms as referenced in Section 1.1.3
- 1.2.4 The Contractor’s Offer as referenced in Section 1.1.4, including subsequent clarifications

**1.3 Quantity.** Quantity of goods or services as described in Exhibit B.

**1.4 Term of Contract.** The Contract will be in effect on the date executed by the City (Effective Date) and shall remain in effect for a period of 60 months.

**1.5 Compensation.** The Contractor shall be paid as indicated in Exhibit B a total Not-to-Exceed amount of \$53,965.80, including all fees and expenses.

This Contract (including any Exhibits) constitutes the entire agreement of the parties regarding the subject matter of this Contract and supersedes all prior and contemporaneous agreements and understandings, whether written or oral, relating to such subject matter. This Contract may be altered, amended, or modified only by a written instrument signed by the duly authorized representatives of both parties.

In witness whereof, the City has caused a duly authorized representative to execute this Contract on the date set forth below.

Ricoh USA, Inc.

CITY OF AUSTIN

Karl Lamb

Printed Name of Authorized Person



Signature

Vice President of Sales

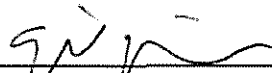
Title:

7/6/16

Date:

Gil Zilkha

Printed Name of Authorized Person



Signature

Contract Administrator

Title:

7/7/16

Date:

Exhibit A - Supplemental Terms

Exhibit B - Ricoh USA, Inc.'s Offer dated July 7, 2016

Exhibit C - Non-Discrimination Certification

## Exhibit A Supplemental Terms

1. **Designation of Key Personnel.** The Contractor's Contract Manager for this engagement shall be John Gayaut, Phone: (512) 565-2000, Email: [John.Gayaut@ricoh-usa.com](mailto:John.Gayaut@ricoh-usa.com). The City's Contract Manager for the engagement shall be Tony Rodriguez; Phone: (512) 972-0277, Email: [Tony.Rodriguez@austintexas.gov](mailto:Tony.Rodriguez@austintexas.gov).

2. **Invoices.**

Invoices shall be mailed to the below address:

	City of Austin
Department	Communication Technology Management or (CTM)
Attn:	Accounts Payable
Address:	PO Box 1088
City, State, Zip Code	Austin, TX 78767

3. **Travel Expenses.** No travel expenses are authorized under this Contract.

4. **Equal Opportunity**

5.1.1 **Equal Employment Opportunity:** No Contractor or Contractor's agent, shall engage in any discriminatory employment practice as defined in Chapter 5-4 of the City Code. No Bid submitted to the City shall be considered, nor any Purchase Order issued, or any Contract awarded by the City unless the Contractor has executed and filed with the City Purchasing Office a current Non-Discrimination Certification. The Contractor shall sign and return the Non-Discrimination Certification attached hereto as Exhibit C. Non-compliance with Chapter 5-4 of the City Code may result in sanctions, including termination of the contract and the Contractor's suspension or debarment from participation on future City contracts until deemed compliant with Chapter 5-4.

5.1.2 **Americans With Disabilities Act (ADA) Compliance:** No Contractor, or Contractor's agent shall engage in any discriminatory employment practice against individuals with disabilities as defined in the ADA.

5. **Right To Audit**

- i. The Contractor agrees that the representatives of the Office of the City Auditor or other authorized representatives of the City shall have access to, and the right to audit, examine, or reproduce, any and all records of the Contractor related to the performance under this Contract. The Contractor shall retain all such records for a period of three (3) years after final payment on this Contract or until all audit and litigation matters that the City has brought to the attention of the Contractor are resolved, whichever is longer. The Contractor agrees to refund to the City any overpayments disclosed by any such audit.
- ii. The Contractor shall include this provision in all subcontractor agreements entered into in connection with this Contract.

6. **Place and Condition of Work**

- A. The City shall provide the Contractor access to the sites where the Contractor is to perform the services as required in order for the Contractor to perform the services in a timely and efficient manner in accordance with and subject to the applicable security laws, rules, and regulations. The Contractor acknowledges that it has satisfied itself as to the nature of the City's service requirements and specifications, the location and essential characteristics of the work sites, the quality and quantity of materials, equipment, labor and facilities necessary to perform the services, and any other condition or state of fact which could in any way affect performance of the Contractor's obligations under the Contract.



The Contractor hereby releases and holds the City harmless from and against any liability or claim for damages of any kind or nature if the actual site or service conditions differ from expected conditions.

**7. Workforce Security Clearance and Identification**

- A. Prior to being allowed access to Communication and Technology Management ("CTM") Department building, the Contractor, all subcontractors and their employees must be able to pass the City of Austin background check (to be done at the Austin Police Dept.).
- B. Access to Communication and Technology Management ("CTM") Department building by the Contractor, all subcontractors and their employees will be strictly controlled at all times by the City. Security badges will be issued by the Department for this purpose. The City reserves the right to deny a security badge to any Contractor personnel for reasonable cause, including failure of a Criminal History background check. The City will notify Contractor of any such denial no more than twenty (20) days after receipt of the Contractor's submittal.
- C. Security badges must be on display at all times when in the building. Failure to do so may be cause for removal of Contractor Personnel from the worksite, without regard to Contractor's schedule. Security badges may not be removed from the premises.
- D. Security badges to enter and/or work on City property may be revoked by the City at any time. Security badges must be returned to the City at the time of project completion and acceptance or upon removal of an individual from the work site.
- E. The Contractor shall comply with all other security requirements of the City and shall ensure that all employees and subcontractors are kept fully informed as to these requirements.

**8. Insurance:** The following insurance requirements apply.

**i. General Requirements.**

- 1. The Contractor shall at a minimum carry insurance in the types and amounts indicated herein for the duration of the Contract and during any warranty period.
- 2. The Contractor shall provide a Certificate of Insurance as verification of coverages required below to the City at the below address prior to Contract execution and within fourteen (14) calendar days after written request from the City.
- 3. The Contractor must also forward a Certificate of Insurance to the City whenever a previously identified policy period has expired, or an extension option or holdover period is exercised, as verification of continuing coverage.
- 4. The Contractor shall not commence work until the required insurance is obtained and has been reviewed by City. Approval of insurance by the City shall not relieve or decrease the liability of the Contractor hereunder and shall not be construed to be a limitation of liability on the part of the Contractor.
- 5. The City may request that the Contractor submit certificates of insurance to the City for all subcontractors prior to the subcontractors commencing work on the project.
- 6. The Contractor's and all subcontractors' insurance coverage shall be written by companies licensed to do business in the State of Texas at the time the policies are issued and shall be written by companies with A.M. Best ratings of B+VII or better.
- 7. All endorsements naming the City as additional insured, waivers, and notices of cancellation endorsements as well as the Certificate of Insurance shall be mailed to the following address:

City of Austin

Purchasing Office  
P. O. Box 1088  
Austin, Texas 78767

8. The "other" insurance clause shall not apply to the City where the City is an additional insured shown on any policy. It is intended that policies required in the Contract, covering both the City and the Contractor, shall be considered primary coverage as applicable.
  9. If insurance policies are not written for amounts specified in Paragraph 5.1.2, Specific Coverage Requirements, the Contractor shall carry Umbrella or Excess Liability Insurance for any differences in amounts specified. If Excess Liability Insurance is provided, it shall follow the form of the primary coverage.
  10. The City shall be entitled, upon request, at an agreed upon location, and without expense, to review certified copies of policies and endorsements thereto and may make any reasonable requests for deletion or revision or modification of particular policy terms, conditions, limitations, or exclusions except where policy provisions are established by law or regulations binding upon either of the parties hereto or the underwriter on any such policies.
  11. The City reserves the right to review the insurance requirements set forth during the effective period of the Contract and to make reasonable adjustments to insurance coverage, limits, and exclusions when deemed necessary and prudent by the City based upon changes in statutory law, court decisions, the claims history of the industry or financial condition of the insurance company as well as the Contractor.
  12. The Contractor shall not cause any insurance to be canceled nor permit any insurance to lapse during the term of the Contract or as required in the Contract.
  13. The Contractor shall be responsible for premiums, deductibles and self-insured retentions, if any, stated in policies. All deductibles or self-insured retentions shall be disclosed on the Certificate of Insurance.
  14. The Contractor shall endeavor to provide the City thirty (30) calendar days written notice of erosion of the aggregate limits below occurrence limits for all applicable coverages indicated within the Contract.
- ii. **Specific Coverage Requirements.** The Contractor shall at a minimum carry insurance in the types and amounts indicated below for the duration of the Contract, including extension options and hold over periods, and during any warranty period. These insurance coverages are required minimums and are not intended to limit the responsibility or liability of the Contractor.
1. **Commercial General Liability Insurance.** The minimum bodily injury and property damage per occurrence are \$500,000 for coverages A (Bodily Injury and Property Damage) and B (Personal and Advertising Injuries). The policy shall contain the following provisions and endorsements.
    - a. Contractual liability coverage for liability assumed under the Contract and all other Contracts related to the project.
    - b. Contractor/Subcontracted Work.
    - c. Products/Completed Operations Liability for the duration of the warranty period.
    - d. Waiver of Subrogation, Endorsement CG 2404, or equivalent coverage.



- e. Thirty (30) calendar days Notice of Cancellation, Endorsement CG 0205, or equivalent coverage.
  - f. The City of Austin listed as an additional insured, Endorsement CG 2010, or equivalent coverage.
2. **Business Automobile Liability Insurance.** The Contractor shall provide coverage for all owned, non-owned and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. Alternate acceptable limits are \$250,000 bodily injury per person, \$500,000 bodily injury per occurrence and at least \$100,000 property damage liability per accident. The policy shall contain the following endorsements:
- a. Waiver of Subrogation, Endorsement CA0444, or equivalent coverage.
  - b. Thirty (30) calendar days Notice of Cancellation, Endorsement CA0244, or equivalent coverage.
  - c. The City of Austin listed as an additional insured, Endorsement CA2048, or equivalent coverage.
3. **Worker's Compensation and Employers' Liability Insurance.** Coverage shall be consistent with statutory benefits outlined in the Texas Worker's Compensation Act (Section 401). The minimum policy limits for Employer's Liability are \$100,000 bodily injury each accident, \$500,000 bodily injury by disease policy limit and \$100,000 bodily injury by disease each employee. The policy shall contain the following provisions and endorsements:
- a. The Contractor's policy shall apply to the State of Texas.
  - b. Waiver of Subrogation, Form WC420304, or equivalent coverage.
  - c. Thirty (30) calendar days Notice of Cancellation, Form WC420601, or equivalent coverage.
4. **Endorsements.** The specific insurance coverage endorsements specified above, or their equivalents must be provided. In the event that endorsements, which are the equivalent of the required coverage, are proposed to be substituted for the required coverage, copies of the equivalent endorsements must be provided for the City's review and approval.

**Exhibit B**  
**Ricoh USA, Inc.'s Offer dated July 7, 2016**



Quote Document for

**CITY OF AUSTIN**

Date: July 7, 2016

**State of Texas DIR Contract RICOH DIR-TSO-3041 Vendor ID: 12227835217**

---

<u>Quantity</u>	<u>Item Description</u>	<u>60 Month Lease</u>
2	RICOH MPW6700SP MODEL	\$782.39/month
	includes \$4,616.16 in outstanding balance	
	Accessories for system:	
	RICOH ROLL HOLDER UNIT TYPE A	
	RICOH ORIGINAL TRAY	
	RICOH ORIGINAL HANGER	
	OCR UNIT TYPE M2	
	PRINTCOPY TOOL OPTION	
	XG-PCS 120/20D RIC AMP SURGE	
	PROTECTOR	
	BROWSER UNIT TYPE M14	
	NETWORK & SCAN CONNECTIVITY	
5	TRAINING HOURS	
-1	REMOVE MPW3601 - W1220400105	
-1	REMOVE MPW3601 - W1220400108	
2	HDSURRENDER - SURRENDER	
	HARD DRIVE TO CUSTOMER	

---

<u>Quantity</u>	<u>BRONZE SERVICE</u>	
2	RICOH MPW6700SP	\$117.04/month
	<i>Includes</i> 3,000 TOTAL B&W images per Month	
	overages at 0.0390 cents per page billed quarterly	
	BRONZE - includes Parts and Labor only	
		\$899.43 / Monthly payment
		<b>Total</b>

**City of Austin, Texas  
EQUAL EMPLOYMENT/FAIR HOUSING OFFICE  
NON-DISCRIMINATION CERTIFICATION**

**City of Austin, Texas  
Human Rights Commission**

To: City of Austin, Texas, ("OWNER")

I hereby certify that our firm conforms to the Code of the City of Austin, Section 5-4-2 as reiterated below:

Chapter 5-4. Discrimination in Employment by City Contractors.

**Sec. 4-2 Discriminatory Employment Practices Prohibited.** As an Equal Employment Opportunity (EEO) employer, the Contractor will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations and agrees:

- (B) (1) Not to engage in any discriminatory employment practice defined in this chapter.
- (2) To take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without discrimination being practiced against them as defined in this chapter. Such affirmative action shall include, but not be limited to: all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising; selection for training and apprenticeship, rates of pay or other form of compensation, and layoff or termination.
- (3) To post in conspicuous places, available to employees and applicants for employment, notices to be provided by OWNER setting forth the provisions of this chapter.
- (4) To state in all solicitations or advertisements for employees placed by or on behalf of the Contractor, that all qualified applicants will receive consideration for employment without regard to race, creed, color, religion, national origin, sexual orientation, gender identity, disability, veteran status, sex or age.
- (5) To obtain a written statement from any labor union or labor organization furnishing labor or service to Contractors in which said union or organization has agreed not to engage in any discriminatory employment practices as defined in this chapter and to take affirmative action to implement policies and provisions of this chapter.
- (6) To cooperate fully with OWNER's Human Rights Commission in connection with any investigation or conciliation effort of said Human Rights Commission to ensure that the purpose of the provisions against discriminatory employment practices are being carried out.
- (7) To require compliance with provisions of this chapter by all subcontractors having fifteen or more employees who hold any subcontract providing for the expenditure of \$2,000 or more in connection with any contract with OWNER subject to the terms of this chapter.

For the purposes of this Offer and any resulting Contract, Contractor adopts the provisions of the City's Minimum Standard Nondiscrimination Policy set forth below.

**City of Austin  
Minimum Standard Non-Discrimination in Employment Policy:**

*As an Equal Employment Opportunity (EEO) employer, the Contractor will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations.*

*The Contractor will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age, religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment*



advertising, selection for training and apprenticeship, rates of pay or other forms of compensation, and layoff or termination.

Further, employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative. No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting a violation of this policy. Furthermore, any employee, supervisor, or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.

Contractor agrees that to the extent of any inconsistency, omission, or conflict with its current non-discrimination employment policy, the Contractor has expressly adopted the provisions of the City's Minimum Non-Discrimination Policy contained in Section 5-4-2 of the City Code and set forth above, as the Contractor's Non-Discrimination Policy or as an amendment to such Policy and such provisions are intended to not only supplement the Contractor's policy, but will also supersede the Contractor's policy to the extent of any conflict.

UPON CONTRACT AWARD, THE CONTRACTOR SHALL PROVIDE A COPY TO THE CITY OF THE CONTRACTOR'S NON-DISCRIMINATION POLICY ON COMPANY LETTERHEAD, WHICH CONFORMS IN FORM, SCOPE, AND CONTENT TO THE CITY'S MINIMUM NON-DISCRIMINATION POLICY, AS SET FORTH HEREIN, **OR** THIS NON-DISCRIMINATION POLICY, WHICH HAS BEEN ADOPTED BY THE CONTRACTOR FOR ALL PURPOSES (THE FORM OF WHICH HAS BEEN APPROVED BY THE CITY'S EQUAL EMPLOYMENT/FAIR HOUSING OFFICE), WILL BE CONSIDERED THE CONTRACTOR'S NON-DISCRIMINATION POLICY WITHOUT THE REQUIREMENT OF A SEPARATE SUBMITTAL.

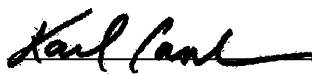
**Sanctions:**

Our firm understands that non-compliance with Chapter 5-4 may result in sanctions, including termination of the contract and suspension or debarment from participation in future City contracts until deemed compliant with the requirements of Chapter 5-4.

**Term:**

The Contractor agrees that this Section 0800 Non-Discrimination Certificate or the Contractor's separate conforming policy, which the Contractor has executed and filed with the Owner, will remain in force and effect for one year from the date of filing. The Contractor further agrees that, in consideration of the receipt of continued Contract payments, the Contractor's Non-Discrimination Policy will automatically renew from year-to-year for the term of the underlying Contract.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

CONTRACTOR	<u>Karl Lamb Ricoh USA</u>
Authorized Signature	<u></u>
Title	<u>Vice President of Sales</u>

**Amendment Number 3**  
**to**  
**Contract Number DIR-TSO-3041**  
**between**  
**State of Texas, acting by and through the Department of Information Resources**  
**and**  
**Ricoh USA, Inc.**

This Amendment Number 3 to Contract Number DIR-TSO-3041 ("Contract") is between the Department of Information Resources ("DIR") and Ricoh USA, Inc. ("Vendor"). DIR and Vendor agree to modify the terms and conditions of the Contract as follows:

1. **Contract, Section 2, Term of Contract**, is hereby amended as follows:

DIR and Vendor hereby agree to extend the term of the Contract for twelve (12) months through June 25, 2017 or until terminated pursuant to the termination clauses contained in the Contract. There are two (2) remaining one-year renewal options to extend the contract.

2. **Appendix A. Standard Terms and Conditions For Product and Related Services Contracts**, is hereby restated in its entirety and replaced with the attached **Appendix A. Standard Terms and Conditions For Product and Related Services Contracts** dated 04/21/2016 except where previous authorized exceptions to Appendix A were allowed and documented as part of the Contract. In such cases, the previously authorized exceptions shall be applied to the portions of the new Appendix A which are comparable to those in the earlier Appendix A for which they were written, and this without regard for the numbering or lettering associated with any of the documents. Applied in such manner, the exceptions shall remain in full force and effect until such time the contract expires or is terminated.
3. **Authorized Exceptions to Contract, Appendix A, Standard Terms and Conditions for Product and Related Services dated 04/21/2016**, are hereby amended as follows:

- A. **Contract, Section 7, License, Service and Lease Agreements, D. Master Lease Agreement** is replaced in its entirety as follows:

DIR and Vendor hereby agree that Vendor is authorized to utilize the Master Lease Agreement in Appendix D and Equipment Schedule to Master Lease Agreement in Appendix J of this Contract for DIR authorized entities as Lessees that are not Texas State Agencies or otherwise required by statute to utilize the Texas Public Finance Authority for such leasing transactions. Texas State Agencies that have the requisite capital authority and who are not required to utilize such authority via the Texas Public Finance Authority may or may not be eligible to utilize the Master Lease Agreement; each such agency must confer with its own legal counsel to make this determination.

**B. Appendix A, Section 5, Intellectual Property Matters** is hereby deleted and replaced in its entirety as follows:

This Contract does not contemplate, authorize or support acquisition of custom software products or services. If Vendor and Customer seek to contract for such product or service, they must use a separate contract or seek amendment with DIR of this Contract. If DIR and Vendor decide to authorize customized software or hardware products; then the intellectual property language will be negotiated and applied.

**4. Appendix C, Pricing Index**, is hereby replaced in its entirety as attached hereto.

All other terms and conditions of the Contract not specifically modified herein shall remain in full force and effect. In the event of a conflict among provisions, the order of precedence shall be this Amendment Number 3, then Amendment Number 2, then Amendment Number 1 and then Contract DIR-TSO-3041.

*(Remainder of this page intentionally left blank)*



**IN WITNESS WHEREOF**, the parties hereby execute this Amendment Number 3 to be effective as of the date of last signature, but in all events not later than June 25, 2016.

**Ricoh USA, Inc.**

**Authorized By:** Signature on File

**Name:** Thomas W. Brown

**Title:** Vice President Gov't & Higher Education

**Date:** June 16, 2016

**The State of Texas, acting by and through the Department of Information Resources**

**Authorized By:** Signature on File

**Name:** Dale Richardson

**Title:** Chief Operations Officer

**Date:** June 20, 2016

**Office of General Counsel:** DB June 20, 2016  
Signature on File Date

**Appendix A**  
**Standard Terms and Conditions For Product and Related Services Contracts**

**Table of Contents**

1.	Contract Scope .....	1
2.	No Quantity Guarantees.....	1
3.	Definitions.....	1
4.	General Provisions .....	2
	A. Entire Agreement .....	2
	B. Modification of Contract Terms and/or Amendments.....	2
	C. Invalid Term or Condition .....	3
	D. Assignment .....	3
	E. Survival .....	3
	F. Choice of Law .....	3
	G. Limitation of Authority .....	4
	H. Proof of Financial Stability .....	4
5.	Intellectual Property Matters.....	4
	A. Definitions.....	4
	B. Ownership .....	5
	C. Further Actions. ....	6
	D. Waiver of Moral Rights. ....	6
	E. Confidentiality. ....	6
	F. Injunctive Relief.....	6
	G. Return of Materials Pertaining to Work Product. ....	7
	H. Vendor License to Use.....	7
	I. Third-Party Underlying and Derivative Works. ....	7
	J. Agreement with Subcontracts. ....	7
	K. License to Customer. ....	8
	L. Vendor Development Rights.....	8
6.	Product Terms and Conditions.....	8
	A. Electronic and Information Resources Accessibility Standards, As Required by 1 TAC Chapters 206 and 213 (Applicable to State Agency and Institution of Higher Education Purchases Only) .....	8
	B. Purchase of Commodity Items (Applicable to State Agency Purchases Only) .....	8
7.	Contract Fulfillment and Promotion .....	9
	A. Service, Sales and Support of the Contract.....	9
	B. Use of Order Fulfillers .....	9

## Appendix A

### Standard Terms and Conditions For Product and Related Services Contracts

1) Designation of Order Fulfillers .....	9
2) Changes in Order Fulfiller List .....	10
3) Order Fulfiller Pricing to Customer .....	10
C. Product Warranty and Return Policies.....	10
D. Customer Site Preparation .....	10
E. Internet Access to Contract and Pricing Information .....	10
1) Vendor Webpage .....	10
2) Accurate and Timely Contract Information .....	11
3) Webpage Compliance Checks .....	11
4) Webpage Changes .....	11
5) Use of Access Data Prohibited .....	11
6) Responsibility for Content .....	11
F. DIR Logo .....	12
G. Vendor and Order Fulfiller Logo.....	12
H. Trade Show Participation.....	12
I. Orientation Meeting.....	12
J. Performance Review Meetings .....	12
K. DIR Cost Avoidance .....	12
8. Pricing, Purchase Orders, Invoices, and Payments.....	13
A. Manufacturer's Suggested Retail Price (MSRP) or List Price.....	13
B. Customer Discount.....	13
C. Customer Price.....	13
D. Shipping and Handling Fees .....	13
E. Tax-Exempt.....	14
F. Travel Expense Reimbursement .....	14
G. Changes to Prices .....	14
H. Purchase Orders .....	14
I. Invoices .....	15
J. Payments .....	15
9. Contract Administration.....	15
A. Contract Managers .....	15
1) State Contract Manager.....	15
2) Vendor Contract Manager.....	15
B. Reporting and Administrative Fees .....	16
1) Reporting Responsibility .....	16
2) Detailed Monthly Report .....	16
3) Historically Underutilized Businesses Subcontract Reports.....	16
4) DIR Administrative Fee.....	16
5) Accurate and Timely Submission of Reports .....	17
C. Records and Audit.....	17
D. Contract Administration Notification .....	18
10. Vendor Responsibilities .....	18
A. Indemnification .....	19



**Appendix A**  
**Standard Terms and Conditions For Product and Related Services Contracts**

1) INDEPENDENT CONTRACTOR.....	19
2) ACTS OR OMISSIONS .....	19
3) INFRINGEMENTS .....	19
4) PROPERTY DAMAGE.....	20
B. Taxes/Worker’s Compensation/UNEMPLOYMENT INSURANCE .....	20
C. Vendor Certifications.....	21
D. Ability to Conduct Business in Texas.....	23
E. Equal Opportunity Compliance .....	23
F. Use of Subcontractors .....	23
G. Responsibility for Actions .....	23
H. Confidentiality .....	24
I. Security of Premises, Equipment, Data and Personnel.....	24
J. Background and/or Criminal History Investigation.....	24
K. Limitation of Liability.....	24
L. Overcharges .....	25
M. Prohibited Conduct .....	25
N. Required Insurance Coverage .....	25
O. Use of State Property .....	26
P. Immigration.....	26
Q. Public Disclosure .....	27
R. Product and/or Services Substitutions .....	27
S. Secure Erasure of Hard Disk Products and/or Services.....	27
T. Deceptive Trade Practices; Unfair Business Practices .....	27
U. Drug Free Workplace Policy .....	27
V. Accessibility of Public Information .....	28
W. Vendor Reporting Requirements .....	28
11. Contract Enforcement .....	28
A. Enforcement of Contract and Dispute Resolution .....	28
B. Termination.....	28
1) Termination for Non-Appropriation .....	28
2) Absolute Right .....	29
3) Termination for Convenience .....	29
4) Termination for Cause .....	29
5) Immediate Termination or Suspension .....	30
6) Customer Rights Under Termination.....	30
7) Vendor or Order Fulfiller Rights Under Termination.....	30
C. Force Majeure .....	31
12. Notification .....	31
A. Notices .....	31
B. Handling of Written Complaints.....	31
13. Captions .....	31

The following terms and conditions shall govern the conduct of DIR and Vendor during the term of the Contract.

**1. Contract Scope**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The Vendor shall provide the products and related services specified in Section 3 of the Contract for purchase by Customers. In addition, DIR and Vendor may agree to provisions that allow Vendor and/or Order Fulfiller to lease the products offered under the Contract. Terms used in this document shall have the meanings set forth below in Section 3.

**2. No Quantity Guarantees**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The Contract is not exclusive to the Vendor. Customers may obtain products and related services from other sources during the term of the Contract. DIR makes no express or implied warranties whatsoever that any particular quantity or dollar amount of products and related services will be procured through the Contract.

**3. Definitions**

A. **Customer** - any Texas state agency, unit of local government, institution of higher education as defined in Section 2054.003, Texas Government Code, the Electric Reliability Council of Texas, the Lower Colorado River Authority, a private school, as defined by Section 5.001, Education Code, a private or independent institution of higher education, as defined by Section 61.003, Education Code, a volunteer fire department, as defined by Section 152.001, Tax Code, and those state agencies purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, any local government as authorized through the Interlocal Cooperation Act, Chapter 791, Texas Government Code, and the state agencies and political subdivisions of other states as authorized by Section 2054.0565, Texas Government Code and, except for telecommunications services under Chapter 2170, Texas Government Code, assistance organizations as defined in Section 2175.001, Texas Government Code to mean:

- 1) A non-profit organization that provides educational, health or human services or assistance to homeless individuals;
- 2) A nonprofit food bank that solicits, warehouses, and redistributes edible but unmarketable food to an agency that feeds needy families and individuals;
- 3) Texas Partners of the Americas, a registered agency with the Advisory Committee on Voluntary Foreign Aid, with the approval of the Partners of the Alliance Office of the Agency for International Development;
- 4) A group, including a faith-based group, that enters into a financial or non-financial agreement with a health or human services agency to provide services to that agency's clients;
- 5) A local workforce development board created under Section 2308.253;
- 6) A nonprofit organization approved by the Supreme Court of Texas that provides free legal services for low-income households in civil matters;
- 7) The Texas Boll Weevil Eradication Foundation, Inc., or an entity designated by the commissioner of agriculture as the foundation's successor entity under Section 74.1011, Texas Agriculture Code;

- 8) A nonprofit computer bank that solicits, stores, refurbishes and redistributes used computer equipment to public school students and their families; and
- 9) A nonprofit organization that provides affordable housing.
- B. Compliance Check** – an audit of Vendor’s compliance with the Contract may be performed by, but not limited to, a third party auditor, DIR Internal Audit department, or DIR contract management staff or their designees.
- C. Contract** – the document executed between DIR and Vendor into which this Appendix A is incorporated.
- D. CPA** – refers to the Texas Comptroller of Public Accounts.
- E. Day** - shall mean business days, Monday through Friday, except for State and Federal holidays, unless otherwise specified as calendar days. If the Contract calls for performance on a day that is not a business day, then performance is intended to occur on the next business day.
- F. Order Fulfiller** – the party, either Vendor or a party that may be designated by Vendor, who is fulfilling a Purchase Order pursuant to the Contract.
- G. Purchase Order** - the Customer’s fiscal form or format, which is used when making a purchase (e.g., formal written Purchase Order, Procurement Card, Electronic Purchase Order, or other authorized instrument).
- H. State** – refers to the State of Texas.

#### **4. General Provisions**

##### **A. Entire Agreement**

The Contract, Appendices, and Exhibits constitute the entire agreement between DIR and the Vendor. No statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained in the Contract, Appendices, or its Exhibits shall be binding or valid.

##### **B. Modification of Contract Terms and/or Amendments**

- 1) The terms and conditions of the Contract shall govern all transactions by Customers under the Contract. The Contract may only be modified or amended upon mutual written agreement of DIR and Vendor.
- 2) Customers shall not have the authority to modify the terms of the Contract; however, additional Customer terms and conditions that do not conflict with the Contract and are acceptable to Order Fulfiller may be added in a Purchase Order and given effect. No additional term or condition added in a Purchase Order issued by a Customer can conflict with or diminish a term or condition of the Contract. Pre-printed terms and conditions on any Purchase Order issued by Customer hereunder will have no force and effect. In the event of a conflict between a Customer’s Purchase Order and the Contract, the Contract term shall control.
- 3) Customers and Vendor will negotiate and enter into written agreements regarding statements of work, service level agreements, remedies, acceptance criteria, information confidentiality and security requirements, and other terms specific to their Purchase Orders under the Contract with Vendors.



### **C. Invalid Term or Condition**

1) To the extent any term or condition in the Contract conflicts with the applicable State and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable State and/or United States law or regulation which conflicts with the Contract term or condition.

2) If one or more terms or conditions in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

### **D. Assignment**

DIR or Vendor may assign the Contract without prior written approval to: i) a successor in interest (for DIR, another state agency as designated by the Texas Legislature), or ii) a subsidiary, parent company or affiliate, or iii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority. Assignment of the Contract under the above terms shall require written notification by the assigning party and, for Vendor, a mutually agreed written Contract amendment. Any other assignment by a party shall require the written consent of the other party and a mutually agreed written Contract amendment.

### **E. Survival**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract All Purchase Orders issued and accepted by Vendor or Order Fulfiller shall survive expiration or termination of the Contract for the term of the Purchase Order, unless the Customer terminates the Purchase Order sooner. However, regardless of the term of the Purchase Order, no Purchase Order shall survive the expiration or termination of the Contract for more than five years, unless Customer makes an express finding and justification for the longer term. The finding and justification must either be included in the Purchase Order, or referenced in it and maintained in Customer's procurement record. Rights and obligations under this Contract which by their nature should survive, including, but not limited to the DIR Administrative Fee; and any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.

### **F. Choice of Law**

The laws of the State shall govern the construction and interpretation of the Contract. Exclusive venue for all actions will be in state court, Travis County, Texas. Nothing in the Contract or its Appendices shall be construed to waive the State's sovereign immunity.

### **G. Limitation of Authority**

Vendor shall have no authority to act for or on behalf of the Texas Department of Information Resources or the State except as expressly provided for in this Contract; no other authority, power or use is granted or implied. Vendor may not incur any debts, obligations, expenses, or liabilities of any kind on behalf of the State or DIR.

### **H. Proof of Financial Stability**

Either DIR or Customer may require Vendor to provide proof of financial stability prior to or at any time during the contract term. Intellectual Property Matters

## **5. Intellectual Property Matters**

### **A. Definitions**

1) “Work Product” means any and all deliverables produced by Vendor for Customer under a Statement of Work issued pursuant to this Contract, including any and all tangible or intangible items or things that have been or will be prepared, created, developed, invented or conceived at any time following the effective date of the Contract, including but not limited to any (i) works of authorship (such as manuals, instructions, printed material, graphics, artwork, images, illustrations, photographs, computer programs, computer software, scripts, object code, source code or other programming code, HTML code, flow charts, notes, outlines, lists, compilations, manuscripts, writings, pictorial materials, schematics, formulae, processes, algorithms, data, information, multimedia files, text web pages or web sites, other written or machine readable expression of such works fixed in any tangible media, and all other copyrightable works), (ii) trademarks, service marks, trade dress, trade names, logos, or other indicia of source or origin, (iii) ideas, designs, concepts, personality rights, methods, processes, techniques, apparatuses, inventions, formulas, discoveries, or improvements, including any patents, trade secrets and know-how, (iv) domain names, (v) any copies, and similar or derivative works to any of the foregoing, (vi) all documentation and materials related to any of the foregoing, (vii) all other goods, services or deliverables to be provided to Customer under the Contract or a Statement of Work, and (viii) all Intellectual Property Rights in any of the foregoing, and which are or were created, prepared, developed, invented or conceived for the use or benefit of Customer in connection with this Contract or a Statement of Work, or with funds appropriated by or for Customer or Customer’s benefit: (a) by any Vendor personnel or Customer personnel, or (b) any Customer personnel who then became personnel to Vendor or any of its affiliates or subcontractors, where, although creation or reduction-to-practice is completed while the person is affiliated with Vendor or its personnel, any portion of same was created, invented or conceived by such person while affiliated with Customer.

2) “Intellectual Property Rights” means the worldwide legal rights or interests evidenced by or embodied in: (i) any idea, design, concept, personality right, method, process, technique, apparatus, invention, discovery, or improvement, including any patents, trade secrets, and know-how; (ii) any work of authorship, including any copyrights, moral rights or neighboring rights; (iii) any trademark, service mark, trade dress, trade name, or other indicia of source or origin; (iv) domain name registrations;

and (v) any other proprietary or similar rights. The Intellectual Property Rights of a party include all worldwide legal rights or interests that the party may have acquired by assignment or license with the right to grant sublicenses.

3) “Statement of Work” means a document signed by Customer and Vendor describing a specific set of activities and/or deliverables, which may include Work Product and Intellectual Property Rights, that Vendor is to provide Customer, issued pursuant to the Contract.

4) “Third Party IP” means the Intellectual Property Rights of any third party that is not a party to this Contract, and that is not directly or indirectly providing any goods or services to Customer under this Contract.

5) “Vendor IP” shall mean all tangible or intangible items or things, including the Intellectual Property Rights therein, created or developed by Vendor (a) prior to providing any Services or Work Product to Customer and prior to receiving any documents, materials, information or funding from or on behalf of Customer relating to the Services or Work Product, or (b) after the Effective Date of the Contract if such tangible or intangible items or things were independently developed by Vendor outside Vendor’s provision of Services or Work Product for Customer hereunder and were not created, prepared, developed, invented or conceived by any Customer personnel who then became personnel to Vendor or any of its affiliates or subcontractors, where, although creation or reduction-to-practice is completed while the person is affiliated with Vendor or its personnel, any portion of same was created, invented or conceived by such person while affiliated with Customer.

## **B. Ownership.**

As between Vendor and Customer, the Work Product and Intellectual Property Rights therein are and shall be owned exclusively by Customer, and not Vendor. Vendor specifically agrees that the Work Product shall be considered “works made for hire” and that the Work Product shall, upon creation, be owned exclusively by Customer. To the extent that the Work Product, under applicable law, may not be considered works made for hire, Vendor hereby agrees that the Contract effectively transfers, grants, conveys, assigns, and relinquishes exclusively to Customer all right, title and interest in and to all ownership rights in the Work Product, and all Intellectual Property Rights in the Work Product, without the necessity of any further consideration, and Customer shall be entitled to obtain and hold in its own name all Intellectual Property Rights in and to the Work Product. Vendor acknowledges that Vendor and Customer do not intend Vendor to be a joint author of the Work Product within the meaning of the Copyright Act of 1976. Customer shall have access, during normal business hours (Monday through Friday, 8AM to 5PM) and upon reasonable prior notice to Vendor, to all Vendor materials, premises and computer files containing the Work Product. Vendor and Customer, as appropriate, will cooperate with one another and execute such other documents as may be reasonably appropriate to achieve the objectives herein. No license or other right is granted hereunder to any Third Party IP, except as may be incorporated in the Work Product by Vendor.

### **C. Further Actions.**

Vendor, upon request and without further consideration, shall perform any acts that may be deemed reasonably necessary or desirable by Customer to evidence more fully the transfer of ownership and/or registration of all Intellectual Property Rights in all Work Product to Customer to the fullest extent possible, including but not limited to the execution, acknowledgement and delivery of such further documents in a form determined by Customer. In the event Customer shall be unable to obtain Vendor's signature due to the dissolution of Vendor or Vendor's unreasonable failure to respond to Customer's repeated requests for such signature on any document reasonably necessary for any purpose set forth in the foregoing sentence, Vendor hereby irrevocably designates and appoints Customer and its duly authorized officers and agents as Vendor's agent and Vendor's attorney-in-fact to act for and in Vendor's behalf and stead to execute and file any such document and to do all other lawfully permitted acts to further any such purpose with the same force and effect as if executed and delivered by Vendor, provided however that no such grant of right to Customer is applicable if Vendor fails to execute any document due to a good faith dispute by Vendor with respect to such document. It is understood that such power is coupled with an interest and is therefore irrevocable. Customer shall have the full and sole power to prosecute such applications and to take all other action concerning the Work Product, and Vendor shall cooperate, at Customer's sole expense, in the preparation and prosecution of all such applications and in any legal actions and proceedings concerning the Work Product.

### **D. Waiver of Moral Rights.**

Vendor hereby irrevocably and forever waives, and agrees never to assert, any Moral Rights in or to the Work Product which Vendor may now have or which may accrue to Vendor's benefit under U.S. or foreign copyright or other laws and any and all other residual rights and benefits which arise under any other applicable law now in force or hereafter enacted. Vendor acknowledges the receipt of equitable compensation for its assignment and waiver of such Moral Rights. The term "Moral Rights" shall mean any and all rights of paternity or integrity of the Work Product and the right to object to any modification, translation or use of the Work Product, and any similar rights existing under the judicial or statutory law of any country in the world or under any treaty, regardless of whether or not such right is denominated or referred to as a moral right.

### **E. Confidentiality.**

All documents, information and materials forwarded to Vendor by Customer for use in and preparation of the Work Product shall be deemed the confidential information of Customer, and subject to the license granted by Customer to Vendor under sub-paragraph H. hereunder. Vendor shall not use, disclose, or permit any person to use or obtain the Work Product, or any portion thereof, in any manner without the prior written approval of Customer.

### **F. Injunctive Relief.**

The Contract is intended to protect Customer's proprietary rights pertaining to the Work Product, and the Intellectual Property Rights therein, and any misuse of such rights would cause substantial and irreparable harm to Customer's business. Therefore, Vendor acknowledges and stipulates that a court of competent jurisdiction may immediately enjoin any material breach of the intellectual property, use, and confidentiality provisions of this

Contract, upon a request by Customer, without requiring proof of irreparable injury as same should be presumed.

**G. Return of Materials Pertaining to Work Product.**

Upon the request of Customer, but in any event upon termination or expiration of this Contract or a Statement of Work, Vendor shall surrender to Customer all documents and things pertaining to the Work Product, including but not limited to drafts, memoranda, notes, records, drawings, manuals, computer software, reports, data, and all other documents or materials (and copies of same) generated or developed by Vendor or furnished by Customer to Vendor, including all materials embodying the Work Product, any Customer confidential information, or Intellectual Property Rights in such Work Product, regardless of whether complete or incomplete. This section is intended to apply to all Work Product as well as to all documents and things furnished to Vendor by Customer or by anyone else that pertain to the Work Product.

**H. Vendor License to Use.**

Customer hereby grants to Vendor a non-transferable, non-exclusive, royalty-free, fully paid-up license to use any Work Product solely as necessary to provide the Services to Customer. Except as provided in this Section, neither Vendor nor any Subcontractor shall have the right to use the Work Product in connection with the provision of services to its other customers without the prior written consent of Customer, which consent may be withheld in Customer's sole discretion.

**I. Third-Party Underlying and Derivative Works.**

To the extent that any Vendor IP or Third Party IP are embodied or reflected in the Work Product, or are necessary to provide the Services, Vendor hereby grants to the Customer, or shall obtain from the applicable third party for Customer's benefit, the irrevocable, perpetual, non-exclusive, worldwide, royalty-free right and license, for Customer's internal business purposes only, to (i) use, execute, reproduce, display, perform, distribute copies of, and prepare derivative works based upon such Vendor IP or Third Party IP and any derivative works thereof embodied in or delivered to Customer in conjunction with the Work Product, and (ii) authorize others to do any or all of the foregoing. Vendor agrees to notify Customer on delivery of the Work Product or Services if such materials include any Third Party IP. On request, Vendor shall provide Customer with documentation indicating a third party's written approval for Vendor to use any Third Party IP that may be embodied or reflected in the Work Product.

**J. Agreement with Subcontracts.**

Vendor agrees that it shall have written agreement(s) that are consistent with the provisions hereof related to Work Product and Intellectual Property Rights with any employees, agents, consultants, contractors or subcontractors providing Services or Work Product pursuant to the Contract, prior to their providing such Services or Work Product, and that it shall maintain such written agreements at all times during performance of this Contract, which are sufficient to support all performance and grants of rights by Vendor. Copies of such agreements shall be provided to the Customer promptly upon request.



#### **K. License to Customer.**

Vendor grants to Customer, a perpetual, irrevocable, royalty free license, solely for the Customer's internal business purposes, to use, copy, modify, display, perform (by any means), transmit and prepare derivative works of any Vendor IP embodied in or delivered to Customer in conjunction with the Work Product. The foregoing license includes the right to sublicense third parties, solely for the purpose of engaging such third parties to assist or carryout Customer's internal business use of the Work Product. Except for the preceding license, all rights in Vendor IP remain in Vendor.

#### **L. Vendor Development Rights.**

To the extent not inconsistent with Customer's rights in the Work Product or as set forth herein, nothing in this Contract shall preclude Vendor from developing for itself, or for others, materials which are competitive with those produced as a result of the Services provided hereunder, provided that no Work Product is utilized, and no Intellectual Property Rights of Customer therein are infringed by such competitive materials. To the extent that Vendor wishes to use the Work Product, or acquire licensed rights in certain Intellectual Property Rights of Customer therein in order to offer competitive goods or services to third parties, Vendor and Customer agree to negotiate in good faith regarding an appropriate license and royalty agreement to allow for such.

### **6. Product Terms and Conditions**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

#### **A. Electronic and Information Resources Accessibility Standards, As Required by 1 TAC Chapters 206 and 213 (Applicable to State Agency and Institution of Higher Education Purchases Only)**

1) Effective September 1, 2006 state agencies and institutions of higher education shall procure products which comply with the State Accessibility requirements for Electronic and Information Resources specified in 1 TAC Chapters 206 and 213 when such products are available in the commercial marketplace or when such products are developed in response to a procurement solicitation.

2) Upon request, but not later than thirty (30) calendar days after request, Vendor shall provide DIR with a completed Voluntary Product Accessibility Template (VPAT) of the specified product or a URL to the VPAT for reviewing compliance with the State Accessibility requirements (based on the federal standards established under Section 508 of the Rehabilitation Act).

#### **B. Purchase of Commodity Items (Applicable to State Agency Purchases Only)**

1) Texas Government Code, §2157.068 requires State agencies to buy commodity items, as defined in 6.B.2, below, in accordance with contracts developed by DIR, unless the agency obtains an exemption from DIR or a written certification that a commodity is not on DIR contract (for the limited purpose of purchasing from a local government purchasing cooperative).

2) Commodity items are commercially available software, hardware and technology services that are generally available to businesses or the public and for which DIR determines that a reasonable demand exists in two or more state agencies. Hardware is

the physical technology used to process, manage, store, transmit, receive or deliver information. Software is the commercially available programs that operate hardware and includes all supporting documentation, media on which the software may be contained or stored, related materials, modifications, versions, upgrades, enhancements, updates or replacements. Technology services are the services, functions and activities that facilitate the design, implementation, creation, or use of software or hardware. Technology services include seat management, staffing augmentation, training, maintenance and subscription services. Technology services do not include telecommunications services. Seat management is services through which a state agency transfers its responsibilities to a vendor to manage its personal computing needs, including all necessary hardware, software and technology services.

3) Vendor agrees to coordinate all State agency commodity item sales through existing DIR contracts. Institutions of higher education are exempt from this Subsection 6.B.

## **7. Contract Fulfillment and Promotion**

### **A. Service, Sales and Support of the Contract**

Vendor shall provide service, sales and support resources to serve all Customers throughout the State. It is the responsibility of the Vendor to sell, market, and promote products and services available under the Contract. Vendor shall use its best efforts to ensure that potential Customers are made aware of the existence of the Contract. All sales to Customers for products and services available under the Contract shall be processed through the Contract.

### **B. Use of Order Fulfillers**

DIR agrees to permit Vendor to utilize designated Order Fulfillers to provide service, sales and support resources to Customers. Such participation is subject to the following conditions:

#### **1) Designation of Order Fulfillers**

a) Vendor may designate Order Fulfillers to act as the distributors for products and services available under the Contract. In designating Order Fulfillers, Vendor must be in compliance with the State's Policy on Utilization of Historically Underutilized Businesses. In addition to the required Subcontracting Plan, Vendor shall provide DIR with the following Order Filler information: Order Filler name, Order Filler business address, Order Filler CPA Identification Number, Order Filler contact person email address and phone number.

b) DIR reserves the right to require the Vendor to rescind any such Order Filler participation or request that Vendor name additional Order Fulfillers should DIR determine it is in the best interest of the State.

c) Vendor shall be fully liable for its Order Fulfillers' performance under and compliance with the terms and conditions of the Contract. Vendor shall enter into contracts with Order Fulfillers and use terms and conditions that are consistent with the terms and conditions of the Contract.

d) Vendor shall have the right to qualify Order Fulfillers and their participation under the Contract provided that: i) any criteria is uniformly applied to all potential Order Fulfillers based upon Vendor's established, neutrally applied criteria, ii) the

criteria is not based on a particular procurement, and iii) all Customers are supported under the different criteria.

e) Vendor shall not prohibit Order Fulfiller from participating in other procurement opportunities offered through DIR.

## **2) Changes in Order Fulfiller List**

Vendor may add or delete Order Fulfillers throughout the term of the Contract upon written authorization by DIR. Prior to adding or deleting Order Fulfillers, Vendor must make a good faith effort in the revision of its Subcontracting Plan in accordance with the State's Policy on Utilization of Historically Underutilized Businesses. Vendor shall provide DIR with its updated Subcontracting Plan and the Order Fulfiller information listed in Section 7.B.1.a above.

## **3) Order Fulfiller Pricing to Customer**

Order Fulfiller pricing to the Customer shall comply with the Customer price as stated within Appendix A, Section 8, Pricing, Purchase Orders, Invoices and Payment, and as set forth in Appendix C, Pricing Index, and shall include the DIR Administrative Fee. This pricing shall only be offered by Order Fulfillers to Customers for sales that pass through the Contract.

## **C. Product Warranty and Return Policies**

Order Fulfiller will adhere to the Vendor's then-currently published policies concerning product warranties and returns. Product warranty and return policies for Customers will not be more restrictive or more costly than warranty and return policies for other similarly situated Customers for like products.

## **D. Customer Site Preparation**

Customers shall prepare and maintain its site in accordance with written instructions furnished by Order Fulfiller prior to the scheduled delivery date of any product or service and shall bear the costs associated with the site preparation.

## **E. Internet Access to Contract and Pricing Information**

### **1) Vendor Webpage**

Within thirty (30) calendar days of the effective date of the Contract, Vendor will establish and maintain a webpage specific to the products and services awarded under the Contract that are clearly distinguishable from other, non-DIR Contract offerings on the Vendor's website. The webpage must include:

- a) the products and services awarded;
- b) description of product and service awarded
- c) a current price list or mechanism (for example, a services calculator or product builder) to obtain specific contracted pricing;
- d) discount percentage (%) off MSRP or List Price;
- e) designated Order Fulfillers;
- f) contact information (name, telephone number and email address) for Vendor and designated Order Fulfillers;

- g) instructions for obtaining quotes and placing Purchase Orders;
- h) warranty policies;
- i) return policies;
- j) the DIR Contract number with a hyperlink to the Contract's DIR webpage;
- k) a link to the DIR "Cooperative Contracts" webpage; and
- l) the DIR logo in accordance with the requirements of this Section.

If Vendor does not meet the webpage requirements listed above, DIR may cancel the contract without penalty.

## **2) Accurate and Timely Contract Information**

Vendor warrants and represents that the website information specified in the above paragraph will be accurately and completely posted, maintained and displayed in an objective and timely manner. Vendor, at its own expense, shall correct any non-conforming or inaccurate information posted at Vendor's website within ten (10) business days after written notification by DIR.

## **3) Webpage Compliance Checks**

Periodic compliance checks of the information posted for the Contract on Vendor's webpage will be conducted by DIR. Upon request by DIR, Vendor shall provide verifiable documentation that pricing listed upon this webpage is compliant with the pricing as stated in the Contract.

## **4) Webpage Changes**

Vendor hereby consents to a link from the DIR website to Vendor's webpage in order to facilitate access to Contract information. The establishment of the link is provided solely for convenience in carrying out the business operations of the State. DIR reserves the right to suspend, terminate or remove a link at any time, in its sole discretion, without advance notice, or to deny a future request for a link. DIR will provide Vendor with subsequent notice of link suspension, termination or removal. Vendor shall provide DIR with timely written notice of any change in URL or other information needed to access the site and/or maintain the link.

## **5) Use of Access Data Prohibited**

If Vendor stores, collects or maintains data electronically as a condition of accessing Contract information, such data shall only be used internally by Vendor for the purpose of implementing or marketing the Contract and shall not be disseminated to third parties or used for other marketing purposes. The Contract constitutes a public document under the laws of the State and Vendor shall not restrict access to Contract terms and conditions including pricing, i.e., through use of restrictive technology or passwords.

## **6) Responsibility for Content**

Vendor is solely responsible for administration, content, intellectual property rights, and all materials at Vendor's website. DIR reserves the right to require a change of listed content if, in the opinion of DIR, it does not adequately represent the Contract.

#### **F. DIR Logo**

Vendor and Order Fulfiller may use the DIR logo in the promotion of the Contract to Customers with the following stipulations: (i) the logo may not be modified in any way, (ii) when displayed, the size of the DIR logo must be equal to or smaller than the Order Fulfiller logo, (iii) the DIR logo is only used to communicate the availability of products and services under the Contract to Customers, and (iv) any other use of the DIR logo requires prior written permission from DIR.

#### **G. Vendor and Order Fulfiller Logo**

If DIR receives Vendor's or Order Fulfiller's prior written approval, DIR may use the Vendor's and Order's Fulfiller's name and logo in the promotion of the Contract to communicate the availability of products and services under the Contract to Customers. Use of the logos may be on the DIR website or on printed materials. Any use of Vendor's and Order Fulfiller's logo by DIR must comply with and be solely related to the purposes of the Contract and any usage guidelines communicated to DIR from time to time. Nothing contained in the Contract will give DIR any right, title, or interest in or to Vendor's or Order Fulfiller's trademarks or the goodwill associated therewith, except for the limited usage rights expressly provided by Vendor and Order Fulfiller.

#### **H. Trade Show Participation**

At DIR's discretion, Vendor and Order Fulfillers may be required to participate in no more than two DIR sponsored trade shows each calendar year. Vendor understands and agrees that participation, at the Vendor's and Order Fulfiller's expense, includes providing a manned booth display or similar presence. DIR will provide four months advance notice of any required participation. Vendor and Order Fulfillers must display the DIR logo at all trade shows that potential Customers will attend. DIR reserves the right to approve or disapprove of the location or the use of the DIR logo in or on the Vendor's or Order Fulfiller's booth.

#### **I. Orientation Meeting**

Within thirty (30) calendar days from execution of the Contract, Vendor and Order Fulfillers will be required to attend an orientation meeting to discuss the content and procedures of the Contract to include reporting requirements. DIR, at its discretion, may waive the orientation requirement for Vendors who have previously held DIR contracts. The meeting will be held in the Austin, Texas area at a date and time mutually acceptable to DIR and the Vendor or by teleconference, at DIR's discretion. DIR shall bear no cost for the time and travel of the Vendor or Order Fulfillers for attendance at the meeting.

#### **J. Performance Review Meetings**

DIR will require the Vendor to attend periodic meetings to review the Vendor's performance under the Contract. The meetings will be held within the Austin, Texas area at a date and time mutually acceptable to DIR and the Vendor or by teleconference, at DIR's discretion. DIR shall bear no cost for the time and travel of the Vendor for attendance at the meeting.

#### **K. DIR Cost Avoidance**

As part of the performance measures reported to state leadership, DIR must provide the cost avoidance the State has achieved through the Contract. Upon request by DIR, Vendor shall provide DIR with a detailed report of a representative sample of products sold under the



Contract. The report shall contain: product part number, product description, list price and price to Customer under the Contract.

## **8. Pricing, Purchase Orders, Invoices, and Payments**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

### **A. Manufacturer's Suggested Retail Price (MSRP) or List Price**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

MSRP is defined as the product sales price list published in some form by the manufacturer or publisher of a product and available to and recognized by the trade. A price list especially prepared for a given solicitation is not acceptable.

### **B. Customer Discount**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The minimum Customer discount for all products and services will be the percentage off MSRP as specified in Appendix C, Pricing Index.

### **C. Customer Price**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED FOR SECTION C1**

1) The price to the Customer shall be calculated as follows:

**Customer Price = (MSRP or List Price – Customer Discount as set forth in Appendix C, Pricing Index) x (1 + DIR Administrative Fee, as set forth in the Contract).**

2) Customers purchasing products and services under this Contract may negotiate more advantageous pricing or participate in special promotional offers. In such event, a copy of such better offerings shall be furnished to DIR upon request.

3) If pricing for products or services available under this Contract is provided by the Vendor at a lower price to: (i) an eligible Customer who is not purchasing those products or services under this Contract or (ii) to any other customer under the same terms and conditions provided for the State for the same commodities and services under this contract, then the available Customer Price in this Contract shall be adjusted to that lower price. This requirement applies to products or services quoted by Vendor or its resellers for a quantity of one (1) under like terms and conditions, and does not apply to volume or special pricing purchases. Vendor shall notify DIR within ten (10) days and this Contract shall be amended to reflect the lower price.

### **D. Shipping and Handling Fees**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The price to the Customer under this Contract shall include all shipping and handling fees. Shipments will be Free On Board Customer's Destination. No additional fees shall be charged to the Customer for standard shipping and handling. If the Customer requests expedited or special delivery, Customer will be responsible for any charges for expedited or special delivery.

#### **E. Tax-Exempt**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

As per Section 151.309, Texas Tax Code, Customers under this Contract are exempt from the assessment of State sales, use and excise taxes. Further, Customers under this Contract are exempt from Federal Excise Taxes, 26 United States Code Sections 4253(i) and (j). Customers shall provide evidence of tax-exempt status to Vendor upon request.

#### **F. Travel Expense Reimbursement**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Pricing for services provided under this Contract are exclusive of any travel expenses that may be incurred in the performance of those services. Travel expense reimbursement may include personal vehicle mileage or commercial coach transportation, hotel accommodations, parking and meals; provided, however, the amount of reimbursement by Customers shall not exceed the amounts authorized for state employees as adopted by each Customer; and provided, further, that all reimbursement rates shall not exceed the maximum rates established for state employees under the current State Travel Management Program (<http://www.window.state.tx.us/procurement/prog/stmp/>). Travel time may not be included as part of the amounts payable by Customer for any services rendered under this Contract. The DIR administrative fee specified in the Contract is not applicable to travel expense reimbursement. Anticipated travel expenses must be pre-approved in writing by Customer. Customer reserves the right not to pay travel expenses which are not pre-approved in writing by the Customer.

#### **G. Changes to Prices**

Subject to the requirements of this section, Vendor may change the price of any product or service at any time, based upon changes to the MSRP, but discount levels shall remain consistent with the discount levels specified in this Contract.

Vendor may revise its pricing (but not its discount rate, if any, and not the products or services on its contract pricing list) by posting a revised pricing list. Such revised pricing lists are subject to review by DIR. If DIR finds that a product's or service's price has been increased unreasonably, DIR may request Vendor to reduce its pricing for the product or service to the level published before the revision. Vendor must reduce its pricing, or remove the product from its pricing list. Failure to do so will constitute an act of default by Vendor.

#### **H. Purchase Orders**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

All Customer Purchase Orders will be placed directly with the Vendor or Order Fulfiller. Accurate Purchase Orders shall be effective and binding upon Vendor or Order Fulfiller when accepted by Vendor or Order Fulfiller. Customer and Vendor may work together to include specific requirements as to what constitutes a valid Purchase Order.

Vendors will be required to comply with the disclosure requirements of Section 2252.908, Texas Government Code, as enacted by House Bill 1295, 84<sup>th</sup> Regular

Session, when execution of a contract requires an action or vote by the governing body of a governmental entity before the contract may be signed.

## **I. Invoices**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

1) Invoices shall be submitted by the Vendor or Order Fulfiller directly to the Customer and shall be issued in compliance with Chapter 2251, Texas Government Code. All payments for products and/or services purchased under the Contract and any provision of acceptance of such products and/or services shall be made by the Customer to the Vendor or Order Fulfiller. For Customers that are not subject to Chapter 2251, Texas Government Code, Customer and Vendor will agree to acceptable terms.

2) Invoices must be timely and accurate. Each invoice must match Customer's Purchase Order and include any written changes that may apply, as it relates to products, prices and quantities. Invoices must include the Customer's Purchase Order number or other pertinent information for verification of receipt of the product or services by the Customer.

3) The administrative fee as set forth in the Contract shall not be broken out as a separate line item when pricing or invoice is provided to Customer.

## **J. Payments**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Customers shall comply with Chapter 2251, Texas Government Code, in making payments to Order Fulfiller. The statute states that payments for goods and services are due thirty (30) calendar days after the goods are provided, the services completed, or a correct invoice is received, whichever is later. Payment under the Contract shall not foreclose the right to recover wrongful payments. For Customers that are not subject to Chapter 2251, Texas Government Code, Customer and Vendor will agree to acceptable terms.

## **9. Contract Administration**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED FOR A,C-D**

### **A. Contract Managers**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

DIR and the Vendor will each provide a Contract Manager to support the Contract. Information regarding the Contract Manager will be posted on the Internet website designated for the Contract.

#### **1) State Contract Manager**

DIR shall provide a Contract Manager whose duties shall include but not be limited to: i) advising DIR and Vendor of Vendor's compliance with the terms and conditions of the Contract, ii) periodic verification of product pricing, and iii) verification of monthly reports submitted by Vendor.

#### **2) Vendor Contract Manager**

Vendor shall identify a specific Contract Manager whose duties shall include but not be limited to: i) supporting the marketing and management of the Contract, ii)

facilitating dispute resolution between a Order Fulfiller and a Customer, and iii) advising DIR of Order Fulfillers performance under the terms and conditions of the Contract. DIR reserves the right to require a change in Vendor's then-current Contract Manager if the assigned Contract Manager is not, in the reasonable opinion of DIR, adequately serving the needs of the State.

## **B. Reporting and Administrative Fees**

### **1) Reporting Responsibility**

a) Vendor shall be responsible for reporting all products and services purchased through Vendor and Order Fulfillers under the Contract. Vendor shall file the monthly reports, subcontract reports, and pay the administrative fees in accordance with the due dates specified in this section.

b) DIR shall have the right to verify required reports and to take any actions necessary to enforce its rights under this section, including but not limited to compliance checks of Vendor's applicable Contract. Vendor will provide all required documentation at no cost.

### **2) Detailed Monthly Report**

Vendor shall electronically provide DIR with a detailed monthly report in the format required by DIR showing the dollar volume of any and all sales under the Contract for the previous calendar month period. Reports shall be submitted to the DIR Cooperative Contracts E-Mail Box at [ict.sales@dir.texas.gov](mailto:ict.sales@dir.texas.gov). Reports are due on the fifteenth (15<sup>th</sup>) calendar day after the close of the previous month period. If the 15<sup>th</sup> calendar day falls on a weekend or state or federal holiday, the report shall be due on the next business day. The monthly report shall include, per transaction: the detailed sales for the period, Customer name, invoice date, invoice number, description, quantity, MSRP or List Price, unit price, extended price, Customer Purchase Order number, contact name, Customer's complete billing address, the administrative fee due for the reporting period, subcontractor name, EPEAT designation (if applicable), configuration (if applicable), contract discount percentage, actual discount percentage, negotiated contract price (if fixed price is offered in stead of discount off of MSRP), and other information as required by DIR. Each report must contain all information listed above per transaction or the report will be rejected and returned to the Vendor for correction in accordance with this section. Vendor shall report in a manner required by DIR which is subject to change dependent upon DIR's business needs. Failure to do so may result in contract termination.

### **3) Historically Underutilized Businesses Subcontract Reports**

a) Vendor shall electronically provide each Customer with Vendor's relevant Historically Underutilized Business Subcontracting Report, pursuant to the Contract, as required by Chapter 2161, Texas Government Code. Reports shall also be submitted to DIR.

b) Reports shall be due in accordance with the CPA rules.

### **4) DIR Administrative Fee**

a) An administrative fee shall be paid by Vendor to DIR to defray the DIR costs of negotiating, executing, and administering the Contract. The maximum administrative fee is set by the Texas Legislature in the biennial General

Appropriations Act. Payment of the administrative fee shall be due on the fifteenth (15<sup>th</sup>) calendar day after the close of the previous month period. DIR may change the amount of the administrative fee upon thirty (30) calendar days written notice to Vendor without the need for a formal contract amendment.

b) Vendor shall reference the DIR Contract number, reporting period, and administrative fee amount on any remittance instruments.

**5) Accurate and Timely Submission of Reports**

a) The reports and administrative fees shall be accurate and timely and submitted in accordance with the due dates specified in this section. Vendor shall correct any inaccurate reports or administrative fee payments within three (3) business days upon written notification by DIR. Vendor shall deliver any late reports or late administrative fee payments within three (3) business days upon written notification by DIR. If Vendor is unable to correct inaccurate reports or administrative fee payments or deliver late reports and fee payments within three (3) business days, Vendor must contact DIR and provide a corrective plan of action, including the timeline for completion of correction. The corrective plan of action shall be subject to DIR approval.

b) Should Vendor fail to correct inaccurate reports or cure the delay in timely delivery of reports and payments within the corrective plan of action timeline, DIR reserves the right to require an independent third party audit of the Vendor's records as specified in C.3 of this Section, at Vendor's expense. DIR will select the auditor (and all payments to auditor will require DIR approval).

c) Failure to timely submit three (3) reports or administrative fee payments within any rolling twelve (12) month period may, at DIR's discretion, result in the addition of late fees of \$100/day for each day the report or payment is due (up to \$1000/month) or suspension or termination of Vendor's Contract.

**C. Records and Audit**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED IN SUBPARAGRAPH ONE (1)**

1) Acceptance of funds under the Contract by Vendor and/or Order Fulfiller acts as acceptance of the authority of the State Auditor's Office, or any successor agency or designee, to conduct an audit or investigation in connection with those funds. Vendor further agrees to cooperate fully with the State Auditor's Office or its successor or designee in the conduct of the audit or investigation, including providing all records requested. Vendor will ensure that this clause concerning the authority to audit funds received indirectly by subcontractors through Vendor or directly by Order Fulfillers and the requirement to cooperate is included in any subcontract or Order Fulfiller contract it awards pertaining to the Contract. Under the direction of the Legislative Audit Committee, a Vendor that is the subject of an audit or investigation by the State Auditor's Office must provide the State Auditor's Office with access to any information the State Auditor's Office considers relevant to the investigation or audit.

2) Vendor and Order Fulfillers shall maintain adequate records to establish compliance with the Contract until the later of a period of seven (7) years after termination of the Contract or until full, final and unappealable resolution of all Compliance Check or litigation issues that arise under the Contract. Such records shall



include per transaction: the Order Fulfiller's company name if applicable, Customer name, invoice date, invoice number, description, part number, manufacturer, quantity, MSRP or list price, unit price, extended price, Customer Purchase Order number, contact name, Customer's complete billing address, the calculations supporting each administrative fee owed DIR under the Contract, Historically Underutilized Businesses Subcontracting reports, and such other documentation as DIR may request.

3) Vendor and/or Order Fulfillers shall grant access to all paper and electronic records, books, documents, accounting procedures, practices, customer records including but not limited to contracts, agreements, purchase orders and statements of work, and any other items relevant to the performance of the Contract to the DIR Internal Audit department or DIR Contract Management staff, including the compliance checks designated by the DIR Internal Audit department, DIR Contract Management staff, the State Auditor's Office, and of the United States, and such other persons or entities designated by DIR for the purposes of inspecting, Compliance Checking and/or copying such books and records. Vendor and/or Order Fulfillers shall provide copies and printouts requested by DIR without charge. DIR shall provide Vendor and/or Order Fulfillers ten (10) business days' notice prior to inspecting, Compliance Checking, and/or copying Vendor's and/or Order Fulfiller's records. Vendor's and/or Order Fulfillers records, whether paper or electronic, shall be made available during regular office hours. Vendor and/or Order Fulfiller personnel familiar with the Vendor's and/or Order Fulfiller's books and records shall be available to the DIR Internal Audit department, or DIR Contract Management staff and designees as needed. Vendor and/or Order Fulfiller shall provide adequate office space to DIR staff during the performance of Compliance Check. If Vendor is found to be responsible for inaccurate reports, DIR may invoice for the reasonable costs of the audit, which Vendor must pay within thirty (30) calendar days of receipt.

4) For procuring State Agencies whose payments are processed by the Texas Comptroller of Public Accounts, the volume of payments made to Order Fulfillers through the Texas Comptroller of Public Accounts and the administrative fee based thereon shall be presumed correct unless Vendor can demonstrate to DIR's satisfaction that Vendor's calculation of DIR's administrative fee is correct.

#### **D. Contract Administration Notification**

1) Prior to execution of the Contract, Vendor shall provide DIR with written notification of the following: i) Vendor Contract Administrator name and contact information, ii) Vendor sales representative name and contact information, and iii) name and contact information of Vendor personnel responsible for submitting reports and payment of administrative fees specified herein.

2) Upon execution of the Contract, DIR shall provide Vendor with written notification of the following: i) DIR Contract Administrator name and contact information, and ii) DIR Cooperative Contracts E-Mail Box information.

### **10. Vendor Responsibilities**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED IN C-M, O-S, V-W**

## **A. Indemnification**

### **1) INDEPENDENT CONTRACTOR**

VENDOR AGREES AND ACKNOWLEDGES THAT DURING THE EXISTENCE OF THIS CONTRACT, IT IS FURNISHING PRODUCTS AND SERVICES IN THE CAPACITY OF AN INDEPENDENT CONTRACTOR AND THAT VENDOR IS NOT AN EMPLOYEE OF THE CUSTOMER OR THE STATE OF TEXAS.

### **2) ACTS OR OMISSIONS**

Vendor shall indemnify and hold harmless the State of Texas and Customers, AND/OR THEIR OFFICERS, AGENTS, EMPLOYEES, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEY FEES, AND EXPENSES arising out of, or resulting from any acts or omissions of the Vendor or its agents, employees, subcontractors, Order Fulfillers, or suppliers of subcontractors in the execution or performance of the Contract and any Purchase Orders issued under the Contract. THE DEFENSE SHALL BE COORDINATED BY VENDOR WITH THE OFFICE OF THE ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND VENDOR MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE ATTORNEY GENERAL. VENDOR AND THE CUSTOMER AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM.

### **3) INFRINGEMENTS**

a) Vendor shall indemnify and hold harmless the State of Texas and Customers, AND/OR THEIR EMPLOYEES, AGENTS, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES from any and all third party claims involving infringement of United States patents, copyrights, trade and service marks, and any other intellectual or intangible property rights in connection with the PERFORMANCES OR ACTIONS OF VENDOR PURSUANT TO THIS CONTRACT. VENDOR AND THE CUSTOMER AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM. VENDOR SHALL BE LIABLE TO PAY ALL COSTS OF DEFENSE INCLUDING ATTORNEYS' FEES. THE DEFENSE SHALL BE COORDINATED BY VENDOR WITH THE OFFICE OF THE ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND VENDOR MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE ATTORNEY GENERAL.

b) Vendor shall have no liability under this section if the alleged infringement is caused in whole or in part by: (i) use of the product or service for a purpose or in a manner for which the product or service was not designed, (ii) any modification made to the product without Vendor's written approval, (iii) any modifications made to the product by the Vendor pursuant to Customer's specific instructions, (iv) any intellectual property right owned by or licensed to Customer, or (v) any

use of the product or service by Customer that is not in conformity with the terms of any applicable license agreement.

c) If Vendor becomes aware of an actual or potential claim, or Customer provides Vendor with notice of an actual or potential claim, Vendor may (or in the case of an injunction against Customer, shall), at Vendor's sole option and expense: (i) procure for the Customer the right to continue to use the affected portion of the product or service, or (ii) modify or replace the affected portion of the product or service with functionally equivalent or superior product or service so that Customer's use is non-infringing.

#### **4) PROPERTY DAMAGE**

IN THE EVENT OF LOSS, DAMAGE, OR DESTRUCTION OF ANY PROPERTY OF CUSTOMER OR THE STATE DUE TO THE NEGLIGENCE, MISCONDUCT, WRONGFUL ACT OR OMISSION ON THE PART OF THE VENDOR, ITS EMPLOYEES, AGENTS, REPRESENTATIVES, OR SUBCONTRACTORS, THE VENDOR SHALL PAY THE FULL COST OF EITHER REPAIR, RECONSTRUCTION, OR REPLACEMENT OF THE PROPERTY, AT THE CUSTOMER'S SOLE ELECTION. SUCH COST SHALL BE DETERMINED BY THE CUSTOMER AND SHALL BE DUE AND PAYABLE BY THE VENDOR NINETY (90) CALENDAR DAYS AFTER THE DATE OF THE VENDORS RECEIPT FROM THE CUSTOMER OF A WRITTEN NOTICE OF THE AMOUNT DUE.

#### **B. Taxes/Worker's Compensation/UNEMPLOYMENT INSURANCE**

1) VENDOR AGREES AND ACKNOWLEDGES THAT DURING THE EXISTENCE OF THIS CONTRACT, VENDOR SHALL BE ENTIRELY RESPONSIBLE FOR THE LIABILITY AND PAYMENT OF VENDOR'S AND VENDOR'S EMPLOYEES' TAXES OF WHATEVER KIND, ARISING OUT OF THE PERFORMANCES IN THIS CONTRACT. VENDOR AGREES TO COMPLY WITH ALL STATE AND FEDERAL LAWS APPLICABLE TO ANY SUCH PERSONS, INCLUDING LAWS REGARDING WAGES, TAXES, INSURANCE, AND WORKERS' COMPENSATION. THE CUSTOMER AND/OR THE STATE SHALL NOT BE LIABLE TO THE VENDOR, ITS EMPLOYEES, AGENTS, OR OTHERS FOR THE PAYMENT OF TAXES OR THE PROVISION OF UNEMPLOYMENT INSURANCE AND/OR WORKERS' COMPENSATION OR ANY BENEFIT AVAILABLE TO A STATE EMPLOYEE OR EMPLOYEE OF ANOTHER GOVERNMENTAL ENTITY CUSTOMER.

2) VENDOR AGREES TO INDEMNIFY AND HOLD HARMLESS CUSTOMERS, THE STATE OF TEXAS AND/OR THEIR EMPLOYEES, AGENTS, REPRESENTATIVES, CONTRACTORS, AND/OR ASSIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEYS' FEES, AND EXPENSES, RELATING TO TAX LIABILITY, UNEMPLOYMENT INSURANCE AND/OR WORKERS' COMPENSATION IN ITS PERFORMANCE UNDER THIS CONTRACT. VENDOR SHALL BE LIABLE TO PAY ALL COSTS OF DEFENSE INCLUDING ATTORNEYS' FEES. THE DEFENSE SHALL BE COORDINATED BY VENDOR

WITH THE OFFICE OF THE ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED DEFENDANTS IN ANY LAWSUIT AND VENDOR MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE ATTORNEY GENERAL. VENDOR AND THE CUSTOMER AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM.

### C. Vendor Certifications

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor certifies on behalf of Vendor and its designated Order Fulfillers that they:

- (i) have not given, offered to give, and do not intend to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Contract;
- (ii) are not currently delinquent in the payment of any franchise tax owed the State and are not ineligible to receive payment under §231.006 of the Texas Family Code and acknowledge the Contract may be terminated and payment withheld if this certification is inaccurate;
- (iii) neither they, nor anyone acting for them, have violated the antitrust laws of the United States or the State, nor communicated directly or indirectly to any competitor or any other person engaged in such line of business for the purpose of obtaining an unfair price advantage;
- (iv) have not received payment from DIR or any of its employees for participating in the preparation of the Contract;
- (v) under Section 2155.004, Texas Government Code, the vendor certifies that the individual or business entity named in this bid or contract is not ineligible to receive the specified contract and acknowledges that this contract may be terminated and payment withheld if this certification is inaccurate;
- (vi) to the best of their knowledge and belief, there are no suits or proceedings pending or threatened against or affecting them, which if determined adversely to them will have a material adverse effect on the ability to fulfill their obligations under the Contract;
- (vii) Vendor and its principals are not suspended or debarred from doing business with the federal government as listed in the *System for Award Management (SAM)* maintained by the General Services Administration;
- (viii) as of the effective date of the Contract, are not listed in the prohibited vendors list authorized by Executive Order #13224, "*Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism*", published by the United States Department of the Treasury, Office of Foreign Assets Control;
- (ix) Vendor represents and warrants that, for its performance of this contract, it

shall purchase products and materials produced in the State of Texas when available at the price and time comparable to products and materials produced outside the state, to the extent that such is required under Texas Government Code, Section 2155.4441;

- (x) agrees that all equipment and materials used in fulfilling the requirements of this contract are of high-quality and consistent with or better than applicable industry standards, if any. All Works and Services performed pursuant to this Contract shall be of high professional quality and workmanship and according consistent with or better than applicable industry standards, if any;
- (xi) to the extent applicable to this scope of this Contract, Vendor hereby certifies that it is in compliance with Subchapter Y, Chapter 361, Health and Safety Code related to the Computer Equipment Recycling Program and its rules, 30 TAC Chapter 328;
- (xii) agree that any payments due under this contract will be applied towards any debt, including but not limited to delinquent taxes and child support that is owed to the State of Texas;
- (xiii) are in compliance Section 669.003, Texas Government Code, relating to contracting with executive head of a state agency;
- (xiv) represent and warrant that the provision of goods and services or other performance under the Contract will not constitute an actual or potential conflict of interest and certify that they will not reasonably create the appearance of impropriety, and, if these facts change during the course of the Contract, certify they shall disclose the actual or potential conflict of interest and any circumstances that create the appearance of impropriety;
- (xv) under Section 2155.006, and Section 2261.053, Texas Government Code, are not ineligible to receive the specified contract and acknowledge that this contract may be terminated and payment withheld if this certification is inaccurate;
- (xvi) have complied with the Section 556.0055, Texas Government Code, restriction on lobbying expenditures. In addition, they acknowledge the applicability of §2155.444 and §2155.4441, Texas Government Code, in fulfilling the terms of the Contract; and
- (xvii) represent and warrant that the Customer's payment and their receipt of appropriated or other funds under this Agreement are not prohibited by Sections 556.005 or Section 556.008, Texas Government Code.

During the term of the Contract, Vendor shall, for itself and on behalf of its Order Fulfillers, promptly disclose to DIR all changes that occur to the foregoing certifications, representations and warranties. Vendor covenants to fully cooperate in the development and execution of resulting documentation necessary to maintain an accurate record of the certifications, representations and warranties.

In addition, Vendor understands and agrees that if Vendor responds to certain Customer pricing requests or Statements of Work, then, in order to contract with



the Customer, Vendor may be required to comply with additional terms and conditions or certifications that an individual customer may require due to state and federal law (e.g., privacy and security requirements).

#### **D. Ability to Conduct Business in Texas**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor and its Order Fulfiller shall be authorized and validly existing under the laws of its state of organization, and shall be authorized to do business in the State of Texas in accordance with Texas Business Organizations Code, Title 1, Chapter 9.

#### **E. Equal Opportunity Compliance**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor agrees to abide by all applicable laws, regulations, and executive orders pertaining to equal employment opportunity, including federal laws and the laws of the State in which its primary place of business is located. In accordance with such laws, regulations, and executive orders, the Vendor agrees that no person in the United States shall, on the grounds of race, color, religion, national origin, sex, age, veteran status or handicap, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed by Vendor under the Contract. If Vendor is found to be not in compliance with these requirements during the term of the Contract, Vendor agrees to take appropriate steps to correct these deficiencies. Upon request, Vendor will furnish information regarding its nondiscriminatory hiring and promotion policies, as well as specific information on the composition of its principals and staff, including the identification of minorities and women in management or other positions with discretionary or decision-making authority.

#### **F. Use of Subcontractors**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

If Vendor uses any subcontractors in the performance of this Contract, Vendor must make a good faith effort in the submission of its Subcontracting Plan in accordance with the State's Policy on Utilization of Historically Underutilized Businesses (HUB). A revised Subcontracting Plan approved by DIR's HUB Office shall be required before Vendor can engage additional subcontractors in the performance of this Contract. A revised Subcontracting Plan approved by DIR's HUB Office shall be required before Vendor can remove subcontractors currently engaged in the performance of this Contract. Vendor shall remain solely responsible for the performance of its obligations under the Contract.

#### **G. Responsibility for Actions**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

- 1) Vendor is solely responsible for its actions and those of its agents, employees, or subcontractors, and agrees that neither Vendor nor any of the foregoing has any authority to act or speak on behalf of DIR or the State.
- 2) Vendor, for itself and on behalf of its subcontractors, shall report to DIR promptly when the disclosures under Certification Statement of Exhibit A to the RFO and/or Section 10.C. (xiii), Vendor Certifications of this Appendix A to the Contract change. Vendor covenants to fully cooperate with DIR to update and amend the Contract to accurately disclose the status of conflicts of interest.

## **H. Confidentiality**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

- 1) Vendor acknowledges that DIR and Customers that are governmental bodies as defined by Texas Government Code, Section 552.003 are subject to the Texas Public Information Act. Vendor also acknowledges that DIR and Customers that are governmental bodies will comply with the Public Information Act, and with all opinions of the Texas Attorney General's office concerning this Act.
- 2) Under the terms of the Contract, DIR may provide Vendor with information related to Customers. Vendor shall not re-sell or otherwise distribute or release Customer information to any party in any manner.

## **I. Security of Premises, Equipment, Data and Personnel**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor and/or Order Fulfiller may, from time to time during the performance of the Contract, have access to the personnel, premises, equipment, and other property, including data, files and /or materials (collectively referred to as "Data") belonging to the Customer. Vendor and/or Order Fulfiller shall use their best efforts to preserve the safety, security, and the integrity of the personnel, premises, equipment, Data and other property of the Customer, in accordance with the instruction of the Customer. Vendor and/or Order Fulfiller shall be responsible for damage to Customer's equipment, workplace, and its contents when such damage is caused by its employees or subcontractors. If a Vendor and/or Order Fulfiller fails to comply with Customer's security requirements, then Customer may immediately terminate its Purchase Order and related Service Agreement.

## **J. Background and/or Criminal History Investigation**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Prior to commencement of any services, background and/or criminal history investigation of the Vendor and/or Order Fulfiller's employees and subcontractors who will be providing services to the Customer under the Contract may be performed by the Customer.. Should any employee or subcontractor of the Vendor and/or Order Fulfiller who will be providing services to the Customer under the Contract not be acceptable to the Customer as a result of the background and/or criminal history check, then Customer may immediately terminate its Purchase Order and related Service Agreement or request replacement of the employee or subcontractor in question.

## **K. Limitation of Liability**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

For any claims or cause of action arising under or related to the Contract: i) to the extent permitted by the Constitution and the laws of the State, none of the parties shall be liable to the other for punitive, special, or consequential damages, even if it is advised of the possibility of such damages; and ii) Vendor's liability for damages of any kind to the Customer shall be limited to the total amount paid to Vendor under the Contract during the twelve months immediately preceding the accrual of the claim or cause of action. However, this limitation of Vendor's liability shall not apply to claims of bodily injury; violation of intellectual property rights including but not limited to patent, trademark, or copyright infringement; indemnification requirements under this Contract; and violation of State or Federal law including but not limited to disclosures of confidential information and any penalty of any kind lawfully assessed as a result of such violation.

## **L. Overcharges**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor hereby assigns to DIR any and all of its claims for overcharges associated with this contract which arise under the antitrust laws of the United States, 15 U.S.C.A. Section 1, et seq., and which arise under the antitrust laws of the State of Texas, Tex. Bus. and Comm. Code Section 15.01, et seq.

## **M. Prohibited Conduct**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor represents and warrants that, to the best of its knowledge as of the date of this certification, neither Vendor nor any Order Fulfiller, subcontractor, firm, corporation, partnership, or institution represented by Vendor, nor anyone acting for such Order Fulfiller, subcontractor, firm, corporation or institution has: (1) violated the antitrust laws of the State of Texas under Texas Business & Commerce Code, Chapter 15, or the federal antitrust laws; or (2) communicated its response to the Request for Offer directly or indirectly to any competitor or any other person engaged in such line of business during the procurement for the Contract.

## **N. Required Insurance Coverage**

As a condition of this Contract with DIR, Vendor shall provide the listed insurance coverage within 5 business days of execution of the Contract if the Vendor is awarded services which require that Vendor's employees perform work at any Customer premises and/or use employer vehicles to conduct work on behalf of Customers. In addition, when engaged by a Customer to provide services on Customer premises, the Vendor shall, at its own expense, secure and maintain the insurance coverage specified herein, and shall provide proof of such insurance coverage to the related Customer within five (5) business days following the execution of the Purchase Order. Vendor may not begin performance under the Contract and/or a Purchase Order until such proof of insurance coverage is provided to, and approved by, DIR and the Customer. All required insurance must be issued by companies that have an A rating and a Financial Size Category Class of VII from A.M. Best and are licensed in the State of Texas and authorized to provide the corresponding coverage. The Customer and DIR will be named as Additional Insureds on all required coverage. Required coverage must remain in effect through the term of the Contract and each Purchase Order issued to Vendor there under. The minimum acceptable insurance provisions are as follows:

### **1) Commercial General Liability**

Commercial General Liability must include \$1,000,000 per occurrence for Bodily Injury and Property Damage, with a separate aggregate limit of \$2,000,000; Medical Expense per person of \$5,000; Personal Injury and Advertising Liability of \$1,000,000; Products/Completed Operations Aggregate Limit of \$2,000,000; and Damage to Premises Rented: \$50,000. Agencies may require additional Umbrella/Excess Liability insurance. The policy shall contain the following provisions:

- a) Blanket contractual liability coverage for liability assumed under the Contract;
- b) Independent Contractor coverage;
- c) State of Texas, DIR and Customer listed as an additional insured; and
- d) Waiver of Subrogation

## **2) Workers' Compensation Insurance**

**WORKERS' COMPENSATION INSURANCE AND EMPLOYERS' LIABILITY COVERAGE MUST INCLUDE LIMITS CONSISTENT WITH STATUTORY BENEFITS OUTLINED IN THE TEXAS WORKERS' COMPENSATION ACT (ART. 8308-1.01 ET SEQ. TEX. REV. CIV. STAT) AND MINIMUM POLICY LIMITS FOR EMPLOYERS' LIABILITY OF \$1,000,000 BODILY INJURY PER ACCIDENT, \$1,000,000 BODILY INJURY DISEASE PER EMPLOYEE AND \$1,000,000 PER DISEASE POLICY LIMIT.**

## **3) Business Automobile Liability Insurance**

Business Automobile Liability Insurance must cover all owned, non-owned and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. The policy shall contain the following endorsements in favor of DIR and/or Customer:

- a) Waiver of Subrogation; and
- b) Additional Insured.

## **O. Use of State Property**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor is prohibited from using the Customer's equipment, the customer's location, or any other resources of the Customer or the State for any purpose other than performing services under this Agreement. For this purpose, equipment includes, but is not limited to, copy machines, computers and telephones using State long distance services. Any charges incurred by Vendor using the Customer's equipment for any purpose other than performing services under this Agreement must be fully reimbursed by Vendor to the Customer immediately upon demand by the Customer. Such use shall constitute breach of contract and may result in termination of the contract and other remedies available to DIR and Customer under the contract and applicable law.

## **P. Immigration**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The Vendor shall comply with all requirements related to federal immigration laws and regulations, to include but not be limited to, the Immigration and Reform Act of 1986, the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 ("IIRIRA") and the Immigration Act of 1990 (8 U.S.C.1101, et seq.) regarding employment verification and retention of verification forms for any individual(s) who will perform any labor or services under this Contract.

Pursuant to Executive Order No. RP-80, issued by the Governor of Texas on December 3, 2014, and as subsequently clarified, the Vendor shall, as a condition of this Contract, also comply with the United States Department of Homeland Security's E-Verify system to determine the eligibility of:

- all persons 1) to whom the E-Verify system applies, and 2) who are hired by the Vendor during the term of this Contract to perform duties within Texas; and

- all subcontractors' employees 1) to whom the E-Verify system applies, and 2) who are hired by the subcontractor during the term of this Contract and assigned by the subcontractor to perform work pursuant to this Contract.

The Vendor shall require its subcontractors to comply with the requirements of this Section and the Vendor is responsible for the compliance of its subcontractors. Nothing herein is intended to exclude compliance by Vendor and its subcontractors with all other relevant federal immigration statutes and regulations promulgated pursuant thereto.

#### **Q. Public Disclosure**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

No public disclosures or news releases pertaining to this contract shall be made by Vendor without prior written approval of DIR.

#### **R. Product and/or Services Substitutions**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Substitutions are not permitted without the written permission of DIR or Customer.

#### **S. Secure Erasure of Hard Disk Products and/or Services**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor agrees that all products and/or services equipped with hard disk drives (i.e. computers, telephones, printers, fax machines, scanners, multifunction devices, etc.) shall have the capability to securely erase data written to the hard drive prior to final disposition of such products and/or services, either at the end of the Customer's Managed Services product's useful life or the end of the related Customer Managed Services Agreement for such products and/ services, in accordance with 1 TAC 202.

#### **T. Deceptive Trade Practices; Unfair Business Practices**

1) Vendor represents and warrants that neither Vendor nor any of its Subcontractors has been (i) found liable in any administrative hearing, litigation or other proceeding of Deceptive Trade Practices violations as defined under Chapter 17, Texas Business & Commerce Code, or (ii) has outstanding allegations of any Deceptive Trade Practice pending in any administrative hearing, litigation or other proceeding.

2) Vendor certifies that it has no officers who have served as officers of other entities who (i) have been found liable in any administrative hearing, litigation or other proceeding of Deceptive Trade Practices violations or (ii) have outstanding allegations of any Deceptive Trade Practice pending in any administrative hearing, litigation or other proceeding.

#### **U. Drug Free Workplace Policy**

Vendor shall comply with the applicable provisions of the Drug-Free Work Place Act of 1988 (Public Law 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.) and maintain a drug-free work environment; and the final rule, government-wide requirements for drug-free work place (grants), issued by the Office of Management and Budget and the Department of Defense (32 CFR Part 280, Subpart F) to implement the provisions of the Drug-Free Work Place Act of 1988 is incorporated by reference and Vendor shall comply with the

relevant provisions thereof, including any amendments to the final rule that may hereafter be issued.

## **V. Accessibility of Public Information**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

- 1) Pursuant to S.B. 1368 of the 83<sup>rd</sup> Texas Legislature, Regular Session, Vendor is required to make any information created or exchanged with the State pursuant to this Contract, and not otherwise excepted from disclosure under the Texas Public Information Act, available in a format that is accessible by the public at no additional charge to the State.
- 2) Each State government entity should supplement the provision set forth in Subsection 1, above, with the additional terms agreed upon by the parties regarding the specific format by which the Vendor is required to make the information accessible by the public.

## **W. Vendor Reporting Requirements**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

Vendor shall comply with Subtitle C, Title 5, Business & Commerce Code, Chapter 109 as added by HB 2539 of the 83<sup>rd</sup> Texas Legislature, Regular Session, requiring computer technicians to report images of child pornography.

## **11. Contract Enforcement**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED TO A, B2, 5-7**

### **A. Enforcement of Contract and Dispute Resolution**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

- 1) Vendor and DIR agree to the following: (i) a party's failure to require strict performance of any provision of the Contract shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision, (ii) for disputes not resolved in the normal course of business, the dispute resolution process provided for in Chapter 2260, Texas Government Code, shall be used, and (iii) actions or proceedings arising from the Contract shall be heard in a state court of competent jurisdiction in Travis County, Texas.
- 2) Disputes arising between a Customer and the Vendor shall be resolved in accordance with the dispute resolution process of the Customer that is not inconsistent with subparagraph A.1 above. DIR shall not be a party to any such dispute unless DIR, Customer, and Vendor agree in writing.
- 3) State agencies are required by rule (34 TAC §20.108(b)) to report vendor performance through the Vendor Performance Tracking System (VPTS) on every purchase over \$25,000.

### **B. Termination**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED FOR 2, 5-7**

#### **1) Termination for Non-Appropriation**

##### **a) Termination for Non-Appropriation by Customer**

Customer may terminate Purchase Orders if funds sufficient to pay its obligations under the Contract are not appropriated: i) by the governing body on behalf of local governments; ii) by the Texas legislature on behalf of state agencies; or iii) by



budget execution authority provisioned to the Governor or the Legislative Budget Board as provided in Chapter 317, Texas Government Code. In the event of non-appropriation, Vendor and/or Order Fulfiller will be provided ten (10) calendar days written notice of intent to terminate. Notwithstanding the foregoing, if a Customer issues a Purchase Order and has accepted delivery of the product or services, they are obligated to pay for the product or services or they may return the product and discontinue using services under any return provisions that Vendor offers. In the event of such termination, the Customer will not be considered to be in default or breach under this Contract, nor shall it be liable for any further payments ordinarily due under this Contract, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

#### **b) Termination for Non-Appropriation by DIR**

DIR may terminate Contract if funds sufficient to pay its obligations under the Contract are not appropriated: by the i) Texas legislature or ii) by budget execution authority provisioned to the Governor or the Legislative Budget Board as provided in Chapter 317, Texas Government Code. In the event of non-appropriation, Vendor and/or Order Fulfiller will be provided thirty (30) calendar days written notice of intent to terminate. In the event of such termination, DIR will not be considered to be in default or breach under this Contract, nor shall it be liable for any further payments ordinarily due under this Contract, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

### **2) Absolute Right**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

DIR shall have the absolute right to terminate the Contract without recourse in the event that: i) Vendor becomes listed on the prohibited vendors list authorized by Executive Order #13224, *"Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism"*, published by the United States Department of the Treasury, Office of Foreign Assets Control; ii) Vendor becomes suspended or debarred from doing business with the federal government as listed in the *System for Award Management (SAM)* maintained by the General Services Administration; or (iii) Vendor is found by DIR to be ineligible to hold this Contract under Subsection (b) of Section 2155.006, Texas Government Code. Vendor shall be provided written notice in accordance with Section 12.A, Notices, of intent to terminate.

### **3) Termination for Convenience**

DIR may terminate the Contract, in whole or in part, by giving the other party thirty (30) calendar days written notice. A Customer may terminate a Purchase Order or other contractual document or relationship by giving the other party thirty (30) calendar days written notice.

### **4) Termination for Cause**

#### **a) Contract**

Either DIR or Vendor may issue a written notice of default to the other upon the occurrence of a material breach of any covenant, warranty or provision of the Contract, upon the following preconditions: first, the parties must comply with the requirements of Chapter 2260, Texas Government Code in an attempt to resolve a dispute; second, after complying with Chapter 2260, Texas Government Code, and the dispute remains unresolved, then the non-defaulting party shall give the defaulting party thirty (30) calendar days from receipt of notice to cure said default. If the defaulting party fails to cure said default within the timeframe allowed, the non-defaulting party may, at its option and in addition to any other remedies it may have available, cancel and terminate the Contract. Customers purchasing products or services under the Contract have no power to terminate the Contract for default.

#### **b) Purchase Order**

Customer or Order Fulfiller may terminate a Purchase Order or other contractual document or relationship upon the occurrence of a material breach of any term or condition: (i) of the Contract, or (ii) included in the Purchase Order or other contractual document or relationship in accordance with Section 4.B.2 above, upon the following preconditions: first, the parties must comply with the requirements of Chapter 2260, Texas Government Code, in an attempt to resolve a dispute; second, after complying with Chapter 2260, Texas Government Code, and the dispute remains unresolved, then the non-defaulting party shall give the defaulting party ten (10) calendar days from receipt of notice to cure said default. If the defaulting party fails to cure said default within the timeframe allowed, the non-defaulting party may, at its option and in addition to any other remedies it may have available, cancel and terminate the Purchase Order. Customer may immediately suspend or terminate a Purchase Order without advance notice in the event Vendor fails to comply with confidentiality, privacy or security requirements or is in violation of any applicable laws.

#### **5) Immediate Termination or Suspension**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

DIR may immediately suspend or terminate this Contract without advance notice if DIR receives notice or knowledge of potentially criminal violations by Vendor or Order Fulfiller (whether or not such potential violations directly impact the provision of goods or services under this Contract). In such case, the Vendor or Order Fulfiller may be held ineligible to receive further business or payment but may be responsible for winding down or transition expenses incurred by Customer.

#### **6) Customer Rights Under Termination**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

In the event the Contract expires or is terminated for any reason, a Customer shall retain its rights under the Contract and the Purchase Order issued prior to the termination or expiration of the Contract. The Purchase Order survives the expiration or termination of the Contract for its then effective term.

#### **7) Vendor or Order Fulfiller Rights Under Termination**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

In the event a Purchase Order expires or is terminated, a Customer shall pay: 1) all amounts due for products or services ordered prior to the effective termination date and

ultimately accepted, and 2) any applicable early termination fees agreed to in such Purchase Order.

### **C. Force Majeure**

DIR, Customer, or Order Fulfiller may be excused from performance under the Contract for any period when performance is prevented as the result of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party experiencing the event of Force Majeure has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance and to shorten the duration of the event of Force Majeure. The party suffering an event of Force Majeure shall provide notice of the event to the other parties when commercially reasonable. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination. However, a Customer may terminate a Purchase Order if it is determined by the Customer that Order Fulfiller will not be able to deliver product or services in a timely manner to meet the business needs of the Customer.

## **12. Notification**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

### **A. Notices**

All notices, demands, designations, certificates, requests, offers, consents, approvals and other instruments given pursuant to the Contract shall be in writing and shall be validly given on: (i) the date of delivery if delivered by email, facsimile transmission, mailed by registered or certified mail, or hand delivered, or (ii) three business days after being mailed via United States Postal Service. All notices under the Contract shall be sent to a party at the respective address indicated in Section 6 of the Contract or to such other address as such party shall have notified the other party in writing.

### **B. Handling of Written Complaints**

In addition to other remedies contained in the Contract, a person contracting with DIR may direct their written complaints to the following office:

Public Information Office  
Department of Information Resources  
Attn: Public Information Officer  
300 W. 15<sup>th</sup> Street, Suite 1300  
Austin, Texas 78701  
(512) 475-4759, facsimile

## **13. Captions**

**Note: NO EXCEPTIONS OR REVISIONS WILL BE CONSIDERED**

The captions contained in the Contract, Appendices, and its Exhibits are intended for convenience and reference purposes only and shall in no way be deemed to define or limit any provision thereof.

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

UNIT TYPE OFFERED  
Monochrome Printers  
Color Printers  
Wide Format Printers  
Digital Duplicators  
Production Printers

Category A2 Non Multifunction Device (MFD) Pricing		
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP
Description		
MONOCHROME (BLACK/WHITE) PRINTERS in product number order		
Ricoh SP 213Nw	23.05%	30ppm, b/w network printer
Ricoh SP 311DNw	25.69%	30ppm, b/w network printer, duplex
Ricoh SP 3500N	26.56%	30ppm b/w network printer
Ricoh SP 3510DN	26.62%	30 ppm b/w network printer, duplex
Ricoh SP 3600DN	26.00%	
Ricoh SP 4510DN	32.10%	42 ppm b/w netork printer, duplex
Ricoh SP 4520DN	34.31%	42 ppm b/w netwrok printer, duplex
Ricoh SP 5200DN	11.55%	47ppm b/w network printer, duplex
Ricoh SP 5210DN	13.00%	52ppm b/w network printer, duplex
Ricoh SP 5300DN	11.55%	52ppm b/w network printer, duplex
Ricoh SP 5310DN	13.00%	62ppm b/w network printer, duplex
SP 6430DN	37.72%	
Aficio SP 8300DN	47.67%	50ppm b/w network printer, duplex
COLOR PRINTERS		
Ricoh SP C250DN	25.75%	21ppm b/w & color network printer, duplex
Ricoh SP C252DN	33.89%	21ppm b/w & color network printer, duplex
Ricoh SP C320DN	32.28%	26ppm b/w & color network, printer, duplex
SP C435DN	34.22%	
SP C440DN	32.92%	
Ricoh SP C830DN	35.25%	45ppm b/w and color network printer, duplex
Ricoh SP C831DN	38.29%	55ppm b/w and color network printer, duplex
Ricoh Aficio SG 3110DNw	30.00%	29ppm b/w and color network Gels printer, duplex
Ricoh Aficio SG 3100SNw	30.35%	29ppm b/w and color network Gels printer, duplex
Ricoh Aficio SG 3110SFNw	29.74%	29ppm b/w and color network Gels printer, duplex
WIDE FORMAT PRINTERS		
MP W6700SP	42.24%	36inch Wide Format b/w Printer, 3.3ppm (E size), 1 roll paper feed, optional scanner (color)
MP W7100	60.58%	
MP W8140	60.58%	
Ricoh MP CW2200SP	50.29%	36inch Wide Format color Printer, 1.1ppm color & 3.2ppm b/w, 1-roll paper feed, optional scanner
Ricoh Pro L4130	40.22%	53inch Wide Format color Printer, Latex Ink, up to 6 inks, optional scanner
Ricoh Pro L4160	40.90%	63inch Wide Format color Printer, Latex Ink, up to 6 inks, optional scanner
DIGITAL DUPLICATORS		
Ricoh DX 3343	28.21%	printer
Ricoh DD 4450	55.42%	printer
Ricoh DD 6650P Digital Duplicator	53.40%	printer
Ricoh FAX3320L	62.44%	G3 Fax, 2.8s/p fax transmission speed, 640-sheet document memory
Ricoh FAX4430L	60.45%	G3 Fax, 2s/p fax transmission speed, 1,280-sheet document memory
Ricoh FAX4430NF	62.47%	G3 Fax, 2s/p fax transmission speed, 1,280-sheet document memory, network ready
PRODUCTION PRINTERS		
Pro 8110e	61.62%	110 ppm b/w production printer
Pro 8120e	61.62%	120 ppm b/w production printer
Pro 8110e - MICR	61.62%	110 ppm b/w production printer-MICR
Pro 8120e - MICR	61.62%	120 ppm b/w production printer-MICR

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP	Description
<b>ACCESSORIES AND SUPPLIES</b>			
Medium Cabinet Type SP C430		55.51%	
Tall cabinet Type SP C430		55.41%	
Adjustable Height Cabinet Type G		59.16%	
Ricoh BJ-6 Battery Charger		0.00%	
Ricoh G-1 GPS Unit		0.00%	
Ricoh BR-1 Bar Code RDR		0.00%	
Ricoh DB-65 Lithium Battery		0.00%	
Color Drum (L) Type 90		42.30%	
Color Drum (S) Type 90		42.30%	
PostScript 3 Board Type 2		50.67%	
Type 15 Cabinet		39.33%	
Color Drum Type 20		20.15%	
DF Type 20		21.12%	
Tape Dispenser Type 20 (limited availability)		52.67%	
Color Drum Type 45 (L)		52.39%	
Printer Unit type 4545A		34.53%	
ADF DF7000		67.51%	
Cabinet Type 45		62.45%	
Cabinet for DD 6650P		53.19%	
Replacement Lamp Type 2		54.75%	
Replacement Lamp Type 6		55.23%	
Replacement Lamp Type 4		55.22%	
Replacement Lamp Type 5		54.96%	
Replacement Lamp Type 7		55.12%	
Standard Zoom Lens 2.0		52.23%	
Fixed Short Throw Lens		38.47%	
Zoom Lens 1.3		38.47%	
Zoom Lens 1.6		38.47%	
Zoom Lens 1.52		38.47%	
Replacement Lamp Type 3		54.97%	
Replacement Lamp Type 9		54.05%	
Envelope Feeder Type 400		53.87%	
USB Host Interface (limited availability)		65.83%	
Duplex Unit Type AD610		40.81%	
Envelope Feeder Type 610		54.88%	
Gigabit Ethernet Board Type A		46.68%	
HDD Overwrite Security Unit Type E		49.76%	
LCT Connection Unit Type A		64.36%	
Data Storage Card Type A (limited availability)		50.38%	
Data Overwrite Security (limited availability)		45.37%	
VM Card Type D		50.78%	
Paper Feed Unit Type TK1030		62.59%	
Duplex Unit Type 1000		53.82%	
Memory Unit Type G 128MB (limited availability)		83.00%	
IEEE802.11a/g Interface Unit Type L		56.78%	
IEEE 802.11b Interface Unit Type I		54.56%	
Hard Disk Drive Encryption Unit Type D		54.53%	
Multi-Bypass Tray BY1040		33.58%	
Paper Feed Unit TK1160		33.40%	
Paper Feed Unit TK1010		42.78%	
Roll Feeder Type 7140		58.42%	
Paper Cassette Type 7140		58.42%	
Scanner Separation Unit Type 7140		59.43%	
MultiStacker Type 7140		59.44%	
Double Stacker type 7140		61.14%	
HDD Overwrite Security Unit Type L (limited availability)		51.10%	
Paper Feed Unit TK1080		28.40%	
VM Card Type K		41.66%	
Paper Feed Unit PB3090		53.30%	
VM Card Type O		47.41%	
Paper Feed Unit PB1020		48.86%	
Paper Feed Unit TK1120		42.82%	
Paper Feed Unit TK1130 with Casters		43.14%	
IPDS Option Type 6330		20.02%	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP	Description
Caster Table Type C		45.11%	
Port Cover Plate Type 4100		63.33%	
IEEE 802.11b Interface Unit Type N (limited availability)		61.24%	
IPDS Option Type 5200		29.07%	
IPDS Option Type 4310		14.64%	
Gigabit Ethernet Board Type C		51.36%	
IPDS Unit Type 8300		48.34%	
IPDS Unit Type c830		14.82%	
Gigabit Ethernet Board Type D		58.02%	
Mail box Type CS3000		57.05%	
Hard Disk Drive Type 2670		73.30%	
Sincere-P3 Solution Kit includes (HDD Option + 256MB Memory + VM Card)		51.49%	
Hard Disk Drive Type 4310n		46.85%	
IEEE802.11 Interface Unit Type O		24.68%	
Hard Disk Drive option Type C320		40.85%	
Paper Feed Unit TK1120L		41.77%	
Paper Feed Unit TK1120T		54.23%	
VM CARD Type W		65.63%	
Paper Feed Unit PB1070		56.16%	
Paper Feed Unit PB1060		33.39%	
IPDS Unit Type P1		38.17%	
XPS Direct Print Option Type P1		60.45%	
Browser Unit Type P1		57.23%	
Original/Copy Catch Tray		50.30%	
Roll Holder Type A		58.72%	
PS480 Paper (500x1) Bank		65.57%	
Cabinet, Type FAC19		64.12%	
A3/11"x17" Tray Unit Type 1075		64.35%	
8 1/2"x14" Tray Type 1075 (limited availability)		52.35%	
Jogger Unit Type 1075 (limited availability)		59.62%	
IEEE 1284 Interface Type A		65.42%	
Copy Tray Type 2075		63.10%	
Tab sheet Holder Type 3260		63.80%	
Punch Unit Type 3260		78.27%	
Output Jogger Unit Type 3260		61.49%	
Cover Interposer Tray Type 3260 (limited availability)		69.96%	
Platen Cover Type 1018		65.45%	
Paper Cassette Type 240		55.39%	
Table Type 240 (limited availability)		55.37%	
Finisher SR842		64.04%	
SR4000 Booklet Finisher (limited availability)		64.04%	
Original Hanger		56.72%	
Rear Stacker		57.50%	
Copy Data Security Unit Type F		78.49%	
IEEE802.11a/g Wireless Type J		61.49%	
Memory Unit Type G 256MB		81.81%	
Browser Unit Type D (limited availability)		49.82%	
Gigabit Ethernet Type B		61.09%	
(repl w/003905MIU) Memory Unit Type 512MB		62.07%	
Type 1075 Hole Punch		68.13%	
Roll Feeder Type 3601A		56.42%	
Roll Feeder Type 3601B		52.38%	
Printer Option Type W3601		56.41%	
Scanner Option Type W3601		56.42%	
USB2.0/SD Slot TypeE		81.55%	
File Format Converter Type F		51.41%	
DataOverwriteSecurityUnit Type CG		70.80%	
DataOverwriteSecurityUnit Type DE		70.45%	
DataOverwriteSecurityUnit Type IJK-E		62.40%	
DataOverwriteSecurityUnit Type L-E		68.75%	
Paper Feed Unit PB3130 (2 x 550 Sheets)		72.12%	
Paper Feed Unit PB3120 (1 x 550 Sheets)		63.50%	
LCIT PB3140		74.53%	
SR3090 1,000-Sheet Finisher		63.42%	
Platen Cover Type 3352		62.61%	



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP	Description
Caster Table Type D		60.45%	
PrintCopy Tool		48.11%	
Output Jogger Unit Type 9002A		60.24%	
LCIT RT3020		73.80%	
Bridge Unit BU3060		63.20%	
Camera Direct Print Card Type J		91.42%	
Booklet Finisher SR3110		69.46%	
Finisher SR3120		66.67%	
Fille Format Converter		53.57%	
VM Card Type U		63.10%	
Printer Option Type 7140en		58.65%	
Scanner Option Type w7140en		57.03%	
USB2.0/SD Slot Type I		64.28%	
MP CW2200SP Stand		50.23%	
FAC52 Cabinet		59.64%	
Browser Unit		51.76%	
Data Overwrite Security Unit Type H		63.30%	
FAC56 Cabinet		63.23%	
Hard Disk Drive Option Type 5000		72.70%	
2 Roll Holder		53.67%	
Roll Holder		53.39%	
Print Copy Tool Option Type D2014		25.40%	
VM Card Type E		61.53%	
Color NIC Fax Unit Type 410 (limited availability)		63.66%	
G3 Interface Unit Type 410		62.09%	
Feature Expander Type 411		65.05%	
Punch Unit PU3030 NA		77.93%	
Replacement Lamp Type 1		54.98%	
Replacement Air Filter Type 1		50.38%	
Wireless LAN NP02LM2		23.65%	
Interactive Whiteboard Stand type 1		5.40%	
Interactive Whiteboard Remote License Type 1		5.46%	
Interactive Whiteboard Pen Type 1		9.66%	
Ricoh PJ WX2240		12.81%	
PJ Interactive Kit Type 2 Pen		30.51%	
Ricoh PJ 3D Glasses Type 2		50.91%	
Replacement Lamp Type 11		55.36%	
Replacement Air Filter Type 4		46.51%	
Ricoh Interactive Tool Kit Type 2		33.29%	
Ricoh Camera - 1YR Extended Warranty		0.00%	
256MB DIMM		85.55%	
32MB Memory 400dpi/SAF		82.56%	
HDD Type 2650**		58.35%	
2 Year HotSpot Service Subscription Extension		0.00%	
Memory Unit Type I 512MB		62.07%	
USB Cable (A-B)		62.97%	
3 Year HotSpot Service Subscription Extension		37.32%	
4 Year HotSpot Service Subscription Extension		35.14%	
Feature Expander Type 300		81.57%	
1 Year HotSpot Service Subscription Extension		50.29%	
ESP XG-PCS-15D		57.07%	
Memory Unit Type O (MX)		80.72%	
HDD Option Type C830 (MX)		67.25%	
Hard Disk Drive Type 8300 (MXI)		76.76%	
512MB Memory L (MXI)		78.10%	
XG-PCS-20815D		55.84%	
Memory Unit Type N 1GB		59.11%	
eBeam Edge Bluetooth		47.68%	
eBeam Software for Ricoh interactive kit		40.61%	
Tall Cabinet Type A		49.64%	
Medium Cabinet Type B		48.57%	
Smart Stand PJ WX 4310 / 4141		37.48%	
Additional roll media adapter set		37.78%	
Internal print server 320GB		37.88%	
Adobe Postscript 3 Expansion unit		37.88%	



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
EPSON Surecolor T-series 1 YR SVC Agreement		4.03%	
EPSON Surecolor T-series 2 YR SVC Agreement		7.37%	
Lease Return		100.75%	
Lease Return		100.75%	
HD Secure Install		0.84%	
HD Surrender		0.87%	
Video Conference UCS Hardware Subscription		0.00%	
Video Conference Gateway Subscription		0.00%	
Hard Disk Drive Type P1		65.82%	
REQUIRED: Professional Services - L4130 Family Wide Format - Standard		0.00%	
Professional Services - L4130 Family Wide Format - Onyx		0.00%	
REQUIRED: PPSE Training - M2200 Family ISF		0.00%	
Network & PrintOn Setup		15.36%	
Network & Scan		44.77%	
Network Print/Scan Connection		16.80%	
Network & Scan Connect - Seg BC3		28.78%	
Network & Scan - Printer		0.00%	
PlotWorks Code for MP W3601		0.00%	
PlotWorks Code for MP 5100en		0.00%	
PlotWorks Code for MP 7140en		0.00%	
Toner AIO Type 2185 (Black)**		10.00%	
Print Cartridge AIO SP 1000A**		10.00%	
AIO Print Cartridge SP 3200A		10.00%	
AIO Print Cartridge SP 3400A		10.00%	
AIO Print Cartridge SP 3400A		10.00%	
AIO Print Cartridge SP 3500XA		10.00%	
Print Cartridge SP 4400RH (Returnable)		10.00%	
Print Cartridge SP 4400RX (Returnable)		10.00%	
Print Cartridge SP 4400X (Non Returnable)		10.00%	
Photoconductor Unit SP 4400		10.00%	
Print Cartridge SP 4500HA		10.00%	
Print Cartridge SP 4500A		10.00%	
Print Cartridge SP 4500LA		10.00%	
Photoconductor Unit SP 4500		10.00%	
Maintenance Kit SP 4500		10.00%	
Toner Type 1170D; 6 x 230 g. Bottles per Carton		10.00%	
Type 1515 Photoconductor Unit**		10.00%	
Toner MP301; 6 - 200 g. Bottles per Carton		10.00%	
Print Cartridge MP 401		10.00%	
Toner Type 1130D; 6x260g Bottles		10.00%	
Stamp (Markers) Type 30		10.00%	
Toner MP 2500A; 6x310g Bottles		10.00%	
Staple Type K; 1 Cartridge of 5,000		10.00%	
Staple Refill Type K; 3 Cartridges of 5,000		10.00%	
Type 2120D Toner; 6x360g Bottles		10.00%	
Staple Type S (Saddle Stitch)		10.00%	
Toner MP 2501		10.00%	
Staple Type T; 5000 per Ctg (1 Ctg per Ctn)		10.00%	
Staple Refill Type T		10.00%	
Print Cartridge MP 3554		10.00%	
Toner MP 4500A (Black); 4-630g. Btls.		10.00%	
Staple Type L; 1 Cartridge of 2,000		10.00%	
Staple L Refill; 4 Cartridges of 2,000		10.00%	
Print Cartridge MP 6054		10.00%	
Staple Set Type W; 1 Cartridge of 2,000		10.00%	
Staple Refill Type W; 4 Cartridges of 2,000		10.00%	
Type 6110D Black Toner; 4x1,100g Bottles		10.00%	
Staple Type H; 1 Cartridge of 5,000		10.00%	
Staple H Refill; 5 Cartridges of 5,000		10.00%	
Staple Type SR90; 4 Cartridges of 5,000		10.00%	
TonerMP 1350A (Black); 4-1,650g Btls/Ctn		10.00%	
Staple Type M; 1 Cartridge of 5000		10.00%	
Staple Type M Refill; 5 Cartridges of 5,000		10.00%	
Glue Supply Type A; 1 Bag (EA)		10.00%	
Ring Supply Type A White 100; 5 - sets of 75 (CTN)		10.00%	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
Ring Supply Type A Black 100; 5 - sets of 75 (CTN)		10.00%	
Ring Supply Type A White; 50 5 - sets of 75 (CTN)		10.00%	
Ring Supply Type A White Black; 5 - sets of 75 (CTN)		10.00%	
Pro Toner 1357		10.00%	
Staple Type U for SR5020 (Saddle Stitch) Uses Staple Refill Type T		10.00%	
MICR Toner Kit (repl w/ -"DS")		10.00%	
MICR Developer Mix (repl w/ -"DS")		10.00%	
MICR Toner Kit		10.00%	
MICR Developer Mix		10.00%	
Pro Toner 8100S		10.00%	
Staple Cartridge Type BK 5030; 5000 per Ctrg. (3 Ctrg./Ctn)		10.00%	
Pro Print Cartridge Black C900A;1 - 2,123 g. Crtg.		10.00%	
Pro Print Cartridge Yellow C900A; 1 - 2,123 g. Crtg.		10.00%	
Pro Print Cartridge Magenta C900A;1 - 2,123 g. Crtg.		10.00%	
Pro Print Cartridge Cyan C900A;1 - 2,123 g. Crtg.		10.00%	
Pro Print Cartridge Black C901		10.00%	
Pro Print Cartridge Yellow C901		10.00%	
Pro Print Cartridge Magenta C901		10.00%	
Pro Print Cartridge Cyan C901		10.00%	
Pro Print Cartridge Black C7100		10.00%	
Pro Print Cartridge Yellow C7100		10.00%	
Pro Print Cartridge Magenta C7100		10.00%	
Pro Print Cartridge Cyan C7100		10.00%	
Pro Print Cartridge White C7100		10.00%	
Pro Print Cartridge Clear C7100		10.00%	
Waste Toner Bottle Type C751		10.00%	
Print Cartridge Black Type MP C2550/C9025/LD525C; 1-215g. Crtg.		10.00%	
Print Cartridge Cyan Type MP C2550/C9025/LD525C;1-135g. Crtg.		10.00%	
Print Cartridge Magenta Type MP C2550/C9025/LD525C;1-135g. Crtg.		10.00%	
Print Cartridge Yellow Type MP C2550/C9025/LD525C;1-135g. Crtg.		10.00%	
Print Cartridge Black Type MP C2551/C9125/LD625C; 1-209g Cartridge		10.00%	
Print Cartridge Yellow Type MP C2551/C9125/LD625C; 1-210g Cartridge		10.00%	
Print Cartridge Magenta Type MP C2551/C9125/LD625C; 1-210g Cartridge		10.00%	
Print Cartridge Cyan Type MP C2551/C9125/LD625C; 1-210g Cartridge		10.00%	
Print Cartridge Black MP C2503; 1 Each		10.00%	
Print Cartridge Yellow MP C2503; 1 Each		10.00%	
Print Cartridge Magenta MP C2503; 1 Each		10.00%	
Print Cartridge Cyan MP C2503; 1 Each		10.00%	
Waste Toner Bottle MP C6003; 1 Each		10.00%	
Print Cartridge Yellow MP C2503; 1 Each		10.00%	
Print Cartridge Magenta MP C2503; 1 Each		10.00%	
Print Cartridge Cyan MP C2503; 1 Each		10.00%	
Print Crtg. MP C3000A (Black);1-450g Bottle		10.00%	
Print Crtg. MP C3000A (Yellow);1-360g Bottle		10.00%	
Print Crtg. MP C3000A (Magenta);1-360g Bottle		10.00%	
Print Crtg. MP C3000A (Cyan);1-360g Bottle		10.00%	
Print Cartridge Black Type MP C3300/C3333/LD533C; 1-450g Crtgd.		10.00%	
Print Cartridge Yellow Type MP C3300/ C3333/LD533C: 1-360g Crtgd.		10.00%	
Print Cartridge Magenta Type MP C3300/ C3333/LD533C: 1-360g Crtgd.		10.00%	
Print Cartridge Cyan Type MP C3300/ C3333/LD533C: 1-360g Crtgd.		10.00%	
Print Cartridge Black Type MP C3501/C9135/LD635C		10.00%	
*Developer Black /Order as a part.		10.00%	
*Developer Cyan /Order as a part.		10.00%	
*Developer Magenta /Order as a part.		10.00%	
*Developer Yellow /Order as a part.		10.00%	
Print Cartridge Black MP C3502		10.00%	
Print Cartridge Yellow MP C3502		10.00%	
Print Cartridge Magenta MP C3502		10.00%	
Print Cartridge Cyan MP C3502		10.00%	
Print Crtg. MP C4500A (Black); 1 - 510g. Bottle		10.00%	
Print Crtg. MP C4500A (Yellow); 1 - 400g. Bottle		10.00%	
Print Crtg. MP C4500A (Magenta) 1 - 400g. Bottle		10.00%	
Print Crtg. MP C4500A (Cyan) 1 - 400g. Bottle		10.00%	
Print Cartridge Black Type MPC5000/C5050/LD550C; 1-510g Crtgd.		10.00%	
Print Cartridge Yellow Type MP C5000/ C5050/LD550C; 1-400g Crtgd.		10.00%	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
Print Cartridge Magenta Type MP C5000/ C5050/LD550C; 1-400g Crtdg.		10.00%	
Print Cartridge Cyan Type MP C5000/ C5050/LD550C; 1-400g Crtdg.		10.00%	
Print Cartridge Black Type MP C5501/C9155/LD655C		10.00%	
Print Cartridge Black MP C5502		10.00%	
Print Cartridge Yellow MP C5502		10.00%	
Print Cartridge Magenta MP C5502		10.00%	
Print Cartridge Cyan MP C5502		10.00%	
Print Crtg. MP C7500A (Black); 1-950g. Bottle		10.00%	
Print Crtg. MP C7500A (Cyan); 1-560g. Bottle		10.00%	
Print Crtg. MP C7500A (Magenta); 1-560g. Bottle		10.00%	
Print Crtg. MP C7500A (Yellow); 1-560g. Bottle		10.00%	
Print Cartridge Black Type MP C7501/C9075/LD375C		10.00%	
Print Cartridge Cyan Type MP C7501/C9075/LD375C		10.00%	
Print Cartridge Magenta Type MP C7501/C9075/LD375C		10.00%	
Print Cartridge Yellow Type MP C7501/C9075/LD375C		10.00%	
Print Cartridge Black MP C3503		10.00%	
Print Cartridge Yellow MP C3503		10.00%	
Print Cartridge Magenta MP C3503		10.00%	
Print Cartridge Cyan MP C3503		10.00%	
Print Cartridge Black MP C6003		10.00%	
Print Cartridge Yellow MP C6003		10.00%	
Print Cartridge Magenta MP C6003		10.00%	
Print Cartridge Cyan MP C6003		10.00%	
Print Cartridge Black MP C8002		10.00%	
Print Cartridge Yellow MP C8002		10.00%	
Print Cartridge Magenta MP C8002		10.00%	
Print Cartridge Cyan MP C8002		10.00%	
Waste Toner Bottle MP C8002		10.00%	
Staple Type V for SR4090/SR4100		10.00%	
Staple Refill Type V for SR4090/SR4100		10.00%	
Pro Print Crtg. Black C700EX;1 - 950g. Bottle		10.00%	
Pro Print Crtg. Cyan C700EX; 1 - 560g. Bottle		10.00%	
Pro Print Crtg. Magenta C700EX; 1 - 560g. Bottle		10.00%	
Pro Print Crtg. Yellow C700EX; 1 - 560g. Bottle		10.00%	
Pro Print Cartridge Black C5100		10.00%	
Pro Print Cartridge Yellow C5100		10.00%	
Pro Print Cartridge Magenta C5100		10.00%	
Pro Print Cartridge Cyan C5100		10.00%	
Pro Print Cartridge Black C751; 1 - 1,540g Cartridge		10.00%	
Pro Print Cartridge Yellow C751; 1 - 1,540g Cartridge		10.00%	
Pro Print Cartridge Magenta C751; 1 - 1,540g Cartridge		10.00%	
Pro Print Cartridge Cyan C751; 1 - 1,540g Cartridge		10.00%	
TonerType S1(Black); 1-910g Cartridge		10.00%	
TonerType S1(Yellow); 1-530g Cartridge		10.00%	
TonerType S1(Magenta); 1-530g Cartridge		10.00%	
TonerType S1(Cyan); 1-530g Cartridge		10.00%	
Toner Cassette Type Q1; Black; 4x746g Bottles**		10.00%	
Toner Cassette Type Q1; Yellow 4x445g Bottles**		10.00%	
Toner Cassette Type Q1; Magenta 4x445g Bottles**		10.00%	
Toner Cassette Type Q1; Cyan 4x445g Bottles**		10.00%	
Staple Type Q; 3 Cartridges of 5,000 Staples		10.00%	
Staple Type R; 3 Cartridges of 2,000		10.00%	
AIO Print Cartridge SP 5200HA		10.00%	
Maintenance Kit SP 5200 (Fusing Unit, Transfer Roller, 5 Feed Rollers, 5 Friction Pads)		10.00%	
Print Cartridge Black Type MP C400/C240/LD140C; 1 - 240 g. Bottle		10.00%	
Print Cartridge Cyan Type MP C400/C240/LD140C; 1 - 240 g. Bottle		10.00%	
Print Cartridge Magenta Type MP C400/C240/LD140C; 1 - 240 g. Bottle		10.00%	
Print Cartridge Yellow Type MP C400/C240/LD140C; 1 - 240 g. Bottle		10.00%	
Print Cartridge Cyan MP C305		10.00%	
Print Cartridge Magenta MP C305		10.00%	
Print Cartridge Yellow MP C305		10.00%	
Print Cartridge Black MP C305H		10.00%	
Print Cartridge Cyan MP C305 (Code Discontinued)		10.00%	
Print Cartridge Magenta MP C305 (Code Discontinued)		10.00%	
Print Cartridge Yellow MP C305 (Code Discontinued)		10.00%	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
Print Cartridge Black MP C305H (Code Discontinued)		10.00%	
Print Cartridge SP 3300A**		10.00%	
AIO Print Cartridge SP 311LA		10.00%	
AIO Print Cartridge SP 311HA		10.00%	
Print Cartridge SP 410; 1 each**		10.00%	
Maintenance Kit SP 4100 (fusing unit and transfer roller)**		10.00%	
Print Cartridge SP 4100L (only for SP 4100NL)**		10.00%	
Print Cartridge SP5100A; 1 each		10.00%	
Maintenance Kit Type 610**		10.00%	
Toner AIO Cartridge**; 1x2.6kg Cartridge**		10.00%	
Maintenance Kit SP 6330 (1xCTN)		10.00%	
AIO Print Cartridge SP 6330NA; 1x2.6kg Cartridge**		10.00%	
Type 3105D Black Toner; 4x550g Bottles		10.00%	
Maintenance Kit SP 8100A (PCU & Development Unit)**		10.00%	
Maintenance Kit SP 8100B (Fusing & Transfer Unit)**		10.00%	
Toner SP 8200A (Black);4 - 630g. Cartridges		10.00%	
Maintenance Kit SP 8200A (PCU w/Developer)**		10.00%	
Maintenance Kit SP 8200B (Transfer Belt Unit, Fuser Unit)**		10.00%	
Maintenance Kit SP 8300A (PCU with Developer)		10.00%	
Print Cartridge for P-G2W (Black)		10.00%	
Print Cartridge for P-G2W (Yellow)		10.00%	
Print Cartridge for P-G2W (Magenta)		10.00%	
Print Cartridge for P-G2W (Cyan)		10.00%	
Print Cartridge GC 21K (Black)		10.00%	
Print Cartridge GC 21Y (Yellow)		10.00%	
Print Cartridge GC 21Y (Magenta)		10.00%	
Print Cartridge GC 21Y (Cyan)		10.00%	
Print Cartridge GC 31K (Black)		10.00%	
Print Cartridge GC 31C (Cyan)		10.00%	
Print Cartridge GC 31M (Magenta)		10.00%	
Print Cartridge GC 31Y (Yellow)		10.00%	
Ink Collector Unit GX e3300		10.00%	
Ink Collector Unit GX2500**		10.00%	
Ink Collector Unit GX3000**		10.00%	
Print Cartridge GC 31KH Black; 1 ea.		10.00%	
Print Cartridge GC 31KH Cyan 1 ea.		10.00%	
Print Cartridge GC 31KH Magenta 1 ea.		10.00%	
Print Cartridge GC 31KH Yellow 1 ea.		10.00%	
Ink Collector Unit GX e5500		10.00%	
Print Cartridge GC 21KH (Black) High Yield		10.00%	
Print Cartridge GC 21KH (Cyan) High Yield		10.00%	
Print Cartridge GC 21KH (Magenta) High Yield		10.00%	
Print Cartridge GC 21KH (Yellow) High Yield		10.00%	
Ink Collector Unit GX7000**		10.00%	
Print Cartridge GC 41K		10.00%	
Print Cartridge GC 41C		10.00%	
Print Cartridge GC 41M		10.00%	
Print Cartridge GC 41Y		10.00%	
Ink Collector Unit IC 41		10.00%	
Print Cartridge Black SP C310HA 1 - 191g/ Crtg.		10.00%	
Print Cartridge Cyan SP C310HA 1 - 191g/ Crtg.		10.00%	
Print Cartridge Magenta SP C310HA 1 - 191g/ Crtg.		10.00%	
Print Cartridge Yellow SP C310HA 1 - 191g/ Crtg.		10.00%	
Print Cartridge Black SP C310HA 1 - 130g/ Crtg.		10.00%	
Print Cartridge Cyan SP C310HA 1 - 130g/ Crtg.		10.00%	
Print Cartridge Magenta SP C310HA 1 - 130g/ Crtg.		10.00%	
Print Cartridge Yellow SP C310HA 1 - 130g/ Crtg.		10.00%	
Waste Toner Bottle Type 220**		10.00%	
Print Crtg. Black SP C252HA		10.00%	
Print Crtg. Cyan SP C252HA		10.00%	
Print Crtg. Magenta SP C252HA		10.00%	
Print Crtg. Yellow SP C252HA		10.00%	
Print Crtg. Black SP C250A		10.00%	
Print Crtg. Cyan SP C250A		10.00%	
Print Crtg. Magenta SP C250A		10.00%	



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP	Description
Print Crtg. Yellow SP C250A		10.00%	
Maintenance Kit SP C310 (Fusing Unit and Transfer Roller) 1 Each		10.00%	
Transfer Unit SP C310 1 Each		10.00%	
Waste Toner Bottle SP C310 1 Each		10.00%	
Maintenance Kit SP C320 (Fusing Unit and Transfer Roller)		10.00%	
Print Crtg. SP C220A (Black)		10.00%	
Print Crtg. SP C220A (Cyan)		10.00%	
Print Crtg. SP C220A (Magenta)		10.00%	
Print Crtg. SP C220A (Yellow)		10.00%	
Print Crtg. SP C400 (Black); 1 ea.		10.00%	
Print Crtg. SP C400 (Yellow); 1 ea.		10.00%	
Print Crtg. SP C400 (Magenta); 1 ea.		10.00%	
Print Crtg. SP C400 (Cyan); 1 ea.		10.00%	
Maintenance Kit Type 4000 (1 per Ctn)**		10.00%	
Photoconductor Unit Type 145 (Black; 1 per Ctn)		10.00%	
Intermediate Transfer Unit Type 145		10.00%	
Waste Toner Bottle Type 145 (1 per Ctn)**		10.00%	
Toner Type 145 (Black High Yield; 1 360g Cartridge)		10.00%	
Toner Type 145 (Yellow High Yield; 1 360g Cartridge)		10.00%	
Toner Type 145 (Magenta High Yield; 1 360g Cartridge)		10.00%	
Toner Type 145 (Cyan High Yield; 1 360g Cartridge)		10.00%	
Toner Type 145 (Black) Short Yield; 1 Cartridge		10.00%	
Toner Type 145 (Yellow) Short Yield; 1 Cartridge		10.00%	
Toner Type 145 (Magenta) Short Yield; 1 Cartridge		10.00%	
Toner Type 145 (Cyan) Short Yield; 1 Cartridge		10.00%	
Photoconductor Unit Type 145 (Color; 1 per Ctn)**		10.00%	
SP Maintenance Kit C411 110V (Fusing Unit, Trans. Roller, Paper Feed Roller)**		10.00%	
Paper Feed Roller Kit Type 145 (Paper Feed Roller, Friction Pad)**		10.00%	
Print Cartridge Black SP C430A; 1 Cartridge		10.00%	
Print Cartridge Yellow SP C430A; 1 Cartridge		10.00%	
Print Cartridge Magenta SP C430A; 1 Cartridge		10.00%	
Print Cartridge Cyan SP C430A; 1 Cartridge		10.00%	
Black Drum Unit SP C430; 1 Carton		10.00%	
Color Drum Unit SP C430 (3 PCU's one for each color C, M, Y); 1 Carton		10.00%	
Transfer Unit SP C430 (Image Transfer Belt Unit, Paper Transfer Roller); 1 Carton		10.00%	
Waste Toner Bottle SP C430; 1 Each		10.00%	
Fusing Unit SP C430 (with 3 x Dust Filter); 1 Carton		10.00%	
Print Cartridge Black SP C730		10.00%	
Print Cartridge Cyan SP C730		10.00%	
Print Cartridge Magenta SP C730		10.00%	
Print Cartridge Yellow SP C730		10.00%	
Black Drum Unit SP C730		10.00%	
Color Drum Unit SP C730		10.00%	
Transfer Unit SP C730 (image transfer belt, paper transfer roller, exhaust vent dust filter)		10.00%	
Fusing Unit SP C730		10.00%	
Waste Toner Bottle SP C730		10.00%	
Print Crtg. SP C811DNHA High Yield (Black); 1 - 450g. Bottle		10.00%	
Print Crtg. SP C811DNHA High Yield (Yellow); 1 - 360g. Bottle		10.00%	
Print Crtg. SP C811DNHA High Yield (Magenta); 1 - 360g. Bottle		10.00%	
Print Crtg. SP C811DNHA High Yield (Cyan) 1 - 360g. Bottle		10.00%	
Print Crtg. SP C811DNLA Low Yield (Black); 1 - 240g. Bottle		10.00%	
Print Crtg. SP C811DNLA Low Yield (Yellow); 1 - 200g. Bottle		10.00%	
Print Crtg. SP C811DNLA Low Yield (Magenta); 1 - 200g. Bottle		10.00%	
Print Crtg. SP C811DNLA Low Yield (Cyan); 1 - 200g. Bottle		10.00%	
Black Drum Unit SP C811DN; 1 Ea.**		10.00%	
Color Drum Unit SP C811DN; 1 Ea.**		10.00%	
Waste Toner Bottle SP C811DN; 1 Ea.**		10.00%	
Transfer Unit SP C811DN; 1 Ea.**		10.00%	
Fusing Unit SP C811DN; 1 Ea.**		10.00%	
Print Cartridge Black SP C820DNHA; 1 - 450g/ Crtg.		10.00%	
Print Cartridge Yellow SP C820DNHA; 1 - 360g/ Crtg.		10.00%	
Print Cartridge Magenta SP C820DNHA; 1 - 360g/ Crtg.		10.00%	
Print Cartridge Cyan SP C820DNHA; 1 - 360g/ Crtg.		10.00%	
Black Drum Unit SP C820DN; 1 each		10.00%	
Color Drum Unit SP C820DN (incl. 1 CPU for ea. color C/M/Y); 1 Ctn.		10.00%	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
Transfer Unit SP C820DN		10.00%	
Fusing Unit SP C820DN		10.00%	
Print Cartridge Black SP C830DNA		10.00%	
Print Cartridge Yellow SP C830DNA		10.00%	
Print Cartridge Magenta SP C830DNA		10.00%	
Print Cartridge Cyan SP C830DNA		10.00%	
Black Drum Unit SP C830DN		10.00%	
Color Drum Unit SP C830DN		10.00%	
Transfer Unit SP C830DN		10.00%	
Fusing Unit SP C830DNA		10.00%	
Waste Toner Bottle SP C830DN		10.00%	
Toner Type 160 Black;1-490g Cartridge		10.00%	
Toner Type 160 Yellow-210g Cartridge		10.00%	
Toner Type 160 Magenta-210g Cartridge		10.00%	
Toner Type 160 Cyan-210g Cartridge		10.00%	
Maintenance Kit Type 7200/7300A (C/M/Y PCU)		10.00%	
Maintenance Kit Type 7200/7300C; 3-Dev Units		10.00%	
Maintenance Kit Type 7200/7300C; 1 Fusing Unit		10.00%	
Maintenance Kit Type 7200/7300D; 1-Dev Unit (Blk)		10.00%	
Maintenance Kit Type 3800E (Waste Toner Bottle);1/Ctn		10.00%	
Maintenance Kit Type 7200/7300F; 1-PCU (Blk)		10.00%	
Maintenance Kit Type 3800H		10.00%	
Print Cartridge Type 1190		10.00%	
Drum Unit		10.00%	
All in One Cartridge**		10.00%	
Type 1160** Toner Cartridge		10.00%	
ADF Maintenance Kit** Type 300		10.00%	
Type 1013 Photoconductor**		10.00%	
Type 5110 Toner Cassette; 1 All-In-One Cartridge		10.00%	
Type 500 ADF Maintenance Kit Unit		10.00%	
Type 510 Fusing Maintenance Kit		10.00%	
JP-30 Priport Ink (Black); 5x600cc Bottles		10.00%	
Master JP-10S; 2 - Masters/ Roll/Ctn.		10.00%	
Digital Duplicator Ink Type II (Purple); 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Yellow) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Navy) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Maroon) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Teal) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Orange) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Red) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Blue) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Green) 5 x 600 cc. /Ctn.		10.00%	
Digital Duplicator Ink Type II (Brown) 5 x 600 cc. /Ctn.		10.00%	
Priport Marker Tape; 1 Pack of 10 Rolls		10.00%	
Ink Type HQ40 (Black); 5x600cc/Cartron		10.00%	
Master Type HQ40L; 2-200/315 Mstrs/Roll/Cartron		10.00%	
Ink Type VI (Red); 5x600cc/Cartron		10.00%	
Ink Type VI (Blue); 5x600cc/Cartron		10.00%	
Ink Type VI (Brown); 5x600cc/Cartron		10.00%	
Ink Type VI (Green); 5x600cc/Cartron		10.00%	
Ink Type VI (Navy); 5x600cc/Cartron		10.00%	
Ink Type VI (Purple); 5x600cc/Cartron		10.00%	
Ink Type VI (Gray); 5x600cc/Cartron		10.00%	
Ink Type VI (Yellow); 5x600cc/Cartron		10.00%	
Ink Type VI (Teal); 5x600cc/Cartron		10.00%	
Ink Type VI (Maroon); 5x600cc/Cartron		10.00%	
Ink Type VI (Orange); 5x600cc/Cartron		10.00%	
Master DX 4640L; 2 - 115 m. Masters/Roll/Cartron		10.00%	
Ink DX 4640 (Black); 6 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Red); 3 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Blue); 3 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Green); 3 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Brown); 3 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Grey); 3 x 1000 cc. /Cartron		10.00%	
Ink Type VII (Yellow); 3 x 1000 cc. /Cartron		10.00%	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
Ink Type VII (Purple); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Maroon); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Navy); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Orange); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Teal); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Violet); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Gold); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Hunter Green); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Burgundy); 3 x 1000 cc. /Carton		10.00%	
Ink Type VII (Reflex Blue); 3 x 1000 cc. /Carton		10.00%	
Master HQ90L; 2 - 110 m. Masters/Crt.		10.00%	
Priport Ink Type HQ90 (Black); 6 x 1000 cc. /Carton		10.00%	
Replacement Lamp Type 9		10.00%	
Black Toner 1160W; 6x800g Cartridges		10.00%	
Ricoh Toner Black MP W71404/23/2009; 6 - 800 g. Cartridges		10.00%	
Print Cartridge Black MP CW2200		10.00%	
Print Cartridge Cyan MP CW2200		10.00%	
Print Cartridge Magenta MP CW2200		10.00%	
Print Cartridge Yellow MP CW2200		10.00%	
Pro Ink Pack Black L4160		10.00%	
Pro Ink Pack Cyan L4160		10.00%	
Pro Ink Pack Magenta L4160		10.00%	
Pro Ink Pack Yellow L4160		10.00%	
Pro Ink Pack Orange L4160		10.00%	
Pro Ink Pack Green L4160		10.00%	
Pro Ink Cartridge White L4160		10.00%	
Pro Maintenance Kit Type A		10.00%	
Pro Flushing Cartridge Type A		10.00%	
Pro Wiper Kit Type A		10.00%	
Pro Waste Ink Bottle Type A		10.00%	
Pro Cutter Blade Type A		10.00%	
Pro Cleaning Stick Type A		10.00%	
Pro Absorbent Sponge Kit Type A		10.00%	
Pro Eco Cartridge Type A		10.00%	
Pro Filter Kit Type A		10.00%	
24" x 36" 20 lb. Cut Sheets - Xerographic Bond, 92 Bright - Tappi/GE (Discontinued - available while supplies last)		10.00%	
30" x 42" 20 lb. Cut Sheets - Xerographic Bond, 92 Bright - Tappi/GE (Discontinued - available while supplies last)		10.00%	
18" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
22" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
24" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE (Code Discontinued - Replaced With 8824500-DS)		10.00%	
24" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
30" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE (Code Discontinued - Replaced with 8830500-DS)		10.00%	
30" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
36" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE (Code Discontinued repl w/ 8836500-DS)		10.00%	
36" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
24"x150' 20LB ROLLS (PLOTTER), 92 Bright - Tappi/GE (Discontinued - available while supplies last)		10.00%	
24" x 36" 18 lb. Cut Sheets - Translucent Bond (Discontinued - available while supplies last)		10.00%	
36"x150' 20LB ROLLS (PLOTTER), 92 Bright - Tappi/GE (Discontinued - available while supplies last)		10.00%	
36" x 500' 18 lb. Rolls - Translucent Bond (Discontinued - available while supplies last)		10.00%	
34" x 500' 20 lb. Rolls - Xerographic Bond, 92 Bright - Tappi/GE		10.00%	
17" x 500' 20 lb. Rolls - Standard Bond, 92 Bright - Tappi/GE		10.00%	
17" x 500' 20 lb. Rolls - Standard Bond, 92 Bright - Tappi/GE (Code Discontinued repl w/ 8817751-DS)		10.00%	
36X100 WIDE FORMAT PAPER, 92 Bright - Tappi/GE		10.00%	
12" x 18" Cut 20lb. Sheet Paper, 92 Bright - Tappi/GE (Discontinued - available while supplies last)		10.00%	
TAPED 30"X500' 20 LB BOND, 92 Bright - Tappi/GE		10.00%	



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Category A2 Non Multifunction Device (MFD) Pricing</b>			
<b>Devices and Accessories</b>	<b>PURCHASE ONLY</b>	<b>DIR Discount % off MSRP</b>	<b>Description</b>
350 ml Photo Black Ultrachrome HDR Ink Cartridge; 1 - 150 ml. Cartridge		10.00%	
150 ml Cyan Ultrachrome HDR Ink Cartridge; 1 - 150 ml. Cartridge		10.00%	
150 ml Vivid Magenta Ultrachrome HDR Ink Cartridge; 1 - 150 ml. Cartridge		10.00%	
150 ml Yellow Ultrachrome HDR Ink Cartridge; 1 - 150 ml. Cartridge		10.00%	
150 ml Matte Black Ultrachrome HDR Ink Cartridge; 1 - 150 ml. Cartridge		10.00%	
350 ml Photo Black Ultrachrome HDR Ink Cartridge; 1 - 350 ml. Cartridge		10.00%	
350 ml Cyan Ultrachrome HDR Ink Cartridge; 1 - 350 ml. Cartridge		10.00%	
350 ml Vivid Magenta Ultrachrome HDR Ink Cartridge; 1 - 350 ml. Cartridge		10.00%	
350 ml Yellow Ultrachrome HDR Ink Cartridge; 1 - 350 ml. Cartridge		10.00%	
350 ml Matte Black Ultrachrome HDR Ink Cartridge; 1 - 350 ml. Cartridge		10.00%	
Replacement Ink Maintenance Tank		10.00%	
Replacement Printer Cutter Blade		10.00%	
Sure Color T-Series Ultra Chrome XD Photo Black Ink 110ml		10.00%	
Sure Color T-Series Ultra Chrome XD Cyan Ink 110ml		10.00%	
Sure Color T-Series Ultra Chrome XD Magenta Ink 110ml		10.00%	
Sure Color T-Series Ultra Chrome XD Yellow Ink 110ml		10.00%	
Sure Color T-Series Ultra Chrome XD Matte Black Ink 110ml		10.00%	
Sure Color T-Series Ultra Chrome XD Photo Black Ink 350ml		10.00%	
Sure Color T-Series Ultra Chrome XD Cyan Ink 350ml		10.00%	
Sure Color T-Series Ultra Chrome XD Magenta Ink 350ml		10.00%	
Sure Color T-Series Ultra Chrome XD Yellow Ink 350ml		10.00%	
Sure Color T-Series Ultra Chrome XD Matte Black Ink 350ml		10.00%	
Sure Color T-Series Ultra Chrome XD Photo Black Ink 700ml		10.00%	
Sure Color T-Series Ultra Chrome XD Cyan Ink 700ml		10.00%	
Sure Color T-Series Ultra Chrome XD Magenta Ink 700ml		10.00%	
Sure Color T-Series Ultra Chrome XD Yellow Ink 700ml		10.00%	
Sure Color T-Series Ultra Chrome XD Matte Black Ink 700ml		10.00%	
Replacement Printer Cutter Blade		10.00%	
Replacement Ink Maintenance Tank		10.00%	
Use and Return Program Toner Cartridge		10.00%	
High Yield Toner Cartridge		10.00%	
Use and Return Program High Yield Toner Cartridge		10.00%	
ADF Maintenance Kit Contents: Separator Roller, Access cover pick/feed mechanism		10.00%	
Maintenance Kit (LV: 110V) Contents: Fuser, Transfer roll, Charge roll, 6 Pick rolls		10.00%	
Pick Roll (2)		10.00%	
Charge Roll		10.00%	
Fuser (LV:110V)		10.00%	
Transfer Roller		10.00%	
Extra High Yield Use and Return Program Toner Cartridge		10.00%	
Staple Refill Sets (for use ONLY with Model 1880fdx); 3 - Ctgs; 5,000 Staples per Cartridge		10.00%	
Use and Return Program Toner Cartridge, Cyn.		10.00%	
Use and Return Program Toner Cartridge, Mgt.		10.00%	
Use and Return Program Toner Cartridge, Ylw.		10.00%	
Use and Return Program Toner Cartridge, Blk.		10.00%	
Toner Cartridge, Cyan		10.00%	
Toner Cartridge, Magenta		10.00%	
Toner Cartridge, Yellow		10.00%	
Toner Cartridge, Black		10.00%	
Use and Return Program High Yield Toner Cartridge, Cyn.		10.00%	
Use and Return Program High Yield Toner Cartridge, Mgt.		10.00%	
Use and Return Program High Yield Toner Cartridge, Ylw.		10.00%	
Use and Return Program High Yield Toner Cartridge, Blk.		10.00%	
Photoconductor Unit		10.00%	
Waste Toner Container		10.00%	
ITU Maintenance Kit Contents: Transfer belt assembly		10.00%	
Fuser (LV:110V)		10.00%	
Xante Black Toner Cartridge		10.00%	
Xante Cyan Toner Cartridge		10.00%	
Xante Magenta Toner Cartridge		10.00%	
Xante Yellow Toner Cartridge		10.00%	
Xante Black Drum		10.00%	
Xante Cmy Color Drum Kit		10.00%	
Xante Fuser Unit		10.00%	
Xante Transfer Belt		10.00%	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Category A2 Non Multifunction Device (MFD) Pricing			
Devices and Accessories	PURCHASE ONLY	DIR Discount % off MSRP	Description
Xante Waste Toner Bottle		10.00%	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

CATEGORY A2 NON-MFD PRODUCTS AND RELATED SERVICES		DIR Discount % off MSRP
<b>@Remote (Fleet/System Monitoring)</b>		
<b>Connector</b>		
@Remote Connector 500 Device License		18.84%
@Remote Connector 1000 Device License		18.84%
@Remote Connector 5000 Device License		18.84%
Ricoh @Remote Connector Single Unit Device Lic		0.00%
<b>Enterprise Pro</b>		
Ricoh 500 DI @Remote Enterprise Pro Annual M&S		9.77%
Ricoh 1K DI @Remote Enterprise Pro Annual M&S		10.08%
Ricoh 5K DI @Remote Enterprise Pro Annual M&S		10.08%
<b>Enterprise Pro On-Site</b>		
Ricoh @Remote Pro Enterprise License		
Ricoh @Remote Enterp Pro Annual M&S Agreement		19.95%
<b>Appliance</b>		
@Remote Office		0.00%
512MB DIMM Memory Option for @Remote Communication Gate A		18.03%
16GB SSD Storage Option for Remote Communication Gate A		21.26%
Remote Communication Gate Appliance - @Remote Office 1000 (warehouse to build a kitted solution, including 415135, 420404, 420405 ( or 420521))		18.74%
<b>PCS Director (Print Management Software)</b>		
<b>PCS Director 6</b>		
PCS Director 6 Analysis, 5 Seat Pack		19.04%
PCS Director 6 Analysis, 10 Seat Pack		18.94%
PCS Director 6 Analysis, 25 Seat Pack		19.04%
PCS Director 6 Analysis, 50 Seat Pack		19.04%
PCS Director 6 Analysis, 100 Seat Pack		19.04%
PCS Director 6 Analysis, 250 Seat Pack		18.94%
PCS Director 6 Analysis, 500 Seat Pack		18.94%
PCS Director 6 Analysis, 1,000 Seat Pack		18.94%
PCS Director 6 Analysis, 2,500 Seat Pack		18.94%
PCS Director 6 Analysis 5,000 Seat Pack		18.94%
PCS Director 6 Analysis 10,000 Seat Pack		18.94%
PCS Director 6 Analysis 20,000 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 5 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 10 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 25 Seat Pack		19.04%
PCS Director 6 Analysis & Rules, 50 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 100 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 250 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 500 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 1,000 Seat Pack		18.94%
PCS Director 6 Analysis & Rules, 2,500 Seat Pack		18.94%
PCS Director 6 Analysis & Rules 5,000 Seat Pack		18.94%
PCS Director 6 Analysis & Rules 10,000 Seat Pack		18.94%
PCS Director 6 Analysis & Rules 20,000 Seat Pack		18.94%
PCS Director 6 Analysis & Recovery, 5 Seat Pack		18.74%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
PCS Director 6 Analysis & Recovery, 10 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 25 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 50 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 100 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 250 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 500 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 1,000 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery, 2,500 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery 5,000 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery 10,000 Seat Pack	18.94%
PCS Director 6 Analysis & Recovery 20,000 Seat Pack	18.94%
PCS Director 6 Suite, 5 Seat Pack	18.94%
PCS Director 6 Suite, 10 Seat Pack	19.04%
PCS Director 6 Suite, 25 Seat Pack	18.94%
PCS Director 6 Suite, 50 Seat Pack	18.94%
PCS Director 6 Suite, 100 Seat Pack	18.94%
PCS Director 6 Suite, 250 Seat Pack	18.94%
PCS Director 6 Suite, 500 Seat Pack	18.94%
PCS Director 6 Suite, 1,000 Seat Pack	18.94%
PCS Director 6 Suite, 2,500 Seat Pack	18.94%
PCS Director 6 Suite, 5,000 Seat Pack	18.94%
PCS Director 6 Suite, 10,000 Seat Pack	18.94%
PCS Director 6 Suite, 20,000 Seat Pack	18.94%
PCS Director 6 Embedded, 1 MFP Pack	18.94%
PCS Director 6 Embedded, 5 MFP Pack	18.94%
PCS Director 6 Embedded, 25 MFP Pack	18.94%
PCS Director 6 Embedded, 100 MFP Pack	18.94%
PCS Director 6 Embedded, 150 MFP Pack	18.94%
PCS Director 6 Embedded, 200 MFP Pack	18.94%
PCS Director 6 Embedded, 250 MFP Pack	18.94%
PCS Director 6 Embedded, 500 MFP Pack	18.94%
PCS Director 6 Embedded, 1000 MFP Pack	18.94%
<b>Maintenance</b>	
PCSD Analysis, 5 Seat Annual Maint	8.66%
PCSD Analysis, 10 Seat Annual Maint	7.66%
PCSD Analysis, 25 Seat Annual Maint	8.87%
PCSD Analysis, 50 Seat Annual Maint	8.66%
PCSD Analysis, 100 Seat Annual Maint	8.87%
PCSD Analysis, 250 Seat Annual Maint	8.77%
PCSD Analysis, 500 Seat Annual Maint	8.77%
PCSD Analysis, 1000 Seat Annual Maint	8.87%
PCSD Analysis, 2500 Seat Annual Maint	8.87%
PCSD Analysis, 5000 Seat Annual Maint	8.87%
PCSD Analysis, 10000 Seat Annual Maint	8.87%
PCSD Analysis, 20000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 5 Seat Annual Maint	7.25%
PCSD 6 Analysis & Rules, 10 Seat Annual Maint	8.46%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
PCSD 6 Analysis & Rules, 25 Seat Annual Maint	8.66%
PCSD 6 Analysis & Rules, 50 Seat Annual Maint	8.97%
PCSD 6 Analysis & Rules, 100 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 250 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 500 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 1000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 2500 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 5000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 10000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Rules, 20000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 5 Seat Annual Maint	8.26%
PCSD 6 Analysis & Recovery, 10 Seat Annual Maint	7.96%
PCSD 6 Analysis & Recovery, 25 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 50 Seat Annual Maint	8.97%
PCSD 6 Analysis & Recovery, 100 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 250 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 500 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 1000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 2500 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 5000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 10000 Seat Annual Maint	8.87%
PCSD 6 Analysis & Recovery, 20000 Seat Annual Maint	8.87%
PCSD 6 Suite, 5 Seat Annual Maint	7.96%
PCSD 6 Suite, 10 Seat Annual Maint	8.77%
PCSD 6 Suite, 25 Seat Annual Maint	8.87%
PCSD 6 Suite, 50 Seat Annual Maint	8.77%
PCSD 6 Suite, 100 Seat Annual Maint	8.87%
PCSD 6 Suite, 250 Seat Annual Maint	8.87%
PCSD 6 Suite, 500 Seat Annual Maint	8.87%
PCSD 6 Suite, 1000 Seat Annual Maint	8.87%
PCSD 6 Suite, 2500 Seat Annual Maint	8.87%
PCSD 6 Suite, 5000 Seat Annual Maint	8.87%
PCSD 6 Suite, 10000 Seat Annual Maint	8.87%
PCSD 6 Suite, 20000 Seat Annual Maint	8.87%
PCSD 6 Embedded, 1 MFP Annual Maint	8.36%
PCSD 6 Embedded, 5 MFP Annual Maint	8.66%
PCSD 6 Embedded, 10 MFP Annual Maint	8.77%
PCSD 6 Embedded, 25 MFP Annual Maint	8.87%
PCSD 6 Embedded, 50 MFP Annual Maint	8.87%
PCSD 6 Embedded, 100 MFP Annual Maint	8.87%
PCSD 6 Embedded, 250 MFP Annual Maint	8.87%
PCSD 6 Embedded, 500 MFP Annual Maint	8.87%
PCSD 6 Embedded, 1000 MFP Annual Maint	8.87%
<b>PCS Director Copy Audit Terminals</b>	
Ricoh Copy Audit Touch Network Copy Adapt	0.00%
Ricoh Copy Audit Tch Scr Trm Copy Ctr Sty	0.00%
Ricoh Ecopy Conn For Pcs Director	20.15%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
<b>PCS Director - Secure</b>	
PCSD Secure Embedded 5 Pack	19.04%
PCSD Secure Embedded 10 Pack	18.74%
PCSD Secure Embedded 25 Pack	18.84%
PCSD Secure Embedded 50 Pack	18.84%
PCSD Secure Embedded 100 Pack	18.84%
PCSD Secure Embedded 250 Pack	18.84%
PCSD Secure Embedded 500 Pack	18.84%
PCSD Secure Embedded 1000 Pack	18.84%
PCSD Secure Embedded Annual Mnt 5 Pack	8.66%
PCSD Secure Embedded Annual Mnt 10 Pack	7.96%
PCSD Secure Embedded Annual Mnt 25 Pack	8.66%
PCSD Secure Embedded Annual Mnt 50 Pack	8.66%
PCSD Secure Embedded Annual Mnt 100 Pack	8.77%
PCSD Secure Embedded Annual Mnt 250 Pack	8.87%
PCSD Secure Embedded Annual Mnt 500 Pack	8.77%
PCSD Secure Embedded Annual Mnt 1000 Pack	8.77%
PCSD Secure Annual Server 5 Device	18.94%
PCSD Secure Annual Server 10 Device	18.44%
PCSD Secure Annual Server 25 Device	18.94%
PCSD Secure Annual Server 50 Device	18.94%
PCSD Secure Annual Server 100 Device	18.84%
PCSD Secure Annual Server 250 Device	18.84%
PCSD Secure Annual Server 500 Device	18.84%
PCSD Secure Annual Server 1000 Device	18.84%
<b>PCS Director Assessor</b>	
PCS Director Assessor 1-Pack	18.14%
PCS Director Assessor 3-Pack	18.14%
PCS Director Assessor 5-Pack	18.24%
PCS Director Assessor 10- pack	18.14%
PCS Audit Professional Services - Hourly Fee (Web/Phone)	7.56%
PCS Audit Professional Services - Half-Day Fee (On-site)	5.24%
PCS Audit Professional Services - Daily Fee (On-Site)	7.86%
<b>ROI - PRINT CONTROL SOFTWARE (PCS)--(Print Management Software)</b>	
On-going data collection and reports - local & network printers - Per Workstation - Per Year	20.15%
Roi Print Manager Per Workstation - Per Yr	0.00%
Per Workstation - Per Year	11.18%
Up to 50 Workstations	9.97%
Up to 100 Workstations	10.08%
Up to 300 Workstations	10.08%
Up to 500 Workstations	10.08%
Up to 1,000 Workstations	10.08%
Up to 2,000 Workstations	10.08%
Up to 5,000 Workstations	10.08%
Up to 10,000 Workstations	10.08%
Up to 20,000 Workstations	10.08%
Training and on-site support - per day plus travel	20.15%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Server - Software	20.15%
Device - Imbedded Software Application	20.15%
Device - External Control Panel	20.15%
Swipe Card Readers USB	20.15%
PullPrint - queue documents - print to any printer	20.15%
EFI TRNG FUSIONPRO OR XMPIE PACKAGE 8 HOURS	0.00%
SPECIAL PROJECTS REQUIRING TS FIELD LABOR SUPPORT	15.80%
EFI Self-Serve M500 with AdminCentral Bundle (1-10 hardware clients)	27.80%
EFI Self-Serve M505 with AdminCentral Bundle (1-10 hardware clients)	27.90%
EFI M500/M505 Station Copier Test Box	26.30%
EFI Adapter FIH Ricoh 20 Pin	27.00%
EFI Card Reader Cleaner (package of 10)	28.90%
EFI LCD Cleaner (package of 25)	30.00%
EFI G5 Card Reader	29.00%
EFI G5 Card Vending kiosk	29.10%
EFI G5 Card Vending kiosk w/coin acceptor	29.60%
EFI ExpressPay Cash Card (Package of 450)	29.10%
EFI Bill Acceptor Cleaner (package of 10)	28.90%
EFI G5 Card Vending Kiosk Annual Warranty Extension	5.30%
EFI G5 Card Vending Kiosk w/coin acceptor Annual Warranty Extension	5.30%
EFI G5 Card Reader Annual Warranty Extension	2.80%
EFI Annual Software Maintenance & Support per hardware client (1-4 hardware clients)	4.30%
EFI M500 Station Annual Warranty Extension	5.30%
EFI M505 Station Annual Warranty Extension	5.30%
EFI Annual Self-Serve AdminCentral subscription renewal Required per M500/505	14.80%
EFI EP Server software license per hardware client (1-4 hardware clients)	14.90%
EFI EP Server software license per hardware client (5+ hardware clients)	14.80%
EFI EP Register License	14.90%
EFI Self-Serve AdminCentral account setup fee	5.10%
Efi Admincentral 4 Hr Remote Install Up To 4 Hw Clients	10.00%
EFI Hourly Rate for Additional Remote Installation Support Service	5.30%
EFI On-site Installation Service	0.00%
EFI Self Serve M505 AdminCentral Bundle NFR Kit	0.00%
EFI M505 Self-Serve Copy and Print Station with Barcode Scanner NFR Kit	0.00%
EFI HOSTING: Additional Storage: Each Additional 20GB Annual	10.30%
KIT LICENSE: EFI VDP connector for DirectSmile DSMi only	0.00%
KIT LICENSE Shipping Provider Integration per individual shipping provider	15.00%
ANNUAL MAINTENANCE Shipping Provider Integration per individual shipping provider	14.90%
ANNUAL MAINTENANCE Additional Business Entity Separate Business Entity >3 Requires Quote	14.90%
ACTIVATION EFI VDP Professional powered by DirectSmile	15.00%
ACTIVATION DSF VDP Module FusionPro	14.90%
ACTIVATION DSF VDP Module XMPie	14.90%
ACTIVATION Authentication Package: SSO Authentication formerly LDAP	15.00%
ACTIVATION JDF Connector for PrePress Workflows	15.00%
ACTIVATION Shipping Provider Integration per individual shipping provider	15.10%
ANNUAL SUBSCRIPTION Shipping Provider Integration per individual shipping provider	14.90%
ACTIVATION Additional Business Entity Separate Business Entity >3 Requires Quote	15.10%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2 NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
ANNUAL SUBSCRIPTION Addl Business Entity Separate Business Entity >3 Requires Quote	14.90%
DSF CORE Training Services 24 Hours	0.30%
DSF Training Service Initial Site Products Build Asst 16 Hours	0.30%
DSF Services Product Launch Workflow Refine 12 Hours	0.30%
Discovery Infra Project Def Plng 16 Hours	0.30%
Project Management Sold in Blocks of 16 Hours	0.30%
Managed Services 116 Hours Customizable by Project	0.30%
EFI DSF To Fiery Integration Professional Service	0.30%
EFI Professional Services Daily Rate Off-Site	6.70%
EFI Pro Services DSF 2 Day Onsite Incl Travel	0.30%
EFI PRO SVCS DSF Daily Rate Additional Day On-Site	0.00%
EFI Professional Services Hourly Rate (Off-Site Min 2 Hrs)	0.00%
Customization by EFI Professional Services Quote Only	0.00%
MAINTENANCE: Customized Professional Services	0.00%
DSF 8.X Reseller Cert Trng EFI 4Day Course T&E Not Incl	0.00%
DSF 8.X Reseller Cert Trng Onsite 4Day Course Instructor T&E Included 6 Students Session Max	0.00%
ACTIVATION EFI VDP NFR LICENSE Cloud-Based	14.90%
ANNUAL SUBSCRIPTION EFI VDP NFR LICENSE Cloud Based	14.90%
ACTIVATION Authentication Package: SSO Authentication formerly LDAP	15.00%
Activation Single Record EFI VDP For Essential	5.30%
Annual Subscription Single Record EFI VDP for Essential	15.80%
ACTIVATION DSF Basic CC Package DSF Platform100000007682 + Credit Card Payment Module 100000007693	15.00%
ACTIVATION DSF EFI VDP Basic CC Package DSF Platform100000007682 + EFI VDP3000007085 + Credit Card Payment Module100000007693	15.00%
ACTIVATION DSF XMPie Basic CC Package DSF Platform 100000007682 + XMPie 45125033 + Credit Card Payment Module 100000007693	15.00%
MAINTENANCE DSF Platform 3 YEAR OPTION DSF Platform (100000007654)	14.90%
MAINTENANCE DSF Platform 4 Year OPTION DSF Platform (100000007654)	14.90%
MAINTENANCE DSF Platform 5 YEAR OPTION DSF Platform (100000007654)	14.90%
SUBSCRIPTION DSF PLATFORM 3 YEAR OPTION DSF Platform (100000007683)	14.90%
SUBSCRIPTION DSF PLATFORM 4 YEAR OPTION DSF Platform (100000007683)	14.90%
SUBSCRIPTION DSF PLATFORM 5 YEAR OPTION DSF Platform (100000007683)	14.90%
Formatta Solution Suite Add-on Human Capital Management Solution Suite per Server per Year	14.90%
Formatta Solution Suite Add-on Human Capital Management Solution Suite per Server per Year Non-Producton	14.90%
Formatta Solution Suite 5000 Form Submissions per Server per Year Non-Production	14.90%
Formatta Solution Suite 50000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite 1000000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 5000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 10000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 25000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 250000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 500000 Form Submissions per Server per Year	14.90%
Formatta Solution Suite Incremental 1000000 Form Submissions per Server per Year	14.90%
Formatta Designer Single User License M&S	13.30%
Formatta Reinstatement of Lapsed SW M&S	0.00%
Formatta Reinstatement of Lapsed SW M&S Non-Production	0.00%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Formatta Solution Suite 5000 Form Submissions per Server per Year M&S	15.00%
Formatta Solution Suite 5000 Form Submissions per Server per Year Non-Production M&S	15.00%
Formatta Solution Suite 10000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite 25000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite 50000 Form Submissions per Server per Year M&S	15.00%
Formatta Solution Suite 100000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite 250000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite 500000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite 1000000 Form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 5000 form Submissions per Server per Year M&S	15.00%
Formatta Solution Suite Incremental 10000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 25000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 50000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 100000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 250000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 500000 form Submissions per Server per Year M&S	14.90%
Formatta Solution Suite Incremental 1000000 form Submissions per Server per Year M&S	14.90%
Formatta Connector – ApplicationXtender Integrator	14.90%
Formatta Connector – ApplicationXtender Integrator Non-Production	14.90%
Formatta Connector – Documentum (may require 3rd party tools and services)	14.90%
Formatta Connector – Documentum (may require 3rd party tools and services) Non-Production	14.90%
Formatta Connector – DocuWare Non-Production	14.90%
Formatta Connector – PaperVision/ImageSilo	14.90%
Formatta Connector – PaperVision/ImageSilo Non-Production	14.90%
Formatta Connector – DocuWare	14.90%
Formatta Connector – FormPay	14.90%
Formatta Connector – FormPay Non-Production	14.90%
Formatta Connector – ImageNow/WebNow	14.90%
Formatta Connector – ImageNow/WebNow Non-Production	14.90%
Formatta Connector – LaserFiche	14.90%
Formatta Connector – LaserFiche Non-Production	14.90%
Formatta Connector – Lawson (may require 3rd party services)	14.90%
Formatta Connector – Lawson (may require 3rd party services) Non- Production	5.00%
Formatta Connector – OnBase	14.90%
Formatta Connector – OnBase Non-Production	14.90%
Formatta Connector - Sharepoint	14.90%
Formatta Connector – SharePoint Non-Production	14.90%
Formatta Connector - Web Services Data Integration Autofill/Autowrite Production	14.90%
Formatta Connector - Web Services Data Integration Autofill/Autowrite Non-Production	14.90%
Formatta Connector – ApplicationXtender Integrator M&S	15.00%
Formatta Connector – ApplicationXtender Integrator Non-Production M&S	15.00%
Formatta Connector – Documentum (may require 3rd party tools and services) M&S	15.00%
Formatta Connector – Documentum (may require 3rd party tools and services) Non-Production M&S	15.00%
Formatta Connector – DocuWare Non-Production M&S	15.00%
Formatta Connector – PaperVision/ImageSilo Connector M&S	15.00%
Formatta Connector – PaperVision/ImageSilo Connector Non-Production M&S	15.00%
Formatta Connector – DocuWare M&S	15.00%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Formatta Connector – FormPay M&S	15.00%
Formatta Connector – FormPay Non-Production M&S	15.00%
Formatta Connector – ImageNow/WebNow M&S	15.00%
Formatta Connector – ImageNow/WebNow Non-Production M&S	15.00%
Formatta Connector – LaserFiche M&S	15.00%
Formatta Connector – LaserFiche Non-Production M&S	15.00%
Formatta Connector – Lawson M&S	15.00%
Formatta Connector – Lawson Non- Production M&S	15.00%
Formatta Connector – OnBase M&S	15.00%
Formatta Connector – OnBase Non-Production M&S	15.00%
Formatta Connector – SharePoint M&S	15.00%
Formatta Connector – SharePoint Non-Production M&S	15.00%
Formatta Connector - Web Services Data Integration Autofill/Autowrite Production M&S	14.90%
Formatta Connector - Web Services Data Integration Autofill/Autowrite Non-Production M&S	14.90%
Formatta Legacy M&S - Autofill - Capacity Level 25000	14.90%
Formatta Legacy M&S - Autofill - Capacity Level 50000	14.90%
Formatta Legacy M&S - Autofill - Capacity Level 75000	14.90%
Formatta Legacy M&S - Autofill - Capacity Level 150000	14.90%
Formatta Legacy M&S - Autofill - Capacity Level 250000	14.90%
Formatta Legacy M&S - Autofill - Capacity Level Unlimited	15.00%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 25000	14.90%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 50000	14.90%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 75000	14.90%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 150000	14.90%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level 250000	14.90%
Formatta Legacy M&S - eForms Manager (EFM) - Capacity Level Unlimited	14.90%
Formatta Legacy M&S - Imaging - Capacity Level 25000	14.70%
Formatta Legacy M&S - Imaging - Capacity Level 50000	14.80%
Formatta Legacy M&S - Imaging - Capacity Level 75000	14.90%
Formatta Legacy M&S - Imaging - Capacity Level 150000	14.90%
Formatta Legacy M&S - Imaging - Capacity Level 250000	14.90%
Formatta Legacy M&S - Imaging - Capacity Level Unlimited	15.00%
Formatta Legacy M&S - Workflow - Capacity Level 25000	14.90%
Formatta Legacy M&S - Workflow - Capacity Level 50000	14.90%
Formatta Legacy M&S - Workflow - Capacity Level 75000	14.90%
Formatta Legacy M&S - Workflow - Capacity Level 150000	14.90%
Formatta Legacy M&S - Workflow - Capacity Level 250000	14.90%
Formatta Legacy M&S - Workflow - Capacity Level Unlimited	14.90%
Formatta Connector Configuration Services (up to 10 hours)	14.80%
Formatta Connector Configuration Services (up to 5 hours) NON-PRODUCTION	14.90%
Formatta Advanced Training - DVD	4.90%
Formatta Basic Training - DVD	4.80%
HotSpot Express 1 Top Up Device	14.90%
HotSpot Express 5 Device Pack	15.10%
HotSpot Express 10 Device Pack	15.10%
HotSpot Express 25 Device Pack	15.10%
HotSpot Express 50 Device Pack	15.10%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
HotSpot Express 75 Device Pack	15.10%
HotSpot Express 100 Device Pack	15.10%
HotSpot Express 250 Device Pack	15.10%
HotSpot Express 500 Device Pack	15.10%
HotSpot Express over 500 Devices - Quote Req'd	0.00%
1yr M&S HotSpot Express 1 Device Pack	14.30%
1yr M&S HotSpot Express 5 Device Pack	15.10%
1yr M&S HotSpot Express 10 Device Pack	14.90%
1yr M&S HotSpot Express 25 Device Pack	15.10%
1yr M&S HotSpot Express 50 Device Pack	15.10%
1yr M&S HotSpot Express 75 Device Pack	15.10%
1yr M&S HotSpot Express 100 Device Pack	15.10%
1yr M&S HotSpot Express 250 Device Pack	15.10%
1yr M&S HotSpot Express 500 Device Pack	15.10%
1yr M&S HotSpot Express over 500 Device - Quote Req	0.00%
Kofax Kapow Subscription Pricing - Starter Bundle INC1YR	14.90%
Kofax Kapow Subscription Pricing - Business Bundle INC1YR	14.90%
Kofax Kapow Subscription Pricing - Advanced Bundle INC1YR	14.90%
Kofax Kapow Subscription Pricing - Content Migration - Small 3 Months INC3MOS	14.90%
Kofax Kapow Subscription Pricing - Content Migration - Medium 6 Months INC6MOS	14.90%
Kofax Kapow Subscription Pricing - Content Migration - Large 12 Months INC12MOS	14.90%
Kofax Kapow Subscription Pricing - Production KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Design Studio Seats INC1YR	0.00%
Kofax Kapow Subscription Pricing - Additional Production 1 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 2 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 3 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 4 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 5 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 6 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 7 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 8 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 9 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Production 10 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (1 pack of 10)	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (2 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (3 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (4 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (5 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (6 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (7 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (8 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (9 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional KappZone Seats (10 packs of 10) INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 1 KCU INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 2 KCUs INC1YR	14.90%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Kofax Kapow Subscription Pricing - Additional Non Production 3 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 4 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 5 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 6 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 7 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 8 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 9 KCUs INC1YR	14.90%
Kofax Kapow Subscription Pricing - Additional Non Production 10 KCUs INC1YR	14.90%
Kofax Kapow Perpetual Pricing - Custom Bundle INCOYR	0.00%
Kofax Kapow Perpetual Pricing - Entry Bundle INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Starter Bundle INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Business Bundle INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Advanced Bundle INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Production KCU INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additonal KappZone Seat INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Non Production KCU INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Design Studio Seats INCOYR	0.00%
Kofax Kapow Perpetual Pricing - Additional Production 1 KCU INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 2 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 3 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 4 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 5 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 6 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 7 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 8 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 9 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional Production 10 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (1 pack of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (2 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (3 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (4 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (5 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (6 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (7 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (8 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (9 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Additional KappZone Seats (10 packs of 10) INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 1 KCU INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 2 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 3 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 4 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 5 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 6 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 7 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 8 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 9 KCUs INCOYR	14.90%
Kofax Kapow Perpetual Pricing - Non Production 10 KCUs INCOYR	14.90%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
NSI Autostore Express ADV Remote Install and Config Services	5.30%
Nuance AutoStore Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.60%
Nuance AutoStore Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance AutoStore Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.60%
Nuance AutoStore Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Availability Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.80%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore High Availability Device License Upgrade Software Plus 1 year Maintenance & Support	15.00%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance AutoStore High Volume Base License (500+ Tier) Software Only (No Maintenance & Support Included)	14.20%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Maintenance & Support Only for 1 Year	26.30%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Maintenance & Support Only for 3 Years	27.50%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.10%
Nuance AutoStore High Volume Base License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume Base License (500+ Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume Base License (500+ Tier) Maintenance & Support Only for 2 Years	27.10%
Nuance AutoStore High Volume Base License (500+ Tier) Maintenance & Support Only for 3 Years	27.10%
Nuance AutoStore High Volume Base License (500+ Tier) Maintenance & Support Only for 4 Years	28.10%
Nuance AutoStore High Volume Base License (500+ Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 2 Year	26.60%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 3 Year	28.00%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 4 Year	28.00%
Nuance AutoStore High Volume Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 5 Year	28.50%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Maintenance & Support Only for 1 Year	26.50%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Volume Business Intelligence License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume Processing License (500+ Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Maintenance & Support Only for 2 Years	26.60%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.00%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.00%
Nuance AutoStore High Volume Processing License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.50%
Nuance AutoStore High Volume Processing License (500+ Tier) Maintenance & Support Only for 1 Year	26.50%
Nuance AutoStore High Volume Processing License (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Processing License (500+ Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume Processing License (500+ Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Volume Processing License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume Communication License (500+ Tier) Software Only (No Maintenance & Support Included)	15.00%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Maintenance & Support Only for 2 Years	26.60%
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.00%
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.00%
Nuance AutoStore High Volume Communication License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.50%
Nuance AutoStore High Volume Communication License (500+ Tier) Maintenance & Support Only for 1 Year	26.50%
Nuance AutoStore High Volume Communication License (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Communication License (500+ Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume Communication License (500+ Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Volume Communication License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Software Only (No Maintenance & Support Included)	14.60%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.10%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.10%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Volume Business Flow License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Maintenance & Support Only for 1 Year	27.10%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Maintenance & Support Only for 3 Years	28.50%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore High Volume Business Flow License (500+ Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 2 Years	26.60%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.00%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.00%
Nuance AutoStore High Volume Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.50%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Maintenance & Support Only for 1 Year	26.50%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore High Volume Card Authentication License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Software Only (No Maintenance & Support Included)	14.20%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Maintenance & Support Only for 1 Year	25.10%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Maintenance & Support Only for 2 Years	27.50%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.10%
Nuance AutoStore High Volume High Availability Base License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.40%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Maintenance & Support Only for 1 Year	27.10%
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Maintenance & Support Only for 2 Years	27.10%
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Maintenance & Support Only for 3 Years	28.00%
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance AutoStore High Volume High Availability Base License (500+ Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume High Availability Base License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	15.00%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore High Volume High Availability Business Intelligence License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore High Volume High Availability Business Intelligence License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume High Availability Business Intelligence License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	14.40%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore High Volume High Availability Processing License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore High Volume High Availability Processing License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume High Availability Processing License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	14.40%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore High Volume High Availability Communication License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore High Volume High Availability Communication License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume High Availability Communication License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	14.40%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Maintenance & Support Only for 1 Year	27.50%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.70%
Nuance AutoStore High Volume High Availability Business Flow License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Maintenance & Support Only for 1 Year	27.10%
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance AutoStore High Volume High Availability Business Flow License (500+ Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume High Availability Business Flow License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	15.00%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore High Volume High Availability Card Authentication License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore High Volume High Availability Card Authentication License (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore High Volume High Availability Card Authentication License Upgrade (1 to 9 Tier) Software Plus 1 year Maintenance & Support	14.40%
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.50%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Software Only (No Maintenance & Support Include	15.10%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.30%
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance AutoStore AutoCapture user License (20 users) (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance AutoStore AutoCapture user License (20 users) (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.60%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.40%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.70%
Nuance AutoStore AutoCapture user License (20 users) (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Maintenance & Support Only for 1 Year	29.10%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Maintenance & Support Only for 2 Years	27.90%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.30%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance AutoStore AutoCapture user License (20 users) (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.60%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Maintenance & Support Only for 2 Years	27.60%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance AutoStore AutoCapture user License (20 users) (500+ Tier) Maintenance & Support Only for 5 Years	28.30%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore QuickCapture Device License (500+ Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.60%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore QuickCapture Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore QuickCapture Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore QuickCapture Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.60%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore QuickCapture Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore QuickCapture Device License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore QuickCapture Device License (500+ Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance AutoStore QuickCapture Device License (500+ Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore QuickCapture Device License (500+ Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore QuickCapture Device License (500+ Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore QuickCapture Device License (500+ Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore QuickCapture SnapIt Add-On Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore QuickCapture SnapIt Add-On Maintenance & Support Only for 1 Year	28.40%
Nuance AutoStore QuickCapture SnapIt Add-On Maintenance & Support Only for 2 Years	28.40%
Nuance AutoStore QuickCapture SnapIt Add-On Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore QuickCapture SnapIt Add-On Maintenance & Support Only for 4 Years	28.70%
Nuance AutoStore QuickCapture SnapIt Add-On Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore QuickCapture 2D Add-On Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore QuickCapture 2D Add-On Maintenance & Support Only for 1 Year	26.30%
Nuance AutoStore QuickCapture 2D Add-On Maintenance & Support Only for 2 Years	28.40%
Nuance AutoStore QuickCapture 2D Add-On Maintenance & Support Only for 3 Years	28.40%
Nuance AutoStore QuickCapture 2D Add-On Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore QuickCapture 2D Add-On Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Maintenance & Support Only for 1 Year	28.60%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore File Import License (60K pages/Yr) (1 to 2 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Maintenance & Support Only for 1 Year	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (3 to 5 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Maintenance & Support Only for 1 Year	28.60%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore File Import License (60K pages/Yr) (6 to 11 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Maintenance & Support Only for 2 Years	28.80%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore File Import License (60K pages/Yr) (12+ Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore File Import Battery License (30K pages) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore 2D Barcode License Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore 2D Barcode Maintenance & Support Only for 1 Year	26.30%
Nuance AutoStore 2D Barcode Maintenance & Support Only for 2 Years	28.40%
Nuance AutoStore 2D Barcode Maintenance & Support Only for 3 Years	28.40%
Nuance AutoStore 2D Barcode Maintenance & Support Only for 4 Years	28.40%
Nuance AutoStore 2D Barcode Maintenance & Support Only for 5 Years	28.40%
Nuance AutoStore Additional OCR Engine License Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore Additional OCR Engine Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore Express Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore Express Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore Express Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore Express Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.10%
Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Express Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Express Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.10%
Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Express Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	27.70%
Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore Express Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore Express upgrade to AutoStore Software Plus 1 year Maintenance & Support	15.00%
Nuance AutoStore Express upgrade to AutoStore High Availability Software Plus 1 year Maintenance & Support	15.00%
Nuance AutoStore Remote Installation Services Basic	24.80%
Nuance AutoStore Remote Installation Services - Advanced	24.80%
Nuance Output Manager Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.90%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Device License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance Output Manager Device License (500+ Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.60%
Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	29.00%
Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Device License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance Output Manager Device License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance Output Manager Device License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Device License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Device License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Output Manager Device License (500+ Tier) Maintenance & Support Only for 1 Year	27.10%
Nuance Output Manager Device License (500+ Tier) Maintenance & Support Only for 2 Years	28.40%
Nuance Output Manager Device License (500+ Tier) Maintenance & Support Only for 3 Years	28.40%
Nuance Output Manager Device License (500+ Tier) Maintenance & Support Only for 4 Years	28.70%
Nuance Output Manager Device License (500+ Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager High Availability Device License (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager High Availability Device License (500+ Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.90%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager High Availability Device License (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager High Availability Device License (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager High Availability Device License (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 2 Years	29.00%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager High Availability Device License (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager High Availability Device License (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager High Availability Device License (500+ Tier) Maintenance & Support Only for 1 Year	27.90%
Nuance Output Manager High Availability Device License (500+ Tier) Maintenance & Support Only for 2 Years	28.40%
Nuance Output Manager High Availability Device License (500+ Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance Output Manager High Availability Device License (500+ Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager High Availability Device License (500+ Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager High Availability License Upgrade Software Plus 1 year Maintenance & Support	14.80%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance Output Manager Network Printer License (20 pack) (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.00%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance Output Manager Network Printer License (20 pack) (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Maintenance & Support Only for 1 Year	27.50%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.20%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.40%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Network Printer License (20 pack) (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.60%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.50%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Network Printer License (20 pack) (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Maintenance & Support Only for 1 Year	27.80%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Maintenance & Support Only for 2 Years	28.70%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Maintenance & Support Only for 3 Years	28.40%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Maintenance & Support Only for 4 Years	28.20%
Nuance Output Manager Network Printer License (20 pack) (500+ Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.80%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.30%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Software Only (No Maintenance & Support Included)	13.90%
Nuance Output Manager Desktop (20 users) (500+ Tier) Software Only (No Maintenance & Support Included)	12.10%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.60%
Nuance Output Manager Desktop (20 users) (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Maintenance & Support Only for 1 Year	27.90%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.50%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance Output Manager Desktop (20 users) (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.00%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.00%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.50%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance Output Manager Desktop (20 users) (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.10%
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Maintenance & Support Only for 2 Years	26.80%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.10%
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.10%
Nuance Output Manager Desktop (20 users) (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.60%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Maintenance & Support Only for 1 Year	23.30%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Maintenance & Support Only for 2 Years	27.70%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Maintenance & Support Only for 3 Years	15.10%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Maintenance & Support Only for 4 Years	27.50%
Nuance Output Manager Desktop (20 users) (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.00%
Nuance Output Manager Desktop (20 users) (500+ Tier) Maintenance & Support Only for 1 Year	32.10%
Nuance Output Manager Desktop (20 users) (500+ Tier) Maintenance & Support Only for 2 Years	24.80%
Nuance Output Manager Desktop (20 users) (500+ Tier) Maintenance & Support Only for 3 Years	27.20%
Nuance Output Manager Desktop (20 users) (500+ Tier) Maintenance & Support Only for 4 Years	28.40%
Nuance Output Manager Desktop (20 users) (500+ Tier) Maintenance & Support Only for 5 Years	26.80%
Nuance Output Manager Custom Source Input License Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Custom Source Input License Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Custom Source Input License Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Custom Source Input License Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Custom Source Input License Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Custom Source Input License Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Enterprise Gateway Connector Input License Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Enterprise Gateway Connector Input License Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Basic Transform Module License Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Basic Transform Module License Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Basic Transform Module License Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Basic Transform Module License Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Basic Transform Module License Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Basic Transform Module License Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Page Modification Module License Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Page Modification Module License Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Page Modification Module License Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Page Modification Module License Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Page Modification Module License Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Page Modification Module License Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Production Printer License Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Production Printer License Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Production Printer License Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Production Printer License Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Production Printer License Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Production Printer License Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Production Basic Transform Module Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Production Basic Transform Module Maintenance & Support Only for 1 Year	28.90%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Production Basic Transform Module Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Production Basic Transform Module Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Production Basic Transform Module Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Production Basic Transform Module Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Software Only (No Maintenance & Support Included)	15.00%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Maintenance & Support Only for 1 Year	28.90%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Maintenance & Support Only for 2 Years	28.90%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Maintenance & Support Only for 3 Years	28.90%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Maintenance & Support Only for 4 Years	28.90%
Nuance Output Manager Production Page Modification Add-On License (requires Basic Transform) Maintenance & Support Only for 5 Years	28.90%
Nuance Output Manager Production RASTER Format - Input Filter Software Only (No Maintenance & Support Included)	10.40%
Nuance Output Manager Production AFP MO:DCA - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PDF - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PCL 6 - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PCL 5e - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PostScript - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production SAP GOF - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production XFF - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production XPS - Input Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production RASTER Format - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production RASTER Format - Input Filter Maintenance & Support Only for 2 Years	5.80%
Nuance Output Manager Production RASTER Format - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production RASTER Format - Input Filter Maintenance & Support Only for 4 Years	5.80%
Nuance Output Manager Production RASTER Format - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production AFP MO:DCA - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PDF - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PDF - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PDF - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PDF - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PDF - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PCL 6 - Input Filter Maintenance & Support Only for 1 Year	5.80%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Production PCL 6 - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PCL 6 - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PCL 6 - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PCL 6 - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PCL 5e - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PCL 5e - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PCL 5e - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PCL 5e - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PCL 5e - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PostScript - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PostScript - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PostScript - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PostScript - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PostScript - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production SAP GOF - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production SAP GOF - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production SAP GOF - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production SAP GOF - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production SAP GOF - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Maintenance & Support Only for 1 Year	5.90%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production Xerox Metacode / LCDS - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production XFF - Input Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production XFF - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production XFF - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production XFF - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production XFF - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production XPS - Input Filter Maintenance & Support Only for 1 Year	5.90%
Nuance Output Manager Production XPS - Input Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production XPS - Input Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production XPS - Input Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production XPS - Input Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production RASTER Format - Output Filter Software Only (No Maintenance & Support Included)	10.40%
Nuance Output Manager Production AFP MO:DCA - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PDF - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PCL 6 - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PCL 5e - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production PostScript - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production Xerox Metacode - Output Filter Software Only (No Maintenance & Support Included)	10.50%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Production XFF - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production XPS - Output Filter Software Only (No Maintenance & Support Included)	10.50%
Nuance Output Manager Production RASTER Format - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production RASTER Format - Output Filter Maintenance & Support Only for 2 Years	5.80%
Nuance Output Manager Production RASTER Format - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production RASTER Format - Output Filter Maintenance & Support Only for 4 Years	5.80%
Nuance Output Manager Production RASTER Format - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production AFP MO:DCA - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production AFP MO:DCA - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PDF - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PDF - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PDF - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PDF - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PDF - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PCL 6 - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PCL 6 - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PCL 6 - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PCL 6 - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PCL 6 - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PCL 5e - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PCL 5e - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PCL 5e - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PCL 5e - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PCL 5e - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production PostScript - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production PostScript - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production PostScript - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production PostScript - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production PostScript - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production ASCII/EBCDIC - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production Xerox Metacode - Output Filter Maintenance & Support Only for 1 Year	5.90%
Nuance Output Manager Production Xerox Metacode - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production Xerox Metacode - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production Xerox Metacode - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production Xerox Metacode - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Production XFF - Output Filter Maintenance & Support Only for 1 Year	5.80%
Nuance Output Manager Production XFF - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production XFF - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production XFF - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production XFF - Output Filter Maintenance & Support Only for 5 Years	5.90%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance Output Manager Production XPS - Output Filter Maintenance & Support Only for 1 Year	5.90%
Nuance Output Manager Production XPS - Output Filter Maintenance & Support Only for 2 Years	5.90%
Nuance Output Manager Production XPS - Output Filter Maintenance & Support Only for 3 Years	5.90%
Nuance Output Manager Production XPS - Output Filter Maintenance & Support Only for 4 Years	5.90%
Nuance Output Manager Production XPS - Output Filter Maintenance & Support Only for 5 Years	5.90%
Nuance Output Manager Remote Installation Services	24.00%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.90%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle (500+ Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Software Only (No Maintenance & Support Included)	15.00%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.00%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Maintenance & Support Only for 1 Year	28.70%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Maintenance & Support Only for 1 Year	28.50%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Maintenance & Support Only for 2 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance AutoStore + Output Manager Bundle High Availability (500+ Tier) Maintenance & Support Only for 5 Years	28.90%
Nuance AutoStore + Output Manager Bundle High Availability (1 to 9 Tier) Upgrade Software Plus 1 year Maintenance & Support	15.00%
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Maintenance & Support Only for 1 Year	28.60%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2 NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Maintenance & Support Only for 2 Years	28.60%
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Maintenance & Support Only for 3 Years	28.90%
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Maintenance & Support Only for 4 Years	28.80%
Nuance User Client Bundle (AutoCapture- WebCapture/Mobile- Output Manager Desktop) (20 pack) (1 to 9 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Professional Services Per Hour (AutoStore- Output Manager- Mobile/WebCapture)	23.90%
Nuance Professional Services - Travel Expenses (AutoStore- Output Manager- Mobile/WebCapture)	0.00%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Software Only (No Maintenance & Support Included)	14.90%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Software Only (No Maintenance & Support Included)	14.70%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Software Only (No Maintenance & Support Included)	15.10%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Maintenance & Support Only for 2 Years	28.40%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Maintenance & Support Only for 3 Years	28.80%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Maintenance & Support Only for 4 Years	28.70%
Nuance Mobile/WebCapture User License (20 users) (10 to 24 Tier) Maintenance & Support Only for 5 Years	28.80%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Maintenance & Support Only for 1 Year	28.40%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Maintenance & Support Only for 2 Years	28.40%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Maintenance & Support Only for 3 Years	28.40%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Maintenance & Support Only for 4 Years	28.70%
Nuance Mobile/WebCapture User License (20 users) (25 to 49 Tier) Maintenance & Support Only for 5 Years	28.70%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Maintenance & Support Only for 1 Year	28.90%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Maintenance & Support Only for 2 Years	27.60%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Maintenance & Support Only for 3 Years	28.10%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Maintenance & Support Only for 4 Years	28.30%
Nuance Mobile/WebCapture User License (20 users) (50 to 99 Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Maintenance & Support Only for 1 Year	27.60%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Maintenance & Support Only for 2 Years	27.60%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Maintenance & Support Only for 3 Years	28.70%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Maintenance & Support Only for 4 Years	28.50%
Nuance Mobile/WebCapture User License (20 users) (100 to 499 Tier) Maintenance & Support Only for 5 Years	28.30%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Maintenance & Support Only for 1 Year	26.30%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Maintenance & Support Only for 2 Years	28.10%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Maintenance & Support Only for 3 Years	27.50%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Maintenance & Support Only for 4 Years	28.10%
Nuance Mobile/WebCapture User License (20 users) (500+ Tier) Maintenance & Support Only for 5 Years	28.40%
Nuance Mobile/WebCapture Remote Installation Services - Advanced	24.80%
Nuance Mobile/WebCapture Remote Installation Services - Basic	24.80%
Nuance OMO Network Printer Pack License - 100 Pack (2000 Devices)	15.10%
PlanetPress Capture - GoFormz Enterprise Plugin License for Office/Production	5.30%
OL Care - Mandatory at POP - PlanetPress Capture - GoFormz Enterprise Plugin License	5.30%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
OL Care - Renewal - PlanetPress Capture - GoFormz Enterprise Plugin License	5.30%
OL Care - Re-entry - PlanetPress Capture - GoFormz Enterprise Plugin License	5.30%
GoFormz Enterprise Hosted Annual Subscription (Per Tablet/Per Account)	13.00%
GoFormz Enterprise Hosted Annual Subscription (per tablet/account) - QTY 100-249	15.10%
GoFormz Enterprise Hosted Annual Subscription (per tablet/account) - QTY 250-499	14.70%
GoFormz Enterprise Hosted Annual Subscription (per tablet/account) - QTY 500+	14.70%
Ol Pp Watch V7 Dr/Dev	15.00%
Ol Care At Pop Pp Watch Dr/Dev	14.70%
Ol Care Renewal Pp Watch Dr/Dev	14.70%
Ol Care Reentry Pp Watch Dr/Dev	15.00%
Ol Pp Watch V7 Dr/Dev 2 Or + Lic	14.90%
Ol Care At Pop Pp Watch Dr/Dev 2 Or + Lic	14.80%
Ol Care Renewal Pp Watch Dr/Dev 2 Or + Lic	14.80%
Ol Care Reentry Pp Watch Dr/Dev 2 Or + Lic	14.80%
Ol Pp Office V7 Dr/Dev	15.00%
Ol Care At Pop Pp Office Dr/Dev	15.00%
Ol Care Renewal Pp Office Dr/Dev	15.00%
Ol Care Reentry Pp Office Dr/Dev	15.00%
Ol Pp Office V7 Dr/Dev 2 Or + Lic	15.00%
Ol Care At Pop Pp Office Dr/Dev 2 Or + Lic	14.60%
Ol Care Renewal Pp Office Dr/Dev 2 Or + Lic	14.60%
Ol Care Reentry Pp Office Dr/Dev 2 Or + Lic	14.80%
Ol Pp Production V7 Dr/Dev	15.00%
Ol Care At Pop Pp Production Dr/Dev	15.00%
Ol Care Renewal Pp Production Dr/Dev	15.00%
Ol Care Reentry Pp Production Dr/Dev	14.90%
Ol Pp Production V7 Dr/Dev 2 Or + Lic	15.00%
Ol Care At Pop Pp Production Dr/Dev 2 Or + Lic	14.90%
Ol Care Renewal Pp Production Dr/Dev 2 Or + Lic	14.90%
Ol Care Reentry Pp Production Dr/Dev 2 Or + Lic	14.90%
Ol Pp Imaging V7 Dr/Dev	14.90%
Ol Care At Pop Pp Imaging Dr/Dev	14.80%
Ol Care Renewal Pp Imaging Dr/Dev	14.80%
Ol Care Reentry Pp Imaging Dr/Dev	14.80%
Ol Pp Imaging V7 Dr/Dev 2 Or + Lic	15.00%
Ol Care At Pop Pp Imaging Dr/Dev 2 Or + Lic	15.20%
Ol Care Renewal Pp Imaging Dr/Dev 2 Or + Lic	15.20%
Ol Care Reentry Pp Imaging Dr/Dev 2 Or + Lic	14.80%
Omttool AccuRoute Core Capture Foundation	15.10%
Omttool AccuRoute Failover Server	15.00%
Omttool AccuRoute FAX Foundation	15.00%
Omttool AccuRoute Mobile Application Server Extension	15.10%
Omttool AccuRoute MAINSTREET Kit (For Legal)	15.00%
Omttool AccuRoute 4.0 Upgrade License	0.00%
Omttool Upgrade to AccuRoute from AccuRoute Fax	15.00%
Omttool AccuRoute Compose Thread	15.00%
Omttool AccuRoute Data Extractor	15.00%



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>CATEGORY A2    NON-MFD PRODUCTS AND RELATED SERVICES</b>	<b>DIR Discount % off MSRP</b>
Omtool AccuRoute DMS Connector	15.00%
Omtool AccuRoute Database Connector	15.00%
Omtool AccuRoute Universal Output Connector	15.00%
AccuRoute Universal Input Connector	15.00%
Omtool AccuRoute Server to Server Routing	15.00%
Omtool AccuRoute Embedded Device Licenses for 1-9 devices	14.90%
Omtool AccuRoute Embedded Device Licenses for 10-99 devices	15.00%
Omtool AccuRoute Embedded Device Licenses for 100-499 devices	15.10%
Omtool AccuRoute Embedded Device Licenses for 500-999 devices	14.90%
Omtool AccuRoute Embedded Device Licenses for 1000+ devices	15.00%
Omtool AccuRoute Fax-Only Embedded Device License	14.70%
Omtool AccuRoute Desktop Client Access License	14.40%
Omtool AccuRoute Mobile Client Pack - 10 Users	14.90%
Omtool AccuRoute Cost Recovery Client	15.00%
AccuRoute Client Option Pack	15.80%
Omtool AccuRoute Telco Software Ports	15.00%
Omtool AccuRoute Telco Connector	15.00%
Omtool AccuRoute T.37 Fax Connector	15.00%
Omtool AccuRoute FaxCenter Base Client License	15.10%
Omtool AccuRoute FaxCenter Additional Client License	15.10%
Omtool AccuRoute Image-In Connect Per Screen Interconnect License	15.00%
Omtool AccuRoute Image-In Connect User Access License	15.80%
Omtool AccuRoute Image-In Queue Per Workflow License	15.10%
Omtool AccuRoute Image-In Queue User Access License 1-5 users	15.10%
Omtool AccuRoute Image-In Queue User Access License 6-10 users	14.90%
Omtool AccuRoute Image-In Queue User Access License 11+ users	14.90%
Omtool AccuRoute DMS Conversion Tool	15.10%
Omtool AccuRoute Core Capture Foundation - TEST Server	15.10%
Omtool AccuRoute Implementation Services	0.00%
Omtool HealthCheck Services	0.00%
Omtool ScanFacts™ MFP Embedded Device License	14.70%
Omtool SR140 Channel Host-based fax software with 2 ScanFacts port licenses	10.30%
Omtool SR140 Channel Host-based fax software with 24ScanFacts port licenses	10.40%
Omtool SR140 Channel Host-based fax software with 8 ScanFacts port licenses	10.50%
Omtool SR140 Channel Host-based fax software with 12 ScanFacts port licenses	10.40%
Omtool SR140 Channel Host-based fax software with 24 ScanFacts port licenses	10.50%
Digital Literacy Education	0.00%
Ricoh Ice Education User Pack Annual Subscription	15.10%
Ricoh Ice For Education Annual Subscription Initial	14.90%
Ricoh Ice For Education Annual Subscription Renewal	14.90%
Ricoh Ice With Mobile Print Annual Subscription Initial	14.70%
Ricoh Ice With Mobile Print Annual Subscription Renewal	14.70%
PCS ROI Print Manager Report Creation 4 Rprts per YR per WRKSTN	5.30%
Fujitsu 7160 2 YR Advanced Exchange NBD	4.70%
REQUIRED: PPSE Training - EFI JobMaster	9.00%
REQUIRED: PPSE Training - EFI Impose	9.00%

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

CATEGORY B2 NON-MFD Device Lease/Rental PRODUCT LIST SUMMARY		
Ricoh SP 311DNw	Ricoh Aficio SP C430DN	Ricoh Aficio SG 3110SFNw
Ricoh SP 3510DN	Ricoh Aficio SP C431DN	Ricoh MP W3601 w/ PlotWorks Wide Format
Ricoh Aficio SP 4100NL	Ricoh DD 4450 Digital Duplicator	Ricoh Aficio MP W5100en w/PlotWorks Wide Format
Ricoh SP 4110N-KP	Ricoh DD 6650P Digital Duplicator	Ricoh MP W7140en w/ PlotWorks Wide Format
Ricoh SP 4310N	Ricoh FAX4430NF - G3 Fax	Ricoh MP CW2200SP Wide Format
Ricoh SP 4510DN	Ricoh Pro 907	Ricoh Pro L4130 Wide Format
Ricoh SP 4520DN	Ricoh Pro 1107	Ricoh Pro L4160 Wide Format
Ricoh SP 5200DN	Ricoh Pro 1357	Ricoh DX 3343 Digital Duplicator
Ricoh SP 5210DN	Ricoh MP 5002	Ricoh FAX3320L - G3 Fax
Ricoh Aficio SP 6330N	Ricoh MP 7502	Ricoh FAX4430L - G3 Fax
Ricoh Aficio SP 8300DN	Ricoh SP C431DN-HS	
Ricoh SP C250DN	Ricoh SP C830DN	
Ricoh SP C252DN	Ricoh SP C831DN	
Ricoh SP C252DN	Ricoh Aficio SG 3110DNw	
Ricoh SP C320DN	Ricoh Aficio SG 3100SNw	

CATEGORY B2 NON-MFD Device Lease/Rental Pricing								
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 213Nw: 22ppm printer with 250-sheet paper capacity	407587		23.05%	\$ 10.31	\$ 7.22	\$ 5.93	\$ 5.21	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 10.00				Supplies Not Included			
Year 2	\$ 10.00				Supplies Not Included			
Year 3	\$ 10.00				Supplies Not Included			
Year 4	\$ 10.00				Supplies Not Included			
Year 5	\$ 10.00				Supplies Not Included			
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 311DNw: 30ppm, b/w network printer, duplex	407234		24.94%	\$ 12.00	\$ 8.39	\$ 6.89	\$ 6.06	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0412				
Year 2	\$ -			0.0412				
Year 3	\$ -			0.0412				
Year 4	\$ -			0.0412				
Year 5	\$ -			0.0412				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 3510DN: 30 ppm b/w network printer, duplex	406962		25.87%	\$ 15.11	\$ 10.57	\$ 8.68	\$ 7.63	NA

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0307				
Year 2	\$ -			0.0307				
Year 3	\$ -			0.0307				
Year 4	\$ -			0.0307				
Year 5	\$ -			0.0307				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 3600DN	407314		26.00%	\$ 16.90	\$ 11.82	\$ 9.71	\$ 8.54	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0300				
Year 2	\$ -			0.0300				
Year 3	\$ -			0.0300				
Year 4	\$ -			0.0300				
Year 5	\$ -			0.0300				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 4510DN: 42 ppm b/w netork printer, duplex	407311		31.35%	\$ 27.15	\$ 18.99	\$ 15.60	\$ 13.71	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0148				
Year 2	\$ -			0.0148				
Year 3	\$ -			0.0148				
Year 4	\$ -			0.0148				
Year 5	\$ -			0.0148				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh SP 4520DN: 42 ppm b/w netwrok printer, duplex	407309		33.55%	\$ 35.14	\$ 24.59	\$ 20.19	\$ 17.75	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0148				
Year 2	\$ -			0.0148				
Year 3	\$ -			0.0148				
Year 4	\$ -			0.0148				
Year 5	\$ -			0.0148				

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh SP 5200DN: 47ppm b/w network printer, duplex	406722		32.01%	\$ 52.85	\$ 36.97	\$ 30.36	\$ 26.69	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0080				
Year 2	\$ -			0.0080				
Year 3	\$ -			0.0080				
Year 4	\$ -			0.0080				
Year 5	\$ -			0.0080				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh SP 5210DN:52ppm b/w network printer, duplex	406726		33.12%	\$ 63.74	\$ 44.59	\$ 36.62	\$ 32.19	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0077				
Year 2	\$ -			0.0077				
Year 3	\$ -			0.0077				
Year 4	\$ -			0.0077				
Year 5	\$ -			0.0077				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
SP 5300DN	407815		11.55%	\$ 52.85	\$ 36.97	\$ 30.36	\$ 26.69	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0080				
Year 2	\$ -			0.0080				
Year 3	\$ -			0.0080				
Year 4	\$ -			0.0080				
Year 5	\$ -			0.0080				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
SP 5310DN-53 ppm network b/w printer with auto duplex	406726		13.00%	\$ 75.21	\$ 52.61	\$ 43.21	\$ 37.98	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0077				
Year 2	\$ -			0.0077				
Year 3	\$ -			0.0077				
Year 4	\$ -			0.0077				
Year 5	\$ -			0.0077				

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
SP 6430DN	407482		37.72%	\$ 52.40	\$ 36.66	\$ 30.11	\$ 26.46	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0220				
Year 2	\$ -			0.0220				
Year 3	\$ -			0.0220				
Year 4	\$ -			0.0220				
Year 5	\$ -			0.0220				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Aficio SP 8300DN: 50ppm b/w network printer, duplex	407285		46.92%	\$ 76.26	\$ 53.35	\$ 43.81	\$ 38.51	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0130				
Year 2	\$ -			0.0130				
Year 3	\$ -			0.0130				
Year 4	\$ -			0.0130				
Year 5	\$ -			0.0130				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh SP C250DN: 21ppm b/w & color network printer, duplex	407519		10.00%	\$ 17.22	\$ 12.05	\$ 9.90	\$ 8.70	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			.0301 B&W	.1821 Color			
Year 2	\$ -			.0301 B&W	.1821 Color			
Year 3	\$ -			.0301 B&W	.1821 Color			
Year 4	\$ -			.0301 B&W	.1821 Color			
Year 5	\$ -			.0301 B&W	.1821 Color			
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh SP C252DN: 21ppm b/w & color network printer, duplex	407521		33.14%	\$ 21.48	\$ 15.03	\$ 12.34	\$ 10.85	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			.0242 B&W	.1471 Color			
Year 2	\$ -			.0242 B&W	.1471 Color			

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Year 3	\$	-			.0242 B&W	.1471 Color			
Year 4	\$	-			.0242 B&W	.1471 Color			
	\$	-			.0242 B&W	.1471 Color			
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh SP C320DN: 26ppm b/w & color network, printer, duplex	406790		31.53%	\$ 29.30	\$ 20.50	\$ 16.84	\$ 14.80	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -			.0310 B&W	.2570 Color				
Year 2	\$ -			.0310 B&W	.2570 Color				
Year 3	\$ -			.0310 B&W	.2570 Color				
Year 4	\$ -			.0310 B&W	.2570 Color				
Year 5	\$ -			.0310 B&W	.2570 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
SP C435DN: 37 ppm color network printer with auto duplex	407997		34.22%	\$ 36.11	\$ 25.26	\$ 20.75	\$ 18.24	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -			.0129 B&W	.0835 Color				
Year 2	\$ -			.0129 B&W	.0835 Color				
Year 3	\$ -			.0129 B&W	.0835 Color				
Year 4	\$ -			.0129 B&W	.0835 Color				
Year 5	\$ -			.0129 B&W	.0835 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
SP C440	407773		32.92%	\$ 49.29	\$ 34.48	\$ 28.32	\$ 24.89	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -			0.0129 B&W	.0835 Color				
Year 2	\$ -			0.0129 B&W	.0835 Color				
Year 3	\$ -			0.0129 B&W	.0835 Color				
Year 4	\$ -			0.0129 B&W	.0835 Color				
Year 5	\$ -			0.0129 B&W	.0835 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
DD 3334	243280		50.64%	\$ 117.10	\$ 81.92	\$ 67.28	\$ 59.14	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ 42.00	15,000	\$0.0027						



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Year 2	\$	42.00	15,000	\$0.0027					
Year 3	\$	42.00	15,000	\$0.0027					
Year 4	\$	42.00	15,000	\$0.0027					
Year 5	\$	42.00	15,000	\$0.0027					
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)	
Ricoh DD 4450: 130ppm digital duplicator, 400x600dpi, optional printer	243234		54.67%	\$ 169.04	\$ 118.25	\$ 97.12	\$ 85.37	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ 150.00	25,000	\$0.0054	0.0060					
Year 2	\$ 150.00	25,000	\$0.0054	0.0060					
Year 3	\$ 150.00	25,000	\$0.0054	0.0060					
Year 4	\$ 150.00	25,000	\$0.0054	0.0060					
Year 5	\$ 150.00	25,000	\$0.0054	0.0060					
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)	
Ricoh DD 6650P Digital Duplicator: 135ppm digital duplicator, 600x600dpi, optional printer	243269		52.65%	\$ 414.19	\$ 289.75	\$ 237.97	\$ 209.19	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ 200.00	35,000	\$0.0031	0.0057					
Year 2	\$ 200.00	35,000	\$0.0031	0.0057					
Year 3	\$ 200.00	35,000	\$0.0031	0.0057					
Year 4	\$ 200.00	35,000	\$0.0031	0.0057					
Year 5	\$ 200.00	35,000	\$0.0031	0.0057					
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)	
Ricoh FAX4430NF: G3 Fax, 2s/p fax transmission speed, 1,280-sheet document memory, network ready	430535		61.72%	\$ 45.91	\$ 32.11	\$ 26.38	\$ 23.19	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -								
Year 2	\$ -								
Year 3	\$ -								
Year 4	\$ -								
Year 5	\$ -								
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Pro 8110e	404691		61.62%	\$ 943.77	\$ 660.21	\$ 542.23	\$ 576.65	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0039				
Year 2	\$ -			0.0039				
Year 3	\$ -			0.0039				
Year 4	\$ -			0.0039				
Year 5	\$ -			0.0039				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Pro 8120e	404692		61.62%	\$ 1,194.22	\$ 835.41	\$ 686.13	\$ 603.14	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0039				
Year 2	\$ -			0.0039				
Year 3	\$ -			0.0039				
Year 4	\$ -			0.0039				
Year 5	\$ -			0.0039				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Pro 8110e - MICR- 110 ppm b/w network production printer with MICR ink, 3,500 sheet paper capacity	404922		61.62%	\$ 943.77	\$ 660.21	\$ 542.23	\$ 576.65	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0082				
Year 2	\$ -			0.0082				
Year 3	\$ -			0.0082				
Year 4	\$ -			0.0082				
Year 5	\$ -			0.0082				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Pro 8120e - MICR- 135+A337 ppm b/w network production printer with MICR ink, 3,500 sheet paper capacity	404692		61.62%	\$ 1,194.22	\$ 835.41	\$ 686.13	\$ 603.14	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -			0.0082				
Year 2	\$ -			0.0082				
Year 3	\$ -			0.0082				

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Year 4	\$	-			0.0082				
Year 5	\$	-			0.0082				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Pro C9100 Entrance Unit	404614		40.13%	\$ 3,339.19	\$ 2,335.90	\$ 1,918.50	\$ 1,686.44	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$	-		0.0080	.048 Color				
Year 2	\$	-		0.0080	.048 Color				
Year 3	\$	-		0.0080	.048 Color				
Year 4	\$	-		0.0080	.048 Color				
Year 5	\$	-		0.0080	.048 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Pro C9110 Entrance Unit	404726		40.11%	\$ 4,123.76	\$ 2,884.74	\$ 2,369.27	\$ 2,082.69	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$	-		0.0080	.048 Color				
Year 2	\$	-		0.0080	.048 Color				
Year 3	\$	-		0.0080	.048 Color				
Year 4	\$	-		0.0080	.048 Color				
Year 5	\$	-		0.0080	.048 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh MP 7502: 75ppm copier, 3,000 sheet paper capacity, 100-sheet ADF, Energy Star Compliant	415878		69.43%	\$ 364.12	\$ 254.71	\$ 209.20	\$ 183.90	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$	-		0.0044					
Year 2	\$	-		0.0044					
Year 3	\$	-		0.0044					
Year 4	\$	-		0.0044					
Year 5	\$	-		0.0044					
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh SP C830DN: 45ppm b/w and color network printer, duplex	407802		31.81%	\$ 120.92	\$ 84.59	\$ 69.47	\$ 61.07	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

	Year 1	\$ -			.011 B&W	.104 Color			
	Year 2	\$ -			.011 B&W	.104 Color			
	Year 3	\$ -			.011 B&W	.104 Color			
	Year 4	\$ -			.011 B&W	.104 Color			
	Year 5	\$ -			.011 B&W	.104 Color			
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh SP C831DN: 55ppm b/w and color network printer, duplex	407803		42.38%	\$ 129.41	\$ 90.53	\$ 74.35	\$ 65.36	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -			.011 B&W	.104 Color				
Year 2	\$ -			.011 B&W	.104 Color				
Year 3	\$ -			.011 B&W	.104 Color				
Year 4	\$ -			.011 B&W	.104 Color				
Year 5	\$ -			.011 B&W	.104 Color				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh Aficio SG 3110DNw: 29ppm b/w and color network Gels printer, duplex	405753		29.25%	\$ 12.39	\$ 8.67	\$ 7.12	\$ 6.26	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -								
Year 2	\$ -								
Year 3	\$ -								
Year 4	\$ -								
Year 5	\$ -								
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Ricoh Aficio SG 3100SNw: 29ppm b/w and color network Gels printer, duplex	405777		29.60%	\$ 13.09	\$ 9.16	\$ 7.52	\$ 6.61	NA	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					
Year 1	\$ -								
Year 2	\$ -								
Year 3	\$ -								
Year 4	\$ -								
Year 5	\$ -								
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)	
Aficio SG 3110SFNw: 29ppm b/w and color network Gels printer, duplex	405780		28.99%	\$ 13.84	\$ 9.68	\$ 7.95	\$ 6.99	NA	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -							
Year 2	\$ -							
Year 3	\$ -							
Year 4	\$ -							
Year 5	\$ -							
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
MP W6700SP: 36inch Wide Format b/w Printer, 3.3ppm (E size), 1 roll paper feed, optional scanner (color)	417289		42.24%	\$ 564.94	\$ 395.20	\$ 324.58	\$ 285.32	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 2	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 3	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 4	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 5	\$ 109.00	2,500	\$0.0436	\$0.0436				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
MP W7100	417283		55.00%	\$ 845.71	\$ 591.61	\$ 485.89	\$ 427.12	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 2	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 3	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 4	\$ 109.00	2,500	\$0.0436	\$0.0436				
Year 5	\$ 109.00	2,500	\$0.0436	\$0.0436				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
MP W8140	417286		55.00%	\$ 1,094.38	\$ 765.56	\$ 628.76	\$ 552.71	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 243.00	6,500	\$0.0375	\$0.0375				
Year 2	\$ 243.00	6,500	\$0.0375	\$0.0375				
Year 3	\$ 243.00	6,500	\$0.0375	\$0.0375				
Year 4	\$ 243.00	6,500	\$0.0375	\$0.0375				
Year 5	\$ 243.00	6,500	\$0.0375	\$0.0375				



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh MP CW2200SP: 36inch Wide Format color Printer, 1.1ppm color & 3.2ppm b/w, 1-roll paper feed, optional scanner	416931		51.80%	\$ 315.62	\$ 220.79	\$ 181.34	\$ 159.40	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 105.00	2,600	.04 B&W/.06 Color	0.0404				
Year 2	\$ 105.00	2,600	.04 B&W/.06 Color	0.0404				
Year 3	\$ 105.00	2,600	.04 B&W/.06 Color	0.0404				
Year 4	\$ 105.00	2,600	.04 B&W/.06 Color	0.0404				
Year 5	\$ 105.00	2,600	.04 B&W/.06 Color	0.0404				
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh Pro L4130: 53inch Wide Format color Printer, Latex Ink, up to 6 inks, optional scanner	416738		39.47%	\$ 967.15	\$ 676.56	\$ 555.67	\$ 488.45	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 1,205.00							
Year 2	\$ 1,205.00							
Year 3	\$ 1,205.00							
Year 4	\$ 1,205.00							
Year 5	\$ 1,205.00							
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh Pro L4160: 63inch Wide Format color Printer, Latex Ink, up to 6 inks, optional scanner	416740		40.15%	\$ 999.39	\$ 699.11	\$ 574.19	\$ 504.74	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ 1,205.00							
Year 2	\$ 1,205.00							
Year 3	\$ 1,205.00							
Year 4	\$ 1,205.00							
Year 5	\$ 1,205.00							
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT <b>RENTAL</b> (per unit)
Ricoh FAX3320L: G3 Fax, 2.8s/p fax transmission speed, 640-sheet document memory	430526		61.69%	\$ 32.99	\$ 23.08	\$ 18.96	\$ 16.66	NA

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -							
Year 2	\$ -							
Year 3	\$ -							
Year 4	\$ -							
Year 5	\$ -							
Manufacturer, Model, Features, Description	Part Number		DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)
Ricoh FAX4430L: G3 Fax, 2s/p fax transmission speed, 1,280-sheet document memory	430534		59.70%	\$ 42.35	\$ 29.62	\$ 24.33	\$ 21.39	NA
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				
Year 1	\$ -							
Year 2	\$ -							
Year 3	\$ -							
Year 4	\$ -							
Year 5	\$ -							
CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES		Part Number		DIR Customer Discount % From MSRP		24 Month Lease Price	Monthly Rental Price	
Medium Cabinet Type SP C430		52111		54.77%		\$4.83	NA	
Tall cabinet Type SP C430		52121		54.66%		\$5.14	NA	
Adjustable Height Cabinet Type G		161200		58.41%		\$4.26	NA	
Color Drum (L) Type 90		205868		41.55%		\$35.14	NA	
Color Drum (S) Type 90		205869		41.55%		\$35.14	NA	
PostScript 3 Board Type 2		205878		49.92%		\$33.34	NA	
Color Drum Type 20		243024		61.42%		\$17.58	NA	
Tape Dispenser Type 20 (limited availability)		243084		51.92%		\$7.82	NA	
Color Drum Type 45 (L)		243095		51.64%		\$24.29	NA	
Printer Unit type 4545A		243217		33.78%		\$41.03	NA	
ADF DF7000		243259		66.76%		\$19.99	NA	
Cabinet Type 45		243261		61.71%		\$6.19	NA	
Cabinet for DD 6650P		243276		52.43%		\$6.33	NA	
CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES		Part Number		DIR Customer Discount % From MSRP		24 Month Lease Price	Monthly Rental Price	
Duplex Unit Type AD610		402343		40.06%		\$8.26	NA	
Envelope Feeder Type 610		402344		54.13%		\$4.70	NA	
Gigabit Ethernet Board Type A		402547		45.93%		\$13.18	NA	
LCT Connection Unit Type A		402623		63.61%		\$11.20	NA	
Data Storage Card Type A (limited availability)		402627		49.63%		\$1.05	NA	
Data Overwrite Security (limited availability)		402703		44.62%		\$7.29	NA	
VM Card Type D		402704		50.03%		\$2.72	NA	
Memory Unit Type G 128MB (limited availability)		402965		82.25%		\$3.51	NA	
IEEE802.11a/g Interface Unit Type L		403000		56.03%		\$13.27	NA	
IEEE 802.11b Interface Unit Type I		403017		53.81%		\$10.67	NA	
Hard Disk Drive Encryption Unit Type D		403113		53.78%		\$7.34	NA	
Multi-Bypass Tray BY1040		405759		32.83%		\$4.92	NA	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Paper Feed Unit TK1160	405760		32.65%		\$5.40	NA
Paper Feed Unit TK1010	406019		42.03%		\$4.52	NA
Roll Feeder Type 7140	406291		57.67%		\$58.12	NA
Paper Cassette Type 7140	406294		57.67%		\$58.12	NA
Scanner Separation Unit Type 7140	406304		58.69%		\$102.13	NA
MultiStacker Type 7140	406305		58.69%		\$36.33	NA
Double Stacker type 7140	406421		60.39%		\$34.83	NA
Paper Feed Unit TK1080	406496		27.65%		\$4.70	NA
VM Card Type K	406535		40.91%		\$2.68	NA
Paper Feed Unit PB3090	406617		52.55%		\$9.27	NA
VM Card Type O	406678		46.66%		\$2.77	NA
Paper Feed Unit PB1020	406681		48.12%		\$10.59	NA
Paper Feed Unit TK1120	406730		42.07%		\$9.09	NA
Paper Feed Unit TK1130 with Casters	406732		42.39%		\$9.80	NA
IPDS Option Type 6330	406733		19.27%		\$22.95	NA
Caster Table Type C	406755		44.36%		\$5.80	NA
IEEE 802.11b Interface Unit Type N (limited availability)	406798		60.49%		\$8.79	NA
IPDS Option Type 5200	406804		28.32%		\$18.98	NA
Gigabit Ethernet Board Type C	406914		50.61%		\$8.79	NA
IPDS Unit Type 8300	407039		47.59%		\$17.53	NA
IPDS Unit Type c830	407081		14.83%		\$25.83	NA
Gigabit Ethernet Board Type D	407087		57.27%		\$10.81	NA
Mail box Type CS3000	407088		56.61%		\$23.82	NA
Hard Disk Drive Type 2670	407103		72.55%		\$4.79	NA
Hard Disk Drive Type 4310n	407105		46.10%		\$9.40	NA
IEEE802.11 Interface Unit Type O	407113		23.93%		\$13.27	NA
Hard Disk Drive option Type C320	407121		40.10%		\$10.50	NA
Paper Feed Unit TK1120L	407189		41.02%		\$12.34	NA
Paper Feed Unit TK1120T	407190		53.49%		\$12.17	NA
VM CARD Type W	407218		64.88%		\$1.67	NA
Paper Feed Unit PB1070	407229		55.41%		\$5.93	NA
Paper Feed Unit PB1060	407230		32.63%		\$4.96	NA
IPDS Unit Type P1	407349		37.43%		\$15.55	NA
XPS Direct Print Option Type P1	407351		59.70%		\$1.67	NA
Browser Unit Type P1	407497		56.48%		\$2.37	NA
Original/Copy Catch Tray	410842		49.55%		\$15.81	NA
Roll Holder Type A	410844		57.97%		\$2.99	NA
PS480 Paper (500x1) Bank	410905		64.82%		\$7.42	NA
Cabinet, Type FAC19	411136		63.36%		\$4.22	NA
A3/11"x17" Tray Unit Type 1075	411185		63.60%		\$30.49	NA
8 1/2"x14" Tray Type 1075 (limited availability)	411187		51.60%		\$18.84	NA
Jogger Unit Type 1075 (limited availability)	411206		58.87%		\$8.30	NA
IEEE 1284 Interface Type A	411699		64.66%		\$2.06	NA
CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES	Part Number		DIR Customer Discount % From MSRP		24 Month Lease Price	Monthly Rental Price
Copy Tray Type 2075	412190		62.35%		\$3.25	NA
Tab sheet Holder Type 3260	412203		63.06%		\$0.97	NA
Punch Unit Type 3260	412209		77.52%		\$9.75	NA
Output Jogger Unit Type 3260	412212		60.74%		\$8.30	NA
Paper Cassette Type 240	412708		54.64%		\$9.14	NA
Table Type 240 (limited availability)	412711		54.63%		\$19.33	NA
Finisher SR842	413310		63.29%		\$110.12	NA
SR4000 Booklet Finisher (limited availability)	413319		63.29%		\$110.12	NA
Original Hanger	413717		55.97%		\$7.78	NA
Rear Stacker	413718		56.75%		\$7.73	NA
Copy Data Security Unit Type F	413985		77.75%		\$9.49	NA
IEEE802.11a/g Wireless Type J	414008		60.74%		\$13.27	NA

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Browser Unit Type D (limited availability)	414173		49.07%		\$2.02	NA
Gigabit Ethernet Type B	414204		60.34%		\$10.81	NA
Type 1075 Hole Punch	415282		67.38%		\$17.40	NA
Roll Feeder Type 3601A	415435		55.67%		\$50.78	NA
Roll Feeder Type 3601B	415438		51.63%		\$77.18	NA
Printer Option Type W3601	415441		55.66%		\$61.37	NA
Scanner Option Type W3601	415444		55.67%		\$40.90	NA
USB2.0/SD Slot TypeE	415457		80.79%		\$2.68	NA
File Format Converter Type F	415506		50.66%		\$12.52	NA
DataOverwriteSecurityUnit Type CG	415679		70.05%		\$3.87	NA
DataOverwriteSecurityUnit Type IJK-E	415682		61.66%		\$4.13	NA
DataOverwriteSecurityUnit Type L-E	415683		68.01%		\$4.13	NA
Paper Feed Unit PB3130 (2 x 550 Sheets)	415793		71.36%		\$20.60	NA
Paper Feed Unit PB3120 (1 x 550 Sheets)	415794		64.27%		\$11.84	NA
LCIT PB3140	415795		73.78%		\$22.40	NA
SR3090 1,000-Sheet Finisher	415804		62.68%		\$31.41	NA
Platen Cover Type 3352	415809		61.86%		\$2.33	NA
Caster Table Type D	415811		62.96%		\$4.36	NA
PrintCopy Tool	415873		47.36%		\$58.25	NA
Output Jogger Unit Type 9002A	415903		59.49%		\$8.30	NA
LCIT RT3020	415984		73.05%		\$22.45	NA
Bridge Unit BU3060	415988		62.45%		\$3.60	NA
Camera Direct Print Card Type J	416006		62.57%		\$4.41	NA
Booklet Finisher SR3110	416007		66.53%		\$74.58	NA
Finisher SR3120	416008		65.92%		\$52.76	NA
Fille Format Converter	416109		52.82%		\$11.82	NA
VM Card Type U	416163		62.35%		\$3.12	NA
Printer Option Type 7140en	416317		57.90%		\$54.07	NA
Scanner Option Type w7140en	416319		56.29%		\$25.79	NA
USB2.0/SD Slot Type I	416321		63.53%		\$6.28	NA
MP CW2200SP Stand	416335		49.48%		\$26.53	NA
FAC52 Cabinet	416337		64.63%		\$3.86	NA
Browser Unit	416353		51.00%		\$2.02	NA
Data Overwrite Security Unit Type H	416373		62.55%		\$8.65	NA
FAC56 Cabinet	416407		62.48%		\$4.74	NA
Hard Disk Drive Option Type 5000	416428		71.95%		\$7.86	NA
2 Roll Holder	416934		52.92%		\$44.32	NA
Roll Holder	416935		52.63%		\$1.93	NA
Print Copy Tool Option Type D2014	417130		24.65%		\$38.44	NA
VM Card Type E	420302		60.78%		\$2.55	NA
Color NIC Fax Unit Type 410 (limited availability)	430419		62.91%		\$15.81	NA
G3 Interface Unit Type 410	430422		61.34%		\$11.82	NA
Feature Expander Type 411	430525		64.30%		\$14.10	NA
CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES	Part Number		DIR Customer Discount % From MSRP		24 Month Lease Price	Monthly Rental Price
Punch Unit PU3030 NA	430719		77.18%		\$9.75	NA
32MB Memory 400dpi/SAF	001342MIU		81.82%		\$1.63	NA
2 Year HotSpot Service Subscription Extension	003357MIU-PS1		0.00%		\$41.42	NA
Memory Unit Type I 512MB	003905MIU		61.32%		\$5.67	NA
USB Cable (A-B)	004051MIU		62.22%		\$0.13	NA
3 Year HotSpot Service Subscription Extension	004813MIU-PS1		36.56%		\$37.34	NA
4 Year HotSpot Service Subscription Extension	004814MIU-PS1		34.39%		\$48.63	NA
Feature Expander Type 300	005341MIU		80.82%		\$5.23	NA
1 Year HotSpot Service Subscription Extension	006174MIU-PS1		49.54%		\$13.09	NA
ESP XG-PCS-15D	006428MIU		56.32%		\$6.59	NA
Memory Unit Type O (MX)	007097MIU		66.10%		\$7.43	NA
HDD Option Type C830 (MX)	007098MIU		66.04%		\$5.97	NA



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Hard Disk Drive Type 8300 (MXI)	007120MIU		76.01%		\$5.27	NA
512MB Memory L (MXI)	007121MIU		77.35%		\$2.55	NA
XG-PCS-20815D	007137MIU		55.08%		\$7.16	NA
Memory Unit Type N 1GB	007150MIU		58.36%		\$5.45	NA
Tall Cabinet Type A	100464FNG		48.89%		\$4.57	NA
Medium Cabinet Type B	100465FNG		47.82%		\$4.44	NA
Additional roll media adapter set	C12C811401		58.55%		\$6.54	NA
Internal print server 320GB	C12C848031		0.00%		\$17.44	NA
Adobe Postscript 3 Expansion unit	C12C891131		0.00%		\$52.32	NA
EPSON Surecolor T-series 1 YR SVC Agreement	EPPT753B1-PS1		4.00%		\$28.48	NA
EPSON Surecolor T-series 2 YR SVC Agreement	EPPT753B2-PS1		7.32%		\$45.09	NA
Lease Return	EQ-RETURN-SEG1DESKTOP		100.00%		\$0.00	NA
Lease Return	EQ-RETURN-SEG2PLUS		100.00%		\$0.00	NA
HD Secure Install	HDSECURINSL		0.09%		\$5.69	NA
HD Surrender	HDSURRENDER		0.11%		\$16.59	NA
Hard Disk Drive Type P1	MX407348RA		65.07%		\$4.57	NA
REQUIRED: Professional Services - L4130 Family Wide Format - Standard	PP-PPISFL4130		0.00%		\$183.12	NA
Professional Services - L4130 Family Wide Format - Onyx	PP-PPISFL4130-ONYX		0.00%		\$183.12	NA
REQUIRED: PPSE Training - M2200 Family ISF	PP-PPISFM2200		0.00%		\$39.24	NA
Network & PrintOn Setup	PS-CONN-HOTSPOT		15.25%		\$10.90	NA
Network & Scan	PS-CONN-WFC		44.44%		\$10.90	NA
Network Print/Scan Connection	PS-NWSC0		16.67%		\$10.90	NA
Network & Scan Connect - Seg BC3	PS-NWSCBC3		28.57%		\$10.90	NA
Network & Scan - Printer	PS-NWSCPR		0.00%		\$6.54	NA
PlotWorks Code for MP W3601	RLS3601OEM		0.00%		\$0.00	NA
PlotWorks Code for MP 5100en	RLS5100OEM		0.00%		\$0.00	NA
PlotWorks Code for MP 7140en	RLS7140OEM		0.00%		\$0.00	NA
Multifunction scanner kit for 36"	SCT36SCAN		6.78%		\$182.90	NA
Multifunction scanner kit for 44"	SCT44SCAN		6.78%		\$182.90	NA
FAC19 CABINET	52761		63.36%		\$4.22	NA
FAC44 CABINET	52771		63.36%		\$4.22	NA
IEEE 802.11 Interface Unit Type P6	407566		37.81%		\$12.99	NA
FAC57 CABINET	52341		66.61%		\$4.22	NA
FAC58 CABINET	52331		66.23%		\$3.53	NA
FAC59 CABINET	52361		66.40%		\$3.81	NA
IPDS Unit Type M12	417082		62.43%		\$26.62	NA
MP 2554 Removable Hard Drive	MXRHDMP2554RA		52.14%		\$31.30	NA
MP 2554 Additional Removable Hard Drive	MXARHDMP2554RA		42.55%		\$20.79	NA
FAC49 CABINET	52460		48.49%		\$4.96	NA
FAC50 CABINET	52470		48.83%		\$4.22	NA
FAC51 CABINET	52131		66.32%		\$2.94	NA
Fiery Image Viewer B/W	404827		61.65%		\$72.56	NA
FACI Furniture Kit	404829		61.63%		\$63.70	NA
CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES	Part Number		DIR Customer Discount % From MSRP		24 Month Lease Price	Monthly Rental Price
FACI Enabler	404828		61.60%		\$29.65	NA
REQUIRED: PPSE Training - Plockmatic PBM 350	PP-ISFPLOC350		5.26%		\$61.96	NA
REQUIRED: PPSE Training - Plockmatic PBM 500	PP-ISFPLOC500		5.25%		\$247.23	NA
EFI - CPS Support & Maint Contract Additional Year	100000006105-PS1		1.32%		\$18.73	NA
REQUIRED: Pro C9100 Exit Unit	404615		40.13%		\$2,218.87	NA
REQUIRED: Pro C9110 Exit Unit	404727		40.11%		\$2,741.89	NA
REQUIRED: PPSE Training - Pro C9100/C9110	PP-ISF9110		5.26%		\$665.01	NA
30 amp power filter	007140MIU		59.05%		\$41.36	NA
TCRU Type S4 (Set A)	404661		61.66%		\$169.03	NA
TCRU Type S4 (Set B)	404724		61.62%		\$7.48	NA
Color Controller E-43	404662		61.66%		\$576.81	NA
Color Controller E-83	404664		61.66%		\$1,165.68	NA



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

SD card for NetWare printing Type S5	404785		62.13%		\$3.12	NA
PostScript3 Unit Type S5	404786		62.39%		\$39.42	NA
IPDS Unit Type S5	404705		62.45%		\$130.94	NA
Browser Unit Type S5	404789		62.47%		\$1.88	NA
DUPLO AUTOMATIC DF-970 SETTING FOLDER	DF-970		8.04%		\$168.43	NA
Memory Unit Type G 256MB	007094MIU		67.16%		\$7.39	NA
Data Storage Card Type P1	MXDSC1ARA		49.63%		\$1.05	NA
Paper Feed Unit TK2010	407489		52.65%		\$9.27	NA
Adjustable HeightCabinet Type D	52401		62.11%		\$3.72	NA
250GB HDD Type P4	MX407500RA		65.33%		\$6.33	NA
XPS Direct Print Option Type P4	407506		59.00%		\$1.70	NA
FAC56 Cabinet	52194		66.32%		\$3.67	NA
Hard Disk Drive option Type C320	407801		40.10%		\$10.50	NA
Hard Disk Drive Option Type P7	MX407776RA		54.80%		\$7.86	NA
XPS Direct Print Option Type P7	407781		57.89%		\$1.74	NA
VM Card Type P7	407784		46.66%		\$2.77	NA
Paper Feed Unit PB3120 (1 x 550 Sheets)	415794		64.27%		\$11.84	NA
Booklet Finisher SR3110	416007		66.53%		\$74.58	NA
Mail box Type CS3000	407088		56.61%		\$23.82	NA
Memory Unit Type O (MX)	007097MIU		66.10%		\$7.43	NA
HDD Option Type C830 (MX)	007098MIU		66.04%		\$5.97	NA
Gigabit Ethernet Board Type D	407087		57.27%		\$10.81	NA
IPDS Unit Type c830	407081		14.83%		\$25.83	NA
Camera Direct Print Card Type J	416006		62.57%		\$4.41	NA
Caster Table Type D	415811		62.96%		\$4.36	NA
(repl w/52194) FAC52 Cabinet	416337		64.63%		\$3.86	NA
Ricoh 1 Yr On-Site Extended Warranty for Mimaki JFX200 Printer	008061MIU-PS1		5.25%		\$382.18	NA
Ricoh 1 Yr On-Site Extended Warranty for Mimaki JFX500 Printer	008062MIU-PS1		5.26%		\$809.12	NA
ACM Training w/ MPMII SW	MIMAKI_ACM_TRAINING		0.27%		\$425.99	NA
Standard Install	MIMAKI_STANDARD_INSTALL		0.00%		\$569.52	NA
External Blower I/F Unit	OPT-J0202		20.71%		\$100.46	NA
Blower Unit	OPT-J0216		20.75%		\$293.86	NA
Vacuum Unit Single (200v)	OPT-J0217		20.77%		\$267.38	NA
Vacuum Unit Unit 3 Phase (400V)	OPT-J0232		20.76%		\$320.48	NA
Optional Ionizer	OPT-J0342		20.55%		\$163.75	NA
Option Blower Connection Kit	OPT-J0330		20.49%		\$12.90	NA
Document Feeder	416554		65.85%		\$15.56	NA
Platen Cover	416478		65.42%		\$2.07	NA
Color Drum Type 20	243024		61.42%		\$17.58	NA
CABINET TYPE 45	52152		61.71%		\$6.19	NA
CABINET DD66	52162		52.43%		\$6.33	NA
IPDS Unit Type P7	417777		37.66%		\$15.47	NA
PrintCopy Tool Type D2016	404888		39.69%		\$31.53	NA
<b>CATEGORY B2 NON-MFD Rent/Lease ACCESSORIES</b>	<b>Part Number</b>		<b>DIR Customer Discount % From MSRP</b>		<b>24 Month Lease Price</b>	<b>Monthly Rental Price</b>
PrintCopy Upgrade Kit 2016	404889		28.63%		\$15.56	NA

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

CATEGORY C2 Multifunction Device (MFD) Pricing Sheet      Monochrome, B&W

VOLUME BANDS	PPM	Monthly Volume
M1 - B&W	1-30	2500
M2 - B&W	31-49	20000
M3 - B&W	50-68	35000
M4 - B&W	69-89	50000
M5 - B&W	90+	100000
C1 - Color	1-30	20000
C2 - Color	31-50	75000
C3 - Color	51+	100000

Units per Category

M1	M2	M3	M4	M5	C1	C2	C3
Aficio MP171	MP301SPF	Aficio MP5002SP	Aficio MP7502SP	Aficio MP9002SP	Aficio MPC2003	Aficio MPC305SPF	C5503
Aficio MP201SPF	MP3554	Aficio MP5210SF		MP 8100S	Aficio MPC2503	Aficio MPC3503	C6003
Aficio MP3510SF	Aficio SP5200S	Aficio MP5210SR		Kodak DM HD125	Aficio MPC252SPF	Aficio MPC401	C6502SP
Aficio MP2501SP	MP401SPF	Aficio MP6002SP		Kodak DM HD150	Aficio MPC3003	Aficio MPC4503	C8002SP
MP2554	MP4510SF	MP5054		Kodak DM HD300	Aficio MPC250SF		Pro C5100S
MP3054	MP4054	MP6054					Pro C5110S
SP311SNFw	2554						Pro C7100SX
SP3400SF	3054						Pro C7110SX
SP3410SF	SP 311SNFw						
SP3500SF	SP3400SF						
	SP3410SF						
	SP3500SF						

Volume Band M1	1 - 30 Pages Per Minute (PPM)					
Base Monthly VOLUME	Avg. 2,500					
Volume Band M1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP 201SPF: 21 ppm, 600x600 dpi, 350 sheet paper capacity, 30-sheet ADF, Energy Star Compliant	415652	21	\$2,835.00	64.75%	\$999.44	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$54.48	\$38.11	\$31.30	\$27.51		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 27.50	2,500	\$0.0110	0.0110		
Year 2	\$ 27.50	2,500	\$0.0110	0.0110		
Year 3	\$ 27.50	2,500	\$0.0110	0.0110		
Year 4	\$ 27.50	2,500	\$0.0110	0.0110		
Year 5	\$ 27.50	2,500	\$0.0110	0.0110		
Volume Band M1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

SP 213SFNw: 23ppm copier, printer, fax	407592	23	\$245.00	24.38%	\$185.26	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$13.53	\$9.46	\$7.77	\$6.83			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 10.00	Supplies not included					
Year 2	\$ 10.00	Supplies not included					
Year 3	\$ 10.00	Supplies not included					
Year 4	\$ 10.00	Supplies not included					
Year 5	\$ 10.00	Supplies not included					
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh Aficio MP 3510SF: 30ppm, 300 sheet paper capacity, 1200x600 dpi, 128MB RAM, 50-sheet ARDF, Energy Star Compliant, G3 Fax	406971	30	\$479.00	30.17%	\$334.49	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$20.03	\$14.01	\$11.51	\$10.12			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 111.50	2,500	\$0.0446	0.0446			
Year 2	\$ 111.50	2,500	\$0.0446	0.0446			
Year 3	\$ 111.50	2,500	\$0.0446	0.0446			
Year 4	\$ 111.50	2,500	\$0.0446	0.0446			
Year 5	\$ 111.50	2,500	\$0.0446	0.0446			
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh SP 3600SF	407307	30	\$540.00	30.00%	\$378.00	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$21.93	\$15.34	\$12.60	\$11.08			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1				0.0446			
Year 2				0.0446			
Year 3				0.0446			
Year 4				0.0446			
Year 5				0.0446			
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh SP 3610SF	407305	30	\$605.00	30.00%	\$423.50	NA	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$23.91	\$16.73	\$13.74	\$12.08		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)		
Year 1				0.0446		
Year 2				0.0446		
Year 3				0.0446		
Year 4				0.0446		
Year 5				0.0446		
Volume Band M1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP 2501SP: 25ppm, 600 sheet paper capacity, 600x600 dpi, 1GB RAM, 50-sheet RADF, cabinet, Energy Star Compliant	416443	25	\$5,000.00	58.29%	\$2,085.53	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$101.83	\$71.23	\$58.50	\$51.43		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 23.75	2,500	\$0.0095	0.0095		
Year 2	\$ 23.75	2,500	\$0.0095	0.0095		
Year 3	\$ 23.75	2,500	\$0.0095	0.0095		
Year 4	\$ 23.75	2,500	\$0.0095	0.0095		
Year 5	\$ 23.75	2,500	\$0.0095	0.0095		
Volume Band M1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP2554: 25ppm, 1,200 sheet paper capacity, 600x600 dpi, 2GB RAM and 320GB HDD, 100-sheet RADF, cabinet, Energy Star Compliant	417008	25	\$6,400.00	65.18%	\$2,228.59	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$108.07	\$75.60	\$62.09	\$54.58		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 26.25	2,500	\$0.0105	0.0105		
Year 2	\$ 26.25	2,500	\$0.0105	0.0105		
Year 3	\$ 26.25	2,500	\$0.0105	0.0105		
Year 4	\$ 26.25	2,500	\$0.0105	0.0105		
Year 5	\$ 26.25	2,500	\$0.0105	0.0105		
Volume Band M1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP3054: 30ppm, 1,200 sheet paper capacity, 600x600 dpi, 2GB RAM and 320GB HDD, 100-sheet RADF, cabinet, Energy Star Compliant	417014	30	\$8,350.00	67.68%	\$2,699.09	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$128.58	\$89.95	\$73.87	\$64.94		

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 23.75	2,500	\$0.0095	0.0095			
Year 2	\$ 23.75	2,500	\$0.0095	0.0095			
Year 3	\$ 23.75	2,500	\$0.0095	0.0095			
Year 4	\$ 23.75	2,500	\$0.0095	0.0095			
Year 5	\$ 23.75	2,500	\$0.0095	0.0095			
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh SP 311SNFw: 30ppm, 300 sheet paper capacity, 600x600 dpi, 128MB RAM, 35-sheet ADF, G3 fax	407,240	30	\$378.00	25.37%	\$282.10	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$17.75	\$12.42	\$10.20	\$8.96			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 105.75	2,500	\$0.0423	0.0423			
Year 2	\$ 105.75	2,500	\$0.0423	0.0423			
Year 3	\$ 105.75	2,500	\$0.0423	0.0423			
Year 4	\$ 105.75	2,500	\$0.0423	0.0423			
Year 5	\$ 105.75	2,500	\$0.0423	0.0423			
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh SP 3500 SF: 35ppm, 300 sheet paper capacity, 1200x600 dpi, 128MB RAM, 35-sheet ADF, G3 fax	406,967	30	\$419.00	30.27%	\$292.18	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$18.19	\$12.72	\$10.45	\$9.19			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 111.50	2,500	\$0.0446	0.0446			
Year 2	\$ 111.50	2,500	\$0.0446	0.0446			
Year 3	\$ 111.50	2,500	\$0.0446	0.0446			
Year 4	\$ 111.50	2,500	\$0.0446	0.0446			
Year 5	\$ 111.50	2,500	\$0.0446	0.0446			
Volume Band M1							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
MP 305SPF: 31 ppm color and b/w printer, copier, scanner	417434	30	\$3,245.00	65.00%	\$1,135.75	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$60.42	\$42.27	\$34.71	\$30.51			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 29.70	2,700	\$0.0110	\$0.0110			
Year 2	\$ 29.70	2,700	\$0.0110	\$0.0110			
Year 3	\$ 29.70	2,700	\$0.0110	\$0.0110			
Year 4	\$ 29.70	2,700	\$0.0110	\$0.0110			
Year 5	\$ 29.70	2,700	\$0.0110	\$0.0110			



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Volume Band M2	31 - 49 Pages Per Minute (PPM)					
Base Monthly VOLUME	Avg. 20,000					
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP 301SPF: 31 ppm, 350 sheet paper capacity, 30-sheet ADF, 600x600 dpi, 1GB RAM, Energy Star Compliant, G3 Fax	416185	31	\$2,960.00	64.74%	\$1,043.77	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$56.41	\$39.46	\$32.41	\$28.49		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 220.00	20,000	\$0.0110	0.0110		
Year 2	\$ 220.00	20,000	\$0.0110	0.0110		
Year 3	\$ 220.00	20,000	\$0.0110	0.0110		
Year 4	\$ 220.00	20,000	\$0.0110	0.0110		
Year 5	\$ 220.00	20,000	\$0.0110	0.0110		
Volume Band M2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP3554: 35ppm, 1,200 sheet paper capacity, 600x600 dpi, 2GB RAM and 320GB HDD, 100-sheet RADF, cabinet, Energy Star Compliant	417025	35	\$9,880.00	65.25%	\$3,433.56	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$160.60	\$112.35	\$92.27	\$81.11		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 190.00	20,000	\$0.0095	0.0095		
Year 2	\$ 190.00	20,000	\$0.0095	0.0095		
Year 3	\$ 190.00	20,000	\$0.0095	0.0095		
Year 4	\$ 190.00	20,000	\$0.0095	0.0095		
Year 5	\$ 190.00	20,000	\$0.0095	0.0095		
Volume Band M2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio SP 5200S: 47 ppm, 650 sheet paper capacity, 30-sheet ADF, 1GB RAM and 128GB HDD, 1200x600 dpi, Energy Star Compliant	406851	47	\$3,299.00	43.29%	\$1,870.93	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$92.47	\$64.69	\$53.13	\$46.70		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 172.00	20,000	\$0.0086	0.0086		
Year 2	\$ 172.00	20,000	\$0.0086	0.0086		
Year 3	\$ 172.00	20,000	\$0.0086	0.0086		
Year 4	\$ 172.00	20,000	\$0.0086	0.0086		
Year 5	\$ 172.00	20,000	\$0.0086	0.0086		
Volume Band M2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP 401SPF: 40ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 768MB RAM and 40GB HDD, 600 x 600dpi, Energy Star Compliant	407226	40	\$3,310.00	58.97%	\$1,358.11	NA

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$70.11	\$49.05	\$40.28	\$35.41		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 248.00	20,000	\$0.0124	0.0124		
Year 2	\$ 248.00	20,000	\$0.0124	0.0124		
Year 3	\$ 248.00	20,000	\$0.0124	0.0124		
Year 4	\$ 248.00	20,000	\$0.0124	0.0124		
Year 5	\$ 248.00	20,000	\$0.0124	0.0124		
Volume Band M2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh SP 4510SF: 42ppm, 600 sheet paper capacity, 50-sheet ADF, 512MB RAM, 600 x 600 dpi, G3 Fax, Energy Star Compliant	407302	42	\$1,099.00	31.98%	\$747.57	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$43.49	\$30.43	\$24.99	\$21.97		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 390.00	20,000	\$0.0195	0.0195		
Year 2	\$ 390.00	20,000	\$0.0195	0.0195		
Year 3	\$ 390.00	20,000	\$0.0195	0.0195		
Year 4	\$ 390.00	20,000	\$0.0195	0.0195		
Year 5	\$ 390.00	20,000	\$0.0195	0.0195		
Volume Band M2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP 4054: 40ppm, 1,150 sheet paper capacity, 100-shetet ARDF, 2GB RAM and 320GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant+AW37	417036	40	\$12,250.00	69.78%	\$3,702.56	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$172.33	\$120.55	\$99.01	\$87.04		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 138.00	20,000	\$0.0069	0.0069		
Year 2	\$ 138.00	20,000	\$0.0069	0.0069		
Year 3	\$ 138.00	20,000	\$0.0069	0.0069		
Year 4	\$ 138.00	20,000	\$0.0069	0.0069		
Year 5	\$ 138.00	20,000	\$0.0069	0.0069		
Volume Band M3	50 - 68 Pages Per Minute (PPM)					
Base Monthly VOLUME	Avg. 35,000					
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio SP 5210SF: 52ppm, 650 sheet paper capacity, 30-sheet ADF, 1GB RAM and 128GB HDD, 1200x600 dpi, G3 Fax, Energy Star Compliant	406852	52	\$4,319.00	42.62%	\$2,478.45	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$118.96	\$83.22	\$68.35	\$60.08		

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 301.00	35,000	\$0.0086	0.0086			
Year 2	\$ 301.00	35,000	\$0.0086	0.0086			
Year 3	\$ 301.00	35,000	\$0.0086	0.0086			
Year 4	\$ 301.00	35,000	\$0.0086	0.0086			
Year 5	\$ 301.00	35,000	\$0.0086	0.0086			
Volume Band M3							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh Aficio SP 5210SR: 52ppm, 650 sheet paper capacity, 50-sheet ARDF, 1GB R+Q55AM and 128GB HDD, 600x600 dpi, G3 Fax, Energy Star Compliant	406853	52	\$4,449.00	42.64%	\$2,552.00	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$122.17	\$85.46	\$70.19	\$61.70			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 301.00	35,000	\$0.0086	0.0086			
Year 2	\$ 301.00	35,000	\$0.0086	0.0086			
Year 3	\$ 301.00	35,000	\$0.0086	0.0086			
Year 4	\$ 301.00	35,000	\$0.0086	0.0086			
Year 5	\$ 301.00	35,000	\$0.0086	0.0086			
Volume Band M3							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
MP 501SPF: 52ppm color and b/w network printer, copier and scanner	407809	52	\$3,499.00	43.00%	\$1,994.43	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$97.86	\$68.46	\$56.22	\$49.42			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 90.00	7,500	\$0.0120	0.0120			
Year 2	\$ 90.00	7,500	\$0.0120	0.0120			
Year 3	\$ 90.00	7,500	\$0.0120	0.0120			
Year 4	\$ 90.00	7,500	\$0.0120	0.0120			
Year 5	\$ 90.00	7,500	\$0.0120	0.0120			
Volume Band M3							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
MP 601SPF: 62ppm color and b/w network printer, copier and scanner	407812	62	\$4,499.00	43.00%	\$2,564.43	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$122.71	\$85.84	\$70.50	\$61.97			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 108.00	9,000	\$0.0120	0.0120			
Year 2	\$ 108.00	9,000	\$0.0120	0.0120			
Year 3	\$ 108.00	9,000	\$0.0120	0.0120			
Year 4	\$ 108.00	9,000	\$0.0120	0.0120			
Year 5	\$ 108.00	9,000	\$0.0120	0.0120			
Volume Band M3							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Ricoh Aficio MP 6002SP: 60ppm, 4,300 sheet paper capacity, 150-sheet ARDF, 1GB RAM and 250GB HDD, 1200x1200 dpi, Energy Star Compliant	415877	60	\$24,500.00	63.36%	\$8,977.83	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$402.33	\$281.45	\$231.16	\$203.20		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 154.00	35,000	\$0.0044	0.0044		
Year 2	\$ 154.00	35,000	\$0.0044	0.0044		
Year 3	\$ 154.00	35,000	\$0.0044	0.0044		
Year 4	\$ 154.00	35,000	\$0.0044	0.0044		
Year 5	\$ 154.00	35,000	\$0.0044	0.0044		
Volume Band M3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
MP 6503SP: 60 ppm b/w network printer, copier and scanner, with 1,150-sheet paper capacity, with color scanning	417609	60	\$24,499.00	63.35%	\$8,977.83	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$402.33	\$281.45	\$231.16	\$203.20		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 154.00	35,000	\$0.0044	0.0044		
Year 2	\$ 154.00	35,000	\$0.0044	0.0044		
Year 3	\$ 154.00	35,000	\$0.0044	0.0044		
Year 4	\$ 154.00	35,000	\$0.0044	0.0044		
Year 5	\$ 154.00	35,000	\$0.0044	0.0044		
Volume Band M3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP 5054: 50ppm, 1,150 sheet paper capacity, 100-shetet ARDF, 2GB RAM and 320GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant	417046	50	\$14,725.00	69.77%	\$4,451.14	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$204.97	\$143.38	\$117.76	\$103.52		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 224.00	35,000	\$0.0064	0.0064		
Year 2	\$ 224.00	35,000	\$0.0064	0.0064		
Year 3	\$ 224.00	35,000	\$0.0064	0.0064		
Year 4	\$ 224.00	35,000	\$0.0064	0.0064		
Year 5	\$ 224.00	35,000	\$0.0064	0.0064		
Volume Band M3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP 6054: 40ppm, 1,150 sheet paper capacity, 100-shetet ARDF, 2GB RAM and 320GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant	417056	60	\$18,925.00	69.77%	\$5,720.59	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

	\$260.32	\$182.10	\$149.56	\$131.47		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 224.00	35,000	\$0.0064	0.0064		
Year 2	\$ 224.00	35,000	\$0.0064	0.0064		
Year 3	\$ 224.00	35,000	\$0.0064	0.0064		
Year 4	\$ 224.00	35,000	\$0.0064	0.0064		
Year 5	\$ 224.00	35,000	\$0.0064	0.0064		
Volume Band M4	69-89 Pages Per Minute (PPM)					
Base Monthly VOLUME	Avg. 50,000					
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP 7502SP: 75ppm, 4,300 sheet paper capacity, 150-sheet ARDF, 1GB RAM and 250GB HDD, 1200x1200 dpi, Energy Star Compliant	415879	75	\$31,000.00	69.48%	\$9,461.43	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$423.42	\$296.20	\$243.27	\$213.85		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 220.00	50,000	\$0.0044	0.0044		
Year 2	\$ 220.00	50,000	\$0.0044	0.0044		
Year 3	\$ 220.00	50,000	\$0.0044	0.0044		
Year 4	\$ 220.00	50,000	\$0.0044	0.0044		
Year 5	\$ 220.00	50,000	\$0.0044	0.0044		
Volume Band M4						
Base Monthly VOLUME						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
MP 7503SP: 75ppm, 4,300 sheet paper capacity, 150-sheet ARDF, 1GB RAM and 250GB HDD, 1200x1200 dpi, Energy Star Compliant Copier/Printer/Scanner	417610	75	\$30,999.00	69.48%	\$9,461.43	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$423.42	\$296.20	\$243.27	\$213.85		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 220.00	50,000	\$0.0044	0.0044		
Year 2	\$ 220.00	50,000	\$0.0044	0.0044		
Year 3	\$ 220.00	50,000	\$0.0044	0.0044		
Year 4	\$ 220.00	50,000	\$0.0044	0.0044		
Year 5	\$ 220.00	50,000	\$0.0044	0.0044		
Volume Band M5	90 + Pages Per Minute (PPM)					
Base Monthly VOLUME	Avg. 100,000					
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP 9002SP: 90ppm, 4,300 sheet paper capacity, 150-sheet ARDF, 1GB RAM and 250GB HDD, 1200x1200 dpi, Energy Star Compliant	415881	90	\$39,000.00	73.27%	\$10,425.61	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$465.46	\$325.61	\$267.42	\$235.08		



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 450.00	100,000	\$0.0045	0.0045			
Year 2	\$ 450.00	100,000	\$0.0045	0.0045			
Year 3	\$ 450.00	100,000	\$0.0045	0.0045			
Year 4	\$ 450.00	100,000	\$0.0045	0.0045			
Year 5	\$ 450.00	100,000	\$0.0045	0.0045			
Volume Band M5							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
MP 9003SP: 90 ppm 4,300 sheet paper capacity, 150-sheet ARDF, 1GB RAM and 250GB HDD, 1200x1200 dpi, Energy Star Compliant, Copier/Printer/Scanner	417611	90	\$38,999.00	73.27%	\$10,425.61	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$465.46	\$325.61	\$267.42	\$235.08			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 450.00	100,000	\$0.0045	0.0045			
Year 2	\$ 450.00	100,000	\$0.0045	0.0045			
Year 3	\$ 450.00	100,000	\$0.0045	0.0045			
Year 4	\$ 450.00	100,000	\$0.0045	0.0045			
Year 5	\$ 450.00	100,000	\$0.0045	0.0045			
Volume Band M5							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh MP 8100Se: 95ppm, 3,300 sheet paper capacity, 220-sheet ADF (single pass scanner), 2GB RAM and 500GB HDD, 1200x4800 dpi, Energy Star Compliant, 3,000 sheet multi-position staple sorter	404592	95	\$44,488.00	66.79%	\$14,772.97	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$655.00	\$458.20	\$376.33	\$330.81			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 320.00	100,000	\$0.0032	0.0032			
Year 2	\$ 320.00	100,000	\$0.0032	0.0032			
Year 3	\$ 320.00	100,000	\$0.0032	0.0032			
Year 4	\$ 320.00	100,000	\$0.0032	0.0032			
Year 5	\$ 320.00	100,000	\$0.0032	0.0032			
Volume Band M5							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Ricoh MP 8110Se: 110ppm, 3,300 sheet paper capacity, 220-sheet ADF (single pass scanner), 2GB RAM and 500GB HDD, 1200x4800 dpi, Energy Star Compliant, 3,000 sheet multi-position staple sorter	404593	110	\$55,488.00	63.14%	\$20,453.26	NA	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$902.66	\$631.45	\$518.62	\$455.89			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 320.00	100,000	\$0.0032	0.0032			

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Year 2	\$ 320.00	100,000	\$0.0032	0.0032		
Year 3	\$ 320.00	100,000	\$0.0032	0.0032		
Year 4	\$ 320.00	100,000	\$0.0032	0.0032		
Year 5	\$ 320.00	100,000	\$0.0032	0.0032		
Volume Band M5						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh MP 8120Se: 135ppm, 3,300 sheet paper capacity, 220-sheet ADF (single pass scanner), 2GB RAM and 500GB HDD, 1200x4800 dpi, Energy Star Compliant, 3,000 sheet multi-position staple sorter	404594	135	\$66,488.00	60.61%	\$26,189.96	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,152.78	\$806.42	\$662.32	\$582.21		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 290.00	100,000	\$0.0029	0.0029		
Year 2	\$ 290.00	100,000	\$0.0029	0.0029		
Year 3	\$ 290.00	100,000	\$0.0029	0.0029		
Year 4	\$ 290.00	100,000	\$0.0029	0.0029		
Year 5	\$ 290.00	100,000	\$0.0029	0.0029		
Volume Band C1						
1 - 30 Pages Per Minute (PPM)						
Base Monthly VOLUME						
Avg. 20,000						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP C2003: 20ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5BG RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant	417253	20	\$6,890.00	65.33%	\$2,388.78	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$115.05	\$80.48	\$66.10	\$58.11		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 176.00	20,000	\$0.0088	.0088 B&W	.0711 Color	
Year 2	\$ 176.00	20,000	\$0.0088	.0088 B&W	.0711 Color	
Year 3	\$ 176.00	20,000	\$0.0088	.0088 B&W	.0711 Color	
Year 4	\$ 176.00	20,000	\$0.0088	.0088 B&W	.0711 Color	
Year 5	\$ 176.00	20,000	\$0.0088	.0088 B&W	.0711 Color	
Volume Band C1						
1 - 30 Pages Per Minute (PPM)						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP C2503: 20ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5BG RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant	417254	25	\$9,330.00	66.27%	\$3,147.43	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$148.13	\$103.62	\$85.11	\$74.81		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 168.00	20,000	\$0.0084	.0084 B&W	.0684 Color	
Year 2	\$ 168.00	20,000	\$0.0084	.0084 B&W	.0684 Color	
Year 3	\$ 168.00	20,000	\$0.0084	.0084 B&W	.0684 Color	
Year 4	\$ 168.00	20,000	\$0.0084	.0084 B&W	.0684 Color	
Year 5	\$ 168.00	20,000	\$0.0084	.0084 B&W	.0684 Color	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh Aficio MP C252SPF: 21ppm, 350 sheet paper capacity, 50-sheet ADF, 256MB RAM, 600x600 dpi, G3 Fax, Energy Star Compliant	407525	21	\$899.00	35.00%	\$584.35	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$30.93	\$21.64	\$17.77	\$15.62		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 374.00	20,000	\$0.0187	.0187 B&W	.1430 Color	
Year 2	\$ 374.00	20,000	\$0.0187	.0187 B&W	.1430 Color	
Year 3	\$ 374.00	20,000	\$0.0187	.0187 B&W	.1430 Color	
Year 4	\$ 374.00	20,000	\$0.0187	.0187 B&W	.1430 Color	
Year 5	\$ 374.00	20,000	\$0.0187	.0187 B&W	.1430 Color	
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
MP C3004 30ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5BG RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant	417449	30	\$12,689.00	69.07%	\$3,924.21	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$182.00	\$127.31	\$104.56	\$91.92		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 156.00	20,000	\$0.0078	.0078 B&W	.0465 Color	
Year 2	\$ 156.00	20,000	\$0.0078	.0078 B&W	.0465 Color	
Year 3	\$ 156.00	20,000	\$0.0078	.0078 B&W	.0465 Color	
Year 4	\$ 156.00	20,000	\$0.0078	.0078 B&W	.0465 Color	
Year 5	\$ 156.00	20,000	\$0.0078	.0078 B&W	.0465 Color	
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Ricoh SP C250SF: 21 ppm, 251 sheet paper capacity, 35-sheet ADF, 256MB RAM, 600x600 dpi, G3 Fax, Energy Star Compliant	407523	21	\$499.00	21.46%	\$391.92	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$22.54	\$15.77	\$12.95	\$11.38		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 175.00	Supplies not included				
Year 2	\$ 175.00					
Year 3	\$ 175.00					
Year 4	\$ 175.00					
Year 5	\$ 175.00					
Volume Band C2						
31 - 50 Pages Per Minute (PPM)						
Base Monthly VOLUME Avg. 75,000						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C305SPF: 31ppm, 350 sheet paper capacity, 50-sheet ADF, 1GB RAM, 600x600 dpi, G3 Fax, Energy Star Compliant	416011	31	\$4,420.00	60.63%	\$1,739.95	NA

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$86.76	\$60.69	\$49.85	\$43.82		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 2	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 3	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 4	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 5	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C306	417333	31	\$4,419.00	60.63%	\$1,739.95	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$86.76	\$60.69	\$49.85	\$43.82		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 2	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 3	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 4	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Year 5	\$ 1,402.50	75,000	\$0.0187	.0187 B&W	.1430 Color	
Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
MP C3504: 35ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5GB RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant, Network Printer/Copier/Scanner	417450	35	\$15,155.00	70.16%	\$4,521.66	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$208.04	\$145.54	\$119.53	\$105.07		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 592.50	75,000	\$0.0079	.0079 B&W	.0475 Color	
Year 2	\$ 592.50	75,000	\$0.0079	.0079 B&W	.0475 Color	
Year 3	\$ 592.50	75,000	\$0.0079	.0079 B&W	.0475 Color	
Year 4	\$ 592.50	75,000	\$0.0079	.0079 B&W	.0475 Color	
Year 5	\$ 592.50	75,000	\$0.0079	.0079 B&W	.0475 Color	
Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C406:	417322	42	\$5,745.00	58.31%	\$2,394.74	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$115.31	\$80.66	\$66.25	\$58.24		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 1,072.50	75,000	\$0.0143	.0143 B&W	.1150 Color	
Year 2	\$ 1,072.50	75,000	\$0.0143	.0143 B&W	.1150 Color	
Year 3	\$ 1,072.50	75,000	\$0.0143	.0143 B&W	.1150 Color	
Year 4	\$ 1,072.50	75,000	\$0.0143	.0143 B&W	.1150 Color	
Year 5	\$ 1,072.50	75,000	\$0.0143	.0143 B&W	.1150 Color	



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C401: 42ppm, 650 sheet paper capacity, 50-sheet ARDF, 2GB RAM and 320GB HDD, 600x600 dpi, Energy Star Compliant	416969	42	\$5,880.00	54.66%	\$2,665.85	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$127.13	\$88.93	\$73.04	\$64.21		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 2	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 3	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 4	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 5	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C401SR: 42ppm, 650 sheet paper capacity, 50-sheet ARDF, 2GB RAM and 320GB HDD, 600x600 dpi, Internal 30-sheet staple sorter, Energy Star Compliant	416972	42	\$6,405.00	54.67%	\$2,903.62	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$137.50	\$96.19	\$79.00	\$69.44		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 2	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 3	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 4	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Year 5	\$ 825.00	75,000	\$0.0110	.0110 B&W	.0880 Color	
Volume Band C2						
31 - 50 Pages Per Minute (PPM)						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
MP C4504: 45ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5GB RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant, Network Copier/Printer/Scanner	417451	45	\$18,059.00	78.54%	\$3,875.85	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$179.89	\$125.84	\$103.35	\$90.85		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 517.50	75,000	\$0.0069	.0069 B&W	.0428 Color	
Year 2	\$ 517.50	75,000	\$0.0069	.0069 B&W	.0428 Color	
Year 3	\$ 517.50	75,000	\$0.0069	.0069 B&W	.0428 Color	
Year 4	\$ 517.50	75,000	\$0.0069	.0069 B&W	.0428 Color	
Year 5	\$ 517.50	75,000	\$0.0069	.0069 B&W	.0428 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
MP C6004: 60ppm, 1,200 sheet paper capacity, 100-sheet ARDF, 1.5GB RAM and 250GB HDD, 1200x1200 dpi, cabinet, Energy Star Compliant, Network Printer/Copier/Scanner	417453	60	\$22,015.00	73.61%	\$5,808.24	NA



APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$264.14	\$184.78	\$151.76	\$133.40		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 700.00	100,000	\$0.0070	.0070 B&W	.0431 Color	
Year 2	\$ 700.00	100,000	\$0.0070	.0070 B&W	.0431 Color	
Year 3	\$ 700.00	100,000	\$0.0070	.0070 B&W	.0431 Color	
Year 4	\$ 700.00	100,000	\$0.0070	.0070 B&W	.0431 Color	
Year 5	\$ 700.00	100,000	\$0.0070	.0070 B&W	.0431 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C6502SP: 65ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x1200 dpi, Energy Star Compliant	416623	65	\$37,775.00	68.54%	\$11,882.46	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$528.98	\$370.04	\$303.92	\$267.16		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 2	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 3	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 4	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 5	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Aficio MP C8002SP: 80ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x1200 dpi, Energy Star Compliant	416627	80	\$48,215.00	74.44%	\$12,321.73	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$548.13	\$383.44	\$314.92	\$276.83		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 2	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 3	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 4	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Year 5	\$ 580.00	100,000	\$0.0058	.0058 B&W	.0457 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Pro C5100S: 65ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x4800 dpi, Energy Star Compliant, Fiery E-22B Color Controller (2GB RAM and 500GB HDD)	404493	65	\$55,000.00	56.14%	\$24,121.57	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,062.60	\$743.33	\$610.51	\$536.66		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 2	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 3	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 4	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Year 5	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Ricoh Pro C5110S: 80ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x4800 dpi, Energy Star Compliant, Fiery E-22B Color Controller (2GB RAM and 500GB HDD)	404497	80	\$65,250.00	59.34%	\$26,527.48	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,167.50	\$816.71	\$670.78	\$589.64		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 2	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 3	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 4	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Year 5	\$ 700.00	100,000	\$0.0089	0.0089 B&W	.0480 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Pro C7100SX: 80ppm Color production system, 2,500 sheet paper capacity, 100-sheet multiposition staple sorter, 220-sheet ARDF, 5th station option, Energy Star Compliant with E-43A Printer Controller: Intel i5-4570 processor, 4GB memory & 1TB x SATA HDD	404626	80	\$111,000.00	66.85%	\$36,794.91	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,615.16	\$1,129.87	\$927.97	\$815.73		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 950.00	100,000	\$0.0095	.0095 B&W	.0450 Color	
Year 2	\$ 950.00	100,000	\$0.0095	.0095 B&W	.0450 Color	
Year 3	\$ 950.00	100,000	\$0.0095	.0095 B&W	.0450 Color	
Year 4	\$ 950.00	100,000	\$0.0095	.0095 B&W	.0450 Color	
Year 5	\$ 950.00	100,000	\$0.0095	.0095 B&W	.0450 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Pro C7110SX: 90ppm Color production system, 2,500 sheet paper capacity, 100-sheet multiposition staple sorter, 220-sheet ARDF, 5th station option, Energy Star Compliant with E-43A Printer Controller: Intel i5-4570 processor, 4GB memory & 1TB x SATA HDD	404627	90	\$135,000.00	66.84%	\$44,761.21	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,962.49	\$1,372.84	\$1,127.53	\$991.15		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 900.00	100,000	\$0.0090	.009 B&W	.0450 Color	
Year 2	\$ 900.00	100,000	\$0.0090	.009 B&W	.0450 Color	
Year 3	\$ 900.00	100,000	\$0.0090	.009 B&W	.0450 Color	
Year 4	\$ 900.00	100,000	\$0.0090	.009 B&W	.0450 Color	
Year 5	\$ 900.00	100,000	\$0.0090	.009 B&W	.0450 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

Pro C7100S	404622	80	\$99,716.00	67.03%	\$32,873.68	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,444.19	\$1,010.27	\$829.75	\$729.38		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 1,210.00	100,000	\$0.0121	.0121 B&W	.0611 Color	
Year 2	\$ 1,210.00	100,000	\$0.0121	.0121 B&W	.0611 Color	
Year 3	\$ 1,210.00	100,000	\$0.0121	.0121 B&W	.0611 Color	
Year 4	\$ 1,210.00	100,000	\$0.0121	.0121 B&W	.0611 Color	
Year 5	\$ 1,210.00	100,000	\$0.0121	.0121 B&W	.0611 Color	
Volume Band C3						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	Discount % from MSRP	Purchase Price EACH/Unit (MSRP-	(Includes Maint & Supplies)
Pro C7110S	404623	90	\$120,000.00	67.03%	\$39,564.21	NA
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$1,735.90	\$1,214.33	\$997.35	\$876.71		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 1,200.00	100,000	\$0.0120	.0120 B&W	.0607 Color	
Year 2	\$ 1,200.00	100,000	\$0.0120	.0120 B&W	.0607 Color	
Year 3	\$ 1,200.00	100,000	\$0.0120	.0120 B&W	.0607 Color	
Year 4	\$ 1,200.00	100,000	\$0.0120	.0120 B&W	.0607 Color	
Year 5	\$ 1,200.00	100,000	\$0.0120	.0120 B&W	.0607 Color	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Category C2 Multifunction Device (MFD) ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP	Customer Purchase Price EACH/Unit (MSRP- Discount)	24 Month Lease Price	Monthly Rental Price
Cleaning Kit	1300	\$30.00	0.00%	\$30.00	\$1.31	N/A
Adjustable Height Cabinet Type G	161200	\$235.00	58.41%	\$97.73	\$4.26	N/A
Gigabit Ethernet Board Type A	402547	\$559.00	45.93%	\$302.25	\$13.18	N/A
IEEE802.11a/g Interface Unit Type L	403000	\$692.00	56.03%	\$304.27	\$13.27	N/A
Cover Interposer Tray CI5010	404087	\$3,675.00	66.75%	\$1,222.10	\$53.28	N/A
Ring Opener Type A	404114	\$63.00	42.43%	\$36.27	\$1.58	N/A
Ring Cartridge LT Type RB5000	404115	\$341.00	41.50%	\$199.49	\$8.70	N/A
SR5020 Booklet Finisher	404174	\$12,390.00	56.68%	\$5,367.96	\$234.04	N/A
PU5020 Punch Unit	404177	\$1,050.00	52.60%	\$497.71	\$21.70	N/A
TR5020 Trimmer Unit	404180	\$13,020.00	58.69%	\$5,378.04	\$234.48	N/A
Multi Folding Unit Type FD5000	404183	\$9,608.00	54.66%	\$4,356.43	\$189.94	N/A
TK5010 11"x17" Tray Unit	404195	\$1,575.00	55.67%	\$698.20	\$30.44	N/A
AL5000 Attention Light	404204	\$1,785.00	55.69%	\$790.89	\$34.48	N/A
AL5000 Attention Light	404204	\$1,785.00	55.69%	\$790.89	\$34.48	N/A
SK5010 High Capacity Stacker	404215	\$16,538.00	56.68%	\$7,164.33	\$312.36	N/A
Roll-Away Cart Type 5010	404218	\$709.00	57.65%	\$300.24	\$13.09	N/A
LCIT RT5030	404220	\$5,093.00	56.68%	\$2,206.43	\$96.20	N/A
LCIT/DLT RT5040	404223	\$9,555.00	55.67%	\$4,235.53	\$184.67	N/A
DU5000 Decurl Unit	404226	\$3,150.00	55.67%	\$1,396.40	\$60.88	N/A
TCRU Type 907/1107	404271	\$3,150.00	46.59%	\$1,682.53	\$73.36	N/A
TCRU Type 1357	404273	\$3,150.00	46.59%	\$1,682.53	\$73.36	N/A
Trimmer TR5010e	404299	\$8,300.00	26.39%	\$6,109.48	\$266.37	N/A
Book Folder BF5010e	404300	\$8,300.00	27.29%	\$6,034.93	\$263.12	N/A
Booklet Maker BK5010e	404305	\$12,150.00	30.66%	\$8,424.72	\$367.32	N/A
Server HDD Security Type QX	404317	\$2,199.00	26.10%	\$1,625.10	\$70.85	N/A
EFI Seequence Impose	404336	\$2,500.00	39.11%	\$1,522.33	\$66.37	N/A
Multi Bypass Tray BY5010	404387	\$1,470.00	50.65%	\$725.40	\$31.63	N/A
Trimmer Unit TR5040	404400	\$13,020.00	52.52%	\$6,182.02	\$269.54	N/A
GBC StreamPunch Pro	404412	\$9,495.00	41.22%	\$5,581.55	\$243.36	N/A
GBC Pro 3 Hole HD Die Set	404415	\$990.00	27.64%	\$716.33	\$31.23	N/A
GBC Pro 19 Hole HD Die Set	404416	\$1,995.00	27.88%	\$1,438.71	\$62.73	N/A
GBC Pro 44 Hole HD Die Set	404417	\$1,760.00	27.53%	\$1,275.50	\$55.61	N/A
FACI for E41	404421	\$3,000.00	39.01%	\$1,829.62	\$79.77	N/A
FACI for E81	404422	\$3,800.00	27.88%	\$2,740.40	\$119.48	N/A
GBC SP Pro EX	404463	\$9,495.00	39.32%	\$5,761.89	\$251.22	N/A
TFMR Package	404473	\$5,000.00	14.71%	\$4,264.75	\$202.40	N/A
TFPM Package	404474	\$2,500.00	14.68%	\$2,132.88	\$101.23	N/A
TFMR Bundle	404475	\$440.00	15.28%	\$372.78	\$17.69	N/A
TFPM Bundle	404476	\$440.00	15.28%	\$372.78	\$17.69	N/A
Fiery E-22B	404501	\$7,500.00	47.45%	\$3,941.34	\$171.84	N/A
Fiery E-42B	404504	\$24,500.00	64.15%	\$8,783.39	\$382.96	N/A
Decurl Unit DU5020	404505	\$3,182.00	53.52%	\$1,479.01	\$64.48	N/A
Buffer Pass Unit Type 5020	404506	\$8,413.00	53.52%	\$3,910.11	\$170.48	N/A
LCIT RT5070	404536	\$5,093.00	56.68%	\$2,206.43	\$96.20	N/A
LCIT RT5080	404537	\$9,555.00	55.67%	\$4,235.53	\$184.67	N/A
Decurl Unit DU5030	404538	\$1,709.00	49.60%	\$861.41	\$37.56	N/A
Cover Interposer Tray	404539	\$3,675.00	66.75%	\$1,222.10	\$53.28	N/A
Multi-Folding Unit FD5020	404540	\$10,416.00	58.18%	\$4,356.43	\$189.94	N/A
Perfect Binder GB5010	404542	\$47,072.00	44.59%	\$26,084.18	\$1,137.27	N/A
Transit Pass Unit for Perfect Binder Type S1	404544	\$2,504.00	44.60%	\$1,387.33	\$60.49	N/A
Cover Interposer Tray for Perfect Binder Type S1	404545	\$2,231.00	44.59%	\$1,236.20	\$53.90	N/A
Ring Binder RB5020	404546	\$26,066.00	54.66%	\$11,817.98	\$515.26	N/A
Finisher SR5050	404548	\$6,862.00	61.36%	\$2,651.74	\$115.62	N/A
Booklet Finisher SR5060	404550	\$12,390.00	56.68%	\$5,367.96	\$234.04	N/A
TCRU/ORU Type8100(SetA)	404552	\$3,150.00	46.59%	\$1,682.53	\$73.36	N/A
TCRU Type 8100(SetB)	404553	\$3,077.00	61.89%	\$1,172.73	\$51.13	N/A
Printer/Scanner Unit Type S1	404555	\$4,488.00	67.34%	\$1,465.91	\$63.91	N/A
PostScript3 Unit Type S1	404559	\$1,995.00	56.67%	\$864.44	\$37.69	N/A
IPDS Unit Type S1	404562	\$6,218.00	19.39%	\$5,012.31	\$237.88	N/A
SD card for NetWare printing	404565	\$176.00	59.36%	\$71.53	\$3.12	N/A
Browser Unit Type S1	404566	\$190.00	77.20%	\$43.32	\$1.89	N/A
Fiery Compose FS-100	404582	\$1,210.00	37.55%	\$755.63	\$32.95	N/A
Fiery Graphic Arts Package Premium Edition Upgrade	404583	\$5,280.00	40.20%	\$3,157.51	\$137.67	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

TCRU Type C5100 (Set A)	404588	\$2,000.00	47.51%	\$1,049.82	\$45.77	N/A
TCRU Type C5100 (Set B)	404589	\$2,900.00	43.30%	\$1,644.24	\$71.69	N/A
Printer Controller EB-32	404590	\$10,750.00	53.66%	\$4,982.09	\$217.22	N/A
Fiery Impose Type FS-100	404598	\$2,300.00	27.55%	\$1,666.41	\$72.66	N/A
Hot Folders TYPE FS-100	404600	\$725.00	27.32%	\$526.92	\$22.97	N/A
Spot On Type FS100	404601	\$725.00	27.32%	\$526.92	\$22.97	N/A
Auto Trap TYPE FS-100	404602	\$725.00	27.32%	\$526.92	\$22.97	N/A
LCIT RT5090	404648	\$10,886.00	61.37%	\$4,205.31	\$183.35	N/A
Multi Bypass Banner Sheet Tray Type S3	404649	\$1,098.00	61.28%	\$425.17	\$18.54	N/A
Vacuum Feed LCT RT5100	404650	\$14,052.00	61.37%	\$5,428.41	\$236.68	N/A
Bridge Unit BU5010	404652	\$3,268.00	61.37%	\$1,262.40	\$55.04	N/A
Vacuum Feed Oversize Sheet Tray Type S3	404653	\$1,952.00	61.39%	\$753.61	\$32.86	N/A
Buffer Pass Unit Type S3	404654	\$8,015.00	61.36%	\$3,097.06	\$135.03	N/A
Stacker SK5030	404656	\$18,654.00	61.37%	\$7,205.64	\$314.17	N/A
Decurl Unit DU5040	404658	\$2,118.00	61.37%	\$818.09	\$35.67	N/A
Color Controller E43-A	404671	\$26,325.00	61.37%	\$10,168.70	\$443.36	N/A
Color Controller E83-A	404673	\$66,812.00	61.37%	\$25,808.12	\$1,125.23	N/A
TCRU Kit A type C7100	404696	\$5,423.00	61.36%	\$2,095.60	\$91.37	N/A
TCRU Kit B type C7100	404697	\$3,937.00	61.36%	\$1,521.33	\$66.33	N/A
TCRU Kit C Type C7100	404698	\$1,531.00	61.37%	\$591.40	\$25.79	N/A
5th Station Replacement Kit Type S3	404699	\$2,196.00	61.32%	\$849.32	\$37.03	N/A
Multi Bypass Attachment Kit for Vacuum Feed LCT type S3	404708	\$561.00	61.39%	\$216.61	\$9.44	N/A
PBM500	404715	\$39,900.00	53.23%	\$18,659.91	\$813.57	N/A
PBM500 upgrade kit	404716	\$16,800.00	50.73%	\$8,276.61	\$360.86	N/A
PBM350	404717	\$21,500.00	51.65%	\$10,394.38	\$453.19	N/A
PBM Trim Module	404718	\$13,600.00	49.90%	\$6,813.72	\$297.08	N/A
PBM Book Fold Module	404719	\$13,000.00	50.14%	\$6,482.26	\$282.63	N/A
PBM Cover Feeder	404720	\$5,550.00	48.06%	\$2,882.46	\$125.68	N/A
PBM Rotate Crease Trim Module	404721	\$44,500.00	53.42%	\$20,726.29	\$903.67	N/A
BTS4000-1 Belt Stacker Module	404722	\$6,100.00	48.01%	\$3,171.61	\$138.28	N/A
Rail Unit	404723	\$500.00	46.00%	\$270.01	\$11.77	N/A
EFI 5th Station Upgrade Kit	404748	\$3,341.00	61.37%	\$1,290.61	\$56.27	N/A
EFI GRAPHIC ARTS PACKAGE PREMIUM EDITION FOR E-43A	404749	\$12,000.00	13.75%	\$10,350.05	\$451.26	N/A
EFI Impose Type FS150	404750	\$4,011.90	13.26%	\$3,479.91	\$151.72	N/A
EFI Compose Type FS150	404751	\$2,005.00	13.52%	\$1,733.91	\$75.60	N/A
EFI 4GB MEMORY UPGRADE TYPE E-43A	404753	\$1,150.00	13.53%	\$994.40	\$43.36	N/A
GBC - DIE C4 Round 43-47H .2475 Color Coil Die	404757	\$1,267.76	62.17%	\$479.57	\$20.91	N/A
GBC - DIE 3 HOLE	404760	\$1,107.29	62.15%	\$419.12	\$18.27	N/A
GBC - DIE 3-5-7 HOLE	404761	\$1,155.43	62.16%	\$437.26	\$19.06	N/A
GBC - DIE VB LTR	404765	\$1,267.76	62.17%	\$479.57	\$20.91	N/A
GBC - DIE CombBind 19-20- 21 Hole Die	404767	\$1,155.43	62.16%	\$437.26	\$19.06	N/A
GBC - DIE W2SQ 21H-23H Wirebind Die	404768	\$1,155.43	62.16%	\$437.26	\$19.06	N/A
GBC - DIE W3 square 32-34H Wirebind Die	404769	\$1,155.43	62.16%	\$437.26	\$19.06	N/A
StreamPunch Ultra 115V	404773	\$17,491.90	62.17%	\$6,617.26	\$288.51	N/A
Paper Feed Unit TK1010	406019	\$179.00	42.03%	\$103.77	\$4.52	N/A
Paper Feed Unit TK1080	406496	\$149.00	27.65%	\$107.80	\$4.70	N/A
VM Card Type K	406535	\$104.00	40.91%	\$61.46	\$2.68	N/A
Fax Option Type SP5200	406594	\$340.00	29.77%	\$238.78	\$10.41	N/A
Paper Feed Unit TK1090	406599	\$310.00	30.45%	\$215.61	\$9.40	N/A
Paper Feed Unit TK1100 with Casters	406600	\$335.00	29.93%	\$234.75	\$10.23	N/A
IPDS Option Type 5210	406816	\$750.00	28.40%	\$537.00	\$25.49	N/A
Gigabit Ethernet Board Type C	406914	\$408.00	50.61%	\$201.50	\$8.79	N/A
IEEE802.11 Interface Unit Type O	407113	\$400.00	23.93%	\$304.27	\$13.27	N/A
Paper Feed Unit TK1090L	407193	\$492.00	39.59%	\$297.21	\$12.96	N/A
Paper Feed Unit TK1090T	407194	\$612.00	52.09%	\$293.18	\$12.78	N/A
VM CARD Type W	407218	\$109.00	64.88%	\$38.29	\$1.67	N/A
Hard Disk Drive Option Type M6	407222	\$339.00	65.53%	\$116.87	\$5.10	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Browser Unit Type M6	407225	\$125.00	50.03%	\$62.47	\$2.72	N/A
Paper Feed Unit PB1070	407229	\$305.00	55.41%	\$136.01	\$5.93	N/A
Paper Feed Unit PB1060	407230	\$169.00	32.63%	\$113.85	\$4.96	N/A
XPS Direct Print Option Type M6	407343	\$95.00	54.40%	\$43.32	\$1.89	N/A
PS480 Paper (500x1) Bank	410905	\$484.00	64.82%	\$170.27	\$7.42	N/A
Cabinet, Type FAC19	411136	\$264.00	63.36%	\$96.72	\$4.22	N/A
Card Rdr Bracket Type 1075	411203	\$164.00	61.30%	\$63.47	\$2.77	N/A
IEEE 1284 Interface Type A	411699	\$134.00	64.66%	\$47.35	\$2.06	N/A
Tab sheet Holder Type 3260	412203	\$60.00	63.06%	\$22.17	\$0.97	N/A
Punch Unit Type 3260	412209	\$995.00	77.52%	\$223.67	\$9.75	N/A
BY5000 Multi Bypass Tray	412974	\$1,470.00	53.67%	\$681.07	\$29.69	N/A
SR5000 Finisher	412981	\$6,050.00	56.17%	\$2,651.74	\$115.62	N/A
PU5000 Punch Unit	412983	\$986.00	53.61%	\$457.41	\$19.94	N/A
Unicode Font Package for SAP - 1 Device License (limited availability)	413009	\$350.00	0.11%	\$349.60	\$16.59	N/A
Unicode Font Package for SAP - 10 Device License (limited availability)	413010	\$3,000.00	0.26%	\$2,992.28	\$142.01	N/A
Optional Counter Interface Unit Type A	413012	\$81.00	63.93%	\$29.22	\$1.27	N/A
CF5010 Cover Feeder	413102	\$3,100.00	35.55%	\$1,997.87	\$87.11	N/A
BK5010 Rail Unit	413105	\$320.00	26.01%	\$236.76	\$10.32	N/A
Spot-On	413317	\$1,282.00	62.59%	\$479.57	\$20.91	N/A
Copy Data Security Unit Type F	413985	\$978.00	77.75%	\$217.62	\$9.49	N/A
File Format Converter Type E	414007	\$817.00	74.97%	\$204.52	\$8.92	N/A
IEEE802.11a/g Wireless Type J	414008	\$775.00	60.74%	\$304.27	\$13.27	N/A
Gigabit Ethernet Type B	414204	\$625.00	60.34%	\$247.85	\$10.81	N/A
Browser Unit Type E (limited availability)	414715	\$72.00	46.83%	\$38.29	\$1.67	N/A
Accessibility Handle Type C (limited availability)	414901	\$109.00	57.48%	\$46.35	\$2.02	N/A
VM Card Type L	414902	\$194.00	41.32%	\$113.85	\$4.96	N/A
USB2.0/SD Slot Type B	414917	\$305.00	27.33%	\$221.65	\$9.66	N/A
HDD Security	414939	\$1,350.00	39.85%	\$812.05	\$35.41	N/A
11" x 17" Tray Unit Type 9001	415017	\$1,942.00	68.15%	\$618.61	\$26.97	N/A
Paper Feed Unit 2 x 550	415122	\$1,302.00	49.63%	\$655.88	\$28.60	N/A
Paper Feed Unit 1 x 550	415123	\$693.00	49.55%	\$349.60	\$15.24	N/A
REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)	PS-INSKODAK	\$9,000.00	49.07%	\$4,584.13	\$199.87	N/A
1 Bin Tray	415124	\$336.00	49.63%	\$169.26	\$7.38	N/A
Side Tray Type C400	415125	\$231.00	49.41%	\$116.87	\$5.10	N/A
Type 1075 Hole Punch	415282	\$1,223.00	67.38%	\$398.97	\$17.40	N/A
Embedded HotSpot Type S	415620	\$961.00	59.74%	\$386.88	\$18.36	N/A
Paper Feed Unit PB1030	415674	\$479.00	64.24%	\$171.28	\$7.47	N/A
DataOverwriteSecurityUnit Type HM-E	415681	\$247.00	64.11%	\$88.66	\$3.87	N/A
DataOverwriteSecurityUnit Type IJK-E	415682	\$247.00	61.66%	\$94.71	\$4.13	N/A
FAC49 Cabinet	415751	\$221.00	48.49%	\$113.85	\$4.96	N/A
FAC50 Cabinet	415752	\$189.00	48.83%	\$96.72	\$4.22	N/A
Paper Feed Unit PB3130 (2 x 550 Sheets)	415793	\$1,650.00	71.36%	\$472.52	\$20.60	N/A
LCIT PB3140	415795	\$1,960.00	73.78%	\$513.83	\$22.40	N/A
SR3090 1,000-Sheet Finisher	415804	\$1,930.00	62.68%	\$720.36	\$31.41	N/A
Platen Cover Type 3352	415809	\$140.00	61.86%	\$53.40	\$2.33	N/A
Card Reader Bracket Type 3352	415814	\$160.00	62.22%	\$60.45	\$2.64	N/A
Finisher SR4080	415900	\$6,550.00	67.13%	\$2,153.03	\$93.87	N/A
Finisher SR4060	415901	\$3,770.00	69.48%	\$1,150.57	\$50.16	N/A
Booklet Finisher SR4070	415902	\$6,550.00	73.34%	\$1,746.00	\$76.13	N/A
Output Jogger Unit Type 9002A	415903	\$470.00	59.49%	\$190.42	\$8.30	N/A
LCIT RT4010	415904	\$2,600.00	66.68%	\$866.45	\$37.78	N/A
Cover Interposer Tray CI4000	415906	\$1,470.00	68.27%	\$466.47	\$20.34	N/A
MAIL BOX CS4000	415907	\$2,670.00	59.25%	\$1,088.10	\$47.44	N/A
Multi-Folding Unit FD4000	415908	\$11,510.00	62.15%	\$4,356.43	\$189.94	N/A
Fax Option Type 9002	415912	\$1,440.00	78.03%	\$316.36	\$13.79	N/A
G3 Interface Unit Type 9002	415917	\$850.00	77.12%	\$194.45	\$8.48	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Printer/Scanner Unit Type 9002	415919	\$4,500.00	68.72%	\$1,407.48	\$61.37	N/A
PostScript3 Unit Type 9002	415923	\$2,780.00	60.64%	\$1,094.15	\$47.70	N/A
IPDS Unit Type 9002	415926	\$1,449.00	37.28%	\$908.77	\$43.13	N/A
Fax Connection Unit Type E	415929	\$290.00	62.13%	\$109.82	\$4.79	N/A
LCIT RT3020	415984	\$1,910.00	73.05%	\$514.83	\$22.45	N/A
Bridge Unit BU3060	415988	\$220.00	62.45%	\$82.62	\$3.60	N/A
Booklet Finisher SR3110	416007	\$5,110.00	66.53%	\$1,710.53	\$74.58	N/A
Finisher SR3120	416008	\$3,550.00	65.92%	\$1,210.01	\$52.76	N/A
Paper Feed Unit PB1050	416017	\$620.00	62.46%	\$232.73	\$10.15	N/A
1 Bin Tray BN1010	416018	\$280.00	63.30%	\$102.77	\$4.48	N/A
Camera Direct Print Card Type K	416122	\$280.00	62.94%	\$103.77	\$4.52	N/A
Fax Connection Unit Type D	416123	\$300.00	62.39%	\$112.84	\$4.92	N/A
SD Card for NetWare Printing Type J (limited availability)	416127	\$200.00	62.72%	\$74.56	\$3.25	N/A
Browser Unit Type H	416131	\$170.00	62.07%	\$64.48	\$2.81	N/A
VM Card Type U	416163	\$190.00	62.35%	\$71.53	\$3.12	N/A
Fax Connection Unit Type C	416194	\$290.00	61.44%	\$111.83	\$4.88	N/A
SD Card for NetWare Printing Type I	416196	\$200.00	62.72%	\$74.56	\$3.25	N/A
Browser Unit Type G	416200	\$170.00	62.66%	\$63.47	\$2.77	N/A
Paper Feed Unit Type PB 1040	416203	\$460.00	62.55%	\$172.28	\$7.51	N/A
Copy Tray Type 9002	416229	\$200.00	62.72%	\$74.56	\$3.25	N/A
Tab Sheet Holder Type 9002	416230	\$58.00	61.78%	\$22.17	\$0.97	N/A
8 1/2"x14" PAPER SIZE TRAY Type 9002	416232	\$1,090.00	60.35%	\$432.22	\$18.84	N/A
Browser Unit Type J	416233	\$190.00	66.59%	\$63.47	\$2.77	N/A
SD card for NetWare printing Type L	416236	\$200.00	62.72%	\$74.56	\$3.25	N/A
Data Overwrite Security Unit Type I	416372	\$530.00	61.60%	\$203.52	\$8.87	N/A
Data Overwrite Security Unit Type H	416373	\$530.00	62.55%	\$198.48	\$8.65	N/A
Copy Data Security Unit Type G	416391	\$960.00	77.33%	\$217.62	\$9.49	N/A
FAC56 Cabinet	416407	\$290.00	62.48%	\$108.81	\$4.74	N/A
Hard Disk Drive Option Type 201	416438	\$486.00	62.69%	\$181.35	\$7.91	N/A
1 Bin Tray BN2010	416454	\$340.00	64.44%	\$120.90	\$5.27	N/A
Paper Feed Unit PB2000	416455	\$580.00	63.70%	\$210.57	\$9.18	N/A
Paper Feed Unit PB2010	416456	\$1,450.00	62.90%	\$538.01	\$23.46	N/A
Fax Option Type M1	416457	\$390.00	63.32%	\$143.07	\$6.24	N/A
Browser Unit Type M1	416464	\$170.00	63.85%	\$61.46	\$2.68	N/A
Fax Connection Unit Type M1	416470	\$290.00	62.48%	\$108.81	\$4.74	N/A
PostScript3 Unit Type M1	416473	\$650.00	62.65%	\$242.81	\$10.59	N/A
SD card for NetWare printing Type M1	416476	\$200.00	62.72%	\$74.56	\$3.25	N/A
Finisher SR3140 (1000 Sheet External)	416539	\$1,930.00	62.68%	\$720.36	\$31.41	N/A
Booklet Finisher SR3150 (1000 Sheet External)	416540	\$4,040.00	71.94%	\$1,133.44	\$49.42	N/A
Finisher SR3160 (3,000 Sheet External)	416541	\$3,550.00	65.92%	\$1,210.01	\$52.76	N/A
Booklet Finisher SR3170 (2,000 Sheet External)	416542	\$5,110.00	68.71%	\$1,598.90	\$69.71	N/A
Internal Finisher SR3130 (500 Sheet)	416543	\$1,580.00	74.11%	\$409.05	\$17.83	N/A
Paper Feed Unit PB3160	416544	\$1,650.00	71.36%	\$472.52	\$20.60	N/A
Paper Feed Unit PB3150	416545	\$760.00	62.75%	\$283.11	\$12.34	N/A
LCIT RT3030 (1500 Sheets)	416548	\$1,910.00	73.10%	\$513.83	\$22.40	N/A
Internal Shift Tray SH3070	416550	\$450.00	63.73%	\$163.22	\$7.12	N/A
Bridge Unit BU3070	416551	\$220.00	62.45%	\$82.62	\$3.60	N/A
1 Bin Tray BN3110 (125 Sheets)	416552	\$580.00	61.78%	\$221.65	\$9.66	N/A
Fax Option Type M3	416556	\$1,400.00	74.96%	\$350.61	\$15.29	N/A
G3 Interface Unit Type M3	416561	\$910.00	59.81%	\$365.72	\$15.95	N/A
Fax Option Type M4	416564	\$1,400.00	74.96%	\$350.61	\$15.29	N/A
G3 Interface Unit Type M4	416569	\$910.00	59.81%	\$365.72	\$15.95	N/A
IEEE 802.11a/g/n Interface Unit Type M2	416572	\$800.00	61.97%	\$304.27	\$13.27	N/A
Fax Connection Unit Type M3	416574	\$290.00	61.78%	\$110.83	\$4.83	N/A
Postscript3 Unit Type M3	416577	\$630.00	31.87%	\$429.20	\$18.71	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Camera Direct Print Card Type M3	416580	\$270.00	90.67%	\$25.19	\$1.10	N/A
Browser Unit Type M3	416581	\$170.00	62.66%	\$63.47	\$2.77	N/A
SD card for NetWare printing Type M3	416584	\$200.00	62.22%	\$75.56	\$3.29	N/A
IPDS Unit Type M3	416585	\$1,730.00	62.09%	\$655.88	\$31.13	N/A
Fax Connection Unit Type M4	416588	\$290.00	61.78%	\$110.83	\$4.83	N/A
Postscript3 Unit Type M4	416591	\$630.00	31.87%	\$429.20	\$18.71	N/A
Camera Direct Print Card Type M4	416594	\$270.00	90.67%	\$25.19	\$1.10	N/A
Browser Unit Type M4	416595	\$170.00	62.66%	\$63.47	\$2.77	N/A
SD card for NetWare printing Type M4	416598	\$200.00	62.22%	\$75.56	\$3.29	N/A
IPDS Unit Type M4	416599	\$1,730.00	62.09%	\$655.88	\$31.13	N/A
OCR Unit Type M2	416605	\$340.00	62.96%	\$125.94	\$5.49	N/A
Punch Unit PU3050 NA	416609	\$980.00	77.18%	\$223.67	\$9.75	N/A
Punch Unit PU3060 NA	416612	\$983.00	77.25%	\$223.67	\$9.75	N/A
Punch Unit PU3040 NA	416615	\$983.00	72.84%	\$266.99	\$11.64	N/A
Output Jogger Unit Type M2	416631	\$500.00	61.92%	\$190.42	\$8.30	N/A
Finisher SR4110	416632	\$7,220.00	63.27%	\$2,651.74	\$115.62	N/A
Mail Box CS4010	416633	\$2,850.00	62.53%	\$1,067.95	\$46.56	N/A
Copy Tray Type M2	416634	\$220.00	66.11%	\$74.56	\$3.25	N/A
8 1/2" x 14" Paper Size Tray Type M2	416637	\$1,160.00	62.74%	\$432.22	\$18.84	N/A
LCIT RT4030	416638	\$6,450.00	60.79%	\$2,528.83	\$110.26	N/A
Cover Interposer Tray CI4010	416639	\$1,520.00	69.31%	\$466.47	\$20.34	N/A
Cover Interposer Tray CI4020	416640	\$4,560.00	62.42%	\$1,713.76	\$74.72	N/A
A3/11"x17" Tray Unit Type M2	416641	\$1,960.00	60.63%	\$771.75	\$33.65	N/A
Tab Sheet Holder Type M2	416642	\$70.00	68.34%	\$22.17	\$0.97	N/A
Finisher SR4090	416644	\$4,270.00	69.56%	\$1,299.68	\$56.67	N/A
Booklet Finisher SR4100	416645	\$7,110.00	68.32%	\$2,252.77	\$98.22	N/A
Fax Option Type M2	416651	\$1,490.00	73.90%	\$388.90	\$16.96	N/A
G3 Interface Unit Type M2	416655	\$940.00	63.13%	\$346.58	\$15.11	N/A
PostScript3 Unit Type M2	416657	\$630.00	63.38%	\$230.72	\$10.06	N/A
IPDS Unit Type M2	416660	\$1,750.00	62.58%	\$654.88	\$31.08	N/A
Fax Connection Unit Type M2	416663	\$290.00	62.48%	\$108.81	\$4.74	N/A
Browser Unit Type M2	416666	\$100.00	62.72%	\$37.28	\$1.63	N/A
SD Card for NetWare Printing Type M2	416669	\$220.00	65.20%	\$76.57	\$3.34	N/A
Handset HS3020	416683	\$100.00	62.72%	\$37.28	\$1.63	N/A
LCIT RT4020	416699	\$3,100.00	63.18%	\$1,141.50	\$49.77	N/A
Smart Card Reader Built-in Unit Type M2	416729	\$115.00	63.20%	\$42.32	\$1.84	N/A
Imageable Area Extension Unit Type M3	416730	\$110.00	65.20%	\$38.29	\$1.67	N/A
Color Controller E-22C	416731	\$4,500.00	49.89%	\$2,254.79	\$98.31	N/A
Color Controller Connection Board Type M4	416733	\$340.00	59.70%	\$137.02	\$5.97	N/A
Caster Table Type M3	416737	\$270.00	59.70%	\$108.81	\$4.74	N/A
Key Counter Bracket Type M3	416869	\$131.00	60.78%	\$51.38	\$2.24	N/A
Color Controller Connection Board Type M3	416891	\$340.00	59.70%	\$137.02	\$5.97	N/A
External Keyboard Bracket Type M3	416909	\$110.00	65.20%	\$38.29	\$1.67	N/A
Smart Operation Panel Type M3	416910	\$380.00	62.62%	\$142.06	\$6.19	N/A
Internal Finisher SR3180	416950	\$960.80	62.15%	\$363.71	\$15.86	N/A
Browser Unit Type M9	416963	\$165.00	62.14%	\$62.47	\$2.72	N/A
Fax Option Type M10	416976	\$977.00	49.57%	\$492.67	\$21.48	N/A
FAX Connection Unit Type M10	416979	\$300.00	64.40%	\$106.80	\$4.66	N/A
Browser Unit Type M10	416985	\$170.00	64.44%	\$60.45	\$2.64	N/A
XPS Direct Print Option Type M10	416990	\$112.97	63.43%	\$41.31	\$1.80	N/A
Cooling Fan Unit Type M2	417005	\$525.00	54.33%	\$239.79	\$10.45	N/A
Fax Connection Unit Type M12	417078	\$300.00	62.72%	\$111.83	\$4.88	N/A
PostScript3 Unit Type M12	417079	\$740.00	76.31%	\$175.31	\$7.64	N/A
Browser Unit Type M12	417080	\$116.00	62.65%	\$43.32	\$1.89	N/A
SD card for NetWare printing Type M12	417081	\$200.00	62.22%	\$75.56	\$3.29	N/A
XPS Direct Print Option Type M12	417083	\$111.00	63.69%	\$40.30	\$1.76	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

USB Device Server Option Type M12	417084	\$270.00	61.19%	\$104.78	\$4.57	N/A
Fax Option Type M12	417100	\$1,530.00	76.89%	\$353.63	\$15.42	N/A
G3 Interface Unit Type M12	417101	\$910.00	61.25%	\$352.63	\$15.37	N/A
Optional Counter Interface	417111	\$81.00	63.93%	\$29.22	\$1.27	N/A
Smart Operation Panel Type M10	417121	\$380.00	64.21%	\$136.01	\$5.93	N/A
Smart Card Reader Built-in Unit Type M12	417129	\$115.00	62.33%	\$43.32	\$1.89	N/A
Paper Feed Unit PB3220	417268	\$1,584.47	70.18%	\$472.52	\$20.60	N/A
Paper Feed LCIT PB3230	417270	\$1,910.00	73.05%	\$514.83	\$22.45	N/A
Punch Unit PU3030 NA	430719	\$980.00	77.18%	\$223.67	\$9.75	N/A
TF Color Standard Type FS150	45132479	\$4,450.00	60.22%	\$1,770.18	\$77.18	N/A
TF Color Advanced Type FS150	45133050	\$17,500.00	66.68%	\$5,830.40	\$254.21	N/A
32MB Memory 400dpi/SAF	001342MIU	\$205.00	81.82%	\$37.28	\$1.63	N/A
GBC Die Set 3 Hole (Ring Binder)	001450MIU	\$455.00	22.28%	\$353.63	\$15.42	N/A
GBC Die Set 11 Hole (Velobind)	001451MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
GBC Die Set 19 Hole (Cerlox)	001452MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
GBC Die Set 44 Hole (Color Coil)	001455MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
GBC 32 Hole Pro Click Die Set	002493MIU	\$535.00	21.66%	\$419.12	\$18.27	N/A
2 Year HotSpot Service Subscription Extension	003357MIU-PS1	\$950.00	0.00%	\$950.00	\$41.42	N/A
USB Cable (A-B)	004051MIU	\$8.00	62.22%	\$3.02	\$0.13	N/A
3 Year HotSpot Service Subscription Extension	004813MIU-PS1	\$1,350.00	36.56%	\$856.38	\$37.34	N/A
4 Year HotSpot Service Subscription Extension	004814MIU-PS1	\$1,700.00	34.39%	\$1,115.30	\$48.63	N/A
1 Year HotSpot Service Subscription Extension	006174MIU-PS1	\$595.00	49.54%	\$300.24	\$13.09	N/A
ESP XG-PCS-15D	006428MIU	\$346.00	56.32%	\$151.13	\$6.59	N/A
ESP XG-PCS-20D	006429MIU	\$350.00	63.15%	\$128.96	\$5.62	N/A
Ricoh 12Mon Phone Support	006987MIU-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
Ricoh Addtl 12 Mon Phone Support	006988MIU-PS1	\$150.00	0.00%	\$150.00	\$6.54	N/A
Ricoh Addtl 2Yrs Phone Support	006990MIU-PS1	\$300.00	0.00%	\$300.00	\$13.08	N/A
Ricoh Addtl 3Yrs Phone Support	006991MIU-PS1	\$450.00	0.00%	\$450.00	\$19.62	N/A
Ricoh Addtl 4Yrs Phone Support	006992MIU-PS1	\$600.00	0.00%	\$600.00	\$26.16	N/A
Ricoh 12Mon Phone And Onsite Support	006996MIU-PS1	\$1,125.00	0.00%	\$1,125.00	\$49.05	N/A
Ricoh 2Yr Phone And Onsite Support	006999MIU-PS1	\$2,550.00	0.00%	\$2,550.00	\$111.18	N/A
Ricoh 3Yr Phone And Onsite Support	007000MIU-PS1	\$3,825.00	0.00%	\$3,825.00	\$166.77	N/A
Ricoh 4Yr Phone And Onsite Support	007001MIU-PS1	\$5,100.00	0.00%	\$5,100.00	\$222.36	N/A
Fiery CPS v4	007091MIU	\$3,260.03	28.12%	\$2,343.45	\$102.17	N/A
Fiery ES-2000 Spectrophotometer	007095MIU	\$1,294.75	27.24%	\$942.01	\$41.07	N/A
Fiery CPSv4 Software only	007096MIU	\$2,241.00	45.60%	\$1,219.08	\$53.15	N/A
Type MP 9002 RHD	007106MIU	\$1,500.00	51.57%	\$726.41	\$31.67	N/A
Type MP 9002 ARHD	007107MIU	\$830.00	41.86%	\$482.59	\$21.04	N/A
FM 8004 Keyboard Bracket Only	007111MIU	\$199.00	71.14%	\$57.43	\$2.50	N/A
20 amp power filter	007138MIU	\$365.62	63.08%	\$135.01	\$5.89	N/A
30 amp power filter	007140MIU	\$2,316.66	59.05%	\$948.64	\$41.36	N/A
FM 8006 Keyboard Bracket Only	007164MIU	\$199.00	63.55%	\$72.54	\$3.16	N/A
Hard Disk Drive Option Type M1	007166MIU	\$490.00	63.20%	\$180.34	\$7.86	N/A
Memory Unit Type M1 1.5GB	007167MIU	\$430.00	62.98%	\$159.19	\$6.94	N/A
Hard Drive Option Type 301 A	007168MIU	\$470.00	61.84%	\$179.34	\$7.82	N/A
HDD Option Type C305A	007169MIU	\$370.00	62.42%	\$139.04	\$6.06	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EFI Productivity Pack for Fiery E22b E22c	007183MIU	\$5,000.00	38.68%	\$3,065.82	\$133.67	N/A
Total Flow Standard Type E-42B	007205MIU	\$2,575.00	29.73%	\$1,809.47	\$85.88	N/A
Total Flow Advanced Type E-42B	007206MIU	\$9,000.00	29.79%	\$6,319.04	\$299.90	N/A
Memory Experts Type M3 2GB	007208MIU	\$470.00	63.13%	\$173.29	\$7.56	N/A
External USB Keyboard(No bracket)	100266FNG	\$70.00	42.43%	\$40.30	\$1.76	N/A
ST5010e Two Side Trim Option	100277FNG	\$40,500.00	18.16%	\$33,145.74	\$1,445.15	N/A
Trim Waste Kit Type BF5010e	100285FNG	\$2,100.00	21.27%	\$1,653.31	\$72.08	N/A
Tall Cabinet Type C	100466FNG	\$210.00	48.67%	\$107.80	\$4.70	N/A
Medium Cabinet Type D	100467FNG	\$200.00	47.61%	\$104.78	\$4.57	N/A
MPC305 Low Cabinet	100468FNG	\$278.00	62.31%	\$104.78	\$4.57	N/A
MPC305 Medium Cabinet	100469FNG	\$288.00	61.52%	\$110.83	\$4.83	N/A
MPC305 High Cabinet	100470FNG	\$311.00	62.75%	\$115.86	\$5.05	N/A
Short Cabinet Type E	100477FNG	\$260.00	63.19%	\$95.71	\$4.17	N/A
Cabinet Type F	100478FNG	\$250.00	58.89%	\$102.77	\$4.48	N/A
Genuine IPDS for Pro907-1357 Printer	404285-PS1	\$6,218.00	19.39%	\$5,012.31	\$237.88	N/A
START UP KIT - 1 per coater (2 kits required for duplex coaters)	99-0913	\$995.00	0.00%	\$995.00	\$43.38	N/A
STAND FOR DC-445 CREASER	AA0-DC445STAND	\$545.00	5.35%	\$515.84	\$22.49	N/A
(Barcode CCD Scanner)	AA0-DC615CCD01	\$1,270.00	5.36%	\$1,201.95	\$52.40	N/A
(Business Card Stacker)	AA0-DC615CST01	\$856.00	5.49%	\$809.02	\$35.27	N/A
(Double Feed Detector)	AA0-DC615DFD06	\$667.00	5.29%	\$631.70	\$27.54	N/A
(Job Creator Software with Dongle)	AA0-DC615JCR01	\$1,270.00	5.36%	\$1,201.95	\$52.40	N/A
(Dell PC workstation with Flatscreen)	AA0-DC615PC	\$2,750.00	5.37%	\$2,602.37	\$113.46	N/A
(PC Arm, must purchase AA0-DC615PC)	AA0-DC615PCARM	\$764.00	5.32%	\$723.39	\$31.54	N/A
(Pole mount for DC615PC)	AA0-DC615PCM01	\$723.00	5.38%	\$684.09	\$29.83	N/A
Bcmodule (Business Card Module)	AA0-DC645	\$4,410.00	5.35%	\$4,174.07	\$181.99	N/A
(Motor kit for Perf & Rotary Modules)	AA0-DC645OMK01	\$107.00	4.90%	\$101.76	\$4.44	N/A
(Perforation Module)	AA0-DC645PFM01	\$5,992.00	5.35%	\$5,671.22	\$247.27	N/A
Air Knife Kit	AA0-AIR03	\$1,140.00	5.35%	\$1,079.03	\$47.05	N/A
7 In. Slitter Cassette For Cc-228	AA0-BCC228SLT7	\$600.00	5.29%	\$568.23	\$24.77	N/A
8 In. Slitter Cassette For Cc-228	AA0-BCC228SLT8	\$600.00	5.29%	\$568.23	\$24.77	N/A
Stand for DB-280	AA0-DB280STAND	\$572.00	5.24%	\$542.04	\$23.63	N/A
Doube-feed Detector Sensor	AA0-DC445DFD07	\$667.00	5.29%	\$631.70	\$27.54	N/A
Long Paper Tray	AA0-DC445LPT02	\$477.00	5.16%	\$452.37	\$19.72	N/A
Housing Module for DC-445	AA0-DC445OPM02	\$958.00	5.35%	\$906.75	\$39.53	N/A
Deflectors For Addtl Slitter Module	AA0-DC745ODF01	\$803.00	5.40%	\$759.66	\$33.12	N/A
Additional Slitter Module	AA0-DC745OSM01	\$3,478.00	5.39%	\$3,290.50	\$143.47	N/A
Rotary Tool Module	AA0-DC745RTM01	\$8,828.00	5.37%	\$8,354.19	\$364.24	N/A
Perforator Unit	AA0-PFR-04	\$982.00	5.30%	\$929.92	\$40.54	N/A
Slitter Unit	AA0-SLT18	\$950.00	5.40%	\$898.69	\$39.18	N/A
Automatic Laminator / Trimmer	ALM3220	\$17,995.00	29.79%	\$12,635.06	\$550.89	N/A
Duplo Conveyor Stacker	BCC-330CNV	\$990.00	5.25%	\$937.98	\$40.90	N/A
Duplo Slitter Cassette A	BCC-330SLTA	\$850.00	5.29%	\$804.99	\$35.10	N/A
Duplo Slitter Cassette B	BCC-330SLTB	\$850.00	5.29%	\$804.99	\$35.10	N/A
Duplo Slitter Cassette	BCC-330SLTS	\$1,250.00	5.38%	\$1,182.81	\$51.57	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

DocuCutter CC-228 Card Cutter	CC-228	\$5,200.00	5.37%	\$4,920.63	\$214.54	N/A
Duplo CC-330 Card Cutter	CC-330	\$9,800.00	5.37%	\$9,274.04	\$404.35	N/A
High Speed Creaser/Folder	CF-375	\$34,500.00	5.37%	\$32,646.02	\$1,423.37	N/A
DB-280 (Includes Dust Extractor System)	DB-280	\$9,900.00	5.37%	\$9,368.74	\$408.48	N/A
19" Guillotine Cutter with NO PROGRAMMING	DB-490	\$10,900.00	5.37%	\$10,314.79	\$449.72	N/A
19" Guillotine Cutter with BUILT IN PROGRAMMING	DB-490P	\$13,500.00	5.37%	\$12,775.10	\$556.99	N/A
26" Guillotine Cutter	DB-660P	\$17,700.00	5.37%	\$16,748.68	\$730.24	N/A
Bookletmaker	DBM-120SXS	\$9,900.00	5.37%	\$9,368.74	\$408.48	N/A
Face Trimmer (Optional)	DBM-120T	\$7,800.00	5.36%	\$7,381.95	\$321.85	N/A
Creaser	DC-445	\$11,500.00	5.37%	\$10,882.01	\$474.46	N/A
(Base Model) Slit/Cut/Crease	DC-615	\$21,000.00	5.37%	\$19,871.93	\$866.42	N/A
(Fully Loaded) Slit/Cut/Crease	DC-615PRO	\$25,000.00	5.38%	\$23,656.10	\$1,031.41	N/A
Slit/Cut/Crease	DC-645	\$42,000.00	5.37%	\$39,742.85	\$1,732.79	N/A
Slit/Cut/Crease (Production Unit)	DC-745	\$93,000.00	5.37%	\$88,003.11	\$3,836.94	N/A
Air Suction Folder	DF-1000	\$10,900.00	5.37%	\$10,314.79	\$449.72	N/A
Manual Setting Folder	DF-755	\$2,500.00	5.34%	\$2,366.62	\$103.18	N/A
Manual Setting Folder	DF-777	\$3,300.00	5.36%	\$3,123.25	\$136.17	N/A
Automatic Setting Folder	DF-915	\$4,500.00	5.36%	\$4,258.70	\$185.68	N/A
Automatic Setting Folder	DF-920	\$5,300.00	5.37%	\$5,015.34	\$218.67	N/A
SYSTEM 1 FULL BLEED BOOKLETMAKER	DFS3500-1	\$69,889.00	5.37%	\$66,134.32	\$2,883.46	N/A
SYSTEM 2 FULL BLEED BOOKLETMAKER	DFS3500-2	\$60,217.00	5.37%	\$56,982.19	\$2,484.42	N/A
Folder & Tabber in-line	DF-TAB915	\$10,900.00	5.37%	\$10,314.79	\$449.72	N/A
DPB-500 (Includes Dust Extractor System)	DPB-500	\$52,000.00	5.37%	\$49,206.30	\$2,145.39	N/A
24 Envelope/min Desk Top	DPT2432	\$8,433.75	5.22%	\$7,993.51	\$348.52	N/A
DPT2435 1 yr warranty	DPT24351	\$1,299.00	0.00%	\$1,299.00	\$56.64	N/A
DPT2435 2 yr warranty	DPT24352	\$2,467.00	0.00%	\$2,467.00	\$107.56	N/A
DPT2435 3 yr warranty	DPT24353	\$3,700.00	0.00%	\$3,700.00	\$161.32	N/A
DPT2435 4 yr warranty	DPT24354	\$4,933.00	0.00%	\$4,933.00	\$215.08	N/A
DBM-120/DBM-120T/DCM-KIT (light production)	DSF-2000-DBM	\$45,238.00	5.37%	\$42,807.67	\$1,866.41	N/A
DBM-500/DBM-5000T/DCM-KIT (Production)	DSF-2000-SCC	\$121,988.00	5.37%	\$115,433.31	\$5,032.89	N/A
DT-900 Tabber (Optional)	DT-900	\$6,800.00	5.38%	\$6,433.90	\$280.52	N/A
Lease Return	EQ-RETURN-SEG2PLUS	\$250.00	100.00%	\$0.00	\$0.00	N/A
Duplo EX-2000 Pressure Sealer	EX-2000	\$8,900.00	5.36%	\$8,422.70	\$367.23	N/A
Ricoh App For Google Cloud Print	GCP0001-PS1	\$69.00	3.63%	\$66.50	\$3.16	N/A
40 Envelope/min	I3640	\$16,495.00	11.14%	\$14,657.11	\$639.05	N/A
55 Envelope/min	I3640HS	\$19,372.00	11.14%	\$17,214.15	\$750.54	N/A
55 Envelope/min + EFI Graphic Arts controller	I3655	\$26,627.00	11.14%	\$23,661.14	\$1,031.63	N/A
Installation & Training Of Equipment	INSTALLATION	\$2,750.00	0.00%	\$2,750.00	\$119.90	N/A
Hard Disk Drive Option Type M6	MX407222RA	\$339.00	65.53%	\$116.87	\$5.10	N/A
64MB MEMORY UNIT TYPE M12	MX417102RA	\$205.00	81.82%	\$37.28	\$1.63	N/A
TYPE MP C3503 Additional Removabale Hard Drive	MXARHDMPC3503	\$830.00	35.42%	\$535.99	\$23.37	N/A
TYPE MP C6003 Additional Removable Hard Drive	MXARHDMPC6003	\$830.00	35.42%	\$535.99	\$23.37	N/A
TYPE MP C3503 Removable Hard Drive	MXRHDMPC3503	\$1,500.00	46.40%	\$803.99	\$35.05	N/A
TYPE MP C6003 Removable Hard Drive	MXRHDMPC6003	\$1,500.00	46.40%	\$803.99	\$35.05	N/A
REQUIRED: PPSE Training - 5th Station Workflow	PP-ISF5THSTATION	\$2,000.00	4.59%	\$1,908.21	\$83.20	N/A
REQUIRED: PPSE Training - Pro5100/10 w/ E22B Fiery	PP-ISFC5100E22B	\$3,000.00	16.04%	\$2,518.75	\$109.82	N/A
REQUIRED: PPSE Training - Pro5100/10 w/ E42B Fiery	PP-ISFC5100E42B	\$4,500.00	16.04%	\$3,778.13	\$164.73	N/A
REQUIRED: PPSE Training - C7100 W/ E43A Fiery	PP-ISFC7100E43A	\$6,000.00	4.56%	\$5,726.63	\$249.68	N/A
REQUIRED: PPSE Training - C7100 W/ E83A Fiery	PP-ISFC7100E83A	\$6,600.00	4.56%	\$6,298.89	\$274.63	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

REQUIRED: Installation - Pro M1107/1357 Printer	PP-PPISFM1107	\$4,020.00	16.04%	\$3,375.13	\$147.16	N/A
REQUIRED: PPSE Training - Pro M8100s w/Fiery	PP-PPISFM8100F	\$3,420.00	0.00%	\$3,420.00	\$149.11	N/A
REQUIRED: PPSE Training - Pro M8100s No Fiery	PP-PPISFM8100G	\$1,552.50	0.03%	\$1,552.00	\$67.67	N/A
REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery	PP-PPISFM8110F	\$1,867.50	0.03%	\$1,867.00	\$81.40	N/A
REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery	PP-PPISFM8110G	\$1,552.50	0.03%	\$1,552.00	\$67.67	N/A
REQUIRED: Installation - Ricoh 907 (Printer) Family	PP-PPISFM907	\$4,020.00	25.57%	\$2,992.28	\$130.46	N/A
REQUIRED: PPSE Training - TotalFlow Color Advanced for C651/751	PP-TDCOLORADV	\$3,600.00	16.88%	\$2,992.28	\$130.46	N/A
REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751	PP-TFCOLORSTD	\$1,800.00	16.04%	\$1,511.25	\$65.89	N/A
Network Print/Scan Connection (Seg. 1)	PS-NWSC1	\$200.00	0.00%	\$200.00	\$8.72	N/A
Network Print/Scan Connection (Seg. 2)	PS-NWSC2	\$300.00	16.67%	\$250.00	\$10.90	N/A
Network Print/Scan Connection (Seg. 3)	PS-NWSC3	\$350.00	28.57%	\$250.00	\$10.90	N/A
Network Print/Scan Connection (Seg. 4)	PS-NWSC4	\$425.00	41.18%	\$250.00	\$10.90	N/A
Network Print/Scan Connection (Seg. 5)	PS-NWSC5	\$500.00	50.00%	\$250.00	\$10.90	N/A
Network Print/Scan Connection (Seg. 6)	PS-NWSC6	\$750.00	66.67%	\$250.00	\$10.90	N/A
Network & Scan Connect - Seg BC1	PS-NWSCBC1	\$250.00	0.00%	\$250.00	\$10.90	N/A
Network & Scan Connect - Seg BC2	PS-NWSCBC2	\$300.00	16.67%	\$250.00	\$10.90	N/A
Network & Scan Connect - Seg BC4	PS-NWSCBC4	\$425.00	41.18%	\$250.00	\$10.90	N/A
Network & Scan Connect - Seg BC5	PS-NWSCBC5	\$500.00	50.00%	\$250.00	\$10.90	N/A
Network & Scan Connect - Seg PC	PS-NWSCPC	\$750.00	66.67%	\$250.00	\$10.90	N/A
Network & Scan - Printer	PS-NWSCPR	\$150.00	0.00%	\$150.00	\$6.54	N/A
Tec Lighting 18" Double Sided Uv Coater Handfed	RC18-1-3D	\$33,400.00	5.37%	\$31,606.28	\$1,378.03	N/A
Tec Lighting 18" Dble Sdd Uv Coater W/Deep Pile Feeder	RC18-1-3DF	\$43,900.00	5.37%	\$41,541.24	\$1,811.20	N/A
Tec Lighting Stand Alone Feeder For Rc18 Double Si	RC18-1-3D-SAF	\$11,400.00	5.37%	\$10,787.30	\$470.33	N/A
Tec Lighting Stand Alone Feeder For Truv30	RCF-30	\$11,184.00	5.29%	\$10,591.85	\$461.80	N/A
Tec Lighting 18" Double Sided Uv Coater Inline	RCIL18-1-3D	\$36,900.00	5.37%	\$34,917.94	\$1,522.42	N/A
Tec Lighting Uv Coater 16" Hand Fed	RCUV-16	\$14,900.00	5.37%	\$14,099.96	\$614.76	N/A
Tec Lighting Uv Coater 16" W/Deep Pile Feeder	RCUV-16F	\$25,200.00	5.37%	\$23,845.51	\$1,039.66	N/A
Tec Lighting Uv Coater 21" W/Deep Pile Feeder	RCUV-21F	\$26,550.00	5.37%	\$25,124.03	\$1,095.41	N/A
Tec Lighting Deep Pile Reseedstacker For Truv21F	RCUV-21ST	\$8,200.00	1.49%	\$8,078.14	\$352.21	N/A
Tec Lighting 30" Uv Coater Handfed	RCUV-30	\$20,850.00	5.37%	\$19,729.87	\$860.22	N/A
Tec Lighting 30" Uv Coatr With Deep Pile Feeder	RCUV30F	\$31,250.00	4.95%	\$29,702.11	\$1,295.01	N/A
Tec Lighting Dp Pile Reseed Stacker Truv-30F	RCUV-30ST	\$9,600.00	5.29%	\$9,091.68	\$396.40	N/A
(Air/Vacuum feeder for ULTRA145A/205A)	SF-205Z	\$7,500.00	5.36%	\$7,097.84	\$309.47	N/A
UV COATER	ULTRA145A	\$26,900.00	5.37%	\$25,455.50	\$1,109.86	N/A
UV COATER	ULTRA205A	\$37,400.00	5.37%	\$35,391.46	\$1,543.07	N/A
SHIFT TRAY PLATES	VRC61090	\$380.00	40.08%	\$227.70	\$9.93	N/A
Tec Lighting Uv Coater 14" Hand Fed	XCUV14	\$11,900.00	9.20%	\$10,805.44	\$471.12	N/A
FAC19 CABINET	52761	\$264.00	63.36%	\$96.72	\$4.22	N/A
FAC44 CABINET	52771	\$264.00	63.36%	\$96.72	\$4.22	N/A
IEEE 802.11 Interface Unit Type P6	407566	\$479.00	37.81%	\$297.89	\$12.99	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

FAC57 CABINET	52341	\$290.00	66.61%	\$96.84	\$4.22	N/A
FAC58 CABINET	52331	\$240.00	66.23%	\$81.05	\$3.53	N/A
FAC59 CABINET	52361	\$260.00	66.40%	\$87.37	\$3.81	N/A
IPDS Unit Type M12	417082	\$1,625.00	62.43%	\$610.53	\$26.62	N/A
MP 2554 Removable Hard Drive	MXRHDMP2554RA	\$1,500.00	52.14%	\$717.89	\$31.30	N/A
MP 2554 Additional Removable Hard Drive	MXARHDMP2554RA	\$830.00	42.55%	\$476.84	\$20.79	N/A
FAC49 CABINET	52460	\$221.00	48.49%	\$113.85	\$4.96	N/A
FAC50 CABINET	52470	\$189.00	48.83%	\$96.72	\$4.22	N/A
FAC51 CABINET	52131	\$200.00	66.32%	\$67.37	\$2.94	N/A
Fiery Image Viewer B/W	404827	\$4,340.00	61.65%	\$1,664.21	\$72.56	N/A
FACI Furniture Kit	404829	\$3,808.00	61.63%	\$1,461.05	\$63.70	N/A
FACI Enabler	404828	\$1,771.00	61.60%	\$680.00	\$29.65	N/A
REQUIRED: PPSE Training - Plockmatic PBM 350	PP-ISFPLOC350	\$1,500.00	5.26%	\$1,421.05	\$61.96	N/A
REQUIRED: PPSE Training - Plockmatic PBM 500	PP-ISFPLOC500	\$5,985.00	5.25%	\$5,670.53	\$247.23	N/A
EFI - CPS Support & Maint Contract Additional Year	100000006105-PS1	\$400.00	1.32%	\$394.74	\$18.73	N/A
REQUIRED: Pro C9100 Exit Unit	404615	\$85,000.00	40.13%	\$50,891.58	\$2,218.87	N/A
REQUIRED: Pro C9110 Exit Unit	404727	\$105,000.00	40.11%	\$62,887.37	\$2,741.89	N/A
REQUIRED: PPSE Training - Pro C9100/C9110	PP-ISF9110	\$16,100.00	5.26%	\$15,252.63	\$665.01	N/A
30 amp power filter	007140MIU	\$2,316.66	59.05%	\$948.64	\$41.36	N/A
TCRU Type S4 (Set A)	404661	\$10,111.00	61.66%	\$3,876.84	\$169.03	N/A
TCRU Type S4 (Set B)	404724	\$447.00	61.62%	\$171.58	\$7.48	N/A
Color Controller E-43	404662	\$34,504.00	61.66%	\$13,229.47	\$576.81	N/A
Color Controller E-83	404664	\$69,734.00	61.66%	\$26,735.79	\$1,165.68	N/A
SD card for NetWare printing Type S5	404785	\$189.00	62.13%	\$71.58	\$3.12	N/A
PostScript3 Unit Type S5	404786	\$2,404.00	62.39%	\$904.21	\$39.42	N/A
IPDS Unit Type S5	404705	\$7,998.00	62.45%	\$3,003.16	\$130.94	N/A
Browser Unit Type S5	404789	\$115.00	62.47%	\$43.16	\$1.88	N/A
DUPLO AUTOMATIC DF-970 SETTING FOLDER	DF-970	\$4,201.00	8.04%	\$3,863.16	\$168.43	N/A
Memory Unit Type G 256MB	007094MIU	\$516.00	67.16%	\$169.47	\$7.39	N/A
Data Storage Card Type P1	MXDSC1ARA	\$48.00	49.63%	\$24.18	\$1.05	N/A
Paper Feed Unit TK2010	407489	\$449.00	52.65%	\$212.58	\$9.27	N/A
Adjustable Height Cabinet Type D	52401	\$225.00	62.11%	\$85.26	\$3.72	N/A
250GB HDD Type P4	MX407500RA	\$419.00	65.33%	\$145.26	\$6.33	N/A
XPS Direct Print Option Type P4	407506	\$95.00	59.00%	\$38.95	\$1.70	N/A
FAC56 Cabinet	52194	\$250.00	66.32%	\$84.21	\$3.67	N/A
Hard Disk Drive option Type C320	407801	\$402.00	40.10%	\$240.79	\$10.50	N/A
Hard Disk Drive Option Type P7	MX407776RA	\$399.00	54.80%	\$180.34	\$7.86	N/A
XPS Direct Print Option Type P7	407781	\$95.00	57.89%	\$40.00	\$1.74	N/A
VM Card Type P7	407784	\$119.00	46.66%	\$63.47	\$2.77	N/A
Paper Feed Unit PB3120 (1 x 550 Sheets)	415794	\$760.00	64.27%	\$271.58	\$11.84	N/A
Booklet Finisher SR3110	416007	\$5,110.00	66.53%	\$1,710.53	\$74.58	N/A
Mail box Type CS3000	407088	\$1,259.00	56.61%	\$546.32	\$23.82	N/A
Memory Unit Type O (MX)	007097MIU	\$503.00	66.10%	\$170.53	\$7.43	N/A
HDD Option Type C830 (MX)	007098MIU	\$403.00	66.04%	\$136.84	\$5.97	N/A
Gigabit Ethernet Board Type D	407087	\$580.00	57.27%	\$247.85	\$10.81	N/A
IPDS Unit Type c830	407081	\$639.00	14.83%	\$544.21	\$25.83	N/A
Camera Direct Print Card Type J	416006	\$270.00	62.57%	\$101.05	\$4.41	N/A
Caster Table Type D	415811	\$270.00	62.96%	\$100.00	\$4.36	N/A
(repl w/52194) FAC52 Cabinet	416337	\$250.00	64.63%	\$88.42	\$3.86	N/A
Ricoh 1 Yr On-Site Extended Warranty for Mimaki JFX200 Printer	008061MIU-PS1	\$8,499.00	5.25%	\$8,052.63	\$382.18	N/A
Ricoh 1 Yr On-Site Extended Warranty for Mimaki JFX500 Printer	008062MIU-PS1	\$17,995.00	5.26%	\$17,048.42	\$809.12	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

ACM Training w/ MPMII SW	MIMAKI_ACM_T RAINING	\$9,000.00	0.27%	\$8,975.79	\$425.99	N/A
Standard Install	MIMAKI_STAND ARD_INSTALL	\$12,000.00	0.00%	\$12,000.00	\$569.52	N/A
External Blower I/F Unit	OPT-J0202	\$2,906.00	20.71%	\$2,304.21	\$100.46	N/A
Blower Unit	OPT-J0216	\$8,505.00	20.75%	\$6,740.00	\$293.86	N/A
Vacuum Unit Single (200v)	OPT-J0217	\$7,740.00	20.77%	\$6,132.63	\$267.38	N/A
Vacuum Unit Unit 3 Phase (400V)	OPT-J0232	\$9,276.00	20.76%	\$7,350.53	\$320.48	N/A
Optional Ionizer	OPT-J0342	\$4,727.00	20.55%	\$3,755.79	\$163.75	N/A
Option Blower Connection Kit	OPT-J0330	\$372.00	20.49%	\$295.79	\$12.90	N/A
Document Feeder	416554	\$1,045.00	65.85%	\$356.84	\$15.56	N/A
Platen Cover	416478	\$137.00	65.42%	\$47.37	\$2.07	N/A
Color Drum Type 20	243024	\$1,045.00	61.42%	\$403.16	\$17.58	N/A
CABINET TYPE 45	52152	\$371.00	61.71%	\$142.06	\$6.19	N/A
CABINET DD66	52162	\$305.00	52.43%	\$145.08	\$6.33	N/A
ESP AC1 Power Filter	ESPAC1	\$30.00	30.57%	\$20.83	\$0.09	N/A
REQUIRED: TCRU Type S4 (Set C)	404840	\$2,375.00	8.51%	\$2,172.93	\$94.73	N/A
MICR Conversion (A), Pro 8110e	43877700-PS1	\$36,000.00	26.11%	\$26,598.95	\$1,159.71	N/A
MICR Support, Annual, Pro 8110e, 2nd level, 7x24	20877700-PS1	\$2,400.00	17.46%	\$1,981.05	\$86.37	N/A
MICR Support, Annual, Pro 8120e, 2nd level, 7x24	20877701-PS1	\$3,000.00	15.09%	\$2,547.37	\$111.07	N/A
1 Bin Tray BN3110	417585	\$535.00		\$221.65	\$9.66	N/A
Banner Paper Guide Tray Type M19	417485	\$915.00		\$342.11	\$14.92	N/A
Booklet Finisher SR3220	417484	\$3,695.00		\$1,133.44	\$49.42	N/A
Bridge Unit BU3070	417587	\$205.00		\$82.62	\$3.60	N/A
Finisher SR3210	417483	\$1,765.00		\$720.36	\$31.41	N/A
Imageable Area Extension Unit Type M19	417497	\$95.00		\$38.29	\$1.67	N/A
Internal Finisher SR3130	417589	\$1,455.00		\$409.05	\$17.83	N/A
Internal Finisher SR3180	417593	\$899.00		\$336.84	\$14.69	N/A
Memory Unit Type M19 4GB	417498	\$425.00		\$160.00	\$6.98	N/A
Fax Connection Unit Type M19	417569	\$295.00		\$110.83	\$4.83	N/A
Fax Memory Unit Type M19 64MB	417518	\$95.00		\$37.28	\$1.63	N/A
Fax Option Type M19	417510	\$1,295.00		\$350.61	\$15.29	N/A
G3 Interface Unit Type M19	417515	\$845.00		\$365.72	\$15.95	N/A
Camera Direct Print Card Type M19	417507	\$255.00		\$25.19	\$1.10	N/A
Extended USB Board Type M19	417566	\$375.00		\$140.00	\$6.10	N/A
File Format Converter Type M19	417508	\$739.00		\$204.52	\$8.92	N/A
IEEE 1284 Interface Board Type M19	417596	\$125.00		\$47.35	\$2.06	N/A
IEEE 802.11a/g/n Interface Unit Type M19	417493	\$739.00		\$304.27	\$13.27	N/A
Postscript3 Unit Type M19	417504	\$589.00		\$429.20	\$18.71	N/A
USB Device Server Option Type M19	417567	\$265.00		\$98.95	\$4.31	N/A
XPS Direct Print Option Type M19	417501	\$115.00		\$42.11	\$1.84	N/A
Color Controller E-23C	417486	\$6,279.00		\$2,357.89	\$102.80	N/A
DataOverwriteSecurity Unit Type M19	417499	\$479.00		\$198.48	\$8.65	N/A
External Keyboard Bracket Type M19	417578	\$95.00		\$38.29	\$1.67	N/A
NFC Card Reader Type M19	417573	\$339.00		\$127.37	\$5.55	N/A
Smart Card Reader Built-in Unit Type M19	417595	\$105.00		\$42.32	\$1.84	N/A
1 Bin Tray BN3110	417585	\$535.00		\$221.65	\$9.66	N/A
Banner Paper Guide Tray Type M19	417485	\$915.00		\$342.11	\$14.92	N/A
Booklet Finisher SR3220	417484	\$3,695.00		\$1,133.44	\$49.42	N/A
Booklet Finisher SR3240	417488	\$4,755.00		\$1,598.90	\$69.71	N/A
Bridge Unit BU3070	417587	\$205.00		\$82.62	\$3.60	N/A
Finisher SR3210	417483	\$1,765.00		\$720.36	\$31.41	N/A
Finisher SR3230	417487	\$3,315.00		\$1,210.01	\$52.76	N/A
Imageable Area Extension Unit Type M19	417497	\$95.00		\$38.29	\$1.67	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Internal Finisher SR3130	417589	\$1,455.00		\$409.05	\$17.83	N/A
Memory Unit Type M19 4GB	417498	\$425.00		\$160.00	\$6.98	N/A
Fax Connection Unit Type M20	417519	\$295.00		\$110.83	\$4.83	N/A
Fax Memory Unit Type M19 64MB	417518	\$95.00		\$37.28	\$1.63	N/A
Fax Option Type M20	417531	\$1,295.00		\$350.61	\$15.29	N/A
G3 Interface Unit Type M20	417533	\$845.00		\$365.72	\$15.95	N/A
Camera Direct Print Card Type M19	417507	\$255.00		\$25.19	\$1.10	N/A
Extended USB Board Type M19	417566	\$375.00		\$140.00	\$6.10	N/A
File Format Converter Type M19	417508	\$739.00		\$204.52	\$8.92	N/A
IEEE 802.11a/g/n Interface Unit Type M19	417493	\$739.00		\$304.27	\$13.27	N/A
Postscript3 Unit Type M19	417504	\$589.00		\$429.20	\$18.71	N/A
USB Device Server Option Type M19	417567	\$265.00		\$98.95	\$4.31	N/A
XPS Direct Print Option Type M19	417501	\$115.00		\$42.11	\$1.84	N/A
Color Controller E-23C	417486	\$6,279.00		\$2,357.89	\$102.80	N/A
NFC Card Reader Type M19	417573	\$339.00		\$127.37	\$5.55	N/A
External Keyboard Bracket Type M19	417578	\$95.00		\$38.29	\$1.67	N/A
DataOverwriteSecurity Unit Type M19	417499	\$479.00		\$198.48	\$8.65	N/A
<b>Software</b>						
<b>Card Authentication Package (Badge Access to MFP)</b>						
<b>Licenses</b>						
Card Authentication Package V2 1 Device License	420531-PS1	\$240.00	18.14%	\$196.46	\$9.32	N/A
Card Authentication Package V2 5 Device License	420532-PS1	\$1,140.00	18.16%	\$932.95	\$44.28	N/A
Card Authentication Package V2 15 Device License	420533-PS1	\$2,880.00	18.25%	\$2,354.53	\$111.75	N/A
Card Authentication Package V2 25 Device License	420534-PS1	\$4,200.00	18.20%	\$3,435.58	\$163.05	N/A
Card Authentication Package V2 50 Device License	420535-PS1	\$7,800.00	18.22%	\$6,378.48	\$302.72	N/A
Card Authentication Package V2 100 Device License	420536-PS1	\$14,400.00	18.22%	\$11,775.66	\$558.87	N/A
Card Authentication Package V2 150 Device License	420537-PS1	\$19,800.00	18.22%	\$16,191.53	\$768.45	N/A
Card Authentication Package V2 200 Device License	420538-PS1	\$24,000.00	18.22%	\$19,627.11	\$931.50	N/A
Card Authentication Package V2 250 Device License	420539-PS1	\$30,000.00	18.22%	\$24,533.63	\$1,164.37	N/A
Card Authentication Package V2 500 Device License	420540-PS1	\$54,000.00	18.22%	\$44,160.74	\$2,095.87	N/A
Card Authentication Package V2 1000 Device License	420541-PS1	\$96,000.00	18.22%	\$78,507.42	\$3,725.96	N/A
CAP Enterprise Server V2 Additional Server License	420566-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
CAP Enterprise Server V2	420567-PS1	\$1,440.00	18.21%	\$1,177.77	\$55.90	N/A
CAP V2 1 Device License for Upgrade	420586-PS1	\$144.00	17.44%	\$118.89	\$5.64	N/A
CAP V2 5 Device License for Upgrade	420587-PS1	\$684.00	18.10%	\$560.17	\$26.59	N/A
CAP V2 15 Device License for Upgrade	420588-PS1	\$1,728.00	18.20%	\$1,413.52	\$67.09	N/A
CAP V2 25 Device License for Upgrade	420589-PS1	\$2,520.00	18.20%	\$2,061.35	\$97.83	N/A
CAP V2 50 Device License for Upgrade	420590-PS1	\$4,680.00	18.22%	\$3,827.49	\$181.65	N/A
CAP V2 100 Device License for Upgrade	420591-PS1	\$8,640.00	18.22%	\$7,065.60	\$335.33	N/A
CAP V2 150 Device License for Upgrade	420592-PS1	\$11,880.00	18.22%	\$9,715.32	\$461.09	N/A
CAP V2 200 Device License for Upgrade	420593-PS1	\$14,400.00	18.22%	\$11,775.66	\$558.87	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

CAP V2 250 Device License for Upgrade		420594-PS1	\$18,000.00	18.22%	\$14,720.58	\$698.64	N/A
CAP V2 500 Device License for Upgrade		420595-PS1	\$32,400.00	18.22%	\$26,496.24	\$1,257.51	N/A
CAP V2 1000 Device License for Upgrade		420596-PS1	\$57,600.00	18.22%	\$47,104.66	\$2,235.59	N/A
CAP Enterprise Server V2 for Upgrade		420620-PS1	\$864.00	18.14%	\$707.27	\$33.57	N/A
<b>Maintenance</b>							
1Yr M&S - Card Authentication Package V2 1 Device License		007003MIU-PS1	\$24.00	11.84%	\$21.16	\$1.00	N/A
1Yr M&S - Card Authentication Package V2 5 Device License		007004MIU-PS1	\$114.00	13.39%	\$98.74	\$4.69	N/A
1Yr M&S - Card Authentication Package V2 15 Device License		007005MIU-PS1	\$288.00	17.79%	\$236.76	\$11.24	N/A
1Yr M&S - Card Authentication Package V2 25 Device License		007006MIU-PS1	\$420.00	14.12%	\$360.69	\$17.12	N/A
1Yr M&S - Card Authentication Package V2 50 Device License		007007MIU-PS1	\$780.00	14.23%	\$668.98	\$31.75	N/A
1Yr M&S - Card Authentication Package V2 100 Device License		007008MIU-PS1	\$1,440.00	14.15%	\$1,236.20	\$58.67	N/A
1Yr M&S - Card Authentication Package V2 150 Device License		007009MIU-PS1	\$1,980.00	14.26%	\$1,697.64	\$80.57	N/A
1Yr M&S - Card Authentication Package V2 200 Device License		007010MIU-PS1	\$2,400.00	14.24%	\$2,058.32	\$97.69	N/A
1Yr M&S - Card Authentication Package V2 250 Device License		007011MIU-PS1	\$3,000.00	14.26%	\$2,572.15	\$122.07	N/A
1Yr M&S - Card Authentication Package V2 500 Device License		007012MIU-PS1	\$5,400.00	14.29%	\$4,628.46	\$219.67	N/A
1Yr M&S - Card Authentication Package V2 1000 Device License		007013MIU-PS1	\$9,600.00	14.28%	\$8,229.26	\$390.56	N/A
Ricoh Ps 1Yr M&S - Cap Enterprise Srvr V2		007037MIU-PS1	\$144.00	9.05%	\$130.98	\$6.22	N/A
<b>Card Readers</b>							
ELP HID Card Reader Kit		003169MIU	\$179.00	0.00%	\$179.00	\$8.50	N/A
pcSwipe Magnetic Stripe Card Reader		006895MIU	\$115.00	18.52%	\$93.70	\$4.45	N/A
iClass CARD READER KIT		004279MIU	\$329.00	17.93%	\$270.01	\$12.81	N/A
PC Prox Plus USB Card Reader		006922MIU	\$229.00	17.73%	\$188.40	\$8.94	N/A
Mifare Card Reader		005125MIU	\$299.00	17.78%	\$245.83	\$11.67	N/A
Indala Flex Card Reader		005126MIU	\$299.00	17.78%	\$245.83	\$11.67	N/A
<b>Control Systems (Copytrak) (System/Copier Management Software)</b>							
<b>CSS (Copytrak System Software)</b>							
CSS Premium Host		CSS-PH-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
CSS Premium Feed		CSS-PF-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
CSS Express Host		CSS-XH-PS1	\$3,000.00	19.40%	\$2,418.00	\$114.76	N/A
CSS Express Feed		CSS-XF-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
CSS Commercial Host		CSS-CH-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
CSS Commercial Feed		CSS-CF-PS1	\$600.00	19.40%	\$483.60	\$22.95	N/A
CSS Print Only		CSS-PO-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
CSS Premium Host Install		CSS-PH-I-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
CSS Premium Feed Install		CSS-PF-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
CSS Express Host Install		CSS-XH-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
CSS Express Feed Install		CSS-XF-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A
CSS Commercial Host Install		CSS-CH-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
CSS Commercial Feed Install		CSS-CF-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A
CSS Print Only Install		CSS-PO-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
CSS Premium Host Maintenance		CSS-PH-M-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

CSS Premium Feed Maintenance		CSS-PF-M-PS1	\$375.00	19.40%	\$302.25	\$14.34	N/A
CSS Express Host Maintenance		CSS-XH-M-PS1	\$750.00	19.40%	\$604.50	\$28.69	N/A
CSS Express Feed Maintenance		CSS-XF-M-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
CSS Commercial Host Maintenance		CSS-CH-M-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
CSS Commercial Feed Maintenance		CSS-CF-M-PS1	\$225.00	19.40%	\$181.35	\$8.61	N/A
CSS Print Only Maintenance		CSS-PO-M-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
<b>CSS Add-ons</b>							N/A
CSS Import		CSS-IMP-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
Neopost Integration		CSS-IMPNEO-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Meal Trak		MEAL-TRK-PS1	\$6,000.00	19.40%	\$4,836.00	\$229.52	N/A
CSS Import Install		CSS-IMP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Meal Trak Install		MEAL-TRK-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
CSS Import Maintenance		CSS-IMP-M-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Neopost Integration - maintenance		CSS-IMPNEO-M-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
Meal Trak Maintenance		MEAL-TRK-M-PS1	\$650.00	19.40%	\$523.90	\$24.86	N/A
<b>Desktop</b>							N/A
Desktop Control of In-View Device		DSTP-DEV-PS1	\$40.00	19.40%	\$32.24	\$1.53	N/A
Print		DSTP-PRT-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Print Per Device		DSTP-PRTD-PS1	\$3,000.00	19.40%	\$2,418.00	\$114.76	N/A
Print Upgrade		DSTP-PRTU-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Editing and Cost Allocation		DSTP-ECA-PS1	\$99.00	19.60%	\$79.59	\$3.78	N/A
Web Disbursement		DSTP-WDSB-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
Commercial Print Per Device		DSTP-CPRTD-PS1	\$1,250.00	19.40%	\$1,007.50	\$47.82	N/A
DSTP-DEV Site install		DSTP-DEVI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
DSTP-PRT Site install		DSTP-PRTI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
Print Per Device Install		DSTP-PRTD-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
DSTP-PRTU Site install		DSTP-PRTUI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
DSTP-ECA Site install		DSTP-ECAI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
DSTP-WDSB Site install		DSTP-WDSBI-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Desktop Control of In-View Device Maintenance		DSTP-DEV-M-PS1	\$9.00	21.64%	\$7.05	\$0.33	N/A
Print Maintenance		DSTP-PRT-M-PS1	\$18.50	18.31%	\$15.11	\$0.72	N/A
Print Per Device Maintenance		DSTP-PRTD-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Print Upgrade Maintenance		DSTP-PRTU-M-PS1	\$18.50	18.31%	\$15.11	\$0.72	N/A
Editing and Cost Allocation Maintenance		DSTP-ECA-M-PS1	\$11.00	17.57%	\$9.07	\$0.43	N/A
Web Disbursement Maintenance		DSTP-WDSB-M-PS1	\$75.00	19.40%	\$60.45	\$2.87	N/A
Commercial Print Per DeviceMaintenance		DSTP-CPRTD-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
<b>Scanning</b>							N/A
Scan Routing & Tracking PRO		SCAN-PRO-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Scan Routing & Tracking eClipse		SCAN-ECL-PS1	\$650.00	19.40%	\$523.90	\$24.86	N/A
Accuroute Integration		SCAN-ARI-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Scan Embedded Server		SCAN-ECESS-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
Scan DMS MFP		SCAN-DMS-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
Scan OCR Server 1 MFP		SCAN-OCR1-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Scan OCR Server 3 MFP		SCAN-OCR3-PS1	\$6,000.00	19.40%	\$4,836.00	\$229.52	N/A
Scan OCR Server Unlimited MFP		SCAN-OCRU-PS1	\$10,000.00	19.40%	\$8,060.00	\$382.53	N/A
Scan Routing & Tracking PRO Install		SCAN-PRO-I-PS1	\$50.00	19.40%	\$40.30	\$1.76	N/A
Scan Routing & Tracking eClique Install		SCAN-ECL-I-PS1	\$50.00	19.40%	\$40.30	\$1.76	N/A
Accuroute Integration Install		SCAN-ARI-I-PS1	\$50.00	19.40%	\$40.30	\$1.76	N/A
Scan Embedded Server Install		SCAN-ECESS-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Scan DMS MFP Install		SCAN-DMS-I-PS1	\$75.00	19.40%	\$60.45	\$2.64	N/A
Scan Routing & Tracking PRO Maintenance		SCAN-PRO-M-PS1	\$75.00	19.40%	\$60.45	\$2.87	N/A
Scan Routing & Tracking eClique Maintenance		SCAN-ECL-M-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Accuroute Integration Maintenance		SCAN-ARI-M-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Scan Embedded Server Maintenance		SCAN-ECESS-M-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Scan DMS MFP Maintenance		SCAN-DMS-M-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Scan OCR Server 1 MFP - Maintenance		SCAN-OCR1-M-PS1	\$400.00	19.40%	\$322.40	\$15.30	N/A
Scan OCR Server 3 MFP - Maintenance		SCAN-OCR3-M-PS1	\$1,200.00	19.40%	\$967.20	\$45.90	N/A
Scan OCR Server Unlimited MFP - Maintenance		SCAN-OCRU-M-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
<b>Print Room</b>							
Print Room In-Take Software		PRNT-INT-PS1	\$10,000.00	19.40%	\$8,060.00	\$382.53	N/A
Print Room Ticket / Web View		PRNT-TKWV-PS1	\$30.00	19.40%	\$24.18	\$1.15	N/A
Print Room Electronic Production		PRNT-ELP-PS1	\$3,000.00	19.40%	\$2,418.00	\$114.76	N/A
Print Room Remote View		PRNT-RVW-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
Document Production In-Take		PRNT-DINT-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
Document Operators Station		PRNT-DOS-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Document Operators Ticket / Web View		PRNT-DTKWV-PS1	\$30.00	19.40%	\$24.18	\$1.15	N/A
Print Room In-Take Software Install		PRNT-INT-I-PS1	\$500.00	19.40%	\$403.00	\$17.57	N/A
PRNT-TKWV Site install		PRNT-TKWVI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
Print Room Electronic Production Install		PRNT-ELP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Print Room Remote View Install		PRNT-RVW-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
PRNT-DINT Site install		PRNT-DINTI-I-PS1	\$500.00	19.40%	\$403.00	\$17.57	N/A
PRNT-DOS Site install		PRNT-DOSI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
PRNT-DTKVW Site install		PRNT-DTKWVI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
Print Room Ticket / Web View Maintenance		PRNT-TKWV-M-PS1	\$4.00	24.44%	\$3.02	\$0.14	N/A
Print Room Electronic Production Maintenance		PRNT-ELP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Print Room Remote View Maintenance		PRNT-RVW-M-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
Document Production In-Take Maintenance		PRNT-DINT-M-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
Document Operators Station Maintenance		PRNT-DOS-M-PS1	\$75.00	19.40%	\$60.45	\$2.87	N/A
Document Operators Ticket / Web View Maintenance		PRNT-DTKWV-M-PS1	\$4.00	24.44%	\$3.02	\$0.14	N/A
<b>Hardware</b>							
Copitrak eClique		CTRK-EC-PS1	\$4,000.00	19.40%	\$3,224.00	\$153.01	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Copitrak eClipse Fax		CTRK-EF-PS1	\$4,200.00	19.40%	\$3,385.20	\$160.66	N/A
Copitrak eClipse CFX		CTRK-EX-PS1	\$5,850.00	19.40%	\$4,715.10	\$223.78	N/A
Copitrak eClipse Fax Dual		CTRK-ED-PS1	\$5,850.00	19.40%	\$4,715.10	\$223.78	N/A
Copitrak Pro		CTRK-PC-PS1	\$2,500.00	19.40%	\$2,015.00	\$95.63	N/A
Copitrak Pro Fax		CTRK-PF-PS1	\$2,750.00	19.40%	\$2,216.50	\$105.20	N/A
Copitrak Pro CFX		CTRK-PX-PS1	\$3,200.00	19.40%	\$2,579.20	\$122.41	N/A
Copitrak Pro Fax Dual		CTRK-PD-PS1	\$3,200.00	19.40%	\$2,579.20	\$122.41	N/A
Copitrak LG		CTRK-LC-PS1	\$1,200.00	19.40%	\$967.20	\$45.90	N/A
Copitrak LG Fax		CTRK-LF-PS1	\$1,400.00	19.40%	\$1,128.40	\$53.55	N/A
Copitrak LG CFX		CTRK-LX-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Copitrak LG Fax Dual		CTRK-LD-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Copitrak eClipse Install		CTRK-EC-I-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Copitrak eClipse Fax Install		CTRK-EF-I-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Copitrak eClipse CFX Install		CTRK-EX-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak eClipse Fax Dual Install		CTRK-ED-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak Pro Install		CTRK-PC-I-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Copitrak Pro Fax Install		CTRK-PF-I-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Copitrak Pro CFX Install		CTRK-PX-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak Pro Fax Dual Install		CTRK-PD-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak LG Install		CTRK-LC-I-PS1	\$125.00	19.40%	\$100.75	\$4.78	N/A
Copitrak LG Fax Install		CTRK-LF-I-PS1	\$125.00	19.40%	\$100.75	\$4.78	N/A
Copitrak LG CFX Install		CTRK-LX-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak LG Fax Dual Install		CTRK-LD-I-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
Copitrak eClipse Maintenance		CTRK-EC-M-PS1	\$575.00	19.40%	\$463.45	\$22.00	N/A
Copitrak eClipse Fax Maintenance		CTRK-EF-M-PS1	\$595.00	19.40%	\$479.57	\$22.76	N/A
Copitrak eClipse CFX Maintenance		CTRK-EX-M-PS1	\$595.00	19.40%	\$479.57	\$22.76	N/A
Copitrak eClipse Fax Dual Maintenance		CTRK-ED-M-PS1	\$595.00	19.40%	\$479.57	\$22.76	N/A
Copitrak Pro Maintenance		CTRK-PC-M-PS1	\$450.00	19.40%	\$362.70	\$17.21	N/A
Copitrak Pro Fax Maintenance		CTRK-PF-M-PS1	\$400.00	19.40%	\$322.40	\$15.30	N/A
Copitrak Pro CFX Maintenance		CTRK-PX-M-PS1	\$595.00	19.40%	\$479.57	\$22.76	N/A
Copitrak Pro Fax Dual Maintenance		CTRK-PD-M-PS1	\$595.00	19.40%	\$479.57	\$22.76	N/A
Copitrak LG Maintenance		CTRK-LC-M-PS1	\$275.00	19.40%	\$221.65	\$10.52	N/A
Copitrak LG Fax Maintenance		CTRK-LF-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Copitrak LG CFX Maintenance		CTRK-LX-M-PS1	\$400.00	19.40%	\$322.40	\$15.30	N/A
Copitrak LG Fax Dual Maintenance		CTRK-LD-M-PS1	\$450.00	19.40%	\$362.70	\$17.21	N/A
<b>Hardware Mounts</b>							
Eclipse Floor Stand		CTRK-EFS-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Eclipse Desk Mount		CTRK-EDM-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Eclipse Wall Mount		CTRK-EWM-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Eclipse Keyboard Mount		CTRK-EKM-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Pro Floor Stand		CTRK-PFS-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Pro Wall Mount		CTRK-PWM-PS1	\$125.00	19.40%	\$100.75	\$4.78	N/A
<b>Hardware Add-ons</b>							
Proximity Card Reader		CTRK-PRX-PS1	\$800.00	19.40%	\$644.80	\$30.60	N/A
Eclipse USB Keyboard		CTRK-EKB-PS1	\$180.00	19.40%	\$145.08	\$6.89	N/A
Copier Interface Cable w/o Unit		CTRK-INT-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
Copier Interface Cable w/ Unit		CTRK-INTU-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Special Interfaces (MCIF)		CTRK-INTS-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
Linedriver / IO Boxes		CTRK-LDIO-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
Proximity Card Reader Install		CTRK-PRXI-I-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Proximity Card Reader Maintenance		CTRK-PRX-M-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Special Interfaces (MCIF) Maintenance		CTRK-INTS-M-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Linedriver / IO Boxes Maintenance		CTRK-LDIO-M-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Auto Color Detection Module w/o Unit		CTRK-INTC-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Auto Color Detection Module w/ Unit		CTRK-INTCU- PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
<b>Embedded</b>							
Copitrak LG CFX ECES		ECES-LX-PS1	\$1,400.00	19.40%	\$1,128.40	\$53.55	N/A
Special Interfaces (MCIF) ECES		ECES-INTS-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
Eclipse ES Scan PC		ECES-PC-PS1	\$1,200.00	19.40%	\$967.20	\$45.90	N/A
Eclipse ES Single Page PC		ECES-PCSP-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Multi Page PC		ECES-PCMP-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Eclipse ES Single Page PC w/Fax		ECES-PCSPX-PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Multi Page PC w/Fax		ECES-PCMPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Scan eCopy		ECES-EC-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Single Page eCopy		ECES-ECSP-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Eclipse ES Multi Page eCopy		ECES-ECMP-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Eclipse ES Single Page eCopy w/Fax		ECES-ECSPX-PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Multi Page eCopy w/Fax		ECES-ECMPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Scan EFI		ECES-EFI-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Single Page EFI		ECES-EFISP-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Eclipse ES Multi Page EFI		ECES-EFIMP- PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Eclipse ES Single Page EFI w/Fax		ECES-EFISPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Multi Page EFI w/Fax		ECES-EFIMPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Single Page Canon		ECES-CNSP-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Multi Page Canon		ECES-CNMP-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Eclipse ES Canon Royalty		ECES-CNRF-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
Eclipse ES Scan HP		ECES-HP-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Single Page HP		ECES-HPSP-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Eclipse ES Multi Page HP		ECES-HPMP-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Eclipse ES Single Page HP w/Fax		ECES-HPSPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Multi Page HP w/Fax		ECES-HPMPX- PS1	\$2,200.00	19.40%	\$1,773.20	\$84.16	N/A
Eclipse ES Single Page Ricoh		ECES-RISP-PS1	\$1,750.00	19.40%	\$1,410.50	\$66.94	N/A
Eclipse ES Multi Page Ricoh		ECES-RIMP-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Eclipse ES Commercial Ricoh		ECES-RICM-PS1	\$1,250.00	19.40%	\$1,007.50	\$47.82	N/A
Eclipse ES Single Page Lexmark		ECES-LMSP-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Eclipse ES Lexmark Royalty		ECES-LMRF-PS1	\$200.00	19.40%	\$161.20	\$7.65	N/A
Eclipse ES Scan PC Install		ECES-PC-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A
Eclipse ES Single Page PC Install		ECES-PCSP-I- PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page PC Install		ECES-PCMP-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page PC w/Fax Install		ECES-PCSPX-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Multi Page PC w/Fax Install		ECES-PCMPX-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Scan eCopy Install		ECES-EC-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A
Eclipse ES Single Page eCopy Install		ECES-ECSP-I- PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page eCopy Install		ECES-ECMP-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page eCopy w/Fax Install		ECES-ECSPX-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Multi Page eCopy w/Fax Install		ECES-ECMPX-I- PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Scan EFI Install		ECES-EFI-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eclipse ES Single Page EFI Install		ECES-EFISP-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page EFI Install		ECES-EFIMP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page EFI w/Fax Install		ECES-EFISPX-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Multi Page EFI w/Fax Install		ECES-EFIMPX-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page Canon Install		ECES-CNSP-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page Canon Install		ECES-CNMP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Scan HP Install		ECES-HP-I-PS1	\$100.00	19.40%	\$80.60	\$3.51	N/A
Eclipse ES Single Page HP Install		ECES-HPSP-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page HP Install		ECES-HPMP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page HP w/Fax Install		ECES-HPSPX-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page HP w/Fax Install		ECES-HPMPX-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page Ricoh Install		ECES-RISP-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Multi Page Ricoh Install		ECES-RIMP-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Eclipse ES Single Page Lexmark Install		ECES-LMSP-I-PS1	\$125.00	19.40%	\$100.75	\$4.39	N/A
Eclipse ES Scan PC Maintenance		ECES-PC-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Single Page PC Maintenance		ECES-PCSP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Multi Page PC Maintenance		ECES-PCMP-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Single Page PC w/Fax Maintenance		ECES-PCSPX-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Multi Page PC w/Fax Maintenance		ECES-PCMPX-M-PS1	\$350.00	19.40%	\$282.10	\$13.39	N/A
Eclipse ES Scan eCopy Maintenance		ECES-EC-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Single Page eCopy Maintenance		ECES-ECSP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Multi Page eCopy Maintenance		ECES-ECMP-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Single Page eCopy w/Fax Maintenance		ECES-ECSPX-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Multi Page eCopy w/Fax Maintenance		ECES-ECMPX-M-PS1	\$350.00	19.40%	\$282.10	\$13.39	N/A
Eclipse ES Scan EFI Maintenance		ECES-EFI-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Single Page EFI Maintenance		ECES-EFISP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Multi Page EFI Maintenance		ECES-EFIMP-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Single Page EFI w/Fax Maintenance		ECES-EFISPX-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Multi Page EFI w/Fax Maintenance		ECES-EFIMPX-M-PS1	\$350.00	19.40%	\$282.10	\$13.39	N/A
Eclipse ES Single Page Canon Maintenance		ECES-CNSP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Multi Page Canon Maintenance		ECES-CNMP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Scan HP Maintenance		ECES-HP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Single Page HP Maintenance		ECES-HPSP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Multi Page HP Maintenance		ECES-HPMP-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Single Page HP w/Fax Maintenance		ECES-HPSPX-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
Eclipse ES Multi Page HP w/Fax Maintenance		ECES-HPMPX-M-PS1	\$350.00	19.40%	\$282.10	\$13.39	N/A
Eclipse ES Single Page Ricoh Maintenance		ECES-RISP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eclipse ES Multi Page Ricoh Maintenance		ECES-RIMP-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Commercial Ricoh Maintenance		ECES-RICM-M-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Eclipse ES Single Page Lexmark Maintenance		ECES-LMSP-M-PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
<b>Copitrak Phone</b>							
Copitrak Phone Basic Host		CPB-HST-PS1	\$3,000.00	19.40%	\$2,418.00	\$114.76	N/A
Copitrak Phone Basic Feed		CPB-FD-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Copitrak Phone Basic Host - Maintenance		CPB-HST-M-PS1	\$750.00	19.40%	\$604.50	\$28.69	N/A
Copitrak Phone Basic Feed - Maintenance		CPB-FD-M-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Copitrak Phone Professional Host		CPP-HST-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
<b>Mobility</b>							
Mobility Tracking		MOB-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Mobility Phone Tracking		MOB-PT-PS1	\$300.00	19.40%	\$241.80	\$11.48	N/A
Mobility Call Pricing		MOB-CP-PS1	\$1,000.00	19.40%	\$806.00	\$38.25	N/A
MOB Site install		MOBI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
MOB-PT Site install		MOB-PTI-I-PS1	\$250.00	19.40%	\$201.50	\$8.79	N/A
MOB-CP Site install		MOB-CPI-I-PS1	\$150.00	19.40%	\$120.90	\$5.27	N/A
Mobility Tracking Maintenance		MOB-M-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Mobility Phone Tracking Maintenance		MOB-PT-M-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
Mobility Call Pricing Maintenance		MOB-CP-M-PS1	\$750.00	19.40%	\$604.50	\$28.69	N/A
<b>Device Manager NX (Print Management Software)</b>							
Device Manager NX Accounting 5 Device License		420741-PS1	\$720.00	19.40%	\$580.32	\$27.54	N/A
Device Manager NX Accounting 15 Device License		420742-PS1	\$1,490.40	19.35%	\$1,201.95	\$57.04	N/A
Device Manager NX Accounting 25 Device License		420743-PS1	\$1,836.00	19.39%	\$1,480.02	\$70.24	N/A
Device Manager NX Accounting 50 Device License		420744-PS1	\$2,520.00	19.40%	\$2,031.12	\$96.40	N/A
SDM Acct 5 Device Upgrade to DM-NX Acct 5 Device		420776-PS1	\$432.00	19.31%	\$348.60	\$16.54	N/A
SDM Acct 10 Device Upgrade to DM-NX Acct 15 Device		420777-PS1	\$648.00	19.31%	\$522.89	\$24.82	N/A
SDM Acct 20 Device Upgrade to DM-NX Acct 25 Device		420779-PS1	\$993.00	19.34%	\$800.96	\$38.01	N/A
SDM Acct 50 Device Upgrade to DM-NX Acct 50 Device		420781-PS1	\$1,512.00	19.37%	\$1,219.08	\$57.86	N/A
Device Manager NX Accounting 5 Device Annual M&S		420741MS-PS1	\$108.00	14.18%	\$92.69	\$4.40	N/A
Device Manager NX Accounting 15 Device Annual M&S		420742MS-PS1	\$223.56	14.37%	\$191.43	\$9.09	N/A
Device Manager NX Accounting 25 Device Annual M&S		420743MS-PS1	\$275.40	14.03%	\$236.76	\$11.24	N/A
Device Manager NX Accounting 50 Device Annual M&S		420744MS-PS1	\$378.00	14.44%	\$323.41	\$15.35	N/A
<b>Enhanced Locked Print (Print Management Software)</b>							
<b>Licenses</b>							
Enhanced Locked Print NX V2 1 Device License		420542-PS1	\$120.00	19.40%	\$96.72	\$4.59	N/A
Enhanced Locked Print NX V2 5 Device License		420543-PS1	\$570.00	19.40%	\$459.42	\$21.80	N/A
Enhanced Locked Print NX V2 15 Device License		420544-PS1	\$1,440.00	19.40%	\$1,160.64	\$55.08	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Enhanced Locked Print NX V2 25 Device License		420545-PS1	\$2,100.00	19.40%	\$1,692.60	\$80.33	N/A
Enhanced Locked Print NX V2 50 Device License		420546-PS1	\$3,900.00	19.40%	\$3,143.40	\$149.19	N/A
Enhanced Locked Print NX V2 100 Device License		420547-PS1	\$7,200.00	19.40%	\$5,803.20	\$275.42	N/A
Enhanced Locked Print NX V2 150 Device License		420548-PS1	\$9,900.00	19.40%	\$7,979.40	\$378.70	N/A
Enhanced Locked Print NX V2 200 Device License		420549-PS1	\$12,000.00	19.40%	\$9,672.00	\$459.03	N/A
Enhanced Locked Print NX V2 250 Device License		420550-PS1	\$15,000.00	19.40%	\$12,090.00	\$573.79	N/A
Enhanced Locked Print NX V2 500 Device License		420551-PS1	\$27,000.00	19.40%	\$21,762.00	\$1,032.82	N/A
Enhanced Locked Print NX V2 1000 Device License		420621-PS1	\$48,000.00	19.40%	\$38,688.00	\$1,836.13	N/A
Enhanced Locked Print NX V2 1 Device Upgrade		420597-PS1	\$72.00	18.84%	\$58.44	\$2.77	N/A
Enhanced Locked Print NX V2 5 Device Upgrade		420598-PS1	\$342.00	19.28%	\$276.06	\$13.10	N/A
Enhanced Locked Print NX V2 15 Device Upgrade		420599-PS1	\$864.00	19.42%	\$696.18	\$33.04	N/A
Enhanced Locked Print NX V2 25 Device Upgrade		420600-PS1	\$1,260.00	19.40%	\$1,015.56	\$48.20	N/A
Enhanced Locked Print NX V2 50 Device Upgrade		420601-PS1	\$2,340.00	19.40%	\$1,886.04	\$89.51	N/A
Enhanced Locked Print NX V2 100 Device Upgrade		420602-PS1	\$4,320.00	19.40%	\$3,481.92	\$165.25	N/A
Enhanced Locked Print NX V2 150 Device Upgrade		420603-PS1	\$5,940.00	19.40%	\$4,787.64	\$227.22	N/A
Enhanced Locked Print NX V2 200 Device Upgrade		420604-PS1	\$7,200.00	19.40%	\$5,803.20	\$275.42	N/A
Enhanced Locked Print NX V2 250 Device Upgrade		420605-PS1	\$9,000.00	19.40%	\$7,254.00	\$344.27	N/A
Enhanced Locked Print NX V2 500 Device Upgrade		420606-PS1	\$16,200.00	19.40%	\$13,057.20	\$619.69	N/A
Enhanced Locked Print NX V2 1000 Device Upgrade		420607-PS1	\$28,800.00	19.40%	\$23,212.80	\$1,101.68	N/A
Maintenance							
1Yr M&S - Enhanced Locked Print NX V2 1 Device License		007014MIU-PS1	\$12.00	16.04%	\$10.08	\$0.48	N/A
1Yr M&S - Enhanced Locked Print NX V2 5 Device License		007015MIU-PS1	\$57.00	18.69%	\$46.35	\$2.20	N/A
1Yr M&S - Enhanced Locked Print NX V2 15 Device License		007016MIU-PS1	\$144.00	19.54%	\$115.86	\$5.50	N/A
1Yr M&S - Enhanced Locked Print NX V2 25 Device License		007017MIU-PS1	\$210.00	19.40%	\$169.26	\$8.03	N/A
1Yr M&S - Enhanced Locked Print NX V2 50 Device License		007018MIU-PS1	\$390.00	19.40%	\$314.34	\$14.92	N/A
1Yr M&S - Enhanced Locked Print NX V2 100 Device License		007019MIU-PS1	\$720.00	19.40%	\$580.32	\$27.54	N/A
1Yr M&S - Enhanced Locked Print NX V2 150 Device License		007020MIU-PS1	\$990.00	19.40%	\$797.94	\$37.87	N/A
1Yr M&S - Enhanced Locked Print NX V2 200 Device License		007021MIU-PS1	\$1,200.00	19.40%	\$967.20	\$45.90	N/A
1Yr M&S - Enhanced Locked Print NX V2 250 Device License		007022MIU-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
1Yr M&S - Enhanced Locked Print NX V2 500 Device License		007023MIU-PS1	\$2,700.00	19.40%	\$2,176.20	\$103.28	N/A
1Yr M&S - Enhanced Locked Print NX V2 1000 Device License		007024MIU-PS1	\$4,800.00	19.40%	\$3,868.80	\$183.61	N/A
NSI Autostore (MFP Integrated Intellegent Scanning) Express							

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

AS Express Device Lic (1 Device Lic)		60NUAX01A01A-PS1	\$919.00	18.00%	\$753.61	\$35.77	N/A
AS Express Device Lic (1 Device Lic) Maint		60NUAX01A01M-PS1	\$184.00	6.92%	\$171.28	\$8.13	N/A
AS Express Device Lic (1 Device Lic) Rnwl		60NUAX01A01R-PS1	\$184.00	6.92%	\$171.28	\$8.13	N/A
AS EXPRESS DEV LIC (10 DEV LIC PACK)		60NUAX01P01A-PS1	\$7,536.00	14.22%	\$6,464.12	\$306.79	N/A
NSI AS EXPRESS DEV LIC (10 PACK) MAINT		60NUAX01P01M-PS1	\$1,507.00	12.69%	\$1,315.80	\$62.45	N/A
NSI AS EXPRESS DEV LIC (10 PACK) RNWL		60NUAX01P01R-PS1	\$1,507.00	12.69%	\$1,315.80	\$62.45	N/A
NSI AS EXPRESS DEV LIC (25 PACK)		60NUAX01P02A-PS1	\$18,380.00	40.67%	\$10,905.18	\$517.56	N/A
NSI AS EXPRESS DEV LIC (25 PACK) MAINT		60NUAX01P02M-PS1	\$3,676.00	12.73%	\$3,207.88	\$152.25	N/A
NSI AS EXPRESS DEV LIC (25 PACK) RNWL		60NUAX01P02R-PS1	\$3,676.00	12.73%	\$3,207.88	\$152.25	N/A
NSI AS EXPRESS DEV LIC (50 PACK)		60NUAX01P03A-PS1	\$35,841.00	14.23%	\$30,739.83	\$1,458.91	N/A
NSI AS EXPRESS DEV LIC (50 PACK) MAINT		60NUAX01P03M-PS1	\$7,168.00	12.73%	\$6,255.57	\$296.89	N/A
NSI AS EXPRESS DEV LIC (50 PACK) RNWL		60NUAX01P03R-PS1	\$7,168.00	12.73%	\$6,255.57	\$296.89	N/A
NSI AS EXPRESS DEV LIC (100 PACK)		60NUAX01P04A-PS1	\$64,330.00	14.23%	\$55,172.72	\$2,618.50	N/A
NSI AS EXPRESS DEV LIC (100 PACK) MAINT		60NUAX01P04M-PS1	\$12,866.00	12.75%	\$11,225.57	\$532.77	N/A
NSI AS EXPRESS DEV LIC (100 PACK) RNWL		60NUAX01P04R-PS1	\$12,866.00	12.75%	\$11,225.57	\$532.77	N/A
AS-E v6 Device Lic Upgrd to WF		60NUAX01U01A-PS1	\$462.00	19.31%	\$372.78	\$17.69	N/A
AS Express Lic Conversion		60NUAX02A01A-PS1	\$249.00	19.08%	\$201.50	\$9.56	N/A
ASE6 File Import 60k Pgs/Yr		60NUAX03A01A-PS1	\$919.00	19.31%	\$741.52	\$35.19	N/A
ASE6 File Import 60k Pgs/YrM&S		60NUAX03A01M-PS1	\$184.00	9.65%	\$166.24	\$7.89	N/A
Nsi As Exp File Impt Lic (60K Files/Yr)Rnwl		60NUAX03A01R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
NSI AS EXP FILE IMP (180K PGS/YR)		60NUAX03F01A-PS1	\$2,540.00	14.20%	\$2,179.22	\$103.43	N/A
NSI AS EXP FILE IMP LIC (180K PGS/YR) MNT		60NUAX03F01M-PS1	\$508.00	12.34%	\$445.32	\$21.13	N/A
NSI AS EXP FILE IMP LIC (180K PGS/YR) RNWL		60NUAX03F01R-PS1	\$508.00	12.34%	\$445.32	\$21.13	N/A
NSI AS EXP FILE IMP LIC (360K PGS/YR)		60NUAX03F02A-PS1	\$4,860.00	18.14%	\$3,978.62	\$188.83	N/A
NSI AS EXP FILE IMP LIC (360K PGS/YR) MNT		60NUAX03F02M-PS1	\$972.00	17.80%	\$798.95	\$37.92	N/A
NSI AS EXP FILE IMP LIC (360K PGS/YR) RNWL		60NUAX03F02R-PS1	\$972.00	12.41%	\$851.34	\$40.40	N/A
NSI AS EXP FILE IMP LIC (720K PGS/YR)		60NUAX03F03A-PS1	\$9,145.00	14.23%	\$7,843.39	\$372.25	N/A
NSI AS EXP FILE IMP LIC (720K PGS/YR) MNT		60NUAX03F03M-PS1	\$1,829.00	12.64%	\$1,597.90	\$75.84	N/A
NSI AS EXP FILE IMP LIC (720K PGS/YR) RNWL		60NUAX03F03R-PS1	\$1,829.00	12.64%	\$1,597.90	\$75.84	N/A
NSI AS EXP FILE IMP LIC (1,020K PGS/YR)		60NUAX03F04A-PS1	\$12,750.00	18.13%	\$10,438.71	\$495.42	N/A
NSI AS EXP FILE IMP LIC (1,020K PGS/YR) MNT		60NUAX03F04M-PS1	\$2,550.00	12.68%	\$2,226.58	\$105.67	N/A
NSI AS EXP FILE IMP LIC (1,020K PGS/YR) RNWL		60NUAX03F04R-PS1	\$2,550.00	18.14%	\$2,087.54	\$99.07	N/A
AS Exp File Import Lic Upgrade to AS Wrkflw		60NUAX03U01A-PS1	\$840.00	19.40%	\$677.04	\$32.13	N/A
ASE6 FileImpBtryLic 30k Pgs/Yr		60NUAX05A01A-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
ASE6 QCPro Scanner 1 Wrkstn		60NUAX06A01A-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
ASE6 QCPro Scanner 1 WrkStnM&S		60NUAX06A01M-PS1	\$300.00	10.00%	\$270.01	\$12.81	N/A
Nsi As Exp Qikcap Pro Scner (1 Wrkstn)Rnwl		60NUAX06A01R-PS1	\$300.00	9.32%	\$272.03	\$12.91	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI AS EXP QC PRO SCANNER (10 WRKSTNS)		60NUAX06P01A- PS1	\$12,300.00	18.13%	\$10,069.96	\$477.92	N/A
NSI AS EXP QC PRO SCANNER (10 WRKSTNS) MNT		60NUAX06P01 M-PS1	\$2,460.00	12.60%	\$2,150.01	\$102.04	N/A
NSI AS EXP QC PRO SCANNER (10 WRKSTNS) RNWL		60NUAX06P01R- PS1	\$2,460.00	12.60%	\$2,150.01	\$102.04	N/A
NSI AS EXP QC PRO SCANNER (25 WRKSTNS)		60NUAX06P02A- PS1	\$30,000.00	14.23%	\$25,729.54	\$1,221.12	N/A
NSI AS EXP QC PRO SCANNER (25 WRKSTNS) MNT		60NUAX06P02 M-PS1	\$6,000.00	17.86%	\$4,928.69	\$233.92	N/A
NSI AS EXP QC PROSCANNER (25 WRKSTNS) RNWL		60NUAX06P02R- PS1	\$6,000.00	12.58%	\$5,245.05	\$248.93	N/A
NSI AS EXP QC PRO SCANNER (50 WRKSTNS)		60NUAX06P03A- PS1	\$58,500.00	14.24%	\$50,172.49	\$2,381.19	N/A
NSI AS EXP QC PRO SCANNER (50 WRKSTNS) MNT		60NUAX06P03 M-PS1	\$11,700.00	12.60%	\$10,226.13	\$485.33	N/A
NSI AS EXP QC PRO SCANNER (50 WRKSTNS) RNWL		60NUAX06P03R- PS1	\$11,700.00	17.86%	\$9,610.54	\$456.12	N/A
NSI AS EXP QC PRO SCANNER (100 WRKSTNS)		60NUAX06P04A- PS1	\$105,000.00	14.24%	\$90,052.37	\$4,273.89	N/A
NSI AS EXP QC PRO SCANNER (100 WRKSTNS) MNT		60NUAX06P04 M-PS1	\$21,000.00	17.86%	\$17,249.41	\$818.66	N/A
NSI AS EXP QC PRO SCANNER (100 WRKSTNS) REN		60NUAX06P04R- PS1	\$21,000.00	12.59%	\$18,355.64	\$871.16	N/A
ASE6 QCPro Scanner Upgrd to WF		60NUAX06U01A- PS1	\$325.00	19.40%	\$261.95	\$12.43	N/A
NSI AS EXP DSKTP BND LIC (10 PK,200 USRS)		60NUAX08P01A- PS1	\$7,536.00	18.13%	\$6,169.93	\$292.82	N/A
NSI AS EXP DSKTP BND LIC (10 PK,200 USRS) MNT		60NUAX08P01 M-PS1	\$1,507.00	12.55%	\$1,317.81	\$62.54	N/A
NSI AS EXP DSKTP BND LIC (10 PK,200 USRS) REN		60NUAX08P01R- PS1	\$1,507.00	12.55%	\$1,317.81	\$62.54	N/A
ASE6 Dsktp Bnd 1 Lic Pack		60NUAX08A01A- PS1	\$919.00	19.31%	\$741.52	\$35.19	N/A
ASE6 Dsktp Bndl Lic 1 Pk M&S		60NUAX08A01 M-PS1	\$184.00	9.65%	\$166.24	\$7.89	N/A
Nsi As Exp Dsktp Bndl 20 Usr Lics Rnwl		60NUAX08A01R- PS1	\$184.00	9.11%	\$167.25	\$7.94	N/A
NSI AS EXP DSKTP BND LIC (25 PK,500 USRS)		60NUAX08P02A- PS1	\$18,380.00	14.23%	\$15,764.35	\$748.18	N/A
NSI AS EXP DSKTP BND LIC (25 PK,500 USRS) MNT		60NUAX08P02 M-PS1	\$3,676.00	12.60%	\$3,212.92	\$152.49	N/A
NSI AS EXP DSKTP BND LIC (25 PK,500 USRS) REN		60NUAX08P02R- PS1	\$3,676.00	12.60%	\$3,212.92	\$152.49	N/A
NSI AS EXP DSKTP BND LIC (50PK,1000 USRS)		60NUAX08P03A- PS1	\$35,841.00	18.13%	\$29,343.44	\$1,392.64	N/A
NSI AS EXP DSKTP BND LIC (50PK,1000 USRS) MNT		60NUAX08P03 M-PS1	\$7,168.00	12.57%	\$6,266.65	\$297.42	N/A
NSI AS EXP DSKTP BND LIC (50PK,1000 USRS) REN		60NUAX08P03R- PS1	\$7,168.00	12.57%	\$6,266.65	\$297.42	N/A
NSI AS EXP DSKTP BND LIC (100PK,1K USRS)		60NUAX08P04A- PS1	\$64,330.00	18.13%	\$52,667.06	\$2,499.58	N/A
NSI AS EXP DSKTP BND LIC (100PK,1K USRS) MNT		60NUAX08P04 M-PS1	\$12,866.00	12.59%	\$11,245.72	\$533.72	N/A
NSI AS EXP DSKTP BND LIC (100PK,1K USRS) REN		60NUAX08P04R- PS1	\$12,866.00	17.86%	\$10,568.68	\$501.59	N/A
ASE6 DsktpBndLicUpgrd to AS-WF		60NUAX08U01A- PS1	\$462.00	19.31%	\$372.78	\$17.69	N/A
NSI 2D BARCODE ADD ON FOR AS EXP RENEWAL		60NUAX27A01R- PS1	\$50.00	9.32%	\$45.34	\$1.98	N/A
NSI 2D BARCODE ADD ON FOR AS WRKFLW RENEWAL		60NUAW55A01 R-PS1	\$50.00	9.32%	\$45.34	\$1.98	N/A
NSI 2D BARCODE ADD ON FOR AS EXP		60NUAX27A01A- PS1	\$249.00	13.82%	\$214.60	\$10.18	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI 2D BARCODE ADD ON FOR AS EXP MAINTENANCE		60NUAX27A01 M-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI BASIC REMOTE INSTALL & CONFIG SERVICES		60NUAX24C01Q-PS1	\$500.00	2.88%	\$485.62	\$23.05	N/A
<b>Workflow</b>							
AS Workflow Device Lic (1 Device Lic)		60NUAW01A01 A-PS1	\$1,275.00	18.14%	\$1,043.77	\$49.54	N/A
AS Workflow Device Lic (1 Device Lic) Maint		60NUAW01A01 M-PS1	\$255.00	7.15%	\$236.76	\$11.24	N/A
AS Workflow Device Lic (1 Device Lic) Rnwl		60NUAW01A01 R-PS1	\$255.00	7.15%	\$236.76	\$11.24	N/A
NSI AS WORKFLOW DEV LIC (10 DEV LIC PACK)		60NUAW01P01 A-PS1	\$10,455.00	14.23%	\$8,966.75	\$425.56	N/A
NSI AS WORKFLOW DEV LIC (10 DEV LIC PACK) MNT		60NUAW01P01 M-PS1	\$2,091.00	12.55%	\$1,828.61	\$86.79	N/A
NSI AS WORKFLOW DEV LIC (10 DEV LIC PACK) REN		60NUAW01P01 R-PS1	\$2,091.00	12.55%	\$1,828.61	\$79.73	N/A
NSI AS WORKFLOW DEV LIC (25 DEV LIC PACK)		60NUAW01P02 A-PS1	\$25,500.00	18.13%	\$20,876.41	\$990.79	N/A
NSI AS WORKFLOW DEV LIC (25 DEV LIC PACK) MNT		60NUAW01P02 M-PS1	\$5,100.00	12.56%	\$4,459.20	\$211.63	N/A
NSI AS WORKFLOW DEV LIC (25 DEV LIC PACK) REN		60NUAW01P02 R-PS1	\$5,100.00	12.56%	\$4,459.20	\$211.63	N/A
NSI AS WORKFLOW DEV LIC (50 DEV LIC PACK)		60NUAW01P03 A-PS1	\$49,725.00	18.13%	\$40,709.05	\$1,932.05	N/A
NSI AS WORKFLOW DEV LIC (50 DEV LIC PACK) MNT		60NUAW01P03 M-PS1	\$9,945.00	12.58%	\$8,693.72	\$412.60	N/A
NSI AS WORKFLOW DEV LIC (50 DEV LIC PACK) REN		60NUAW01P03 R-PS1	\$9,945.00	17.86%	\$8,168.81	\$387.69	N/A
NSI AS WORKFLOW DEV LIC (100 DEV LIC PK)		60NUAW01P04 A-PS1	\$89,250.00	14.24%	\$76,544.81	\$3,632.82	N/A
NSI AS WORKFLOW DEV LIC (100 DEV LIC PK) MNT		60NUAW01P04 M-PS1	\$17,850.00	12.60%	\$15,601.14	\$740.43	N/A
NSI AS WORKFLOW DEV LIC (100 DEV LIC PK) REN		60NUAW01P04 R-PS1	\$17,850.00	12.60%	\$15,601.14	\$740.43	N/A
ASWF6 File Import 60k Pgs/Yr		60NUAW03A01 A-PS1	\$1,275.00	14.18%	\$1,094.15	\$51.93	N/A
ASWF6 FileImport60k Pgs/Yr M&S		60NUAW03A01 M-PS1	\$255.00	9.92%	\$229.71	\$10.90	N/A
AS Wrkflw File Import Lic (60K Pgs / Yr) Rnwl		60NUAW03A01 R-PS1	\$255.00	9.13%	\$231.73	\$11.00	N/A
NSI AS WRKFLW FILE IMP LIC (180K PGS/YR)		60NUAW03F01 A-PS1	\$3,600.00	18.14%	\$2,946.94	\$139.86	N/A
NSI AS WRKFLW FILE IMP LIC (180K PGS/YR) MNT		60NUAW03F01 M-PS1	\$720.00	12.54%	\$629.69	\$29.88	N/A
NSI AS WRKFLW FILE IMP LIC (180K PGS/YR) REN		60NUAW03F01 R-PS1	\$720.00	12.54%	\$629.69	\$29.88	N/A
NSI AS WRKFLW FILE IMP LIC (360K PGS/YR)		60NUAW03F02 A-PS1	\$6,480.00	14.22%	\$5,558.38	\$263.80	N/A
NSI AS WRKFLW FILE IMP LIC (360K PGS/YR) MNT		60NUAW03F02 M-PS1	\$1,296.00	12.54%	\$1,133.44	\$53.79	N/A
NSI AS WRKFLW FILE IMP LIC (360K PGS/YR) REN		60NUAW03F02 R-PS1	\$1,296.00	17.83%	\$1,064.93	\$50.54	N/A
NSI AS WRKFLW FILE IMP LIC (720K PGS/YR)		60NUAW03F03 A-PS1	\$10,800.00	14.23%	\$9,262.96	\$439.62	N/A
NSI AS WRKFLW FILE IMP LIC (720K PGS/YR) MNT		60NUAW03F03 M-PS1	\$2,160.00	12.54%	\$1,889.06	\$89.65	N/A
NSI AS WRKFLW FILE IMP LIC (720K PGS/YR) REN		60NUAW03F03 R-PS1	\$2,160.00	17.86%	\$1,774.21	\$84.20	N/A
NSI AS WRKFLW FILE IMP LIC (1,020K PG/Y)		60NUAW03F04 A-PS1	\$12,750.00	14.22%	\$10,936.41	\$519.04	N/A
NSI AS WRKFLW FILE IMP LIC (1,020K PG/Y) MNT		60NUAW03F04 M-PS1	\$2,550.00	12.53%	\$2,230.61	\$105.86	N/A
NSI AS WRKFLW FILE IMP LIC (1,020K PG/Y) REN		60NUAW03F04 R-PS1	\$2,550.00	17.78%	\$2,096.61	\$99.50	N/A
ASWF6 FileImpBtryLic30k Pgs/Yr		60NUAW05A01 A-PS1	\$1,500.00	12.75%	\$1,308.74	\$62.11	N/A
AS Workflow Lic Conversion		60NUAW02A01 A-PS1	\$249.00	19.08%	\$201.50	\$9.56	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI AS WRKFLW XML IMP (60K PGS/YR)		60NUAW43A01 A-PS1	\$1,275.00	14.18%	\$1,094.15	\$51.93	N/A
NSI AS WRKFLW XML IMP (60K PGS/YR) MNT		60NUAW43A01 M-PS1	\$255.00	11.89%	\$224.67	\$10.66	N/A
NSI AS WRKFLW XML IMP (60K PGS/YR) REN		60NUAW43A01 R-PS1	\$255.00	11.89%	\$224.67	\$9.80	N/A
NSI AS WRKFLW XML IMP (180K PGS/YR)		60NUAW43F01 A-PS1	\$3,600.00	14.22%	\$3,087.99	\$146.56	N/A
NSI AS WRKFLW XML IMP (180K PGS/YR) MNT		60NUAW43F01 M-PS1	\$720.00	12.40%	\$630.70	\$27.50	N/A
NSI AS WRKFLW XML IMP (180K PGS/YR) REN		60NUAW43F01 R-PS1	\$720.00	12.40%	\$630.70	\$27.50	N/A
NSI AS WRKFLW XML IMP (360K PGS/YR)		60NUAW43F02 A-PS1	\$6,480.00	14.22%	\$5,558.38	\$242.35	N/A
NSI AS WRKFLW XML IMP (360K PGS/YR) MNT		60NUAW43F02 M-PS1	\$1,296.00	12.47%	\$1,134.45	\$49.46	N/A
NSI AS WRKFLW XML IMP (360K PGS/YR) REN		60NUAW43F02 R-PS1	\$1,296.00	17.75%	\$1,065.94	\$50.59	N/A
NSI AS WRKFLW XML IMP (720K PGS/YR)		60NUAW43F03 A-PS1	\$10,800.00	14.23%	\$9,262.96	\$439.62	N/A
NSI AS WRKFLW XML IMP (720K PGS/YR) MNT		60NUAW43F03 M-PS1	\$2,160.00	12.50%	\$1,890.07	\$89.70	N/A
NSI AS WRKFLW XML IMP (720K PGS/YR) REN		60NUAW43F03 R-PS1	\$2,160.00	12.59%	\$1,888.06	\$82.32	N/A
NSI AS WRKFLW XML IMP (1,020K PGS/YR)		60NUAW43F04 A-PS1	\$12,750.00	14.43%	\$10,910.22	\$517.80	N/A
NSI AS WRKFLW XML IMP (1,020K PGS/YR) MNT		60NUAW43F04 M-PS1	\$2,550.00	12.56%	\$2,229.60	\$105.82	N/A
NSI AS WRKFLW XML IMP (1,020K PGS/YR) REN		60NUAW43F04 R-PS1	\$2,550.00	17.94%	\$2,092.58	\$99.31	N/A
NSI AS WRKFLW XML IMP BATTERY LIC (30K PGS)		60NUAW44A01 A-PS1	\$1,500.00	14.16%	\$1,287.59	\$61.11	N/A
ASWF6 QCPro Scanner 1 Wrkstns		60NUAW06A01 A-PS1	\$1,750.00	12.72%	\$1,527.37	\$72.49	N/A
ASE6 QCPro Scanner 1 WrkStnM&S		60NUAW06A01 M-PS1	\$350.00	9.90%	\$315.35	\$14.97	N/A
Nsi As Wrkflw Qik Cap Pro Scner 1 Wrkst Ren		60NUAW06A01 R-PS1	\$350.00	9.32%	\$317.36	\$15.06	N/A
NSI AS WRKFLW QC PRO SCANNER (10 WRKSTNS)		60NUAW06P01 A-PS1	\$14,350.00	14.44%	\$12,278.40	\$582.73	N/A
NSI AS WRKFLW QC PRO SCANNER (10 WRKSTNS) MNT		60NUAW06P01 M-PS1	\$2,870.00	12.55%	\$2,509.68	\$119.11	N/A
NSI AS WRKFLW QC PRO SCANNER (10 WRKSTNS) REN		60NUAW06P01 R-PS1	\$2,870.00	12.55%	\$2,509.68	\$119.11	N/A
NSI AS WRKFLW QC PRO SCANNER (25 WRKSTNS)		60NUAW06P02 A-PS1	\$35,000.00	18.13%	\$28,654.31	\$1,359.93	N/A
NSI AS WRKFLW QC PRO SCANNER (25 WRKSTNS) MNT		60NUAW06P02 M-PS1	\$7,000.00	12.58%	\$6,119.56	\$290.43	N/A
NSI AS WRKFLW QC PRO SCANNER (25 WRKSTNS) REN		60NUAW06P02 R-PS1	\$7,000.00	12.58%	\$6,119.56	\$290.43	N/A
NSI AS WRKFLW QC PRO SCANNER (50 WRKSTNS)		60NUAW06P03 A-PS1	\$68,250.00	18.13%	\$55,875.95	\$2,651.87	N/A
NSI AS WRKFLW QC PRO SCANNER (50 WRKSTNS) MNT		60NUAW06P03 M-PS1	\$13,650.00	17.86%	\$11,212.47	\$532.14	N/A
NSI AS WRKFLW QC PRO SCANNER (50 WRKSTNS) REN		60NUAW06P03 R-PS1	\$13,650.00	12.59%	\$11,930.82	\$566.24	N/A
NSI AS WRKFLW QC PRO SCANNER (100 WRKSTNS)		60NUAW06P04 A-PS1	\$122,500.00	14.24%	\$105,062.10	\$4,580.71	N/A
NSI AS WRKFLW QC PRO SCANNER (100 WRKSTN) MNT		60NUAW06P04 M-PS1	\$24,500.00	12.59%	\$21,414.41	\$1,016.33	N/A
NSI AS WRKFLW QC PRO SCANNER (100 WRKSTN) REN		60NUAW06P04 R-PS1	\$24,500.00	12.59%	\$21,414.41	\$1,016.33	N/A
ASWF6 Desktop Bundle Lic 1 Pk		60NUAW08A01 A-PS1	\$1,275.00	18.14%	\$1,043.77	\$49.54	N/A
ASWF6 Dsktp Bndl Lic 1 Pk M&S		60NUAW08A01 M-PS1	\$255.00	9.92%	\$229.71	\$10.90	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Nsi As Wrkflw Dsktp Bndl Lic 20 Usr Lics Ren		60NUAW08A01 R-PS1	\$255.00	9.13%	\$231.73	\$11.00	N/A
NSI AS WRKFLW QC PRO BNDL (10 PK,200 USRS)		60NUAW08P01 A-PS1	\$10,455.00	18.14%	\$8,558.71	\$406.20	N/A
NSI AS WRKFLW DSKTP BNDL (10 PK,200 USRS) MNT		60NUAW08P01 M-PS1	\$2,091.00	17.85%	\$1,717.79	\$81.53	N/A
NSI AS WRKFLW DSKTP BNDL (10 PK,200 USRS) REN		60NUAW08P01 R-PS1	\$2,091.00	12.55%	\$1,828.61	\$79.73	N/A
NSI AS WRKFLW DSKTP BNDL (25 PK,500 USRS)		60NUAW08P02 A-PS1	\$25,500.00	14.23%	\$21,870.81	\$1,037.99	N/A
NSI AS WRKFLW DSKTP BNDL (25 PK,500 USRS) MNT		60NUAW08P02 M-PS1	\$5,100.00	12.56%	\$4,459.20	\$194.42	N/A
NSI AS WRKFLW DSKTP BNDL (25 PK,500 USRS) REN		60NUAW08P02 R-PS1	\$5,100.00	17.86%	\$4,189.19	\$198.82	N/A
NSI AS WRKFLW DSKTP BNDL (50 PK (1K USRS)		60NUAW08P03 A-PS1	\$49,725.00	14.24%	\$42,646.47	\$2,024.00	N/A
NSI AS WRKFLW DSKTP BNDL (50 PK (1K USRS) MNT		60NUAW08P03 M-PS1	\$9,945.00	12.58%	\$8,693.72	\$379.05	N/A
NSI AS WRKFLW DSKTP BNDL (50 PK (1K USRS) REN		60NUAW08P03 R-PS1	\$9,945.00	17.86%	\$8,168.81	\$387.69	N/A
NSI AS WRKFLW DSKTP BNDL (100 PK,2K USRS)		60NUAW08P04 A-PS1	\$89,250.00	14.24%	\$76,544.81	\$3,632.82	N/A
NSI AS WRKFLW DSKTP BNDL (100 PK,2K USRS) MNT		60NUAW08P04 M-PS1	\$17,850.00	12.60%	\$15,601.14	\$680.21	N/A
NSI AS WRKFLW DSKTP BNDL (100 PK,2K USRS) REN		60NUAW08P04 R-PS1	\$17,850.00	17.86%	\$14,662.15	\$695.87	N/A
ASWF6 Advanced Pro Barcode		60NUAW09A01 A-PS1	\$2,550.00	14.30%	\$2,185.27	\$103.71	N/A
ASWF6 Advanced Pro Barcode M&S		60NUAW09A01 M-PS1	\$500.00	9.93%	\$450.35	\$21.37	N/A
Nsi As Wrkflw Adv Bcode Pro Bcode/Pdf417 Rn		60NUAW09A01 R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
ASWF6 Additional OCR Engine		60NUAW10A01 A-PS1	\$2,550.00	14.30%	\$2,185.27	\$103.71	N/A
ASWF6 Additional OCR EngineM&S		60NUAW10A01 M-PS1	\$500.00	9.93%	\$450.35	\$21.37	N/A
Nsi As Wrkflw Add'L Ocr Engine Renewal		60NUAW10A01 R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Bates Stamp Server		60NUAW11A01 A-PS1	\$2,500.00	19.40%	\$2,015.00	\$95.63	N/A
ASWF6 Bates Stamp Server M&S		60NUAW11A01 M-PS1	\$500.00	9.93%	\$450.35	\$21.37	N/A
Nsi As Wrkflw Bates Stamp Server Renewal		60NUAW11A01 R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
NSI SECURE PRINT (REQ'S AUTOSTORE WORKFLW)		60NUAX25A01A- PS1	\$350.00	2.99%	\$339.53	\$14.80	N/A
NSI SECURE PRINT MAINT		60NUAX25A01 M-PS1	\$70.00	17.96%	\$57.43	\$2.73	N/A
NSI SECURE PRINT RNWL		60NUAX25A01R- PS1	\$70.00	10.76%	\$62.47	\$2.96	N/A
ASWF6 SMARTicket 1 Pack		60NUAW12A01 A-PS1	\$2,500.00	14.20%	\$2,144.97	\$101.80	N/A
ASWF6 SMARTicket 1 Pack M&S		60NUAW12A01 M-PS1	\$500.00	9.93%	\$450.35	\$21.37	N/A
Nsi As Wrkflw 20 Dsktp Lics Ren Smarticket		60NUAW12A01 R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
NSI SMARTICKET (10 PACK) (200 USERS)		60NUAW12P01 A-PS1	\$20,500.00	14.43%	\$17,541.58	\$832.52	N/A
NSI SMARTICKET (10 PACK) (200 USERS) MAINT		60NUAW12P01 M-PS1	\$4,100.00	18.49%	\$3,341.88	\$158.61	N/A
NSI SMARTICKET (10 PACK) (200 USERS) RNWL		60NUAW12P01 R-PS1	\$4,100.00	12.94%	\$3,569.57	\$169.41	N/A
NSI SMARTICKET (25 PACK) (500 USERS)		60NUAW12P02 A-PS1	\$50,000.00	14.44%	\$42,781.47	\$2,030.41	N/A
NSI SMARTICKET (25 PACK) (500 USERS) MAINT		60NUAW12P02 M-PS1	\$10,000.00	12.94%	\$8,705.81	\$413.18	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI SMARTICKET (25 PACK) (500 USERS) RNWL		60NUAW12P02 R-PS1	\$10,000.00	18.49%	\$8,150.68	\$386.83	N/A
NSI SMARTICKET (50 PACK) (1,000 USERS)		60NUAW12P03 A-PS1	\$97,500.00	14.44%	\$83,424.02	\$3,959.30	N/A
NSI SMARTICKET (50 PACK) (1,000 USERS) MAINT		60NUAW12P03 M-PS1	\$19,500.00	12.95%	\$16,975.37	\$805.65	N/A
NSI SMARTICKET (50 PACK) (1,000 USERS) RNWL		60NUAW12P03 R-PS1	\$19,500.00	18.49%	\$15,894.32	\$754.34	N/A
NSI SMARTICKET (100 PACK) (2,000 USERS)		60NUAW12P04 A-PS1	\$175,000.00	14.44%	\$149,733.64	\$6,528.39	N/A
NSI SMARTICKET (100 PACK) (2,000 USERS) MAINT		60NUAW12P04 M-PS1	\$35,000.00	12.95%	\$30,465.79	\$1,445.91	N/A
NSI SMARTICKET (100 PACK) (2,000 USERS) RNWL		60NUAW12P04 R-PS1	\$35,000.00	12.95%	\$30,465.79	\$1,328.31	N/A
NSI 2D BARCODE ADD ON FOR AS WRKFLW		60NUAW55A01 A-PS1	\$249.00	40.93%	\$147.10	\$6.98	N/A
NSI 2D BARCODE ADD ON FOR AS WRKFLW MAINT		60NUAW55A01 M-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI AE AS ENT BASE (MIN 150 LICS)		60NUAE01E01A- PS1	\$200.00	9.32%	\$181.35	\$8.61	N/A
NSI AE AS ENT BASE (MIN 150 LICS) 1 Y MNT		60NUAE01E01 M1-PS1	\$40.00	9.32%	\$36.27	\$1.72	N/A
NSI AE AS ENT BASE (MIN 150 LICS) 2 YRS MNT		60NUAE01E01 M2-PS1	\$80.00	9.32%	\$72.54	\$3.44	N/A
NSI AE AS ENT BASE (MIN 150 LICS) 3 YRS MNT		60NUAE01E01 M3-PS1	\$108.00	9.51%	\$97.73	\$4.64	N/A
NSI AE AS ENT BASE (MIN 150 LICS) 4 YRS MNT		60NUAE01E01 M4-PS1	\$144.00	9.05%	\$130.98	\$6.22	N/A
NSI AE AS ENT BASE (MIN 150 LICS) 5 YRS MNT		60NUAE01E01 M5-PS1	\$180.00	19.40%	\$145.08	\$6.89	N/A
NSI AE AS ENT BATES STAMP SERVER		60NUAE12E01A- PS1	\$3,000.00	49.63%	\$1,511.25	\$71.72	N/A
NSI AE AS ENT BATES STAMP SERVER 1 Y MNT		60NUAE12E01 M1-PS1	\$600.00	49.63%	\$302.25	\$14.34	N/A
NSI AE AS ENT BATES STAMP SERVER 2 YRS MNT		60NUAE12E01 M2-PS1	\$1,200.00	49.63%	\$604.50	\$28.69	N/A
NSI AE AS ENT BATES STAMP SERVER 3 YRS MNT		60NUAE12E01 M3-PS1	\$1,620.00	49.63%	\$816.08	\$38.73	N/A
NSI AE AS ENT BATES STAMP SERVER 4 YRS MNT		60NUAE12E01 M4-PS1	\$2,160.00	49.63%	\$1,088.10	\$51.64	N/A
NSI AE AS ENT BATES STAMP SERVER 5 YRS MNT		60NUAE12E01 M5-PS1	\$2,700.00	49.63%	\$1,360.13	\$64.55	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS)		60NUAE05E01A- PS1	\$400.00	9.32%	\$362.70	\$15.81	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS) 1Y MN		60NUAE05E01 M1-PS1	\$80.00	19.40%	\$64.48	\$3.06	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS) 2Y MN		60NUAE05E01 M2-PS1	\$160.00	19.40%	\$128.96	\$6.12	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS) 3Y MN		60NUAE05E01 M3-PS1	\$216.00	9.51%	\$195.46	\$9.28	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS) 4Y MN		60NUAE05E01 M4-PS1	\$288.00	9.39%	\$260.94	\$12.38	N/A
NSI AE AS ENT BUS FLOW (MIN 150 LICS) 5Y MN		60NUAE05E01 M5-PS1	\$360.00	19.40%	\$290.16	\$13.77	N/A
NSI AE AS ENT BASE INTELLI (MIN 150 LICS)		60NUAE02E01A- PS1	\$250.00	9.33%	\$226.69	\$10.76	N/A
NSI AE AS ENT BASE INTEL (MIN 150 LIC) 1Y MN		60NUAE02E01 M1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI AE AS ENT BASE INTEL (MIN 150 LIC) 2Y MN		60NUAE02E01 M2-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
NSI AE AS ENT BASE INTEL (MIN 150 LIC) 3Y MN		60NUAE02E01 M3-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
NSI AE AS ENT BASE INTEL (MIN 150 LIC) 4Y MN		60NUAE02E01 M4-PS1	\$180.00	9.32%	\$163.22	\$7.75	N/A
NSI AE AS ENT BASE INTEL (MIN 150 LIC) 5Y MN		60NUAE02E01 M5-PS1	\$225.00	19.40%	\$181.35	\$8.61	N/A
NSI AE AS ENT CARD AUTH (MIN 150 LICS)		60NUAE06E01A- PS1	\$250.00	9.33%	\$226.69	\$9.88	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI AE AS ENT CARD AUTH (MIN 150 LICS) 1Y MN		60NUAE06E01 M1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI AE AS ENT CARD AUTH (MIN 150 LICS) 2Y MN		60NUAE06E01 M2-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
NSI AE AS ENT CARD AUTH (MIN 150 LICS) 3Y MN		60NUAE06E01 M3-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
NSI AE AS ENT CARD AUTH (MIN 150 LICS) 4Y MN		60NUAE06E01 M4-PS1	\$180.00	9.32%	\$163.22	\$7.75	N/A
NSI AE AS ENT CARD AUTH (MIN 150 LICS) 5Y MN		60NUAE06E01 M5-PS1	\$225.00	9.10%	\$204.52	\$9.71	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS)		60NUAE04E01A- PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS) 1Y MNT		60NUAE04E01 M1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS) 2Y MN		60NUAE04E01 M2-PS1	\$100.00	9.32%	\$90.68	\$4.30	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS) 3Y MN		60NUAE04E01 M3-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS) 4Y MN		60NUAE04E01 M4-PS1	\$180.00	9.32%	\$163.22	\$7.75	N/A
NSI AE AS ENT COMM FLOW (MIN 150 LICS) 5Y MN		60NUAE04E01 M5-PS1	\$225.00	19.40%	\$181.35	\$8.61	N/A
NSI AE AS ENT DESKTOP LIC		60NUAE10E01A- PS1	\$36.00	49.63%	\$18.14	\$0.79	N/A
NSI AE AS ENT DESKTOP LIC 1 Y MNT		60NUAE10E01 M1-PS1	\$7.00	42.43%	\$4.03	\$0.19	N/A
NSI AE AS ENT DESKTOP LIC 2 YRS MNT		60NUAE10E01 M2-PS1	\$14.00	42.43%	\$8.06	\$0.38	N/A
NSI AE AS ENT DESKTOP LIC 3 YRS MNT		60NUAE10E01 M3-PS1	\$18.00	49.63%	\$9.07	\$0.43	N/A
NSI AE AS ENT DESKTOP LIC 4 YRS MNT		60NUAE10E01 M4-PS1	\$24.00	49.63%	\$12.09	\$0.57	N/A
NSI AE AS ENT DESKTOP LIC 5 YRS MNT		60NUAE10E01 M5-PS1	\$30.00	49.63%	\$15.11	\$0.72	N/A
NSI AE AS ENT FILE IMP BATTERY LIC (30K PGS)		60NUAE15A01A- PS1	\$1,800.00	57.18%	\$770.74	\$36.58	N/A
NSI AE AS ENT FILE IMP LIC 1,020K P/CL YR		60NUAE14F04A- PS1	\$15,300.00	49.63%	\$7,707.38	\$336.04	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR 1Y M		60NUAE14F04 M1-PS1	\$3,060.00	56.47%	\$1,331.92	\$63.21	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR 2Y M		60NUAE14F04 M2-PS1	\$6,120.00	56.44%	\$2,665.85	\$126.52	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR 3Y M		60NUAE14F04 M3-PS1	\$8,262.00	56.48%	\$3,595.77	\$170.66	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR 4Y M		60NUAE14F04 M4-PS1	\$11,016.00	56.48%	\$4,794.69	\$227.56	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR 5Y M		60NUAE14F04 M5-PS1	\$13,770.00	56.47%	\$5,993.62	\$261.32	N/A
NSI ENT FILE IMP LIC 1,020K P/CL YR REN 1Y		60NUAE14F04R 1-PS1	\$3,060.00	56.47%	\$1,331.92	\$63.21	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR		60NUAE14F01A- PS1	\$4,320.00	49.63%	\$2,176.20	\$103.28	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR 1Y M		60NUAE14F01 M1-PS1	\$864.00	49.63%	\$435.24	\$20.66	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR 2Y M		60NUAE14F01 M2-PS1	\$1,728.00	49.63%	\$870.48	\$41.31	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR 3Y M		60NUAE14F01 M3-PS1	\$2,334.00	49.63%	\$1,175.75	\$55.80	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR 4Y M		60NUAE14F01 M4-PS1	\$3,112.00	49.63%	\$1,567.67	\$74.40	N/A
NSI AE AS ENT FILE IMP LIC 180K P/CL YR 5Y M		60NUAE14F01 M5-PS1	\$3,890.00	49.63%	\$1,959.59	\$93.00	N/A
NSI AE AS ENT FILE IMP LIC 360K P/CL YR		60NUAE14F02A- PS1	\$7,776.00	49.63%	\$3,917.16	\$185.91	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI AE AS ENT FILE IMP LIC 360K P/CL YR 1Y M		60NUAE14F02 M1-PS1	\$1,555.00	49.59%	\$783.84	\$37.20	N/A
NSI AE AS ENT FILE IMP LIC 360K P/CL YR 2Y M		60NUAE14F02 M2-PS1	\$3,110.00	49.59%	\$1,567.67	\$74.40	N/A
NSI AE AS ENT FILE IMP LIC 360K P/CL YR 3Y M		60NUAE14F02 M3-PS1	\$4,200.00	49.63%	\$2,115.75	\$100.41	N/A
NSI AE AS ENT FILE IMP LIC 360K P/CL YR 4Y M		60NUAE14F02 M4-PS1	\$5,600.00	49.63%	\$2,821.00	\$133.88	N/A
NSI AE AS ENT FILE IMP LIC 360K P/CL YR 5Y M		60NUAE14F02 M5-PS1	\$7,000.00	49.63%	\$3,526.25	\$167.36	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR		60NUAE14A01A- PS1	\$1,530.00	49.63%	\$770.74	\$36.58	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR 1Y M		60NUAE14A01 M1-PS1	\$306.00	49.63%	\$154.15	\$7.32	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR 2Y M		60NUAE14A01 M2-PS1	\$612.00	49.63%	\$308.30	\$14.63	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR 3Y M		60NUAE14A01 M3-PS1	\$825.00	49.44%	\$417.11	\$19.80	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR 4Y M		60NUAE14A01 M4-PS1	\$1,100.00	49.44%	\$556.14	\$26.39	N/A
NSI AE AS ENT FILE IMP LIC 60K P/CL YR 5Y M		60NUAE14A01 M5-PS1	\$1,375.00	49.44%	\$695.18	\$30.31	N/A
NSI AE AS ENT FILE IMP LIC 720K P/CL YR		60NUAE14F03A- PS1	\$12,960.00	49.63%	\$6,528.60	\$309.85	N/A
NSI AE AS ENT FILE IMP LIC 720K P/CL YR 1Y M		60NUAE14F03 M1-PS1	\$2,592.00	49.63%	\$1,305.72	\$61.97	N/A
NSI AE AS ENT FILE IMP LIC 720K P/CL YR 2Y M		60NUAE14F03 M2-PS1	\$5,184.00	49.63%	\$2,611.44	\$113.86	N/A
NSI AE AS ENT FILEIMP LIC 720K P/CL YR 3Y M		60NUAE14F03 M3-PS1	\$6,999.00	49.65%	\$3,524.24	\$167.26	N/A
NSI AE AS ENT FILE IMP LIC 720K P/CL YR 4Y M		60NUAE14F03 M4-PS1	\$9,332.00	49.65%	\$4,698.98	\$223.01	N/A
NSI AE AS ENT FILE IMP LIC 720K P/CL YR 5Y M		60NUAE14F03 M5-PS1	\$11,665.00	49.65%	\$5,873.73	\$278.77	N/A
NSI AE AS ENT OCR ENGINES		60NUAE11E01A- PS1	\$3,000.00	49.63%	\$1,511.25	\$71.72	N/A
NSI AE AS ENT OCR ENGINES 1 Y MNT		60NUAE11E01 M1-PS1	\$600.00	49.63%	\$302.25	\$14.34	N/A
NSI AE AS ENT OCR ENGINES 2 YRS MNT		60NUAE11E01 M2-PS1	\$1,200.00	49.63%	\$604.50	\$28.69	N/A
NSI AE AS ENT OCR ENGINES 3 YRS MNT		60NUAE11E01 M3-PS1	\$1,620.00	49.63%	\$816.08	\$38.73	N/A
NSI AE AS ENT OCR ENGINES 4 YRS MNT		60NUAE11E01 M4-PS1	\$2,160.00	49.63%	\$1,088.10	\$51.64	N/A
NSI AE AS ENT OCR ENGINES 5 YRS MNT		60NUAE11E01 M5-PS1	\$2,700.00	49.63%	\$1,360.13	\$59.30	N/A
NSI AE AS ENT PROC (MIN 150 LICS)		60NUAE03E01A- PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
NSI AE AS ENT PROC (MIN 150 LICS) 1 Y MNT		60NUAE03E01 M1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
NSI AE AS ENT PROC (MIN 150 LICS) 2 YRS MNT		60NUAE03E01 M2-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
NSI AE AS ENT PROC (MIN 150 LICS) 3 YRS MNT		60NUAE03E01 M3-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
NSI AE AS ENT PROC (MIN 150 LICS) 4 YRS MNT		60NUAE03E01 M4-PS1	\$180.00	9.32%	\$163.22	\$7.75	N/A
NSI AE AS ENT PROC (MIN 150 LICS) 5 YRS MNT		60NUAE03E01 M5-PS1	\$225.00	9.10%	\$204.52	\$9.71	N/A
NSI AE AS ENT QUICKCAPTURE PRO		60NUAE13E01A- PS1	\$2,100.00	49.63%	\$1,057.88	\$50.21	N/A
NSI AE AS ENT QUICKCAPTURE PRO 1 Y MNT		60NUAE13E01 M1-PS1	\$420.00	49.63%	\$211.58	\$9.22	N/A
NSI AE AS ENT QUICKCAPTURE PRO 2 YRS MNT		60NUAE13E01 M2-PS1	\$840.00	49.63%	\$423.15	\$20.08	N/A
NSI AE AS ENT QUICKCAPTURE PRO 3 YRS MNT		60NUAE13E01 M3-PS1	\$1,134.00	49.63%	\$571.25	\$27.11	N/A
NSI AE AS ENT QUICKCAPTURE PRO 4 YRS MNT		60NUAE13E01 M4-PS1	\$1,512.00	49.63%	\$761.67	\$36.15	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI AE AS ENT QUICKCAPTURE PRO 5 YRS MNT		60NUAE13E01 M5-PS1	\$1,890.00	49.63%	\$952.09	\$45.19	N/A
NSI AE AS ENT SECURE PRINT		60NUAE07E01A-PS1	\$350.00	9.32%	\$317.36	\$15.06	N/A
NSI AE AS ENT SECURE PRINT 1 Y MNT		60NUAE07E01 M1-PS1	\$70.00	9.32%	\$63.47	\$2.77	N/A
NSI AE AS ENT SECURE PRINT 2 YRS MNT		60NUAE07E01 M2-PS1	\$140.00	9.32%	\$126.95	\$6.02	N/A
NSI AE AS ENT SECURE PRINT 3 YRS MNT		60NUAE07E01 M3-PS1	\$189.00	8.85%	\$172.28	\$8.18	N/A
NSI AE AS ENT SECURE PRINT 4 YRS MNT		60NUAE07E01 M4-PS1	\$252.00	9.25%	\$228.70	\$10.85	N/A
NSI AE AS ENT SECURE PRINT 5 YRS MNT		60NUAE07E01 M5-PS1	\$315.00	9.17%	\$286.13	\$12.48	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS)		60NUAE09E01A-PS1	\$70.00	9.32%	\$63.47	\$3.01	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS) 1Y MN		60NUAE09E01 M1-PS1	\$14.00	6.45%	\$13.10	\$0.62	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS) 2Y MN		60NUAE09E01 M2-PS1	\$28.00	10.04%	\$25.19	\$1.20	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS) 3Y MN		60NUAE09E01 M3-PS1	\$39.00	9.58%	\$35.26	\$1.67	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS) 4Y MN		60NUAE09E01 M4-PS1	\$52.00	18.63%	\$42.32	\$2.01	N/A
NSI AE AS ENT SMARTICKET (MIN 150 LICS) 5Y MN		60NUAE09E01 M5-PS1	\$65.00	8.55%	\$59.44	\$2.59	N/A
NSI AE AS ENT CARD ADDON (MIN 150 LIC)		60NUAE08E01A-PS1	\$300.00	9.32%	\$272.03	\$12.91	N/A
NSI AE AS ENT 2D BC ADDON (MIN 150 LIC) 1Y MN		60NUAE08E01 M1-PS1	\$60.00	9.32%	\$54.41	\$2.37	N/A
NSI AE AS ENT 2D BC ADDON (MIN 150 LIC) 2Y MN		60NUAE08E01 M2-PS1	\$120.00	9.32%	\$108.81	\$5.16	N/A
NSI AE AS ENT 2D BC ADDON (MIN 150 LIC) 3Y MN		60NUAE08E01 M3-PS1	\$162.00	19.15%	\$130.98	\$6.22	N/A
NSI AE AS ENT 2D BC ADDON (MIN 150 LIC) 4Y MN		60NUAE08E01 M4-PS1	\$216.00	9.51%	\$195.46	\$9.28	N/A
NSI AE AS ENT 2D BC ADDON (MIN 150 LIC) 5Y MN		60NUAE08E01 M5-PS1	\$270.00	9.32%	\$244.82	\$10.67	N/A
NSI NU AW ADVANCED BATES STAMP		60NUAW19A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AW ADVANCED SPLITTER		60NUAW20A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$138.37	N/A
NSI NU AW ANSI 810 CONVERTER		60NUAW21A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$138.37	N/A
NSI NU AW ASCII CLIENT FOR SMARTICKET		60NUAW22A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AW COMMAND LINE EXECUTION		60NUAW23A01 A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NSI NU AW CONDITIONL WORKFLOW		60NUAW25A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AW DESKTOP PRINT CONNECT		60NUAW26A01 A-PS1	\$3,000.00	9.33%	\$2,720.25	\$129.10	N/A
NSI NU AW DOCUMENT ORIENTATION CORRECTOR		60NUAW24A01 A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NSI NU AW EQUITRAC INTEGRATION		60NUAW27A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$138.37	N/A
NSI NU AW FORMS OVERLAY		60NUAW28A01 A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NSI NU AW LOTUS NOTES SOLUTION		60NUAW29A01 A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

NSI NU AW PROFESSN'L SERVICES 1 DAY OF PS		60NUAW32C01 Q01-PS1	\$2,200.00	9.32%	\$1,994.85	\$94.68	N/A
NSI NU AW PROLAW INTEGRATION		60NUAW30A01 A-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
NSI NU AX ADVANCED BATES STAMP		60NUAX09A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX ADVANCED SPLITTER		60NUAX10A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX ANSI 810 CONVERTER		60NUAX11A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX ASCII CLIENT FOR SMARTICKET		60NUAX12A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX COMMAND LINE EXECUTION		60NUAX13A01A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NSI NU AX CONDITN'L WORKFLOW		60NUAX15A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX DESKTOP PRINT CONNECT		60NUAX16A01A-PS1	\$3,000.00	9.33%	\$2,720.25	\$129.10	N/A
NSI NU AX DOCUMNT'N ORIENTATION CORRECTOR		60NUAX14A01A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NSI NU AX EQUITRAC INTEGRATION		60NUAX17A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX FORMS OVERLAY		60NUAX18A01A-PS1	\$1,800.00	9.32%	\$1,632.15	\$77.46	N/A
NU AX Legal Stamping Express		60NUAX36A01A-PS1	\$1,800.00	10.89%	\$1,603.94	\$76.12	N/A
NSI NU AX LOTUS NOTES SOLUTION		60NUAX19A01A-PS1	\$3,500.00	9.33%	\$3,173.63	\$150.62	N/A
NSI NU AX PROLAW INTEGRATION		60NUAX20A01A-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
NSI TRAINING AS CERT ADMIN (1 STUDENT)		60NUAW15C01 Q01-PS1	\$1,200.00	9.32%	\$1,088.10	\$51.64	N/A
NSI TRAINING AS CERT ADMIN (10 STUDENTS)		60NUAW15C01 Q02-PS1	\$10,800.00	9.32%	\$9,792.90	\$464.77	N/A
NSI TRAINING AS CERT ADV ADMIN (1 STUDENT)		60NUAW16C01 Q01-PS1	\$1,200.00	9.32%	\$1,088.10	\$47.44	N/A
NSI TRAINING AS CERT ADV ADMIN (10 STUDENTS)		60NUAW16C01 Q02-PS1	\$10,800.00	9.32%	\$9,792.90	\$464.77	N/A
NSI TRAINING AS CERT INSTALLER (1 STUDENT)		60NUAW14C01 Q01-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
NSI TRAINING AS CERT INSTALLER (10 STUDENTS)		60NUAW14C01 Q02-PS1	\$4,500.00	9.32%	\$4,080.38	\$177.90	N/A
NSI TRAINING INTRO TO AS (1 STUDENT)		60NUAW13C01 Q01-PS1	\$250.00	9.33%	\$226.69	\$10.76	N/A
NSI TRAINING INTRO TO AS (10 STUDENTS)		60NUAW13C01 Q02-PS1	\$2,250.00	9.32%	\$2,040.19	\$88.95	N/A
NSI TRAINING NSI OPENFORMS 360 (1 STUDENT)		60NUAW17C01 Q01-PS1	\$1,200.00	9.32%	\$1,088.10	\$51.64	N/A
NSI TRAINING NSI OPENFORMS 360 (10 STDNTS)		60NUAW17C01 Q02-PS1	\$10,800.00	9.32%	\$9,792.90	\$464.77	N/A
NSI TRAINING NSI SMARTICKET (1 STUDENT)		60NUAW18C01 Q01-PS1	\$1,200.00	9.32%	\$1,088.10	\$47.44	N/A
NSI TRAINING NSI SMARTICKET (10 STUDENTS)		60NUAW18C01 Q02-PS1	\$10,800.00	9.32%	\$9,792.90	\$464.77	N/A
<b>Manager (Print Management Software)</b>							
<b>Barr EOM</b>							
Barr EOM Server (Virtual or Physical)		EOM-CORE-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Additional Servers running EOM Services		EOM-SERVERS-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
Document Library		EOM-LIBRARY-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Email Engine		EOM-EMAIL-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Document Processes		EOM-PROCESS-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Universal Print Preferences		EOM-UPP-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Quota Manager		EOM-QUOTA-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
Transform Engine		EOM-TRANSFORM-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Page Modification Filters		EOM-PAGEMOD-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Operator Console (per concurrent operator console)		EOM-CONSOLE-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
Concurrent Web User (per concurrent user)		EOM-CON-WEB-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
Web Client Access License (per licensed user)		EOM-CAL-WEB-PS1	\$25.00	19.40%	\$20.15	\$0.96	N/A
Web Upload (per server)		EOM-WEB-UPLOAD-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
RJE (per host connection)		EOM-RJE-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
NJE (per host connection)		EOM-NJE-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
MQ Series (per host connection)		EOM-MQ-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
Standard Destinations (network folders, FTP, and printers below 69 PPM), per Destination		EOM-DEST-STD-PS1	\$195.00	19.40%	\$157.17	\$7.46	N/A
Mid-range Printers (printers between 70 PPM and 109 PPM), per Destination		EOM-DEST-MID-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
Production Printers (above 110 PPM), per Destination		EOM-DEST-PRT-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
<b>DB Transform/Page Modification Suite</b>							
Base Module - Entry		DBE-BASE-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
Advanced Page Modification - Entry		DBE-MODIFY-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: Raster Formats - Entry		DBE-INPUT-RAST-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
Input Filter: AFP Mixed Mode- Entry		DBE-INPUT-AFPMM-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: AFP MO:DCA- Entry		DBE-INPUT-AFPMD-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: PDF - Entry		DBE-INPUT-PDF-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: SAP GOF - Entry		DBE-INPUT-SAP-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: ASCII/EBCDIC - Entry		DBE-INPUT-TXT-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: RTF - Entry		DBE-INPUT-RTF-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: WMF - Entry		DBE-INPUT-WMF-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: Application Renderer - Entry		DBE-INPUT-APPLC-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: Xerox LCDS/Metacode - Entry		DBE-INPUT-LCDS-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: Raster Formats - Entry		DBE-OP-RASTER-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
Output Filter: AFP/MO:DCA - Entry		DBE-OP-AFPMODCA-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: PDF - Entry		DBE-OP-PDF-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: PCL - Entry		DBE-OP-PCL-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: ASCII/EBCDIC - Entry		DBE-OP-TXT-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: PostScript - Entry		DBE-OP-PS-PS1	\$3,995.00	9.31%	\$3,622.97	\$157.96	N/A
Output Filter: Xerox Metacode - Entry		DBE-OP-METACODE-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Base Module - Standard		DBS-BASE-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Advanced Page Modification - Standard		DBS-MODIFY-PS1	\$6,995.00	19.40%	\$5,637.97	\$267.58	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Input Filter: Raster Formats - Standard		DBS-INPUT-RAST-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Input Filter: AFP - Standard		DBS-INPUT-AFP-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: PDF - Standard		DBS-INPUT-PDF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: SAP GOF - Standard		DBS-INPUT-SAP-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: ASCII/EBCDIC - Standard		DBS-INPUT-TXT-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: RTF - Standard		DBS-INPUT-RTF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: WMF - Standard		DBS-INPUT-WMF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: Application Renderer - Standard		DBS-INPUT-APPLC-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: Xerox LCDS/Metacode - Standard		DBS-INPUT-LCDS-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: Raster Formats - Standard		DBS-OP-RASTER-PS1	\$3,995.00	19.40%	\$3,219.97	\$152.82	N/A
Output Filter: AFP/MO:DCA - Standard		DBS-OP-AFPMODCA-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: PDF - Standard		DBS-OP-PDF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: PCL - Standard		DBS-OP-PCL-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: ASCII/EBCDIC - Standard		DBS-OP-TXT-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: PostScript - Standard		DBS-OP-PS-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: Xerox Metacode - Standard		DBS-OP-METACODE-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Base Module - High Volume		DBH-BASE-PS1	\$11,995.00	19.40%	\$9,667.97	\$458.84	N/A
Advanced Page Modification - High Volume		DBH-MODIFY-PS1	\$9,995.00	19.40%	\$8,055.97	\$382.34	N/A
Input Filter: Raster Formats - High Volume		DBH-INPUT-RAST-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Input Filter: AFP - High Volume		DBH-INPUT-AFP-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: PDF - High Volume		DBH-INPUT-PDF-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: SAP GOF - High Volume		DBH-INPUT-SAP-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: ASCII/EBCDIC - High Volume		DBH-INPUT-TXT-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: RTF - High Volume		DBH-INPUT-RTF-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: WMF - High Volume		DBH-INPUT-WMF-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: Application Renderer - High Volume		DBH-INPUT-APPLC-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Input Filter: Xerox LCDS/Metacode - High Volume		DBH-INPUT-LCDS-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Output Filter: Raster Formats - High Volume		DBH-OP-RASTER-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Output Filter: AFP/MO:DCA - High Volume		DBH-OP-AFPMODCA-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Output Filter: PDF - High Volume		DBH-OP-PDF-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Output Filter: PCL - High Volume		DBH-OP-PCL-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Output Filter: ASCII/EBCDIC - High Volume		DBH-OP-TXT-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
Output Filter: PostScript - High Volume		DBH-OP-PS-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Output Filter: Xerox Metacode - High Volume		DBH-OP-METACODE-PS1	\$7,995.00	19.40%	\$6,443.97	\$305.83	N/A
<b>IPDS/IJPS Outputs</b>							
IPDS Workgroup (Up to 25 printers under 30 PPM, price per workgroup)		DB-OP-IPDS-WG-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
IPDS Production Printer (per printer)		DB-OP-IPDS-PR-PS1	\$14,495.00	19.40%	\$11,682.97	\$554.47	N/A
IJPS B/W or 2C Color (per printer)		DB-OP-IJPS-2C-PS1	\$15,995.00	19.40%	\$12,891.97	\$611.85	N/A
IJPS 4C Color (per printer)		DB-OP-IJPS-4C-PS1	\$24,495.00	19.40%	\$19,742.97	\$937.00	N/A
<b>Barr Hardware</b>							
BARR/CHANNEL-IN (ESCON)		CHAN-IN-ESCON-PS1	\$4,900.00	19.40%	\$3,949.40	\$187.44	N/A
BARR/CHANNEL-IN (BUS & TAG)		CHAN-IN-BT-PS1	\$4,900.00	19.40%	\$3,949.40	\$187.44	N/A
BARR/CHANNEL-OUT (BUS & TAG)		CHAN-OUT-BT-PS1	\$3,900.00	19.40%	\$3,143.40	\$149.19	N/A
<b>Barr Enterprise Print Server</b>							
Barr Enterprise Print Server		BEPS-CORE-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
BARR/PRINT TCP/IP		BEPS-LPD-PS1	\$2,495.00	19.40%	\$2,010.97	\$95.44	N/A
BARR/NJE (per host connection)		BEPS-NJE-PS1	\$1,495.00	19.40%	\$1,204.97	\$57.19	N/A
BARR/RJE (per host connection)		BEPS-RJE-PS1	\$1,495.00	19.40%	\$1,204.97	\$57.19	N/A
EE Link		BEPS-EE-PS1	\$995.00	19.40%	\$801.97	\$38.06	N/A
BARR/PRINT CHANNEL		BEPS-PRTCH-PS1	\$4,095.00	19.40%	\$3,300.57	\$156.65	N/A
BARR/PRINT CHANNEL for IPDS		BEPS-PRTCH-IPDS-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
BARR/PRINT to EPS		BEPS-EPS-PS1	\$2,495.00	19.40%	\$2,010.97	\$95.44	N/A
BARR/PRINT390		BEPS-P390-PS1	\$5,095.00	19.40%	\$4,106.57	\$194.90	N/A
BARR/PRINT390 for IPDS		BEPS-P390-IPDS-PS1	\$2,400.00	19.40%	\$1,934.40	\$91.81	N/A
Additional Production Printers		BEPS-PROD-PRT-PS1	\$1,995.00	19.40%	\$1,607.97	\$76.31	N/A
<b>ADEPT Transform Suite for the Barr Enterprise Print Server</b>							
AFP Input		ADEPT-INPUT-AFP-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
PCL Input		ADEPT-INPUT-PCL-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
PostScript Input		ADEPT-INPUT-PS-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
Xerox Metacode/LCDS Input		ADEPT-INPUT-XX-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
PDF Input		ADEPT-INPUT-PDF-PS1	\$2,995.00	19.40%	\$2,413.97	\$114.57	N/A
PCL Output		ADEPT-OP-PCL-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
PostScript Output		ADEPT-OP-PS-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
PDF Output		ADEPT-OP-PDF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
TIFF Output		ADEPT-OP-TIFF-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
XML Output		ADEPT-OP-XML-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
HTML Output		ADEPT-OP-HTML-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
Text Output		ADEPT-OP-TXT-PS1	\$5,995.00	19.40%	\$4,831.97	\$229.33	N/A
<b>Mobile</b>							
NU AW Legal Stamping Workflow		60NUAW74A01A-PS1	\$1,800.00	1.66%	\$1,770.18	\$84.01	N/A
AutoStore Mobile Bundle (Requires AutoStore Express)		60NUAX37A01A-PS1	\$459.50	17.44%	\$379.35	\$18.00	N/A
AutoStore Mobile Bundle (Requires AutoStore Express) Maintenance & Support		60NUAX37A01M-PS1	\$92.00	7.25%	\$85.33	\$4.05	N/A

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

AutoStore Mobile Bundle (Requires AutoStore Express) Maintenance & Support Renewal		60NUAX37A01R-PS1	\$92.00	7.25%	\$85.33	\$4.05	N/A
NSI Output Manager (OM)-(Print Management Software)							
Output Manager Core Product License							
OM Office MFD Client License		60NUOM01A01A-PS1	\$599.00	19.27%	\$483.60	\$22.95	N/A
OM Office MFD Client License Maintenance (1 Yr)		60NUOM01A01M-PS1	\$119.80	9.17%	\$108.81	\$5.16	N/A
OM Office MFD Client License Renewal		60NUOM01A01R-PS1	\$119.80	19.27%	\$96.72	\$4.59	N/A
OM Enterprise MFD Client License		60NUOM05A01A-PS1	\$899.00	19.31%	\$725.40	\$34.43	N/A
OM Enterprise MFD Client License Maintenance (1 Yr)		60NUOM05A01M-PS1	\$179.80	9.22%	\$163.22	\$7.75	N/A
OM Enterprise MFD Client License Renewal		60NUOM05A01R-PS1	\$179.80	19.31%	\$145.08	\$6.89	N/A
OM Network Printer Pack Client License (x20)		60NUOM03A01A-PS1	\$599.00	19.27%	\$483.60	\$22.95	N/A
OM Network Printer Pack Client License (x20) Maintenance (1 Yr)		60NUOM03A01M-PS1	\$119.80	9.17%	\$108.81	\$5.16	N/A
OM Network Printer Pack Client License (x20) Renewal		60NUOM03A01R-PS1	\$119.80	19.27%	\$96.72	\$4.59	N/A
OM Print & Scan Express Bundle		60NUOM108A01A-PS1	\$1,545.00	26.96%	\$1,128.40	\$53.55	N/A
OM Print & Scan Express Bundle Maintenance (1 Yr)		60NUOM108A01M-PS1	\$309.00	17.83%	\$253.89	\$12.05	N/A
OM Print & Scan Express Bundle Renewal		60NUOM108A01R-PS1	\$309.00	26.96%	\$225.68	\$10.71	N/A
OM Print & Scan Workflow Bundle		60NUOM110A01A-PS1	\$1,848.00	25.85%	\$1,370.20	\$65.03	N/A
OM Print & Scan Workflow Bundle Maintenance (1 Yr)		60NUOM110A01M-PS1	\$369.60	16.59%	\$308.30	\$14.63	N/A
OM Print & Scan Workflow Bundle Renewal		60NUOM110A01R-PS1	\$369.60	25.85%	\$274.04	\$13.01	N/A
Output Manager Enterprise/AutoStore Bundles							
OM Print & Scan Express Bundle(10 Device Licenses)		60NUOM108P01A-PS1	\$12,671.00	11.01%	\$11,275.94	\$535.16	N/A
OM Print & Scan Express Bundle(10 Device Licenses) Maintenance (1 Yr)		60NUOM108P01M-PS1	\$2,534.20	0.00%	\$2,534.20	\$120.27	N/A
OM Print & Scan Express Bundle(10 Device Licenses) Renewal		60NUOM108P01R-PS1	\$2,534.20	10.99%	\$2,255.79	\$107.06	N/A
OM Print & Scan Express Bundle(25 Device Licenses)		60NUOM108P02A-PS1	\$30,906.00	17.91%	\$25,371.87	\$1,204.15	N/A
OM Print & Scan Express Bundle(25 Device Licenses) Maintenance (1 Yr)		60NUOM108P02M-PS1	\$6,181.20	7.63%	\$5,709.50	\$270.97	N/A
OM Print & Scan Express Bundle(25 Device Licenses) Renewal		60NUOM108P02R-PS1	\$6,181.20	17.90%	\$5,074.78	\$240.85	N/A
OM Print & Scan Express Bundle(50 Device Licenses)		60NUOM108P03A-PS1	\$60,266.00	20.48%	\$47,923.75	\$2,274.46	N/A
OM Print & Scan Express Bundle(50 Device Licenses) Maintenance (1 Yr)		60NUOM108P03M-PS1	\$12,053.20	10.54%	\$10,783.27	\$511.77	N/A
OM Print & Scan Express Bundle(50 Device Licenses) Renewal		60NUOM108P03R-PS1	\$12,053.20	20.47%	\$9,585.36	\$454.92	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Print & Scan Express Bundle(100 Device Licenses)		60NUOM108P0 4A-PS1	\$92,888.00	2.89%	\$90,207.52	\$4,281.25	N/A
OM Print & Scan Express Bundle(100 Device Licenses) Maintenance (1 Yr)		60NUOM108P0 4M-PS1	\$18,577.60	6.80%	\$17,315.00	\$821.77	N/A
OM Print & Scan Express Bundle(100 Device Licenses) Renewal		60NUOM108P0 4R-PS1	\$18,577.60	2.88%	\$18,042.31	\$856.29	N/A
OM Print & Scan Workflow Bundle (10 Device Licenses)		60NUOM110P0 1A-PS1	\$15,152.00	9.62%	\$13,693.94	\$649.91	N/A
OM Print & Scan Workflow Bundle (10 Device Licenses) Maintenance (1 Yr)		60NUOM110P0 1M-PS1	\$3,030.40	6.78%	\$2,825.00	\$134.07	N/A
OM Print & Scan Workflow Bundle (10 Device Licenses) Renewal		60NUOM110P0 1R-PS1	\$3,030.40	9.60%	\$2,739.39	\$130.01	N/A
OM Print & Scan Workflow Bundle (25 Device Licenses)		60NUOM110P0 2A-PS1	\$36,958.00	16.63%	\$30,812.37	\$1,462.36	N/A
OM Print & Scan Workflow Bundle (25 Device Licenses) Maintenance (1 Yr)		60NUOM110P0 2M-PS1	\$7,391.60	6.20%	\$6,933.62	\$329.07	N/A
OM Print & Scan Workflow Bundle (25 Device Licenses) Renewal		60NUOM110P0 2R-PS1	\$7,391.60	16.62%	\$6,162.88	\$292.49	N/A
OM Print & Scan Workflow Bundle (50 Device Licenses)		60NUOM110P0 3A-PS1	\$72,068.00	19.24%	\$58,200.25	\$2,762.18	N/A
OM Print & Scan Workflow Bundle (50 Device Licenses) Maintenance (1 Yr)		60NUOM110P0 3M-PS1	\$14,413.60	9.14%	\$13,095.49	\$621.51	N/A
OM Print & Scan Workflow Bundle (50 Device Licenses) Renewal		60NUOM110P0 3R-PS1	\$14,413.60	19.24%	\$11,640.66	\$552.47	N/A
OM Print & Scan Workflow Bundle (100 Device Licenses)		60NUOM110P0 4A-PS1	\$114,070.00	3.96%	\$109,551.52	\$5,199.32	N/A
OM Print & Scan Workflow Bundle (100 Device Licenses) Maintenance (1 Yr)		60NUOM110P0 4M-PS1	\$22,814.00	6.80%	\$21,263.00	\$1,009.14	N/A
OM Print & Scan Workflow Bundle (100 Device Licenses) Renewal		60NUOM110P0 4R-PS1	\$22,814.00	3.96%	\$21,911.11	\$1,039.90	N/A
<b>Output Manager Office</b>							
OM Office MFD Client License Bundle (10 Device Licenses)		60NUOM01P01 A-PS1	\$4,912.00	19.39%	\$3,959.48	\$187.92	N/A
OM Office MFD Client License Bundle (10 Device Licenses) Maintenance (1 Yr)		60NUOM01P01 M-PS1	\$982.40	9.24%	\$891.64	\$42.32	N/A
OM Office MFD Client License Bundle (10 Device Licenses) Renewal		60NUOM01P01 R-PS1	\$982.40	19.29%	\$792.90	\$37.63	N/A
OM Office MFD Client License Bundle (25 Device Licenses)		60NUOM01P02 A-PS1	\$11,980.00	19.40%	\$9,655.88	\$458.27	N/A
OM Office MFD Client License Bundle (25 Device Licenses) Maintenance (1 Yr)		60NUOM01P02 M-PS1	\$2,396.00	9.30%	\$2,173.18	\$103.14	N/A
OM Office MFD Client License Bundle (25 Device Licenses) Renewal		60NUOM01P02 R-PS1	\$2,396.00	19.39%	\$1,931.38	\$91.66	N/A
OM Office MFD Client License Bundle (50 Device Licenses)		60NUOM01P03 A-PS1	\$23,361.00	19.40%	\$18,829.17	\$893.63	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Office MFD Client License Bundle (50 Device Licenses) Maintenance (1 Yr)		60NUOM01P03 M-PS1	\$4,672.20	9.30%	\$4,237.55	\$201.11	N/A
OM Office MFD Client License Bundle (50 Device Licenses) Renewal		60NUOM01P03 R-PS1	\$4,672.20	19.37%	\$3,767.04	\$178.78	N/A
OM Office MFD Client License Bundle (100 Device Licenses)		60NUOM01P04 A-PS1	\$29,950.00	19.40%	\$24,139.70	\$1,145.67	N/A
OM Office MFD Client License Bundle (100 Device Licenses) Maintenance (1 Yr)		60NUOM01P04 M-PS1	\$5,990.00	9.33%	\$5,431.43	\$257.78	N/A
OM Office MFD Client License Bundle (100 Device Licenses) Renewal		60NUOM01P04 R-PS1	\$5,990.00	19.40%	\$4,827.94	\$229.13	N/A
<b>Output Manager Office Add-ons</b>							
OM Office MFD Advanced Add-On Client License		60NUOM02A01 A-PS1	\$299.00	19.13%	\$241.80	\$11.48	N/A
OM Office MFD Advanced Add-On Client License Maintenance (1 Yr)		60NUOM02A01 M-PS1	\$59.80	9.02%	\$54.41	\$2.58	N/A
OM Office MFD Advanced Add-On Client License Renewal		60NUOM02A01 R-PS1	\$59.80	19.13%	\$48.36	\$2.30	N/A
OM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses)		60NUOM02P01 A-PS1	\$2,452.00	19.38%	\$1,976.72	\$93.81	N/A
OM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses) Maintenance (1 Yr)		60NUOM02P01 M-PS1	\$490.40	9.19%	\$445.32	\$21.13	N/A
OM Office MFD Advanced Add-On Client License Bundle (10 Device Licenses) Renewal		60NUOM02P01 R-PS1	\$490.40	19.26%	\$395.95	\$18.79	N/A
OM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses)		60NUOM02P02 A-PS1	\$5,980.00	19.40%	\$4,819.88	\$228.75	N/A
OM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses) Maintenance (1 Yr)		60NUOM02P02 M-PS1	\$1,196.00	9.27%	\$1,085.08	\$51.50	N/A
OM Office MFD Advanced Add-On Client License Bundle (25 Device Licenses) Renewal		60NUOM02P02 R-PS1	\$1,196.00	19.38%	\$964.18	\$45.76	N/A
OM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses)		60NUOM02P03 A-PS1	\$11,661.00	43.16%	\$6,628.34	\$314.58	N/A
OM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses) Maintenance (1 Yr)		60NUOM02P03 M-PS1	\$2,332.20	36.02%	\$1,492.11	\$70.82	N/A
OM Office MFD Advanced Add-On Client License Bundle (50 Device Licenses) Renewal		60NUOM02P03 R-PS1	\$2,332.20	43.15%	\$1,325.87	\$62.93	N/A
OM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses)		60NUOM02P04 A-PS1	\$14,950.00	12.95%	\$13,013.88	\$617.64	N/A
OM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses) Maintenance (1 Yr)		60NUOM02P04 M-PS1	\$2,990.00	2.05%	\$2,928.80	\$139.00	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Office MFD Advanced Add-On Client License Bundle (100 Device Licenses) Renewal		60NUOM02P04 R-PS1	\$2,990.00	12.93%	\$2,603.38	\$123.56	N/A
OM Device Mobility Add-On Client License for Office		60NUOM112A0 1A-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On Client License for Office Maintenance (1 Yr)		60NUOM112A0 1M-PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A
OM Device Mobility Add-On Client License for Office Renewal		60NUOM112A0 1R-PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A
OM Device Mobility Add-On (10 Device Licenses) for Office		60NUOM112P0 1A-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (10 Device Licenses) for Office Maintenance (1 Yr)		60NUOM112P0 1M-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (10 Device Licenses) for Office Renewal		60NUOM112P0 1R-PS1	\$41.00	18.91%	\$33.25	\$1.58	N/A
OM Device Mobility Add-On (25 Device Licenses) for Office		60NUOM112P0 2A-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (25 Device Licenses) for Office Maintenance (1 Yr)		60NUOM112P0 2M-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (25 Device Licenses) for Office Renewal		60NUOM112P0 2R-PS1	\$100.00	19.40%	\$80.60	\$3.83	N/A
OM Device Mobility Add-On (50 Device Licenses) for Office		60NUOM112P0 3A-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (50 Device Licenses) for Office Maintenance (1 Yr)		60NUOM112P0 3M-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (50 Device Licenses) for Office Renewal		60NUOM112P0 3R-PS1	\$195.00	19.40%	\$157.17	\$7.46	N/A
OM Device Mobility Add-On (100 Device Licenses) for Office		60NUOM112P0 4A-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (100 Device Licenses) for Office Maintenance (1 Yr)		60NUOM112P0 4M-PS1	\$0.00	0.00%	\$0.00	\$0.00	N/A
OM Device Mobility Add-On (100 Device Licenses) for Office Renewal		60NUOM112P0 4R-PS1	\$250.00	19.40%	\$201.50	\$9.56	N/A
OM Network Printer Pack Client License (Pack of 10) (200 Printers)		60NUOM03P01 A-PS1	\$4,912.00	19.39%	\$3,959.48	\$187.92	N/A
OM Network Printer Pack Client License (Pack of 10) (200 Printers) Maintenance (1 Yr)		60NUOM03P01 M-PS1	\$982.40	9.24%	\$891.64	\$42.32	N/A
OM Network Printer Pack Client License (Pack of 10) (200 Printers) Renewal		60NUOM03P01 R-PS1	\$982.40	19.29%	\$792.90	\$37.63	N/A
OM Network Printer Pack Client License (Pack of 25) (500 Printers)		60NUOM03P02 A-PS1	\$11,980.00	19.40%	\$9,655.88	\$458.27	N/A
OM Network Printer Pack Client License (Pack of 25) (500 Printers) Maintenance (1 Yr)		60NUOM03P02 M-PS1	\$2,396.00	9.30%	\$2,173.18	\$103.14	N/A
OM Network Printer Pack Client License (Pack of 25) (500 Printers) Renewal		60NUOM03P02 R-PS1	\$2,396.00	19.39%	\$1,931.38	\$91.66	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Network Printer Pack Client License (Pack of 50) (1,000 Printers)		60NUOM03P03 A-PS1	\$16,473.00	19.40%	\$13,277.84	\$630.17	N/A
OM Network Printer Pack Client License (Pack of 50) (1,000 Printers) Maintenance (1 Yr)		60NUOM03P03 M-PS1	\$3,294.60	9.30%	\$2,988.25	\$141.82	N/A
OM Network Printer Pack Client License (Pack of 50) (1,000 Printers) Renewal		60NUOM03P03 R-PS1	\$3,294.60	19.39%	\$2,655.77	\$126.04	N/A
OM Network Printer Pack Client License (Pack of 100) (2,000 Printers)		60NUOM03P04 A-PS1	\$32,346.00	19.40%	\$26,071.08	\$1,237.33	N/A
OM Network Printer Pack Client License (Pack of 100) (2,000 Printers) Maintenance (1 Yr)		60NUOM03P04 M-PS1	\$6,469.20	9.31%	\$5,866.67	\$278.43	N/A
OM Network Printer Pack Client License (Pack of 100) (2,000 Printers) Renewal		60NUOM03P04 R-PS1	\$6,469.20	19.39%	\$5,214.82	\$247.50	N/A
OM Additional Server License		60NUOM04A01 A-PS1	\$2,495.00	19.40%	\$2,010.97	\$95.44	N/A
OM Additional Server License Maintenance (1 Yr)		60NUOM04A01 M-PS1	\$499.00	9.14%	\$453.38	\$21.52	N/A
OM Additional Server License Renewal		60NUOM04A01 R-PS1	\$499.00	19.24%	\$403.00	\$19.13	N/A
OM Non-Printstream Input & Output		60NUOM111A0 1A-PS1	\$2,999.00	19.37%	\$2,418.00	\$114.76	N/A
OM Non-Printstream Input & Output Maintenance (1 Yr)		60NUOM111A0 1M-PS1	\$599.80	9.29%	\$544.05	\$25.82	N/A
OM Non-Printstream Input & Output Renewal		60NUOM111A0 1R-PS1	\$599.80	19.37%	\$483.60	\$22.95	N/A
<b>Output Manager Enterprise MFP License</b>							
OM Enterprise MFD Client License Bundle (10 Device Licenses)		60NUOM05P01 A-PS1	\$7,372.00	19.39%	\$5,942.24	\$282.02	N/A
OM Enterprise MFD Client License Bundle (10 Device Licenses) Maintenance (1 Yr)		60NUOM05P01 M-PS1	\$1,474.40	9.25%	\$1,337.96	\$63.50	N/A
OM Enterprise MFD Client License Bundle (10 Device Licenses) Renewal		60NUOM05P01 R-PS1	\$1,474.40	19.37%	\$1,188.85	\$56.42	N/A
OM Enterprise MFD Client License Bundle (25 Device Licenses)		60NUOM05P02 A-PS1	\$17,980.00	19.40%	\$14,491.88	\$687.78	N/A
OM Enterprise MFD Client License Bundle (25 Device Licenses) Maintenance (1 Yr)		60NUOM05P02 M-PS1	\$3,596.00	9.31%	\$3,261.28	\$154.78	N/A
OM Enterprise MFD Client License Bundle (25 Device Licenses) Renewal		60NUOM05P02 R-PS1	\$3,596.00	19.39%	\$2,898.58	\$137.57	N/A
OM Enterprise MFD Client License Bundle (50 Device Licenses)		60NUOM05P03 A-PS1	\$35,061.00	19.40%	\$28,259.37	\$1,341.19	N/A
OM Enterprise MFD Client License Bundle (50 Device Licenses) Maintenance (1 Yr)		60NUOM05P03 M-PS1	\$7,012.20	9.31%	\$6,359.34	\$301.81	N/A
OM Enterprise MFD Client License Bundle (50 Device Licenses) Renewal		60NUOM05P03 R-PS1	\$7,012.20	19.38%	\$5,653.08	\$268.30	N/A
OM Enterprise MFD Client License Bundle (100 Device Licenses)		60NUOM05P04 A-PS1	\$44,950.00	19.40%	\$36,229.70	\$1,719.46	N/A
OM Enterprise MFD Client License Bundle (100 Device Licenses) Maintenance (1 Yr)		60NUOM05P04 M-PS1	\$8,990.00	9.32%	\$8,151.68	\$386.88	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Enterprise MFD Client License Bundle (100 Device Licenses) Renewal		60NUOM05P04 R-PS1	\$8,990.00	19.40%	\$7,245.94	\$343.89	N/A
<b>Output Manager Enterprise Production License</b>							
OM Production Printer Client License		60NUOM58A01 A-PS1	\$2,999.00	19.37%	\$2,418.00	\$114.76	N/A
OM Production Printer Client License Maintenance (1 Yr)		60NUOM58A01 M-PS1	\$599.80	9.29%	\$544.05	\$25.82	N/A
OM Production Printer Client License Renewal		60NUOM58A01 R-PS1	\$599.80	19.37%	\$483.60	\$22.95	N/A
OM Production Host Based Input Universal Print Preferences		60NUOM62A01 A-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
OM Production Host Based Input Universal Print Preferences Maintenance (1 Yr)		60NUOM62A01 M-PS1	\$999.00	9.23%	\$906.75	\$43.03	N/A
OM Production Host Based Input Universal Print Preferences Renewal		60NUOM62A01 R-PS1	\$999.00	19.32%	\$806.00	\$38.25	N/A
OM Production Custom Source Input		60NUOM63A01 A-PS1	\$4,995.00	19.40%	\$4,025.97	\$191.07	N/A
OM Production Custom Source Input Maintenance (1 Yr)		60NUOM63A01 M-PS1	\$999.00	9.23%	\$906.75	\$43.03	N/A
OM Production Custom Source Input Renewal		60NUOM63A01 R-PS1	\$999.00	19.32%	\$806.00	\$38.25	N/A
OM Production Enterprise Gateway Connector Input		60NUOM65A01 A-PS1	\$9,995.00	19.40%	\$8,055.97	\$382.34	N/A
OM Production Enterprise Gateway Connector Input Maintenance (1 Yr)		60NUOM65A01 M-PS1	\$1,999.00	9.28%	\$1,813.50	\$86.07	N/A
OM Production Enterprise Gateway Connector Input Renewal		60NUOM65A01 R-PS1	\$1,999.00	19.36%	\$1,612.00	\$76.51	N/A
OM Enterprise Basic Transform Module		60NUOM08A01 A-PS1	\$4,995.00	10.91%	\$4,450.13	\$211.20	N/A
OM Enterprise Basic Transform Module Maintenance (1 Yr)		60NUOM08A01 M-PS1	\$999.00	9.23%	\$906.75	\$43.03	N/A
OM Enterprise Basic Transform Module Renewal		60NUOM08A01 R-PS1	\$999.00	19.32%	\$806.00	\$38.25	N/A
OM Enterprise Page Modification Module		60NUOM09A01 A-PS1	\$4,995.00	10.91%	\$4,450.13	\$211.20	N/A
OM Enterprise Page Modification Module Maintenance (1 Yr)		60NUOM09A01 M-PS1	\$999.00	9.23%	\$906.75	\$43.03	N/A
OM Enterprise Page Modification Module Renewal		60NUOM09A01 R-PS1	\$999.00	19.32%	\$806.00	\$38.25	N/A
OM Production Base Server Transform Module		60NUOM60A01 A-PS1	\$15,364.00	14.94%	\$13,068.28	\$620.22	N/A
OM Production Base Server Transform Module Maintenance (1 Yr)		60NUOM60A01 M-PS1	\$3,072.80	6.76%	\$2,865.00	\$135.97	N/A
OM Production Base Server Transform Module Renewal		60NUOM60A01 R-PS1	\$3,072.80	5.18%	\$2,913.69	\$138.28	N/A
OM Production Page Modification Module		60NUOM61A01 A-PS1	\$12,141.00	17.40%	\$10,029.00	\$475.98	N/A
OM Production Page Modification Module Maintenance (1 Yr)		60NUOM61A01 M-PS1	\$2,428.20	6.76%	\$2,264.00	\$107.45	N/A
OM Production Page Modification Module Renewal		60NUOM61A01 R-PS1	\$2,428.20	5.15%	\$2,303.15	\$109.31	N/A
OM Production Raster Format - Input Filter		60NUOM68A01 A-PS1	\$6,077.00	17.39%	\$5,020.00	\$238.25	N/A
OM Production Raster Format - Input Filter Maintenance (1 Yr)		60NUOM68A01 M-PS1	\$1,215.40	6.78%	\$1,133.00	\$53.77	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Production Raster Format - Input Filter Renewal		60NUOM68A01 R-PS1	\$1,215.40	5.17%	\$1,152.58	\$54.70	N/A
OM Production AFP MO:DCA - Input Filter		60NUOM70A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production AFP MO:DCA - Input Filter Maintenance (1 Yr)		60NUOM70A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production AFP MO:DCA - Input Filter Renewal		60NUOM70A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PDF - Input Filter		60NUOM71A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PDF - Input Filter Maintenance (1 Yr)		60NUOM71A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PDF - Input Filter Renewal		60NUOM71A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PCL 6 - Input Filter		60NUOM72A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PCL 6 - Input Filter Maintenance (1 Yr)		60NUOM72A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PCL 6 - Input Filter Renewal		60NUOM72A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PCL 5e - Input Filter		60NUOM73A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PCL 5e - Input Filter Maintenance (1 Yr)		60NUOM73A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PCL 5e - Input Filter Renewal		60NUOM73A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PostScript - Input Filter		60NUOM74A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PostScript - Input Filter Maintenance (1 Yr)		60NUOM74A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PostScript - Input Filter Renewal		60NUOM74A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production SAP GOF - Input Filter		60NUOM75A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production SAP GOF - Input Filter Maintenance (1 Yr)		60NUOM75A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production SAP GOF - Input Filter Renewal		60NUOM75A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production ASCII/EBCDIC - Input Filter		60NUOM76A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production ASCII/EBCDIC - Input Filter Maintenance (1 Yr)		60NUOM76A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production ASCII/EBCDIC - Input Filter Renewal		60NUOM76A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production Xerox Metacode - Input Filter		60NUOM80A01 A-PS1	\$20,738.00	17.40%	\$17,130.00	\$812.99	N/A
OM Production Xerox Metacode - Input Filter Maintenance (1 Yr)		60NUOM80A01 M-PS1	\$4,147.60	6.79%	\$3,866.00	\$183.48	N/A
OM Production Xerox Metacode - Input Filter Renewal		60NUOM80A01 R-PS1	\$4,147.60	5.17%	\$3,933.28	\$186.67	N/A
OM Production Xerox LCDS - Input Filter		60NUOM81A01 A-PS1	\$20,738.00	17.40%	\$17,130.00	\$812.99	N/A
OM Production Xerox LCDS - Input Filter Maintenance (1 Yr)		60NUOM81A01 M-PS1	\$4,147.60	6.79%	\$3,866.00	\$183.48	N/A
OM Production Xerox LCDS - Input Filter Renewal		60NUOM81A01 R-PS1	\$4,147.60	5.17%	\$3,933.28	\$186.67	N/A
OM Production XFF - Input Filter		60NUOM90A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production XFF - Input Filter Maintenance (1 Yr)		60NUOM90A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

OM Production XFF - Input Filter Renewal		60NUOM90A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production Raster Formats - Output Filter		60NUOM91A01 A-PS1	\$6,077.00	17.39%	\$5,020.00	\$238.25	N/A
OM Production Raster Formats - Output Filter Maintenance (1 Yr)		60NUOM91A01 M-PS1	\$1,215.40	6.78%	\$1,133.00	\$53.77	N/A
OM Production Raster Formats - Output Filter Renewal		60NUOM91A01 R-PS1	\$1,215.40	5.17%	\$1,152.58	\$54.70	N/A
OM Production AFP/MO: DCA - Output Filter		60NUOM92A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production AFP/MO: DCA - Output Filter Maintenance (1 Yr)		60NUOM92A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production AFP/MO: DCA - Output Filter Renewal		60NUOM92A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PDF - Output Filter		60NUOM93A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PDF - Output Filter Maintenance (1 Yr)		60NUOM93A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PDF - Output Filter Renewal		60NUOM93A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PCL 5e - Output Filter		60NUOM94A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PCL 5e - Output Filter Maintenance (1 Yr)		60NUOM94A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PCL 5e - Output Filter Renewal		60NUOM94A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PCL 6 - Output Filter		60NUOM95A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PCL 6 - Output Filter Maintenance (1 Yr)		60NUOM95A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PCL 6 - Output Filter Renewal		60NUOM95A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production ASCII/EBCDIC - Output Filter		60NUOM96A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production ASCII/EBCDIC - Output Filter Maintenance (1 Yr)		60NUOM96A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production ASCII/EBCDIC - Output Filter Renewal		60NUOM96A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production PostScript - Output Filter		60NUOM98A01 A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production PostScript - Output Filter Maintenance (1 Yr)		60NUOM98A01 M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production PostScript - Output Filter Renewal		60NUOM98A01 R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
OM Production VPS incl. PostScript - Output Filter		60NUOM101A0 1A-PS1	\$15,555.00	17.40%	\$12,849.00	\$609.81	N/A
OM Production VPS incl. PostScript - Output Filter Maintenance (1 Yr)		60NUOM101A0 1M-PS1	\$3,111.00	6.78%	\$2,900.00	\$137.63	N/A
OM Production VPS incl. PostScript - Output Filter Renewal		60NUOM101A0 1R-PS1	\$3,111.00	5.18%	\$2,949.96	\$140.01	N/A
OM Production XFF - Output Filter		60NUOM103A0 1A-PS1	\$10,369.00	17.39%	\$8,566.00	\$406.54	N/A
OM Production XFF - Output Filter Maintenance (1 Yr)		60NUOM103A0 1M-PS1	\$2,073.80	6.74%	\$1,934.00	\$91.79	N/A
OM Production XFF - Output Filter Renewal		60NUOM103A0 1R-PS1	\$2,073.80	5.17%	\$1,966.64	\$93.34	N/A
<b>Nuance Equitrac V4 (Print Management Software)</b>							
<b>Equitrac Office/Express V4</b>							
Equitrac Office 4 Suite		EQ4EFSU1-PS1	\$2,370.00	18.12%	\$1,940.45	\$92.09	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 4 Small Business Ed		EQ4EFSB1-PS1	\$845.00	18.09%	\$692.15	\$32.85	N/A
Equitrac Office 4 Suite upgr		EQ4EFSUU-PS1	\$1,170.00	18.19%	\$957.13	\$45.43	N/A
Equitrac Office 4 SBE upgr		EQ4EFSBU-PS1	\$445.00	18.27%	\$363.71	\$17.26	N/A
Equitrac Express 4 Suite		EQ4EESU1-PS1	\$2,790.00	18.14%	\$2,284.00	\$108.40	N/A
Equitrac Express 4 Small Campus ed		EQ4EESC1-PS1	\$1,095.00	18.11%	\$896.68	\$42.56	N/A
Equitrac Express 4 Suite upgr		EQ4EESUU-PS1	\$1,390.00	18.17%	\$1,137.47	\$53.98	N/A
Equitrac Express 4 SCE upgr		EQ4EESCU-PS1	\$550.00	18.12%	\$450.35	\$21.37	N/A
EO SMB base lic incl 25 users, 1 emb		EQ4EFSMB-PS1	\$945.00	18.12%	\$773.76	\$36.72	N/A
Equitrac Office SMB user lic (25)		EQ4SU025-PS1	\$650.00	18.16%	\$531.96	\$25.25	N/A
Equitrac Office SMB user lic (100)		EQ4SU100-PS1	\$2,300.00	18.13%	\$1,883.02	\$89.37	N/A
Equitrac Office SMB user lic (250)		EQ4SU250-PS1	\$5,000.00	18.13%	\$4,093.47	\$194.28	N/A
EO4/EE4 Print Server		EQ4PS001-PS1	\$1,350.00	18.13%	\$1,105.23	\$52.45	N/A
EO4/EE4 Print Server upgrade		EQ4PS00U-PS1	\$650.00	18.16%	\$531.96	\$25.25	N/A
EO4/EE4 Print Server (10)		EQ4PS010-PS1	\$11,015.00	18.13%	\$9,018.13	\$428.00	N/A
EO4/EE4 Cluster Enabler		EQ4CLS01-PS1	\$3,810.00	18.13%	\$3,119.22	\$148.04	N/A
EO4/EE4 Cluster Enabler upgrade		EQ4CLS0U-PS1	\$2,010.00	18.15%	\$1,645.25	\$78.08	N/A
EO4/EE4 Emb Dev		EQ4ED001-PS1	\$500.00	18.19%	\$409.05	\$19.41	N/A
EO4/EE4 Emb Dev Upgrade		EQ4ED00U-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
EO4/EE4 Emb Dev (10)		EQ4ED010-PS1	\$4,300.00	18.13%	\$3,520.21	\$167.07	N/A
EO4/EE4 Emb Dev (100)		EQ4ED100-PS1	\$33,900.00	18.13%	\$27,754.61	\$1,317.23	N/A
EO4/EE4 Emb Dev (500)		EQ4ED500-PS1	\$152,540.00	18.13%	\$124,883.66	\$5,926.98	N/A
EO4/EE4 Emb Dev Canon MEAP Amer		EQ4MA001-PS1	\$700.00	18.10%	\$573.27	\$27.21	N/A
EO4/EE4 Emb Dev Canon MEAP Amer (10)		EQ4MA010-PS1	\$6,118.00	18.12%	\$5,009.29	\$237.74	N/A
EO4/EE4 Emb Dev Canon MEAP Amer (100)		EQ4MA100-PS1	\$50,847.00	18.13%	\$41,628.89	\$1,975.71	N/A
EO4/EE4 Emb Dev Canon MEAP Amer (500)		EQ4MA500-PS1	\$237,288.00	18.13%	\$194,267.16	\$9,219.92	N/A
EO4/EE4 Emb Dev Ricoh Basic		EQ4ER001-PS1	\$275.00	17.93%	\$225.68	\$10.71	N/A
EO4/EE4 Emb Dev Ricoh Basic (10)		EQ4ER010-PS1	\$2,225.00	18.13%	\$1,821.56	\$86.45	N/A
EO4/EE4 Emb Dev Ricoh Basic (100)		EQ4ER100-PS1	\$16,950.00	18.13%	\$13,876.30	\$658.57	N/A
EO4/EE4 Emb Dev Ricoh Basic (500)		EQ4ER500-PS1	\$76,270.00	18.13%	\$62,441.83	\$2,963.49	N/A
EO4/EE4: Capture and Send (1 Dev)		EQ4CS001-PS1	\$795.00	19.40%	\$640.77	\$30.41	N/A
EO4/EE4: Capture and Send (10) Pack		EQ4CS010-PS1	\$6,840.00	19.40%	\$5,513.04	\$261.65	N/A
EO4/EE4: Capture and Send (100) Pack		EQ4CS100-PS1	\$53,900.00	19.40%	\$43,443.40	\$2,061.82	N/A
EO4/EE4: Capture and Send (500) Pack		EQ4CS500-PS1	\$242,540.00	19.40%	\$195,487.24	\$9,277.82	N/A
Third party USB card reader license (1)		EQ4CR001-PS1	\$50.00	19.40%	\$40.30	\$1.91	N/A
Third party USB card reader licenses (10)		EQ4CR010-PS1	\$500.00	19.40%	\$403.00	\$19.13	N/A
Third party USB card reader licenses (100)		EQ4CR100-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
Third party USB card reader licenses (500)		EQ4CR500-PS1	\$25,000.00	19.40%	\$20,150.00	\$956.32	N/A
EO4/EE4 External Data conn		EQ4DC001-PS1	\$590.00	18.20%	\$482.59	\$22.90	N/A
EO4/EE4 External Data conn upgrade		EQ4DC00U-PS1	\$290.00	18.01%	\$237.77	\$11.28	N/A
EE4 Campus Card conn		EQ4CC001-PS1	\$4,235.00	18.14%	\$3,466.81	\$164.53	N/A
EE4 Campus Card conn upgrade		EQ4CC00U-PS1	\$2,135.00	18.13%	\$1,748.01	\$82.96	N/A
EO4/EE4 Emb conn - IKON DocSend		EQ4DS001-N-PS1	\$1,100.00	18.12%	\$900.71	\$42.75	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO4/EE4 Emb conn - EFI SendMe		EQ4SM001-N-PS1	\$1,100.00	18.12%	\$900.71	\$42.75	N/A
EO4/EE4 wrkstn Client (10)		EQ4WS010-PS1	\$505.00	18.20%	\$413.08	\$19.60	N/A
EO4/EE4 wrkstn Client upgrade (10)		EQ4WU010-PS1	\$260.00	17.85%	\$213.59	\$10.14	N/A
EO4/EE4 wrkstn Client (100)		EQ4WS100-PS1	\$2,370.00	18.12%	\$1,940.45	\$92.09	N/A
EO4/EE4 wrkstn Client upgrade (100)		EQ4WU100-PS1	\$1,170.00	18.19%	\$957.13	\$45.43	N/A
EO4/EE4 wrkstn Client (1000)		EQ4WS01K-PS1	\$10,165.00	18.13%	\$8,321.95	\$394.96	N/A
EO4/EE4 wrkstn Client upgrade (1000)		EQ4WU01K-PS1	\$5,065.00	18.13%	\$4,146.87	\$196.81	N/A
EE4 Print Assistant (10)		EQ4PA010-PS1	\$250.00	17.79%	\$205.53	\$9.75	N/A
EE4 Print Assistant upgrade (10)		EQ4PU010-PS1	\$130.00	17.85%	\$106.80	\$5.07	N/A
EE4 Print Assistant (100)		EQ4PA100-PS1	\$1,095.00	18.11%	\$896.68	\$42.56	N/A
EE4 Print Assistant upgrade (100)		EQ4PU100-PS1	\$550.00	18.12%	\$450.35	\$21.37	N/A
EE4 Print Assistant (1000)		EQ4PA01K-PS1	\$4,235.00	18.14%	\$3,466.81	\$164.53	N/A
EE4 Print Assistant upgrade (1000)		EQ4PU01K-PS1	\$2,135.00	18.13%	\$1,748.01	\$82.96	N/A
EO4/EE4 Release Station		EQ4RS001-PS1	\$590.00	18.20%	\$482.59	\$22.90	N/A
EO4/EE4 Release Station upgrade		EQ4RS00U-PS1	\$290.00	18.01%	\$237.77	\$11.28	N/A
EO4/EE4 Release Station (10)		EQ4RS010-PS1	\$5,080.00	18.13%	\$4,158.96	\$197.38	N/A
EO4/EE4 Web-based Release		EQ4WR001-PS1	\$275.00	17.93%	\$225.68	\$10.71	N/A
EO4/EE4 Web-based Release (10)		EQ4WR010-PS1	\$2,225.00	18.13%	\$1,821.56	\$86.45	N/A
EO4/EE4 Web-based Release (100)		EQ4WR100-PS1	\$16,950.00	18.13%	\$13,876.30	\$658.57	N/A
EO4/EE4 Web-based Release (500)		EQ4WR500-PS1	\$76,270.00	18.13%	\$62,441.83	\$2,963.49	N/A
Eqtrac off 4 Core ent lic 1K-4,999 usr		EQ4EFNCK-PS1	\$9.30	13.33%	\$8.06	\$0.38	N/A
Eqtrac off 4 Core ent lic 5K-9,999 usr		EQ4EFNC1-PS1	\$6.30	4.05%	\$6.05	\$0.29	N/A
Eqtrac off 4 Core ent lic 10K-24,999 usr		EQ4EFNC2-PS1	\$5.50	8.41%	\$5.04	\$0.24	N/A
Eqtrac off 4 Core ent lic 25K-49,999 usr		EQ4EFNC3-PS1	\$5.05	0.25%	\$5.04	\$0.24	N/A
Eqtrac off 4 Core ent lic 50K-99,999 usr		EQ4EFNC4-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
Eqtrac off 4 Core ent lic 100K+ usr		EQ4EFNC5-PS1	\$4.25	5.18%	\$4.03	\$0.19	N/A
Eqtrac off 4 enhn ent lic 1K-4,999 usr		EQ4EFNEK-PS1	\$15.25	14.11%	\$13.10	\$0.62	N/A
Eqtrac off 4 enhn ent lic 5K-9,999 usr		EQ4EFNE1-PS1	\$10.15	10.67%	\$9.07	\$0.43	N/A
Eqtrac off 4 enhn ent lic 10K-24,999 usr		EQ4EFNE2-PS1	\$8.90	9.44%	\$8.06	\$0.38	N/A
Eqtrac off 4 enhn ent lic 25K-49,999 usr		EQ4EFNE3-PS1	\$7.60	7.20%	\$7.05	\$0.33	N/A
Eqtrac off 4 enhn ent lic 50K-99,999 usr		EQ4EFNE4-PS1	\$7.00	13.64%	\$6.05	\$0.29	N/A
Eqtrac off 4 enhn ent lic 100K+ usr		EQ4EFNE5-PS1	\$6.35	4.80%	\$6.05	\$0.29	N/A
Eqtrac exp 4 Core ent lic 1K-4,999 usr		EQ4EECEK-PS1	\$10.60	14.46%	\$9.07	\$0.43	N/A
Eqtrac exp 4 Core ent lic 5K-9,999 usr		EQ4EECE1-PS1	\$7.20	2.05%	\$7.05	\$0.33	N/A
Eqtrac exp 4 Core ent lic 10K-24,999 usr		EQ4EECE2-PS1	\$6.35	4.80%	\$6.05	\$0.29	N/A
Eqtrac exp 4 Core ent lic 25K-49,999 usr		EQ4EECE3-PS1	\$5.95	15.34%	\$5.04	\$0.24	N/A
Eqtrac exp 4 Core ent lic 50K-99,999 usr		EQ4EECE4-PS1	\$5.50	8.41%	\$5.04	\$0.24	N/A
Eqtrac exp 4 Core ent lic 100K+ usr		EQ4EECE5-PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
Eqtrac exp 4 enhn ent lic 1K-4,999 usr		EQ4EEEECK-PS1	\$17.40	13.15%	\$15.11	\$0.72	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eqtrac exp 4 enhn ent lic 5K-9,999 usr		EQ4EEEC1-PS1	\$11.85	14.98%	\$10.08	\$0.48	N/A
Eqtrac exp 4 enhn ent lic 10K-24,999 usr		EQ4EEEC2-PS1	\$10.20	11.10%	\$9.07	\$0.43	N/A
Eqtrac exp 4 enhn ent lic 25K-49,999 usr		EQ4EEEC3-PS1	\$8.90	9.44%	\$8.06	\$0.38	N/A
Eqtrac exp 4 enhn ent lic 50K-99,999 usr		EQ4EEEC4-PS1	\$8.05	12.39%	\$7.05	\$0.33	N/A
Eqtrac exp 4 enhn ent lic 100K+ usr		EQ4EEEC5-PS1	\$7.20	2.05%	\$7.05	\$0.33	N/A
PageCounter (base)		PC1CFE00-PS1	\$700.00	18.10%	\$573.27	\$27.21	N/A
PageCounter with Magstripe		PC1CFME0-PS1	\$800.00	18.14%	\$654.88	\$31.08	N/A
PageCounter with Mifare HID i-Class		PC1CFX00-PS1	\$950.00	18.13%	\$777.79	\$36.91	N/A
PageCounter with Legic		PC1CFY00-PS1	\$1,050.00	18.06%	\$860.41	\$40.83	N/A
PageCounter with HID		PC1CFZ00-PS1	\$1,000.00	18.09%	\$819.10	\$38.87	N/A
PageCounter with Keyboard		PC3CFE00-PS1	\$1,067.86	23.58%	\$816.08	\$38.73	N/A
PageCounter with Keyboard & Magstripe		PC3CFME0-PS1	\$1,000.00	18.09%	\$819.10	\$38.87	N/A
PageCounter Kbd & Mifare/HID i-Class		PC3CFX00-PS1	\$1,200.00	18.14%	\$982.31	\$46.62	N/A
PageCounter with Keyboard & Legic		PC3CFY00-PS1	\$1,350.00	18.13%	\$1,105.23	\$52.45	N/A
PageCounter with Keyboard & Legic		PC3CFZ00-PS1	\$1,200.00	18.14%	\$982.31	\$46.62	N/A
USB Card Reader - Mifare/HID i-Class		CRU00X00-PS1	\$295.00	18.03%	\$241.80	\$11.48	N/A
USB Card Reader - Legic		CRU00Y00-PS1	\$455.00	18.29%	\$371.77	\$17.64	N/A
USB Card Reader - Magstripe		CRU00M00-PS1	\$205.00	17.93%	\$168.25	\$7.99	N/A
USB Card Reader- Indala/EM Marin/Hitag		CRU00N00-PS1	\$295.00	18.03%	\$241.80	\$11.48	N/A
Equitrac Copier Cable (12'/3.6m)		COPCABLE-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
RICOH CL7000 COPIER CBL BW & CLR DETECT		CABX719-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
CBL #121 DB26 VERSION		CABX0121-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
RICOH UNIVERSALCOPIER CABLE (DB26)		CABX0860-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
enhn 20 PIN EXTENDED ATTRIBUTE		CABX0721-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
CBL # 92 COPIER COMM CBL (DB26 VERSION)		CABX0092-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
PCS CANON UNIVERSAL COPIER CABLE (DB26)		CABX0866-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
Canon CC-VI Extended Attribute Cable		CABX0818-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
Cable 816		CABX0816-PS1	\$95.00	18.34%	\$77.58	\$3.68	N/A
Pre-programmed magnetic stripe card		MSCCRDPR-PS1	\$1.00	0.00%	\$1.00	\$0.05	N/A
CBL 7 COPIER CBL 12 ' KITTED WITH CBL 124		CA0007-K-PS1	\$95.00	19.40%	\$76.57	\$3.63	N/A
Professional Services Install - 1 Day		EQIN1DAY-PS1	\$1,600.00	18.14%	\$1,309.75	\$62.16	N/A
Professional Services Training - One Day		EQTR1DAY-PS1	\$1,600.00	18.14%	\$1,309.75	\$62.16	N/A
Professional Services Install - 4 Hours		EQINS4HR-PS1	\$800.00	18.14%	\$654.88	\$31.08	N/A
Professional Services Webinar - One Hour		EQWBN1HR- PS1	\$200.00	17.89%	\$164.22	\$7.79	N/A
PS Per Diem Fee Local - Per Day		EQPD1DAY-PS1	\$200.00	17.89%	\$164.22	\$7.79	N/A
PS Per Diem Fee with Overnight - Per Day		EQPD1NGT-PS1	\$400.00	18.14%	\$327.44	\$15.54	N/A
PS Per Diem Fee - Travel by Plane / Day		EQPD1AIR-PS1	\$1,000.00	18.09%	\$819.10	\$38.87	N/A
Training Materials - 1 User		EQTRAIN1-PS1	\$33.00	17.57%	\$27.20	\$1.29	N/A
Training Materials - 5 Users		EQTRAIN5-PS1	\$165.00	18.18%	\$135.01	\$6.41	N/A
Training Materials - 10 Users		EQTRN010-PS1	\$330.00	17.87%	\$271.02	\$12.86	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

PS Small Unit - Desc determined by SOW		EQPSSMAL-PS1	\$100.00	18.39%	\$81.61	\$3.87	N/A
PS Large Unit - Desc determined by SOW		EQPSLARG-PS1	\$1,000.00	18.09%	\$819.10	\$38.87	N/A
<b>Equitrac Office/Express with Support Options</b>							
Equitrac Office 4 Suite sup 3y		S-EQ4EFSU1-3-PS1	\$711.00	14.13%	\$610.55	\$28.98	N/A
Equitrac Office 4 Small Bus Ed sup 3y		S-EQ4EFSB1-3-PS1	\$255.00	13.87%	\$219.64	\$10.42	N/A
Equitrac Office 4 Suite upgr sup 3y		S-EQ4EFSUU-3-PS1	\$351.00	13.89%	\$302.25	\$14.34	N/A
Equitrac Office 4 SBE upgr sup 3y		S-EQ4EFSBU-3-PS1	\$135.00	14.18%	\$115.86	\$5.50	N/A
Equitrac Express 4 Suite sup 3y		S-EQ4EESU1-3-PS1	\$837.00	14.06%	\$719.36	\$34.14	N/A
Equitrac Exp 4 Small Campus ed sup 3y		S-EQ4EESC1-3-PS1	\$330.00	13.90%	\$284.12	\$13.48	N/A
Equitrac Express 4 Suite upgr sup 3y		S-EQ4EESUU-3-PS1	\$417.00	13.99%	\$358.67	\$17.02	N/A
Equitrac Express 4 SCE upgr sup 3y		S-EQ4EESCU-3-PS1	\$165.00	13.90%	\$142.06	\$6.74	N/A
EO SMB base lic inc 25 usrs 1 emb sup 3y		S-EQ4EFSMB-3-PS1	\$285.00	14.10%	\$244.82	\$11.62	N/A
Equitrac Office SMB user lic 25 sup 3y		S-EQ4SU025-3-PS1	\$195.00	13.72%	\$168.25	\$7.99	N/A
Equitrac Office SMB user lic 100 sup 3y		S-EQ4SU100-3-PS1	\$690.00	14.14%	\$592.41	\$28.12	N/A
Equitrac Office SMB user lic 250 sup 3y		S-EQ4SU250-3-PS1	\$1,500.00	14.16%	\$1,287.59	\$61.11	N/A
EO4/EE4 Print Server sup 3y		S-EQ4PS001-3-PS1	\$405.00	14.18%	\$347.59	\$16.50	N/A
EO4/EE4 Print Server upgrade sup 3y		S-EQ4PS00U-3-PS1	\$195.00	13.72%	\$168.25	\$7.99	N/A
EO4/EE4 Print Server 10 sup 3y		S-EQ4PS010-3-PS1	\$3,306.00	14.21%	\$2,836.11	\$134.60	N/A
EO4/EE4 Cluster Enabler sup 3y		S-EQ4CLS01-3-PS1	\$1,143.00	14.23%	\$980.30	\$46.52	N/A
EO4/EE4 Cluster Enabler upgrade sup 3y		S-EQ4CLS0U-3-PS1	\$603.00	14.29%	\$516.85	\$24.53	N/A
EO4/EE4 Emb Dev sup 3y		S-EQ4ED001-3-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
EO4/EE4 Emb Dev Upgrade sup 3y		S-EQ4ED00U-3-PS1	\$30.00	12.68%	\$26.20	\$1.24	N/A
EO4/EE4 Emb Dev 10 sup 3y		S-EQ4ED010-3-PS1	\$1,290.00	14.17%	\$1,107.24	\$52.55	N/A
EO4/EE4 Emb Dev 100 sup 3y		S-EQ4ED100-3-PS1	\$10,170.00	14.23%	\$8,722.94	\$413.99	N/A
EO4/EE4 Emb Dev 500 sup 3y		S-EQ4ED500-3-PS1	\$45,762.00	14.23%	\$39,249.18	\$1,862.77	N/A
EO4/EE4 Emb Dev Canon MEAP Amer sup 3y		S-EQ4MA001-3-PS1	\$210.00	14.12%	\$180.34	\$8.56	N/A
EO4/EE4 Emb Dev Canon MEAP 10 sup 3y		S-EQ4MA010-3-PS1	\$1,836.00	14.34%	\$1,572.71	\$74.64	N/A
EO4/EE4 Emb Dev Canon MEAP 100 sup 3y		S-EQ4MA100-3-PS1	\$15,255.00	14.36%	\$13,064.25	\$620.03	N/A
EO4/EE4 Emb Dev Canon MEAP 500 sup 3y		S-EQ4MA500-3-PS1	\$71,187.00	14.36%	\$60,962.82	\$2,893.30	N/A
EO4/EE4 Emb Dev Ricoh Basic sup 3y		S-EQ4ER001-3-PS1	\$84.00	13.64%	\$72.54	\$3.44	N/A
EO4/EE4 Emb Dev Ricoh Basic 10 sup 3y		S-EQ4ER010-3-PS1	\$669.00	14.16%	\$574.28	\$27.26	N/A
EO4/EE4 Emb Dev Ricoh Basic 100 sup 3y		S-EQ4ER100-3-PS1	\$5,085.00	14.23%	\$4,361.47	\$207.00	N/A
EO4/EE4 Emb Dev Ricoh Basic 500 sup 3y		S-EQ4ER500-3-PS1	\$22,881.00	14.23%	\$19,624.09	\$931.36	N/A
EO4/EE4: Capture and Send (1 Dev) - sup 3yr		S-EQ4CS001-3-PS1	\$240.00	14.36%	\$205.53	\$9.75	N/A
EO4/EE4: Capture and Send (10) Pack - sup 3yr		S-EQ4CS010-3-PS1	\$2,052.00	14.37%	\$1,757.08	\$83.39	N/A
EO4/EE4: Capture and Send (100) Pack - sup 3yr		S-EQ4CS100-3-PS1	\$16,170.00	14.36%	\$13,848.09	\$657.23	N/A
EO4/EE4: Capture and Send (500) Pack - sup 3yr		S-EQ4CS500-3-PS1	\$72,762.00	14.36%	\$62,311.86	\$2,957.32	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Third party USB card reader license (1) - sup 3yr		S-EQ4CR001-3-PS1	\$15.00	12.68%	\$13.10	\$0.62	N/A
Third party USB card reader licenses (10) - sup 3yr		S-EQ4CR010-3-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
Third party USB card reader licenses (100) - sup 3yr		S-EQ4CR100-3-PS1	\$1,500.00	14.36%	\$1,284.56	\$60.97	N/A
Third party USB card reader licenses (500) - sup 3yr		S-EQ4CR500-3-PS1	\$7,500.00	14.36%	\$6,422.81	\$304.83	N/A
EO4/EE4 External Data conn sup 3y		S-EQ4DC001-3-PS1	\$177.00	14.05%	\$152.13	\$7.22	N/A
EO4/EE4 External Data conn UPG sup 3y		S-EQ4DC00U-3-PS1	\$87.00	11.99%	\$76.57	\$3.63	N/A
EE4 Campus Card conn sup 3y		S-EQ4CC001-3-PS1	\$1,272.00	14.14%	\$1,092.13	\$51.83	N/A
EE4 Campus Card conn upgrade sup 3y		S-EQ4CC00U-3-PS1	\$642.00	14.00%	\$552.11	\$26.20	N/A
EO4/EE4 Emb conn - IKON DocSend sup 3y		S-EQ4DS001-3-PS1	\$330.00	14.21%	\$283.11	\$13.44	N/A
EO4/EE4 Emb conn - EFI SendMe sup 3y		S-EQ4SM001-3-PS1	\$330.00	14.21%	\$283.11	\$13.44	N/A
EO4/EE4 wrkstn Client 10 sup 3y		S-EQ4WS010-3-PS1	\$153.00	14.40%	\$130.98	\$6.22	N/A
EO4/EE4 wrkstn Client upgrade 10 sup 3y		S-EQ4WU010-3-PS1	\$78.00	13.46%	\$67.50	\$3.20	N/A
EO4/EE4 wrkstn Client 100 sup 3y		S-EQ4WS100-3-PS1	\$711.00	14.13%	\$610.55	\$28.98	N/A
EO4/EE4 wrkstn Client upgrade 100 sup 3y		S-EQ4WU100-3-PS1	\$351.00	13.89%	\$302.25	\$14.34	N/A
EO4/EE4 wrkstn Client 1K sup 3y		S-EQ4WS01K-3-PS1	\$3,051.00	14.21%	\$2,617.49	\$124.23	N/A
EO4/EE4 wrkstn Client upgrade 1K sup 3y		S-EQ4WU01K-3-PS1	\$1,521.00	14.15%	\$1,305.72	\$61.97	N/A
EE4 Print Assistant 10 sup 3y		S-EQ4PA010-3-PS1	\$75.00	12.68%	\$65.49	\$3.11	N/A
EE4 Print Assistant upgrade 10 sup 3y		S-EQ4PU010-3-PS1	\$39.00	9.58%	\$35.26	\$1.67	N/A
EE4 Print Assistant 100 sup 3y		S-EQ4PA100-3-PS1	\$330.00	13.90%	\$284.12	\$13.48	N/A
EE4 Print Assistant upgrade 100 sup 3y		S-EQ4PU100-3-PS1	\$165.00	13.90%	\$142.06	\$6.74	N/A
EE4 Print Assistant 1K sup 3y		S-EQ4PA01K-3-PS1	\$1,272.00	14.14%	\$1,092.13	\$51.83	N/A
EE4 Print Assistant upgrade 1K sup 3y		S-EQ4PU01K-3-PS1	\$642.00	14.00%	\$552.11	\$26.20	N/A
EO4/EE4 Release Station sup 3y		S-EQ4RS001-3-PS1	\$177.00	14.05%	\$152.13	\$7.22	N/A
EO4/EE4 Release Station upgrade sup 3y		S-EQ4RS00U-3-PS1	\$87.00	11.99%	\$76.57	\$3.63	N/A
EO4/EE4 Release Station 10 sup 3y		S-EQ4RS010-3-PS1	\$1,524.00	14.19%	\$1,307.74	\$62.07	N/A
EO4/EE4 Web-based Release sup 3y		S-EQ4WR001-3-PS1	\$84.00	13.64%	\$72.54	\$3.44	N/A
EO4/EE4 Web-based Release 10 sup 3y		S-EQ4WR010-3-PS1	\$669.00	14.16%	\$574.28	\$27.26	N/A
EO4/EE4 Web-based Release 100 sup 3y		S-EQ4WR100-3-PS1	\$5,085.00	14.23%	\$4,361.47	\$207.00	N/A
EO4/EE4 Web-based Release 500 sup 3y		S-EQ4WR500-3-PS1	\$22,881.00	14.23%	\$19,624.09	\$931.36	N/A
off 4 Core ent lic 1K-4,999 sup 3y		S-EQ4EFNCK-3-PS1	\$2.79	27.78%	\$2.02	\$0.10	N/A
off 4 Core ent lic 5K-9,999 sup 3y		S-EQ4EFNC1-3-PS1	\$1.89	46.69%	\$1.01	\$0.05	N/A
off 4 Core ent lic 10K-24,999 sup 3y		S-EQ4EFNC2-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
off 4 Core ent lic 25K-49,999 sup 3y		S-EQ4EFNC3-3-PS1	\$1.52	33.50%	\$1.01	\$0.05	N/A
off 4 Core ent lic 50K-99,999 sup 3y		S-EQ4EFNC4-3-PS1	\$1.40	27.78%	\$1.01	\$0.05	N/A
off 4 Core ent lic 100K+ sup 3y		S-EQ4EFNC5-3-PS1	\$1.28	20.98%	\$1.01	\$0.05	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

off 4 enhn ent lic 1K-4,999 sup 3y		S-EQ4EFNEK-3-PS1	\$4.58	11.91%	\$4.03	\$0.19	N/A
off 4 enhn ent lic 5K-9,999 sup 3y		S-EQ4EFNE1-3-PS1	\$3.05	0.74%	\$3.02	\$0.14	N/A
off 4 enhn ent lic 10K-24,999 sup 3y		S-EQ4EFNE2-3-PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
off 4 enhn ent lic 25K-49,999 sup 3y		S-EQ4EFNE3-3-PS1	\$2.28	11.62%	\$2.02	\$0.10	N/A
off 4 enhn ent lic 50K-99,999 sup 3y		S-EQ4EFNE4-3-PS1	\$2.10	4.05%	\$2.02	\$0.10	N/A
off 4 enhn ent lic 100K+ sup 3y		S-EQ4EFNE5-3-PS1	\$1.91	47.11%	\$1.01	\$0.05	N/A
exp 4 Core ent lic 1K-4,999 sup 3y		S-EQ4EECEK-3-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
exp 4 Core ent lic 5K-9,999 sup 3y		S-EQ4EECE1-3-PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 10K-24,999 sup 3y		S-EQ4EECE2-3-PS1	\$1.91	47.11%	\$1.01	\$0.05	N/A
exp 4 Core ent lic 25K-49,999 sup 3y		S-EQ4EECE3-3-PS1	\$1.79	43.56%	\$1.01	\$0.05	N/A
exp 4 Core ent lic 50K-99,999 sup 3y		S-EQ4EECE4-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
exp 4 Core ent lic 100K+ sup 3y		S-EQ4EECE5-3-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
exp 4 enhn ent lic 1K-4,999 sup 3y		S-EQ4EEECK-3-PS1	\$5.22	3.50%	\$5.04	\$0.24	N/A
exp 4 enhn ent lic 5K-9,999 sup 3y		S-EQ4EEEC1-3-PS1	\$3.56	14.98%	\$3.02	\$0.14	N/A
exp 4 enhn ent lic 10K-24,999 sup 3y		S-EQ4EEEC2-3-PS1	\$3.06	1.23%	\$3.02	\$0.14	N/A
exp 4 enhn ent lic 25K-49,999 sup 3y		S-EQ4EEEC3-3-PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
exp 4 enhn ent lic 50K-99,999 sup 3y		S-EQ4EEEC4-3-PS1	\$2.42	16.56%	\$2.02	\$0.10	N/A
exp 4 enhn ent lic 100K+ sup 3y		S-EQ4EEEC5-3-PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
PageCounter (base) sup 3y		S-PC1CFE00-3-PS1	\$210.00	14.12%	\$180.34	\$8.56	N/A
PageCounter with Magstripe sup 3y		S-PC1CFME0-3-PS1	\$240.00	13.52%	\$207.55	\$9.85	N/A
Pagecntr with Mifare HID i-Class sup 3y		S-PC1CFX00-3-PS1	\$285.00	14.10%	\$244.82	\$11.62	N/A
PageCounter with Legic sup 3y		S-PC1CFY00-3-PS1	\$315.00	13.96%	\$271.02	\$12.86	N/A
PageCounter with HID sup 3y		S-PC1CFZ00-3-PS1	\$300.00	14.03%	\$257.92	\$12.24	N/A
PageCounter with Keyboard sup 3y		S-PC3CFE00-3-PS1	\$285.00	14.10%	\$244.82	\$11.62	N/A
pagecounter with kbd & Magstripe sup 3y		S-PC3CFME0-3-PS1	\$300.00	14.03%	\$257.92	\$12.24	N/A
Pagecntr Kbd & Mifare/HID i-Class sup 3y		S-PC3CFX00-3-PS1	\$360.00	14.08%	\$309.30	\$14.68	N/A
PageCounter with Keyboard & Legic sup 3y		S-PC3CFY00-3-PS1	\$405.00	14.18%	\$347.59	\$16.50	N/A
PageCounter with Keyboard & HID sup 3y		S-PC3CFZ00-3-PS1	\$360.00	14.08%	\$309.30	\$14.68	N/A
USB Card rdr - Mifare/HID i-Class sup 3y		S-CRU00X00-3-PS1	\$90.00	12.68%	\$78.59	\$3.73	N/A
USB Card Reader - Legic sup 3y		S-CRU00Y00-3-PS1	\$138.00	13.85%	\$118.89	\$5.64	N/A
USB Card Reader - HID sup 3y		S-CRU00Z00-3-PS1	\$69.00	6.55%	\$64.48	\$3.06	N/A
USB Card Reader - Magstripe sup 3y		S-CRU00M00-3-PS1	\$65.00	14.75%	\$55.41	\$2.63	N/A
USB crd rdr Indala/EM Marin/Hitag sup 3y		SCRU00N003-PS1	\$90.00	12.68%	\$78.59	\$3.73	N/A
Equitrac Office 4 Suite sup 4y		S-EQ4EFSU1-4-PS1	\$948.00	14.13%	\$814.06	\$38.64	N/A
Equitrac Office 4 Small Bus Ed sup 4y		S-EQ4EFSB1-4-PS1	\$340.00	13.77%	\$293.18	\$13.91	N/A
Equitrac Office 4 Suite upgr sup 4y		S-EQ4EFSUU-4-PS1	\$468.00	14.10%	\$401.99	\$19.08	N/A
Equitrac Office 4 SBE upgr sup 4y		S-EQ4EFSBU-4-PS1	\$180.00	13.80%	\$155.16	\$7.36	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 4 Suite sup 4y		S-EQ4EESU1-4-PS1	\$1,116.00	14.15%	\$958.13	\$45.47	N/A
Equitrac Exp 4 Small Campus ed sup 4y		S-EQ4EESC1-4-PS1	\$440.00	14.13%	\$377.81	\$17.93	N/A
Equitrac Express 4 Suite upgr sup 4y		S-EQ4EESUU-4-PS1	\$556.00	14.11%	\$477.56	\$22.66	N/A
Equitrac Express 4 SCE upgr sup 4y		S-EQ4EESCU-4-PS1	\$220.00	13.90%	\$189.41	\$8.99	N/A
EO SMB base lic inc 25 usrs 1 emb sup 4y		S-EQ4EFSMB-4-PS1	\$380.00	14.10%	\$326.43	\$15.49	N/A
Equitrac Office SMB user lic 25 sup 4y		S-EQ4SU025-4-PS1	\$260.00	13.98%	\$223.67	\$10.62	N/A
Equitrac Office SMB user lic 100 sup 4y		S-EQ4SU100-4-PS1	\$920.00	14.14%	\$789.88	\$37.49	N/A
Equitrac Office SMB user lic 250 sup 4y		S-EQ4SU250-4-PS1	\$2,000.00	14.21%	\$1,715.77	\$81.43	N/A
EO4/EE4 Print Server sup 4y		S-EQ4PS001-4-PS1	\$540.00	13.99%	\$464.46	\$22.04	N/A
EO4/EE4 Print Server upgrade sup 4y		S-EQ4PS00U-4-PS1	\$260.00	13.98%	\$223.67	\$10.62	N/A
EO4/EE4 Print Server 10 sup 4y		S-EQ4PS010-4-PS1	\$4,408.00	14.24%	\$3,780.14	\$179.41	N/A
EO4/EE4 Cluster Enabler sup 4y		S-EQ4CLS01-4-PS1	\$1,524.00	14.19%	\$1,307.74	\$62.07	N/A
EO4/EE4 Cluster Enabler upgrade sup 4y		S-EQ4CLS0U-4-PS1	\$804.00	14.16%	\$690.14	\$32.75	N/A
EO4/EE4 Emb Dev sup 4y		S-EQ4ED001-4-PS1	\$200.00	13.86%	\$172.28	\$8.18	N/A
EO4/EE4 Emb Dev Upgrade sup 4y		S-EQ4ED00U-4-PS1	\$40.00	9.32%	\$36.27	\$1.72	N/A
EO4/EE4 Emb Dev 10 sup 4y		S-EQ4ED010-4-PS1	\$1,720.00	14.19%	\$1,475.99	\$70.05	N/A
EO4/EE4 Emb Dev 100 sup 4y		S-EQ4ED100-4-PS1	\$13,560.00	14.24%	\$11,629.57	\$551.94	N/A
EO4/EE4 Emb Dev 500 sup 4y		S-EQ4ED500-4-PS1	\$61,016.00	14.23%	\$52,330.56	\$2,483.61	N/A
EO4/EE4 Emb Dev Canon MEAP Amer sup 4y		S-EQ4MA001-4-PS1	\$280.00	14.36%	\$239.79	\$11.38	N/A
EO4/EE4 Emb Dev Canon MEAP 10 sup 4y		S-EQ4MA010-4-PS1	\$2,448.00	14.35%	\$2,096.61	\$99.50	N/A
EO4/EE4 Emb Dev Canon MEAP 100 sup 4y		S-EQ4MA100-4-PS1	\$20,340.00	14.36%	\$17,418.67	\$826.69	N/A
EO4/EE4 Emb Dev Canon MEAP 500 sup 4y		S-EQ4MA500-4-PS1	\$94,916.00	14.36%	\$81,284.09	\$3,857.74	N/A
EO4/EE4 Emb Dev Ricoh Basic sup 4y		S-EQ4ER001-4-PS1	\$112.00	12.74%	\$97.73	\$4.64	N/A
EO4/EE4 Emb Dev Ricoh Basic 10 sup 4y		S-EQ4ER010-4-PS1	\$892.00	14.16%	\$765.70	\$36.34	N/A
EO4/EE4 Emb Dev Ricoh Basic 100 sup 4y		S-EQ4ER100-4-PS1	\$6,780.00	14.23%	\$5,815.29	\$275.99	N/A
EO4/EE4 Emb Dev Ricoh Basic 500 sup 4y		S-EQ4ER500-4-PS1	\$30,508.00	14.24%	\$26,164.78	\$1,241.78	N/A
EO4/EE4: Capture and Send (1 Dev) - sup 4yr		S-EQ4CS001-4-PS1	\$320.00	14.36%	\$274.04	\$13.01	N/A
EO4/EE4: Capture and Send (10) Pack - sup 4yr		S-EQ4CS010-4-PS1	\$2,736.00	14.35%	\$2,343.45	\$111.22	N/A
EO4/EE4: Capture and Send (100) Pack - sup 4yr		S-EQ4CS100-4-PS1	\$21,560.00	14.36%	\$18,463.45	\$876.28	N/A
EO4/EE4: Capture and Send (500) Pack - sup 4yr		S-EQ4CS500-4-PS1	\$97,016.00	14.36%	\$83,082.48	\$3,943.09	N/A
Third party USB card reader license (1) - sup 4yr		S-EQ4CR001-4-PS1	\$20.00	14.36%	\$17.13	\$0.81	N/A
Third party USB card reader licenses (10) - sup 4yr		S-EQ4CR010-4-PS1	\$200.00	14.36%	\$171.28	\$8.13	N/A
Third party USB card reader licenses (100) - sup 4yr		S-EQ4CR100-4-PS1	\$2,000.00	14.36%	\$1,712.75	\$81.29	N/A
Third party USB card reader licenses (500) - sup 4yr		S-EQ4CR500-4-PS1	\$10,000.00	14.36%	\$8,563.75	\$406.44	N/A
EO4/EE4 External Data conn sup 4y		S-EQ4DC001-4-PS1	\$236.00	13.76%	\$203.52	\$9.66	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO4/EE4 External Data conn UPG sup 4y		S-EQ4DC00U-4-PS1	\$116.00	13.15%	\$100.75	\$4.78	N/A
EE4 Campus Card conn sup 4y		S-EQ4CC001-4-PS1	\$1,696.00	14.16%	\$1,455.84	\$69.09	N/A
EE4 Campus Card conn upgrade sup 4y		S-EQ4CC00U-4-PS1	\$856.00	14.20%	\$734.47	\$34.86	N/A
EO4/EE4 Emb conn - IKON DocSend sup 4y		S-EQ4DS001-4-PS1	\$440.00	14.36%	\$376.81	\$17.88	N/A
EO4/EE4 Emb conn - EFI SendMe sup 4y		S-EQ4SM001-4-PS1	\$440.00	14.36%	\$376.81	\$17.88	N/A
EO4/EE4 wrkstn Client 10 sup 4y		S-EQ4WS010-4-PS1	\$204.00	14.07%	\$175.31	\$8.32	N/A
EO4/EE4 wrkstn Client upgrade 10 sup 4y		S-EQ4WU010-4-PS1	\$104.00	13.78%	\$89.67	\$4.26	N/A
EO4/EE4 wrkstn Client 100 sup 4y		S-EQ4WS100-4-PS1	\$948.00	14.13%	\$814.06	\$38.64	N/A
EO4/EE4 wrkstn Client upgrade 100 sup 4y		S-EQ4WU100-4-PS1	\$468.00	14.10%	\$401.99	\$19.08	N/A
EO4/EE4 wrkstn Client 1K sup 4y		S-EQ4WS01K-4-PS1	\$4,068.00	14.21%	\$3,489.98	\$165.63	N/A
EO4/EE4 wrkstn Client upgrade 1K sup 4y		S-EQ4WU01K-4-PS1	\$2,028.00	14.25%	\$1,738.95	\$82.53	N/A
EE4 Print Assistant 10 sup 4y		S-EQ4PA010-4-PS1	\$100.00	13.36%	\$86.65	\$4.11	N/A
EE4 Print Assistant upgrade 10 sup 4y		S-EQ4PU010-4-PS1	\$52.00	10.88%	\$46.35	\$2.20	N/A
EE4 Print Assistant 100 sup 4y		S-EQ4PA100-4-PS1	\$440.00	14.13%	\$377.81	\$17.93	N/A
EE4 Print Assistant upgrade 100 sup 4y		S-EQ4PU100-4-PS1	\$220.00	13.90%	\$189.41	\$8.99	N/A
EE4 Print Assistant 1K sup 4y		S-EQ4PA01K-4-PS1	\$1,696.00	14.16%	\$1,455.84	\$69.09	N/A
EE4 Print Assistant upgrade 1K sup 4y		S-EQ4PU01K-4-PS1	\$856.00	14.20%	\$734.47	\$34.86	N/A
EO4/EE4 Release Station sup 4y		S-EQ4RS001-4-PS1	\$236.00	13.76%	\$203.52	\$9.66	N/A
EO4/EE4 Release Station upgrade sup 4y		S-EQ4RS00U-4-PS1	\$116.00	13.15%	\$100.75	\$4.78	N/A
EO4/EE4 Release Station 10 sup 4y		S-EQ4RS010-4-PS1	\$2,032.00	14.22%	\$1,742.98	\$82.72	N/A
EO4/EE4 Web-based Release sup 4y		S-EQ4WR001-4-PS1	\$112.00	12.74%	\$97.73	\$4.64	N/A
EO4/EE4 Web-based Release 10 sup 4y		S-EQ4WR010-4-PS1	\$892.00	14.16%	\$765.70	\$36.34	N/A
EO4/EE4 Web-based Release 100 sup 4y		S-EQ4WR100-4-PS1	\$6,780.00	14.23%	\$5,815.29	\$275.99	N/A
EO4/EE4 Web-based Release 500 sup 4y		S-EQ4WR500-4-PS1	\$30,508.00	14.24%	\$26,164.78	\$1,241.78	N/A
off 4 Core ent lic 1K-4,999 sup 4y		S-EQ4EFNCK-4-PS1	\$3.72	18.75%	\$3.02	\$0.14	N/A
off 4 Core ent lic 5K-9,999 sup 4y		S-EQ4EFNC1-4-PS1	\$2.52	20.04%	\$2.02	\$0.10	N/A
off 4 Core ent lic 10K-24,999 sup 4y		S-EQ4EFNC2-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
off 4 Core ent lic 25K-49,999 sup 4y		S-EQ4EFNC3-4-PS1	\$2.02	0.25%	\$2.02	\$0.10	N/A
off 4 Core ent lic 50K-99,999 sup 4y		S-EQ4EFNC4-4-PS1	\$1.86	45.83%	\$1.01	\$0.05	N/A
off 4 Core ent lic 100K+ sup 4y		S-EQ4EFNC5-4-PS1	\$1.70	40.74%	\$1.01	\$0.05	N/A
off 4 enhn ent lic 1K-4,999 sup 4y		S-EQ4EFNEK-4-PS1	\$6.10	0.90%	\$6.05	\$0.29	N/A
off 4 enhn ent lic 5K-9,999 sup 4y		S-EQ4EFNE1-4-PS1	\$4.06	0.74%	\$4.03	\$0.19	N/A
off 4 enhn ent lic 10K-24,999 sup 4y		S-EQ4EFNE2-4-PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
off 4 enhn ent lic 25K-49,999 sup 4y		S-EQ4EFNE3-4-PS1	\$3.04	0.58%	\$3.02	\$0.14	N/A
off 4 enhn ent lic 50K-99,999 sup 4y		S-EQ4EFNE4-4-PS1	\$2.80	28.04%	\$2.02	\$0.10	N/A
off 4 enhn ent lic 100K+ sup 4y		S-EQ4EFNE5-4-PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 1K-4,999 sup 4y		S-EQ4EECEK-4-PS1	\$4.24	4.95%	\$4.03	\$0.19	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

exp 4 Core ent lic 5K-9,999 sup 4y		S-EQ4EECE1-4-PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 10K-24,999 sup 4y		S-EQ4EECE2-4-PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 25K-49,999 sup 4y		S-EQ4EECE3-4-PS1	\$2.38	15.34%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 50K-99,999 sup 4y		S-EQ4EECE4-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 100K+ sup 4y		S-EQ4EECE5-4-PS1	\$2.04	1.23%	\$2.02	\$0.10	N/A
exp 4 enhn ent lic 1K-4,999 sup 4y		S-EQ4EEEC1-4-PS1	\$6.96	13.15%	\$6.05	\$0.29	N/A
exp 4 enhn ent lic 5K-9,999 sup 4y		S-EQ4EEEC2-4-PS1	\$4.74	14.98%	\$4.03	\$0.19	N/A
exp 4 enhn ent lic 10K-24,999 sup 4y		S-EQ4EEEC3-4-PS1	\$4.08	1.23%	\$4.03	\$0.19	N/A
exp 4 enhn ent lic 25K-49,999 sup 4y		S-EQ4EEEC4-4-PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
exp 4 enhn ent lic 50K-99,999 sup 4y		S-EQ4EEEC5-4-PS1	\$3.22	6.13%	\$3.02	\$0.14	N/A
exp 4 enhn ent lic 100K+ sup 4y		S-PC1CFE00-4-PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A
PageCounter (base) sup 4y		S-PC1CFME0-4-PS1	\$280.00	14.00%	\$240.79	\$11.43	N/A
PageCounter with Magstripe sup 4y		S-PC1CFX00-4-PS1	\$320.00	14.05%	\$275.05	\$13.05	N/A
Pagecntr with Mifare HID i-Class sup 4y		S-PC1CFY00-4-PS1	\$380.00	14.10%	\$326.43	\$15.49	N/A
PageCounter with Legic sup 4y		S-PC1CFZ00-4-PS1	\$420.00	14.12%	\$360.69	\$17.12	N/A
PageCounter with HID sup 4y		S-PC3CFE00-4-PS1	\$400.00	14.11%	\$343.56	\$16.31	N/A
PageCounter with Keyboard sup 4y		S-PC3CFME0-4-PS1	\$380.00	14.10%	\$326.43	\$15.49	N/A
pagecounter with kbd & Magstripe sup 4y		S-PC3CFX00-4-PS1	\$400.00	14.11%	\$343.56	\$16.31	N/A
Pagecntr Kbd & Mifare/HID i-Class sup 4y		S-PC3CFY00-4-PS1	\$480.00	13.99%	\$413.08	\$19.60	N/A
PageCounter with Keyboard & Legic sup 4y		S-PC3CFZ00-4-PS1	\$540.00	13.94%	\$464.46	\$22.04	N/A
PageCounter with Keyboard & HID sup 4y		S-CRU00X00-4-PS1	\$480.00	13.94%	\$413.08	\$19.60	N/A
USB Card rdr - Mifare/HID i-Class sup 4y		S-CRU00Y00-4-PS1	\$120.00	13.52%	\$103.77	\$4.93	N/A
USB Card Reader - Legic sup 4y		S-CRU00Z00-4-PS1	\$184.00	6.92%	\$158.18	\$7.51	N/A
USB Card Reader - HID sup 4y		S-CRU00M00-4-PS1	\$92.00	13.64%	\$85.64	\$4.06	N/A
USB Card Reader - Magstripe sup 4y		S-CRU00N00-4-PS1	\$84.00	13.52%	\$72.54	\$3.44	N/A
USB crd rdr Indala/EM Marin/Hitag sup 4y		S-EQ4EFSU1-5-PS1	\$120.00	14.13%	\$103.77	\$4.93	N/A
Equitrac Office 4 Suite sup 5y		S-EQ4EFSB1-5-PS1	\$1,185.00	14.18%	\$1,017.58	\$48.29	N/A
Equitrac Office 4 Small Bus Ed sup 5y		S-EQ4EFSUU-5-PS1	\$425.00	14.23%	\$364.72	\$17.31	N/A
Equitrac Office 4 Suite upgr sup 5y		S-EQ4EFSBU-5-PS1	\$585.00	14.03%	\$501.74	\$23.81	N/A
Equitrac Office 4 SBE upgr sup 5y		S-EQ4EESU1-5-PS1	\$225.00	14.20%	\$193.44	\$9.18	N/A
Equitrac Express 4 Suite sup 5y		S-EQ4EESC1-5-PS1	\$1,395.00	14.09%	\$1,196.91	\$56.81	N/A
Equitrac Exp 4 Small Campus ed sup 5y		S-EQ4EESUU-5-PS1	\$550.00	13.90%	\$472.52	\$22.43	N/A
Equitrac Express 4 Suite upgr sup 5y		S-EQ4EESCU-5-PS1	\$695.00	13.89%	\$596.44	\$28.31	N/A
Equitrac Express 4 SCE upgr sup 5y		S-EQ4ESU025-5-PS1	\$275.00	14.23%	\$236.76	\$11.24	N/A
EO SMB base lic inc 25 usrs 1 emb sup 5y		S-EQ4SU100-5-PS1	\$475.00	13.82%	\$409.05	\$19.41	N/A
Equitrac Office SMB user lic 25 sup 5y			\$325.00		\$280.09	\$13.29	N/A
Equitrac Office SMB user lic 100 sup 5y			\$1,150.00		\$986.34	\$46.81	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office SMB user lic 250 sup 5y		S-EQ4SU250-5-PS1	\$2,500.00	14.20%	\$2,144.97	\$101.80	N/A
EO4/EE4 Print Server sup 5y		S-EQ4PS001-5-PS1	\$675.00	14.18%	\$579.31	\$27.49	N/A
EO4/EE4 Print Server upgrade sup 5y		S-EQ4PS00U-5-PS1	\$325.00	13.82%	\$280.09	\$13.29	N/A
EO4/EE4 Print Server 10 sup 5y		S-EQ4PS010-5-PS1	\$5,510.00	14.23%	\$4,726.18	\$224.30	N/A
EO4/EE4 Cluster Enabler sup 5y		S-EQ4CLS01-5-PS1	\$1,905.00	14.16%	\$1,635.17	\$77.61	N/A
EO4/EE4 Cluster Enabler upgrade sup 5y		S-EQ4CLS0U-5-PS1	\$1,005.00	14.19%	\$862.42	\$40.93	N/A
EO4/EE4 Emb Dev sup 5y		S-EQ4ED001-5-PS1	\$250.00	13.76%	\$215.61	\$10.23	N/A
EO4/EE4 Emb Dev Upgrade sup 5y		S-EQ4ED00U-5-PS1	\$50.00	11.34%	\$44.33	\$2.10	N/A
EO4/EE4 Emb Dev 10 sup 5y		S-EQ4ED010-5-PS1	\$2,150.00	14.20%	\$1,844.73	\$87.55	N/A
EO4/EE4 Emb Dev 100 sup 5y		S-EQ4ED100-5-PS1	\$16,950.00	14.23%	\$14,538.23	\$689.98	N/A
EO4/EE4 Emb Dev 500 sup 5y		S-EQ4ED500-5-PS1	\$76,270.00	14.24%	\$65,412.95	\$3,104.50	N/A
EO4/EE4 Emb Dev Canon MEAP Amer sup 5y		S-EQ4MA001-5-PS1	\$350.00	14.22%	\$300.24	\$14.25	N/A
EO4/EE4 Emb Dev Canon MEAP 10 sup 5y		S-EQ4MA010-5-PS1	\$3,060.00	14.36%	\$2,620.51	\$124.37	N/A
EO4/EE4 Emb Dev Canon MEAP 100 sup 5y		S-EQ4MA100-5-PS1	\$25,425.00	14.36%	\$21,773.08	\$1,033.35	N/A
EO4/EE4 Emb Dev Canon MEAP 500 sup 5y		S-EQ4MA500-5-PS1	\$118,645.00	14.36%	\$101,604.36	\$4,822.14	N/A
EO4/EE4 Emb Dev Ricoh Basic sup 5y		S-EQ4ER001-5-PS1	\$140.00	13.64%	\$120.90	\$5.74	N/A
EO4/EE4 Emb Dev Ricoh Basic 10 sup 5y		S-EQ4ER010-5-PS1	\$1,115.00	14.16%	\$957.13	\$45.43	N/A
EO4/EE4 Emb Dev Ricoh Basic 100 sup 5y		S-EQ4ER100-5-PS1	\$8,475.00	14.22%	\$7,270.12	\$345.04	N/A
EO4/EE4 Emb Dev Ricoh Basic 500 sup 5y		S-EQ4ER500-5-PS1	\$38,135.00	14.24%	\$32,706.47	\$1,552.25	N/A
EO4/EE4: Capture and Send (1 Dev) - sup 5yr		S-EQ4CS001-5-PS1	\$400.00	14.36%	\$342.55	\$16.26	N/A
EO4/EE4: Capture and Send (10) Pack - sup 5yr		S-EQ4CS010-5-PS1	\$3,420.00	14.36%	\$2,928.80	\$139.00	N/A
EO4/EE4: Capture and Send (100) Pack - sup 5yr		S-EQ4CS100-5-PS1	\$26,950.00	14.36%	\$23,079.81	\$1,095.37	N/A
EO4/EE4: Capture and Send (500) Pack - sup 5yr		S-EQ4CS500-5-PS1	\$121,270.00	14.36%	\$103,853.10	\$4,928.87	N/A
Third party USB card reader license (1) - 5yr		S-EQ4CR001-5-PS1	\$25.00	15.37%	\$21.16	\$1.00	N/A
Third party USB card reader licenses (10) - 5yr		S-EQ4CR010-5-PS1	\$250.00	14.16%	\$214.60	\$10.18	N/A
Third party USB card reader licenses (100) - 5yr		S-EQ4CR100-5-PS1	\$2,500.00	14.36%	\$2,140.94	\$101.61	N/A
Third party USB card reader licenses (500) - 5yr		S-EQ4CR500-5-PS1	\$12,500.00	14.36%	\$10,704.69	\$508.04	N/A
EO4/EE4 External Data conn sup 5y		S-EQ4DC001-5-PS1	\$295.00	13.94%	\$253.89	\$12.05	N/A
EO4/EE4 External Data conn UPG sup 5y		S-EQ4DC00U-5-PS1	\$145.00	13.84%	\$124.93	\$5.93	N/A
EE4 Campus Card conn sup 5y		S-EQ4CC001-5-PS1	\$2,120.00	14.17%	\$1,819.55	\$86.36	N/A
EE4 Campus Card conn upgrade sup 5y		S-EQ4CC00U-5-PS1	\$1,070.00	14.13%	\$918.84	\$43.61	N/A
EO4/EE4 Emb conn - IKON DocSend sup 5y		S-EQ4DS001-5-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A
EO4/EE4 Emb conn - EFI SendMe sup 5y		S-EQ4SM001-5-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A
EO4/EE4 wrkstn Client 10 sup 5y		S-EQ4WS010-5-PS1	\$255.00	13.87%	\$219.64	\$10.42	N/A
EO4/EE4 wrkstn Client upgrade 10 sup 5y		S-EQ4WU010-5-PS1	\$130.00	13.98%	\$111.83	\$5.31	N/A
EO4/EE4 wrkstn Client 100 sup 5y		S-EQ4WS100-5-PS1	\$1,185.00	14.13%	\$1,017.58	\$48.29	N/A
EO4/EE4 wrkstn Client upgrade 100 sup 5y		S-EQ4WU100-5-PS1	\$585.00	14.23%	\$501.74	\$23.81	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO4/EE4 wrkstn Client 1K sup 5y		S-EQ4WS01K-5-PS1	\$5,085.00	14.23%	\$4,361.47	\$207.00	N/A
EO4/EE4 wrkstn Client upgrade 1K sup 5y		S-EQ4WU01K-5-PS1	\$2,535.00	14.23%	\$2,174.19	\$103.19	N/A
EE4 Print Assistant 10 sup 5y		S-EQ4PA010-5-PS1	\$125.00	13.76%	\$107.80	\$5.12	N/A
EE4 Print Assistant upgrade 10 sup 5y		S-EQ4PU010-5-PS1	\$65.00	11.65%	\$57.43	\$2.73	N/A
EE4 Print Assistant 100 sup 5y		S-EQ4PA100-5-PS1	\$550.00	14.09%	\$472.52	\$22.43	N/A
EE4 Print Assistant upgrade 100 sup 5y		S-EQ4PU100-5-PS1	\$275.00	13.90%	\$236.76	\$11.24	N/A
EE4 Print Assistant 1K sup 5y		S-EQ4PA01K-5-PS1	\$2,120.00	14.17%	\$1,819.55	\$86.36	N/A
EE4 Print Assistant upgrade 1K sup 5y		S-EQ4PU01K-5-PS1	\$1,070.00	14.13%	\$918.84	\$43.61	N/A
EO4/EE4 Release Station sup 5y		S-EQ4RS001-5-PS1	\$295.00	13.94%	\$253.89	\$12.05	N/A
EO4/EE4 Release Station upgrade sup 5y		S-EQ4RS00U-5-PS1	\$145.00	13.84%	\$124.93	\$5.93	N/A
EO4/EE4 Release Station 10 sup 5y		S-EQ4RS010-5-PS1	\$2,540.00	14.20%	\$2,179.22	\$103.43	N/A
EO4/EE4 Web-based Release sup 5y		S-EQ4WR001-5-PS1	\$140.00	13.64%	\$120.90	\$5.74	N/A
EO4/EE4 Web-based Release 10 sup 5y		S-EQ4WR010-5-PS1	\$1,115.00	14.16%	\$957.13	\$45.43	N/A
EO4/EE4 Web-based Release 100 sup 5y		S-EQ4WR100-5-PS1	\$8,475.00	14.22%	\$7,270.12	\$345.04	N/A
EO4/EE4 Web-based Release 500 sup 5y		S-EQ4WR500-5-PS1	\$38,135.00	14.24%	\$32,706.47	\$1,552.25	N/A
off 4 Core ent lic 1K-4,999 sup 5y		S-EQ4EFNCK-5-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
off 4 Core ent lic 5K-9,999 sup 5y		S-EQ4EFNC1-5-PS1	\$3.15	4.05%	\$3.02	\$0.14	N/A
off 4 Core ent lic 10K-24,999 sup 5y		S-EQ4EFNC2-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
off 4 Core ent lic 25K-49,999 sup 5y		S-EQ4EFNC3-5-PS1	\$2.53	20.20%	\$2.02	\$0.10	N/A
off 4 Core ent lic 50K-99,999 sup 5y		S-EQ4EFNC4-5-PS1	\$2.33	13.33%	\$2.02	\$0.10	N/A
off 4 Core ent lic 100K+ sup 5y		S-EQ4EFNC5-5-PS1	\$2.13	5.18%	\$2.02	\$0.10	N/A
off 4 enhn ent lic 1K-4,999 sup 5y		S-EQ4EFNEK-5-PS1	\$7.63	7.51%	\$7.05	\$0.33	N/A
off 4 enhn ent lic 5K-9,999 sup 5y		S-EQ4EFNE1-5-PS1	\$5.08	0.74%	\$5.04	\$0.24	N/A
off 4 enhn ent lic 10K-24,999 sup 5y		S-EQ4EFNE2-5-PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
off 4 enhn ent lic 25K-49,999 sup 5y		S-EQ4EFNE3-5-PS1	\$3.80	20.46%	\$3.02	\$0.14	N/A
off 4 enhn ent lic 50K-99,999 sup 5y		S-EQ4EFNE4-5-PS1	\$3.50	13.64%	\$3.02	\$0.14	N/A
off 4 enhn ent lic 100K+ sup 5y		S-EQ4EFNE5-5-PS1	\$3.18	4.80%	\$3.02	\$0.14	N/A
exp 4 Core ent lic 1K-4,999 sup 5y		S-EQ4EECEK-5-PS1	\$5.30	4.95%	\$5.04	\$0.24	N/A
exp 4 Core ent lic 5K-9,999 sup 5y		S-EQ4EECE1-5-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
exp 4 Core ent lic 10K-24,999 sup 5y		S-EQ4EECE2-5-PS1	\$3.18	4.80%	\$3.02	\$0.14	N/A
exp 4 Core ent lic 25K-49,999 sup 5y		S-EQ4EECE3-5-PS1	\$2.98	32.27%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 50K-99,999 sup 5y		S-EQ4EECE4-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
exp 4 Core ent lic 100K+ sup 5y		S-EQ4EECE5-5-PS1	\$2.55	20.98%	\$2.02	\$0.10	N/A
exp 4 enhn ent lic 1K-4,999 sup 5y		S-EQ4EEECK-5-PS1	\$8.70	7.36%	\$8.06	\$0.38	N/A
exp 4 enhn ent lic 5K-9,999 sup 5y		S-EQ4EEEC1-5-PS1	\$5.93	14.98%	\$5.04	\$0.24	N/A
exp 4 enhn ent lic 10K-24,999 sup 5y		S-EQ4EEEC2-5-PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
exp 4 enhn ent lic 25K-49,999 sup 5y		S-EQ4EEEC3-5-PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

exp 4 enhn ent lic 50K-99,999 sup 5y		S-EQ4EEEC4-5-PS1	\$4.03	0.00%	\$4.03	\$0.19	N/A
exp 4 enhn ent lic 100K+ sup 5y		S-EQ4EEEC5-5-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
PageCounter (base) sup 5y		S-PC1CFE00-5-PS1	\$350.00	13.93%	\$301.24	\$14.30	N/A
PageCounter with Magstripe sup 5y		S-PC1CFME0-5-PS1	\$400.00	14.11%	\$343.56	\$16.31	N/A
Pagecntr with Mifare HID i-Class sup 5y		S-PC1CFX00-5-PS1	\$475.00	13.89%	\$409.05	\$19.41	N/A
PageCounter with Legic sup 5y		S-PC1CFY00-5-PS1	\$525.00	14.03%	\$451.36	\$21.42	N/A
PageCounter with HID sup 5y		S-PC1CFZ00-5-PS1	\$500.00	13.96%	\$430.20	\$20.42	N/A
PageCounter with Keyboard sup 5y		S-PC3CFE00-5-PS1	\$475.00	13.89%	\$409.05	\$19.41	N/A
pagecounter with kbd & Magstripe sup 5y		S-PC3CFME0-5-PS1	\$500.00	13.96%	\$430.20	\$20.42	N/A
Pagecntr Kbd & Mifare/HID i-Class sup 5y		S-PC3CFX00-5-PS1	\$600.00	14.19%	\$514.83	\$24.43	N/A
PageCounter with Keyboard & Legic sup 5y		S-PC3CFY00-5-PS1	\$675.00	14.18%	\$579.31	\$27.49	N/A
PageCounter with Keyboard & HID sup 5y		S-PC3CFZ00-5-PS1	\$600.00	14.19%	\$514.83	\$24.43	N/A
USB Card rdr - Mifare/HID i-Class sup 5y		S-CRU00X00-5-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
USB Card Reader - Legic sup 5y		S-CRU00Y00-5-PS1	\$230.00	14.14%	\$197.47	\$9.37	N/A
USB Card Reader - HID sup 5y		S-CRU00Z00-5-PS1	\$115.00	7.13%	\$106.80	\$5.07	N/A
USB Card Reader - Magstripe sup 5y		S-CRU00M00-5-PS1	\$105.00	13.64%	\$90.68	\$4.30	N/A
USB crd rdr Indala/EM Marin/Hitag sup 5y		S-CRU00N00-5-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
Eqtrc Office 4 Suite Sup Rn		S-EQ4EFSU1-RN-PS1	\$1,185.00	14.38%	\$1,014.55	\$48.15	N/A
Eqtrc Office 4 Small Bus Ed Sup Rn		S-EQ4EFSB1-RN-PS1	\$425.00	14.42%	\$363.71	\$17.26	N/A
Eqtrc Office 4 Suite Upgr Sup Rn		S-EQ4EFSUU-RN-PS1	\$585.00	14.41%	\$500.73	\$23.76	N/A
Eqtrc Office 4 Sbe Upgr Sup Rn		S-EQ4EFSBU-RN-PS1	\$225.00	14.47%	\$192.43	\$9.13	N/A
Eqtrc Express 4 Suite Sup Rn		S-EQ4EESU1-RN-PS1	\$1,395.00	14.34%	\$1,194.90	\$56.71	N/A
Eqtrc Express 4 Small Campus Ed Sup Rn		S-EQ4EESC1-RN-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A
Eqtrc Express 4 Suite Upgr Sup Rn		S-EQ4EESUU-RN-PS1	\$695.00	14.33%	\$595.43	\$28.26	N/A
Eqtrc Express 4 Sce Upgr Sup Rn		S-EQ4EESCU-RN-PS1	\$275.00	14.27%	\$235.76	\$11.19	N/A
Eqtrc Eo Smb Lic 25 Usrs 1 Emb Sup Rn		S-EQ4EFSMB-RN-PS1	\$475.00	14.31%	\$407.03	\$19.32	N/A
Eqtrc Off Smb User Lic 25 Sup Rn		S-EQ4SU025-RN-PS1	\$325.00	14.44%	\$278.07	\$13.20	N/A
Eqtrc Off Smb User Lic 100 Sup Rn		S-EQ4SU100-RN-PS1	\$1,150.00	14.32%	\$985.34	\$46.76	N/A
Eqtrc Off Smb User Lic 250 Sup Rn		S-EQ4SU250-RN-PS1	\$2,500.00	14.36%	\$2,140.94	\$101.61	N/A
Eqtrc Eo4/Ee4 Print Server Sup Rn		S-EQ4PS001-RN-PS1	\$675.00	14.33%	\$578.31	\$27.45	N/A
Eqtrc Eo4/Ee4 Print Server Upg Sup Rn		S-EQ4PS00U-RN-PS1	\$325.00	14.44%	\$278.07	\$13.20	N/A
Eqtrc Eo4/Ee4 Print Server 10 Sup Rn		S-EQ4PS010-RN-PS1	\$5,510.00	14.35%	\$4,719.13	\$223.97	N/A
Eqtrc Eo4/Ee4 Cluster Enabler Sup Rn		S-EQ4CLS01-RN-PS1	\$1,905.00	14.38%	\$1,631.14	\$77.41	N/A
Eqtrc Eo4/Ee4 Cluster Enablr Upg Sup Rn		S-EQ4CLS0U-RN-PS1	\$1,005.00	14.39%	\$860.41	\$40.83	N/A
Eqtrc Eo4/Ee4 Dev Sup Rn		S-EQ4ED001-RN-PS1	\$250.00	14.16%	\$214.60	\$10.18	N/A
Eqtrc Eo4/Ee4 Dev Upgrade Sup Rn		S-EQ4ED00U-RN-PS1	\$50.00	13.36%	\$43.32	\$2.06	N/A
Eqtrc Eo4/Ee4 Dev 10 Sup Rn		S-EQ4ED010-RN-PS1	\$2,150.00	14.34%	\$1,841.71	\$87.41	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eqtrc Eo4/Ee4 Dev 100 Sup Rn		S-EQ4ED100-RN-PS1	\$16,950.00	14.36%	\$14,516.06	\$688.93	N/A
Eqtrc Eo4/Ee4 Dev 500 Sup Rn		S-EQ4ED500-RN-PS1	\$76,270.00	14.36%	\$65,316.23	\$3,099.91	N/A
Eqtrc Eo4/Ee4 Dev Can Meap Amer Sup Rn		S-EQ4MA001-RN-PS1	\$350.00	14.22%	\$300.24	\$14.25	N/A
Eqtrc Eo4/Ee4 Dev Canon Meap 10 Sup Rn		S-EQ4MA010-RN-PS1	\$3,060.00	14.36%	\$2,620.51	\$124.37	N/A
Eqtrc Eo4/Ee4 Dev Canon Meap 100 Sup Rn		S-EQ4MA100-RN-PS1	\$25,425.00	14.36%	\$21,773.08	\$1,033.35	N/A
Eqtrc Eo4/Ee4 Dev Canon Meap 500 Sup Rn		S-EQ4MA500-RN-PS1	\$118,645.00	14.36%	\$101,604.36	\$4,822.14	N/A
Eqtrc Eo4/Ee4 Dev Ricoh Basic Sup Rn		S-EQ4ER001-RN-PS1	\$140.00	14.36%	\$119.89	\$5.69	N/A
Eqtrc Eo4/Ee4 Dev Ricoh Basic 10 Sup Rn		S-EQ4ER010-RN-PS1	\$1,115.00	14.34%	\$955.11	\$45.33	N/A
Eqtrc Eo4/Ee4 Dev Ricoh Bas 100 Sup Rn		S-EQ4ER100-RN-PS1	\$8,475.00	14.36%	\$7,258.03	\$344.47	N/A
Eqtrc Eo4/Ee4 Dev Ricoh Bas 500 Sup Rn		S-EQ4ER500-RN-PS1	\$38,135.00	14.36%	\$32,658.11	\$1,549.95	N/A
EO4/EE4: Capture and Send (1 Dev) - sup 1yr renewal		S-EQ4CS001-RN-PS1	\$80.00	14.36%	\$68.51	\$3.25	N/A
EO4/EE4: Capture and Send (10) Pack - sup 1yr renewal		S-EQ4CS010-RN-PS1	\$684.00	14.42%	\$585.36	\$27.78	N/A
EO4/EE4: Capture and Send (100) Pack - sup 1yr renewal		S-EQ4CS100-RN-PS1	\$5,390.00	14.35%	\$4,616.37	\$219.09	N/A
EO4/EE4: Capture and Send (500) Pack - sup 1yr renewal		S-EQ4CS500-RN-PS1	\$24,254.00	14.36%	\$20,770.62	\$985.77	N/A
Third party USB card reader license (1) - sup 1yr renewal		S-EQ4CR001-RN-PS1	\$5.00	19.40%	\$4.03	\$0.19	N/A
Third party USB card reader licenses (10) - sup 1yr renewal		S-EQ4CR010-RN-PS1	\$50.00	13.36%	\$43.32	\$2.06	N/A
Third party USB card reader licenses (100) - sup 1yr renewal		S-EQ4CR100-RN-PS1	\$500.00	14.36%	\$428.19	\$20.32	N/A
Third party USB card reader licenses (500) - sup 1yr renewal		S-EQ4CR500-RN-PS1	\$2,500.00	14.36%	\$2,140.94	\$101.61	N/A
Eqtrc Eo4/Ee4 Data Conn Sup Rn		S-EQ4DC001-RN-PS1	\$295.00	14.28%	\$252.88	\$12.00	N/A
Eqtrc Eo4/Ee4 Data Conn Upg Sup Rn		S-EQ4DC00U-RN-PS1	\$145.00	14.54%	\$123.92	\$5.88	N/A
Eqtrc Ee4 Camp Card Conn Sup Rn		S-EQ4CC001-RN-PS1	\$2,120.00	14.36%	\$1,815.52	\$86.16	N/A
Eqtrc Ee4 Camp Card Conn Upgrade Sup Rn		S-EQ4CC00U-RN-PS1	\$1,070.00	14.32%	\$916.83	\$43.51	N/A
Eqtrc Eo4/Ee4 Emb Conn Docsend Sup Rn		S-EQ4DS001-RN-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A
Eqtrc Eo4/Ee4 Emb Conn Sendme Sup Rn		S-EQ4SM001-RN-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A
Eqtrc Eo4/Ee4 Wrkstn Client 10 Sup Rn		S-EQ4WS010-RN-PS1	\$255.00	14.26%	\$218.63	\$10.38	N/A
Eqtrc Eo4/Ee4 Wkstn Clnt Upg 10 Sup Rn		S-EQ4WU010-RN-PS1	\$130.00	13.98%	\$111.83	\$5.31	N/A
Eqtrc Eo4/Ee4 Wrkstn Client 100 Sup Rn		S-EQ4WS100-RN-PS1	\$1,185.00	14.38%	\$1,014.55	\$48.15	N/A
Eqtrc Eo4/Ee4 Wkstn Clnt Upg 100 Sup Rn		S-EQ4WU100-RN-PS1	\$585.00	14.41%	\$500.73	\$23.76	N/A
Eqtrc Eo4/Ee4 Wrkstn Client 1K Sup Rn		S-EQ4WS01K-RN-PS1	\$5,085.00	14.37%	\$4,354.42	\$206.66	N/A
Eqtrc Eo4/Ee4 Wrkstn Clnt Upg 1K Sup Rn		S-EQ4WU01K-RN-PS1	\$2,535.00	14.35%	\$2,171.16	\$103.04	N/A
Eqtrc Ee4 Prnt Assistant 10 Sup Rn		S-EQ4PA010-RN-PS1	\$125.00	14.56%	\$106.80	\$5.07	N/A
Eqtrc Ee4 Prnt Assistant Upgr 10 Sup Rn		S-EQ4PU010-RN-PS1	\$65.00	14.75%	\$55.41	\$2.63	N/A
Eqtrc Ee4 Prnt Assistant 100 Sup Rn		S-EQ4PA100-RN-PS1	\$550.00	14.27%	\$471.51	\$22.38	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eqtrc Ee4 Prnt Assistant Upgr 100 Sup Rn		S-EQ4PU100-RN-PS1	\$275.00	14.27%	\$235.76	\$11.19	N/A
Eqtrc Ee4 Prnt Assistant 1K Sup Rn		S-EQ4PA01K-RN-PS1	\$2,120.00	14.36%	\$1,815.52	\$86.16	N/A
Eqtrc Ee4 Prnt Assistant Upgr 1K Sup Rn		S-EQ4PU01K-RN-PS1	\$1,070.00	14.32%	\$916.83	\$43.51	N/A
Eqtrc Eo4/Ee4 Release Station Sup Rn		S-EQ4RS001-RN-PS1	\$295.00	14.28%	\$252.88	\$12.00	N/A
Eqtrc Eo4/Ee4 Release Stn Upg Sup Rn		S-EQ4RS00U-RN-PS1	\$145.00	14.54%	\$123.92	\$5.88	N/A
Eqtrc Eo4/Ee4 Release Station 10 Sup Rn		S-EQ4RS010-RN-PS1	\$2,540.00	14.36%	\$2,175.19	\$103.23	N/A
Eqtrc Eo4/Ee4 Based Release Sup Rn		S-EQ4WR001-RN-PS1	\$140.00	14.36%	\$119.89	\$5.69	N/A
Eqtrc Eo4/Ee4 Based Release 10 Sup Rn		S-EQ4WR010-RN-PS1	\$1,115.00	14.34%	\$955.11	\$45.33	N/A
Eqtrc Eo4/Ee4 Based Release 100 Sup Rn		S-EQ4WR100-RN-PS1	\$8,475.00	14.36%	\$7,258.03	\$344.47	N/A
Eqtrc Eo4/Ee4 Based Release 500 Sup Rn		S-EQ4WR500-RN-PS1	\$38,135.00	14.36%	\$32,658.11	\$1,549.95	N/A
Eqtrc Off 4 Cr Ent Lic 1K-4999 Sup Rn		S-EQ4EFNCK-RN-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
Eqtrc Off 4 Cr Ent Lic 5K-9999 Sup Rn		S-EQ4EFNC1-RN-PS1	\$3.15	4.05%	\$3.02	\$0.14	N/A
Eqtrc Off 4 Cr Ent Lic 10K-24999 Sup Rn		S-EQ4EFNC2-RN-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Eqtrc Off 4 Cr Ent Lic 25K-49999 Sup Rn		S-EQ4EFNC3-RN-PS1	\$2.53	20.36%	\$2.02	\$0.10	N/A
Eqtrc Off 4 Cr Ent Lic 50K-99999 Sup Rn		S-EQ4EFNC4-RN-PS1	\$2.33	13.52%	\$2.02	\$0.10	N/A
Eqtrc Off 4 Cr Ent Lic 100K Sup Rn		S-EQ4EFNC5-RN-PS1	\$2.13	5.40%	\$2.02	\$0.10	N/A
Eqtrc Off 4 Eh Ent Lic 1K-4999 Sup Rn		S-EQ4EFNEK-RN-PS1	\$7.63	7.57%	\$7.05	\$0.33	N/A
Eqtrc Off 4 Eh Ent Lic 5K-9999 Sup Rn		S-EQ4EFNE1-RN-PS1	\$5.08	0.84%	\$5.04	\$0.24	N/A
Eqtrc Off 4 Eh Ent Lic 10K-24999 Sup Rn		S-EQ4EFNE2-RN-PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Eqtrc Off 4 Eh Ent Lic 25K-49999 Sup Rn		S-EQ4EFNE3-RN-PS1	\$3.80	20.46%	\$3.02	\$0.14	N/A
Eqtrc Off 4 Eh Ent Lic 50K-99999 Sup Rn		S-EQ4EFNE4-RN-PS1	\$3.50	13.64%	\$3.02	\$0.14	N/A
Eqtrc Off 4 Eh Ent Lic 100K Sup Rn		S-EQ4EFNE5-RN-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Eqtrc Exp 4 Cr Ent Lic 1K-4999 Sup Rn		S-EQ4EECEK-RN-PS1	\$5.30	4.95%	\$5.04	\$0.24	N/A
Eqtrc Exp 4 Cr Ent Lic 5K-9999 Sup Rn		S-EQ4EECE1-RN-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
Eqtrc Exp 4 Cr Ent Lic 10K-24999 Sup Rn		S-EQ4EECE2-RN-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Eqtrc Exp 4 Cr Ent Lic 25K-49999 Sup Rn		S-EQ4EECE3-RN-PS1	\$2.98	32.38%	\$2.02	\$0.10	N/A
Eqtrc Exp 4 Cr Ent Lic 50K-99999 Sup Rn		S-EQ4EECE4-RN-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Eqtrc Exp 4 Cr Ent Lic 100K Sup Rn		S-EQ4EECE5-RN-PS1	\$2.55	20.98%	\$2.02	\$0.10	N/A
Eqtrc Exp 4 Eh Ent Lic 1K-4999 Sup Rn		S-EQ4EEECK-RN-PS1	\$8.70	7.36%	\$8.06	\$0.38	N/A
Eqtrc Exp 4 Eh Ent Lic 5K-9999 Sup Rn		S-EQ4EEEC1-RN-PS1	\$5.93	15.05%	\$5.04	\$0.24	N/A
Eqtrc Exp 4 Eh Ent Lic 10K-24999 Sup Rn		S-EQ4EEEC2-RN-PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
Eqtrc Exp 4 Eh Ent Lic 25K-49999 Sup Rn		S-EQ4EEEC3-RN-PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Eqtrc Exp 4 Eh Ent Lic 50K-99999 Sup Rn		S-EQ4EEEC4-RN-PS1	\$4.03	0.00%	\$4.03	\$0.19	N/A
Eqtrc Exp 4 Eh Ent Lic 100K Sup Rn		S-EQ4EEEC5-RN-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
Eqtrc Pagecntr Base Sup Rn		S-PC1CFE00-RN-PS1	\$350.00	14.22%	\$300.24	\$14.25	N/A
Eqtrc Pagecntr With Magstripe Sup Rn		S-PC1CFME0-RN-PS1	\$400.00	14.36%	\$342.55	\$16.26	N/A
Eqtrc Pagecntr Mifare Hid I-Class Sup Rn		S-PC1CFX00-RN-PS1	\$475.00	14.31%	\$407.03	\$19.32	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Eqtrc Pagecntr With Legic Sup Rn		S-PC1CFY00-RN-PS1	\$525.00	14.41%	\$449.35	\$21.33	N/A
Eqtrc Pagecntr With Hid Sup Rn		S-PC1CFZ00-RN-PS1	\$120.00	9.32%	\$108.81	\$5.16	N/A
Eqtrc Pagecntr With Keyboard Sup Rn		S-PC3CFE00-RN-PS1	\$475.00	14.31%	\$407.03	\$19.32	N/A
Eqtrc Pagecntr W Kbd & Magstripe Sup Rn		S-PC3CFME0-RN-PS1	\$500.00	14.36%	\$428.19	\$20.32	N/A
Eqtrc Pctr Kbd Mifare/Hid I-Class Sup Rn		S-PC3CFX00-RN-PS1	\$600.00	14.36%	\$513.83	\$24.39	N/A
Eqtrc Pcounter W Keyboard & Legic Sup Rn		S-PC3CFY00-RN-PS1	\$675.00	14.33%	\$578.31	\$27.45	N/A
Eqtrc Pcounter W Keyboard & Hid Sup Rn		S-PC3CFZ00-RN-PS1	\$600.00	14.36%	\$513.83	\$24.39	N/A
Eqtrc Usb Rdr Mifare/Hid I-Class Sup Rn		S-CRU00X00-RN-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
Eqtrc Usb Rdr Legic Sup Rn		S-CRU00Y00-RN-PS1	\$230.00	14.14%	\$197.47	\$9.37	N/A
Eqtrc Usb Rdr Hid Sup Rn		S-CRU00Z00-RN-PS1	\$160.00	14.36%	\$137.02	\$6.50	N/A
Eqtrc Usb Rdr Magstripe Sup Rn		S-CRU00M00-RN-PS1	\$105.00	14.60%	\$89.67	\$4.26	N/A
Eqtrc Usb Rdr Inda/Em Marin/Hitag Su Rn		S-CRU00N00-RN-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
<b>Equitrac Pay Station</b>							
Equitrac Pay Station Copy/Print Control Terminal (track 5). Also order one EPAY0801 programming keypad per site (Note: not needed - already onsite)		EPAY0802-PS1	\$1,633.00	19.36%	\$1,316.80	\$62.50	N/A
Equitrac Pay Station Copy/Print Control Terminal - 1 Year M&S		S-EPAY0802-1-PS1	\$163.00	14.08%	\$140.04	\$6.65	N/A
Equitrac Pay Station Card Manager (bill only, track 5)		EPAY0502-PS1	\$4,735.00	19.40%	\$3,816.41	\$181.13	N/A
Equitrac Pay Station Card Manager (bill only, track 5) - 1 Year M&S		S-EPAY0502-1-PS1	\$691.00	14.41%	\$591.40	\$28.07	N/A
Equitrac Pay Station Management Card Set		EPAY1020-PS1	\$75.00	19.40%	\$60.45	\$2.87	N/A
Equitrac Copier Cable		EPAYCB06-PS1	\$95.00	19.40%	\$76.57	\$3.63	N/A
Equitrac Pay Station Card Manager/Deposit Center Base		EPAY0551-PS1	\$825.00	19.40%	\$664.95	\$31.56	N/A
<b>Nuance Equitrac V5 (Print Management Software)</b>							
<b>Print &amp; Copy control - Embedded Device</b>							
EO5/EE5: Embedded Device		EQ5ED001-PS1	\$500.00	18.19%	\$409.05	\$19.41	N/A
EO5/EE5: Embedded Device sup 1yr		S-EQ5ED001-1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device sup 3yr		S-EQ5ED001-3-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
EO5/EE5: Embedded Device sup 4yr		S-EQ5ED001-4-PS1	\$200.00	13.86%	\$172.28	\$8.18	N/A
EO5/EE5: Embedded Device sup 5yr		S-EQ5ED001-5-PS1	\$250.00	13.76%	\$215.61	\$10.23	N/A
EO5/EE5: Embedded Device (10)		EQ5ED010-PS1	\$4,300.00	19.40%	\$3,465.80	\$164.49	N/A
EO5/EE5: Embedded Device (10) sup 1yr		S-EQ5ED010-1-PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device (10) sup 3yr		S-EQ5ED010-3-PS1	\$1,290.00	14.17%	\$1,107.24	\$52.55	N/A
EO5/EE5: Embedded Device (10) sup 4yr		S-EQ5ED010-4-PS1	\$1,720.00	14.19%	\$1,475.99	\$70.05	N/A
EO5/EE5: Embedded Device (10) sup 5yr		S-EQ5ED010-5-PS1	\$2,150.00	14.20%	\$1,844.73	\$87.55	N/A
EO5/EE5: Embedded Device (100)		EQ5ED100-PS1	\$33,900.00	18.13%	\$27,754.61	\$1,317.23	N/A
EO5/EE5: Embedded Device (100) sup 1yr		S-EQ5ED100-1-PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Embedded Device (100) sup 3yr		S-EQ5ED100-3-PS1	\$10,170.00	14.23%	\$8,722.94	\$413.99	N/A
EO5/EE5: Embedded Device (100) sup 4yr		S-EQ5ED100-4-PS1	\$13,560.00	14.24%	\$11,629.57	\$551.94	N/A
EO5/EE5: Embedded Device (100) sup 5yr		S-EQ5ED100-5-PS1	\$16,950.00	14.23%	\$14,538.23	\$689.98	N/A
EO5/EE5: Embedded Device (500)		EQ5ED500-PS1	\$152,540.00	18.13%	\$124,883.66	\$5,926.98	N/A
EO5/EE5: Embedded Device (500) sup 1yr		S-EQ5ED500-1-PS1	\$15,254.00	9.32%	\$13,831.97	\$656.47	N/A
EO5/EE5: Embedded Device (500) sup 3yr		S-EQ5ED500-3-PS1	\$45,762.00	14.23%	\$39,249.18	\$1,862.77	N/A
EO5/EE5: Embedded Device (500) sup 4yr		S-EQ5ED500-4-PS1	\$61,016.00	14.23%	\$52,330.56	\$2,483.61	N/A
EO5/EE5: Embedded Device (500) sup 5yr		S-EQ5ED500-5-PS1	\$76,270.00	14.24%	\$65,412.95	\$3,104.50	N/A
EO5/EE5: Embedded Device - Version Upgrade		EQ5ED0IU-PS1	\$150.00	44.92%	\$82.62	\$3.92	N/A
EO5/EE5: Embedded Device - Version Upgrade sup 1yr		S-EQ5ED0IU-1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device - Version Upgrade sup 3yr		S-EQ5ED0IU-3-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
EO5/EE5: Embedded Device - Version Upgrade sup 4yr		S-EQ5ED0IU-4-PS1	\$200.00	14.36%	\$171.28	\$8.13	N/A
EO5/EE5: Embedded Device - Version Upgrade sup 5yr		S-EQ5ED0IU-5-PS1	\$250.00	14.16%	\$214.60	\$10.18	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade		EQ5ED0XU-PS1	\$1,290.00	19.40%	\$1,039.74	\$49.35	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade sup 1yr		S-EQ5ED0XU-1-PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade sup 3yr		S-EQ5ED0XU-3-PS1	\$1,290.00	9.33%	\$1,169.71	\$55.51	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade sup 4yr		S-EQ5ED0XU-4-PS1	\$1,720.00	9.32%	\$1,559.61	\$74.02	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade sup 5yr		S-EQ5ED0XU-5-PS1	\$2,150.00	9.32%	\$1,949.51	\$92.52	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade		EQ5ED0CU-PS1	\$10,170.00	19.40%	\$8,197.02	\$389.03	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade sup 1yr		S-EQ5ED0CU-1-PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade sup 3yr		S-EQ5ED0CU-3-PS1	\$10,170.00	9.32%	\$9,221.65	\$437.66	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade sup 4yr		S-EQ5ED0CU-4-PS1	\$13,560.00	9.32%	\$12,295.53	\$583.55	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade sup 5yr		S-EQ5ED0CU-5-PS1	\$16,950.00	9.32%	\$15,369.41	\$729.43	N/A
EO5/EE5: Embedded Device (500) - Version Upgrade		EQ5ED0DU-PS1	\$45,762.00	19.40%	\$36,884.58	\$1,750.54	N/A
EO5/EE5: Embedded Device (500) - Version Upgrade sup 1yr		S-EQ5ED0DU-1-PS1	\$15,254.00	9.32%	\$13,831.97	\$656.47	N/A
EO5/EE5: Embedded Device (500) - Version Upgrade sup 3yr		S-EQ5ED0DU-3-PS1	\$45,762.00	19.40%	\$36,884.58	\$1,750.54	N/A
EO5/EE5: Embedded Device (500) - Version Upgrade sup 4yr		S-EQ5ED0DU-4-PS1	\$61,016.00	9.32%	\$55,326.86	\$2,625.81	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Embedded Device (500) - Version Upgrade sup 5yr		S-EQ5ED0DU-5-PS1	\$76,270.00	9.32%	\$69,157.82	\$3,282.23	N/A
EO5/EE5: Embedded Device Loyalty		EQ5EL001-PS1	\$95.00	19.40%	\$76.57	\$3.63	N/A
EO5/EE5: Embedded Device Loyalty sup 1yr		S-EQ5EL001-1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device Loyalty sup 3yr		S-EQ5EL001-3-PS1	\$150.00	9.32%	\$136.01	\$6.46	N/A
EO5/EE5: Embedded Device Loyalty sup 4yr		S-EQ5EL001-4-PS1	\$200.00	9.32%	\$181.35	\$8.61	N/A
EO5/EE5: Embedded Device Loyalty sup 5yr		S-EQ5EL001-5-PS1	\$250.00	9.33%	\$226.69	\$10.76	N/A
EO5/EE5: Embedded Device Loyalty (10)		EQ5EL010-PS1	\$950.00	19.40%	\$765.70	\$36.34	N/A
EO5/EE5: Embedded Device Loyalty (10) sup 1yr		S-EQ5EL010-1-PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device Loyalty (10) sup 3yr		S-EQ5EL010-3-PS1	\$1,290.00	9.33%	\$1,169.71	\$55.51	N/A
EO5/EE5: Embedded Device Loyalty (10) sup 4yr		S-EQ5EL010-4-PS1	\$1,720.00	9.32%	\$1,559.61	\$74.02	N/A
EO5/EE5: Embedded Device Loyalty (10) sup 5yr		S-EQ5EL010-5-PS1	\$2,150.00	9.32%	\$1,949.51	\$92.52	N/A
EO5/EE5: Embedded Device Loyalty (100)		EQ5EL100-PS1	\$9,500.00	19.40%	\$7,657.00	\$363.40	N/A
EO5/EE5: Embedded Device Loyalty (100) sup 1yr		S-EQ5EL100-1-PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A
EO5/EE5: Embedded Device Loyalty (100) sup 3yr		S-EQ5EL100-3-PS1	\$10,170.00	9.32%	\$9,221.65	\$437.66	N/A
EO5/EE5: Embedded Device Loyalty (100) sup 4yr		S-EQ5EL100-4-PS1	\$13,560.00	9.32%	\$12,295.53	\$583.55	N/A
EO5/EE5: Embedded Device Loyalty (100) sup 5yr		S-EQ5EL100-5-PS1	\$16,950.00	9.32%	\$15,369.41	\$729.43	N/A
<b>PCC Capture &amp; Send Option</b>							
EO5/EE5: Capture and Send		EQ5CS001-PS1	\$475.00	18.98%	\$384.87	\$18.27	N/A
EO5/EE5: Capture and Send sup 1yr		S-EQ5CS001-1-PS1	\$48.00	7.65%	\$44.33	\$2.10	N/A
EO5/EE5: Capture and Send sup 3yr		S-EQ5CS001-3-PS1	\$144.00	9.05%	\$130.98	\$6.22	N/A
EO5/EE5: Capture and Send sup 4yr		S-EQ5CS001-4-PS1	\$192.00	8.70%	\$175.31	\$8.32	N/A
EO5/EE5: Capture and Send sup 5yr		S-EQ5CS001-5-PS1	\$240.00	8.91%	\$218.63	\$10.38	N/A
EO5/EE5: Capture and Send (10) Pack		EQ5CS010-PS1	\$4,350.00	19.08%	\$3,520.21	\$167.07	N/A
EO5/EE5: Capture and Send (10) Pack sup 1yr		S-EQ5CS010-1-PS1	\$435.00	8.98%	\$395.95	\$18.79	N/A
EO5/EE5: Capture and Send (10) Pack sup 3yr		S-EQ5CS010-3-PS1	\$1,305.00	8.98%	\$1,187.84	\$56.38	N/A
EO5/EE5: Capture and Send (10) Pack sup 4yr		S-EQ5CS010-4-PS1	\$1,740.00	9.04%	\$1,582.78	\$75.12	N/A
EO5/EE5: Capture and Send (10) Pack sup 5yr		S-EQ5CS010-5-PS1	\$2,175.00	8.98%	\$1,979.74	\$93.96	N/A
EO5/EE5: Capture and Send (100) Pack		EQ5CS100-PS1	\$39,500.00	19.12%	\$31,945.81	\$1,516.15	N/A
EO5/EE5: Capture and Send (100) Pack sup 1yr		S-EQ5CS100-1-PS1	\$3,950.00	9.04%	\$3,592.75	\$170.51	N/A
EO5/EE5: Capture and Send (100) Pack sup 3yr		S-EQ5CS100-3-PS1	\$11,850.00	9.05%	\$10,777.23	\$511.49	N/A
EO5/EE5: Capture and Send (100) Pack sup 4yr		S-EQ5CS100-4-PS1	\$15,800.00	9.05%	\$14,369.97	\$682.00	N/A
EO5/EE5: Capture and Send (100) Pack sup 5yr		S-EQ5CS100-5-PS1	\$19,750.00	9.05%	\$17,962.72	\$852.51	N/A
EO5/EE5: Capture and Send (500) Pack		EQ5CS500-PS1	\$180,000.00	19.13%	\$145,568.64	\$6,908.69	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Capture and Send (500) Pack sup 1yr		S-EQ5CS500-1-PS1	\$18,000.00	9.05%	\$16,370.87	\$776.96	N/A
EO5/EE5: Capture and Send (500) Pack sup 3yr		S-EQ5CS500-3-PS1	\$54,000.00	9.05%	\$49,111.60	\$2,330.84	N/A
EO5/EE5: Capture and Send (500) Pack sup 4yr		S-EQ5CS500-4-PS1	\$72,000.00	9.05%	\$65,481.46	\$3,107.75	N/A
EO5/EE5: Capture and Send (500) Pack sup 5yr		S-EQ5CS500-5-PS1	\$90,000.00	9.05%	\$81,852.32	\$3,884.71	N/A
EO5/EE5: Capture and Send - Version Upgrade		EQ5CS0IU-PS1	\$143.00	18.98%	\$115.86	\$5.50	N/A
EO5/EE5: Capture and Send - Version Upgrade sup 1yr		S-EQ5CS0IU-1-PS1	\$48.00	7.65%	\$44.33	\$2.10	N/A
EO5/EE5: Capture and Send - Version Upgrade sup 3yr		S-EQ5CS0IU-3-PS1	\$144.00	9.05%	\$130.98	\$6.22	N/A
EO5/EE5: Capture and Send - Version Upgrade sup 4yr		S-EQ5CS0IU-4-PS1	\$192.00	8.70%	\$175.31	\$8.32	N/A
EO5/EE5: Capture and Send - Version Upgrade sup 5yr		S-EQ5CS0IU-5-PS1	\$240.00	8.91%	\$218.63	\$10.38	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade		EQ5CS0XU-PS1	\$1,305.00	19.09%	\$1,055.86	\$50.11	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade sup 1yr		S-EQ5CS0XU-1-PS1	\$435.00	8.98%	\$395.95	\$18.79	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade sup 3yr		S-EQ5CS0XU-3-PS1	\$1,305.00	8.98%	\$1,187.84	\$56.38	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade sup 4yr		S-EQ5CS0XU-4-PS1	\$1,740.00	9.04%	\$1,582.78	\$75.12	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade sup 5yr		S-EQ5CS0XU-5-PS1	\$2,175.00	8.98%	\$1,979.74	\$93.96	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade		EQ5CS0CU-PS1	\$11,850.00	19.13%	\$9,583.34	\$454.83	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade sup 1yr		S-EQ5CS0CU-1-PS1	\$3,950.00	9.04%	\$3,592.75	\$170.51	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade sup 3yr		S-EQ5CS0CU-3-PS1	\$11,850.00	9.05%	\$10,777.23	\$511.49	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade sup 4yr		S-EQ5CS0CU-4-PS1	\$15,800.00	9.05%	\$14,369.97	\$682.00	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade sup 5yr		S-EQ5CS0CU-5-PS1	\$19,750.00	9.05%	\$17,962.72	\$852.51	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade		EQ5CS0DU-PS1	\$54,000.00	19.13%	\$43,671.10	\$2,072.63	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade sup 1yr		S-EQ5CS0DU-1-PS1	\$18,000.00	9.05%	\$16,370.87	\$776.96	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade sup 3yr		S-EQ5CS0DU-3-PS1	\$54,000.00	9.05%	\$49,111.60	\$2,330.84	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade sup 4yr		S-EQ5CS0DU-4-PS1	\$72,000.00	9.05%	\$65,481.46	\$3,107.75	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade sup 5yr		S-EQ5CS0DU-5-PS1	\$90,000.00	9.05%	\$81,852.32	\$3,884.71	N/A
<b>Third Party Card Reader License (for use with RFIDeas PCProx Plus reader)</b>							
Third party USB Card Reader License (1)		EQ5CR001-PS1	\$50.00	0.00%	\$50.00	\$2.37	N/A
Third party USB Card Reader License (1) 1yr M&S		S-EQ5CR001-1-PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Third Party USB Card Reader Licenses (10)		EQ5CR010-PS1	\$500.00	0.00%	\$500.00	\$23.73	N/A
Third Party USB Card Reader Licenses (10) 1yr M&S		S-EQ5CR010-1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
Third Party USB Card Reader Licenses (100)		EQ5CR100-PS1	\$5,000.00	0.00%	\$5,000.00	\$237.30	N/A
Third Party USB Card Reader Licenses (100) 1yr M&S		S-EQ5CR100-1-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Third party USB Card Reader License (1) 3yr M&S		S-EQ5CR001-3-PS1	\$15.00	5.97%	\$14.11	\$0.67	N/A
Third Party USB Card Reader Licenses (10) 3yr M&S		S-EQ5CR010-3-PS1	\$150.00	9.32%	\$136.01	\$6.46	N/A
Third Party USB Card Reader Licenses (100) 3yr M&S		S-EQ5CR100-3-PS1	\$1,500.00	9.33%	\$1,360.13	\$64.55	N/A
Third party USB Card Reader License (1) 4yr M&S		S-EQ5CR001-4-PS1	\$20.00	9.32%	\$18.14	\$0.86	N/A
Third Party USB Card Reader Licenses (10) 4yr M&S		S-EQ5CR010-4-PS1	\$200.00	9.32%	\$181.35	\$8.61	N/A
Third Party USB Card Reader Licenses (100) 4yr M&S		S-EQ5CR100-4-PS1	\$2,000.00	9.33%	\$1,813.50	\$86.07	N/A
Third party USB Card Reader License (1) 5yr M&S		S-EQ5CR001-5-PS1	\$25.00	7.31%	\$23.17	\$1.10	N/A
Third Party USB Card Reader Licenses (10) 5yr M&S		S-EQ5CR010-5-PS1	\$250.00	9.33%	\$226.69	\$10.76	N/A
Third Party USB Card Reader Licenses (100) sup 5yr		S-EQ5CR100-5-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
Third Party USB Card Reader Licenses (500)		EQ5CR500-PS1	\$25,000.00	19.40%	\$20,150.00	\$956.32	N/A
Third Party USB Card Reader Licenses (500) sup 1yr		S-EQ5CR500-1-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
Third Party USB Card Reader Licenses (500) sup 3yr		S-EQ5CR500-3-PS1	\$7,500.00	9.33%	\$6,800.63	\$322.76	N/A
Third Party USB Card Reader Licenses (500) sup 4yr		S-EQ5CR500-4-PS1	\$10,000.00	9.33%	\$9,067.50	\$430.34	N/A
Third Party USB Card Reader Licenses (500) sup 5yr		S-EQ5CR500-5-PS1	\$12,500.00	9.33%	\$11,334.38	\$537.93	N/A
Third party USB Card Reader License (1) - Version Upgrade		EQ5CR0IU-PS1	\$15.00	19.40%	\$12.09	\$0.57	N/A
Third party USB Card Reader License (1) - Version Upgrade sup 1yr		S-EQ5CR0IU-1-PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A
Third party USB Card Reader License (1) - Version Upgrade sup 3yr		S-EQ5CR0IU-3-PS1	\$15.00	5.97%	\$14.11	\$0.67	N/A
Third party USB Card Reader License (1) - Version Upgrade sup 4yr		S-EQ5CR0IU-4-PS1	\$20.00	9.32%	\$18.14	\$0.86	N/A
Third party USB Card Reader License (1) - Version Upgrade sup 5yr		S-EQ5CR0IU-5-PS1	\$25.00	7.31%	\$23.17	\$1.10	N/A
Third Party USB Card Reader Licenses (10) - Version Upgrade		EQ5CR0XU-PS1	\$150.00	19.40%	\$120.90	\$5.74	N/A
Third Party USB Card Reader Licenses (10) - Version Upgrade sup 1yr		S-EQ5CR0XU-1-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Third Party USB Card Reader Licenses (10) - Version Upgrade sup 3yr		S-EQ5CR0XU-3-PS1	\$150.00	9.32%	\$136.01	\$6.46	N/A
Third Party USB Card Reader Licenses (10) - Version Upgrade sup 4yr		S-EQ5CR0XU-4-PS1	\$200.00	9.32%	\$181.35	\$8.61	N/A
Third Party USB Card Reader Licenses (10) - Version Upgrade sup 5yr		S-EQ5CR0XU-5-PS1	\$250.00	9.33%	\$226.69	\$10.76	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade		EQ5CR0CU-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade sup 1yr		S-EQ5CR0CU-1-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade sup 3yr		S-EQ5CR0CU-3-PS1	\$1,500.00	9.33%	\$1,360.13	\$64.55	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade sup 4yr		S-EQ5CR0CU-4-PS1	\$2,000.00	9.33%	\$1,813.50	\$86.07	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade sup 5yr		S-EQ5CR0CU-5-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade		EQ5CR0DU-PS1	\$7,500.00	19.40%	\$6,045.00	\$286.90	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade sup 1yr		S-EQ5CR0DU-1-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade sup 3yr		S-EQ5CR0DU-3-PS1	\$7,500.00	9.33%	\$6,800.63	\$322.76	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade sup 4yr		S-EQ5CR0DU-4-PS1	\$10,000.00	9.33%	\$9,067.50	\$430.34	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade sup 5yr		S-EQ5CR0DU-5-PS1	\$12,500.00	9.33%	\$11,334.38	\$537.93	N/A
<b>Equitrac Office 5 Software Suite</b>							
Equitrac Office 5: Suite		EQ5EFSU1-PS1	\$2,370.00	18.12%	\$1,940.45	\$92.09	N/A
Equitrac Office 5: Suite sup 1yr		S-EQ5EFSU1-1-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
Equitrac Office 5: Suite sup 3yr		S-EQ5EFSU1-3-PS1	\$711.00	14.13%	\$610.55	\$28.98	N/A
Equitrac Office 5: Suite sup 4yr		S-EQ5EFSU1-4-PS1	\$948.00	14.13%	\$814.06	\$38.64	N/A
Equitrac Office 5: Suite sup 5yr		S-EQ5EFSU1-5-PS1	\$1,185.00	14.13%	\$1,017.58	\$48.29	N/A
Equitrac Office 5: Small Business Edition (SBE)		EQ5EFSB1-PS1	\$845.00	19.40%	\$681.07	\$32.32	N/A
Equitrac Office 5: Small Business Edition (SBE) sup 1yr		S-EQ5EFSB1-1-PS1	\$85.00	8.73%	\$77.58	\$3.68	N/A
Equitrac Office 5: Small Business Edition (SBE) sup 3yr		S-EQ5EFSB1-3-PS1	\$255.00	13.87%	\$219.64	\$10.42	N/A
Equitrac Office 5: Small Business Edition (SBE) sup 4yr		S-EQ5EFSB1-4-PS1	\$340.00	13.77%	\$293.18	\$13.91	N/A
Equitrac Office 5: Small Business Edition (SBE) sup 5yr		S-EQ5EFSB1-5-PS1	\$425.00	14.18%	\$364.72	\$17.31	N/A
Equitrac Office 5: Suite - Version Upgrade (From EO4)		EQ5EFSUU-PS1	\$711.00	19.37%	\$573.27	\$27.21	N/A
Equitrac Office 5: Suite - Version Upgrade (From EO4) sup 1yr		S-EQ5EFSUU-1-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
Equitrac Office 5: Suite - Version Upgrade (From EO4) sup 3yr		S-EQ5EFSUU-3-PS1	\$711.00	9.31%	\$644.80	\$30.60	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Suite - Version Upgrade (From EO4) sup 4yr		S-EQ5EFSUU-4-PS1	\$948.00	9.24%	\$860.41	\$40.83	N/A
Equitrac Office 5: Suite - Version Upgrade (From EO4) sup 5yr		S-EQ5EFSUU-5-PS1	\$1,185.00	9.28%	\$1,075.00	\$51.02	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4)		EQ5EFSBU-PS1	\$253.50	18.92%	\$205.53	\$9.75	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4) sup 1yr		S-EQ5EFSBU-1-PS1	\$85.00	8.73%	\$77.58	\$3.68	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4) sup 3yr		S-EQ5EFSBU-3-PS1	\$255.00	9.13%	\$231.73	\$11.00	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4) sup 4yr		S-EQ5EFSBU-4-PS1	\$340.00	9.32%	\$308.30	\$14.63	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4) sup 5yr		S-EQ5EFSBU-5-PS1	\$425.00	9.21%	\$385.87	\$18.31	N/A
Equitrac Express 5: Suite		EQ5EESU1-PS1	\$2,790.00	18.14%	\$2,284.00	\$108.40	N/A
Equitrac Express 5: Suite sup 1yr		S-EQ5EESU1-1-PS1	\$279.00	9.00%	\$253.89	\$12.05	N/A
Equitrac Express 5: Suite sup 3yr		S-EQ5EESU1-3-PS1	\$837.00	14.06%	\$719.36	\$34.14	N/A
Equitrac Express 5: Suite sup 4yr		S-EQ5EESU1-4-PS1	\$1,116.00	14.15%	\$958.13	\$45.47	N/A
Equitrac Express 5: Suite sup 5yr		S-EQ5EESU1-5-PS1	\$1,395.00	14.20%	\$1,196.91	\$56.81	N/A
Equitrac Express 5: Small Campus Edition (SCE)		EQ5EESC1-PS1	\$1,095.00	19.40%	\$882.57	\$41.89	N/A
Equitrac Express 5: Small Campus Edition (SCE) sup 1yr		S-EQ5EESC1-1-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
Equitrac Express 5: Small Campus Edition (SCE) sup 3yr		S-EQ5EESC1-3-PS1	\$330.00	13.90%	\$284.12	\$13.48	N/A
Equitrac Express 5: Small Campus Edition (SCE) sup 4yr		S-EQ5EESC1-4-PS1	\$440.00	14.13%	\$377.81	\$17.93	N/A
Equitrac Express 5: Small Campus Edition (SCE) sup 5yr		S-EQ5EESC1-5-PS1	\$550.00	14.09%	\$472.52	\$22.43	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4)		EQ5EESUU-PS1	\$837.00	19.35%	\$675.03	\$32.04	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4) sup 1yr		S-EQ5EESUU-1-PS1	\$279.00	9.00%	\$253.89	\$12.05	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4) sup 3yr		S-EQ5EESUU-3-PS1	\$837.00	9.24%	\$759.66	\$36.05	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4) sup 4yr		S-EQ5EESUU-4-PS1	\$1,116.00	9.27%	\$1,012.54	\$48.06	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4) sup 5yr		S-EQ5EESUU-5-PS1	\$1,395.00	9.29%	\$1,265.42	\$60.06	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4)		EQ5EESCU-PS1	\$328.50	19.03%	\$265.98	\$12.62	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4) sup 1yr		S-EQ5EESCU-1-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4) sup 3yr		S-EQ5EESCU-3-PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4) sup 4yr		S-EQ5EESCU-4-PS1	\$440.00	9.32%	\$398.97	\$18.94	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4) sup 5yr		S-EQ5EESCU-5-PS1	\$550.00	9.32%	\$498.71	\$23.67	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Equitrac Office 5 SMB Licensing</b>							
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded)		EQ5EFSMB-PS1	\$945.00	19.40%	\$761.67	\$36.15	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup		S-EQ5EFSMB-1-PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup		S-EQ5EFSMB-3-PS1	\$285.00	14.10%	\$244.82	\$11.62	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup		S-EQ5EFSMB-4-PS1	\$380.00	14.10%	\$326.43	\$15.49	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) sup		S-EQ5EFSMB-5-PS1	\$475.00	13.89%	\$409.05	\$19.41	N/A
Equitrac Office 5: SMB User License (25)		EQ5SU025-PS1	\$650.00	19.40%	\$523.90	\$24.86	N/A
Equitrac Office 5: SMB User License (25) sup 1yr		S-EQ5SU025-1-PS1	\$65.00	8.55%	\$59.44	\$2.82	N/A
Equitrac Office 5: SMB User License (25) sup 3yr		S-EQ5SU025-3-PS1	\$195.00	13.72%	\$168.25	\$7.99	N/A
Equitrac Office 5: SMB User License (25) sup 4yr		S-EQ5SU025-4-PS1	\$260.00	13.98%	\$223.67	\$10.62	N/A
Equitrac Office 5: SMB User License (25) sup 5yr		S-EQ5SU025-5-PS1	\$325.00	13.82%	\$280.09	\$13.29	N/A
Equitrac Office 5: SMB User License (100)		EQ5SU100-PS1	\$2,300.00	19.40%	\$1,853.80	\$87.98	N/A
Equitrac Office 5: SMB User License (100) sup 1yr		S-EQ5SU100-1-PS1	\$230.00	9.32%	\$208.55	\$9.90	N/A
Equitrac Office 5: SMB User License (100) sup 3yr		S-EQ5SU100-3-PS1	\$690.00	14.14%	\$592.41	\$28.12	N/A
Equitrac Office 5: SMB User License (100) sup 4yr		S-EQ5SU100-4-PS1	\$920.00	14.14%	\$789.88	\$37.49	N/A
Equitrac Office 5: SMB User License (100) sup 5yr		S-EQ5SU100-5-PS1	\$1,150.00	14.23%	\$986.34	\$46.81	N/A
Equitrac Office 5: SMB User License (250)		EQ5SU250-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
Equitrac Office 5: SMB User License (250) sup 1yr		S-EQ5SU250-1-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Equitrac Office 5: SMB User License (250) sup 3yr		S-EQ5SU250-3-PS1	\$1,500.00	14.16%	\$1,287.59	\$61.11	N/A
Equitrac Office 5: SMB User License (250) sup 4yr		S-EQ5SU250-4-PS1	\$2,000.00	14.21%	\$1,715.77	\$81.43	N/A
Equitrac Office 5: SMB User License (250) sup 5yr		S-EQ5SU250-5-PS1	\$2,500.00	14.20%	\$2,144.97	\$101.80	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade		EQ5EFSUB-PS1	\$283.50	18.97%	\$229.71	\$10.90	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade sup 1yr		S-EQ5EFSUB-1-PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade sup 3yr		S-EQ5EFSUB-3-PS1	\$285.00	9.15%	\$258.93	\$12.29	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade sup 4yr		S-EQ5EFSUB-4-PS1	\$380.00	9.33%	\$344.57	\$16.35	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade sup 5yr		S-EQ5EFSUB-5-PS1	\$475.00	9.22%	\$431.21	\$20.47	N/A
Equitrac Office 5: SMB User License (25) - Version Upgrade		EQ5SG025-PS1	\$195.00	19.40%	\$157.17	\$7.46	N/A
Equitrac Office 5: SMB User License (25) - Version Upgrade sup 1yr		S-EQ5SG025-1-PS1	\$65.00	8.55%	\$59.44	\$2.82	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: SMB User License (25) - Version Upgrade sup 3yr		S-EQ5SG025-3- PS1	\$195.00	9.07%	\$177.32	\$8.42	N/A
Equitrac Office 5: SMB User License (25) - Version Upgrade sup 4yr		S-EQ5SG025-4- PS1	\$260.00	9.32%	\$235.76	\$11.19	N/A
Equitrac Office 5: SMB User License (25) - Version Upgrade sup 5yr		S-EQ5SG025-5- PS1	\$325.00	9.17%	\$295.20	\$14.01	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade		EQ5SG100-PS1	\$690.00	19.40%	\$556.14	\$26.39	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade sup 1yr		S-EQ5SG100-1- PS1	\$230.00	9.32%	\$208.55	\$9.90	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade sup 3yr		S-EQ5SG100-3- PS1	\$690.00	9.32%	\$625.66	\$29.69	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade sup 4yr		S-EQ5SG100-4- PS1	\$920.00	9.32%	\$834.21	\$39.59	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade sup 5yr		S-EQ5SG100-5- PS1	\$1,150.00	9.32%	\$1,042.76	\$49.49	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade		EQ5SG250-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade sup 1yr		S-EQ5SG250-1- PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade sup 3yr		S-EQ5SG250-3- PS1	\$1,500.00	9.33%	\$1,360.13	\$64.55	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade sup 4yr		S-EQ5SG250-4- PS1	\$2,000.00	9.33%	\$1,813.50	\$86.07	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade sup 5yr		S-EQ5SG250-5- PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
<b>Additional Print Server Licenses</b>							
EO5/EE5: Print Server		EQ5PS001-PS1	\$1,350.00	18.13%	\$1,105.23	\$52.45	N/A
EO5/EE5: Print Server sup 1yr		S-EQ5PS001-1- PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
EO5/EE5: Print Server sup 3yr		S-EQ5PS001-3- PS1	\$405.00	14.18%	\$347.59	\$16.50	N/A
EO5/EE5: Print Server sup 4yr		S-EQ5PS001-4- PS1	\$540.00	13.99%	\$464.46	\$22.04	N/A
EO5/EE5: Print Server sup 5yr		S-EQ5PS001-5- PS1	\$675.00	14.18%	\$579.31	\$27.49	N/A
EO5/EE5: Print Server (10)		EQ5PS010-PS1	\$11,015.00	18.13%	\$9,018.13	\$428.00	N/A
EO5/EE5: Print Server (10) sup 1yr		S-EQ5PS010-1- PS1	\$1,102.00	9.31%	\$999.44	\$47.43	N/A
EO5/EE5: Print Server (10) sup 3yr		S-EQ5PS010-3- PS1	\$3,306.00	14.21%	\$2,836.11	\$134.60	N/A
EO5/EE5: Print Server (10) sup 4yr		S-EQ5PS010-4- PS1	\$4,408.00	14.24%	\$3,780.14	\$179.41	N/A
EO5/EE5: Print Server (10) sup 5yr		S-EQ5PS010-5- PS1	\$5,510.00	14.23%	\$4,726.18	\$224.30	N/A
EO5/EE5: Cluster Enabler		EQ5CLS01-PS1	\$3,810.00	18.13%	\$3,119.22	\$148.04	N/A
EO5/EE5: Cluster Enabler sup 1yr		S-EQ5CLS01-1- PS1	\$381.00	9.30%	\$345.57	\$16.40	N/A
EO5/EE5: Cluster Enabler sup 3yr		S-EQ5CLS01-3- PS1	\$1,143.00	14.23%	\$980.30	\$46.52	N/A
EO5/EE5: Cluster Enabler sup 4yr		S-EQ5CLS01-4- PS1	\$1,524.00	14.19%	\$1,307.74	\$62.07	N/A
EO5/EE5: Cluster Enabler sup 5yr		S-EQ5CLS01-5- PS1	\$1,905.00	14.16%	\$1,635.17	\$77.61	N/A
EO5/EE5: Print Server - Version Upgrade		EQ5PS0IU-PS1	\$405.00	19.40%	\$326.43	\$15.49	N/A
EO5/EE5: Print Server - Version Upgrade sup 1yr		S-EQ5PS0IU-1- PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
EO5/EE5: Print Server - Version Upgrade sup 3yr		S-EQ5PS0IU-3- PS1	\$405.00	9.20%	\$367.74	\$17.45	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Print Server - Version Upgrade sup 4yr		S-EQ5PS0IU-4- PS1	\$540.00	9.32%	\$489.65	\$23.24	N/A
EO5/EE5: Print Server - Version Upgrade sup 5yr		S-EQ5PS0IU-5- PS1	\$675.00	9.25%	\$612.56	\$29.07	N/A
EO5/EE5: Print Server (10) - Version Upgrade		EQ5PSU10-PS1	\$3,304.50	19.39%	\$2,663.83	\$126.43	N/A
EO5/EE5: Print Server (10) - Version Upgrade sup 1yr		S-EQ5PSU10-1- PS1	\$1,102.00	9.31%	\$999.44	\$47.43	N/A
EO5/EE5: Print Server (10) - Version Upgrade sup 3yr		S-EQ5PSU10-3- PS1	\$3,306.00	9.31%	\$2,998.32	\$142.30	N/A
EO5/EE5: Print Server (10) - Version Upgrade sup 4yr		S-EQ5PSU10-4- PS1	\$4,408.00	9.31%	\$3,997.76	\$189.73	N/A
EO5/EE5: Print Server (10) - Version Upgrade sup 5yr		S-EQ5PSU10-5- PS1	\$5,510.00	9.32%	\$4,996.19	\$237.12	N/A
EO5/EE5: Cluster Enabler - Version Upgrade		EQ5CLS0U-PS1	\$1,143.00	19.35%	\$921.86	\$43.75	N/A
EO5/EE5: Cluster Enabler - Version Upgrade sup 1yr		S-EQ5CLS0U-1- PS1	\$381.00	9.30%	\$345.57	\$16.40	N/A
EO5/EE5: Cluster Enabler - Version Upgrade sup 3yr		S-EQ5CLS0U-3- PS1	\$1,143.00	9.30%	\$1,036.72	\$49.20	N/A
EO5/EE5: Cluster Enabler - Version Upgrade sup 4yr		S-EQ5CLS0U-4- PS1	\$1,524.00	9.30%	\$1,382.29	\$65.60	N/A
EO5/EE5: Cluster Enabler - Version Upgrade sup 5yr		S-EQ5CLS0U-5- PS1	\$1,905.00	9.30%	\$1,727.86	\$82.00	N/A
<b>Connector Licenses</b>							
EO5/EE5: External Data Connector		EQ5DC001-PS1	\$590.00	18.20%	\$482.59	\$22.90	N/A
EO5/EE5: External Data Connector sup 1yr		S-EQ5DC001-1- PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: External Data Connector sup 3yr		S-EQ5DC001-3- PS1	\$177.00	14.05%	\$152.13	\$7.22	N/A
EO5/EE5: External Data Connector sup 4yr		S-EQ5DC001-4- PS1	\$236.00	13.76%	\$203.52	\$9.66	N/A
EO5/EE5: External Data Connector sup 5yr		S-EQ5DC001-5- PS1	\$295.00	13.94%	\$253.89	\$12.05	N/A
EE5: Campus Card Connector		EQ5CC001-PS1	\$4,235.00	18.14%	\$3,466.81	\$164.53	N/A
EE5: Campus Card Connector sup 1yr		S-EQ5CC001-1- PS1	\$424.00	9.23%	\$384.87	\$18.27	N/A
EE5: Campus Card Connector sup 3yr		S-EQ5CC001-3- PS1	\$1,272.00	14.14%	\$1,092.13	\$51.83	N/A
EE5: Campus Card Connector sup 4yr		S-EQ5CC001-4- PS1	\$1,696.00	14.16%	\$1,455.84	\$69.09	N/A
EE5: Campus Card Connector sup 5yr		S-EQ5CC001-5- PS1	\$2,120.00	14.17%	\$1,819.55	\$86.36	N/A
EO5/EE5: Embedded Connector - IKON DocSend Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		EQ5DS001-PS1	\$1,100.00	18.12%	\$900.71	\$42.75	N/A
EO5/EE5: Embedded Connector - IKON DocSend sup 1yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS001-1- PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - IKON DocSend sup 3yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS001-3- PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
EO5/EE5: Embedded Connector - IKON DocSend sup 4yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS001-4- PS1	\$440.00	9.32%	\$398.97	\$18.94	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Embedded Connector - IKON DocSend sup 5yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS001-5-PS1	\$550.00	9.32%	\$498.71	\$23.67	N/A
EO5/EE5: Embedded Connector - EFI SendMe Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		EQ5SM001-PS1	\$1,100.00	19.40%	\$886.60	\$42.08	N/A
EO5/EE5: Embedded Connector - EFI SendMe sup 1yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM001-1-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - EFI SendMe sup 3yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM001-3-PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
EO5/EE5: Embedded Connector - EFI SendMe sup 4yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM001-4-PS1	\$440.00	9.32%	\$398.97	\$18.94	N/A
EO5/EE5: Embedded Connector - EFI SendMe sup 5yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM001-5-PS1	\$550.00	9.32%	\$498.71	\$23.67	N/A
EO5/EE5: External Data Connector - Version Upgrade		EQ5DC0IU-PS1	\$177.00	19.17%	\$143.07	\$6.79	N/A
EO5/EE5: External Data Connector - Version Upgrade sup 1yr		S-EQ5DC0IU-1-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: External Data Connector - Version Upgrade sup 3yr		S-EQ5DC0IU-3-PS1	\$177.00	8.93%	\$161.20	\$7.65	N/A
EO5/EE5: External Data Connector - Version Upgrade sup 4yr		S-EQ5DC0IU-4-PS1	\$236.00	9.07%	\$214.60	\$10.18	N/A
EO5/EE5: External Data Connector - Version Upgrade sup 5yr		S-EQ5DC0IU-5-PS1	\$295.00	9.15%	\$268.00	\$12.72	N/A
EE5: Campus Card Connector - Version Upgrade		EQ5CC0IU-PS1	\$1,270.50	19.35%	\$1,024.63	\$48.63	N/A
EE5: Campus Card Connector - Version Upgrade sup 1yr		S-EQ5CC0IU-1-PS1	\$424.00	9.23%	\$384.87	\$18.27	N/A
EE5: Campus Card Connector - Version Upgrade sup 3yr		S-EQ5CC0IU-3-PS1	\$1,271.00	9.32%	\$1,152.58	\$54.70	N/A
EE5: Campus Card Connector - Version Upgrade sup 4yr		S-EQ5CC0IU-4-PS1	\$1,696.00	9.29%	\$1,538.45	\$73.01	N/A
EE5: Campus Card Connector - Version Upgrade sup 5yr		S-EQ5CC0IU-5-PS1	\$2,120.00	9.32%	\$1,922.31	\$91.23	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		EQ5DS0IU-PS1	\$330.00	19.40%	\$265.98	\$12.62	N/A
EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade sup 1yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS0IU-1-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade sup 3yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS0IU-3-PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade sup 4yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS0IU-4-PS1	\$440.00	9.32%	\$398.97	\$18.94	N/A
EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade sup 5yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS0IU-5-PS1	\$550.00	9.32%	\$498.71	\$23.67	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		EQ5SM0IU-PS1	\$330.00	19.40%	\$265.98	\$12.62	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade sup 1yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM0IU-1-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade sup 3yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM0IU-3-PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade sup 4yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM0IU-4-PS1	\$440.00	9.32%	\$398.97	\$18.94	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade sup 5yr Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM0IU-5-PS1	\$550.00	9.32%	\$498.71	\$23.67	

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Workstation Licenses</b>							
EO5/EE5: Workstation Client (10)		EQ5WS010-PS1	\$505.00	18.20%	\$413.08	\$19.60	N/A
EO5/EE5: Workstation Client (10) sup 1yr		S-EQ5WS010-1-PS1	\$51.00	9.13%	\$46.35	\$2.20	N/A
EO5/EE5: Workstation Client (10) sup 3yr		S-EQ5WS010-3-PS1	\$153.00	14.40%	\$130.98	\$6.22	N/A
EO5/EE5: Workstation Client (10) sup 4yr		S-EQ5WS010-4-PS1	\$204.00	14.07%	\$175.31	\$8.32	N/A
EO5/EE5: Workstation Client (10) sup 5yr		S-EQ5WS010-5-PS1	\$255.00	13.87%	\$219.64	\$10.42	N/A
EO5/EE5: Workstation Client (100)		EQ5WS100-PS1	\$2,370.00	18.12%	\$1,940.45	\$92.09	N/A
EO5/EE5: Workstation Client (100) sup 1yr		S-EQ5WS100-1-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
EO5/EE5: Workstation Client (100) sup 3yr		S-EQ5WS100-3-PS1	\$711.00	14.13%	\$610.55	\$28.98	N/A
EO5/EE5: Workstation Client (100) sup 4yr		S-EQ5WS100-4-PS1	\$948.00	14.13%	\$814.06	\$38.64	N/A
EO5/EE5: Workstation Client (100) sup 5yr		S-EQ5WS100-5-PS1	\$1,185.00	14.13%	\$1,017.58	\$48.29	N/A
EO5/EE5: Workstation Client (1000)		EQ5WS01K-PS1	\$10,165.00	18.13%	\$8,321.95	\$394.96	N/A
EO5/EE5: Workstation Client (1000) sup 1yr		S-EQ5WS01K-1-PS1	\$1,107.00	9.26%	\$1,004.48	\$47.67	N/A
EO5/EE5: Workstation Client (1000) sup 3yr		S-EQ5WS01K-3-PS1	\$3,051.00	14.21%	\$2,617.49	\$124.23	N/A
EO5/EE5: Workstation Client (1000) sup 4yr		S-EQ5WS01K-4-PS1	\$4,068.00	14.21%	\$3,489.98	\$165.63	N/A
EO5/EE5: Workstation Client (1000) sup 5yr		S-EQ5WS01K-5-PS1	\$5,058.00	13.77%	\$4,361.47	\$207.00	N/A
EO5/EE5: Workstation Client (10) - Version Upgrade		EQ5WU010-PS1	\$151.50	18.87%	\$122.92	\$5.83	N/A
EO5/EE5: Workstation Client (10) - Version Upgrade sup 1yr		S-EQ5WU010-1-PS1	\$51.00	9.13%	\$46.35	\$2.20	N/A
EO5/EE5: Workstation Client (10) - Version Upgrade sup 3yr		S-EQ5WU010-3-PS1	\$153.00	9.13%	\$139.04	\$6.60	N/A
EO5/EE5: Workstation Client (10) - Version Upgrade sup 4yr		S-EQ5WU010-4-PS1	\$204.00	9.13%	\$185.38	\$8.80	N/A
EO5/EE5: Workstation Client (10) - Version Upgrade sup 5yr		S-EQ5WU010-5-PS1	\$255.00	9.13%	\$231.73	\$11.00	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade		EQ5WU100-PS1	\$711.00	19.37%	\$573.27	\$27.21	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade sup 1yr		S-EQ5WU100-1-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade sup 3yr		S-EQ5WU100-3-PS1	\$711.00	9.31%	\$644.80	\$30.60	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade sup 4yr		S-EQ5WU100-4-PS1	\$948.00	9.24%	\$860.41	\$40.83	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade sup 5yr		S-EQ5WU100-5-PS1	\$1,185.00	9.28%	\$1,075.00	\$51.02	N/A
EO5/EE5: Workstation Client (1000) - Version Upgrade		EQ5WU01K-PS1	\$3,049.50	19.39%	\$2,458.30	\$116.67	N/A
EO5/EE5: Workstation Client (1000) - Version Upgrade sup 1yr		S-EQ5WU01K-1-PS1	\$1,017.00	9.26%	\$922.87	\$43.80	N/A
EO5/EE5: Workstation Client (1000) - Version Upgrade sup 3yr		S-EQ5WU01K-3-PS1	\$3,051.00	9.32%	\$2,766.60	\$131.30	N/A
EO5/EE5: Workstation Client (1000) - Version Upgrade sup 4yr		S-EQ5WU01K-4-PS1	\$4,068.00	9.31%	\$3,689.47	\$175.10	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Workstation Client (1000) - Version Upgrade sup 5yr		S-EQ5WU01K-5-PS1	\$5,085.00	9.32%	\$4,611.33	\$218.85	N/A
<b>Release Station Licenses</b>							
EO5/EE5: Release Station		EQ5RS001-PS1	\$590.00	18.20%	\$482.59	\$22.90	N/A
EO5/EE5: Release Station sup 1yr		S-EQ5RS001-1-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: Release Station sup 3yr		S-EQ5RS001-3-PS1	\$177.00	14.05%	\$152.13	\$7.22	N/A
EO5/EE5: Release Station sup 4yr		S-EQ5RS001-4-PS1	\$236.00	13.76%	\$203.52	\$9.66	N/A
EO5/EE5: Release Station sup 5yr		S-EQ5RS001-5-PS1	\$295.00	13.94%	\$253.89	\$12.05	N/A
EO5/EE5: Release Station (10)		EQ5RS010-PS1	\$5,080.00	19.40%	\$4,094.48	\$194.32	N/A
EO5/EE5: Release Station (10) sup 1yr		S-EQ5RS010-1-PS1	\$508.00	9.17%	\$461.44	\$21.90	N/A
EO5/EE5: Release Station (10) sup 3yr		S-EQ5RS010-3-PS1	\$1,524.00	14.19%	\$1,307.74	\$62.07	N/A
EO5/EE5: Release Station (10) sup 4yr		S-EQ5RS010-4-PS1	\$2,032.00	14.22%	\$1,742.98	\$82.72	N/A
EO5/EE5: Release Station (10) sup 5yr		S-EQ5RS010-5-PS1	\$2,540.00	14.20%	\$2,179.22	\$103.43	N/A
EO5/EE5: Release Station - Version Upgrade		EQ5RS0IU-PS1	\$177.00	19.17%	\$143.07	\$6.79	N/A
EO5/EE5: Release Station - Version Upgrade sup 1yr		S-EQ5RS0IU-1-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: Release Station - Version Upgrade sup 3yr		S-EQ5RS0IU-3-PS1	\$177.00	8.93%	\$161.20	\$7.65	N/A
EO5/EE5: Release Station - Version Upgrade sup 4yr		S-EQ5RS0IU-4-PS1	\$236.00	9.07%	\$214.60	\$10.18	N/A
EO5/EE5: Release Station - Version Upgrade sup 5yr		S-EQ5RS0IU-5-PS1	\$295.00	9.15%	\$268.00	\$12.72	N/A
EO5/EE5: Release Station (10) - Version Upgrade		EQ5RSU10-PS1	\$1,524.00	19.35%	\$1,229.15	\$58.34	N/A
EO5/EE5: Release Station (10) - Version Upgrade sup 1yr		S-EQ5RSU10-1-PS1	\$508.00	9.17%	\$461.44	\$21.90	N/A
EO5/EE5: Release Station (10) - Version Upgrade sup 3yr		S-EQ5RSU10-3-PS1	\$1,524.00	9.30%	\$1,382.29	\$65.60	N/A
EO5/EE5: Release Station (10) - Version Upgrade sup 4yr		S-EQ5RSU10-4-PS1	\$2,032.00	9.32%	\$1,842.72	\$87.46	N/A
EO5/EE5: Release Station (10) - Version Upgrade sup 5yr		S-EQ5RSU10-5-PS1	\$2,540.00	9.33%	\$2,303.15	\$109.31	N/A
<b>Web-Based Release Station Licenses</b>							
EO5/EE5: Web-based Release		EQ5WR001-PS1	\$275.00	19.40%	\$221.65	\$10.52	N/A
EO5/EE5: Web-based Release sup 1yr		S-EQ5WR001-1-PS1	\$28.00	6.45%	\$26.20	\$1.24	N/A
EO5/EE5: Web-based Release sup 3yr		S-EQ5WR001-3-PS1	\$84.00	13.64%	\$72.54	\$3.44	N/A
EO5/EE5: Web-based Release sup 4yr		S-EQ5WR001-4-PS1	\$112.00	12.74%	\$97.73	\$4.64	N/A
EO5/EE5: Web-based Release sup 5yr		S-EQ5WR001-5-PS1	\$140.00	13.64%	\$120.90	\$5.74	N/A
EO5/EE5: Web-based Release (10)		EQ5WR010-PS1	\$2,225.00	19.40%	\$1,793.35	\$85.11	N/A
EO5/EE5: Web-based Release (10) sup 1yr		S-EQ5WR010-1-PS1	\$223.00	9.19%	\$202.51	\$9.61	N/A
EO5/EE5: Web-based Release (10) sup 3yr		S-EQ5WR010-3-PS1	\$669.00	14.16%	\$574.28	\$27.26	N/A
EO5/EE5: Web-based Release (10) sup 4yr		S-EQ5WR010-4-PS1	\$892.00	14.16%	\$765.70	\$36.34	N/A
EO5/EE5: Web-based Release (10) sup 5yr		S-EQ5WR010-5-PS1	\$1,115.00	14.16%	\$957.13	\$45.43	N/A
EO5/EE5: Web-based Release (100)		EQ5WR100-PS1	\$16,950.00	19.40%	\$13,661.70	\$648.38	N/A
EO5/EE5: Web-based Release (100) sup 1yr		S-EQ5WR100-1-PS1	\$1,695.00	9.30%	\$1,537.45	\$72.97	N/A
EO5/EE5: Web-based Release (100) sup 3yr		S-EQ5WR100-3-PS1	\$5,085.00	14.23%	\$4,361.47	\$207.00	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

[illegible]

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Core Enterprise License (1,000-4,999 users)		EQ5EFNCK-PS1	\$9.30	13.33%	\$8.06	\$0.38	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) sup 1yr		S-EQ5EFNCK-1-PS1	\$0.93	0.00%	\$0.93	\$0.04	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) sup 3yr		S-EQ5EFNCK-3-PS1	\$2.79	27.78%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) sup 4yr		S-EQ5EFNCK-4-PS1	\$3.72	18.75%	\$3.02	\$0.14	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) sup 5yr		S-EQ5EFNCK-5-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users)		EQ5EFNC1-PS1	\$6.30	4.05%	\$6.05	\$0.29	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users)-sup 1yr		S-EQ5EFNC1-1-PS1	\$0.63	0.00%	\$0.63	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) sup 3yr		S-EQ5EFNC1-3-PS1	\$1.89	46.69%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) sup 4yr		S-EQ5EFNC1-4-PS1	\$2.52	20.04%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) sup 5yr		S-EQ5EFNC1-5-PS1	\$3.15	4.05%	\$3.02	\$0.14	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users)		EQ5EFNC2-PS1	\$5.50	8.41%	\$5.04	\$0.24	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) sup 1yr		S-EQ5EFNC2-1-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) sup 3yr		S-EQ5EFNC2-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) sup 4yr		S-EQ5EFNC2-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) sup 5yr		S-EQ5EFNC2-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users)		EQ5EFNC3-PS1	\$5.05	0.25%	\$5.04	\$0.24	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) sup 1yr		S-EQ5EFNC3-1-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) sup 3yr		S-EQ5EFNC3-3-PS1	\$1.52	33.72%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) sup 4yr		S-EQ5EFNC3-4-PS1	\$2.02	0.25%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) sup 5yr		S-EQ5EFNC3-5-PS1	\$2.53	20.36%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users)		EQ5EFNC4-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) sup 1yr		S-EQ5EFNC4-1-PS1	\$0.47	0.00%	\$0.47	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) sup 3yr		S-EQ5EFNC4-3-PS1	\$1.40	28.04%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) sup 4yr		S-EQ5EFNC4-4-PS1	\$1.86	45.83%	\$1.01	\$0.05	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Core Enterprise License (50,000-99,999 users) sup 5yr		S-EQ5EFNC4-5-PS1	\$2.33	13.52%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		EQ5EFNC5-PS1	\$4.25	5.18%	\$4.03	\$0.19	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		S-EQ5EFNC5-1-PS1	\$0.43	0.00%	\$0.43	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		S-EQ5EFNC5-3-PS1	\$1.28	21.29%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		S-EQ5EFNC5-4-PS1	\$1.70	40.74%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		S-EQ5EFNC5-5-PS1	\$2.13	5.40%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade		EQ5EFNUK-PS1	\$2.79	27.78%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 1yr		S-EQ5EFNUK-1-PS1	\$0.93	0.00%	\$0.93	\$0.04	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 3yr		S-EQ5EFNUK-3-PS1	\$2.79	27.78%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 4yr		S-EQ5EFNUK-4-PS1	\$3.72	18.75%	\$3.02	\$0.14	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 5yr		S-EQ5EFNUK-5-PS1	\$4.65	13.33%	\$4.03	\$0.19	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade		EQ5EFNU1-PS1	\$1.89	46.69%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 1yr		S-EQ5EFNU1-1-PS1	\$0.63	0.00%	\$0.63	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 3yr		S-EQ5EFNU1-3-PS1	\$1.89	46.69%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 4yr		S-EQ5EFNU1-4-PS1	\$2.52	20.04%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 5yr		S-EQ5EFNU1-5-PS1	\$3.15	4.05%	\$3.02	\$0.14	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade		EQ5EFNU2-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 1yr		S-EQ5EFNU2-1-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 3yr		S-EQ5EFNU2-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 4yr		S-EQ5EFNU2-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 5yr		S-EQ5EFNU2-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade		EQ5EFNU3-PS1	\$1.52	33.50%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 1yr		S-EQ5EFNU3-1-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 3yr		S-EQ5EFNU3-3-PS1	\$1.52	33.72%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 4yr		S-EQ5EFNU3-4-PS1	\$2.02	0.25%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 5yr		S-EQ5EFNU3-5-PS1	\$2.53	20.36%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade		EQ5EFNU4-PS1	\$1.40	27.78%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 1yr		S-EQ5EFNU4-1-PS1	\$0.47	0.00%	\$0.47	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 3yr		S-EQ5EFNU4-3-PS1	\$1.40	28.04%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 4yr		S-EQ5EFNU4-4-PS1	\$1.86	45.83%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 5yr		S-EQ5EFNU4-5-PS1	\$2.33	13.52%	\$2.02	\$0.10	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade		EQ5EFNU5-PS1	\$1.28	20.98%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 1yr		S-EQ5EFNU5-1-PS1	\$0.43	0.00%	\$0.43	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 3yr		S-EQ5EFNU5-3-PS1	\$1.28	21.29%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 4yr		S-EQ5EFNU5-4-PS1	\$1.70	40.74%	\$1.01	\$0.05	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 5yr		S-EQ5EFNU5-5-PS1	\$2.13	5.40%	\$2.02	\$0.10	N/A
<b>Equitrac Office 5 Enterprise -Enhanced functionality (price per user)</b>							
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users)		EQ5EFNEK-PS1	\$15.25	14.11%	\$13.10	\$0.62	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 1yr		S-EQ5EFNEK-1- PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 3yr		S-EQ5EFNEK-3- PS1	\$4.58	12.01%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 4yr		S-EQ5EFNEK-4- PS1	\$6.10	0.90%	\$6.05	\$0.29	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) sup 5yr		S-EQ5EFNEK-5- PS1	\$7.63	7.57%	\$7.05	\$0.33	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users)		EQ5EFNE1-PS1	\$10.15	10.67%	\$9.07	\$0.43	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 1yr		S-EQ5EFNE1-1- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 3yr		S-EQ5EFNE1-3- PS1	\$3.05	0.90%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 4yr		S-EQ5EFNE1-4- PS1	\$4.06	0.74%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) sup 5yr		S-EQ5EFNE1-5- PS1	\$5.08	0.84%	\$5.04	\$0.24	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users)		EQ5EFNE2-PS1	\$8.90	9.44%	\$8.06	\$0.38	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 1yr		S-EQ5EFNE2-1- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 3yr		S-EQ5EFNE2-3- PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 4yr		S-EQ5EFNE2-4- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) sup 5yr		S-EQ5EFNE2-5- PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users)		EQ5EFNE3-PS1	\$7.60	7.20%	\$7.05	\$0.33	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 1yr		S-EQ5EFNE3-1- PS1	\$0.76	0.00%	\$0.76	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 3yr		S-EQ5EFNE3-3- PS1	\$2.28	11.62%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 4yr		S-EQ5EFNE3-4- PS1	\$3.04	0.58%	\$3.02	\$0.14	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) sup 5yr		S-EQ5EFNE3-5- PS1	\$3.80	20.46%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users)		EQ5EFNE4-PS1	\$7.00	13.64%	\$6.05	\$0.29	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 1yr		S-EQ5EFNE4-1- PS1	\$0.70	0.00%	\$0.70	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 3yr		S-EQ5EFNE4-3- PS1	\$2.10	4.05%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 4yr		S-EQ5EFNE4-4- PS1	\$2.80	28.04%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) sup 5yr		S-EQ5EFNE4-5- PS1	\$3.50	13.64%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users)		EQ5EFNE5-PS1	\$6.35	4.80%	\$6.05	\$0.29	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 1yr		S-EQ5EFNE5-1- PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 3yr		S-EQ5EFNE5-3- PS1	\$1.91	47.25%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 4yr		S-EQ5EFNE5-4- PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) sup 5yr		S-EQ5EFNE5-5- PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade		EQ5EFEUK-PS1	\$4.58	11.91%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 1yr		S-EQ5EFEUK-1- PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 3yr		S-EQ5EFEUK-3- PS1	\$4.58	12.01%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 4yr		S-EQ5EFEUK-4- PS1	\$6.10	0.90%	\$6.05	\$0.29	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 5yr		S-EQ5EFEUK-5- PS1	\$7.63	7.57%	\$7.05	\$0.33	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade		EQ5EFEU1-PS1	\$3.05	0.74%	\$3.02	\$0.14	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 1yr		S-EQ5EFEU1-1- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 3yr		S-EQ5EFEU1-3- PS1	\$3.05	0.90%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 4yr		S-EQ5EFEU1-4- PS1	\$4.06	0.74%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 5yr		S-EQ5EFEU1-5- PS1	\$5.08	0.84%	\$5.04	\$0.24	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade		EQ5EFEU2-PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 1yr		S-EQ5EFEU2-1- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 3yr		S-EQ5EFEU2-3- PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 4yr		S-EQ5EFEU2-4- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 5yr		S-EQ5EFEU2-5- PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade		EQ5EFEU3-PS1	\$2.28	11.62%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 1yr		S-EQ5EFEU3-1- PS1	\$0.76	0.00%	\$0.76	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 3yr		S-EQ5EFEU3-3- PS1	\$2.28	11.62%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 4yr		S-EQ5EFEU3-4- PS1	\$3.04	0.58%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 5yr		S-EQ5EFEU3-5- PS1	\$3.80	20.46%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade		EQ5EFEU4-PS1	\$2.10	4.05%	\$2.02	\$0.10	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 1yr		S-EQ5EFEU4-1- PS1	\$0.70	0.00%	\$0.70	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 3yr		S-EQ5EFEU4-3- PS1	\$2.10	4.05%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 4yr		S-EQ5EFEU4-4- PS1	\$2.80	28.04%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 5yr		S-EQ5EFEU4-5- PS1	\$3.50	13.64%	\$3.02	\$0.14	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade		EQ5EFEU5-PS1	\$1.91	47.11%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 1yr		S-EQ5EFEU5-1- PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 3yr		S-EQ5EFEU5-3- PS1	\$1.91	47.25%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 4yr		S-EQ5EFEU5-4- PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 5yr		S-EQ5EFEU5-5- PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
<b>Equitrac Express 5 Enterprise - Core functionality (price per user, minimum 1000 users)</b>							
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users)		EQ5EENCK-PS1	\$10.60	14.46%	\$9.07	\$0.43	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users) sup 1yr		S-EQ5EENCK-1- PS1	\$1.06	4.95%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users) sup 3yr		S-EQ5EENCK-3- PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users) sup 4yr		S-EQ5EENCK-4- PS1	\$4.24	4.95%	\$4.03	\$0.19	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users) sup 5yr		S-EQ5EENCK-5- PS1	\$5.30	4.95%	\$5.04	\$0.24	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users)		EQ5EENC1-PS1	\$7.20	2.05%	\$7.05	\$0.33	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users) sup 1yr		S-EQ5EENC1-1- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users) sup 3yr		S-EQ5EENC1-3- PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users) sup 4yr		S-EQ5EENC1-4- PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Core Enterprise License (5,000-9,999 users) sup 5yr		S-EQ5EENC1-5-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users)		EQ5EENC2-PS1	\$6.35	4.80%	\$6.05	\$0.29	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 1yr		S-EQ5EENC2-1-PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 3yr		S-EQ5EENC2-3-PS1	\$1.91	47.25%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 4yr		S-EQ5EENC2-4-PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) sup 5yr		S-EQ5EENC2-5-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users)		EQ5EENC3-PS1	\$5.95	15.34%	\$5.04	\$0.24	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 1yr		S-EQ5EENC3-1-PS1	\$0.60	0.00%	\$0.60	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 3yr		S-EQ5EENC3-3-PS1	\$1.79	43.72%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 4yr		S-EQ5EENC3-4-PS1	\$2.38	15.34%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) sup 5yr		S-EQ5EENC3-5-PS1	\$2.98	32.38%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users)		EQ5EENC4-PS1	\$5.50	8.41%	\$5.04	\$0.24	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 1yr		S-EQ5EENC4-1-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 3yr		S-EQ5EENC4-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 4yr		S-EQ5EENC4-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) sup 5yr		S-EQ5EENC4-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users)		EQ5EENC5-PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 1yr		S-EQ5EENC5-1-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 3yr		S-EQ5EENC5-3-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 4yr		S-EQ5EENC5-4-PS1	\$2.04	1.23%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) sup 5yr		S-EQ5EENC5-5-PS1	\$2.55	20.98%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade		EQ5EENUK-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 1yr		S-EQ5EENUK-1-PS1	\$1.06	4.95%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 3yr		S-EQ5EENUK-3-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 4yr		S-EQ5EENUK-4-PS1	\$4.24	4.95%	\$4.03	\$0.19	N/A
Equitrac Express 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade sup 5yr		S-EQ5EENUK-5-PS1	\$5.30	4.95%	\$5.04	\$0.24	N/A
Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade		EQ5EENU1-PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 1yr		S-EQ5EENU1-1-PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 3yr		S-EQ5EENU1-3-PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 4yr		S-EQ5EENU1-4-PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade sup 5yr		S-EQ5EENU1-5-PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade		EQ5EENU2-PS1	\$1.91	47.11%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 1yr		S-EQ5EENU2-1-PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 3yr		S-EQ5EENU2-3-PS1	\$1.91	47.25%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 4yr		S-EQ5EENU2-4-PS1	\$2.54	20.67%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade sup 5yr		S-EQ5EENU2-5-PS1	\$3.18	4.95%	\$3.02	\$0.14	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade		EQ5EENU3-PS1	\$1.79	43.56%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 1yr		S-EQ5EENU3-1-PS1	\$0.60	0.00%	\$0.60	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 3yr		S-EQ5EENU3-3-PS1	\$1.79	43.72%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 4yr		S-EQ5EENU3-4-PS1	\$2.38	15.34%	\$2.02	\$0.10	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade sup 5yr		S-EQ5EENU3-5-PS1	\$2.98	32.38%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade		EQ5EENU4-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 1yr		S-EQ5EENU4-1-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 3yr		S-EQ5EENU4-3-PS1	\$1.65	38.94%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 4yr		S-EQ5EENU4-4-PS1	\$2.20	8.41%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade sup 5yr		S-EQ5EENU4-5-PS1	\$2.75	26.73%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 5yr		S-EQ5EENU5-5-PS1	\$2.55	20.98%	\$2.02	\$0.10	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade		EQ5EENU5-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 1yr		S-EQ5EENU5-1-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 3yr		S-EQ5EENU5-3-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade sup 4yr		S-EQ5EENU5-4-PS1	\$2.04	1.23%	\$2.02	\$0.10	N/A
<b>Equitrac Express 5 Enterprise - Enhanced functionality (price per user, minimum 1000 users)</b>							
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users)		EQ5EECEK-PS1	\$17.40	47.89%	\$9.07	\$0.43	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) sup 1yr		S-EQ5EECEK-1-PS1	\$1.74	42.10%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) sup 3yr		S-EQ5EECEK-3-PS1	\$5.22	3.50%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) sup 4yr		S-EQ5EECEK-4-PS1	\$6.96	13.15%	\$6.05	\$0.29	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) sup 5yr		S-EQ5EECEK-5-PS1	\$8.70	7.36%	\$8.06	\$0.38	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users)		EQ5EECE1-PS1	\$11.85	14.98%	\$10.08	\$0.48	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) sup 1yr		S-EQ5EECE1-1-PS1	\$1.19	15.34%	\$1.01	\$0.05	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) sup 3yr		S-EQ5EECE1-3- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) sup 4yr		S-EQ5EECE1-4- PS1	\$4.74	14.98%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) sup 5yr		S-EQ5EECE1-5- PS1	\$5.93	15.05%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users)		EQ5EECE2-PS1	\$10.20	11.10%	\$9.07	\$0.43	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) sup 1yr		S-EQ5EECE2-1- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) sup 3yr		S-EQ5EECE2-3- PS1	\$3.06	1.23%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) sup 4yr		S-EQ5EECE2-4- PS1	\$4.08	1.23%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) sup 5yr		S-EQ5EECE2-5- PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users)		EQ5EECE3-PS1	\$8.90	9.44%	\$8.06	\$0.38	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) sup 1yr		S-EQ5EECE3-1- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) sup 3yr		S-EQ5EECE3-3- PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) sup 4yr		S-EQ5EECE3-4- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) sup 5yr		S-EQ5EECE3-5- PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users)		EQ5EECE4-PS1	\$8.05	12.39%	\$7.05	\$0.33	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) sup 1yr		S-EQ5EECE4-1- PS1	\$0.81	0.00%	\$0.81	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) sup 3yr		S-EQ5EECE4-3- PS1	\$2.42	16.74%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) sup 4yr		S-EQ5EECE4-4- PS1	\$3.22	6.13%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) sup 5yr		S-EQ5EECE4-5- PS1	\$4.03	0.00%	\$4.03	\$0.19	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Enhanced Enterprise License (100,000 and more users)		EQ5EECE5-PS1	\$7.20	2.05%	\$7.05	\$0.33	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 1yr		S-EQ5EECE5-1- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 3yr		S-EQ5EECE5-3- PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 4yr		S-EQ5EECE5-4- PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) sup 5yr		S-EQ5EECE5-5- PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade		EQ5EECUK-PS1	\$5.22	3.50%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 1yr		S-EQ5EECUK-1- PS1	\$1.74	42.10%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 3yr		S-EQ5EECUK-3- PS1	\$5.22	3.50%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 4yr		S-EQ5EECUK-4- PS1	\$6.96	13.15%	\$6.05	\$0.29	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade sup 5yr		S-EQ5EECUK-5- PS1	\$8.70	7.36%	\$8.06	\$0.38	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade		EQ5EECU1-PS1	\$3.56	14.98%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 1yr		S-EQ5EECU1-1- PS1	\$1.19	15.34%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 3yr		S-EQ5EECU1-3- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 4yr		S-EQ5EECU1-4- PS1	\$4.74	14.98%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade sup 5yr		S-EQ5EECU1-5- PS1	\$5.93	15.05%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade		EQ5EECU2-PS1	\$3.06	1.23%	\$3.02	\$0.14	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 1yr		S-EQ5EECU2-1- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 3yr		S-EQ5EECU2-3- PS1	\$3.06	1.23%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 4yr		S-EQ5EECU2-4- PS1	\$4.08	1.23%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade sup 5yr		S-EQ5EECU2-5- PS1	\$5.10	1.23%	\$5.04	\$0.24	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade		EQ5EECU3-PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 1yr		S-EQ5EECU3-1- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 3yr		S-EQ5EECU3-3- PS1	\$2.67	24.53%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 4yr		S-EQ5EECU3-4- PS1	\$3.56	15.10%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade sup 5yr		S-EQ5EECU3-5- PS1	\$4.45	9.44%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade		EQ5EECU4-PS1	\$2.42	16.56%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 1yr		S-EQ5EECU4-1- PS1	\$0.81	0.00%	\$0.81	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 3yr		S-EQ5EECU4-3- PS1	\$2.42	16.74%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 4yr		S-EQ5EECU4-4- PS1	\$3.22	6.13%	\$3.02	\$0.14	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade sup 5yr		S-EQ5EECU4-5- PS1	\$4.03	0.00%	\$4.03	\$0.19	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade		EQ5EECU5-PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 1yr		S-EQ5EECU5-1- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 3yr		S-EQ5EECU5-3- PS1	\$2.16	6.71%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 4yr		S-EQ5EECU5-4- PS1	\$2.88	30.03%	\$2.02	\$0.10	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade sup 5yr		S-EQ5EECU5-5- PS1	\$3.60	16.04%	\$3.02	\$0.14	N/A
<b>Renewal</b>							
EO5/EE5: Embedded Device		S-EQ5ED001-R- PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device Loyalty		S-EQ5EL001-R- PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device Loyalty (10)		S-EQ5EL010-R- PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device Loyalty (100)		S-EQ5EL100-R- PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A
EO5/EE5: Embedded Device (10)		S-EQ5ED010-R- PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device (100)		S-EQ5ED100-R- PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A
EO5/EE5: Embedded Device (500)		S-EQ5ED500-R- PS1	\$15,254.00	9.32%	\$13,831.97	\$656.47	N/A
EO5/EE5: Capture and Send		S-EQ5MA001-R- PS1	\$48.00	7.65%	\$44.33	\$2.10	N/A
EO5/EE5: Capture and Send (10) Pack		S-EQ5MA010-R- PS1	\$435.00	8.98%	\$395.95	\$18.79	N/A
EO5/EE5: Capture and Send (100) Pack		S-EQ5MA100-R- PS1	\$3,950.00	9.04%	\$3,592.75	\$170.51	N/A
EO5/EE5: Capture and Send (500) Pack		S-EQ5MA500-R- PS1	\$18,000.00	9.05%	\$16,370.87	\$776.96	N/A
EO5/EE5: Embedded Device - Version Upgrade		S-EQ5CS001-R- PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
EO5/EE5: Embedded Device (10) - Version Upgrade		S-EQ5CS010-R- PS1	\$430.00	9.32%	\$389.90	\$18.50	N/A
EO5/EE5: Embedded Device (100) - Version Upgrade		S-EQ5CS100-R- PS1	\$3,390.00	9.32%	\$3,073.88	\$145.89	N/A
EO5/EE5: Embedded Device (500) - Version Upgrade		S-EQ5CS500-R- PS1	\$15,254.00	9.32%	\$13,831.97	\$656.47	N/A
EO5/EE5: Capture and Send - Version Upgrade		S-EQ5ED0IU-R- PS1	\$48.00	7.65%	\$44.33	\$2.10	N/A
EO5/EE5: Capture and Send (10) Pack - Version Upgrade		S-EQ5ED0XU-R- PS1	\$435.00	8.98%	\$395.95	\$18.79	N/A
EO5/EE5: Capture and Send (100) Pack - Version Upgrade		S-EQ5ED0CU-R- PS1	\$3,950.00	9.04%	\$3,592.75	\$170.51	N/A
EO5/EE5: Capture and Send (500) Pack - Version Upgrade		S-EQ5ED0DU-R- PS1	\$18,000.00	9.05%	\$16,370.87	\$776.96	N/A
Third party USB Card Reader License (1)		S-EQ5CR001-R- PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A
Third Party USB Card Reader Licenses (10)		S-EQ5CR010-R- PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
Third Party USB Card Reader Licenses (100)		S-EQ5CR100-R- PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Third Party USB Card Reader Licenses (500)		S-EQ5CR500-R- PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Third party USB Card Reader License (1) - Version Upgrade		S-EQ5CR0IU-R-PS1	\$5.00	0.00%	\$5.00	\$0.24	N/A
Third Party USB Card Reader Licenses (10) - Version Upgrade		S-EQ5CR0XU-R-PS1	\$50.00	9.32%	\$45.34	\$2.15	N/A
Third Party USB Card Reader Licenses (100) - Version Upgrade		S-EQ5CR0CU-R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Third Party USB Card Reader Licenses (500) - Version Upgrade		S-EQ5CR0DU-R-PS1	\$2,500.00	9.33%	\$2,266.88	\$107.59	N/A
Equitrac Office 5: Suite		S-EQ5EFSU1-R-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
Equitrac Office 5: Small Business Edition (SBE)		S-EQ5EFSB1-R-PS1	\$85.00	8.73%	\$77.58	\$3.68	N/A
Equitrac Office 5: Suite - Version Upgrade (From EO4)		S-EQ5EFSUU-R-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
Equitrac Office 5: SBE - Version Upgrade (From EO4)		S-EQ5EFSBU-R-PS1	\$85.00	8.73%	\$77.58	\$3.68	N/A
Equitrac Express 5: Suite		S-EQ5EESU1-R-PS1	\$279.00	9.00%	\$253.89	\$12.05	N/A
Equitrac Express 5: Small Campus Edition (SCE)		S-EQ5EESC1-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
Equitrac Express 5: Suite - Version Upgrade (From EE4)		S-EQ5EESUU-R-PS1	\$279.00	9.00%	\$253.89	\$12.05	N/A
Equitrac Express 5: SCE - Version Upgrade (From EE4)		S-EQ5EESCU-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded)		S-EQ5EFSMB-R-PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
Equitrac Office 5: SMB User License (25)		S-EQ5SU025-R-PS1	\$65.00	8.55%	\$59.44	\$2.82	N/A
Equitrac Office 5: SMB User License (100)		S-EQ5SU100-R-PS1	\$230.00	9.32%	\$208.55	\$9.90	N/A
Equitrac Office 5: SMB User License (250)		S-EQ5SU250-R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
Equitrac Office 5: SMB Base License (incl. 25 users, 1 embedded) - Version Upgrade		S-EQ5EFSUB-R-PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
Equitrac Office 5: SMB User License (25) - Version Upgrade		S-EQ5SG025-R-PS1	\$65.00	8.55%	\$59.44	\$2.82	N/A
Equitrac Office 5: SMB User License (100) - Version Upgrade		S-EQ5SG100-R-PS1	\$230.00	9.32%	\$208.55	\$9.90	N/A
Equitrac Office 5: SMB User License (250) - Version Upgrade		S-EQ5SG250-R-PS1	\$500.00	9.33%	\$453.38	\$21.52	N/A
EO5/EE5: Print Server		S-EQ5PS001-R-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
EO5/EE5: Print Server (10)		S-EQ5PS010-R-PS1	\$1,102.00	9.31%	\$999.44	\$47.43	N/A
EO5/EE5: Cluster Enabler		S-EQ5CLS01-R-PS1	\$381.00	9.30%	\$345.57	\$16.40	N/A
EO5/EE5: Print Server - Version Upgrade		S-EQ5PS0IU-R-PS1	\$135.00	8.95%	\$122.92	\$5.83	N/A
EO5/EE5: Print Server (10) - Version Upgrade		S-EQ5PSU10-R-PS1	\$1,102.00	9.31%	\$999.44	\$47.43	N/A
EO5/EE5: Cluster Enabler - Version Upgrade		S-EQ5CLS0U-R-PS1	\$381.00	9.30%	\$345.57	\$16.40	N/A
EO5/EE5: Workstation Client (10)		S-EQ5WS010-R-PS1	\$51.00	9.13%	\$46.35	\$2.20	N/A
EO5/EE5: Workstation Client (100)		S-EQ5WS100-R-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
EO5/EE5: Workstation Client (1000)		S-EQ5WS01K-R-PS1	\$1,017.00	9.26%	\$922.87	\$43.80	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

EO5/EE5: Workstation Client (10) - Version Upgrade		S-EQ5WU010-R-PS1	\$51.00	9.13%	\$46.35	\$2.20	N/A
EO5/EE5: Workstation Client (100) - Version Upgrade		S-EQ5WU100-R-PS1	\$237.00	9.03%	\$215.61	\$10.23	N/A
EO5/EE5: Workstation Client (1000) - Version Upgrade		S-EQ5WU01K-R-PS1	\$1,017.00	9.26%	\$922.87	\$43.80	N/A
EO5/EE5: Release Station		S-EQ5RS001-R-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: Release Station (10)		S-EQ5RS010-R-PS1	\$508.00	9.17%	\$461.44	\$21.90	N/A
EO5/EE5: Release Station - Version Upgrade		S-EQ5RS0IU-R-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EO5/EE5: Release Station (10) - Version Upgrade		S-EQ5RSU10-R-PS1	\$508.00	9.17%	\$461.44	\$21.90	N/A
EO5/EE5: Web-based Release		S-EQ5WR001-R-PS1	\$28.00	6.45%	\$26.20	\$1.24	N/A
EO5/EE5: Web-based Release (10)		S-EQ5WR010-R-PS1	\$223.00	9.19%	\$202.51	\$9.61	N/A
EO5/EE5: Web-based Release (100)		S-EQ5WR100-R-PS1	\$1,695.00	9.30%	\$1,537.45	\$72.97	N/A
EO5/EE5: Web-based Release (500)		S-EQ5WR500-R-PS1	\$7,627.00	9.32%	\$6,916.49	\$328.26	N/A
EO5/EE5: Web-based Release - Version Upgrade		S-EQ5WR0IU-R-PS1	\$28.00	6.45%	\$26.20	\$1.24	N/A
EO5/EE5: Web-based Release (10) - Version Upgrade		S-EQ5WR0XU-R-PS1	\$223.00	9.19%	\$202.51	\$9.61	N/A
EO5/EE5: Web-based Release (100) - Version Upgrade		S-EQ5WR0CU-R-PS1	\$1,695.00	9.30%	\$1,537.45	\$72.97	N/A
EO5/EE5: Web-based Release (500) - Version Upgrade		S-EQ5WR0DU-R-PS1	\$7,627.00	9.32%	\$6,916.49	\$328.26	N/A
EO5/EE5: External Data Connector		S-EQ5DC001-R-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EE5: Campus Card Connector		S-EQ5CC001-R-PS1	\$424.00	9.23%	\$384.87	\$18.27	N/A
EO5/EE5: Embedded Connector - IKON DocSend Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS001-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - EFI SendMe Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM001-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: External Data Connector - Version Upgrade		S-EQ5DC0IU-R-PS1	\$59.00	7.79%	\$54.41	\$2.58	N/A
EE5: Campus Card Connector - Version Upgrade		S-EQ5CC0IU-R-PS1	\$424.00	9.23%	\$384.87	\$18.27	N/A
EO5/EE5: Embedded Connector - IKON DocSend - Version Upgrade Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5DS0IU-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A
EO5/EE5: Embedded Connector - EFI SendMe - Version Upgrade Part # requires extension for power supply -N (North America), -K (UK), -E (Europe)		S-EQ5SM0IU-R-PS1	\$110.00	9.32%	\$99.74	\$4.73	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Core Enterprise License (1,000-4,999 users)		S-EQ5EFNCK-R-PS1	\$0.93	0.00%	\$0.93	\$0.04	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users)		S-EQ5EFNC1-R-PS1	\$0.63	0.00%	\$0.63	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users)		S-EQ5EFNC2-R-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users)		S-EQ5EFNC3-R-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users)		S-EQ5EFNC4-R-PS1	\$0.47	0.00%	\$0.47	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users)		S-EQ5EFNC5-R-PS1	\$0.43	0.00%	\$0.43	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (1,000-4,999 users) - Version Upgrade		S-EQ5EFNUK-R-PS1	\$0.93	0.00%	\$0.93	\$0.04	N/A
Equitrac Office 5: Core Enterprise License (5,000-9,999 users) - Version Upgrade		S-EQ5EFNU1-R-PS1	\$0.63	0.00%	\$0.63	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (10,000-24,999 users) - Version Upgrade		S-EQ5EFNU2-R-PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Office 5: Core Enterprise License (25,000-49,999 users) - Version Upgrade		S-EQ5EFNU3-R-PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (50,000-99,999 users) - Version Upgrade		S-EQ5EFNU4-R-PS1	\$0.47	0.00%	\$0.47	\$0.02	N/A
Equitrac Office 5: Core Enterprise License (100,000 and more users) - Version Upgrade		S-EQ5EFNU5-R-PS1	\$0.43	0.00%	\$0.43	\$0.02	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users)		S-EQ5EFNEK-R-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users)		S-EQ5EFNE1-R-PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users)		S-EQ5EFNE2-R-PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users)		S-EQ5EFNE3-R-PS1	\$0.76	0.00%	\$0.76	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users)		S-EQ5EFNE4-R-PS1	\$0.70	0.00%	\$0.70	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users)		S-EQ5EFNE5-R-PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade		S-EQ5EFEUK-R-PS1	\$1.53	34.15%	\$1.01	\$0.05	N/A
Equitrac Office 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade		S-EQ5EFEU1-R-PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Office 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade		S-EQ5EFEU2-R- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade		S-EQ5EFEU3-R- PS1	\$0.76	0.00%	\$0.76	\$0.04	N/A
Equitrac Office 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade		S-EQ5EFEU4-R- PS1	\$0.70	0.00%	\$0.70	\$0.03	N/A
Equitrac Office 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade		S-EQ5EFEU5-R- PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users)		S-EQ5EENCK-R- PS1	\$1.06	4.95%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users)		S-EQ5EENC1-R- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (10,000- 24,999 users)		S-EQ5EENC2-R- PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (25,000- 49,999 users)		S-EQ5EENC3-R- PS1	\$0.60	0.00%	\$0.60	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (50,000- 99,999 users)		S-EQ5EENC4-R- PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users)		S-EQ5EENC5-R- PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Express 5: Core Enterprise License (1,000- 4,999 users) - Version Upgrade		S-EQ5EENUK-R- PS1	\$1.06	4.95%	\$1.01	\$0.05	N/A
Equitrac Express 5: Core Enterprise License (5,000- 9,999 users) - Version Upgrade		S-EQ5EENU1-R- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (10,000- 24,999 users) - Version Upgrade		S-EQ5EENU2-R- PS1	\$0.64	0.00%	\$0.64	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (25,000- 49,999 users) - Version Upgrade		S-EQ5EENU3-R- PS1	\$0.60	0.00%	\$0.60	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (50,000- 99,999 users) - Version Upgrade		S-EQ5EENU4-R- PS1	\$0.55	0.00%	\$0.55	\$0.03	N/A
Equitrac Express 5: Core Enterprise License (100,000 and more users) - Version Upgrade		S-EQ5EENU5-R- PS1	\$0.51	0.00%	\$0.51	\$0.02	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users)		S-EQ5EECEK-R- PS1	\$1.74	42.10%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users)		S-EQ5EECE1-R- PS1	\$1.19	15.34%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users)		S-EQ5EECE2-R- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users)		S-EQ5EECE3-R- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users)		S-EQ5EECE4-R- PS1	\$0.81	0.00%	\$0.81	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users)		S-EQ5EECE5-R- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
Equitrac Express 5: Enhanced Enterprise License (1,000-4,999 users) - Version Upgrade		S-EQ5EECUK-R- PS1	\$1.74	42.10%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (5,000-9,999 users) - Version Upgrade		S-EQ5EECU1-R- PS1	\$1.19	15.34%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (10,000-24,999 users) - Version Upgrade		S-EQ5EECU2-R- PS1	\$1.02	1.23%	\$1.01	\$0.05	N/A
Equitrac Express 5: Enhanced Enterprise License (25,000-49,999 users) - Version Upgrade		S-EQ5EECU3-R- PS1	\$0.89	0.00%	\$0.89	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (50,000-99,999 users) - Version Upgrade		S-EQ5EECU4-R- PS1	\$0.81	0.00%	\$0.81	\$0.04	N/A
Equitrac Express 5: Enhanced Enterprise License (100,000 and more users) - Version Upgrade		S-EQ5EECU5-R- PS1	\$0.72	0.00%	\$0.72	\$0.03	N/A
<b>Equitrac Office/Express 5 - PCC USB Card Readers</b>							
PCC USB Cd Rdr - Mifare (gen2)		CRU00X02-PS1	\$190.00	19.40%	\$153.14	\$7.27	N/A
PCC USB Cd Rdr - Mifare (gen2) - sup 1yr		S-CRU00X02-1- PS1	\$19.00	4.55%	\$18.14	\$0.86	N/A
PCC USB Cd Rdr - Mifare (gen2) - sup 3yr		S-CRU00X02-3- PS1	\$57.00	8.09%	\$52.39	\$2.49	N/A
PCC USB Cd Rdr - Mifare (gen2) - sup 4yr		S-CRU00X02-4- PS1	\$76.00	8.53%	\$69.52	\$3.30	N/A
PCC USB Cd Rdr - Mifare (gen2) - sup 5yr		S-CRU00X02-5- PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
PCC USB Cd Rdr - Mifare (gen2) - sup renew		S-CRU00X02-R- PS1	\$19.00	4.55%	\$18.14	\$0.86	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2)		CRU00Z02-PS1	\$190.00	19.40%	\$153.14	\$7.27	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2) sup 1yr		S-CRU00Z02-1- PS1	\$19.00	4.55%	\$18.14	\$0.86	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2) sup 3yr		S-CRU00Z02-3- PS1	\$57.00	8.09%	\$52.39	\$2.49	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2) sup 4yr		S-CRU00Z02-4- PS1	\$76.00	8.53%	\$69.52	\$3.30	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2) sup 5yr		S-CRU00Z02-5- PS1	\$95.00	8.79%	\$86.65	\$4.11	N/A
PCC USB Cd Rdr HID/Ind/Hitag (gen 2) sup renw		S-CRU00Z02-R- PS1	\$19.00	4.55%	\$18.14	\$0.86	N/A
PCC USB Cd Rdr - Multi- card		CRU0MF02-PS1	\$210.00	19.40%	\$169.26	\$8.03	N/A
PCC USB Cd Rdr - Multi- card - sup 1yr		S-CRU0MF02-1- PS1	\$21.00	8.85%	\$19.14	\$0.91	N/A
PCC USB Cd Rdr - Multi- card - sup 3yr		S-CRU0MF02-3- PS1	\$63.00	8.85%	\$57.43	\$2.73	N/A
PCC USB Cd Rdr - Multi- card - sup 4yr		S-CRU0MF02-4- PS1	\$84.00	8.85%	\$76.57	\$3.63	N/A
PCC USB Cd Rdr - Multi- card - sup 5yr		S-CRU0MF02-5- PS1	\$105.00	8.85%	\$95.71	\$4.54	N/A
PCC USB Cd Rdr - Multi- card - sup renew		S-CRU0MF02-R- PS1	\$21.00	8.85%	\$19.14	\$0.91	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

<b>Equitrac - ID Controllers</b>							
Equitrac ID Controller		CRIDC000-PS1	\$310.00	0.00%	\$310.00	\$14.71	N/A
Equitrac ID Controller 1yr sup		S-CRIDC000-1-PS1	\$31.00	0.00%	\$31.00	\$1.47	N/A
Equitrac ID Controller 3yr sup		CRIDC000-3-PS1	\$93.00	0.00%	\$93.00	\$4.41	N/A
Equitrac ID Controller 4yr sup		S-CRIDC000-4-PS1	\$124.00	0.00%	\$124.00	\$5.89	N/A
Equitrac ID Controller 5yr sup		S-CRIDC000-5-PS1	\$155.00	0.00%	\$155.00	\$7.36	N/A
<b>Nuance - eCopy (Embedded Intellegent Scanning)</b>							
<b>ShareScan Embedded products with license key per unit</b>							
eCopy ShareScan v5 Suite – 1YR M&S		RC-SSEMB51-01-PS1	\$3,354.00	19.41%	\$2,703.12	\$128.29	N/A
eCopy ShareScan v5 Office – 1YR M&S		RC-SOEMB51-01-PS1	\$1,674.00	19.41%	\$1,349.04	\$64.03	N/A
eCopy ShareScan v5 Elements –Ricoh – 1YR M&S		RC-SEEMB51-01-PS1	\$575.00	19.40%	\$463.45	\$22.00	N/A
<b>ShareScan Enterprise 50+ Units</b>							
ShareScan v5 Enterprise 50+ Units 1 YR M&S		ESD-BE76AXL15-PS1	\$588.00	19.40%	\$473.93	\$22.49	N/A
ShareScan v5 Enterprise 50+ 1 YR M&S Renewal		MNT-BE76-XL1-PS1	\$72.00	19.40%	\$58.03	\$2.75	N/A
<b>ShareScan Embedded products with volume license key - pricing is per unit</b>							
eCopy ShareScan v5 Suite - Volume disc 3-9 units - 1YR M&S		YY-SSEMBV9-01-PS1	\$2,156.00	19.39%	\$1,737.94	\$82.48	N/A
eCopy ShareScan v5 Office - Volume disc 3-9 units - 1YR M&S		YY-SOEMBV9-01-PS1	\$1,151.00	19.38%	\$927.91	\$44.04	N/A
ShareScan v5 Elements Vol 3-24 units 1YR M&S		YY-SEEMBVD24-01-PS1	\$457.00	19.40%	\$368.34	\$17.48	N/A
eCopy ShareScan v5 Suite - Volume disc 10-49 units - 1YR M&S		YY-SSEMBV49-01-PS1	\$2,006.00	19.39%	\$1,617.04	\$76.74	N/A
eCopy ShareScan v5 Office - Volume disc 10-49 units - 1YR M&S		YY-SOEMBV49-01-PS1	\$1,076.00	19.38%	\$867.46	\$41.17	N/A
ShareScan v5 Elements Vol 25-49 units 1YR M&S		YY-SEEMBVD49-01-PS1	\$417.00	19.40%	\$336.10	\$15.95	N/A
eCopy ShareScan v5 Suite - Volume disc 50+ units - 1YR M&S		YY-SSEMBV50-01-PS1	\$1,707.00	19.38%	\$1,376.25	\$65.32	N/A
eCopy ShareScan v5 Office - Volume disc 50+ units - 1YR M&S		YY-SOEMBV50-01-PS1	\$927.00	19.36%	\$747.57	\$35.48	N/A
ShareScan v5 Elements Vol 50+ units 1YR M&S		YY-SEEMBVD50-01-PS1	\$382.00	19.40%	\$307.89	\$14.61	N/A
<b>ShareScan Loyalty Products - license key per unit</b>							
eCopy ShareScan v5 Suite Loyalty – 1YR M&S		RC-SSEML51-01-PS1	\$659.00	19.43%	\$530.95	\$25.20	N/A
eCopy ShareScan v5 Office Loyalty – 1YR M&S		RC-SOEML51-01-PS1	\$479.00	19.44%	\$385.87	\$18.31	N/A
<b>ShareScan Loyalty Products with volume license key - pricing is per unit</b>							
eCopy ShareScan v5 Suite Loyalty – Volume – 1YR M&S		RC-SSEML5V-01-PS1	\$659.00	19.43%	\$530.95	\$25.20	N/A
eCopy ShareScan v5 Office Loyalty – Volume – 1YR M&S		RC-SOEML5V-01-PS1	\$479.00	19.44%	\$385.87	\$18.31	N/A
eCopy ShareScan v5 Elements Loyalty – 1YR M&S		RC-SVEML51-01-PS1	\$362.00	19.29%	\$292.18	\$13.87	N/A
<b>ScanStation products</b>							
Generic ScanStation for MFP no software		L276A-HDW	\$0.01	0.00%	\$0.01	\$0.00	N/A
eCopy ScanStation v5 Suite MFD - 1YR M&S		RC-SNSTEV5-01-PS1	\$4,698.00	19.41%	\$3,786.19	\$179.69	N/A
eCopy ScanStation V5 Suite MFD - 3YR M&S		RC-SNSTEV5-03-PS1	\$5,705.00	19.40%	\$4,598.23	\$218.23	N/A
eCopy ScanStation v5 Suite MFD – 4YR M&S		RC-SNSTEV5-04-PS1	\$6,187.00	19.39%	\$4,987.13	\$236.69	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

eCopy ScanStation v5 Suite MFD – 5YR M&S		RC-SNSTEV5-05-PS1	\$6,649.00	19.40%	\$5,358.89	\$254.33	N/A
eCopy ScanStation v5 Suite SCAN - 1YR M&S		RC-SSSTEV5-01	\$4,698.00	19.40%	\$3,786.59	\$179.71	N/A
eCopy ScanStation v5 Suite SCAN – 3YR M&S		RC-SSSTEV5-03	\$5,705.00	19.40%	\$4,598.23	\$218.23	N/A
eCopy ScanStation v5 Suite SCAN – 4YR M&S		RC-SSSTEV5-04	\$6,187.00	19.40%	\$4,986.72	\$236.67	N/A
eCopy ScanStation v5 Suite SCAN – 5YR M&S		RC-SSSTEV5-05	\$6,649.00	19.40%	\$5,359.09	\$254.34	N/A
eCopy PC-less SCNSTN V5 OFF SCAN 1Y MS		RC-NOPCOV5-01	\$3,354.00	19.40%	\$2,703.32	\$128.30	N/A
<b>Connector Access License Tier A</b>							
ECOPY CONNECTOR ACCESS LICENSE TIER A 1 YR M&S		YYCNALA1-01-PS1	\$890.00	19.40%	\$717.34	\$34.04	N/A
eCopy Connector Access License Tier A Volume disc 3-9 Units 1YR M&S		YY-CNALA9-01-PS1	\$475.00	19.40%	\$382.85	\$18.17	N/A
eCopy Connector Access License Tier A Volume disc 10-49 Units 1YR M&S		YY-CNALA49-01-PS1	\$435.00	19.40%	\$350.61	\$16.64	N/A
eCopy Connector Access License Tier A Volume disc 50+ Units 1YR M&S		YY-CNALA50-01-PS1	\$395.00	19.40%	\$318.37	\$15.11	N/A
eCopy Connector Access License Tier A 1YR M&S Renewal		YY-CALA1YMS-01-PS1	\$95.00	19.40%	\$76.57	\$3.63	N/A
<b>Connector Access License Tier B</b>							
ECOPY CONNECTOR ACCESS LICENSE TIER B 1 YR M&S		YY-CNALB1-01-PS1	\$1,063.00	19.44%	\$856.38	\$40.64	N/A
eCopy Connector Access License Tier B Volume disc 3-9 Units 1YR M&S		YY-CNALB9-01-PS1	\$684.00	19.43%	\$551.10	\$26.16	N/A
eCopy Connector Access License Tier B Volume disc 10-49 Units 1YR M&S		YY-CNALB49-01-PS1	\$636.00	19.37%	\$512.82	\$24.34	N/A
eCopy Connector Access License Tier B Volume disc 50+ Units 1YR M&S		YY-CNALB50-01-PS1	\$474.00	19.44%	\$381.84	\$18.12	N/A
eCopy Connector Access License Tier B 1YR M&S Renewal		YY-CALB1YMS-01-PS1	\$114.00	19.58%	\$91.68	\$4.35	N/A
<b>M&amp;S Renewal</b>							
eCopy ShareScanv5 Elements, 1 year M&S Renewal		YY-SEE1YMS-01-PS1	\$62.00	13.88%	\$53.40	\$2.53	N/A
eCopy ShareScanv5 Office, 1 year M&S Renewal		YY-SOE1YMS-01-PS1	\$179.00	19.51%	\$144.07	\$6.84	N/A
eCopy ShareScanv5 Suite, 1 year M&S Renewal		YY-SSE1YMS-01-PS1	\$359.00	14.97%	\$305.27	\$14.49	N/A
<b>Discretionary M&amp;S</b>							
eCopy ShareScan v5 Elements Discretionary M&S 1 day		YY-SEEDSMS-1D-PS1	\$0.17	0.00%	\$0.17	\$0.01	N/A
eCopy ShareScan v5 Office Discretionary M&S 1 day		YY-SEODSMS-1D-PS1	\$0.49	0.00%	\$0.49	\$0.02	N/A
eCopy ShareScan v5 Suite Discretionary M&S 1 day		YY-SESDSMS-1D-PS1	\$0.98	18.06%	\$0.81	\$0.04	N/A
<b>eCopy PDF Pro Office Software</b>							
eCopy PDF Pro Office - Single Licenses 1Yr		ESDD909AX001 Y-PS1	\$197.00	19.40%	\$158.78	\$7.54	N/A
<b>eCopy PDF Pro Office Volume Licensing</b>							
eCopy PDF Pro Office - Vol Pricing (Commercial) 5 - 39 seats 1YR		ESDD909AXD91 Y-PS1	\$142.00	19.40%	\$114.45	\$5.43	N/A
eCopy PDF Pro Office - Vol Pricing (Commercial) 40 - 199 seats 1YR		ESDD909AXE01 Y-PS1	\$132.00	19.40%	\$106.39	\$5.05	N/A
eCopy PDF Pro Office - Vol Pricing (Commercial) 200 - 399 seats 1YR		ESDD909AXF11 Y-PS1	\$125.00	19.40%	\$100.75	\$4.78	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

eCopy PDF Pro Office - Vol Pricing (Commercial) 400 - 999 seats 1YR		ESDD909AXF21Y-PS1	\$107.00	19.40%	\$86.24	\$4.09	N/A
eCopy PDF Pro Office - Vol Pricing (Commercial) 1000 - 10000 seats 1YR		ESDD909AX991Y-PS1	\$90.00	19.40%	\$72.54	\$3.44	N/A
<b>Ecopy PDF Pro Office Add on Volume Licensing</b>							
PDF Pro Volume 5 - 39 seats -Add on Seat		ESD-D909A-GD9-PS1	\$120.00	19.40%	\$96.72	\$4.59	N/A
PDF Pro Volume 40 -199 seats -Add on Seat		ESD-D909A-GE0-PS1	\$112.00	19.40%	\$90.27	\$4.28	N/A
PDF Pro Volume 200 - 399 Add on Seat		ESD-D909A-GF1-PS1	\$106.00	19.40%	\$85.44	\$4.05	N/A
PDF Pro Volume 400 - 999 seats -Add on Seat		ESD-D909A-GF2-PS1	\$91.00	19.40%	\$73.35	\$3.48	N/A
PDF Pro Volume 1000 - 10000 seats-Add on Seat		ESD-D909A-G99-PS1	\$76.00	19.40%	\$61.26	\$2.91	N/A
<b>M&amp;S Renewals for eCopy PDF Pro Office</b>							
PDF Pro Office - 1 license - 1 Yr Add-on M&S		MNTD909AX00-PS1	\$30.00	19.40%	\$24.18	\$1.15	N/A
PDF Pro Office - 5 pack - 1 Yr Add-on M&S		ESD-M-D909A-XP3-PS1	\$150.00	14.03%	\$128.96	\$6.12	N/A
PDF Pro Office - 10 pack - 1 Yr Add-on M&S		ESD-M-D909A-XP4-PS1	\$300.00	14.03%	\$257.92	\$12.24	N/A
PDF Pro Office - 20 pack - 1 Yr Add-on M&S		ESD-M-D909A-X05-PS1	\$599.00	14.22%	\$513.83	\$24.39	N/A
PDF Pro Vol 5 - 39 seats - 1YR Add-on M&S		MNT-D909A-XV1-PS1	\$22.00	19.40%	\$17.73	\$0.84	N/A
PDF Pro Vol 40 -199 seats - 1YR Add-on M&S		MNT-D909A-XV2-PS1	\$20.00	19.40%	\$16.12	\$0.77	N/A
PDF Pro Vol 200 - 399 seats - 1YR Add-on M&S		MNT-D909A-XV3-PS1	\$19.00	19.40%	\$15.31	\$0.73	N/A
PDF Pro Vol 400 - 999 seats - 1YR Add-on M&S		MNT-D909A-XV4-PS1	\$16.00	19.40%	\$12.90	\$0.61	N/A
PDF Pro Vol 1000-10000 seats -1YR Add-on M&S		MNT-D909A-XV5-PS1	\$14.00	19.40%	\$11.28	\$0.54	N/A
PDF Pro Vol 2000 to 3999 seats 1 YR M&S Renew		MNT-D909A-XR6-PS1	\$10.42	22.65%	\$8.06	\$0.38	N/A
<b>Email and Folder Watching Service</b>							
Email & Folder Watching Service –w/1 YR M&S		YY-EFWATCH-01-PS1	\$1,063.00	9.30%	\$964.18	\$45.76	N/A
Email & Folder Watching Service M&S Renewal		YY-EFWATMS-01-PS1	\$114.00	8.97%	\$103.77	\$4.93	N/A
<b>Nuance Professional Services and Training (Requires an SOW with Nuance prior to ordering)</b>							
Large unit charge for Customization		71-C51A-10000-PS1	\$1,000.00	0.00%	\$1,000.00	\$43.60	N/A
Small unit charge for Customization		71-C51A-10001-PS1	\$100.00	0.00%	\$100.00	\$4.36	N/A
PS Onsite Installation – One Day		71-C51A-10101-PS1	\$1,600.00	0.00%	\$1,600.00	\$69.76	N/A
PS Installation 4 hours (remote or onsite)		71-C51A-10201-PS1	\$800.00	0.00%	\$800.00	\$34.88	N/A
PS Onsite Training – One Day		72-C51A-10102-PS1	\$1,600.00	0.00%	\$1,600.00	\$69.76	N/A
PS Webinar – One Hour		71-C51A-10103-PS1	\$200.00	0.00%	\$200.00	\$8.72	N/A
PS Per Diem Fee Local – Per Day		71-C51A-10104-PS1	\$200.00	0.00%	\$200.00	\$8.72	N/A
PS Per Diem Regional Air Travel-Per Day		71-C51A-10105-PS1	\$400.00	0.00%	\$400.00	\$17.44	N/A
PS Per Diem Fee Travel by Plane – Per Day		71-C51A-10106-PS1	\$1,000.00	0.00%	\$1,000.00	\$43.60	N/A
eCopy Premier Rate (After Hours/Weekend)		71-C51A-10206-PS1	\$400.00	0.00%	\$400.00	\$17.44	N/A
Training Materials – 1 User		72-C51A-10107-PS1	\$33.00	0.00%	\$33.00	\$1.44	N/A
Training Materials – 5 Users		72-C51A-10108-PS1	\$165.00	0.00%	\$165.00	\$7.19	N/A
Training Materials – 10 Users		72-C51A-10109-PS1	\$330.00	0.00%	\$330.00	\$14.39	N/A
Medical 360 - PS Standard Offerings		71-C51A-10204-PS1	\$100.00	0.00%	\$100.00	\$4.36	N/A
PS Smart Card Component		71-C51A-10202-PS1	\$800.00	0.00%	\$800.00	\$34.88	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

PS Training 4 hours (remote or onsite)		72-C51A-10203-PS1	\$100.00	0.00%	\$100.00	\$4.36	N/A
PS Unit-One Hour		71-C51A-10205-PS1	\$200.00	0.00%	\$200.00	\$8.72	N/A
<b>Nuance ScanStation Spare Parts</b>							
ScanStand (Gen II) - no keyboard or touch panel		09-00015	\$500.00	0.00%	\$500.00	\$23.73	N/A
Elo 1515L touch display Spare Part US		08-00150	\$386.00	0.00%	\$386.00	\$18.32	N/A
HP PC 6305 Win 7 CTO5 US - Spare part		08-00210	\$590.00	0.00%	\$590.00	\$28.00	N/A
<b>Ricoh Intergrated Cloud Environment (ICE)--(Embedded on MFP workflow software)</b>							
Ricoh ICE OCR Annual Package		ICEOCR-PS1	\$240.00	9.32%	\$217.62	\$9.49	N/A
Ricoh ICE OCR Annual Package Renewal		ICEMFPRENEW-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
Print Cloud 5 User Annual Pack		PC00005-PS1	\$40.00	9.32%	\$36.27	\$1.58	N/A
Print Cloud 10 User Annual Pack		PC00010-PS1	\$70.00	9.32%	\$63.47	\$2.77	N/A
Print Cloud 25 User Annual Pack		PC00025-PS1	\$175.00	9.04%	\$159.19	\$6.94	N/A
Print Cloud 50 User Annual Pack		PC00050-PS1	\$345.00	9.18%	\$313.33	\$13.66	N/A
Print Cloud 100 User Annual Pack		PC00100-PS1	\$720.00	9.32%	\$652.86	\$28.46	N/A
Print Cloud 250 User Annual Pack		PC00250-PS1	\$1,700.00	9.32%	\$1,541.48	\$67.21	N/A
Print Cloud 500 User Annual Pack		PC00500-PS1	\$3,375.00	9.31%	\$3,060.79	\$133.45	N/A
Print Cloud 1,000 User Annual Pack		PC01000-PS1	\$6,700.00	9.32%	\$6,075.23	\$264.88	N/A
Print Cloud 2,500 User Annual Pack		PC02500-PS1	\$16,625.00	9.32%	\$15,075.22	\$657.28	N/A
Print Cloud 5,000 User Annual Pack		PC05000-PS1	\$33,000.00	9.32%	\$29,922.75	\$1,304.63	N/A
Print Cloud 10,000 User Annual Pack		PC10000-PS1	\$65,500.00	9.32%	\$59,392.13	\$2,589.50	N/A
Print Cloud 15,000 User Annual Pack		PC15000-PS1	\$82,500.00	9.33%	\$74,806.88	\$3,261.58	N/A
Print Cloud 20,000 User Annual Pack		PC20000-PS1	\$106,000.00	9.33%	\$96,115.50	\$4,190.64	N/A
<b>Smart Device Monitor (Cost Code Software)</b>							
SmartDeviceMontitor Accounting Tier 1		420382-PS1	\$900.00	18.28%	\$735.48	\$34.91	N/A
SmartDeviceMontitor Accounting Tier 2		420383-PS1	\$1,350.00	18.36%	\$1,102.21	\$52.31	N/A
SmartDeviceMontitor Accounting Tier 3		420384-PS1	\$2,070.00	18.28%	\$1,691.59	\$80.28	N/A
SmartDeviceMontitor Accounting Tier 4		420385-PS1	\$3,150.00	18.31%	\$2,573.16	\$122.12	N/A
<b>Streamline NX (Embedded on MFP workflow software)</b>							
<b>Plug-ins</b>							
Streamline NX RightFax Plug-in 1 Yr M&S Add-on		420582MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
Streamline NX RightFax Plug-in		420582-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Streamline NX MS SharePoint Server Plug-in 1 Yr M&S Add-on		420583MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
Streamline NX MS SharePoint Server Plug-in		420583-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Streamline NX Barcode Plug-in 1 Yr M&S Add-on		420584MS-PS1	\$456.00	9.19%	\$414.08	\$19.65	N/A
Streamline NX Barcode Plug-in		420584-PS1	\$3,800.00	19.40%	\$3,062.80	\$145.36	N/A
Streamline NX Hotfolder Plug-in 1 Yr M&S Add-on		420585MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
Streamline NX Hotfolder Plug-in		420585-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
Streamline NX DocumentMall Plug-in for RAC 1 Yr M&S Add-on		430613MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
Streamline NX DocumentMall Plug-in for RAC		430613-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
<b>GS NX &amp; GS v3.1 Customer Upgrade MFP</b>							
SL NX 1 MFPP Upgrade Lic		430620-PS1	\$1,179.07	18.05%	\$966.19	\$45.86	N/A
SL NX 5 MFP Upgrade Lic		430621-PS1	\$4,477.50	18.09%	\$3,667.30	\$174.05	N/A
SL NX 15 MFP Upgrade Lic		430622-PS1	\$10,232.50	18.12%	\$8,378.37	\$397.64	N/A
SL NX 25 MFP Upgrade Lic		430623-PS1	\$14,732.50	18.13%	\$12,061.79	\$572.45	N/A
SL NX 50 MFP Upgrade Lic		430624-PS1	\$26,799.47	18.13%	\$21,941.34	\$1,041.34	N/A
SL NX 100 MFP Upgrade Lic		430625-PS1	\$43,197.50	18.13%	\$35,367.28	\$1,678.53	N/A
SL NX 250 MFP Upgrade Lic		430626-PS1	\$85,622.50	18.13%	\$70,099.84	\$3,326.94	N/A
SL NX 500 MFP Upgrade Lic		430627-PS1	\$154,997.50	18.13%	\$126,896.64	\$6,022.51	N/A
<b>GS NX &amp; GS v3.1 Customer Upgrade MFP 1 Yr M&amp;S</b>							
SL NX 1 MFPP Upgrade Lic 1 Yr M&S		430620MS-PS1	\$189.00	8.85%	\$172.28	\$8.18	N/A
SL NX 5 MFPP Upgrade Lic 1 Yr M&S		430621MS-PS1	\$716.00	9.24%	\$649.84	\$30.84	N/A
SL NX 15 MFPP Upgrade Lic 1 Yr M&S		430622MS-PS1	\$1,637.00	9.28%	\$1,485.06	\$70.48	N/A
SL NX 25 MFPP Upgrade Lic 1 Yr M&S		430623MS-PS1	\$2,357.00	9.30%	\$2,137.92	\$101.47	N/A
SL NX 50 MFPP Upgrade Lic 1 Yr M&S		430624MS-PS1	\$4,288.00	9.31%	\$3,888.95	\$184.57	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

SL NX 100 MFP Upgrade Lic 1 Yr M&S	430625MS-PS1	\$6,912.00	9.32%	\$6,267.66	\$297.46	N/A
SL NX 250 MFP Upgrade Lic 1 Yr M&S	430626MS-PS1	\$13,700.00	9.32%	\$12,422.48	\$589.57	N/A
SL NX 500 MFP Upgrade Lic 1 Yr M&S	430627MS-PS1	\$24,800.00	9.32%	\$22,487.40	\$1,067.25	N/A
<b>Other</b>						
Streamline NX 10" Android PrintStation Tablet	NXPAD101-PS1	\$450.00	19.40%	\$362.70	\$17.21	N/A
Streamline NX 10" Android PrintStation Additional 1 Yr M&S	NXPADM1EXTM S-PS1	\$65.00	8.55%	\$59.44	\$2.82	N/A
Streamline NX 10" Android PrintStation Additional 3 Yr M&S	NXPADM3EXTM S-PS1	\$130.00	9.32%	\$117.88	\$5.59	N/A
Print Release Station Stand	977075	\$200.00	15.18%	\$169.63	\$8.05	N/A
<b>Streamline NX 2.2 (Embedded on MFP workflow software)</b>						
RICOH Streamline NX 1 Device Base License	430628-PS1	\$372.50	19.13%	\$301.24	\$14.30	N/A
RICOH Streamline NX 5 Device Base License	430629-PS1	\$1,775.00	19.40%	\$1,430.65	\$67.90	N/A
RICOH Streamline NX 15 Device Base License	430630-PS1	\$4,082.50	19.38%	\$3,291.50	\$156.21	N/A
RICOH Streamline NX 25 Device Base License	430631-PS1	\$5,522.50	19.38%	\$4,452.14	\$211.30	N/A
RICOH Streamline NX 50 Device Base License	430632-PS1	\$9,137.50	19.39%	\$7,365.83	\$349.58	N/A
RICOH Streamline NX 100 Device Base License	430633-PS1	\$17,355.00	19.40%	\$13,988.13	\$663.88	N/A
RICOH Streamline NX 250 Device Base License	430634-PS1	\$38,780.00	19.40%	\$31,256.68	\$1,483.44	N/A
RICOH Streamline NX 500 Device Base License	430635-PS1	\$72,957.50	19.40%	\$58,804.75	\$2,790.87	N/A
RICOH Streamline NX 1 Device Base License 1 Yr M&S	430628MS-PS1	\$44.70	7.59%	\$41.31	\$1.96	N/A
RICOH Streamline NX 5 Device Base License 1 Yr M&S	430629MS-PS1	\$213.00	9.18%	\$193.44	\$9.18	N/A
RICOH Streamline NX 15 Device Base License 1 Yr M&S	430630MS-PS1	\$489.90	9.31%	\$444.31	\$21.09	N/A
RICOH Streamline NX 25 Device Base License 1 Yr M&S	430631MS-PS1	\$662.70	9.24%	\$601.48	\$28.55	N/A
RICOH Streamline NX 50 Device Base License 1 Yr M&S	430632MS-PS1	\$1,096.50	9.22%	\$995.41	\$47.24	N/A
RICOH Streamline NX 100 Device Base License 1 Yr M&S	430633MS-PS1	\$2,082.60	9.29%	\$1,889.06	\$89.65	N/A
RICOH Streamline NX 250 Device Base License 1 Yr M&S	430634MS-PS1	\$4,653.60	9.31%	\$4,220.42	\$200.30	N/A
RICOH Streamline NX 500 Device Base License1 Yr M&S	430635MS-PS1	\$8,754.90	9.32%	\$7,939.10	\$376.79	N/A
RICOH Streamline NX 1 Device Base License for MA over 500	420815-PS1	\$260.75	19.25%	\$210.57	\$9.99	N/A
RICOH Streamline NX 5 Device Base License for MA over 500	420816-PS1	\$1,242.50	19.32%	\$1,002.46	\$47.58	N/A
RICOH Streamline NX 15 Device Base License for MA over 500	420817-PS1	\$2,857.75	19.37%	\$2,304.15	\$109.36	N/A
RICOH Streamline NX 25 Device Base License for MA over 500	420818-PS1	\$3,865.75	19.39%	\$3,116.20	\$147.89	N/A
RICOH Streamline NX 50 Device Base License for MA over 500	420819-PS1	\$6,396.25	19.38%	\$5,156.39	\$244.72	N/A
RICOH Streamline NX 100 Device Base License for MA over 500	420820-PS1	\$12,148.50	19.39%	\$9,792.90	\$464.77	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 250 Device Base License for MA over 500		420821-PS1	\$27,146.00	19.40%	\$21,879.88	\$1,038.42	N/A
RICOH Streamline NX 500 Device Base License for MA over 500		420822-PS1	\$51,070.25	19.40%	\$41,163.43	\$1,953.62	N/A
RICOH Streamline NX 1 Device Base License for MA over 500 1 Yr M&S		420815MS-PS1	\$31.29	6.62%	\$29.22	\$1.39	N/A
RICOH Streamline NX 5 Device Base License for MA over 500 1 Yr M&S		420816MS-PS1	\$149.10	8.78%	\$136.01	\$6.46	N/A
RICOH Streamline NX 15 Device Base License for MA over 500 1 Yr M&S		420817MS-PS1	\$342.93	9.22%	\$311.32	\$14.78	N/A
RICOH Streamline NX 25 Device Base License for MA over 500 1 Yr M&S		420818MS-PS1	\$463.89	9.22%	\$421.14	\$19.99	N/A
RICOH Streamline NX 50 Device Base License for MA over 500 1 Yr M&S		420819MS-PS1	\$767.55	9.17%	\$697.19	\$33.09	N/A
RICOH Streamline NX 100 Device Base License for MA over 500 1 Yr M&S		420820MS-PS1	\$1,457.82	9.26%	\$1,322.85	\$62.78	N/A
RICOH Streamline NX 250 Device Base License for MA over 500 1 Yr M&S		420821MS-PS1	\$3,257.52	9.29%	\$2,955.00	\$140.24	N/A
RICOH Streamline NX 500 Device Base License for MA over 500 1 Yr M&S		420822MS-PS1	\$6,128.43	9.30%	\$5,558.38	\$263.80	N/A
RICOH Streamline NX 1 Device Base License for MA over 2500		420823-PS1	\$186.25	18.86%	\$151.13	\$7.17	N/A
RICOH Streamline NX 5 Device Base License for MA over 2500		420824-PS1	\$887.50	19.29%	\$716.33	\$34.00	N/A
RICOH Streamline NX 15 Device Base License for MA over 2500		420825-PS1	\$2,041.25	19.35%	\$1,646.26	\$78.13	N/A
RICOH Streamline NX 25 Device Base License for MA over 2500		420826-PS1	\$2,761.25	19.36%	\$2,226.58	\$105.67	N/A
RICOH Streamline NX 50 Device Base License for MA over 2500		420827-PS1	\$4,568.75	19.38%	\$3,683.42	\$174.82	N/A
RICOH Streamline NX 100 Device Base License for MA over 2500		420828-PS1	\$8,677.50	19.39%	\$6,995.07	\$331.99	N/A
RICOH Streamline NX 250 Device Base License for MA over 2500		420829-PS1	\$19,390.00	19.40%	\$15,628.34	\$741.72	N/A
RICOH Streamline NX 500 Device Base License for MA over 2500		420830-PS1	\$36,478.75	19.40%	\$29,402.88	\$1,395.46	N/A
RICOH Streamline NX 1 Device Base License for MA over 2500 1 Yr M&S		420823MS-PS1	\$22.35	5.34%	\$21.16	\$1.00	N/A
RICOH Streamline NX 5 Device Base License for MA over 2500 1 Yr M&S		420824MS-PS1	\$106.50	8.24%	\$97.73	\$4.64	N/A
RICOH Streamline NX 15 Device Base License for MA over 2500 1 Yr M&S		420825MS-PS1	\$244.95	9.10%	\$222.66	\$10.57	N/A
RICOH Streamline NX 25 Device Base License for MA over 2500 1 Yr M&S		420826MS-PS1	\$331.35	9.09%	\$301.24	\$14.30	N/A
RICOH Streamline NX 50 Device Base License for MA over 2500 1 Yr M&S		420827MS-PS1	\$548.25	9.04%	\$498.71	\$23.67	N/A
RICOH Streamline NX 100 Device Base License for MA over 2500 1 Yr M&S		420828MS-PS1	\$1,041.30	9.24%	\$945.04	\$44.85	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 250 Device Base License for MA over 2500 1 Yr M&S		420829MS-PS1	\$2,326.80	9.29%	\$2,110.71	\$100.17	N/A
RICOH Streamline NX 500 Device Base License for MA over 2500 1 Yr M&S		420830MS-PS1	\$4,377.45	9.30%	\$3,970.56	\$188.44	N/A
RICOH Streamline NX 1 Device SPM Option License		430636-PS1	\$485.00	19.40%	\$390.91	\$18.55	N/A
RICOH Streamline NX 5 Device SPM Option License		430637-PS1	\$2,297.50	19.36%	\$1,852.79	\$87.93	N/A
RICOH Streamline NX 15 Device SPM Option License		430638-PS1	\$6,165.00	19.40%	\$4,968.99	\$235.83	N/A
RICOH Streamline NX 25 Device SPM Option License		430639-PS1	\$9,605.00	19.40%	\$7,741.63	\$367.42	N/A
RICOH Streamline NX 50 Device SPM Option License		430640-PS1	\$14,987.50	19.39%	\$12,080.93	\$573.36	N/A
RICOH Streamline NX 100 Device SPM Option License		430641-PS1	\$20,587.50	19.40%	\$16,594.53	\$787.58	N/A
RICOH Streamline NX 250 Device SPM Option License		430642-PS1	\$39,507.50	19.40%	\$31,844.05	\$1,511.32	N/A
RICOH Streamline NX 500 Device SPM Option License		430643-PS1	\$60,720.00	19.40%	\$48,940.32	\$2,322.71	N/A
RICOH Streamline NX 1 Device SPM Option License 1 Year M&S		430636MS-PS1	\$58.20	6.52%	\$54.41	\$2.58	N/A
RICOH Streamline NX 5 Device SPM Option License 1 Year M&S		430637MS-PS1	\$275.70	9.01%	\$250.87	\$11.91	N/A
RICOH Streamline NX 15 Device SPM Option License 1 Year M&S		430638MS-PS1	\$739.80	9.30%	\$671.00	\$31.85	N/A
RICOH Streamline NX 25 Device SPM Option License 1 Year M&S		430639MS-PS1	\$1,152.60	9.27%	\$1,045.79	\$49.63	N/A
RICOH Streamline NX 50 Device SPM Option License 1 Year M&S		430640MS-PS1	\$1,798.50	9.25%	\$1,632.15	\$77.46	N/A
RICOH Streamline NX 100 Device SPM Option License 1 Year M&S		430641MS-PS1	\$2,470.50	9.30%	\$2,240.68	\$106.34	N/A
RICOH Streamline NX 250 Device SPM Option License 1 Year M&S		430642MS-PS1	\$4,740.90	9.32%	\$4,299.00	\$204.03	N/A
RICOH Streamline NX 500 Device SPM Option License 1 Year M&S		430643MS-PS1	\$7,286.40	9.31%	\$6,608.19	\$313.62	N/A
RICOH Streamline NX 1 Device SPM Option License for MA over 500		420831-PS1	\$339.50	19.28%	\$274.04	\$13.01	N/A
RICOH Streamline NX 5 Device SPM Option License for MA over 500		420832-PS1	\$1,608.25	19.31%	\$1,297.66	\$61.59	N/A
RICOH Streamline NX 15 Device SPM Option License for MA over 500		420833-PS1	\$4,315.50	19.39%	\$3,478.90	\$165.11	N/A
RICOH Streamline NX 25 Device SPM Option License for MA over 500		420834-PS1	\$6,723.50	19.38%	\$5,420.35	\$257.25	N/A
RICOH Streamline NX 50 Device SPM Option License for MA over 500		420835-PS1	\$10,491.25	19.39%	\$8,456.96	\$401.37	N/A
RICOH Streamline NX 100 Device SPM Option License for MA over 500		420836-PS1	\$14,411.25	19.39%	\$11,616.48	\$551.32	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 250 Device SPM Option License for MA over 500		420838-PS1	\$27,655.25	19.40%	\$22,290.94	\$1,057.93	N/A
RICOH Streamline NX 500 Device SPM Option License for MA over 500		420839-PS1	\$42,504.00	19.40%	\$34,259.03	\$1,625.93	N/A
RICOH Streamline NX 1 Device SPM Option License for MA over 500 1Yr M&S		420831MS-PS1	\$40.74	8.50%	\$37.28	\$1.77	N/A
RICOH Streamline NX 5 Device SPM Option License for MA over 500 1Yr M&S		420832MS-PS1	\$192.99	9.16%	\$175.31	\$8.32	N/A
RICOH Streamline NX 15 Device SPM Option License for MA over 500 1Yr M&S		420833MS-PS1	\$517.86	9.14%	\$470.50	\$22.33	N/A
RICOH Streamline NX 25 Device SPM Option License for MA over 500 1Yr M&S		420834MS-PS1	\$806.82	9.22%	\$732.45	\$34.76	N/A
RICOH Streamline NX 50 Device SPM Option License for MA over 500 1Yr M&S		420835MS-PS1	\$1,258.95	9.25%	\$1,142.51	\$54.22	N/A
RICOH Streamline NX 100 Device SPM Option License for MA over 500 1Yr M&S		420836MS-PS1	\$1,729.35	9.29%	\$1,568.68	\$74.45	N/A
RICOH Streamline NX 250 Device SPM Option License for MA over 500 1Yr M&S		420838MS-PS1	\$3,318.63	9.29%	\$3,010.41	\$142.87	N/A
RICOH Streamline NX 500 Device SPM Option License for MA over 500 1Yr M&S		420839MS-PS1	\$5,100.48	9.31%	\$4,625.43	\$219.52	N/A
RICOH Streamline NX 1 Device SPM Option License for MA over 2500		420840-PS1	\$242.50	18.98%	\$196.46	\$9.32	N/A
RICOH Streamline NX 5 Device SPM Option License for MA over 2500		420841-PS1	\$1,148.75	19.31%	\$926.90	\$43.99	N/A
RICOH Streamline NX 15 Device SPM Option License for MA over 2500		420842-PS1	\$3,082.50	19.37%	\$2,485.50	\$117.96	N/A
RICOH Streamline NX 25 Device SPM Option License for MA over 2500		420843-PS1	\$4,802.50	19.38%	\$3,871.82	\$183.76	N/A
RICOH Streamline NX 50 Device SPM Option License for MA over 2500		420844-PS1	\$7,493.75	19.39%	\$6,040.97	\$286.70	N/A
RICOH Streamline NX 100 Device SPM Option License for MA over 2500		420845-PS1	\$10,293.75	19.39%	\$8,297.77	\$393.81	N/A
RICOH Streamline NX 250 Device SPM Option License for MA over 2500		420847-PS1	\$19,753.75	19.39%	\$15,922.53	\$755.68	N/A
RICOH Streamline NX 500 Device SPM Option License for MA over 2500		420848-PS1	\$30,360.00	19.40%	\$24,470.16	\$1,161.35	N/A
RICOH Streamline NX 1 Device SPM Option License for MA over 2500 1 Yr M&S		420840MS-PS1	\$29.10	6.52%	\$27.20	\$1.29	N/A
RICOH Streamline NX 5 Device SPM Option License for MA over 2500 1 Yr M&S		420841MS-PS1	\$137.85	8.64%	\$125.94	\$5.98	N/A
RICOH Streamline NX 15 Device SPM Option License for MA over 2500 1 Yr M&S		420842MS-PS1	\$369.90	9.30%	\$335.50	\$15.92	N/A
RICOH Streamline NX 25 Device SPM Option License for MA over 2500 1 Yr M&S		420843MS-PS1	\$576.30	9.09%	\$523.90	\$24.86	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 50 Device SPM Option License for MA over 2500 1 Yr M&S		420844MS-PS1	\$899.25	9.25%	\$816.08	\$38.73	N/A
RICOH Streamline NX 100 Device SPM Option License for MA over 2500 1 Yr M&S		420845MS-PS1	\$1,235.25	9.22%	\$1,121.35	\$53.22	N/A
RICOH Streamline NX 250 Device SPM Option License for MA over 2500 1 Yr M&S		420847MS-PS1	\$2,370.45	9.30%	\$2,150.01	\$102.04	N/A
RICOH Streamline NX 500 Device SPM Option License for MA over 2500 1 Yr M&S		420848MS-PS1	\$3,643.20	9.29%	\$3,304.60	\$156.84	N/A
RICOH Streamline NX 1 Device SFM Option License		430644-PS1	\$522.50	19.21%	\$422.14	\$20.03	N/A
RICOH Streamline NX 5 Device SFM Option License		430645-PS1	\$2,517.50	19.36%	\$2,030.11	\$96.35	N/A
RICOH Streamline NX 15 Device SFM Option License		430646-PS1	\$6,385.00	19.40%	\$5,146.31	\$244.24	N/A
RICOH Streamline NX 25 Device SFM Option License		430647-PS1	\$9,317.50	19.39%	\$7,510.91	\$356.47	N/A
RICOH Streamline NX 50 Device SFM Option License		430648-PS1	\$17,302.50	19.39%	\$13,946.82	\$661.92	N/A
RICOH Streamline NX 100 Device SFM Option License		430649-PS1	\$31,962.50	19.40%	\$25,762.78	\$1,222.70	N/A
RICOH Streamline NX 250 Device SFM Option License		430650-PS1	\$66,585.00	19.40%	\$53,667.51	\$2,547.06	N/A
RICOH Streamline NX 500 Device SFM Option License		430651-PS1	\$119,855.00	19.40%	\$96,603.13	\$4,584.78	N/A
RICOH Streamline NX 1 Device SFM Option License 1 Yr M&S		430644MS-PS1	\$62.70	8.41%	\$57.43	\$2.73	N/A
RICOH Streamline NX 5 Device SFM Option License 1 Yr M&S		430645MS-PS1	\$302.10	8.95%	\$275.05	\$13.05	N/A
RICOH Streamline NX 15 Device SFM Option License 1 Yr M&S		430646MS-PS1	\$766.20	9.14%	\$696.18	\$33.04	N/A
RICOH Streamline NX 25 Device SFM Option License 1 Yr M&S		430647MS-PS1	\$1,118.10	9.17%	\$1,015.56	\$48.20	N/A
RICOH Streamline NX 50 Device SFM Option License 1 Yr M&S		430648MS-PS1	\$2,076.30	9.26%	\$1,884.03	\$89.42	N/A
RICOH Streamline NX 100 Device SFM Option License 1 Yr M&S		430649MS-PS1	\$3,835.50	9.30%	\$3,478.90	\$165.11	N/A
RICOH Streamline NX 250 Device SFM Option License 1 Yr M&S		430650MS-PS1	\$7,990.20	9.31%	\$7,245.94	\$343.89	N/A
RICOH Streamline NX 500 Device SFM Option License 1 Yr M&S		430651MS-PS1	\$14,382.60	9.32%	\$13,042.09	\$618.98	N/A
RICOH Streamline NX 1 Device SFM Option License for MA over 500		420849-PS1	\$365.75	19.29%	\$295.20	\$14.01	N/A
RICOH Streamline NX 5 Device SFM Option License for MA over 500		420850-PS1	\$1,762.25	19.33%	\$1,421.58	\$67.47	N/A
RICOH Streamline NX 15 Device SFM Option License for MA over 500		420852-PS1	\$4,469.50	19.39%	\$3,602.82	\$170.99	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 25 Device SFM Option License for MA over 500		420853-PS1	\$6,522.25	19.38%	\$5,258.14	\$249.55	N/A
RICOH Streamline NX 50 Device SFM Option License for MA over 500		420854-PS1	\$12,111.75	19.40%	\$9,762.68	\$463.34	N/A
RICOH Streamline NX 100 Device SFM Option License for MA over 500		420855-PS1	\$22,373.75	19.40%	\$18,034.25	\$855.91	N/A
RICOH Streamline NX 250 Device SFM Option License for MA over 500		420856-PS1	\$46,609.50	19.40%	\$37,567.66	\$1,782.96	N/A
RICOH Streamline NX 500 Device SFM Option License for MA over 500		420857-PS1	\$83,898.50	19.40%	\$67,623.40	\$3,209.41	N/A
RICOH Streamline NX 1 Device SFM Option License for MA over 500 1Yr M&S		420849MS-PS1	\$43.89	8.18%	\$40.30	\$1.91	N/A
RICOH Streamline NX 5 Device SFM Option License for MA over 500 1Yr M&S		420850MS-PS1	\$211.47	9.00%	\$192.43	\$9.13	N/A
RICOH Streamline NX 15 Device SFM Option License for MA over 500 1Yr M&S		420852MS-PS1	\$536.34	9.08%	\$487.63	\$23.14	N/A
RICOH Streamline NX 25 Device SFM Option License for MA over 500 1Yr M&S		420853MS-PS1	\$782.67	9.25%	\$710.29	\$33.71	N/A
RICOH Streamline NX 50 Device SFM Option License for MA over 500 1Yr M&S		420854MS-PS1	\$1,453.41	9.26%	\$1,318.82	\$62.59	N/A
RICOH Streamline NX 100 Device SFM Option License for MA over 500 1Yr M&S		420855MS-PS1	\$2,684.85	9.30%	\$2,435.13	\$115.57	N/A
RICOH Streamline NX 250 Device SFM Option License for MA over 500 1Yr M&S		420856MS-PS1	\$5,593.14	9.30%	\$5,072.76	\$240.75	N/A
RICOH Streamline NX 500 Device SFM Option License for MA over 500 1Yr M&S		420857MS-PS1	\$10,067.82	9.32%	\$9,129.97	\$433.31	N/A
RICOH Streamline NX 1 Device SFM Option License for MA over 2500		420858-PS1	\$261.25	19.01%	\$211.58	\$10.04	N/A
RICOH Streamline NX 5 Device SFM Option License for MA over 2500		420861-PS1	\$1,258.75	19.32%	\$1,015.56	\$48.20	N/A
RICOH Streamline NX 15 Device SFM Option License for MA over 2500		420862-PS1	\$3,192.50	19.37%	\$2,574.16	\$122.17	N/A
RICOH Streamline NX 25 Device SFM Option License for MA over 2500		420863-PS1	\$4,658.75	19.38%	\$3,755.96	\$178.26	N/A
RICOH Streamline NX 50 Device SFM Option License for MA over 2500		420864-PS1	\$8,651.25	19.39%	\$6,973.92	\$330.98	N/A
RICOH Streamline NX 100 Device SFM Option License for MA over 2500		420865-PS1	\$15,981.25	19.39%	\$12,881.90	\$611.37	N/A
RICOH Streamline NX 250 Device SFM Option License for MA over 2500		420866-PS1	\$33,292.50	19.40%	\$26,834.76	\$1,273.58	N/A
RICOH Streamline NX 500 Device SFM Option License for MA over 2500		420867-PS1	\$59,927.50	19.40%	\$48,302.57	\$2,292.44	N/A
RICOH Streamline NX 1 Device SFM Option License for MA over 2500 1 Yr		420858MS-PS1	\$31.35	6.80%	\$29.22	\$1.39	N/A
RICOH Streamline NX 5 Device SFM Option License for MA over 2500 1 Yr		420861MS-PS1	\$151.05	8.62%	\$138.03	\$6.55	N/A
RICOH Streamline NX 15 Device SFM Option License for MA over 2500 1 Yr		420862MS-PS1	\$383.10	9.01%	\$348.60	\$16.54	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 25 Device SFM Option License for MA over 2500 1 Yr		420863MS-PS1	\$559.05	9.17%	\$507.78	\$24.10	N/A
RICOH Streamline NX 50 Device SFM Option License for MA over 2500 1 Yr		420864MS-PS1	\$1,038.15	9.16%	\$943.02	\$44.76	N/A
RICOH Streamline NX 100 Device SFM Option License for MA over 2500 1 Yr		420865MS-PS1	\$1,917.75	9.27%	\$1,739.95	\$82.58	N/A
RICOH Streamline NX 250 Device SFM Option License for MA over 2500 1 Yr		420866MS-PS1	\$3,995.10	9.29%	\$3,623.98	\$171.99	N/A
RICOH Streamline NX 500 Device SFM Option License for MA over 2500 1 Yr		420867MS-PS1	\$7,191.30	9.31%	\$6,521.55	\$309.51	N/A
RICOH Streamline NX 1 LP SPM Option License		420868-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
RICOH Streamline NX 5 LP SPM Option License		420859-PS1	\$750.00	19.40%	\$604.50	\$28.69	N/A
RICOH Streamline NX 15 LP SPM Option License		420860-PS1	\$2,062.50	19.35%	\$1,663.38	\$78.94	N/A
RICOH Streamline NX 25 LP SPM Option License		420869-PS1	\$3,125.00	19.40%	\$2,518.75	\$119.54	N/A
RICOH Streamline NX 50 LP SPM Option License		420871-PS1	\$5,500.00	19.40%	\$4,433.00	\$210.39	N/A
RICOH Streamline NX 100 LP SPM Option License		420872-PS1	\$10,000.00	19.40%	\$8,060.00	\$382.53	N/A
RICOH Streamline NX 250 LP SPM Option License		420873-PS1	\$21,875.00	19.40%	\$17,631.25	\$836.78	N/A
RICOH Streamline NX 500 LP SPM Option License		420874-PS1	\$35,000.00	19.40%	\$28,210.00	\$1,338.85	N/A
RICOH Streamline NX 1 LP SPM Option License 1 Yr M&S		420868MS-PS1	\$21.00	8.85%	\$19.14	\$0.91	N/A
RICOH Streamline NX 5 LP SPM Option License 1 Yr M&S		420859MS-PS1	\$90.00	9.32%	\$81.61	\$3.87	N/A
RICOH Streamline NX 15 LP SPM Option License 1 Yr M&S		420860MS-PS1	\$247.50	8.82%	\$225.68	\$10.71	N/A
RICOH Streamline NX 25 LP SPM Option License 1 Yr M&S		420869MS-PS1	\$375.00	9.19%	\$340.54	\$16.16	N/A
RICOH Streamline NX 50 LP SPM Option License 1 Yr M&S		420871MS-PS1	\$660.00	9.32%	\$598.46	\$28.40	N/A
RICOH Streamline NX 100 LP SPM Option License 1 Yr M&S		420872MS-PS1	\$1,200.00	9.32%	\$1,088.10	\$51.64	N/A
RICOH Streamline NX 250 LP SPM Option License 1 Yr M&S		420873MS-PS1	\$2,625.00	9.31%	\$2,380.72	\$112.99	N/A
RICOH Streamline NX 500 LP SPM Option License 1 Yr M&S		420874MS-PS1	\$4,200.00	9.32%	\$3,808.35	\$180.74	N/A
RICOH Streamline NX 1 LP SPM Option License for MA over 500		420875-PS1	\$122.50	18.58%	\$99.74	\$4.73	N/A
RICOH Streamline NX 5 LP SPM Option License for MA over 500		420876-PS1	\$525.00	19.40%	\$423.15	\$20.08	N/A
RICOH Streamline NX 15 LP SPM Option License for MA over 500		420877-PS1	\$1,443.75	19.33%	\$1,164.67	\$55.28	N/A
RICOH Streamline NX 25 LP SPM Option License for MA over 500		420878-PS1	\$2,187.50	19.35%	\$1,764.13	\$83.73	N/A
RICOH Streamline NX 50 LP SPM Option License for MA over 500		420879-PS1	\$3,850.00	19.40%	\$3,103.10	\$147.27	N/A
RICOH Streamline NX 100 LP SPM Option License for MA over 500		420880-PS1	\$7,000.00	19.40%	\$5,642.00	\$267.77	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 250 LP SPM Option License for MA over 500		420881-PS1	\$15,312.50	19.39%	\$12,342.88	\$585.79	N/A
RICOH Streamline NX 500 LP SPM Option License for MA over 500		420882-PS1	\$24,500.00	19.40%	\$19,747.00	\$937.19	N/A
RICOH Streamline NX 1 LP SPM Option License for MA over 500 1 Yr M&S		420875MS-PS1	\$14.70	4.05%	\$14.11	\$0.67	N/A
RICOH Streamline NX 5 LP SPM Option License for MA over 500 1 Yr M&S		420876MS-PS1	\$63.00	8.85%	\$57.43	\$2.73	N/A
RICOH Streamline NX 15 LP SPM Option License for MA over 500 1 Yr M&S		420877MS-PS1	\$173.25	8.70%	\$158.18	\$7.51	N/A
RICOH Streamline NX 25 LP SPM Option License for MA over 500 1 Yr M&S		420878MS-PS1	\$262.50	9.04%	\$238.78	\$11.33	N/A
RICOH Streamline NX 50 LP SPM Option License for MA over 500 1 Yr M&S		420879MS-PS1	\$462.00	9.28%	\$419.12	\$19.89	N/A
RICOH Streamline NX 100 LP SPM Option License for MA over 500 1 Yr M&S		420880MS-PS1	\$840.00	9.32%	\$761.67	\$36.15	N/A
RICOH Streamline NX 250 LP SPM Option License for MA over 500 1 Yr M&S		420881MS-PS1	\$1,837.50	9.26%	\$1,667.41	\$79.14	N/A
RICOH Streamline NX 500 LP SPM Option License for MA over 500 1 Yr M&S		420882MS-PS1	\$2,940.00	9.32%	\$2,665.85	\$126.52	N/A
RICOH Streamline NX 1 LP SPM Option License for MA over 2500		420883-PS1	\$87.50	18.25%	\$71.53	\$3.39	N/A
RICOH Streamline NX 5 LP SPM Option License for MA over 2500		420884-PS1	\$375.00	19.40%	\$302.25	\$14.34	N/A
RICOH Streamline NX 15 LP SPM Option License for MA over 2500		420885-PS1	\$1,031.25	19.30%	\$832.20	\$39.50	N/A
RICOH Streamline NX 25 LP SPM Option License for MA over 2500		420886-PS1	\$1,562.50	19.34%	\$1,260.38	\$59.82	N/A
RICOH Streamline NX 50 LP SPM Option License for MA over 2500		420887-PS1	\$2,750.00	19.40%	\$2,216.50	\$105.20	N/A
RICOH Streamline NX 100 LP SPM Option License for MA over 2500		420888-PS1	\$5,000.00	19.40%	\$4,030.00	\$191.26	N/A
RICOH Streamline NX 250 LP SPM Option License for MA over 2500		420889-PS1	\$10,937.50	19.39%	\$8,816.63	\$418.44	N/A
RICOH Streamline NX 500 LP SPM Option License for MA over 2500		420890-PS1	\$17,500.00	19.40%	\$14,105.00	\$669.42	N/A
RICOH Streamline NX 1 LP SPM Option License for MA over 2500 1 Yr M&S		420883MS-PS1	\$10.50	4.05%	\$10.08	\$0.48	N/A
RICOH Streamline NX 5 LP SPM Option License for MA over 2500 1 Yr M&S		420884MS-PS1	\$45.00	8.21%	\$41.31	\$1.96	N/A
RICOH Streamline NX 15 LP SPM Option License for MA over 2500 1 Yr M&S		420885MS-PS1	\$123.75	8.82%	\$112.84	\$5.36	N/A
RICOH Streamline NX 25 LP SPM Option License for MA over 2500 1 Yr M&S		420886MS-PS1	\$187.50	8.65%	\$171.28	\$8.13	N/A
RICOH Streamline NX 50 LP SPM Option License for MA over 2500 1 Yr M&S		420887MS-PS1	\$330.00	9.32%	\$299.23	\$14.20	N/A
RICOH Streamline NX 100 LP SPM Option License for MA over 2500 1 Yr M&S		420888MS-PS1	\$600.00	9.32%	\$544.05	\$25.82	N/A



**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX 250 LP SPM Option License for MA over 2500 1 Yr M&S		420889MS-PS1	\$1,312.50	9.27%	\$1,190.87	\$56.52	N/A
RICOH Streamline NX 500 LP SPM Option License for MA over 2500 1 Yr M&S		420890MS-PS1	\$2,100.00	9.32%	\$1,904.18	\$90.37	N/A
RICOH Streamline NX Client Secure Print 1 Device License		430676-PS1	\$192.50	18.88%	\$156.16	\$7.41	N/A
RICOH Streamline NX Client Secure Print 5 Device License		430677-PS1	\$862.50	19.28%	\$696.18	\$33.04	N/A
RICOH Streamline NX Client Secure Print 15 Device License		430678-PS1	\$2,292.50	19.36%	\$1,848.76	\$87.74	N/A
RICOH Streamline NX Client Secure Print 25 Device License		430679-PS1	\$3,490.00	19.40%	\$2,812.94	\$133.50	N/A
RICOH Streamline NX Client Secure Print 50 Device License		430680-PS1	\$6,650.00	19.40%	\$5,359.90	\$254.38	N/A
RICOH Streamline NX Client Secure Print 100 Device License		430681-PS1	\$12,635.00	19.40%	\$10,183.81	\$483.32	N/A
RICOH Streamline NX Client Secure Print 250 Device License		430682-PS1	\$28,262.50	19.40%	\$22,780.58	\$1,081.17	N/A
RICOH Streamline NX Client Secure Print 500 Device License		430683-PS1	\$53,200.00	19.40%	\$42,879.20	\$2,035.05	N/A
RICOH Streamline NX Client Secure Print 1 Device License 1 Yr M&S		430676MS-PS1	\$23.10	4.05%	\$22.17	\$1.05	N/A
RICOH Streamline NX Client Secure Print 5 Device License 1 Yr M&S		430677MS-PS1	\$103.50	8.50%	\$94.71	\$4.49	N/A
RICOH Streamline NX Client Secure Print 15 Device License 1 Yr M&S		430678MS-PS1	\$275.10	8.81%	\$250.87	\$11.91	N/A
RICOH Streamline NX Client Secure Print 25 Device License 1 Yr M&S		430679MS-PS1	\$418.80	9.07%	\$380.84	\$18.07	N/A
RICOH Streamline NX Client Secure Print 50 Device License 1 Yr M&S		430680MS-PS1	\$798.00	9.22%	\$724.39	\$34.38	N/A
RICOH Streamline NX Client Secure Print 100 Device License 1 Yr M&S		430681MS-PS1	\$1,516.20	9.23%	\$1,376.25	\$65.32	N/A
RICOH Streamline NX Client Secure Print 250 Device License 1 Yr M&S		430682MS-PS1	\$3,391.50	9.31%	\$3,075.90	\$145.98	N/A
RICOH Streamline NX Client Secure Print 500 Device License 1 Yr M&S		430683MS-PS1	\$6,384.00	9.32%	\$5,789.10	\$274.75	N/A
RICOH Streamline NX Client Accounting		430684-PS1	\$3,990.00	19.40%	\$3,215.94	\$152.63	N/A
RICOH Streamline NX Client Accounting 1 Yr M&S		430684MS-PS1	\$478.80	9.10%	\$435.24	\$20.66	N/A
RICOH Streamline NX Client Delegation Print		430685-PS1	\$7,980.00	19.40%	\$6,431.88	\$305.26	N/A
RICOH Streamline NX Client Delegation Print 1 Year M&S		430685MS-PS1	\$957.60	9.20%	\$869.47	\$41.27	N/A
RICOH Streamline NX Plug- in for Microsoft® Exchange		430686-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
RICOH Streamline NX FileNet Plug-in		430687-PS1	\$2,000.00	19.40%	\$1,612.00	\$76.51	N/A
RICOH Streamline NX Zone OCR Plug-in		430617-PS1	\$2,500.00	19.40%	\$2,015.00	\$95.63	N/A
RICOH Streamline NX Zone OCR Plug-in for HotFolder		430618-PS1	\$1,500.00	19.40%	\$1,209.00	\$57.38	N/A

**APPENDIX C PRICING INDEX**  
**DIR-TSO-3041 (per Amendment 3)**  
**RICOH USA, INC.**

RICOH Streamline NX Plug-in for Microsoft® Exchange 1 Yr M&S		430686MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
RICOH Streamline NX FileNet Plug-in 1 Yr M&S		430687MS-PS1	\$240.00	9.32%	\$217.62	\$10.33	N/A
RICOH Streamline NX Zone OCR Plug-in 1 Yr M&S		430617MS-PS1	\$300.00	9.32%	\$272.03	\$12.91	N/A
RICOH Streamline NX Zone OCR Plug-in for HotFolder 1 Yr M&S		430618MS-PS1	\$180.00	9.32%	\$163.22	\$7.75	N/A
RICOH Streamline NX 1 Device Base License for Migration 1 Yr M&S		430652MS-PS1	\$44.70	7.59%	\$41.31	\$1.96	N/A
RICOH Streamline NX 5 Device Base License for Migration 1 Yr M&S		430653MS-PS1	\$213.00	9.18%	\$193.44	\$9.18	N/A
RICOH Streamline NX 15 Device Base License for Migration 1 Yr M&S		430654MS-PS1	\$489.90	9.31%	\$444.31	\$21.09	N/A
RICOH Streamline NX 25 Device Base License for Migration 1 Yr M&S		430655MS-PS1	\$662.70	9.24%	\$601.48	\$28.55	N/A
RICOH Streamline NX 50 Device Base License for Migration 1 Yr M&S		430656MS-PS1	\$1,096.50	9.22%	\$995.41	\$47.24	N/A
RICOH Streamline NX 100 Device Base License for Migration 1 Yr M&S		430657MS-PS1	\$2,082.60	9.29%	\$1,889.06	\$89.65	N/A
RICOH Streamline NX 250 Device Base License for Migration 1 Yr M&S		430658MS-PS1	\$4,653.60	9.31%	\$4,220.42	\$200.30	N/A
RICOH Streamline NX 500 Device Base License for Migration 1 Yr M&S		430659MS-PS1	\$8,754.90	9.32%	\$7,939.10	\$376.79	N/A
RICOH Streamline NX 1 Device SPM Option License for Migration 1 Yr M&S		430660MS-PS1	\$58.20	6.52%	\$54.41	\$2.58	N/A
RICOH Streamline NX 5 Device SPM Option License for Migration 1 Yr M&S		430661MS-PS1	\$275.70	9.01%	\$250.87	\$11.91	N/A
RICOH Streamline NX 15 Device SPM Option License for Migration 1 Yr M&S		430662MS-PS1	\$739.80	9.30%	\$671.00	\$31.85	N/A
RICOH Streamline NX 25 Device SPM Option License for Migration 1 Yr M&S		430663MS-PS1	\$1,152.60	9.27%	\$1,045.79	\$49.63	N/A
RICOH Streamline NX 50 Device SPM Option License for Migration 1 Yr M&S		430664MS-PS1	\$1,798.50	9.25%	\$1,632.15	\$77.46	N/A
RICOH Streamline NX 100 Device SPM Option License for Migration 1 Yr M&S		430665MS-PS1	\$2,470.50	9.30%	\$2,240.68	\$106.34	N/A
RICOH Streamline NX 250 Device SPM Option License for Migration 1 Yr M&S		430666MS-PS1	\$4,740.90	9.32%	\$4,299.00	\$204.03	N/A
RICOH Streamline NX 500 Device SPM Option License for Migration 1 Yr M&S		430667MS-PS1	\$7,286.40	9.31%	\$6,608.19	\$313.62	N/A
RICOH Streamline NX 1 Device SFM Option License for Migration 1 Yr M&S		430668MS-PS1	\$62.70	8.41%	\$57.43	\$2.73	N/A
RICOH Streamline NX 5 Device SFM Option License for Migration 1 Yr M&S		430669MS-PS1	\$302.10	8.95%	\$275.05	\$13.05	N/A
RICOH Streamline NX 15 Device SFM Option License for Migration 1 Yr M&S		430670MS-PS1	\$766.20	9.14%	\$696.18	\$33.04	N/A
RICOH Streamline NX 25 Device SFM Option License for Migration 1 Yr M&S		430671MS-PS1	\$1,118.10	9.17%	\$1,015.56	\$48.20	N/A

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

RICOH Streamline NX 50 Device SFM Option License for Migration 1 Yr M&S		430672MS-PS1	\$2,076.30	9.26%	\$1,884.03	\$89.42	N/A
RICOH Streamline NX 100 Device SFM Option License for Migration 1 Yr M&S		430673MS-PS1	\$3,835.50	9.30%	\$3,478.90	\$165.11	N/A
RICOH Streamline NX 250 Device SFM Option License for Migration 1 Yr M&S		430674MS-PS1	\$7,990.20	9.31%	\$7,245.94	\$343.89	N/A
RICOH Streamline NX 500 Device SFM Option License for Migration 1 Yr M&S		430675MS-PS1	\$14,382.60	9.32%	\$13,042.09	\$618.98	N/A
RICOH Streamline NX Print Release Station 1 Device License		430614-PS1	\$175.00	19.40%	\$141.05	\$6.69	N/A
RICOH Streamline NX Print Release Station 1 Device License 1 Yr M&S		430614MS-PS1	\$21.00	8.85%	\$19.14	\$0.91	N/A

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

<b>CATEGORY D2 Managed Print Services (MPS) Pricing</b>				
1. Technical Discovery / Assessment Services	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh will do an on-site study that will include: asset idnetification, mapping of assets, print volume anyalysis, document workflow, and the expense associated with document production. Ricoh will provide a cost anylsls and identify savings strategies and an implementation plan.	Assessment Services	181.35 per hour	54.46%	\$85.64
The MPS below are priced by Discount % off of MSRP because they are "task", "service" oriented.				
Installation/Moves/Changes	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh will provide a project manager that will create an implementation plan for asset installation or relocation. The project manager will align Ricoh's resource and the customer's resource to minimize the impact to the agencies environment.	Sr Project Manager	\$272.03	20.00%	226.69
	Project Manager	\$272.03	20.00%	226.69
Technical Support Help Desk Services	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh will provide the agency with a total support plan with contact informaon to handle technical issues with the agency. Technical support can be structured hourly or by a block of time based on the supported needed.	Help Desk	\$272.03	20.00%	\$226.69
Training	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh's training strategy will be based on the agencies' needs. Initial training can be structure as a block of time based on the agencies' needs. Ricoh's training will cover the hardware or software needed to meet the agencies' goals	Initial Traing	\$169.26	20.00%	\$141.05
	Ongoing training	\$145.08	20.00%	\$120.90
Standard and Ad-hoc Reporting and Documentation	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh's standard reporting is by asset and can be broken down by departement or user. Ad-hoc reports can be customized by the agency to meet their print goals. Ricoh's portfolio of reporting is vast and will be customized to meet the agencies' goals/needs.	Basic	\$181.35	20.00%	\$151.13
	Intermediate	\$221.65	20.00%	\$201.50
	Advanced	\$272.03	20.00%	\$226.69
	Change Management	\$272.03	20.00%	\$226.69

APPENDIX C PRICING INDEX  
DIR-TSO-3041 (per Amendment 3)  
RICOH USA, INC.

CATEGORY D2 Managed Print Services (MPS) Pricing

Managed Print Services Accounting Services	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh's reports will provide the agency with user, department, or overall reporting. Ricoh can provide breakdown of b/w or color depending the agencies needs.	Accounting Services	\$272.03	20.00%	\$226.69
End of Engagement/De-Installation Services <i>see RFO Bid Package 1, 2.1, 16)</i>	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh will provide full de-installation of hardware and software. Ricoh will have a project manager assigned to manage the Ricoh and customer resources thorough the process.	De-Insallation	\$272.03	20.00%	\$226.69
End of Engagement/Transition Plan	Service or Part Number	MSRP	DIR Discount % off MSRP	Discounted Price (MSRP - Discount %)
Ricoh will provide full de-installation of hardware and software. Ricoh will have a project manager assigned to manage the Ricoh and customer resources thorough the process.	Change Management	\$272.03	20.00%	\$226.69
MISCELLANEOUS MPS SERVICES / OPTIONS and OPTIONAL PRICING <i>List All MPS to be sold under this contract</i>	Part/Service Number	MSRP	DIR Discount % off MSRP	Misc. Unit of Issue (Bundle, Each, Cost Per Copy, Monthly Lease, Monthly Rent, etc.)
all grade 2 titles	all grade 2 titles	\$4,313.09	15%	Monthly
all grade 3 titles	all grade 3 titles	\$4,655.19	15%	Monthly
all grade 4 titles	all grade 4 titles	\$5,025.95	15%	Monthly
all grade 5 titles	all grade 5 titles	\$5,639.27	15%	Monthly
all grade 6 titles	all grade 6 titles	\$6,338.08	15%	Monthly
all grade 7 titles	all grade 7 titles	\$7,151.02	15%	Monthly
all grade 8 titles	all grade 8 titles	\$8,077.66	15%	Monthly
all grade 9 titles	all grade 9 titles	\$9,147.11	15%	Monthly
all grade 10 titles	all grade 10 titles	\$10,373.58	15%	Monthly
all grade 11 titles	all grade 11 titles	\$11,785.65	15%	Monthly
all grade 12 titles	all grade 12 titles	\$13,410.93	15%	Monthly
all grade 13 titles	all grade 13 titles	\$15,907.52	15%	Monthly
all grade 14 titles	all grade 14 titles	\$18,903.41	15%	Monthly

## **RICOH JOB TITLES**

Grade 02	Grade 03
Courier - 02	On-Site Services Specialist - 03

Grade 07	Grade 08
Forms Management Specialist - 07	Graphic Designer - 08
FSR Manager - 07	Implementation Manager - 08
On-site Litigation Support Specialist - 07	Site Manager 2 - 08
On-Site Sr Admin Asst - 07	
Print Support Specialist II - 07	
Printer Fleet Manager - 07	
Site Manager 1 - 07	
Sr Admin Asst - 07	

Grade 12	Grade 13
National Service Delivery Manager - 12	Area Operations Manager - 13
Operations Manager - 12	National Operations Manager 2 - 13
Project Manager - 12	



Grade 04	Grade 05
Admin Asst - 04	FSR Lead - 05
Field Support Rep - 04	Move Coord - 05
On-Site Admin Asst - 04	On-site Associate Technician TS - 05
Receptionist and Switchboard - 04	Records Clerk - 05
Sr On-Site Service Specialist - 04	Site Spvr - 05
	Sr Receptionist & Switchboard - 05

Grade 09	Grade 10
Cust Liaison - 09	Graphic Design Site Manager - 10
Overflow Specialist - 09	Integrated Acct Manager 1 - 10
Records Analyst - 09	On-site Litigation Support Project Manager - 10
Service Delivery Specialist - 09	Ops Analyst - 10
Site Manager 3 - 09	Property Manager - 10
	Records Manager - 10
	Service Excellence Project Lead - 10
	Standard Process Change Analyst - 10

Grade 14
National Operations Manager 3 - 14

#### Grade 06

Asst Site Manager - 06

Corp/HQ Receptionist & Switchboard Op - 06

Print Mgmt First Responder - 06

Print Support Specialist I - 06

Technical Specialist - 06

#### Grade 11

Integrated Acct Manager 2 - 11

Service Delivery Manager - 11

TRAC Solution Administrative Manager - 11

## **Appendix D to DIR Contract No. DIR-TSO-3041**

### **MASTER LEASE AGREEMENT**

#### **1. Scope.**

Lessor hereby leases to Lessee, and Lessee hereby leases from Lessor the Equipment described on each Supplementary Schedule ("Schedule"), which is a separate agreement executed from time to time by Lessor and Lessee and makes specific reference to this Master Lease Agreement ("MLA"). The terms and conditions contained herein shall apply to each Schedule that is properly executed in conjunction with this MLA and made subject to such terms and conditions as if a separate MLA were executed for each Schedule by the Lessee. Each Lessee has made an independent legal and management determination to enter into each Schedule. DIR has not offered or given any legal or management advice to the Lessor or to any Lessee under any Schedule. Lessee may negotiate additional terms or more advantageous terms with the Lessor to satisfy individual procurements, such terms shall be developed by the Lessor and Lessee and stated within a Rider to the MLA or the Schedule. To the extent that any of the provisions of the MLA conflict with any of the terms contained in any Schedule, the terms of the Schedule shall control. It is expressly understood that the term "Equipment" shall refer to the Products and any related Services as allowed within said Contract number DIR-TSO-3041, as described on a Schedule and any associated items therewith, including but not limited to all parts, replacements, additions, repairs, and attachments incorporated therein and/or affixed thereto, all documentation (technical and/or user manuals), operating system and application software as needed.

If more than one Lessee is named in a Schedule, the liability of each named Lessee shall be joint and several. However, unless DIR leases Equipment for its own use, DIR is not a party to any Schedule executed under this MLA and is not responsible for Rents, payments or any other obligations under such Lessee's Schedule. The invalidation, fulfillment, waiver, termination, or other disposition of any rights or obligations of either a Lessee or the Lessor or both of them arising from the use of this MLA in conjunction with any one Schedule shall not affect the status of the rights or obligations of either or both of those parties arising from the use of this MLA in conjunction with any other Schedule, except in the Event of Default as provided in Section 23 of this MLA.

Any reference to "MLA" shall mean this Agreement, including the Opinion of Counsel, and any riders, amendments and addenda thereto, and any other documents as may from time to time be made a part hereof upon mutual agreement by DIR and Lessor.

As to conditions precedent to Lessor's obligation to purchase any Equipment, (i) Lessee shall accept the MLA terms and conditions as set forth herein and execute all applicable documents such as the Schedule, the Acceptance Certificate, Opinion of Counsel, and any other documentation as may be required by the Lessor that is not in conflict with this MLA, and (ii) there shall be no material adverse change in Lessee's financial condition except as provided for within Section 7 of this MLA.

#### **2. Term of MLA.**

The term of this MLA shall commence on the last date of approval by DIR and Lessor of Amendment Number XXX (XX) and shall continue until (i) the obligations of Lessee under every Schedule are fully

discharged, (ii) the full and final expiration date of the Contract, or (iii) either party exercises their termination rights as stated within Appendix A, Section 11B of the Contract. In regards to either the Contract expiration date or Contract termination date or the termination of this MLA, before all obligations of Lessee under every Schedule are fully discharged, such Schedules and such other provisions of the Contract and this MLA as may be necessary to preserve the rights of the Lessor or Lessee hereunder shall survive said termination or expiration.

### **3. Term of Schedule.**

The term for each Schedule, executed in conjunction to this MLA, shall commence on the date of execution of an Acceptance Certificate by the Lessee or twenty (20) days after the delivery of the last piece of Equipment to the Lessee ("Commencement Date"), and unless earlier terminated as provided for in the MLA, shall continue for the number of whole months or other payment periods as set forth in the applicable Schedule Term, commencing on the first day of the month following the Commencement Date (or commencing on the Commencement Date if such date is the first day of the month). The Schedule Term may be earlier terminated upon: (i) the Non-appropriation of Funds pursuant to Section 7 of this MLA, (ii) an Event of Loss pursuant to Section 18 of this MLA, or (iii) an Event of Default by Lessee and Lessor's election to cancel the Schedule pursuant to Section 24 of this MLA.

### **4. Administration of MLA.**

- (a) For requests involving the leasing of Equipment, each potential Lessee will submit its request directly to the Lessor. Lessor shall apply the then current Equipment pricing discounts as stated within the Contract or the price as agreed upon by Lessee and Lessor, whichever is lower. Lessor shall submit the lease proposal and all other applicable documents directly to the potential Lessee and negotiate the Schedule terms directly with the potential Lessee.
- (b) All leasing activities in conjunction to this MLA shall be treated as a "purchase sale" in regards to the requirements of the Lessor to report the sale and make payment of the DIR administrative fee as defined within Section 5 of the Contract.
- (c) Upon agreement by Lessor and Lessee on pricing, availability and the like, Lessee may issue a purchase order in the amount indicated on the Schedule to Lessor for the Equipment and reference said Contract number DIR-TSO-3041 on the purchase order. Any pre-printed terms and conditions on the purchase order submitted by the Lessee shall not be effective with respect to the lease of Equipment hereunder. Rather, the terms and conditions of this MLA and applicable Schedule terms and conditions shall control in all respects.
- (d) Nothing herein shall require the Lessor to use this MLA exclusively with Lessees. Further, this MLA shall not constitute a requirements Agreement and Lessor shall not be obligated to enter into any Schedule for the lease of Equipment with any Lessee.

### **5. Rent Payments.**

During the Schedule Term and any renewal terms, Lessee agrees to pay Lessor Rent Payments. Rent Payments shall be the amount equal to the Rent Payment amount specified in the Schedule multiplied by

the amount of the total number of Rent Payments specified therein. Lessee shall pay Rent Payments in the amount and on the due dates specified by Lessor until all Rent Payments and all other amounts due under the Schedule have been paid in full. If the Schedule Commencement Date is other than the first day of a month, Lessee shall make an initial payment on the Schedule Commencement Date in an amount equal to one-thirtieth of the Rent Payment specified in the Schedule for each day from the Schedule Commencement Date (including the Schedule Commencement Date) through the last day of such month (including that day). For example, if a scheduled payment amount is \$3,000 and the Scheduled Commencement date is the 15<sup>th</sup> of the month, a payment of \$1,500 will be made.

Any amounts received by Lessor from the Lessee in excess of Rent Payments and any other sums required to be paid by the Lessee shall be held as non-interest bearing security for Lessee's faithful performance under the conditions of this MLA and any Schedule. All Rent Payments shall be paid to the Lessor at the address stated on the Schedule or any other such place as the Lessor or its assigns may hereafter direct to the Lessee. Lessee shall abide by Appendix A, Section 8J of the Contract in making payments to the Lessor. Any sum received by the Lessor later than ten (10) business days after its due date will bear interest from such due date at the rate of one-percent (1%) per month (or the maximum rate allowable by law, if less) until paid. Late charges, attorney's fees and other costs or expenses necessary to recover Rent Payments and any other amounts owed by Lessee hereunder are considered an integral part of this MLA.

Each Schedule is a net lease and except as specifically provided herein, Lessee shall be responsible for all costs and expenses arising in connection with the Schedule or Equipment. Lessee acknowledges and agrees, except as specifically provided for in Section 7 of this MLA, that its obligation to pay Rent and other sums payable hereunder, and the rights of Lessor and Lessor's assignees, shall be absolute and unconditional in all events, and shall not be abated, reduced or subject to offset or diminished as a result of any event, including without limitation damage, destruction, defect, malfunction, loss of use, or obsolescence of the Equipment, or any other event, defense, counterclaim or recoupment due or alleged to be due by reason of any past, present or future claims Lessee may have against Lessor, Lessor's assigns, the manufacturer, vendor, or maintainer of the Equipment, or any person for any reason whatsoever.

"Price" shall mean the actual purchase price of the Equipment. Rent Payments shall be adjusted proportionately downward if the actual price of the Equipment is less than the estimate (original proposal), and the Lessee herein authorizes Lessor to adjust the Rent Payments downward in the event of the decrease in the actual Equipment price. However, in the event that the Equipment price is more than the estimate (original proposal), the Lessor may not adjust the Rent Payment without prior written approval of the Lessee.

## **6. Liens and Taxes.**

Lessee shall keep the Equipment free and clear of all levies, liens and encumbrances, except those in favor of Lessor or its assigns, and shall give Lessor immediate notice of any attachment or other judicial process affecting any item of Equipment. Unless Lessee first provides proof of exemption therefrom, Lessee shall promptly reimburse Lessor, upon receipt of an accurate invoice, as an additional sum payable under this MLA, or shall pay directly if so requested by Lessor, all license and registration fees, sales, use, personal property taxes and all other taxes and charges imposed by any federal, state, or local governmental or taxing authority, from which the Lessee is not exempt, whether assessed against Lessee or Lessor, relating to the purchase, ownership, leasing, or use of the Equipment or the Rent Payments, excluding all taxes computed

upon the net income of Lessor. Any tax statement received by the Lessor, for taxes payable by the Lessee, shall be promptly forwarded by the Lessor to the Lessee for payment.

## **7. Appropriation of Funds.**

- (a) This paragraph applies only to Lessees designated as state agencies defined in Section 2054.003, Texas Government Code, including institutions of higher education as defined in Texas Education Code, Section 61.003 and those state agencies utilizing a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code.

Lessee intends to continue each Schedule to which it is a party for the Schedule Term and to pay the Rent and other amounts due thereunder. Lessee reasonably believes that legally available funds in an amount sufficient to pay all Rent during the Schedule Term can be obtained. Lessee further intends to act in good faith to do those things reasonably and lawfully within its power to obtain and maintain funds from which the Rent may be paid. Notwithstanding the foregoing, in the event sufficient funds are not appropriated to continue the Schedule Term for any Fiscal Period (as set forth on the Schedule) of Lessee beyond the Fiscal Period first in effect at the Commencement of the Schedule Term, Lessee may terminate the Schedule with regard to not less than all of the Equipment on the Schedule so affected. Lessee shall endeavor to provide Lessor written notice sixty (60) days prior to the end of its current Fiscal Period confirming the Schedule will be so terminated. All obligations of Lessee to pay Rent due after the end of the Fiscal Period for which such termination applies will cease, all interests of Lessee in the Equipment will terminate and Lessee shall surrender the Equipment in accordance with Section 13 of this MLA. Notwithstanding the foregoing, Lessee agrees, without creating a pledge, lien or encumbrance upon funds available to Lessee in other than its current Fiscal Period, that it will use reasonable efforts to obtain appropriation of funds to avoid termination of the Schedule by taking reasonable and appropriate action including the inclusion in Lessee's budget request for each Fiscal Period during the Schedule Term hereof a request for adequate funds to meet its obligations and to continue the Schedule in force. Lessee represents and warrants it has adequate funds to meet its obligations during the first Fiscal Period of the Schedule Term. Lessor and Lessee understand and intend that the obligation of Lessee to pay Rent hereunder shall constitute a current expense of Lessee and shall not in any way be construed to be a debt of Lessee in contravention of any applicable constitutional or statutory limitation or requirement concerning the creation of indebtedness by Lessee, nor shall anything contained herein constitute a pledge of the general revenues, funds or monies of Lessee or the State of Texas beyond the Fiscal Period for which sufficient funds have been appropriated to pay Rent hereunder.

- (b) This paragraph applies only to Lessees designated as local government entities.

Lessee intends to continue each Schedule to which it is a party for the Schedule Term and to pay the Rent and other amounts due thereunder. Lessee reasonably believes that legally available funds in an amount sufficient to pay all Rent during the Schedule Term can be obtained. Lessee further intends to act in good faith to do those things reasonably and lawfully within its power to obtain and maintain funds from which the Rent may be paid. Notwithstanding the foregoing, in the event sufficient funds are not appropriated for Lessee to continue the Schedule Term for any Fiscal Period (as set forth on the Schedule) of the Lessee beyond the Fiscal Period first in effect at the commencement of the Schedule Term, the Lessee may terminate the Schedule with regard to not less than all of the Equipment on the



Schedule so affected. Lessee shall endeavor to provide Lessor written notice sixty (60) days prior to the end of its current Fiscal Period confirming the Schedule will be terminated. All obligations of Lessee to pay Rent due after the end of the Fiscal Period first in effect at the commencement of the Schedule Term will cease, all interests of Lessee in the Asset(s) will terminate and Lessee shall surrender the Equipment in accordance with Section 13 of this MLA. Notwithstanding the foregoing, Lessee agrees, without creating a pledge, lien or encumbrance upon funds available to Lessee in other than its current Fiscal Period, that it will use reasonable efforts to obtain appropriation of funds to avoid termination of the Schedule by taking reasonable and appropriate action including the inclusion in Lessee's budget request for each Fiscal Period during the Schedule Term hereof a request for adequate funds to meet its obligations and to continue the Schedule in force. Lessee represents and warrants it has adequate funds to meet its obligations during the first Fiscal Period of the Schedule Term.

## **8. Selection of Equipment.**

The Equipment is the size, design, capacity and manufacture selected by Lessee in its sole judgment and not in reliance on the advice or representations of Lessor. No representation by the manufacturer or a vendor shall in any way affect Lessee's duty to pay Rent and perform its other obligations hereunder. Each Schedule is intended to be a "finance lease" as defined in Article 2A of the Uniform Commercial Code. Lessor has acquired or will acquire the Equipment in connection with this MLA. Lessor shall not be liable for damages for any reason, for any act or omission of the supplying manufacturer. Lessor agrees, to the extent they are assignable, to assign the Lessee, without recourse to Lessor, any warranties provided to Lessor with respect to the Equipment during the Term of the applicable Schedule. Lessee acknowledges that neither its dissatisfaction with any unit of Equipment, nor the failure of any of the Equipment to remain in useful condition for the Schedule Term, nor the loss of possession or the right of possession of the Equipment or any part thereof by the Lessee, shall relieve Lessee from the obligations under this MLA or Schedule Term. Lessee shall have no right, title or interest in or to the Equipment except the right to use the same upon the terms and conditions herein contained. The Equipment shall remain the sole and exclusive personal property of the Lessor and not be deemed a fixture whether or not it becomes attached to any real property of the Lessee. Any labels supplied by Lessor to Lessee, describing the ownership of the Equipment, shall be affixed by Lessee upon a prominent place on each item of Equipment.

## **9. Inspection and Acceptance.**

Promptly upon delivery of the Equipment, Lessee will inspect and test the Equipment, and not later than ten (10) business days following the Commencement Date, Lessee will execute and deliver either (i) an Acceptance Certificate, or (ii) written notification of any defects in the Equipment. If Lessee has not given notice within such time period, the Equipment shall be conclusively deemed accepted by the Lessee as of the tenth (10<sup>th</sup>) business day. Lessor, its assigns or their agents, shall be permitted free access at reasonable times authorized by the Lessee, the right to inspect the Equipment.

## **10. Installation and Delivery; Use of Equipment; Repair and Maintenance.**

- (a) All transportation, delivery, and installation costs associated with the Equipment shall be borne by the Lessee. Lessor is not and shall not be liable for damages if for any reason the manufacturer of the Equipment delays the delivery or fails to fulfill the order by the Lessee's desired timeframe. Any delay in delivery by the manufacturer shall not affect the validity of any Schedule. Lessee shall provide a

place of installation for the Equipment, which conforms to the requirements of the manufacturer and Lessor.

- (b) Subject to the terms hereof, Lessee shall be entitled to use the Equipment in compliance with all laws, rules, and regulations of the jurisdiction wherein the Equipment is located and will pay all cost, claims, damages, fees and charges arising out of its possession, use or maintenance. Lessee agrees to solely use the Equipment in the conduct of Lessee's business. Lessee agrees, at its expense, to obtain all applicable permits and licenses necessary for the operation of the Equipment, and keep the Equipment in good working order, repair, appearance and condition (reasonable wear and tear is acceptable). Lessee shall not use or permit the use of the Equipment for any purpose, which according to the specification of the manufacturer, the Equipment is not designed or reasonably suited. Lessee shall use the Equipment in a careful and proper manner and shall comply with all of the manufacturer's instructions, governmental rules, regulations, requirements, and laws, and all insurance requirements, if any, with regard to the use, operation or maintenance of the Equipment.
- (c) Lessee, at its expense, shall take good and proper care of the Equipment and make all repairs and replacements necessary to maintain and preserve the Equipment and keep it in good order and condition. Unless Lessor shall otherwise consent in writing, Lessee shall, at its own expense, enter into and maintain in force a maintenance agreement covering each unit of Equipment. Lessee shall furnish Lessor with a copy of such agreement, upon request. Lessee shall pay all costs to install and dismantle the Equipment. Lessee shall not make any alterations, additions, or improvements, or add attachments to the Equipment without the prior written consent of Lessor, except for additions or attachments to the Equipment purchased by Lessee from the original supplier of the Equipment or any other person approved by Lessor. If Lessee desires to lease any such additions or attachments, Lessee hereby grants to Lessor the right of first refusal to provide such lease financing to Lessee for such items. Subject to the provisions of Section 13B of this MLA, Lessee agrees to restore the Equipment to Return Condition prior to its return to the Lessor.

## **11. Relocation of Equipment.**

Lessee shall at all times keep the Equipment within its exclusive possession and control. Upon Lessor's prior written consent, which shall not be unreasonably withheld, Lessee may move the Equipment to another location of Lessee within the continental United States, provided (i) Lessee is not in default on any Schedule, (ii) Lessee executes and causes to be filed at its expense such instruments as are necessary to preserve and protect the interests of Lessor and its assigns in the Equipment, (iii) Lessee pays all costs of, and provides adequate insurance during such movement, and (iv) Lessee pays all costs otherwise associated with such relocation. Notwithstanding the foregoing, Lessee may move the Equipment to another location within Texas without notification to, or the consent of, Lessor. Provided, however, that not later than December 31 of each calendar year, Lessee shall provide Lessor a written report detailing the total amount of Equipment at each location of Lessee as of that date, and the complete address for each location. Lessor shall make all filings and returns for property taxes due with respect to the Equipment, and Lessee agrees that it shall not make or file any property tax returns, including information returns, with respect to the Equipment.

## **12. Ownership.**

The Equipment shall at all times be and remain the sole and exclusive property of Lessor, subject to the parties rights under any applicable software license agreement. Lessee shall have no right, title or interest in the Equipment except a leasehold interest as provided for herein. Lessee agrees that the Equipment shall be and remain personal property and shall not be so affixed to realty as to become a fixture or otherwise to lose its identity as the separate property of the Lessor. Upon request, Lessee will enter into any and all agreements necessary to ensure that the Equipment remain the personal property of Lessor.

## **13. Purchase and Renewal Options; Location and Surrender of Equipment.**

- (a) Not less than ninety (90) days prior to the expiration of the initial Schedule Term Lessor shall notify Lessee of options for continued use of Equipment. Lessee shall have the option to: (i) renew the Schedule as to all but not less than all of the Equipment, or (ii) purchase all but not less than all of the Equipment for cash or by the Lessor's acceptance of a purchase order from Lessee upon the last business day on or prior to the expiration of the Schedule Term thereof for a price equal to the amount set forth in the Schedule. If the Fair Market Value (FMV) Purchase Option was selected on the Schedule, the FMV shall be determined on the basis of and shall be equal in amount to, the value which would be obtained in an arms-length transaction between an informed and willing buyer-user (other than a used equipment dealer), who would be retaining the Equipment as part of its current operations, in continuing and consistent use, and an informed and willing seller under no compulsion to sell, and in such determination, costs of removal from the location of current use shall not be a deduction from such value. If Lessee desires to exercise either option, it shall give Lessor irrevocable written notice of its intention to exercise such option at least sixty (60) days (and not more than 180 days) before the expiration of such Schedule Term. In the event that Lessee exercises the purchase option described herein, upon payment by Lessee to Lessor of the purchase price for the Equipment, together with all Rent Payments and any other amounts owing to Lessor hereunder, Lessor shall transfer to Lessee without any representation or warranty of any kind, express or implied, title to such Equipment. NOTWITHSTANDING ANYTHING HEREIN TO THE CONTRARY, IF LESSEE FAILS TO NOTIFY LESSOR OF ITS INTENT WITH RESPECT TO THE EXERCISE OF THE OPTIONS DESCRIBED IN THIS SECTION 13 WITHIN THE TIME FRAMES CONTEMPLATED HEREIN, THE INITIAL SCHEDULE TERM SHALL BE TERMINATED ON THE DATE AS STATED IN THE SCHEDULE.
- (b) The Equipment shall be delivered to and thereafter kept at the location specified in the Schedule and shall not be removed therefrom without Lessor's prior written consent and in accordance with Section 11 of this MLA. Upon the expiration, early termination as provided herein, or upon final termination of the Schedule, upon at least ninety (90) days prior written notice to Lessor, Lessee at its cost and expense, shall immediately disconnect, properly package for transportation and return all (not part) of the Equipment (including, without limitation, all service records and user manuals), freight prepaid, to Lessor in good repair, working order, with unblemished physical appearance and with no defects which affect the operation or performance of the Equipment ("Return Condition"), reasonable wear and tear excepted. Lessee shall, at Lessor's request, affix to the Equipment, tags, decals or plates furnished by Lessor indicating Lessor's ownership and Lessee shall not permit their removal or concealment. Lessee shall return the Equipment to Lessor at a location specified by Lessor, provided, however, such location shall be within the United States no farther than 500 miles from the original Lessee delivery location,

unless otherwise agreed to on the applicable Schedule. If the Equipment is not in Return Condition, Lessee shall remain liable for all reasonable costs required to restore the Equipment to Return Condition. Lessee shall arrange and pay for the de-installation and packing of the Equipment and the de-installation shall be performed by manufacturer-certified technicians, approved by Lessor and the Lessor shall have the right to supervise and direct the preparation of the Equipment for return. IF, UPON TERMINATION OR EXPIRATION OF THE SCHEDULE FOR ANY REASON, LESSEE FAILS OR REFUSES FORTHWITH TO RETURN AND DELIVER THE EQUIPMENT TO LESSOR, LESSEE SHALL REMAIN LIABLE FOR ANY RENT PAYMENTS ACCRUED AND UNPAID WITH RESPECT TO ALL OF THE EQUIPMENT ON THE SCHEDULE AND SHALL PAY RENT UP TO THE DATE THAT THE EQUIPMENT IS RETURNED TO THE ADDRESS SPECIFIED BY LESSOR. Notwithstanding the foregoing, Lessor shall have the right, without notice or demand, to enter Lessee's premises or any other premises where the Equipment may be found and to take possession of and to remove the Equipment, at Lessee's sole cost and expense, without legal process. Lessee understands that it may have a right under law to notice and a hearing prior to repossession of the Equipment. As an inducement to Lessor to enter into a transaction, but only to the extent that Lessee, if a state agency, has statutory authority to do so, Lessee hereby expressly waives all rights conferred by existing law to notice and a hearing prior to such repossession by Lessor or any officer authorized by law to effect repossession and hereby releases Lessor from all liability in connection with such repossession. Without waiving the doctrines of sovereign immunity and immunity from suit and to the extent authorized by the constitution and laws of the State of Texas, Lessee's obligation to return Equipment may, at Lessor's option, be specifically enforced by Lessor.

**14. Quiet Enjoyment.**

During the Schedule Term, Lessor shall not interfere with Lessee's quiet enjoyment and use of the Equipment provided that an Event of Default (as hereinafter defined in Section 23 of the MLA) has not occurred.

**15. Warranties.**

Lessor and Lessee acknowledge that manufacturer Equipment warranties, if any, inure to the benefit of the Lessee. Lessee agrees to pursue any warranty claim directly against such manufacturer of the Equipment and shall not pursue any such claim against Lessor. Lessee shall continue to pay Lessor all amounts payable under any Schedule under any and all circumstances.

**16. No Warranties.**

LESSEE ACKNOWLEDGES THAT LESSOR IS NOT THE MANUFACTURER OR LICENSOR OF THE EQUIPMENT. LESSEE AGREES THAT LESSOR HAS NOT MADE AND MAKES NO REPRESENTATIONS OR WARRANTIES OF WHATSOEVER NATURE, DIRECTLY OR INDIRECTLY, EXPRESS OR IMPLIED, AS TO THE SUITABILITY, DURABILITY, FITNESS FOR USE, MERCHANTABILITY, CONDITION, OR QUALITY OF THE EQUIPMENT OR ANY UNIT THEREOF. LESSEE SPECIFICALLY WAIVES ALL RIGHT TO MAKE CLAIM AGAINST LESSOR FOR BREACH OF ANY EQUIPMENT WARRANTY OF ANY KIND WHATSOEVER; AND WITH RESPECT TO LESSOR, LESSEE LEASES EQUIPMENT "AS IS". LESSOR SHALL NOT BE LIABLE TO LESSEE FOR ANY LOSS, DAMAGE, OR EXPENSE OF ANY KIND OR NATURE CAUSED

DIRECTLY OR INDIRECTLY BY ANY EQUIPMENT LEASED HEREUNDER, OR BY THE USE OR MAINTENANCE THEREOF, OR BY THE REPAIRS, SERVICE OR ADJUSTMENT THERETO OR ANY DELAY OR FAILURE TO PROVIDE ANY THEREOF, OR BY ANY INTERRUPTION OF SERVICE OR LOSS OF USE THEROF, OR FOR ANY LOSS OF BUSINESS OR DAMAGE WHATSOEVER AND HOWSOEVER CAUSED WITHOUT IN ANY WAY IMPLYING THAT ANY SUCH WARRANTY EXISTS AND WITHOUT INCREASING ITS LIABILITY HEREUNDER, TO ASSIGN TO LESSEE UPON LESSEE'S REQUEST THEREFOR ANY WARRANTY OF A MANUFACTURER OR LICENSOR OR SELLER RELATING TO THE EQUIPMENT THAT MAY HAVE BEEN GIVEN TO LESSOR.

## **17. Indemnification.**

- (a) Without waiving the doctrines of sovereign immunity and immunity from suit, and to the extent permitted by the laws and Constitution of the State of Texas, Lessee shall indemnify, protect, save and hold harmless Lessor, its agents, servants and successors from and against all losses, damages, injuries, claims, demands and expenses, including legal expenses and attorney's fees, of whatsoever nature, arising out of the use, misuse, condition, repair, storage, return or operation (including, but not limited to, latent and other defects, whether or not discoverable by it) of any unit of Equipment, regardless of where, how and by whom operated, and arising out of negligence (excluding the gross negligence or willful misconduct of Lessor). Lessee is liable for the expenses of the defense or the settlement of any suit or suits or other legal proceedings brought to enforce any such losses, damages, injuries, claims, demands, and expenses and shall pay all judgments entered in any such suit or suits or other legal proceedings. The indemnities and assumptions of liabilities and obligations herein provided for shall continue in full force and effect notwithstanding the termination of the MLA or a Schedule whether by expiration of time, by operation of law or otherwise. With respect to Lessor, Lessee is an independent contractor, and nothing contained herein authorizes Lessee or any other person to operate the Equipment so as to impose or incur any liability or obligation for or on behalf of Lessor.
- (b) Without waiving the doctrines of sovereign immunity and immunity from suit, and to the extent permitted by the laws and Constitution of the State of Texas, Lessee and DIR individually and collectively assume all risks and liabilities with respect to any claim made by any third party that the lease arrangements herein are not authorized by law. Without waiving the doctrines of sovereign immunity and immunity from suit, and to the extent permitted by the laws and Constitution of the State of Texas, Lessee and DIR agree to indemnify, save and hold harmless Lessor from any and all such claims and all expenses incurred in connection with such claims or to defend against such claims, including without limitation any judgments by a court of competent jurisdiction or settlement or compromise with such claimant.
- (c) Lessor is the owner of the Equipment and has title to the Equipment. If any other person attempts to claim ownership of the Equipment by asserting that claim against Lessee or through Lessee, Lessee agrees, at its expense, to protect and defend Lessor's title to the Equipment. Lessee further agrees that it will at all times keep the Equipment free from any legal process, encumbrance or lien whatsoever, and Lessee shall give Lessor immediate notice if any legal process, encumbrance or lien is asserted or made against the Equipment.

## **18. Risk of Loss.**

Commencing upon delivery and continuing throughout the Schedule Term, Lessee shall bear the entire risk of loss or damage in respect to any Equipment, whether partial or complete, from any cause whatsoever. In the event of loss, theft, destruction or damage of any kind to any item of Equipment, or if any Equipment is lost stolen, or taken by governmental action for a stated period extending beyond the Term of any Schedule (an "Event of Loss"), Lessee shall promptly notify Lessor. Lessee shall, at its option: (a) immediately place the affected Equipment in good condition and working order, (b) replace the affected Equipment with identical equipment of at least equal value, in good condition and repair, and transfer clear title thereto to Lessor, or (c) to the extent permitted by law, pay to Lessor, within thirty (30) days of the Event of Loss, an amount equal to the Stipulated Loss Value ("SLV" as hereafter defined) for such affected Equipment, plus any other unpaid amounts then due under the Schedule. If an Event of Loss occurs as to part of the Equipment for which the SLV is paid, a prorated amount of each Rent Payment shall abate from the date the SLV payment is received by Lessor. The SLV shall be an amount equal to the sum of all future Rent Payments from the last Rent Payment date to the end of the Schedule Term with such Rent Payments discounted to present value at the like-term Treasury Bill rate for the remaining Schedule Term in effect on the date of such Event of Loss, or if such rate is not permitted by law, then at the lowest permitted rate.

In the event of a governmental taking of Equipment for an indefinite period or for a stated period, which does not extend beyond the Schedule Term, all obligations of the Lessee with respect to such Equipment (including payment of Rent) shall continue. So long as Lessee is not in default hereunder, Lessor shall pay to Lessee all sums received by Lessor from the government by reason of such taking.

## **19. Insurance.**

At its expense, Lessee shall keep the Equipment insured against all risks of loss and damage with companies acceptable to Lessor for an amount equal to the original cost of the Equipment, with Lessor or its assign(s) named as a loss payee. Lessee shall also maintain comprehensive general liability insurance, with Lessor or its assign(s) named as an additional insured. Lessee shall be liable for any loss not covered by insurance. All said insurance shall be in form and amount satisfactory to Lessor. Lessee shall pay the premiums therefor and deliver to Lessor or its assign(s) the certificates of insurance or duplicates thereof or other evidence satisfactory to Lessor or its assign(s) of such insurance coverage. Evidence of such insurance coverage shall be furnished no later than the Schedule Commencement Date of each Schedule and from time to time as Lessor or its assign(s) may request. Lessee hereby irrevocably appoints Lessor as Lessee's attorney-in-fact to make claim for, receive payment of, and execute and endorse all documents, checks or drafts received in payment for loss or damage under any said insurance policy. Lessee may self-insure with respect to the required coverage.

Further, Lessees that are defined as state agencies in accordance with Section 2054.003, Texas Government Code (including institutions of higher education as defined in Texas Education Code, Section 61.003) and those purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, may self-insure their obligations in this section.



## **20. Representations and Warranties of Lessee.**

Lessee represents and warrants for the benefit of Lessor and its assigns, and Lessee will provide an opinion of counsel to the effect that, as of the time of execution of the MLA and each Schedule between Lessor and Lessee:

- (a) Lessee is either a Texas state agency or Texas local government, as defined in Section 2054.003, Texas Government Code (including institutions of higher education as defined in Texas Education Code, Section 61.003) or a state agency purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code. Lessee has made an independent legal and management determination to enter into this transaction;
- (b) Each Schedule executed by Lessee has been duly authorized, executed and delivered by Lessee and constitutes a valid, legal and binding agreement of Lessee, enforceable in accordance with its terms;
- (c) No approval, consent or withholding of objection is required from any federal or other governmental authority or instrumentality with respect to the entering into or performance by Lessee of any Schedule between Lessor and Lessee;
- (d) The entering into and performance of any Schedule between Lessor and Lessee, the MLA or any Schedule will not violate any judgment, order, law or regulation applicable to Lessee or result in any breach of, or constitute a default under, or result in the creation of any lien, charge, security interest or other encumbrance upon assets of the Lessee or on the Equipment leased under any Schedule between Lessor and Lessee pursuant to any instrument to which the Lessee is a party or by which it or its assets may be bound;
- (e) To the best of Lessee's knowledge and belief, there are no suits or proceedings pending or threatened against or affecting Lessee, which if determined adversely to Lessee will have a material adverse effect on the ability of Lessee to fulfill its obligations under the MLA or any Schedule between Lessor and Lessee;
- (f) The use of the Equipment is essential to Lessee's proper, efficient and economic operation, and Lessee will sign and provide to Lessor upon execution of each Schedule between Lessor and Lessee hereto written certification to that effect; and
- (g) Lessee represents and warrants that (i) It has authority to enter into any Schedule under this MLA, (ii) the persons executing a Schedule have been duly authorized to execute the Schedule on Lessee's behalf, (iii) all information supplied to Lessor is true and correct, including all credit and financial information and (iv) it is able to meet all its financial obligations, including the Rent Payments hereunder.

## **21. Representation and Warranties of DIR.**

DIR represents and warrants for the benefit of Lessor and its assigns, and DIR will provide an opinion of counsel to the effect that, as of the time of execution of the MLA:

- (a) DIR is a State agency as defined in Section 2251.001, Texas Government Code. DIR has not provided the Lessee or the Lessor with any legal or management advice regarding the MLA or any Schedule executed pursuant thereto;
- (b) This MLA has been duly authorized, executed and delivered by DIR and constitutes a valid, legal and binding Agreement of DIR, enforceable in accordance with its terms;
- (c) No approval, consent or withholding of objection is required from any federal or other governmental authority or governmental authority or instrumentality with respect to the entering into or performance by DIR of this MLA;
- (d) The entering into and performance of the MLA does not violate any judgment, order, law or regulation applicable to DIR or result in any breach of, constitute a default under, or result in the creation of any lien, charge, security interest or other encumbrance upon assets of DIR or on the Equipment pursuant to any instrument to which DIR is a party or by which it or its assets may be bound;
- (e) To the best of DIR's knowledge and belief, there are no suits or proceedings pending or threatened against or affecting DIR, which if determined adversely to DIR will have a material adverse effect on the ability of DIR to fulfill its obligations under the MLA;
- (f) DIR is authorized to charge and collect the administrative fee as set forth within Section 5 of the Contract;
- (g) Lessor's payment of the administrative fee to DIR shall not constitute an illegal gratuity or otherwise violate Texas law; and
- (h) DIR is a government agency subject to the Texas Public Information Act. Lessor acknowledges that DIR will comply with the Public Information Act, and with all opinions of the Texas Attorney Generals' office concerning this Act.

## **22. Representations and Warranties of Lessor.**

- (a) Lessor is an entity authorized and validly existing under the laws of its state of organization, is authorized to do business in Texas, and is not in default as to taxes owed to the State of Texas and any of its political subdivisions;
- (b) The MLA and each Schedule executed in conjunction to this MLA have been duly authorized, executed and delivered by Lessor and constitute valid, legal and binding agreements of Lessor, enforceable with respect to the obligations of Lessor herein in accordance with their terms;
- (c) No approval, consent or withholding of objection is required from any federal or other governmental authority or instrumentality with respect to the entering into or performance by Lessor of this MLA or any Schedule;
- (d) The entering into and performance of the MLA or any Schedule will not violate any judgment, order, law or regulation applicable to Lessor or result in any breach of, or constitute a default under, or result

in the creation of any lien, charge, security interest or other encumbrance upon the assets of the Lessor, including Equipment leased under the MLA and Schedules thereto, pursuant to any instrument to which the Lessor is a party or by which it or its assets may be bound; and

- (e) To the best of Lessor's knowledge and belief, there are no suits or proceedings pending or threatened against or affecting Lessor, which if determined adversely to Lessor will have a material adverse effect on the ability of Lessor to fulfill its obligations under the MLA or any Schedule.

### **23. Default.**

Lessee shall be in default under a Schedule upon the occurrence of any one or more of the following events (each an "Event of Default"): (a) nonpayment or incomplete payment by Lessee of Rent or any other sum payable; (b) nonpayment or incomplete payment by Lessee of Rent or any other sum payable on its due date; (c) failure by Lessee to perform or observe any other term, covenant or condition of this MLA, any Schedule, or any applicable software license agreement, which is not cured within ten (10) days after notice thereof from Lessor; (d) insolvency by Lessee; (e) Lessee's filing of any proceedings commencing bankruptcy or the filing of any involuntary petition against Lessee or the appointment of any receiver not dismissed within sixty (60) days from the date of said filing or appointment; (f) subjection of a substantial part of Lessee's property or any part of the Equipment to any levy, seizure, assignment or sale for or by any creditor or governmental agency; or (g) any representation or warranty made by Lessee in this MLA, any Schedule or in any document furnished by Lessee to Lessor in connection therewith or with the acquisition or use of the Equipment being or becoming untrue in any material respect.

### **24. Remedies.**

- (a) Upon the occurrence of an "Event of Default" and at any time thereafter Lessor may, in its sole discretion, do any one or more of the following: (i) After giving fifteen (15) days prior written notice to Lessee of default, during which time Lessee shall have the opportunity to cure such default, terminate any or all Schedules executed by Lessor and the defaulting Lessee; (ii) without Lessee and DIR waiving the doctrines of sovereign immunity and immunity from suit, and to the extent allowed by the laws and Constitution of the State of Texas, Lessor may proceed by appropriate court action to enforce the performance of the terms of the Schedule and/or recover damages, including all of Lessor's economic loss for the breach thereof; (iii) whether or not the Schedule is terminated, upon notice to Lessee, take possession of the Equipment wherever located, without demand, liability, court order or other process of law, and for such purposes Lessee, to the extent authorized by Texas law, hereby authorizes Lessor, its assigns or the agents of either to enter upon the premises where such Equipment is located or cause Lessee, and Lessee hereby agrees, to return such Equipment to Lessor in accordance with the requirements of Section 13 of the MLA; (iv) by notice to Lessee, and to the extent permitted by law, declare immediately due and payable and recover from Lessee, as liquidated damages and as a remedy, the sum of (a) the present value of the Rent owed from the earlier of the date of payment by Lessee or the date Lessor obtains a judgment against Lessee until the end of the Schedule Term plus, if the Equipment is not returned to or repossessed by Lessor, the present value of the estimated in-place fair market value of the Equipment at the end of the Schedule Term as determined by Lessor, each discounted at a rate equal to the rate used by Lessor for business opportunity analysis; (b) all Rent and other amounts due and payable on or before the earlier of the date of payment by Lessee or the date Lessor obtains a judgment against Lessee; and (c) without

Lessee and DIR waiving the doctrines of sovereign immunity and immunity from suit, and to the extent allowed by the laws and Constitution of the State of Texas, costs, fees (including all attorneys' fees and court costs) and expenses associated with collecting said sums; and (d) interest on (a) and (b) from the date of default at 1 ½% per month or portion thereof (or the highest rate allowable by law, if less) and, on (c) from the date Lessor incurs such fees, costs or expenses.

- (b) Upon return or repossession of the Equipment, Lessor may, if it so decides in its sole discretion, upon notice to Lessee, use reasonable efforts to sell, re-lease or otherwise dispose of such Equipment, in such manner and upon such terms as Lessor may determine in its sole discretion, so long as such manner and terms are commercially reasonable. Upon disposition of the Equipment, Lessor shall credit the Net Proceeds (as defined below) to the damages paid or payable by Lessee. Proceeds upon sale of the Equipment shall be the sale price paid to Lessor less the Stipulated Loss Value in effect as of the date of default. Proceeds upon a re-lease of the Equipment shall be all rents to be received for a term not to exceed the remaining Schedule Term, discounted to present value as of the commencement date of the re-lease at the Lessor's current applicable debt rate. Without Lessee and DIR waiving the doctrines of sovereign immunity and immunity from suit, and to the extent allowed by the laws and Constitution of the State of Texas, "Net Proceeds" shall be the Proceeds of sale or re-lease as determined above, less all costs and expenses incurred by Lessor in the recovery, storage and repair of the Equipment, in the remarketing or disposition thereof, or otherwise as a result of Lessee's default, including any court costs and attorney's fees and interest on the foregoing at eighteen percent (18%) per annum or the highest rate allowable by law, if less, calculated from the dates such costs and expenses were incurred until received by Lessor. Lessee shall remain liable for the amount by which all sums, including liquidated damages, due from Lessee exceeds the Net Proceeds. Net Proceeds in excess thereof are the property of and shall be retained by Lessor.
- (c) No termination, repossession or other act by Lessor in the exercise of its rights and remedies upon an Event or Default shall relieve Lessee from any of its obligations hereunder. No remedy referred to in this Section is intended to be exclusive, but each shall be cumulative and in addition to any other remedy referred to above or otherwise available to Lessor at law or in equity.
- (d) Neither DIR nor non-defaulting Lessees shall be deemed in default under the MLA or Schedules because of the default of a particular Lessee. Lessor's remedies under this Section 24 shall not extend to DIR and those non-defaulting Lessees.

## **25. Notices and Waivers.**

All notices relating to this MLA shall be delivered to DIR or the Lessor as specified within Section 6 of the Contract, or to another representative and address subsequently specified in writing by the appropriate parties hereto. All notices relating to a Schedule shall be delivered in person to an officer of the Lessor or Lessee or shall be mailed certified or registered to Lessor or Lessee at its respective address shown on the Schedule or to another address subsequently specified in writing by the appropriate parties thereof. DIR, Lessee, and Lessor intend and agree that a photocopy or facsimile of this MLA or a Schedule and all related documents, including but not limited to the Acceptance Certificate, with their signatures thereon shall be treated as originals, and shall be deemed to be as binding, valid, genuine, and authentic as an original signature document for all purposes. This MLA and those Schedules in conjunction hereof are a "Finance Lease" as defined in Article 2A of the Uniform Commercial Code ("UCC"). A waiver of a specific Default

shall not be a waiver of any other or subsequent Default. No waiver of any provision of this MLA or a provision of a Schedule shall be a waiver of any other provision or matter, and all such waivers shall be in writing and executed by an officer of the Lessor. No failure on the part of Lessor to exercise, and no delay in exercising, any right hereunder shall operate as a waiver thereof.

**26. Assignment by Lessor; Assignment or Sublease by Lessee.**

- (a) Lessor may (i) assign all or a portion of Lessor's right, title and interest in this MLA and/or any Schedule; (ii) grant a security interest in the right, title and interest of Lessor in the MLA, any Schedule and/or any Equipment; and/or (iii) sell or transfer its title and interest as owner of the Equipment and/or as Lessor under any Schedule; and DIR and each Lessee leasing Equipment under the MLA understand and agree that Lessor's assigns may each do the same (hereunder collectively "Assignment"). All such Assignments shall be subject to each Lessee's rights under the Schedule(s) executed between it and Lessor and to DIR's rights under the MLA. Each Lessee leasing Equipment through Schedules under this MLA and DIR hereby consent to such Assignments and agree to execute and deliver promptly such acknowledgements, Opinions of Counsel and other instruments reasonably requested to effect such Assignment. Each Lessee leasing Equipment through Schedules under this MLA and DIR acknowledge that the assigns do not assume Lessor's obligations hereunder and agree to make all payments owed to the assigns without abatement and not to assert against the assigns any claim, defense, setoff or counterclaim which DIR or the Lessee(s) may possess against the Lessor or any other party for any other reason. Lessor shall remain liable for performance under the MLA and any Schedule(s) executed hereunder to the extent Lessor's assigns do not perform Lessor's obligations under the MLA and Schedule(s) executed hereunder. Upon any such Assignment, all references to Lessor shall also include all such assigns, whether specific reference thereto is otherwise made herein.
- (b) **LESSEE WILL NOT SELL, ASSIGN, SUBLET, PLEDGE OR OTHERWISE ENCUMBER, OR PERMIT A LIEN TO EXIST ON OR AGAINST ANY INTEREST IN THIS LEASE, OR THE EQUIPMENT, OR REMOVE THE EQUIPMENT FROM ITS LOCATION REFERRED TO ON THE SCHEDULE, WITHOUT LESSOR'S PRIOR WRITTEN CONSENT EXCEPT AS PROVIDED IN SECTION 11 OF THIS MLA. LESSOR MAY ASSIGN ITS INTEREST IN THIS LEASE AND SELL OR GRANT A SECURITY INTEREST IN ALL OR ANY PART OF THE EQUIPMENT WITHOUT LESSEE'S CONSENT. LESSEES THAT ARE STATE AGENCIES, WITHOUT WAIVING THE DOCTRINE OF SOVEREIGN IMMUNITY AND IMMUNITY FROM SUIT, AND ONLY AS MAY BE AUTHORIZED BY THE CONSTITUTION AND LAWS OF THE STATE OF TEXAS, AGREE THAT IN ANY ACTION BROUGHT BY AN ASSIGNEE AGAINST LESSEE TO ENFORCE LESSOR'S RIGHTS HEREUNDER, LESSEE WILL NOT ASSERT AGAINST SUCH ASSIGNEE AND EXPRESSLY WAIVES AS AGAINST ANY ASSIGNEE, ANY BREACH OR DEFAULT ON THE PART OF LESSOR HEREUNDER OR ANY OTHER DEFENSE, CLAIM OR SET-OFF WHICH LESSEE MAY HAVE AGAINST LESSOR EITHER HEREUNDER OR OTHERWISE. NO SUCH ASSIGNEE SHALL BE OBLIGATED TO PERFORM ANY OBLIGATION, TERM OR CONDITION REQUIRED TO BE PERFORMED BY LESSOR HEREUNDER.** Without the prior written consent of Lessor, DIR shall not assign, sublease, transfer, pledge or hypothecate the Master Lease Agreement;

provided, however, that no such prior written consent from Lessor is necessary in the event of a legislative mandate to transfer the contract to another state agency.

## **27. Delivery of Related Documents.**

For each Schedule, Lessee will provide the following documents and information satisfactory to Lessor: (a) Certificate of Acceptance; (b) Opinion of Counsel; (c) proof of self-insurance acceptable to Lessor; (d) Financial Statements; (e) Incumbency Certificate; and (f) Other documents as reasonably required by Lessor.

## **28. Lessee's Waivers.**

To the extent permitted by applicable law, Lessee hereby waives the following rights and remedies conferred upon Lessee by the Uniform Commercial Code: to (i) cancel any Schedule under the MLA; (ii) repudiate any Schedule; (iii) reject the Equipment; (iv) revoke acceptance of the Equipment; (v) recover damages from Lessor for any breach of warranty by the manufacturer; (vi) claim a security interest in the Equipment in Lessee's possession or control for any reason; (vii) deduct all or any part of any claimed damages resulting from Lessor's default, if any, under any Schedule; (viii) accept partial delivery of the Equipment; (ix) "cover" by making any purchase or lease of or contract to purchase or lease equipment in substitution for the Equipment due from Lessor; (x) recover any special, punitive, incidental or consequential damages, for any reason whatsoever. Lessee agrees that any delay or failure to enforce Lessor's rights under this MLA or a Schedule does not prevent Lessor from enforcing any rights at a later time.

## **29. Security Interest and UCC Filings.**

To secure payments hereunder, Lessor reserves and Lessee hereby grants to Lessor a continuing security interest in the Equipment and any and all additions, replacements, substitutions, and repairs thereof. When all of the Lessee's obligations under this MLA and respective Schedules have been fully paid and satisfied, Lessor's security interest shall terminate. Nothing contained herein shall in any way diminish Lessor's right, title, or interest in or to the Equipment. Lessor and Lessee agree that a reproduction of this MLA and/or any associated Schedule may be filed as a financing statement and shall be sufficient as a financing statement under the Uniform Commercial Code ("UCC"). Lessee hereby appoints Lessor, its agents, successors or assigns its true and lawful attorney-in-fact for the limited purpose of executing and filing on behalf of Lessee any and all UCC Financing Statements which in Lessor's sole discretion are necessary or proper to secure Lessor's interest in the Equipment in all applicable jurisdictions. Lessee shall execute or obtain and deliver to Lessor, upon Lessor's request, such instruments, financing statements and assurances, as Lessor deems necessary or advisable for the protection or perfection of this Lease and Lessor's rights hereunder and will pay all costs incident thereto.

## **30. Miscellaneous.**

- (a) **Applicable Law and Venue.** The MLA and each Schedule SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS. In the event of a dispute between the parties, exclusive venue for any legal action shall be in the state court where Lessee has its principal office or where the Equipment is located, with the following exception: if a



Lessee is designated as a State agency as defined in Section 2054.003, Texas Government Code, including a university system or institution of higher education, and those purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, then exclusive venue shall be in the state district court of Travis County, Texas.

- (b) Counterpart. Only original counterpart No. 1 of each Schedule shall be deemed to be an "Original" for chattel paper purposes under the Uniform Commercial Code. Any and all other counterparts shall be deemed to be a "Copy". NO SECURITY INTEREST IN THIS MLA, IN ANY SCHEDULE, OR IN ANY OF THE EQUIPMENT MAY BE CREATED, TRANSFERRED, ASSIGNED OR PERFECTED BY THE TRANSFER AND POSSESSION OF THIS MLA ALONE OR OF ANY "COPY" OF THE SCHEDULE, BUT RATHER SOLELY BY THE TRANSFER AND POSSESSION OF THE "ORIGINAL" COUNTERPART OF THE SCHEDULE INCORPORATING THIS MLA BY REFERENCE.
- (c) Suspension of Obligations of Lessor. Prior to delivery of any Equipment, the obligations of Lessor hereunder shall be suspended to the extent that it is hindered or prevented from performing because of causes beyond its control.
- (d) Severability. In the event of any provision of this MLA or any Schedule shall be determined by a court of competent jurisdiction to be invalid or unenforceable, the parties hereto agree that such provision shall be ineffective without invalidating the remaining provisions thereof.
- (e) Entire Agreement. Lessor and Lessee acknowledge that there are no agreements or understanding, written or oral, between them with respect to the Equipment, other than as set forth in this MLA and in each Schedule to which Lessee is a signatory party. Lessor and Lessee further acknowledge that this MLA and each Schedule to which Lessee is a party contain the entire agreement between Lessor and Lessee and supersedes all previous discussions and terms and conditions of any purchase orders issued by Lessee. DIR and Lessor acknowledge that there are no agreements or understandings, written or oral, between them other than as set forth in this MLA and Contract Number DIR-TSO-3041 and that both contain the entire agreement between them. Neither this MLA nor any Schedule may be altered, modified, terminated, or discharged except by a writing signed by the party against whom enforcement of such action is sought.
- (f) Headers. The descriptive headings hereof do not constitute a part of any Schedule and no inferences shall be drawn therefrom.
- (g) Language context. Whenever the context of this MLA requires, the masculine gender includes the feminine or neuter, and the singular number includes the plural, and whenever the word Lessor is used herein, it shall include all assignees of Lessor.
- (h) Lessor Certifications. Lessor certifies that:
  - (i) it has not given, offered to give, and does not intend to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with this MLA and/or any Schedules executed hereunder;

- (ii) it is not currently delinquent in the payment of any franchise tax owed the State of Texas and is not ineligible to receive payment under Section 231.006, Texas Family Code and acknowledges this MLA may be terminated and payment withheld if this certification is inaccurate;
- (iii) neither it , nor anyone acting for it, has violated the antitrust laws of the United States or the State of Texas, nor communicated directly or indirectly to any competitor or any other person engaged in such line of business for the purpose of obtaining an unfair price advantage;
- (iv) it has not received payment from DIR, Lessee or any of their employees for participating in the preparation of this MLA and the Schedule(s) hereunder;
- (v) during the term of this MLA, it will not discriminate unlawfully against any employee or applicant and that, upon request it will furnish information regarding its nondiscriminatory hiring and promotion policies, as well as specific information on the composition of its principals and staff, including the identification of minorities and women in management or other positions with discretionary or decision making authority,
- (vi) under Section 2155.004, Texas Government Code, the Lessor certifies that the individual or business entity named in this MLA is not ineligible to receive the specified MLA and acknowledges that this MLA may be terminated and payment withheld if this certification is inaccurate;
- (vii) to the best of their knowledge and belief, there are no suits or proceedings pending or threatened against or affecting them, which if determined adversely to them will have a material adverse effect on the ability to fulfill their obligations under the MLA;
- (viii) Lessor and its principals are not suspended or debarred from doing business with the federal government as listed in the *System for Award Management (SAM)* maintained by the General Services Administration;
- (ix) as of the effective date of the MLA, are not listed in the prohibited vendors list authorized by Executive Order #13224, "*Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism*", published by the United States Department of the Treasury, Office of Foreign Assets Control;
- (x) to the extent applicable to this scope of this MLA, Lessor hereby certifies that it is in compliance with Subchapter Y, Chapter 361, Health and Safety Code related to the Computer Equipment Recycling Program and its rules, 30 TAC Chapter 328;
- (xi) Lessor agrees that any payments due under this MLA will be applied towards any debt, including but not limited to delinquent taxes and child support that is owed to the State of Texas;

- (xii) Vendor certifies that they are in compliance Section 669.003, Texas Government Code, relating to contracting with executive head of a state agency; if Section 669.003 applies, Vendor will complete the following information: Name of Former Executive; Name of State Agency; Position with Vendor and Date of Employment with Vendor.
- (xiii) Vendor certifies for itself and its subcontractors that it has identified all current or former, within the last five years, employees of the State of Texas assigned to work on the DIR Contract 20% or more of their time and has disclosed them to DIR and has disclosed or does not employ any relative of a current or former state employee within two degrees of consanguinity, and, if these facts change during the course of the Contract, Vendor certifies it shall disclose for itself and on behalf of subcontractors the name and other pertinent information about the employment of current and former employees and their relatives within two degrees of consanguinity;
- (xiv) Lessor represents and warrants that the provision of goods and services or other performance under the MLA will not constitute an actual or potential conflict of interest and certifies that it will not reasonably create the appearance of impropriety, and, if these facts change during the course of the MLA, Lessor certifies it shall disclose for itself and on behalf of subcontractors the actual or potential conflict of interest and any circumstances which create the appearance of impropriety;
- (xv) Lessor represents and warrants that the Lessee's payment to Lessor and Lessor's receipt of appropriated or other funds under this Agreement are not prohibited by Sections 556.005 or Section 556.008, Texas Government Code;
- (xvi) Under Section 2155.006, Government Code, Lessor certifies that the individual or business entity in this MLA is not ineligible to receive the specified MLA and acknowledges that this MLA may be terminated and payment withheld if this certification is inaccurate. In addition, Lessor acknowledges the applicability of §2155.444 and §2155.4441, Texas Government Code, in fulfilling the terms of the MLA; and (xviii) Lessor certifies that it has complied with the Section 556.0055, Texas Government Code, restriction on lobbying expenditures.. In addition, Vendor acknowledges the applicability of §2155.444 and §2155.4441, Texas Government Code, in fulfilling the terms of the Contract.

During the term of the MLA, Lessor shall, for itself and on behalf of its subcontractors, promptly disclose to DIR all changes that occur to the foregoing certifications, representations and warranties. Lessor covenants to fully cooperate in the development and execution of resulting documentation necessary to maintain an accurate record of the certifications, representations and warranties

- (i) **Dispute Resolution.** The following paragraph applies only to Lessees designated as a State agency as defined in Section 2054.003, Texas Government Code, including a university system or institution of higher education, and those purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code.

Pursuant to Chapter 2260 of the Texas Government Code, any dispute arising under a contract for goods and services for which this chapter applies must be resolved under the provisions of this

chapter. To the extent that Chapter 2260 of the Texas Government Code, as it may be amended from time to time ("Chapter 2260"), is applicable to this Agreement and is not preempted by other applicable law, the dispute resolution process provided for in Chapter 2260, and rules promulgated there under shall be used by the Lessee and Lessor to attempt to resolve any claim for breach of agreement made by Lessor.

(j) Sovereign Immunity. Nothing herein shall be construed to waive the State's sovereign immunity.

### **31. Amendments.**

The terms and conditions of this MLA may be amended only by written instrument executed by the Lessor and DIR.



## Ricoh USA, Inc.

<b>Vendor ID</b>	12227835217	<b>DIR Contract Number</b>	DIR-TSO-3041
<b>URL</b>	<a href="#">Vendor Website</a>	<b>Contract Term End Date</b>	6/25/2017
<b>HUB Type</b>	Non HUB	<b>Contract Exp Date</b>	6/25/2019
E-Rate Qualified			

### Contact Ricoh USA, Inc.

**Contact** [Ben Rotz](#)  
**Phone** (512) 381-7842  
**Fax** (913) 273-1567

### Contact DIR

**Contact** [Airy Luangaphay](#)  
**Phone** (512) 463-3018  
**Fax** (512) 475-4759

### How To Order

1. For product and pricing information, visit the [Ricoh USA, Inc.](#) website or contact [Ben Rotz](#) at (512) 381-7842. Reseller Vendors are also available through this contract. Select from ar

[Show more](#)

### Available Brands (1 total)

Ricoh

[Show more](#)

### Available Products & Services (10 total)

Copiers  
Lease Agreement - Printers Copiers Scanners - MFP  
Maintenance - Printers Copiers Scanners - MFP

[Show more](#)

### Commodity Codes (20 total)

204-76 - Printers, Inkjet  
204-77 - Printers, Laser

### Contract Overview

Ricoh offers Ricoh branded hardware and related services for copiers, printers, scanners, and document management. Additional products and services include: lease and rental agreements. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. One reseller is available for Riso products under this contract.