

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:		Agenda Number	20.
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Meeting Date:	April 20, 2017
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Department:	Purchasing
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Subject

Authorize negotiation and execution of 27 contracts, for six-month terms, with ALAMO CITY CHEVROLET; AMERICAN MATERIAL HANDLING, INC; AUSTIN TRUCK AND EQUIPMENT, INC. LTD. DBA FREIGHTLINER OF AUSTIN; CALDWELL COUNTRY CHEVROLET; CENTERLINE SUPPLY, LTD; CENTRAL TEXAS EQUIPMENT; CHASTANG ENTERPRISES, INC; CLARK EQUIPMENT COMPANY DBA BOBCAT COMPANY; COOPER EQUIPMENT CO., INC; CREATIVE BUS SALES, INC; DEERE & CO; DOGGETT FREIGHTLINER OF SOUTH TEXAS, LLC; EPOKE NORTH AMERICA, INC; GUNN NISSAN, HARBEN, INC; MAGNUM CUSTOM TRAILER MFG CO., INC; NILFISK-ADVANCE, INC; NUECES FARM CENTER DBA NUECES POWER EQUIPMENT; POLARIS SALES, INC; PROFESSIONAL TURF PRODUCTS, LP; RDO EQUIPMENT CO; RUSH BUS CENTERS OF TEXAS, DBA RUSH BUS CENTERS; SANTEX TRUCK CENTER, LTD; SILSBEE FORD, INC; TEXAN WASTE EQUIPMENT, INC. DBA HEIL OF TEXAS; VERMEER EQUIPMENT OF TEXAS, INC; and ZEITH MOTORS through the Houston-Galveston Area Council, the National Joint Powers Alliance, the Texas Multiple Award Schedule, and the Local Government Purchasing Cooperative, administered by Texas Association of School Boards (BuyBoard) cooperative purchasing programs, to provide vehicles and equipment, for total contract amounts not to exceed \$16,240,000, divided among the contractors.

Amount and Source of Funding

Funding in the amount of \$1,150,462 is available in the Fiscal Year 2016-2017 Operating Budgets of various City departments. Funding in the amount of \$15,089,538 is available in the Fiscal Year 2016-2017 Capital Budgets of various City departments.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined these cooperative purchase programs and contractors best meet the needs of the departments to provide the goods required at the best value for the City.
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Prior Council Action:	
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For More Information:	Marian Moore, Procurement Specialist II, 512-974-2062
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Boards and Commission Action:	April 12, 2017 - The Water and Wastewater Commission could not review due to a lack of quorum. November 9, 2016 – Unanimously recommended by the Zero Waste Advisory Commission on
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	10-0 vote with Commissioner Jiampietro absent. April 17, 2017 – To be reviewed by the Electric Utility Commission.
Related Items:	
MBE / WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there was an insufficient availability of M/WBEs and insufficient subcontracting opportunities identified; therefore, no subcontracting goals were established.

Additional Backup Information

These contracts will provide Fleet Services the ability to purchase new and replacement vehicles, trailers, and pieces of equipment. These items will be added to the City's fleet for use by various general fund and enterprise departments.

The Texas Association of School Boards (BuyBoard), Houston-Galveston Area Council (HGAC), National Joint Powers Alliance (NJPA) and Texas Multiple Award Schedule (TXMAS) cooperatives establish competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program. These contracts offer the lowest prices for the budgeted vehicles and equipment and are able to meet the needs of City departments.

Fleet Services and the Office of Sustainability have collaborated to develop a vehicle and equipment purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. This purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle or equipment, service application, and life-cycle cost. These criteria are applied to all vehicle and equipment purchase requests submitted to Fleet Services. Fleet Services recommends vehicles and pieces of equipment that use hybrid, electric, or alternative fuel (e.g. B20 biodiesel, E85 gasoline, propane) powered engines whenever possible.

The vehicles and pieces of equipment purchased on these contracts meet the purchase recommendations made by the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any procurement actions. For replacement units, Fleet Services reviews a list of vehicles and equipment and determines if they are eligible for replacement based on mileage, hours of use, and maintenance costs. Fleet Service Center Managers have inspected each vehicle and piece of equipment to be replaced and determined that the mileage or hours of use on each vehicle and piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to downtime. The departments' recommendations for vehicles and equipment have been reviewed by a Fleet Service Center Manager to ensure the new or replacement vehicles and equipment are appropriate for the specified use. New units must be put on order as soon as possible to ensure their place in the production schedule in order to be received before old units are rendered unusable.