

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	69903	Agenda Number	21.
Meeting Date:		April 20, 2017			
Department:		Purchasing			
Subject					
Authorize negotiation and execution of a 12-month contract with BRYCER, LLC for web-based management of fire safety system permitting, in an estimated amount of \$81,000, with four 12-month extension options in an estimated amount of \$186,000 for the first extension option, \$313,000 for the second extension option, \$400,000 for the third extension option, and \$412,000 for the fourth extension option, for a total contract amount not to exceed \$1,392,000.					
Amount and Source of Funding					
An estimated \$26,250 after expenses is anticipated to be collected in Fiscal Year 2016-2017 for the Austin Fire Department. Collections for the remaining seven months of the original contract period and extension options will be projected in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	Professional Service				
Prior Council Action:					
For More Information:	Erin D'Vincent, Senior Buyer Specialist, 512-974-3070				
Boards and Commission Action:					
Related Items:					
MBE / WBE:	This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.				
Additional Backup Information					

The contract will provide the Austin Fire Department (AFD) with a web-based service called The Compliance Engine (TCE) that manages the testing, maintenance, and repair reports required for all fire safety systems within our municipality. Brycer, LLC (Brycer) will provide a streamlined database which sorts uniformed fire safety system reports as compliant or deficient. Brycer works with third-party inspection companies to obtain inspection reports saving AFD from having to communicate with thousands of property owners/management companies.

Effective September 16, 2013, the City now requires an annual operational permit for all fixed fire protection systems in commercial and multi-family residential properties. There are an estimated 20,000 properties and 40,000+ systems required to obtain the annual permit. In January 2014, an internal AFD fire protection systems program was implemented. This program focused on permitting all 20,000 estimated City properties. The AFD fire protections systems program has only been able to attain 11% of system compliance. Currently, AFD has two administrative staff who are unable to attain higher compliance due to insufficient staffing, outdated systems, and an inability to communicate effectively with property owners/management companies. This contract is required in order to attain significantly higher compliance. It is crucial for the system compliance level to far exceed 11% in order to keep the citizens and uniformed personnel protected within the City from malfunctioning fire protection systems.

TCE (Brycer's system) currently has 250 partnerships implemented within U.S. cities, counties and states. TCE is partnered with the International Association of Western Fire Chiefs and provides 100% compliance with municipal adopted codes, National Fire Protection Association Codes, and International Code Council. Currently, Los Angeles, California and Eugene-Springfield, Oregon are using this service. Los Angeles, California has over 65,000 systems and they attained 60% compliance within the first year of implementation. Over the past 3 years of implementation, the Eugene-Springfield Fire Marshal's Office has maintained over 85% system compliance each year.

It is anticipated that Brycer taking over this process will result in over one million dollars in uncollected fees being submitted to AFD over the five years of the contract. The contractor will keep a portion for their fees and the balance will be submitted to AFD on a quarterly basis. AFD is currently only collecting approximately \$100,000 annually.

If AFD is unable to secure the contract, City properties will continue to have non-compliant fire protection systems and AFD will respond to hundreds of false fire alarms each year which are related to deficient fire alarm systems. This in-turn will create unnecessary wear on emergency response vehicles and uniformed personnel responding to these types of calls.

<b>BRYCER, LLC</b>				
	<b># months</b>	<b>Contract Amount</b>	<b>Contract Amendment</b>	<b>Revised Amount</b>
Original Term	12	\$ 81,000	n/a	n/a
Extension Option 1	12	\$ 186,000	n/a	n/a
Extension Option 2	12	\$ 313,000	n/a	n/a
Extension Option 3	12	\$ 400,000	n/a	n/a
Extension Option 4	12	\$ 412,000	n/a	n/a
<b>TOTAL</b>	<b>60</b>	<b>\$ 1,392,000</b>	<b>\$ -</b>	<b>\$ -</b>