

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	69896	Agenda Number	19.
Meeting Date:	May 4, 2017			
Department:	Purchasing			
Subject				
Authorize award and execution of a 24-month contract with LONGHORN INTERNATIONAL TRUCKS, for the purchase of aftermarket parts for medium and heavy duty trucks and equipment, in an estimated amount of \$957,000, with three 12-month extension options in an estimated amount of \$478,500 per extension option, for a total contract amount not to exceed \$2,392,500.				
Amount and Source of Funding				
Funding in the amount of \$229,250 is available in the Fiscal Year 2016-2017 Operating Budget of Fleet Services. Funding in the amount of \$10,000 is available in the Fiscal Year 2016-2017 Operating Budget of the Aviation Department. Funding for the remaining 18 months of the original contract period and extension options are contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) MMO0121 for these goods on January 16, 2017 and it closed on February 7, 2017 with three offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these goods.			
Prior Council Action:				
For More Information:	Marian Moore, Buyer II, 512-974-2062			
Boards and Commission Action:				
Related Items:				
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were an insufficient number of			

certified M/WBEs and insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

Additional Backup Information

The contract will provide aftermarket parts for medium and heavy duty trucks and equipment owned and operated by the City. The parts will be purchased on an as-needed basis for preventative maintenance and repairs. The City uses aftermarket parts in lieu of original equipment manufacturer parts whenever available to help reduce the costs to maintain City owned vehicles and equipment.

This contract will replace the current contract, which expires May 12, 2017. The requested authorization amounts for this contract were determined using departmental estimates based on historical spend. Over the past five years, the City has spent up to \$539,000 annually on the current contract, which did not include needs of the Aviation Department. The base annual spend of \$334,825 for Fleet and \$20,000 for Aviation was used to estimate the annual spend for the first year. A small growth in the annual authorization amounts were factored in to account for increased repairs needed for aging vehicles and equipment as well as future acquisitions. The contract will also consolidate needs from Fleet Services and the Aviation Department.

A contract is necessary to supply Fleet Service centers and Aviation with a reliable and continuous supply of aftermarket parts which will minimize delays in maintenance and repairs for vehicles. If the City is unable to secure a contract, the departments will be forced to procure these parts on an as needed basis, which may result in higher prices and operational costs.

BID TABULATION

IFB MMO0121

After-Market Parts for Medium & Heavy Duty Trucks & Equipment
35 Line Items

VENDOR

TOTAL BID

Longhorn International Trucks

\$354,825

Austin Mac Haik Ford Lincoln

\$405,120

O'Reilly Auto Enterprises, LLC. dba O'Reilly Auto Parts

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*Deemed Non-Responsive – Did not meet requirements of the solicitation.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

LONGHORN INTERNATIONAL TRUCKS

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$ 957,000	n/a	n/a
Extension Option 1	12	\$ 478,500	n/a	n/a

Extension Option 2	12	\$ 478,500	n/a	n/a
Extension Option 3	12	\$ 478,500	n/a	n/a
TOTAL	60	\$ 2,392,500	\$ -	\$ -