



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	May 10, 2017
Council Meeting Date:	May 18, 2017
Department:	Purchasing
SUBJECT	
<p>Authorize negotiation and execution of four contracts with ABESCAPE GROUP LLC, GREAT WESTERN MANAGED SERVICES CORPORATION (WBE), GREATER TEXAS LANDSCAPE, INC., and PAMPERED LAWNS, AUSTIN, INC., to provide grounds maintenance for medians, orphan properties, ponds and creeks, right of ways, and urban trails, with an initial 24-month term, in an estimated amount of \$4,050,000, with three 12-month extension options in an estimated amount of \$2,025,000 per extension option, for a total contract amount not to exceed \$10,125,000, divided among the contractors. This is a multi-department contract. Austin Water's requested authorization is \$144,000 for the term of the contract.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$11,250 is available in the Fiscal Year 2016-2017 Operating Budget of Austin Water. Funding for the remaining 19 months of the original contract period and extension options are contingent upon available funding in future budgets.</p>	
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) SMB0202 for these services on January 16, 2017 and it closed on February 14, 2017 with four offers received. The recommended offers are the best evaluated offers submitted by responsible offerors. Additional information on the solicitation is included below the line. Two of the recommended offerors are the current providers for these services.</p>
Prior Council Action:	N/A
For More Information:	Johnathan Dalchau, 512-974-2938; Kevin Thuesen, 512-972-1666
Boards and Commission Action:	May 10, 2017- To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>

These contracts will provide grounds maintenance services for over 585 acres of City medians, orphan properties, ponds and creeks, right of ways, and urban trails supported by Austin Code, Austin Water, Public Works, and the Watershed Protection Departments. The contractors performing maintenance on medians, ponds and creeks, right of ways and urban trails will provide the labor, equipment, and supervision for routine grass mowing and edging. The contractor performing services for orphan properties and right of ways will provide for the clearing of illegal dump sites, mowing of high vegetation areas, and removal of debris on neglected private properties or where an owner cannot be identified through the Austin Code Department in response to citizen requests concerning City code violations on private and public properties.

The City intends to reduce green-house gas emissions by promoting the use of clean-burning and alternative fuel powered equipment. The City's Climate Protection team included emissions reduction guidelines within the scope of work which included the use of alternative fuels instead of gasoline in the large engine lawn equipment. Carbon emissions will be reduced by approximately 20-40% when compared to gasoline emissions.

These contracts will replace existing contracts, which start expiring on August 2, 2017. For Austin Code and Public Works Departments, the existing contracts were executed as short-term emergency replacement contracts to provide coverage to a previously issued contract that was terminated for default. For the Watershed Protection Department, the existing contractors have limited capacity to provide additional services to properties. The requested authorization amounts for this contract were determined using departmental estimates, historical spend, and allowing for a small annual increase due to additional properties and trails acquired by the City.

An evaluation team with expertise in these areas evaluated the offers and scored the contractors based on experience and qualifications, staffing plan, equipment, proposed cost, and local business presence.

This request allows for the development of a contract with the qualified offerors that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offerors, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

If Council does not approve this contract, the City departments will not be able to maintain the medians, orphan properties, ponds, right of ways, and urban trails compromising the safety of City residents. The City departments do not have the capacity necessary to mow and maintain the 585 acres spread throughout the City.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

ABESCAPE GROUP LLC, GREAT WESTERN MANAGED SERVICES CORPORATION (WBE), GREATER TEXAS LANDSCAPE, INC., and PAMPERED LAWNS, AUSTIN, INC.

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	24	\$4,050,000	n/a	n/a
Extension Option 1	12	\$2,025,000	n/a	n/a
Extension Option 2	12	\$2,025,000	n/a	n/a
Extension Option 3	12	\$2,025,000	n/a	n/a
TOTAL	60	\$10,125,000	\$ -	\$ -

EVALUATION MATRIX
GROUNDS MAINTENANCE FOR MEDIANS, ORPHAN PROPERTIES, RIGHT OF WAYS, AND URBAN TRAILS
RFP SMB0202
(GROUP A - ZONE 1, NORTH OF COLORADO RIVER)

EVALUATION FACTORS	# Possible Points	Pampered Lawns, Austin, Inc.	Greater Texas Landscape, Inc.	Abescape Group LLC
EXPERIENCE & QUALIFICATIONS	35	32	31	20
PROPOSED COST	25	19	15	25
MOBILIZATION & STAFFING PLAN	20	19	19	15
EQUIPMENT	10	10	10	7
LOCAL BUSINESS PRESENCE	10	0	0	0
Total	100	80	75	67

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

EVALUATION MATRIX
GROUNDS MAINTENANCE FOR MEDIANS, ORPHAN PROPERTIES, RIGHT OF WAYS, AND
URBAN TRAILS
RFP SMB0202
(GROUP B - ZONE 2, SOUTH OF COLORADO RIVER)

EVALUATION FACTORS	# Possible Points	Greater Texas Landscape, Inc.	Abescape Group LLC
EXPERIENCE & QUALIFICATIONS	35	33	20
PROPOSED COST	25	18	25
MOBILIZATION & STAFFING PLAN	20	19	15
EQUIPMENT	10	10	7
LOCAL BUSINESS PRESENCE	10	0	0
Total	100	80	67

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

EVALUATION MATRIX
GROUNDS MAINTENANCE FOR MEDIANS, ORPHAN PROPERTIES, RIGHT OF WAYS, AND URBAN TRAILS
RFP SMB0202
(GROUP C - URBAN TRAILS)

EVALUATION FACTORS	# Possible Points	Pampered Lawns, Austin, Inc.	Greater Texas Landscape, Inc.	Abescape Group LLC	Great Western Managed Services Corporation (WBE)
EXPERIENCE & QUALIFICATIONS	35	32	33	20	10
PROPOSED COST	25	25	15	7	9
MOBILIZATION & STAFFING PLAN	20	19	19	15	5
EQUIPMENT	10	10	10	7	3
LOCAL BUSINESS PRESENCE	10	0	0	0	0
Total	100	86	77	49	27

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EVALUATION MATRIX
GROUNDS MAINTENANCE FOR MEDIANS, ORPHAN PROPERTIES, RIGHT OF WAYS, AND URBAN TRAILS
RFP SMB0202
(GROUP D - ORPHAN PROPERTIES AND RIGHT OF WAYS)

EVALUATION FACTORS	# Possible Points	Abescape Group LLC	Pampered Lawns, Austin, Inc.	Great Western Managed Services Corporation (WBE)
EXPERIENCE & QUALIFICATIONS	35	26	29	10
PROPOSED COST	25	25	22	19
MOBILIZATION & STAFFING PLAN	20	18	18	5
EQUIPMENT	10	9	8	3
LOCAL BUSINESS PRESENCE	10	0	0	0
Total	100	78	77	37

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EVALUATION MATRIX
GROUNDS MAINTENANCE FOR MEDIANS, ORPHAN PROPERTIES, RIGHT OF WAYS, AND
URBAN TRAILS
RFP SMB0202
(GROUP E - PONDS AND CREEKS)

EVALUATION FACTORS	# Possible Points	Great Western Managed Services Corporation (WBE)
EXPERIENCE & QUALIFICATIONS	35	25
PROPOSED COST	25	25
MOBILIZATION & STAFFING PLAN	20	12
EQUIPMENT	10	7
LOCAL BUSINESS PRESENCE	10	0
Total	100	69

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.